



THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

Information Memorandum

dated as of December 11, 2017

For Informational Purposes Only.

The information contained herein does not constitute an offer to sell any products or services

About Guardian

Overview

Founded in 1860 and incorporated in the State of New York, Guardian is the fourth largest U.S. mutual life insurance company based on statutory surplus of \$6.2 billion as of December 31, 2016, according to peer data compiled by the National Association of Insurance Commissioners (the "NAIC"). Guardian primarily operates in the ordinary life insurance business, but also provides, directly or through its subsidiaries, a wide range of group, disability, and wealth management and retirement savings products and services, as well as investment services. The Company provides its products and services to individuals, corporations and other institutions in all 50 states of the United States and the District of Columbia. Guardian's major subsidiaries include Berkshire Life Insurance Company of America ("BLICOA"), The Guardian Insurance & Annuity Company, Inc. ("GIAC"), First Commonwealth, Inc. ("FCW") and Guardian Investor Services LLC ("GIS").

As of December 31, 2016, Guardian had total assets of \$51.9 billion, total life insurance in-force of \$590.8 billion and statutory surplus of \$6.2 billion. For the year ended December 31, 2016, Guardian generated total premium income of \$7.8 billion, net gain from operations of \$1.4 billion, and net income of \$368 million. Guardian's insurance financial strength/claims paying ability is rated AA+ (Very Strong) by Standard & Poor's Global Ratings, a Standard & Poor's Financial Services LLC business ("S&P"), Aa2 (Excellent) by Moody's Investors Service, Inc. ("Moody's"), AA+ (Very High) by Fitch IBCA ("Fitch") and A++ (Superior) by A.M. Best Company, Inc. ("A.M. Best"). S&P, Moody's, Fitch, and A.M. Best currently report a stable outlook for Guardian's insurance financial strength/claims paying abilities rating.

Guardian, together with its subsidiaries, is a financial services group that seeks to provide attractive value for policyholders and customers by providing a wide array of differentiated products and services, while aiming to achieve strong financial results. In pursuing this strategy, Guardian's guiding principle is to enable its customers to obtain financial success while protecting their families and businesses. To achieve this goal, Guardian focuses on developing and distributing a broad portfolio of financial products and services, maintaining what it believes to be prudent underwriting standards and rigorous expense control, and pursuing asset/liability management practices that it considers conservative.

Effective March 9, 2016, Guardian announced a simplification of its operating model from a set of businesses defined by product (Group, Individual Life, Individual Disability, Retirement Solutions) to a more customer- and market-segment-focused organization. The principal product lines of Guardian and its major subsidiaries are now organized into two segments set forth below:

- *Individual Markets* products and services include individual life insurance, individual disability income insurance products and wealth management and savings products. Individual life insurance products include participating whole life insurance, universal life insurance, term life insurance and variable universal life insurance. Individual disability income insurance products, which are sold by BLICOA, include individual disability income insurance and multi-life disability income insurance. Individual Markets also includes certain wealth management and retirement savings products, which aim to meet an individual's needs through products sold by GIAC. These products include individual fixed and variable annuities.
- *Group and Worksite Markets* products include dental, vision, life, accidental death and dismemberment ("AD&D"), short- and long-term disability, stop loss, absence management administration and supplemental products such as accident, cancer and critical illness. Guardian's group business has also diversified into new areas, including dental and vision benefits for government programs, dental support organizations ("DSO") and direct to consumer ("DTC").

Guardian distributes its individual products primarily through a career agent force, which consists of agencies managed by general agents and career development managers, consisting of career agents and brokers who sell products directly to the customer. Guardian distributes its group products through group sales representatives,

brokers, benefit consultants and its career agents. As of September 2017, Guardian had over 300 group sales and account management personnel, and over 15,500 active group brokers and benefit consultants. Guardian’s career agent sales force sells products for Guardian (individual life insurance and group products), GIAC (individual annuities) and BLICOA (individual disability products), subject to applicable licensing and appointment requirements. The career agent system sells the majority of the individual life insurance products and a large portion of the individual disability and annuity products. Many Guardian career agents are registered representatives of Guardian’s broker-dealer subsidiary, Park Avenue Securities, LLC (“PAS”), and in that capacity provide wealth management services and savings products to their clients. Individual disability income products are also sold by brokers associated with general agents. Individual annuity products are also sold through the independent brokerage channel. Currently, the majority of the group business is sold using Guardian sales representatives or wholesaling organizations through brokers. Guardian expects this split of sales through the various distribution channels to continue for the foreseeable future.

Guardian Business Profile

The chart below shows the product lines, target markets, and distribution by broad product offerings of Guardian and its subsidiaries, on a consolidated basis.

	Individual Markets			Group and Worksite Markets
	Individual Life Insurance	Individual Disability Income Insurance	Individual Savings Products	Group Insurance
Product Lines	<ul style="list-style-type: none"> • Whole Life • Term Life • Universal Life • Variable Universal Life 	<ul style="list-style-type: none"> • Individual Disability • Multi-Life Disability Income 	<ul style="list-style-type: none"> • Fixed Annuities • Variable Annuities 	<ul style="list-style-type: none"> • Dental • Short- and Long-Term Disability • Life and AD&D • Absence Management Administration • Vision • Critical Illness • Stop Loss • Accident • Cancer • Dental Services
Target Markets	<ul style="list-style-type: none"> • Small Business Owners • Affluent Professionals • Executives 	<ul style="list-style-type: none"> • Small Business Owners • Professionals • Executives 	<ul style="list-style-type: none"> • Professionals • Executives • Affluent and Emerging Affluent Individuals 	<ul style="list-style-type: none"> • Employer Groups • Government Programs
Distribution	<ul style="list-style-type: none"> • 55 General Agencies and Guardian-managed agencies • Over 2,750 Career Agents • Brokers 	<ul style="list-style-type: none"> • Career Agents • Brokers 	<ul style="list-style-type: none"> • Career Agents • Brokers • Wholesalers 	<ul style="list-style-type: none"> • Over 300 Group Sales and Account Management Personnel • Over 15,500 Active Group Brokers and Benefit Consultants

Guardian sells participating whole life insurance, universal life insurance, term life insurance and all group insurance products. BLICOA sells all individual disability income insurance products. GIAC sells retirement products and services, as well as universal life insurance and variable universal life insurance. FCW provides dental insurance and government program vision, dental and hearing products through various subsidiaries. GIS provides absence management and investment advisory services through its Reed Group and Park Avenue Institutional Advisers subsidiaries, and also supports the operation of dental clinics through its dental support organization subsidiaries.

Key Strengths

Guardian believes that its key strengths will enable it to capitalize on a variety of opportunities in the U.S. life insurance market. These strengths include:

- *Commitment to mutual status.* This commitment allows Guardian to focus on meeting the needs of its policyholders by making long-term financial strength and stability and the payment of competitive dividends its primary objectives. As a mutual insurance company, Guardian does not have stockholders and believes that it does not experience the same short-term earnings pressures as its publicly-traded life insurance peers, permitting it to manage product development, risk and investments on a long-term economic basis.
- *Diversified product portfolio that meets a wide array of needs.* Guardian believes that the diversity of its product portfolio allows it to meet the needs of its clients, both at the individual and group level. Guardian also believes that its diversified product portfolio improves its ability to be financially successful in many different market environments by providing diversification of earnings and reducing the level of volatility in its financial results. Guardian has paid dividends to policyholders every year since 1868.
- *Industry-leading products targeted at high-quality customer base.* Guardian believes that it is a product leader in many areas where it writes business, in particular among its targeted core customer base of affluent individuals, small businesses and small business owners. Guardian's participating whole life insurance products, which have represented approximately 88% of Guardian's individual life premium income over the past five years, offer a competitive base product together with attractive riders and a competitive dividend scale, making Guardian the fourth largest writer of participating whole life premium in the industry in 2016, according to LIMRA Sales Report. In addition, Guardian's high net worth customer base has resulted in larger average premiums per policy than most of its peers; according to the 2016 LIMRA Sales Report, Guardian's average whole life only premium per policy sold was \$10,495 while the peer group's average was \$3,983. This peer group includes Massachusetts Mutual Life Insurance Company, New York Life Insurance Company and The Northwestern Mutual Life Insurance Company. Guardian believes its term and universal life and individual disability income products are also attractive in terms of benefit features and price. Based on the 2015 LIMRA survey results, the most recent annual LIMRA survey available, Guardian's dental business ranks first in in-force PPO cases.
- *Highly productive career agent system.* Guardian's distribution model for individual products is focused on career agents, supervised by general agents and career development managers in 55 general agencies and Guardian-managed agencies. This is a critical element of Guardian's business model. Guardian's career agent system consists of over 2,750 active agents and enjoys one of the highest retention rates in the industry. Guardian's four-year average agent retention as of December 31, 2016 was 20% versus the overall 15% four-year average of the companies that participated in the 2015 LIMRA Agent Production and Retention Study. Guardian believes the benefits of a career agent model include the commitment of career agents to the long-term protection of their clients and the long-term financial success, financial strength and stability of Guardian, as well as the agents' commitment to their communities and the small businesses located there. The career system is supplemented by other distribution channels where appropriate for the product and market.
- *Long-term track record of growth and profitability.* Guardian has historically experienced strong operating results and has been profitable every year since 2003 based on net income. In 2016, Guardian generated total revenues of \$10.2 billion, net gain from operations of \$1.4 billion and net income of \$368 million. In addition, from 2004 to 2016, Guardian's net income and policyholder surplus increased at compound annual growth rates of approximately 4.1% and 6.9%, respectively.

- *Strong balance sheet with a conservative investment portfolio and solid levels of capitalization.* Guardian believes that it has strong financial strength and capitalization, as evidenced by its strong insurance financial strength/claims paying ability ratings from the rating agencies and its regulatory capital ratios, which historically have been in excess of the levels required by regulatory authorities. S&P, Moody's, Fitch and A.M. Best currently report a stable outlook for Guardian's financial strength rating. Guardian also believes that its investment portfolio is conservative and well-diversified. Guardian maintains a high-quality fixed income portfolio, with approximately 94% of the securities in its bond portfolio, as of December 31, 2016, rated investment grade.
- *Strong Enterprise Risk Management execution.* Guardian believes that it has a strong risk management culture, internal controls and reporting and oversight system. Guardian employs experienced asset class specialists that actively manage credit and portfolio risk. Furthermore, Guardian maintains what it considers to be a low product risk profile with focus on participating life insurance and a conservative set of product guarantees.
- *Accomplished and deep management team.* Guardian's management team is composed of well-respected, seasoned executives with extensive experience in the insurance industry and at Guardian.

Corporate Strategy

Guardian's strategic objective is to generate growth in net income and to maintain a strong and consistent policyholder dividend policy. Guardian intends to achieve its objective by pursuing the following strategies:

- *Being the trusted mutual partner, delivering financial security how, when and where its clients prefer.* By making mutuality relevant at a personal level, Guardian focuses on solutions that fit its clients' needs. Specific customer segments are targeted via appropriate channels leveraging technology to deliver products and service more efficiently.
- *Focus on profitable growth.* Guardian continues to pursue opportunities to drive profitable growth, including improving its products, expanding distribution and enhancing its service capabilities. Guardian has invested significant resources in expanding and strengthening its distribution system and the management team remains committed to distribution excellence to generate profitable growth for the company. This includes expansion into the Worksite market, where consumers are increasingly purchasing insurance products.
- *Pursue strong risk management and underwriting standards.* Guardian believes that it has a conservative, low-risk approach to operations and underwriting and actively manages product and investment risk. Consistent with its history as a mutual insurance company, Guardian is committed to pursuing high asset quality, strong capitalization and liquidity and a conservative investment philosophy. Guardian believes it utilizes reasonably conservative underwriting practices in its insurance businesses.
- *Continue to deliver superior service.* Guardian seeks to develop and maintain long-term relationships with customers through its career agent system and sales organizations, including general agents, career agents, brokers, group sales representatives and wholesalers. Guardian believes it has established a reputation for high-quality service to its customers and distribution, and remains committed to providing the superior service that has been recognized by such organizations as J.D. Power and DALBAR.

Guardian's History and Where You Can Find It

Founded in 1860 and incorporated in the State of New York, Guardian is the fourth largest mutual life insurance company in the United States based on statutory surplus of \$6.2 billion as of December 31, 2016, according to peer data compiled by the NAIC.

Guardian's headquarters are located at 7 Hanover Square, New York, New York, 10004, and its telephone number is: (212) 919-8000. Guardian's website is located at <http://www.guardianlife.com>. The information on Guardian's website is not part of this Information Memorandum and the URL reference in the preceding sentence is a textual reference only.

Surplus Note Offering

On January 24, 2017, Guardian closed the offering of the Original 2077 Surplus Notes. The Original 2077 Surplus Notes were not registered under the Securities Act and, therefore, were offered for sale only to "qualified institutional buyers" as defined in Rule 144A under the Securities Act and outside the United States, to persons other than "U.S. persons" as defined in Rule 902 under the Securities Act in offshore transactions in compliance with Regulation S under the Securities Act. The Original 2077 Surplus Notes were issued pursuant to a Fiscal Agency Agreement, dated January 24, 2017, by and between Guardian and The Bank of New York Mellon, as fiscal agent. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Existing Surplus Notes."

Recent Developments

Effective December 4, 2017, Eric R. Dinallo was appointed Executive Vice President, Chief Legal Counsel of Guardian. For more information regarding Mr. Dinallo's prior experience see "Directors and Executive Officers of Guardian."

Effective December 4, 2017, Andrew J. McMahon was appointed Executive Vice President, Strategy & Customer Development of Guardian. For more information regarding Mr. McMahon's prior experience see "Directors and Executive Officers of Guardian."

On November 14, 2017, the second collateralized loan obligation special purpose vehicle ("CLO") managed by Park Avenue Institutional Advisers LLC ("PAIA"), a GIS subsidiary, issued \$456 million in equity and debt instruments, of which Guardian purchased \$42 million in equity.

On May 8, 2017, Guardian Life Global Funding issued \$400 million under the FABN Program (the "May FA-Backed Notes"). Pursuant to the FABN Program, Guardian Life Global Funding used the proceeds from the sale of the May FA-Backed Notes to purchase a funding agreement from Guardian, which secures the obligations of the May FA-Backed Notes. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Funding Agreement-Backed Notes."

Over the course of 2016, consistent with its strategy to operate all non-insurance risk and fee-oriented businesses through its subsidiary, GIS, Guardian transferred certain assets and consolidated third-party asset management services to subsidiaries of GIS. Further, on January 1, 2017, Guardian transferred ownership of its absence management and dental services assets, including Reed Group, Ltd. and Access Dental Services ("ADS"), to subsidiaries of GIS.

As of February 2017, Guardian no longer offers proprietary variable annuities with living benefit riders. In recent years, the Company has limited distribution of proprietary variable annuities with living benefit riders to clients of its career distribution channel, and while the Company believes its variable annuity products have been conservatively priced, Guardian elected to discontinue further sales of proprietary variable annuities with living benefit riders in light of the competitive and regulatory environment and in accordance with its continuing focus on prudent risk management.

Results of Operations for the Nine Months Ended September 30, 2017 and 2016

The following statutory financial information for the nine months ended September 30, 2017 and 2016 and as of September 30, 2017 and December 31, 2016 has been derived from the Interim Statements and the Statutory Financial Statements, respectively, included elsewhere in this Information Memorandum. The Statutory Financial Statements for 2016, 2015 and 2014 have been audited by PricewaterhouseCoopers LLP, independent accountants. The Interim Statements for the nine months ended September 30, 2017 and 2016 have not been audited.

This information should be read in conjunction with, and is qualified in its entirety by, “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” the Statutory Financial Statements, the Interim Statements and other information included elsewhere in this Information Memorandum. The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements. Actual results may differ from estimates. The results for past accounting periods are not necessarily indicative of the results to be expected for any future accounting period.

	Nine Months Ended September 30,		\$ Change	% Change
	2017	2016	2017 vs. 2016	2017 vs. 2016
	(\$ in Millions)			
Statements of Income Data:				
Revenue:				
Premiums, annuity considerations and fund deposits	\$ 6,028	\$ 5,731	\$ 297	5.2%
Net investment income	1,530	1,553	(23)	(1.5%)
Amortization of interest maintenance reserve	72	85	(13)	(15.3%)
Other income	252	214	38	17.8%
Total revenue	\$ 7,882	\$ 7,583	\$ 299	3.9%
Benefits and expenses:				
Benefit payments to policyholders and beneficiaries	\$ 3,338	\$ 3,179	\$ 159	5.0%
Net additions to policy benefit reserves	1,859	1,753	106	6.0%
Commissions and operating expenses	1,666	1,574	92	5.8%
Total benefits and expenses	\$ 6,863	\$ 6,506	\$ 357	5.5%
Gain from operations before dividends and federal income taxes	1,019	1,077	(58)	(5.4%)
Dividends to policyholders ⁽¹⁾	(636)	(624)	(12)	1.9%
Gain from operations before federal income taxes	\$ 383	\$ 453	\$ (70)	(15.5%)
Federal income tax expense	(118)	(135)	17	(12.6%)
Income from operations before net realized capital gains	\$ 265	\$ 318	\$ (53)	(16.7%)
Net realized capital gains/(losses)	5	(15)	20	(133.3%)
Net income	\$ 270	\$ 303	\$ (33)	(10.9%)
	Nine Months Ended September 30, 2017	Year Ended December 31, 2016	\$ Change 2017 v 2016	% Change 2017 v. 2016
Balance Sheet Data:				
Assets:				
Total assets	\$ 55,227	\$ 51,884	\$ 3,343	6.4%
Liabilities and surplus:				
Reserves for policy benefits	\$ 41,251	\$ 39,369	\$ 1,882	4.8%
Policyholder dividends payable and other contract liabilities ⁽²⁾	3,555	3,107	448	14.4%
Current federal and foreign income taxes	36	-	36	n/a
Interest maintenance reserve	515	464	51	11.0%
Asset valuation reserve	870	810	60	7.4%
Other liabilities	2,135	1,962	173	8.8%
Surplus	6,865	6,172	693	11.2%
Total liabilities and surplus	\$ 55,227	\$ 51,884	\$ 3,343	6.4%

(1) Dividends to policyholders are discretionary and subject to the approval of Guardian’s Board of Directors.

(2) Statutory accounting practices require that the liability for policyholders’ dividends include dividends currently payable and the full amount of dividends apportioned for payment over the 12 months following the date of the applicable payment.

Net Income

Guardian's statutory net income was \$270 million for the period ended September 30, 2017, a \$33 million decrease from \$303 million for the period ended September 30, 2016, primarily due to increases in benefit payments to policyholders and beneficiaries, net additions to policy reserves, and commissions and operating expenses partially offset by an increase in premiums, annuity considerations and fund deposits. Total revenue increased \$299 million from \$7.583 billion for the nine months ended September 30, 2016 to \$7.882 billion for the nine months ended September 30, 2017, driven primarily by an increase in premiums, annuity considerations and fund deposits and other income. Total benefits and expenses increased \$357 million from \$6.506 billion for the nine months ended September 30, 2016 to \$6.863 billion for the nine months ended September 30, 2017, primarily due to an increase in benefit payments to policyholders and beneficiaries, net increases to policy benefit reserves, and commissions and operating expenses.

Premium income, annuity considerations and fund deposits

Selected premium income, annuity considerations and fund deposits information is presented below for the nine months ended September 30, 2017 and 2016:

	Nine Months Ended September 30,		\$ Change	% Change
	2017	2016 (\$ in Millions)		
Premium income:				
Whole life	\$ 2,815	\$ 2,655	\$ 160	6.0%
Disability	360	347	13	3.7%
Term, universal, and variable life	91	87	4	4.6%
Group	2,760	2,640	120	4.5%
Reinsurance	<u>2</u>	<u>2</u>	<u>-</u>	<u>-</u>
Total	<u>\$ 6,028</u>	<u>\$ 5,731</u>	<u>\$ 297</u>	<u>5.2%</u>

For the nine months ended September 30, 2017, premium income as compared to the nine months ended September 30, 2016 increased \$297 million, primarily due an increase in whole life premium income of \$160 million due to favorable persistency and in force growth and to an increase in group premium income of \$120 million as a result of better persistency and in-group growth.

Net Investment Income

For the nine months ended September 30, 2017, net investment income, including IMR amortization, decreased by \$36 million as compared to the nine months ended September 30, 2016, primarily due to lower income distributions from private equity investments and lower bond and mortgage prepayments, offset partially by an increase in bond income for the first nine months of 2017 as compared to the first nine months of 2016.

Benefit payments to policyholders and beneficiaries

Benefit payments to policyholders and beneficiaries increased \$159 million in the nine months ended September 30, 2017 as compared to the nine months ended September 30, 2016. The increase is primarily due to higher cash surrenders in the Individual Life business, unfavorable Individual Life mortality, and higher Group claim volume and severity.

Additions to policy benefit reserves

Net additions to policy benefit reserves increased \$106 million in the nine months ended September 30, 2017 as compared to the nine months ended September 30, 2016. Policyholders' reserves increased primarily due to natural growth in the Individual Markets business, a change in Life mean reserves due to higher annualized premiums, and higher paid claims for Individual Disability.

Commissions and operating expenses

Commissions and operating expenses increased \$92 million in the nine months ended September 30, 2017 as compared to the nine months ended September 30, 2016, primarily due to premium growth from better persistency and higher sales, higher general expenses, and higher reserve adjustments on reinsurance assumed for Individual Life products. These increases were offset by lower insurance taxes, licenses, and fees due to the moratorium in 2017 on the Affordable Care Act Annual Health Insurers Fee.

Dividends to Policyholders

Dividends to policyholders increased \$12 million for the nine months ended September 30, 2017 as compared to the nine months ended September 30, 2016, primarily due to higher cash values and lower expenses reflecting the aging of insurance in force and a change in the dividend scale.

Guardian Federal Income Tax Expense

Federal income tax expense on operations decreased \$17 million for the nine months ended September 30, 2017 as compared to the nine months ended September 30, 2016, primarily driven by the decrease in ordinary taxable income.

Net Realized Capital Gains After Tax and Transfers to IMR

Net realized capital gains after taxes and transfers to IMR were comprised of the following:

	<u>As of September 30,</u>		
	<u>2017</u>	<u>2016</u>	<u>\$ Change</u>
Total net realized capital gains (losses) after taxes and transfers to IMR:			
Bonds.....	\$ 210	\$ 363	\$ (153)
Preferred stocks	2	(8)	10
Common stocks—unaffiliated	8	11	(3)
Real estate.....	2	28	(26)
Derivatives and other invested assets	<u>8</u>	<u>(57)</u>	<u>65</u>
Net realized capital gains before deferral to the IMR.....	230	337	(107)
Capital gains tax expense.....	102	144	(42)
Transfer to IMR.....	<u>123</u>	<u>208</u>	<u>(85)</u>
Total net realized capital gains after taxes and transfers to IMR.....	\$ 5	\$ (15)	\$ 20

The book values of investments are written down when a decline in value is considered to be other-than-temporary. For the nine months ended September 30, 2017, Guardian recorded \$18 million in other-than-temporary impairment losses and for the nine months ended September 30, 2016, Guardian recognized \$43 million in other-than-temporary impairment losses. Guardian employs a systematic methodology to evaluate other-than-temporary impairments. The methodology to evaluate declines in value utilizes a quantitative and qualitative process that attempts to evaluate available evidence concerning the declines in a disciplined manner.

Realized capital gains after tax and transfers to IMR do not reflect the changes in Asset Value Reserve (“AVR”) and other investment reserves, which are recorded as a change in surplus.

Bonds: Net realized capital gains after IMR decreased \$68 million in the nine months ended September 30, 2017 as compared to the nine months ended September 30, 2016, primarily driven by Guardian trading activity during 2017. There were no other-than-temporary impairments in the bond portfolio during the first nine months of 2017 and 2016.

Derivatives and other invested assets: Derivative instruments and other invested assets had realized gains of \$8 million for the nine months ended September 30, 2017 as compared to realized losses of \$57 million for the nine months ended September 30, 2016. There were \$23 million in Real Estate Joint Venture gains during the nine months ended September 30, 2017 as compared to \$2 million in realized losses for the first nine months ended September 30, 2016. Realized losses on futures contracts totaled \$3 million during the first nine months of 2017 as compared to \$7 million in realized losses during the first nine months of 2016. In addition, credit default swap contracts realized losses totaled \$2 million during the first nine months of 2017 as compared to \$4 million in realized losses during the first nine months of 2016. There were \$18 million in realized impairment losses on other invested assets during the first nine months of 2017 as compared to \$43 million in realized impairment losses on other invested assets during the first nine months of 2016. There were \$8 million in foreign exchange related realized gains during the first nine months of 2017 as compared to \$0 during the first nine months of 2016.

For the first nine months ended September 30, 2017, \$123 million of net after-tax gains were deferred into the IMR primarily due to interest related gains associated with the sales of bonds. For the first nine months ended September 30, 2016, \$208 million of gains were deferred into the IMR due to gains on bond sales. Gains/losses deferred to the IMR are amortized into income over the estimated life of the investment sold.

Assets

Total assets as of September 30, 2017 increased \$3.343 billion, or 6.4%, as compared to December 31, 2016. The major component of the growth in assets was the increase in invested assets.

Total invested assets as of September 30, 2017 increased by \$3.233 billion, or 6.9%, as compared to December 31, 2016, driven by increases in bonds, mortgages loans, common stocks, and other invested assets.

Deferred premiums, agents' balances and installments as of September 30, 2017 increased \$122 million, or 13.1%, as compared to December 31, 2016. This increase was a result of an increase in deferred premium assets related to Group life mean reserves due to a New York specific statutory requirement that a full year's reserves be established at the beginning of the policy year and decrease throughout the year as premiums are earned.

Total current federal income tax recoverable as of September 30, 2017 decreased by \$106 million, or 100%, due to higher operating and capital gain tax accruals causing a reclassification from a recoverable to a payable.

Liabilities

Total liabilities as of September 30, 2017 increased \$2.650 billion, or 5.8%, as compared to December 31, 2016, primarily due to increases in reserves for policy benefits and policyholder dividends payable and other contract liabilities.

The increase in reserves for policy benefits of \$1.882 billion at September 30, 2017 as compared to December 31, 2016 is primarily related to growth of Individual Markets reserves from aging of the insurance in force and changes to mean reserves in the Group and Worksite Markets business.

The increase in policyholder dividends payable and other contract liabilities is primarily related to the issuance of an \$400 million funding agreement in May, 2017.

AVR increased \$60 million, or 7.4%, at September 30, 2017 as compared to December 31, 2016, primarily due to the basic contribution requirement in the AVR formula, unrealized gains associated with the common stock holdings and realized capital gains that were determined to be credit related. The mortgage loan AVR component was up \$1 million at September 30, 2017 as compared to December 31, 2016. At September 30, 2017, \$347 million is reserved for bonds, preferred stock, short-term investments and derivatives, up \$23 million from December 31, 2016, \$32 million is reserved for mortgage loans at September 30, 2017 as compared to \$31 million at December 31, 2016, \$131 million is reserved for common stock, up \$4 million from December 31, 2016, and \$361 million is reserved for real estate and other invested assets at September 30, 2017, up \$33 million from December 31, 2016.

Surplus

Surplus increased \$693 million from \$6.172 billion at December 31, 2016 to \$6.865 billion at September 30, 2017. The increase in surplus was primarily due to net income of \$270 million and the issuance of a surplus note in January of \$347 million.

HISTORICAL SUMMARY FINANCIAL INFORMATION

The following table sets forth historical summary financial information for Guardian. You should read it in conjunction with “Financial and Accounting Matters,” “Selected Historical Statutory Financial Information of Guardian,” “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” and the Statutory Financial Statements included elsewhere in this Information Memorandum. The summary financial information for Guardian at and for each of the fiscal years in the three-year period ended December 31, 2016 has been derived from the Statutory Financial Statements included elsewhere in this Information Memorandum.

The preparation of financial statements of life insurance companies requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements. Actual results may differ from estimates. Historical results are not necessarily indicative of results for any future period.

The financial information of Guardian included in this Information Memorandum is presented in accordance with SAP. Statutory accounting is used by state insurance regulators to monitor the operations of insurance companies. Financial statements prepared under SAP vary from those prepared under GAAP in certain significant respects. For a description of the accounting principles applicable to the financial information shown in this Information Memorandum and certain differences between SAP and GAAP, see “Financial and Accounting Matters—Summary of Principal Differences Between SAP and GAAP.”

The following historical summary financial information also includes certain information relating to GIAC, BLICOA, FCW and GIS at and for each of the fiscal years in the three-year period ended December 31, 2016. This information is derived from the audited financial statements of GIAC, BLICOA, FCW and GIS at and for each of the three years in the fiscal period ended December 31, 2016, which are not included in this Information Memorandum. GIAC and BLICOA prepare financial statements on the basis of SAP. FCW and GIS prepare financial statements on a GAAP basis.

Guardian’s major subsidiaries include BLICOA, GIAC, FCW and GIS. BLICOA is a wholly-owned stock life insurance company domiciled in Massachusetts. It writes individual disability income insurance including multi-life and disability income. BLICOA has historically had a positive impact on Guardian’s financial position as a result of its positive underwriting results, which have increased BLICOA’s underlying net equity and the value of Guardian’s investment in BLICOA. BLICOA’s net equity is a component of Guardian’s statutory surplus. From 2012 to 2016, BLICOA earned annual net income in the range of \$14 million to \$60 million. GIAC is a wholly owned stock life insurance company domiciled in Delaware. GIAC sells individual variable and fixed annuities, universal life insurance with secondary guarantees, and variable life insurance products. GIAC has historically had a positive impact on Guardian’s financial position; however, GIAC’s earnings are significantly impacted by the performance of its assets under management, which is directly linked to market performance, and hedging. From 2012 to 2016, GIAC earned annual net operating income before realized capital gains and losses in the range of \$57 million in 2012 to \$104 million in 2016, and annual net income after realized capital gains and losses in the range of (\$29) million in 2012 to (\$140) million in 2016, with losses driven primarily by losses under the GMWB hedging program.

FCW is a wholly-owned stock company domiciled in Delaware. It provides dental insurance and government program vision, dental and hearing products through various subsidiaries. FCW has historically had a positive impact on Guardian’s financial position as a result of its positive underwriting results, which have increased FCW’s underlying net equity and the value of Guardian’s investment in FCW. FCW’s net equity is a component of Guardian’s statutory surplus. From 2012 to 2016, FCW earned annual net income in the range of \$4 million to \$25 million. GIS is a wholly-owned non-insurance limited liability company domiciled in Delaware and serves as the organizational focal point for various non-insurance and fee-oriented businesses owned and operated by Guardian as part of its overall growth strategy. Operated through various subsidiaries, GIS’s businesses include third party asset management services provided to institutional counterparts, certain strategic and real estate investment activities, as well as non-insurance service businesses such as absence management and supporting the operation of dental clinics through its dental support organization subsidiaries. GIS’s net equity is a component of Guardian’s statutory surplus. In 2012, GIS had net losses of \$4 million. In 2014 and 2013, GIS had net income of

\$21 million and \$4 million, respectively. In 2015, GIS had a net loss of \$170 million driven primarily by the loss from discontinued operations of RS Investment Management Co. LLC. In 2016, GIS had a net loss of \$24 million.

Historical selected financial information is being provided regarding BLICOA, GIAC, FCW and GIS due to their contribution to the financial condition of Guardian.

Guardian accounts for the value of its investments in subsidiaries at their underlying net equity. Net investment income is recorded by Guardian to the extent that dividends are declared by its subsidiaries. For the years ended December 31, 2016, 2015 and 2014, Guardian received an aggregate of \$12 million, \$43 million, and \$324 million, respectively, in cash dividends from its subsidiaries. The dividend in 2014 consisted of cash and \$305 million in mortgages and private placement bonds Guardian received from BLICOA. Operating results, less dividends declared, for such subsidiaries are reflected as net unrealized capital gains in the Statutory Statements of Changes in Surplus.

Guardian has not historically relied on dividends from its subsidiaries to meet its operating cash flow requirements. In addition, for life insurance subsidiaries, including BLICOA and GIAC, substantially all of their statutory surplus of approximately \$526 million, \$518 million and \$572 million, on a combined basis, at December 31, 2016, 2015 and 2014, respectively, is subject to regulatory restrictions and limitations on the amount of dividends or other distributions that may be made without approval from regulators. As noted above, for the years ended December 31, 2016, 2015 and 2014, Guardian received an aggregate of \$12 million, \$43 million and \$324 million, respectively, in cash dividends from its subsidiaries.

	<u>Years Ended December 31,</u>			<u>\$ Change</u>	<u>%</u>	<u>\$ Change</u>	<u>%</u>
	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2016 vs.</u>	<u>Change</u>	<u>2015 vs.</u>	<u>Change</u>
	(\$ in Millions)			<u>2015</u>	<u>2016 vs.</u>	<u>2014</u>	<u>2015 vs.</u>
					<u>2015</u>		<u>2014</u>
Statements of Income Data:							
Revenue:							
Premiums, annuity considerations and fund deposits	\$ 7,768	\$ 7,334	\$ 6,999	\$ 434	5.9%	\$ 335	4.8%
Net investment income.....	2,052	1,985	2,146	67	3.4%	(161)	(7.5%)
Other income.....	421	376	397	45	12.0%	(21)	(5.3%)
Total revenue	\$ 10,241	\$ 9,695	\$ 9,542	\$ 546	5.6%	\$ 153	1.6%
Benefits and expenses:							
Benefit payments to policyholders and beneficiaries	\$ 4,293	\$ 4,104	\$ 3,858	\$ 189	4.6%	\$ 246	6.4%
Net additions to policy benefit reserves.....	2,330	2,137	2,172	193	9.0%	(35)	(1.6%)
Commissions and operating expenses	2,262	2,048	1,997	214	10.4%	51	2.6%
Total benefits and expenses	\$ 8,885	\$ 8,289	\$ 8,027	\$ 596	7.2%	\$ 262	3.3%
Gain from operations before dividends and federal income taxes	1,356	1,406	1,515	(50)	(3.6%)	(109)	(7.2%)
Dividends to policyholders ⁽¹⁾	(839)	(826)	(778)	(13)	1.6%	(48)	6.2%
Gain from operations before federal income taxes	\$ 517	\$ 580	\$ 737	\$ (63)	(10.9%)	\$ (157)	(21.3%)
Federal income tax (expense) benefit	(141)	(82)	(102)	(59)	72.0%	20	(19.6%)
Income from operations before net realized capital gains.....	\$ 376	\$ 498	\$ 635	\$ (122)	(24.5%)	\$ (137)	(21.6%)
Net realized capital gains	(8)	(65)	77	57	(87.7%)	(142)	(184.4%)
Net income	\$ 368	\$ 433	\$ 712	\$ (65)	(15.0%)	\$ (279)	(39.2%)
Balance Sheet Data:							
Assets:							
Total assets	\$ 51,884	\$ 48,121	\$ 45,296	\$ 3,763	7.8%	\$ 2,825	6.2%
Liabilities and surplus:							
Reserves for policy benefits	\$ 39,369	\$ 37,031	\$ 34,856	\$ 2,338	6.3%	\$ 175	6.2%
Policyholder dividends payable and other contract liabilities ⁽²⁾	3,107	2,189	2,054	918	41.9%	135	6.6%
Interest maintenance reserve	464	373	412	91	24.4%	(39)	(9.5%)
Asset valuation reserve.....	810	798	754	12	1.5%	44	5.8%
Other liabilities.....	1,962	1,640	1,528	322	19.6%	112	7.3%
Total liabilities	\$ 45,712	\$ 42,031	\$ 39,604	\$ 3,681	8.8%	\$ 2,427	6.1%

	Years Ended December 31,			\$ Change	%	\$ Change	%
	2016	2015	2014	2016 vs. 2015	Change 2016 vs. 2015	2015 vs. 2014	Change 2015 vs. 2014
	(\$ in Millions)						
Surplus	6,172	6,090	5,692	82	1.6%	398	7.0%
Total liabilities and surplus	<u>\$ 51,884</u>	<u>\$ 48,121</u>	<u>\$ 45,296</u>	<u>\$ 3,763</u>	<u>7.8%</u>	<u>\$2,825</u>	<u>6.2%</u>

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- (1) Dividends to policyholders are discretionary and subject to the approval of Guardian's Board of Directors.
 - (2) Statutory accounting practices require that the liability for policyholders' dividends include dividends currently payable and the full amount of dividends apportioned for payment over the 12 months following the date of the applicable payment.

RISK FACTORS

Risk Factors Related to Guardian

A downgrade or a potential downgrade in Guardian's financial strength ratings could harm its business.

Ratings are an important factor in the competitive position of life insurance companies. Rating agencies regularly review the financial performance and condition of insurers, including Guardian. As of September 30, 2017, the financial strength ratings for Guardian as assigned by S&P, Moody's, A.M. Best and Fitch were AA+, Aa2, A+++ and AA+, respectively. These ratings indicate a rating agency's view of Guardian's ability to meet its obligations to its insureds. Any rating is not a recommendation to purchase, sell, or hold any particular security. Such ratings do not comment as to market price or suitability for a particular investor.

The rating agencies assign ratings based upon consideration of several qualitative and quantitative factors, including the rated company's operating performance and investment results, risk profile and capital resources. The rating agencies may also consider factors that may be outside of the rated company's control, including changes to general economic conditions. A downgrade in Guardian's ratings could adversely affect, among other things, its ability to sell certain of its products, the rate of contract surrenders and withdrawals, the return on the insurance and annuity products it issues and, ultimately, the results of its operations and its ability to compete for attractive acquisition opportunities. Guardian cannot predict what actions rating agencies may take in the future that could adversely affect its business. As with other companies in the financial services industry, Guardian's ratings could be downgraded or withdrawn at any time and without any notice by any rating agency.

Guardian's investment portfolio and aspects of Guardian's business are subject to the full range of market risks, including credit, liquidity and equity markets and interest rate risks.

Guardian's investment portfolio consists primarily of investment grade bonds, mortgage loans and policy loans. The portfolio also contains or may contain other investments such as public common stock, private equity, real estate, bank loans, CMBS, derivatives and non-investment grade bonds. The main risks facing the portfolio are credit risk, liquidity risk, equity market risk and interest rate risk and real estate-related risks.

Credit risk is the risk that issuers of investments owned by Guardian may default or that other parties may not be able to pay amounts due to Guardian. Guardian seeks to manage credit risk by a risk management process that combines active fundamental credit analysis with quantitative risk management and by portfolio diversification across various asset types, industry sectors and issuers and, in some circumstances, by purchasing credit protection using credit derivatives or using credit replication.

Closely related to credit risk is counterparty risk, which is the risk that counterparties in over-the-counter ("OTC") derivatives transactions may not be able to make required payments. Guardian attempts to reduce its derivative counterparty risk by the exchange of collateral between Guardian and its counterparties. Guardian uses over-the-counter derivatives on a limited basis and has collateral agreements in place with all counterparties. As of December 31, 2016, the combined market value of all of Guardian's OTC derivatives positions was approximately \$17 million (meaning that Guardian would receive from its counterparties that amount if all transactions are terminated on that date) with a total notional value of approximately \$437 million, and Guardian had net collateral posted by counterparties associated with uncleared derivatives positions of approximately \$19 million.

Although Guardian attempts to carefully and actively manage these risks, there can be no assurance that they will be managed successfully. Credit and counterparty risk could be heightened during periods of extreme volatility or disruption in the financial and credit markets. A widening of credit spreads can increase the unrealized losses in Guardian's investment portfolio. The factors affecting the financial and credit markets could lead to other-than-temporary impairments of assets in Guardian's investment portfolio. Impairment of assets could lead to a decrease in Unassigned Surplus.

Liquidity risk is the risk that policyholder mortality experience, demands for life insurance policy loans and surrenders and withdrawals and other funding requirements are greater than the amount of available cash and assets

that can readily be converted into cash. Although certain types of investments such as Treasury bonds and short-term investments can be converted to cash easily, investments which are not publicly traded, such as commercial mortgage loans, privately-placed fixed income securities, policy loans, limited partnership interests and equity real estate and certain mortgage-backed and asset-backed securities, generally cannot be as readily liquidated while other investments may be liquidated with higher than usual transaction costs in some market environments. Guardian attempts to manage liquidity risk by holding assets with what it views as sufficient liquidity to pay policyholder life insurance policy loans, surrenders, withdrawals and other cash outflow needs. However, there can be no assurances that Guardian will maintain sufficient liquidity to pay these amounts. Securities that are less liquid are also more difficult to value.

Equity market risk is the risk that stocks decline in value. Equity typically has more mark-to-market volatility than fixed income asset classes and, as a result, regulators assign higher capital charges for public equity investments.

GIAC is a writer of variable annuity products. The account values of these products have been affected by past downturns in the capital markets, especially equity markets. Any future decrease in account values will decrease the fees generated by GIAC's variable annuity products and may increase the level of reserves GIAC must carry to support those variable annuities issued with any associated guarantees.

Currency foreign exchange ("FX") rate risk is the risk that changes in currency markets may increase FX volatility and result in mark-to-market losses for unhedged currency risk.

In order to attempt to reduce the effect of volatility from mark-to-market assets such as equity investments and FX exposure on its statutory surplus, Guardian currently employs a macro dynamic hedging program. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Quantitative and Qualitative Information about Market Risk—Hedging Programs" for a description of this macro hedging program. There can be no assurances or guarantees that this macro dynamic hedging program will reduce Guardian's equity and FX market risk.

While the dynamic hedging program seeks to protect Guardian's capital from statutory mark-to-market investment losses in accordance with pre-specified risk guidelines, there are various risks that may impact the effectiveness of the program, including operational risks associated with the execution of the program, liquidity risks in the futures markets, availability of suitable instruments to replicate the options, model risks and basis risks between the futures and the underlying portfolios, continuity of trading in the futures markets in periods of distress, and changes in the relevant regulatory environment at the federal and state levels and the cost of hedging. In addition, the macro dynamic hedging program does not protect Guardian's assets that do not have a mark-to-market impact on capital.

Interest rate risk is the risk of loss due to changes in interest rates. Guardian attempts to manage interest rate risk with what it believes to be a rigorous asset/liability management program, including the use of derivatives. For example, policyholder life insurance policy loans and surrenders and withdrawals may be higher than expected when interest rates are high, or interest rates may drop so low as to make it difficult to support minimum interest rate guarantees. This latter situation is exacerbated when policyholder deposits are higher than expected. While actions may be taken to mitigate the potential effects of such policyholder options, it is impossible to eliminate all risk. Similarly, some assets may have prepayment rights or call options which might be exercised when interest rates are low and borrowers can benefit from refinancing at lower interest rates. The asset/liability management program attempts to identify such risks and to utilize various instruments, including derivatives, to offset those risks in a cost-effective manner, but there can be no assurances it will be sufficient to significantly reduce or eliminate such risks. See "—Changes in interest rates may adversely affect Guardian's business, results of operations, financial condition and liquidity."

Significant financial and credit market volatility, changes in interest rates and credit spreads, credit defaults, market illiquidity, declines in equity prices, changes in currency exchange rates and declines in general economic conditions, either alone or in combination, could have a material adverse impact on Guardian's business, results of operations and financial condition. In addition, market volatility can make it difficult for Guardian to value certain of its assets, especially if trading becomes less frequent. Valuation may include assumptions or estimates that

may have significant period-to-period changes that could have an adverse impact on Guardian's results of operations or financial condition.

Some of Guardian's investments are relatively illiquid and are in asset classes that could experience significant market valuation fluctuations.

Guardian holds certain investments that lack liquidity, such as privately placed fixed income securities, commercial mortgage whole loans, non-agency residential mortgage-backed securities, asset-backed securities, commercial mortgage-backed securities, collateralized loan obligations, investments in subsidiaries and affiliates, policy loans, equity real estate, including real estate joint ventures and other limited partnership interests. These asset classes represented 45% of the carrying value of Guardian's total cash and invested assets as of December 31, 2016. Investments in partnerships and LLCs, which represented approximately 3.7% of the carrying value of Guardian's total cash and invested assets as of December 31, 2016, may produce investment income which fluctuates from period to period and are less predictable and more variable than may be the case with more conventional asset classes. In addition, many of these assets have limitations on redemptions and trading, which may cause them to be less liquid than more conventional asset classes, such as publicly traded bonds and equities.

In addition, as of December 31, 2016, Guardian had future funding commitments relating to investments in partnerships and unaffiliated LLCs of \$786 million. If Guardian were to require significant amounts of cash on short notice in excess of normal cash requirements or were required to return or post collateral in connection with its investment portfolio or derivatives transactions, Guardian could have difficulty selling these investments in a timely manner, be forced to sell them for less than it otherwise would have been able to realize, or both.

The reported value of Guardian's relatively illiquid types of investments, its investments in the asset classes described in the paragraph above and, at times, its higher quality, generally liquid asset classes, do not necessarily reflect the lowest current market price for the asset. If Guardian were forced to sell certain of its assets in a distressed market, there can be no assurance that it will be able to sell them for the prices at which it has recorded them and it could be forced to sell them at significantly lower prices. Moreover, Guardian's ability to sell such assets may be limited if other market participants are seeking to sell at the same time. See "—The determination of the amount of allowances and impairments taken on Guardian's investments is highly subjective and could materially impact its results of operations or financial position."

Guardian's valuation of fixed maturity, equity and trading securities may include methodologies that are subject to significant uncertainties and could result in changes to investment valuations that may materially adversely affect its results of operations or financial condition.

Guardian utilizes independent external pricing services such as FT Interactive Data Corp, Bloomberg and Markit for security pricing. During periods of market disruption, it may be difficult to value certain of Guardian's securities if trading becomes less frequent and/or market data becomes less observable. There may be certain assets or asset classes that were in active markets with significant observable data that become illiquid due to an adverse financial environment or volatile market conditions. As a result, valuations may include inputs and assumptions that are less observable or require greater estimation and judgment as well as valuation methods which are more complex. These values may not be ultimately realizable in a market transaction, and such values may change very rapidly as market conditions change and valuation assumptions are modified. Decreases in value may have a material adverse effect on Guardian's results of operations or financial condition.

Failure to properly value Guardian's investments could result in losses, thereby adversely affecting Guardian's Unassigned Surplus.

The determination of the amount of allowances and impairments taken on Guardian's investments is highly subjective and could materially impact its results of operations or financial position.

The determination of the amount of allowances and impairments vary by investment type and is based on Guardian's periodic case-by-case evaluation and assessment of known and inherent risks associated with the respective asset class. Such evaluations and assessments are revised as conditions change and new information

becomes available. Management updates its evaluations regularly and reflects changes in allowances and impairments in operations as such evaluations are revised. Such evaluations and assessments can change significantly from period to period, especially in times of high market volatility. Market volatility can make it more difficult to value Guardian's securities if trading in such securities becomes less frequent. In addition, a forced sale by holders of large amounts of a security, whether due to insolvency, liquidity or other issues with respect to such holders, could result in declines in the price of a security. There can be no assurance that management has accurately assessed the level of impairments taken and allowances reflected in the financial statements. Furthermore, additional impairments may need to be taken or allowances provided for in the future. Historical trends may not be indicative of future impairments or allowances. The amount of impairments can affect the amount of Unassigned Surplus.

The book value of Guardian's fixed income investments and the cost of equity securities is adjusted for impairments in value deemed to be other-than-temporary in the period in which the determination is made. The assessment of whether impairments have occurred is based on management's case-by-case evaluation of the underlying reasons for the decline in fair value. The decision to record an other-than-temporary impairment or write-down is determined by management's assessment of the financial condition and prospects of a particular issuer, projections of future cash flows, and recoverability of the particular security, as well as evaluation of Guardian's ability and intent to hold the securities for a period of time to allow for a recovery of value. Management's conclusions on such assessments may ultimately prove to be incorrect as facts and circumstances change.

The review of Guardian's fixed income and equity securities for impairments includes an analysis of the total gross unrealized losses by three categories of securities: (i) securities where the estimated fair value had declined and remained below cost or amortized cost by less than 20%; (ii) securities where the estimated fair value had declined and remained below cost or amortized cost by 20% or more for less than twelve months; and (iii) securities where the estimated fair value had declined and remained below cost or amortized cost by 20% or more for twelve months or greater. At December 31, 2016, of Guardian's total gross unrealized losses of \$558 million, approximately 93% related to securities falling into category (i), 2% related to securities falling into category (ii) and 5% related to securities falling into category (iii).

In addition, Guardian's management considers a wide range of factors about the security issuer and uses its best judgment in evaluating the cause of the decline in the estimated fair value of the security and in assessing the prospects for near-term recovery. Inherent in management's evaluation of the security are assumptions and estimates about the operations of the issuer and its future earnings potential. Considerations in the impairment of a commercial mortgage include, but are not limited to, the following: (i) significant change in the occupancy level of the underlying property; (ii) significant change in the rental rates; (iii) bankruptcy filings of major tenants; (iv) catastrophic events; and (v) other subjective factors. There can be no assurance Guardian's management will correctly assess allowances and impairments on its investments, which could lead to investment losses that adversely affect its Unassigned Surplus.

Defaults on commercial mortgage loans and volatility in performance may adversely affect Guardian's results of operations and financial condition.

Commercial mortgage loans face delinquency and default risk. In addition, future refinancing risks for commercial mortgage loans have resulted in declining values on certain of such instruments. Commercial mortgage loans are carried at amortized cost under SAP. Guardian establishes valuation allowances for estimated impairments as of the balance sheet date. Such valuation allowances are based on the excess carrying value of the loan over the present value of expected future cash flows discounted at the loan's original effective interest rate or the value of the loan's collateral if the loan is in the process of foreclosure or otherwise collateral dependent. Guardian also establishes allowances for loan losses when a loss contingency exists for pools of loans with similar characteristics, such as mortgage loans based on similar property types or loan to value risk factors.

As of December 31, 2016, Guardian held \$3.5 billion (carrying value) of commercial real estate mortgage loans. The fair value of Guardian's commercial mortgage loan portfolio as of December 31, 2016 was \$3.5 billion, and there were no loans that were either delinquent or in the process of foreclosure as of December 31, 2016. The performance of Guardian's commercial mortgage loan investments, however, may fluctuate in the future. An increase in the default rate of Guardian's commercial mortgage loan investments or a borrower's inability to refinance or pay off its loan at maturity could have an adverse effect on Guardian's results of operations and

financial condition, which could reduce the amount of Guardian's Unassigned Surplus. In addition, 19% of the aggregate principal amount of Guardian's commercial mortgage loans are scheduled to mature in the next three years. If these loans are not refinanced or paid in full at maturity, Guardian's mortgage loan investments could be adversely affected.

Any geographic or sector concentration of Guardian's commercial mortgage loans may have adverse effects on its investment portfolios and, consequently, on its results of operations or financial condition. While Guardian seeks to mitigate this risk by having a broadly diversified portfolio, events or developments that have a negative effect on any particular geographic region or sector may have a greater adverse effect on its investment portfolios to the extent that the portfolio is concentrated.

Changes in interest rates may adversely affect Guardian's business, results of operations, financial condition and liquidity.

The profitability of the life insurance and annuity businesses of Guardian and its insurance subsidiaries is sensitive to interest rate changes, which could adversely affect Guardian's investment returns and results of operations. Despite remaining at relatively low levels by historic standards, interest rates in the United States have recently increased and are expected to continue to increase in the near term. Periods of high or increasing rates have the potential to negatively affect Guardian's profitability in the following principal ways:

- In periods of increasing interest rates, life insurance policy loans, as well as surrenders and withdrawals on life insurance and annuity products may increase as policyholders seek investments with higher perceived returns. As of December 31, 2016, GIAC had outstanding \$997 million of annuities that were subject to surrender at book value without a surrender charge. This could result in cash outflows requiring GIAC to sell invested assets at a time when the prices of those assets are adversely affected by the increase in market interest rates, which could cause Guardian to suffer realized investment losses. As of December 31, 2016, GIAC had bond assets with a carrying value of \$186 million maturing on or prior to December 31, 2017.
- The income from certain of the insurance and annuity products of Guardian and its insurance subsidiaries is derived from the spread between the crediting rate it is required to pay under the contracts and the rate of return it is able to earn on its general account investments supporting such contracts. When interest rates rise, Guardian may face competitive pressure to increase crediting rates on such contracts. Guardian may increase its crediting rates more quickly than corresponding changes to the rates it earns on its general account investments, thereby reducing its spreads in respect of such contracts. This risk is heightened in the current market and economic environment, in which many securities with higher yields are unavailable. An increase in interest rates would also adversely affect the fair values of Guardian's fixed income securities.

U.S. long-term interest rates remain at relatively low levels by historical standards. Periods of low interest rates have the potential to negatively affect Guardian's profitability in the following principal ways:

- Low interest rates tend to decrease the yield Guardian earns on its portfolio of fixed income investments. This could in turn compress the spreads Guardian and its insurance subsidiaries earn on products, such as universal life and certain annuities, on which they are contractually obligated to pay customers a fixed minimum rate of interest. Should new money interest rates continue to be sufficiently below guaranteed minimum rates for a long enough period, Guardian and its insurance subsidiaries may be required to pay policyholders or annuity owners at a higher rate than the rate of return they earn on their respective portfolios of investments supporting those products.
- In periods of low interest rates, Guardian generally must invest the proceeds from the maturity, redemption or sale of fixed income securities from its portfolio at a lower rate of interest than the rate it had been receiving on those securities. A low interest rate environment may also be likely to cause redemptions and prepayments to increase. In addition, in periods of low interest rates, it may be difficult to identify and acquire suitable investments for proceeds from new product sales or

proceeds from the maturity, redemption or sale of fixed income securities from Guardian's portfolio, which could further decrease the yield it earns on its portfolio or cause Guardian to reduce the sales of some products.

Guardian's exposure to credit spreads could adversely affect its results of operations, financial condition and liquidity.

Guardian's exposure to credit spreads primarily relates to market price and cash flow variability associated with changes in credit spreads. A widening of credit spreads increases the net unrealized loss position of the fixed income investment portfolio and, if issuer credit spreads increase significantly or for an extended period of time, would likely result in higher other-than-temporary impairments. Credit spread tightening would reduce net investment income associated with new purchases of fixed income securities.

In addition, market volatility can make it difficult to value certain of Guardian's securities if trading becomes less frequent. As such, valuations of securities may include assumptions or estimates that may change significantly from period to period. This could increase the net unrealized loss position of Guardian's fixed income investment portfolio and increase other-than-temporary impairments, which could have a material adverse effect on Guardian's results of operations, financial condition or liquidity, which could reduce the amount of Guardian's Unassigned Surplus.

Sustained or significant deterioration in economic conditions could adversely affect Guardian's business.

Generally weak economic conditions may have a negative impact on Guardian's operating activities. Factors such as consumer spending, business investment, government spending, the volatility and strength of the capital markets and inflation affect the business and economic environment and, ultimately, the amount and profitability of Guardian's business. In economic conditions characterized by higher unemployment, lower family income, lower business investment and lower consumer spending, the demand for Guardian's financial and insurance products could be adversely affected. In addition, elevated incidence of claims and lapses or surrenders of policies may occur. Policyholders may choose to defer paying insurance premiums or stop paying insurance premiums altogether. Adverse changes in the economy could affect Guardian's earnings negatively and could have a material adverse effect on its business, results of operations and financial condition.

In addition, Guardian is susceptible to risks associated with the potential financial instability of the vendors on which Guardian relies to provide services or to whom it delegates certain functions. The same conditions that may affect Guardian's customers also could adversely affect its vendors, causing them to significantly and quickly increase their prices or reduce their output. Guardian's business depends on its ability to perform, in an efficient and uninterrupted fashion, its necessary business functions, and any interruption in the services provided by third parties could also adversely affect Guardian's cash flow, profitability and financial condition, which could reduce the amount of Guardian's Unassigned Surplus.

Guardian is subject to extensive regulation, which restricts its operations and imposes compliance costs.

Guardian and its insurance subsidiaries are subject to extensive regulatory oversight. Although Guardian endeavors to maintain all required licenses and approvals, its businesses may not fully comply with the wide variety of applicable laws and regulations or the relevant authority's interpretation of the laws and regulations, which may change from time to time. Also, state regulatory authorities have relatively broad discretion to grant, renew or revoke licenses and approvals. If Guardian does not have the requisite licenses and approvals or does not comply with applicable regulatory requirements, the insurance regulatory authorities could preclude or temporarily suspend Guardian from carrying on some or all of its activities or impose substantial fines. Further, insurance regulatory authorities have relatively broad discretion to issue orders of supervision, which permit such authorities to supervise the business and operations of an insurance company.

State insurance regulators and the NAIC continually reexamine existing laws and regulations and may impose changes in the future that put further regulatory burdens on insurers and that may have an adverse effect on Guardian's business, results of operations and financial condition. Guardian's business also could be adversely

affected by regulations or changes in state law relating to standards of minimum capital requirements and solvency, including RBC measurements, asset and reserve valuation requirements, surplus limits, limitations on investments, limitations on transactions with affiliates, risk-based capital requirements and premium taxes or other regulatory or tax matters. In addition, from time to time regulators raise issues during examinations or audits that could, if determined adversely, have a material impact on Guardian. Guardian cannot predict whether or when regulatory actions may be taken that could adversely affect its operations.

Guardian's insurance business is subject to regulation with respect to policy rates, minimum guarantees and related matters. In addition, assessments are levied against Guardian as a result of mandatory participation in various types of state guaranty associations, which are state associations designed to protect policyholders in the event of insolvencies of insurers. The amounts of such assessments are highly unpredictable and could increase significantly if there is an increase in the number or size of insurance companies which become insolvent or subject to rehabilitation. The net amount of such assessments against Guardian was approximately \$2 million, \$0.7 million and \$4 million for 2016, 2015 and 2014, respectively. These amounts may not be an indication of future levels of assessments. See "Business of Guardian—Regulation."

Guardian is domiciled in the State of New York and the State of New York accounts for more premium income volume for Guardian than any other state, approximately 18.31% in 2016, 18.38% in 2015 and 18.46% in 2014. Accordingly, changes in New York laws and regulations that apply to business written in New York can affect Guardian disproportionately relative to its competitors. Examples of such changes include increases in premium taxes and resulting retaliatory taxes, other types of assessments, potentially higher reserve and capital requirements and changes such as with respect to disclosure of producer compensation that might have a less direct effect.

Furthermore, limited aspects of Guardian's dental business are subject to the Patient Protection and Affordable Care Act ("ACA"). In the small group market, ACA mandates a minimal level of benefits for pediatric dental care (the "Pediatric Mandate"), which may be sold separately as a stand-alone dental product or embedded in a medical product. The Pediatric Mandate is subject to some of the reform mandates imposed by ACA and may be subject to additional new state-by-state requirements as health care reform is implemented throughout the U.S. in the future. Such mandates could impact Guardian's ability to offer the Pediatric Mandate in the small group market either on or off the federal or state exchanges in future years.

Certain of Guardian's direct and indirect subsidiaries, as well as certain policies and contracts sold by them, are subject to various forms of regulation under the federal securities laws administered by the SEC. The Financial Industry Regulatory Authority, Inc. ("FINRA"), a securities self-regulatory organization, as well as the states in which certain of Guardian's direct and indirect subsidiaries offer securities products, provide investment advisory services, or conduct other securities-related activities, also regulate aspects of Guardian's securities-related businesses. These subsidiaries could be restricted in the conduct of their securities-related businesses should they fail to comply with such laws and regulations. Legal proceedings and regulatory investigations and inquiries with respect to revenue sharing, sales to seniors, and other aspects of the mutual fund and variable annuity businesses are ongoing and expected to continue in the future and could result in legal precedents, as well as new industry-wide legislation, rules, or regulations that could significantly affect the financial services industry, including mutual fund and variable annuity companies affiliated with Guardian. Future laws and regulations, or the interpretation thereof, could materially and adversely affect Guardian's business, results of operations and financial condition by increasing compliance expenses.

Federal legislation and administrative policies in certain areas, including employee benefit plan regulation and individual retirement account regulation, federal taxation and securities regulation, could significantly affect the insurance industry and the costs faced by its participants. For example, in April 2016, the U.S. Department of Labor (the "DOL") finalized a new fiduciary rule which expands the circumstances in which sales personnel, such as agents and registered representatives, or service providers to employee benefit plans and individual retirement accounts (IRAs) are considered fiduciaries under ERISA. The DOL also finalized new prohibited transaction exemptions and amendments to existing prohibited transactions exemptions that, among other things, apply more extensive disclosure and other requirements to, and increase fiduciary liability exposure in respect of, transactions involving ERISA plans, plan participants and individual retirement accounts. Although the fiduciary rule and these exemptions were scheduled to take effect in April 2017, the DOL delayed the applicability of the rule and certain provisions of the exemptions to June 2017 in response to a memorandum to the DOL from President Trump.

Furthermore, in November 2017, the DOL extended the transition period for the full applicability of these exemptions from January 1, 2018 to July 1, 2019. There has been public speculation that the DOL or the Trump Administration may modify the impact of the fiduciary rule or the terms of the exemptions or support legislation that would mitigate the impact of the regulatory change. In anticipation of the possibility that the new fiduciary rule or the conditions imposed under any possible exemption may be modified, it is not possible to predict the impact of the new rules on Guardian and its insurance subsidiaries' businesses and its impact on interactions with existing and prospective customers in Guardian's asset management, individual life and group insurance businesses, and increased compliance costs.

Some of the regulatory authorities that oversee Guardian's businesses are considering or may in the future consider new regulatory requirements intended to assure the stability of institutions under their supervision. These authorities may also seek to exercise their supervisory or enforcement authority in new or more robust ways. Federal and state regulatory agencies also frequently adopt changes to their regulations or change the manner in which existing regulations are applied. Guardian cannot predict the substance or impact of pending or future legislation, regulation or the application thereof. Any such changes could affect the way Guardian conducts its business and manages its capital, which in turn could materially affect its results of operations, financial condition and liquidity.

Compliance with applicable laws and regulations is time consuming and personnel-intensive, and changes in these laws and regulations may materially increase Guardian's direct and indirect compliance and other expenses of doing business, thus having a material adverse effect on its financial condition or results of operations.

The Dodd-Frank Act and certain other potential changes in federal laws and regulations may adversely affect Guardian's business, results of operations and financial condition.

In July 2010, Congress passed, and President Obama signed, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"). Policy and rule-making conducted after the enactment of the Dodd-Frank Act has and will continue to significantly change financial regulation. Guardian cannot predict the full impact this financial reform legislation will have on its business, results of operations or financial condition. The Dodd-Frank Act establishes a general framework for systemic regulation that has imposed mandatory clearing, exchange trading and margin requirements on many derivatives transactions. A possible effect of the Dodd Frank Act could be to increase Guardian's overall costs of entering into derivatives transactions. In particular, new margin requirements and capital charges, even when not directly applicable to Guardian, may increase the pricing of its derivatives transactions.

Guardian may be required to post initial margin on a daily basis to its derivatives counterparties in an amount that the counterparty determines appropriate, and to exchange variation margin on a daily basis with its derivative counterparties based on the daily fair value of the non-cleared swaps. In addition, since eligible margin under the rules is restricted to cash or highly liquid securities, Guardian's cost of using derivatives and managing collateral may increase but not significantly since currently Guardian already posts mainly cash under its ISDA collateral support annex obligations to its derivative counterparties.

To the extent that Guardian's derivatives counterparty collects initial margin from it, Guardian may request that the SD counterparty segregate all such initial margin at a custodian. If Guardian does not request segregation, the custodian or counterparty may commingle such assets or collateral with the custodian's or counterparty's own assets or collateral, and in the event of the bankruptcy or insolvency of the custodian or counterparty, such assets and collateral may be subject to the conflicting claims of the creditors of the relevant custodian or counterparty, which may result in a loss to Guardian.

In addition, where Guardian enters into certain swaps that are subject to mandatory clearing, Guardian will be required to execute such swaps on a registered exchange or trading platform. While Guardian will benefit from reduced counterparty credit and operations risk and price transparency resulting from these clearing and trading requirements (where applicable), Guardian will incur additional costs in trading these swaps. While Guardian will attempt to ensure that these swaps are executed, cleared and settled through entities it believes to be sound, there can be no assurance that a failure by any such entity will not cause a loss to Guardian.

Further, where Guardian enters into a swap with non-U.S. counterparties, the regulations of the home or resident country of such counterparty may apply with respect to such swap. The requirements and protections afforded to us under such non-U.S. regulations may be materially different from those under U.S. laws. For example, the European Union regulations on derivatives will impose position limits on commodity transactions, and the European Market Infrastructure Regulation (“EMIR”) already requires reporting of derivatives and various risk mitigation techniques to be applied to derivatives entered into by parties that are subject to the jurisdiction of EMIR. In the near future, certain entities will be subject to a mandatory clearing requirement with respect to certain of their OTC derivatives, as well as initial and variation margin requirements with respect to their non-cleared derivatives, under the regulations implementing EMIR. These European Union regulatory changes will impact a broad range of counterparties, both outside and within the European Union, and are expected to potentially increase our costs of transacting derivatives (particularly with banks and other dealers directly subject to such regulations).

As a result of these regulatory requirements and the reduced availability of certain customized derivatives, the costs of Guardian’s hedging transactions have and may continue to increase.

The Dodd-Frank Act also establishes a Financial Stability Oversight Council (“FSOC”) which has authority to designate non-bank financial companies as systemically important financial institutions (“non-bank SIFIs”) thereby subjecting them to enhanced prudential standards and supervision by the Federal Reserve. The prudential standards for non-bank SIFIs include enhanced RBC requirements, leverage limits, liquidity requirements, single counterparty exposure limits, governance requirements for risk management, stress test requirements, special debt-to-equity limits for certain companies, early remediation procedures and recovery and resolution planning. If the FSOC were to determine that Guardian is a non-bank SIFI, Guardian would become subject to certain of these enhanced prudential standards. Other regulators such as state insurance regulators may also determine to adopt new or heightened regulatory safeguards as a result of actions taken by the Federal Reserve in connection with its supervision of non-bank SIFIs. There can be no assurance that such new or enhanced regulation will not apply to Guardian.

In addition, the Dodd-Frank Act establishes the Federal Insurance Office (“FIO”) within the U.S. Department of the Treasury, which has the authority, on behalf of the United States, to participate in the negotiations of international insurance agreements with foreign regulators, as well as to collect information about the insurance industry and recommend prudential standards. While not having a general supervisory or regulatory authority over the business of insurance, the director of the FIO will perform various functions with respect to insurance, including serving as a non-voting member of FSOC and making recommendations to the FSOC regarding insurers to be designated for more stringent regulation. On December 12, 2013, the FIO issued a report to Congress setting forth recommendations on modernization of the system of insurance regulation in the United States. The report raised the possibility of a greater role for the federal government if states do not achieve greater uniformity in their laws and regulations. In 2014, the FIO submitted a second report to Congress which described the breadth of the global reinsurance market and its critical role in supporting the U.S. insurance system.

Federal agencies have been given significant discretion in connection with rulemaking pursuant to and implementation of the Dodd-Frank Act. The full impact of the Dodd-Frank Act on Guardian will not be determined until the numerous regulations required by the act are finalized, which may not occur for some time. Additionally, it is unclear what impact the Trump administration’s policies and a Republican majority in both chambers of Congress will have on the Dodd-Frank Act and the resulting impact on Guardian’s business, financial condition or results of operations. On February 3, 2017, President Trump signed an executive order directing the Secretary of the Treasury to review the extent to which current financial regulatory policy, which would include the Dodd-Frank Act, promotes the Trump administration’s financial regulatory policy aims. Guardian cannot predict whether any such legislation or regulatory changes will be adopted, or what impact they will have on Guardian’s business, financial condition or results of operations.

Litigation and regulatory investigations are common in the life insurance industry and may harm Guardian’s business and financial strength and reduce its profitability.

Life insurance companies and their affiliated financial services businesses have historically been subject to substantial litigation, including the risk of individual and class action law suits, resulting from claims disputes or relating to suitability, sales or underwriting practices, product design, disclosure, claims and payment procedures,

administration, denial or delay of benefits and breaches of fiduciary or other duties. Most of the actions seek substantial or unspecified compensatory and punitive damages and the probability and amount of liability, if any, may remain unknown for substantial periods of time. Guardian and its subsidiaries are also subject to various regulatory inquiries from time to time, such as information requests and books and record examinations, from state and federal regulators and other authorities. Guardian is, from time to time, a plaintiff or defendant in actions arising out of its insurance business. Litigation, as well as governmental, administrative or regulatory proceedings, inquiries or investigations may harm Guardian's business and financial strength and reduce its profitability. Moreover, even if Guardian ultimately prevails in the litigation, regulatory action or investigation, it could suffer significant harm to its reputation, which could have a material adverse effect on its business, results of operations and financial condition, including its ability to attract new customers, retain current customers and recruit and retain employees and agents.

Changes in tax laws and the interpretation thereof could adversely affect Guardian's business.

Congress has, from time to time, considered legislation that could adversely impact the manner of taxing the products Guardian sells and of calculating the amount of taxes paid by life insurance companies or other corporations, including Guardian. In recent years, proposals have been made to limit a life insurance company's dividends received deduction ("DRD") with respect to variable life insurance and annuity contracts that it sells. Changes in the rules relating to policy acquisition expense (also called deferred acquisition costs, or "DAC") and tax reserving methodologies for various Guardian products have also been proposed, which could result in higher current taxes to Guardian.

Tax reform legislation that is being considered by Congress (the "Tax Reform Bills") generally calls for a reduction in federal income tax rates, and simplification of the tax code. The Tax Reform Bills provide for a flat 20% corporate income tax rate, which may be phased in. To help offset the cost of this rate reduction, the Tax Reform Bills have included a number of different revenue raisers, including changes to the DRD and DAC rules and to tax reserve deductions. If enacted, the changes proposed in the Tax Reform Bills could have an adverse impact on Guardian, notwithstanding the lower corporate income tax rate. Such changes could also impact Guardian's investments and investment strategies. In addition, any reduction in the corporate income tax rate would reduce the value of Guardian's deferred tax assets and, as a result, Guardian's statutory surplus. These changes and other changes to federal, state or other tax laws, or in the interpretation of applicable tax laws and regulations, could reduce Guardian's earnings and adversely affect Guardian's business, financial condition or results of operations.

The attractiveness to Guardian's customers of many of its products may be due, in part, to favorable tax treatment. Current federal income tax laws generally permit the tax-deferred accumulation of earnings on the premiums paid by the holders of life insurance and annuity products. Taxes, if any, are payable generally on income attributable to a distribution under the contract for the year in which the distribution is made. Death benefits under life insurance contracts may be received free of federal income tax. Congress has, from time to time, considered legislation that could have the effect of reducing or eliminating the benefit of such income tax deferral or otherwise affect the taxation of life insurance or annuity products. As a result, demand for certain of Guardian's life insurance and annuity products that offer income tax deferral could be negatively impacted. To the extent that legislation is enacted in the future to reduce the tax deferred status of life insurance or annuity products, limit the exclusion of death benefits from income, or reduce the taxation of competing products, all life insurance companies, including Guardian, could be adversely affected. Likewise, reductions in individual tax rates could reduce the attractiveness of tax deferral to Guardian's potential customers.

Congress has from time to time, including in the Tax Reform Bills, considered material changes to, or a repeal of, the estate tax. Many of Guardian's products are sold to customers in order to help them meet their estate tax planning needs. To the extent that legislation is enacted in the future that would materially change the estate tax, sales of Guardian's products could be adversely affected.

It is likely that the Tax Reform Bills will be substantially revised through the legislative process, and Guardian cannot predict whether the Tax Reform Bills or any other tax legislation will be enacted, or what provisions such legislation would contain.

Guardian files U.S. federal income tax returns along with various state and local income tax returns. From time to time, Guardian is subject to audits of its federal, state and local tax returns. Years 2010 and prior are closed

for U.S. federal income tax audits. As of the date of this Information Memorandum, Guardian is under examination by the Internal Revenue Service (“IRS”) for tax year 2013. There are a number of state and local governmental audits in process. While Guardian does not expect any material changes as a result of pending audits, there can be no assurance that there will not be any such adjustments in the future.

New accounting rules, changes to existing accounting rules or the granting of permitted accounting practices to competitors could have an adverse effect on Guardian’s results of operations and financial condition.

Guardian is required to comply with SAP. SAP and various components of SAP (such as actuarial reserving methodologies) are subject to review by the NAIC and its task forces and committees, as well as state insurance departments, in an effort to address emerging issues and otherwise improve or alter financial reporting. Various proposals are currently, or have been previously, pending before committees and task forces of the NAIC, some of which, if enacted, would negatively affect Guardian. The NAIC is also currently working to reform state regulation in various areas, including comprehensive reforms relating to life insurance reserves and the accounting for such reserves. For example, in December 2012, the NAIC approved a new valuation manual containing a principles-based approach to life insurance company reserves. Principles-based reserving is designed to better address reserving for products, including the current generation of products for which the current formulaic basis for reserve determination does not work effectively. Although the principles-based approach became effective on January 1, 2017 in the states in which it has been adopted, insurance commissioners of certain states do not actively support the principles-based reserve approach.

Guardian cannot predict whether or in what form reforms will be enacted and, if so, whether the enacted reforms will positively or negatively affect it.

In addition, the NAIC Accounting Practices and Procedures Manual provides that state insurance departments may permit insurance companies domiciled therein to depart from SAP by granting them permitted accounting practices. Guardian cannot predict what permitted and prescribed practices the NYSDFS may allow or mandate in the future, nor can Guardian predict whether or when the insurance departments of the states of domicile of its competitors may permit them to utilize advantageous accounting practices that depart from SAP. As of the date of this Information Memorandum, Guardian has not requested or used any such permitted practices for the Statutory Financial Statements for the year ended December 31, 2016. Moreover, although states defer to interpretations of the insurance department of the state of domicile with respect to regulations and guidelines, neither the action of the domiciliary state nor action of the NAIC is binding on a state. Accordingly, a state could choose to follow a different interpretation. Guardian can give no assurance that future changes to SAP or components of SAP or the granting of permitted accounting practices to its competitors will not have a negative impact on its results of operations or financial condition.

The amount of statutory capital that Guardian has and the amount of statutory capital it must hold can vary significantly from time to time and is sensitive to a number of factors outside of its control, including equity market and credit market conditions.

Insurance regulators and the NAIC prescribe accounting standards and statutory capital and reserve requirements for Guardian and its insurance company subsidiaries. The NAIC has established regulations that provide minimum capitalization requirements based on RBC formulas for both life and property and casualty companies. The RBC formula for life companies establishes capital requirements relating to insurance, business, asset and interest rate risks, including equity, interest rate and expense recovery risks associated with variable annuities and group annuities that contain death benefits or certain living benefits.

In any particular year, statutory surplus amounts and RBC ratios may increase or decrease depending on a variety of factors, including the amount of statutory income or losses generated by Guardian (which itself is sensitive to equity market and credit market conditions), the amount of additional capital it must hold to support its business growth, changes in equity market levels, the value of certain fixed-income and equity securities in its investment portfolio, the value of certain derivative instruments that do not get hedge accounting treatment, changes in interest rates and foreign currency exchange rates, as well as changes to the NAIC RBC formulas. Most of these factors are outside of Guardian’s control. Increases in the amount of required statutory reserves reduce the statutory

capital used in calculating Guardian's RBC ratios. In addition, in scenarios of equity market declines, the amount of additional statutory reserves that GIAC is required to hold for its variable annuity guarantees would increase, which would decrease GIAC's, and, therefore, Guardian's, statutory surplus.

Guardian's statutory surplus and RBC ratios have a significant influence on its financial strength and claims paying ratings, which, in turn, are important to its ability to compete effectively. To the extent that Guardian's statutory capital resources are deemed to be insufficient to maintain a particular rating by one or more rating agencies, it may seek to raise additional capital. If it were not able to raise additional capital in such a scenario for any reason, any ratings downgrade that followed could have a material and adverse effect on its business, results of operations, financial condition and liquidity.

The NAIC and international insurance regulators, including the International Association of Insurance Supervisors ("IAIS") continue to work to develop group capital calculations or group capital standards. The NAIC has begun to develop a group capital assessment which is expected to be based on existing RBC measures. The IAIS continues to develop its global "insurance capital standard," which will serve as the base group capital standard applicable to all internationally active insurance groups. Although federal regulators and the NAIC have engaged with the IAIS in the development of its capital standards, concerns remain about how such global standards will interact with existing U.S. regulatory requirements and the proposed rulemaking being developed by the Federal Reserve Board with respect to SIFIs. Guardian cannot predict what impact these proposed capital standards may have on its operations. It is possible that Guardian or its affiliates may be required to hold additional capital, which may adversely affect its ability to do business.

Guarantees embedded in GMWB riders sold with variable annuity contracts expose GIAC to certain risks.

Certain variable annuities written by GIAC contain guaranteed minimum withdrawal benefit ("GMWB") riders. These GMWB riders guarantee a minimum level of withdrawal benefits irrespective of the investment performance of the underlying accounts of the variable annuities; as a result, below a certain level, GIAC will be exposed to the difference between the investment value and the guaranteed benefits. Therefore, any decline in capital markets (including equity and debt markets), interest rates or account values may increase GIAC's exposure to liability for benefit claims under these riders. The amount of statutory reserves related to GMWB is in part tied to the difference between the value of the underlying accounts and the guaranteed benefits. Even if GIAC is not immediately subject to guaranteed minimum withdrawal payments to annuity holders, it may be required to establish this type of reserve due to declines in capital markets or account values.

GIAC currently reinsures or attempts to hedge certain exposures to GMWB riders. A portion of GIAC's GMWB rider business (\$709 million out of \$10.1 billion total account value at December 31, 2016) is reinsured under a third-party treaty. The remainder is subject to a hedging program, using exchange traded futures contracts tied to various equity and Treasury rate indices. However, the hedge positions may not exactly offset the changes in the carrying value of the guarantees due to, among other things, the time lag between the changes in their values and corresponding changes in the hedge positions, volatility in the equity markets and derivative markets, swings in interest rates, contract holder behavior different than expected and divergence between the performance of the underlying funds and hedging indices. GIAC has a reinsurance agreement with a third-party reinsurer that reinsures 90% of various GMWB riders that were written through December 2008 and introduced prior to September 2008. That reinsurer is an admitted reinsurer in New York. The financial strength ratings of this reinsurer from S&P and Moody's are AA- and Aa3, respectively. The business not covered by the reinsurance treaty is subject to a hedging program. Beginning in September 2008, new GMWB rider forms were introduced, and the business written pursuant to these new rider forms is not subject to reinsurance, instead 100% of such business is subject to the hedging program. For a description of this hedging program and its limitations, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Quantitative and Qualitative Information about Market Risk—Hedging Programs." At December 31, 2016, the account value of all GMWB contracts was approximately \$7.4 billion before reinsurance and \$6.7 billion after reinsurance. At December 31, 2015, the before and after reinsurance account values were \$7.0 billion and \$6.3 billion, respectively. At December 31, 2014, the before and after reinsurance account values were \$6.9 billion and \$6.1 billion, respectively. In addition, the net amount at risk was \$653 million, \$653 million and \$84 million at December 31, 2016, 2015 and 2014, respectively.

GIAC's hedging program, using exchange traded futures contracts, does not hedge all risk arising from the riders, including risks associated with sustained volatility in capital markets and policyholder withdrawals, and there can be no assurance that GIAC's hedging program will be effective as designed to reduce the risks which Guardian does seek to hedge. The models used to guide the hedging activities are based on actuarial and capital market assumptions which are only estimates of future events. To the extent policyholder behavior, capital market developments, or other events deviate from model assumptions, this hedging program may be negatively impacted, which could materially affect GIAC's financial condition or results of operations. See "—Reinsurance may not be available, affordable, or adequate to protect Guardian against losses" and "—Counterparties to Guardian's reinsurance arrangements and other contracts may fail to perform, which could adversely affect its results of operations and financial condition."

As a mutual insurance company, Guardian has limited access to capital, and the ability of its subsidiaries to pay dividends is restricted under applicable insurance laws.

Guardian is a mutual insurance company with no capital stock and no shareholders. Consequently, it is unable to access directly the public equity markets as a means to raise capital. As of September 30, 2017, Guardian had outstanding Existing Surplus Notes in the aggregate principal amount of \$1,192 million and no other long-term indebtedness outstanding. In addition, Guardian Life Global Funding, a special purpose trust, has issued \$1,200 million in funding agreement-backed notes as of September 30, 2017, which are secured by funding agreements issued by Guardian. Guardian does not rely on dividends from its subsidiaries to meet its operating cash flow requirements or to service its obligations under the Existing Surplus Notes. For the year ended December 31, 2016, Guardian received approximately \$12 million in cash dividends from its subsidiaries. Guardian records these dividends as net investment income. No assurances can be given that these subsidiaries will pay dividends to Guardian in the future.

Guardian has not historically relied on dividends from its subsidiaries to meet its operating cash flow requirements. Historically, Guardian has reinvested a substantial portion of its unrestricted earnings in BLICOA, FCW and GIAC. Substantially all of the statutory surplus of Guardian's life insurance subsidiaries, including BLICOA and GIAC, of approximately \$1,034 million, \$956 million and \$998 million, at December 31, 2016, 2015 and 2014, respectively, is subject to dividend restrictions imposed by statutory authorities. Under the laws of Delaware and Massachusetts, the domiciliary states of GIAC and BLICOA, respectively, dividends in excess of unassigned funds require regulatory approval. In addition, BLICOA and GIAC must seek regulatory approval prior to paying a dividend whose fair market value together with other dividends within the preceding twelve months exceeds the greater of (i) 10% of the insurer's policyholder surplus as of the last day of December next preceding or (ii) the net gain from operations of the insurer for the twelve-month period ending the last day of December next preceding. Based on their respective statutory basis financial results as of December 31, 2016, Guardian's life insurance subsidiaries, including BLICOA and GIAC, would have been able to pay dividends to Guardian in 2016, 2015 and 2014 of up to \$138 million, \$77 million and \$93 million, respectively without obtaining the prior approval of their applicable insurance regulators. For the years ended December 31, 2016, 2015 and 2014, Guardian received an aggregate of \$12 million, \$43 million and \$324 million, respectively, in cash and noncash dividends from its subsidiaries. Guardian can make no assurance regarding the timing or amount of dividends, if any, that may be paid by these subsidiaries to Guardian in the future. GIS and FCW are not subject to dividend restrictions imposed by statutory authorities but may pay dividends up to but not exceeding any accumulated earnings. As of December 31, 2016, FCW had accumulated earnings of \$44 million and would have been able to pay a dividend up to \$44 million in 2016. As of December 31, 2015, FCW had accumulated earnings of \$19 million and would have been able to pay a dividend up to \$19 million in 2015. As of December 31, 2014, FCW had accumulated losses of \$2 million, and therefore was not able to pay dividends.

In addition to restrictions on the ability of Guardian's insurance subsidiaries to pay dividends to it, if Guardian were to need access to additional capital for any reason, its ability to obtain such capital could be limited and the cost of any such capital could be significant if the securities and credit markets experience volatility or disruption. Guardian's access to additional financing will depend on a variety of factors such as market conditions, the general availability of credit, the overall availability of credit to Guardian's industry, Guardian's credit ratings and credit capacity, as well as the possibility that lenders could develop a negative perception of Guardian's long- or short-term financial prospects. Similarly, Guardian's access to funds could be impaired if regulatory authorities or rating agencies took negative actions against Guardian, such as a ratings downgrade. If a combination of these

factors were to occur, Guardian might not be able to successfully obtain additional financing, if needed. As such, Guardian could be forced to delay raising capital, or perhaps issue different types of capital than it would otherwise, less effectively deploy such capital, issue shorter tenor securities than it would prefer, or bear an unattractive cost of capital, which could decrease its profitability and significantly reduce its financial flexibility.

Guardian's reserves for future policy benefits and claims related to the company's current and future business as well as businesses Guardian may acquire in the future may prove to be inadequate.

Guardian's reserves for future policy benefits and claims may prove to be inadequate. Guardian establishes and carries, as a liability, reserves based on estimates of how much the company will need to meet policyholder obligations, including the payment of future benefits and claims. For Guardian's life insurance and annuity products, these reserves are calculated based on methodologies required by the NYSDFS for statutory reserves, using mortality tables specified by the NYSDFS, as well as minimum interest rates also specified by the NYSDFS, and contract language. Guardian also sets up reserves to meet policyholder obligations on group insurance and disability insurance. Claim reserves reflect a combination of actual experience and industry experience, as well as, where mandated, experience tables specified by state insurance departments. It cannot be exactly determined with precision the ultimate amounts that will be paid, or the timing of payment of, actual benefits and claims or whether the assets supporting the policy liabilities will grow to the level assumed prior to payment of benefits or claims. Since Guardian cannot precisely determine the amount or timing of actual future benefits and claims, actual results could differ significantly from those assumed. Deviations from one or more of these estimates and assumptions could have a material adverse effect on Guardian's results of operations or financial condition. If Guardian concludes that reserves, together with future premiums, are insufficient for payments of benefits and expenses, Guardian may seek to increase premiums where it is able to do so.

Reinsurance may not be available, affordable or adequate to protect Guardian against losses.

As part of Guardian's overall risk management strategy, it purchases reinsurance for certain risks underwritten by Guardian's various business segments. While reinsurance agreements generally bind the reinsurer for the life of the business reinsured at generally fixed pricing, market conditions beyond Guardian's control determine the availability and cost of the reinsurance protection for new business. In certain circumstances, the price of reinsurance for business already reinsured may also increase. Any decrease in the amount of reinsurance will increase Guardian's risk of loss and any increase in the cost of reinsurance will, absent a decrease in the amount of reinsurance, reduce Guardian's earnings. Accordingly, Guardian may be forced to incur additional cost for reinsurance or may not be able to obtain sufficient reinsurance on acceptable terms, which could adversely affect its ability to write future business or result in the assumption of more risk with respect to those policies Guardian issues.

Guardian reinsures its business with various reinsurers. In order to enter into a reinsurance treaty with Guardian or its subsidiaries, the reinsurer must meet various standards in terms of financial strength and ratings. Guardian reinsures its participating life business, universal life business and variable universal life business mortality risk on any face amount issued in excess of Guardian's general retention limit of \$15 million per life. For term insurance, Guardian coinsured between 76% and 90% of all term life insurance business on a first dollar quota share basis until May 1, 2014. Starting May 1, 2014, Guardian cedes amounts in excess of \$2 million per life of newly issued term life insurance to a pool of four reinsurers on an automatic yearly renewable term basis. Term life insurance business may also be ceded to the same four reinsurers on a facultative basis. Also, starting May 1, 2014, Guardian has a coinsurance with funds withheld reinsurance agreement, with one reinsurer, covering 90% of its level term life insurance amounts net of the excess of \$2 million retention on yearly renewable term reinsurance. See "Business of Guardian—Reinsurance."

All life insurance reinsurance treaties are covered by a pool of reinsurers. Forty-two percent (42%) of Guardian's individual life insurance face amount is reinsured as of December 31, 2016. Of the face amount reinsured, over 86% is ceded to four third-party reinsurers. The remaining percentage of the face amount reinsured is spread among a number of other companies. Some of these agreements are closed to new business. However, the reinsurance treaties covering the closed blocks of business remain in force as to these closed blocks. Group long-term disability and individual disability income treaties reinsure monthly policy benefits in excess of a specific monthly income benefit; however, individual disability income policies issued on or after January 1, 2016 are not

reinsured. Variable annuity guaranteed minimum death benefits (“GMDB”) riders issued through December 2009 are reinsured 100% with two reinsurers, each of which has a financial strength rating of at least AA- from S&P, while GIAC generally retains the basic return of premium (“ROP”) death benefit. Variable annuity GMWB riders issued through December 2008 on riders introduced prior to September 2008 are 90% reinsured with one company. There can be no assurances that the reinsurance on the GMWB riders will be adequate to protect Guardian from losses that may adversely affect its Unassigned Surplus.

Counterparties to Guardian’s reinsurance arrangements and other contracts may fail to perform, which could adversely affect its results of operations and financial condition.

Guardian uses reinsurance to mitigate its risks in various circumstances. See “—Reinsurance may not be available, affordable or adequate to protect Guardian against losses.” In general, reinsurance does not relieve Guardian of its direct liability to its policyholders, even when the reinsurer is liable to the cedant. Accordingly, Guardian bears credit risk with respect to its reinsurers. Guardian cannot provide assurance that its reinsurers will pay the reinsurance recoverables owed to it now or in the future or that they will pay these recoverables on a timely basis. A reinsurer’s insolvency, inability or unwillingness to make payments under the terms of reinsurance agreements with Guardian could have an adverse effect on its results of operations and financial condition.

Guardian is engaged in a highly competitive business. Competitive factors may adversely affect Guardian’s market share and profitability.

The life insurance industry is highly competitive. There are a large number of life insurance companies in the United States, many of which offer insurance products similar to those marketed by Guardian and may have advantages over Guardian in one or more of the competitive factors listed below. In addition to competition from within the industry, insurers are increasingly facing competition from non-traditional sources in the financial services industry, including mutual fund companies, banks, securities brokerage houses and other financial services entities. Recent industry consolidation, including acquisitions of insurance and other financial services companies in the United States by international companies, has resulted in larger competitors with strong financial resources, marketing and distribution capabilities and brand identities. Some competitors also offer a broader array of products, have more competitive pricing or, with respect to other insurers, have higher claims paying ability ratings. National banks, which may sell annuity products of life insurers in some circumstances, also have pre-existing customer bases for financial services products.

Competitiveness in the insurance business is affected by various factors including, but not limited to, name recognition, price, financial strength ratings, size and strength of distribution force, range of product lines, product features, commission structure, product quality, servicing ability, investment performance and general reputation. There can be no assurance that Guardian will be able to compete successfully against current and future competitors or that competitive pressures faced by Guardian will not materially and adversely affect its business, operating results and financial condition. See “Business of Guardian—Group and Worksite Markets— Group and Worksite Markets Product Competition,” “Business of Guardian—Individual Markets—Insurance Products—Individual Insurance Competition.” and “Business of Guardian—Individual Markets—Individual Wealth Management and Retirement Savings— Individual Annuities Products and Services Competition.”

The life insurance industry is rapidly evolving toward the use of information technology and data in underwriting risks rather than relying on the analysis of blood and urine samples. Guardian’s competitive posture may be impacted if it does not keep pace with these changes or implements them incorrectly.

Many of Guardian’s group insurance products are underwritten annually, and, accordingly, there is a risk that group purchasers may be able to obtain more favorable terms from competitors rather than renewing their existing coverage with Guardian. The effect of competition may, as a result, adversely affect the persistency of these and other products, as well as Guardian’s ability to sell products in the future.

In addition, the investment management and securities brokerage businesses have relatively few barriers to entry and continually attract new entrants. Many of Guardian’s competitors in these businesses offer a broader array of investment products and services and are better known than Guardian as sellers of annuities and other investment products.

If Guardian is unable to attract and retain independent agents, career agents, General Agents and key personnel, its ability to compete and its revenues could suffer.

Guardian's career agency force is the primary means by which it distributes life insurance and annuity products. In order to continue increasing life insurance and annuity sales, Guardian must attract, develop and retain those who are or can be productive career agents.

Insurance companies compete vigorously for productive agents. Guardian competes with other life insurance companies for agents primarily on the basis of its financial position, support services, compensation and product features. Such agents may promote products offered by other life insurance companies that may offer a larger variety of products than Guardian does. Guardian's competitiveness for such agents also depends upon the long-term relationships it develops with them. In addition, securing the future of Guardian's individual market distribution requires Guardian to continue to attract and recruit successful General Agents. If Guardian were unable to attract and retain sufficient agents or General Agents, its ability to compete and its results of operations or financial condition could be impacted.

The success of Guardian's businesses also largely depends on its ability to attract and retain key personnel. Strong competition exists for qualified personnel, including actuaries and portfolio managers, with demonstrated ability. Inability to attract key personnel, or attract and retain additional qualified personnel, could harm Guardian's results of operations and financial condition.

Guardian's profitability may decline if mortality rates or persistency rates or other assumptions differ significantly from pricing expectations.

Guardian sets prices for many of its insurance and annuity products based upon expected claims and payment patterns, using assumptions for mortality, persistency (how long a contract stays in-force) and interest rates. In addition to the potential effect of natural or man-made disasters, significant changes in mortality could emerge gradually over time, due to changes in the natural environment, the health habits of the insured population, effectiveness of treatment for disease or disability, or other factors. In addition, Guardian could fail to accurately anticipate changes in other pricing assumptions, including changes in interest and inflation rates. Significant negative deviations in actual experience from Guardian's pricing assumptions could have a material adverse effect on the profitability of its products. Guardian's earnings are significantly influenced by the claims paid under its insurance contracts and will vary from period to period depending upon the amount of claims incurred.

Guardian's Individual Life Insurance business consists primarily of participating policies. A significant increase in death benefits could result in a reduction of the dividends paid to participating policyholders of Guardian. A reduction in these dividends could reduce Guardian's ability to compete with other issuers of participating policies.

There is only limited predictability of claims or persistency experience within any given month or year. Guardian's future experience may not match its pricing assumptions or its past results. As a result, Guardian's results of operations and financial condition could be materially adversely affected.

GIAC sells single premium deferred annuities ("SPDA") that have a surrender charge period of up to seven years. SPDAs were sold starting in 1996. This block has a total account value of \$260 million as of December 31, 2016. Policies sold from 1996–2009 no longer have a surrender charge and account for \$237 million of the total account value. A total of \$5 million of account value at December 31, 2016 is attributed to business which comes out of the surrender charge period in 2017 because it was written in 2010. Generally, when policies come out of the surrender charge period policyholders are more likely to withdraw their funds because they can do so without penalty. Each year, additional fixed annuities will come out of their surrender charge period. Guardian attempts to anticipate this additional lapse experience when it initially prices these products. An increase in surrenders could materially affect GIAC's financial condition or results of operations, and, therefore, reduce the amount of Guardian's Unassigned Surplus.

GIAC also sells single premium immediate annuities (“SPIA”) and deferred income annuities (“DIA”). SPIAs were sold starting in 2010, and DIAs were sold starting in 2013. SPIA includes a single initial premium, and annuitization commences within the first year. DIA includes an initial premium and allows for additional premium payments between the initial premium date and annuity commencement. DIA annuitization is deferred at least 24 months from the issue date or 13 months from the last premium deposit, whichever is later. Annuitization for both products can be in the form of a life contingent annuity, a life contingent annuity with a term certain period or an annuity for a term certain. As of December 31, 2016, total statutory reserves for SPIA and DIA are \$1.247 billion and \$496 million, respectively.

Guardian has made, and expects to continue to make, strategic acquisitions, the success of which depends on numerous factors.

Guardian has acquired businesses and will continue to evaluate strategic acquisition opportunities that have the potential to support and strengthen its business. Guardian can give no assurances, however, that any acquisition opportunities will arise or, if they do, that they will be consummated, or that additional financing or capital, if needed, will be available on satisfactory terms. Guardian also cannot guarantee the success of any such acquisition. Guardian may not be able to achieve the synergies and other benefits that are expected from the integration of acquisitions as successfully or rapidly as projected, if at all. If Guardian fails to manage current and future acquisitions effectively, including failing to maintain or enhance the key business relationships and the reputations of acquired businesses, Guardian’s results of operations could be adversely affected.

In addition, some of Guardian’s acquired businesses have contracted with U.S., state and local governments. For this reason, any issue that compromises Guardian’s relationship with governments could cause Guardian’s revenue to decline. Among the key factors in maintaining Guardian’s relationship with the governments it serves is its performance on contracts, the strength of its professional reputation and compliance with applicable laws and regulations. In addition, the mishandling or the perception of mishandling of sensitive or personal information, including as a result of misconduct or other improper activities by Guardian’s employees or subcontractors, or a failure to maintain adequate protection against security breaches could harm Guardian’s relationship with the governments it serves. Any harm to Guardian’s relationship with the governments it serves could have an adverse effect on Guardian’s business.

The impact of international tension between the United States and other nations, terrorist attacks and ongoing military and other actions may result in decreases in net income, revenue and assets under management and may adversely affect Guardian’s investment portfolio.

The continued threat of terrorism both within the United States and abroad, the ongoing military and other actions and heightened security measures in response to these threats, and international tensions between the United States and other nations may cause disruptions to commerce, reduced economic activity and continued volatility in markets throughout the world. Such factors could affect Guardian’s net income and revenue.

Guardian may also face increased death benefit claims as a result of war, terrorism or natural disaster. Although Guardian has contingency plans in place, a major terrorist act on the United States or natural disaster may materially disrupt Guardian’s critical operations. Some of the assets in Guardian’s investment portfolio may also be adversely affected by declines in the securities markets and economic activity as a result of these factors.

A pandemic or other catastrophic event could adversely affect Guardian’s results of operations and financial condition.

A severe pandemic or catastrophic event may cause significant volatility in global financial markets, disruptions to commerce and reduced economic activity. The resulting macroeconomic conditions could materially and adversely affect Guardian’s cash flows, as well as the value and liquidity of its invested assets. In addition, Guardian’s mortality and/or morbidity experience could be adversely affected by a pandemic or catastrophic event, resulting in a rapid and significant increase in policy benefits paid. Significant influenza pandemics have occurred in the last century, but the likelihood, timing and the severity of a future pandemic cannot be predicted.

The effectiveness of external parties, including governmental and non-governmental organizations, in combating the spread and severity of such a pandemic could have an adverse impact on the losses experienced by Guardian. Guardian may also experience operational disruptions if its employees are unable or unwilling to come to work due to a pandemic or other catastrophe. Guardian has developed contingency plans to reduce the risk of operational disruptions. Despite these measures, Guardian may still be exposed to significant losses in the event of a pandemic or other catastrophe.

A computer system failure or security breach could disrupt Guardian's business, damage its reputation and adversely impact its profitability.

Guardian relies on computer systems to conduct business, including customer service, marketing and sales activities, customer relationship management and producing financial statements. While Guardian has policies, procedures, automation and backup plans designed to prevent or limit the effect of failure, its computer systems may be vulnerable to disruptions or breaches as the result of natural disasters, man-made disasters, criminal activity, pandemics or other events beyond its control. The failure of Guardian's computer systems for any reason could disrupt its operations, result in the loss of customer business and adversely impact its profitability.

Guardian retains confidential information on its computer systems, including customer information and proprietary business information, and such information may also be stored on the systems of third parties to whom Guardian outsources certain functions. Any compromise of the security of these computer systems that results in the disclosure of personally identifiable customer information could damage Guardian's reputation, expose it to litigation, increase regulatory scrutiny and require Guardian to incur significant technical, legal and other expenses.

The area of cybersecurity has come under increased scrutiny by insurance regulators. The NAIC is expected to develop a new model law relating to insurance data security. Additionally, the NYSDFS published cybersecurity regulations, effective as of March 1, 2017, that describe certain requirements for insurers to implement, including taking measures to protect data accessible to third-party service providers, adopting multi-factor authentication procedures, designating a chief information security officer who would annually report to the NYSDFS, conducting annual audits, and immediately notifying the NYSDFS of any material cybersecurity incident. Guardian cannot predict what effect adoption of such laws and regulations may have on its business or the costs of compliance with such laws and regulations.

Guardian may not be able to protect its intellectual property and may be subject to infringement claims.

Guardian relies on a combination of contractual rights and copyright, trademark, patent and trade secret laws to establish and protect its intellectual property. Although Guardian uses a broad range of measures to protect its intellectual property rights, third parties may infringe or misappropriate its intellectual property. Guardian may have to litigate to enforce and protect its copyrights, trademarks, patents, trade secrets and know-how or to determine their scope, validity or enforceability, which represents a diversion of resources that may be significant in amount and may not prove successful. Additionally, complex legal and factual determinations and evolving laws and court interpretations make the scope of protection afforded Guardian's intellectual property uncertain. The loss of intellectual property protection or the inability to secure or enforce the protection of its intellectual property assets could have a material adverse effect on its business and ability to compete.

Guardian also may be subject to costly litigation in the event that another party alleges its operations or activities infringe upon another party's intellectual property rights. Guardian may be subject to claims by third parties for breach of copyright, trademark, patent, trade secret or license usage rights. If Guardian were found to have infringed third-party intellectual property rights, Guardian could incur substantial liability, and in some circumstances could be enjoined from providing certain products or services to its customers or utilizing and benefiting therefrom, all of which could have a material adverse effect on its business, results of operations and financial condition.

Guardian is exposed to the impact of changes in interest rates on its pension funding obligations.

Guardian sponsors non-contributory defined benefit pension plans covering all eligible Guardian employees and career agents. These include tax-qualified plans, as well as nonqualified plans providing benefits to certain participants in excess of ERISA limits for qualified plans. The valuation of the defined benefit plan liabilities is sensitive to changes in interest rates. A significant decrease in interest rates has the potential to negatively impact Guardian's capital as changes in the fair value of the defined benefit plan liabilities are charged to capital.

Certain of Guardian's administrative operations are located internationally, subjecting Guardian to various international risks and increased compliance and regulatory risks and costs.

Certain of Guardian's administrative operations are located in Canada and India and, in the future, Guardian may seek to expand its operations in those or into other countries. As a result of these operations, Guardian may be exposed to economic, operating, regulatory and political risks in those countries, such as foreign investment restrictions, substantial fluctuations in economic growth, high levels of inflation, volatile currency exchange rates and instability, including civil unrest, terrorist acts or acts of war, which could have an adverse effect on Guardian's business, financial condition and results of operations. Further, it may prove difficult for Guardian to achieve its goals and take advantage of growth opportunities due to a lack of comprehensive market knowledge. The political or regulatory climate in the United States could also change such that it would no longer be lawful or practical for Guardian to use international operations in the manner in which they are currently conducted. If Guardian had to curtail or cease operations in India or Canada and transfer some or all of these operations to another geographic area, Guardian would incur significant transition costs as well as higher future overhead costs that could adversely affect Guardian's results of operations.

In many foreign countries, particularly in those with developing economies, it may be common to engage in business practices that are prohibited by laws and regulations applicable to Guardian, such as the U.S. Foreign Corrupt Practices Act of 1977, as amended (the "FCPA") and similar anti-bribery laws. Any violations of the FCPA or other anti-bribery laws by Guardian, its employees, subsidiaries or local agents, could have an adverse effect on Guardian's business and reputation and result in substantial financial penalties or other sanctions.

CAPITALIZATION OF GUARDIAN

As a mutual insurance company, Guardian has no capital stock and no shareholders. Guardian's participating policyholders generally have certain rights to receive policyholder dividends declared by the Board of Directors. Such declarations are at the full discretion of the Board of Directors. See "Financial and Accounting Matters—Policyholder Dividends and Other Experience Credits." These policyholders also have certain rights to vote in the election of directors as provided by the laws of the State of New York. They and certain other policyholders may have rights to receive distributions in a proceeding for the rehabilitation, liquidation, conservation or dissolution of Guardian.

Guardian's balance sheet includes its surplus and an AVR. The amount by which the admitted assets of Guardian exceed its liabilities is referred to as surplus. The AVR stabilizes surplus from fluctuations in the value of the investment portfolio (other than fluctuations in the value of certain fixed income investments due to interest rate changes) of Guardian.

The following table sets forth the actual capitalization of Guardian as of September 30, 2017. The AVR is included in the following table even though such reserve is shown as a liability on Guardian's balance sheet. This treatment is consistent with the general view of the insurance industry. In addition, such reserve is included as part of total adjusted capital for risk-based capital purposes.

	As of September 30, 2017
	(Unaudited)
	(\$ in Millions)
Surplus of Guardian:	
4.850% Surplus Notes scheduled to mature on January 24, 2077 ⁽¹⁾	347
4.875% Surplus Notes scheduled to mature on June 19, 2064 ⁽²⁾	449
7.375% Surplus Notes scheduled to mature on September 30, 2039 ⁽³⁾	396
Unassigned Surplus.....	5,637
Designated Surplus ⁽⁴⁾	36
Total Surplus⁽⁵⁾.....	\$ 6,865
Asset Value Reserve.....	\$ 870
Surplus and Asset Valuation Reserve.....	\$ 7,735

(1) The aggregate principal amount of the Original 2077 Surplus Notes is \$350 million.

(2) The aggregate principal amount of the Existing 2064 Surplus Notes is \$450 million.

(3) The aggregate principal amount of the 2039 Surplus Notes is \$400 million.

(4) Designated Surplus includes the amount of statutorily mandated contingency reserves that is required to be set aside for Guardian's group annuities businesses and the assessment mandated by the Affordable Care Act.

(5) "Total Surplus" as used in this table is consistent with the terminology used in the statutory financial statements filed by Guardian with the NYSDFS, and consists of the sum of Unassigned Surplus and other surplus items. In the Statutory Financial Statements appearing elsewhere herein, this amount is also referred to as "Surplus."

BUSINESS OF GUARDIAN

Founded in 1860 and incorporated in the State of New York, Guardian is the fourth largest U.S. mutual life insurance company based on statutory surplus of \$6.2 billion, \$6.1 billion and \$5.7 billion as of December 31, 2016, 2015 and 2014, respectively, according to peer data compiled by the NAIC. Guardian primarily operates in the ordinary life insurance business, but also provides, directly or through its subsidiaries, a wide range of group, disability, wealth management and retirement savings products and services, as well as investment services. The Company provides its products and services to individuals, corporations and other institutions in all 50 states of the United States and the District of Columbia. Guardian's major subsidiaries include BLICOA, FCW, GIAC and GIS. As of December 31, 2016, 2015 and 2014, Guardian had total assets of \$51.9 billion, \$48.1 billion and \$45.3 billion, respectively. As of December 31, 2016, 2015 and 2014, respectively, Guardian had total life insurance in-force of \$590.8 billion, \$555.5 billion and \$519.1 billion, respectively. For the years ended December 31, 2016, 2015 and 2014, Guardian generated total premium income of \$7.8 billion, \$7.3 billion and \$7.0 billion, respectively. For the years ended December 31, 2016, 2015 and 2014, Guardian's net gain from operations totaled \$1.4 billion, \$1.4 billion and \$1.5 billion, respectively and net income totaled \$368 million, \$433 million and \$712 million, respectively. Guardian's insurance financial strength/claims paying ability is rated AA+ by S&P, Aa2 by Moody's, AA+ by Fitch and A++ by A.M. Best. S&P, Moody's, Fitch, and A.M. Best currently report a stable outlook for Guardian's insurance financial strength/claims paying abilities rating.

Guardian, together with its subsidiaries, is a financial services group that seeks to provide attractive value for policyholders and customers by providing a wide array of differentiated products and services, while aiming to achieve strong financial results. In pursuing this strategy, Guardian's guiding principle is to enable its customers to obtain financial success while protecting their families and businesses. To achieve this goal, Guardian focuses on developing and distributing a broad portfolio of financial products and services, maintaining what it believes to be prudent underwriting standards and rigorous expense control, and pursuing asset/liability management practices that it considers conservative.

Guardian believes that its key strengths will enable it to capitalize on a variety of opportunities in the U.S. life insurance market. These strengths include:

- *Commitment to mutual status.* This commitment allows Guardian to focus on meeting the needs of its policyholders by making long-term financial strength and stability and the payment of competitive dividends its primary objectives. As a mutual insurance company, Guardian does not have stockholders and believes that it does not experience the same short-term earnings pressures as its publicly-traded life insurance peers, permitting it to manage product development, risk and investments on a long-term economic basis.
- *Diversified product portfolio that meets a wide array of needs.* Guardian believes that the diversity of its product portfolio allows it to meet the needs of its clients, both at the individual and group level. Guardian also believes that its diversified product portfolio improves its ability to be financially successful in many different market environments by providing diversification of earnings and reducing the level of volatility in its financial results. Guardian has paid dividends to policyholders every year since 1868.
- *Industry-leading products targeted at high-quality customer base.* Guardian believes that it is a product leader in many areas where it writes business, in particular among its targeted core customer base of affluent individuals, small businesses and small business owners. Guardian's participating whole life insurance products, which have represented approximately 88% of Guardian's individual life premium income over the past five years, offer a competitive base product together with attractive riders and a competitive dividend scale, making Guardian the fourth largest writer of participating whole life premium in the industry in 2016, according to LIMRA Sales Report. In addition, Guardian's high net worth customer base has resulted in larger

average premiums per policy than most of its peers; according to the 2016 LIMRA Sales Report, Guardian's average whole life only premium per policy sold was \$10,495, while the peer group's average was \$3,983. This peer group includes Massachusetts Mutual Life Insurance Company, New York Life Insurance Company and The Northwestern Mutual Life Insurance Company. Guardian believes its term and universal life and individual disability income products are also attractive in terms of benefit features and price. Based on the 2015 LIMRA survey results, the most recent annual LIMRA survey available, Guardian's dental business ranks first in in-force PPO cases.

- *Highly productive career agent system.* Guardian's distribution model for individual products is focused on career agents, supervised by general agents and career development managers in 55 general agencies and Guardian-managed agencies. This is a critical element of Guardian's business model. Guardian's career agent system consists of over 2,750 active agents and enjoys one of the highest retention rates in the industry. Guardian's four-year average agent retention as of December 31, 2016 was 20% versus the overall 15% four-year average of the companies that participated in the 2015 LIMRA Agent Production and Retention Study. Guardian believes the benefits of a career agent model include the commitment of career agents to the long-term protection of their clients and the long-term financial success, financial strength and stability of Guardian, as well as the agents' commitment to their communities and the small businesses located there. The career system is supplemented by other distribution channels where appropriate for the product and market.
- *Long-term track record of growth and profitability.* Guardian has historically experienced strong operating results and has been profitable every year since 2003 based on net income. In 2016, Guardian generated total revenues of \$10.2 billion, net gain from operations of \$1.4 billion and net income of \$368 million. In addition, from 2004 to 2016, Guardian's net income and policyholder surplus increased at compound annual growth rates of approximately 4.1% and 6.9%, respectively.
- *Strong balance sheet with a conservative investment portfolio and solid levels of capitalization.* Guardian believes that it has strong financial strength and capitalization, as evidenced by its strong insurance financial strength/claims paying ability ratings from the rating agencies and its regulatory capital ratios, which historically have been in excess of the levels required by regulatory authorities. S&P, Moody's, Fitch and A.M. Best currently report a stable outlook for Guardian's financial strength rating. Guardian also believes that its investment portfolio is conservative and well-diversified. Guardian maintains a high quality fixed income portfolio, with approximately 94% of the securities in its bond portfolio, as of December 31, 2016, rated investment grade.
- *Strong Enterprise Risk Management execution.* Guardian believes that it has a strong risk management culture, internal controls and reporting and oversight system. Guardian employs experienced asset class specialists that actively manage credit and portfolio risk. Furthermore, Guardian maintains what it considers to be a low product risk profile with focus on participating life insurance and a conservative set of product guarantees.
- *Accomplished and deep management team.* Guardian's management team is composed of well-respected, seasoned executives with extensive experience in the insurance industry and at Guardian.

Corporate Strategy

Guardian's strategic objective is to generate growth in net income and to maintain a strong and consistent policyholder dividend policy. Guardian intends to achieve its objective by pursuing the following strategies:

- *Being the trusted mutual partner, delivering financial security how, when and where its clients prefer.* By making mutuality relevant at a personal level, Guardian focuses on solutions that fit its

clients' needs. Specific customer segments are targeted via appropriate channels leveraging technology to deliver products and service more efficiently.

- *Focus on profitable growth.* Guardian continues to pursue opportunities to drive profitable growth, including improving its products, expanding distribution and enhancing its service capabilities. Guardian has invested significant resources in expanding and strengthening its distribution system and the management team remains committed to distribution excellence to generate profitable growth for the company. This includes expansion into the Worksite market, where consumers are increasingly purchasing insurance products.
- *Pursue strong risk management and underwriting standards.* Guardian believes that it has a conservative, low-risk approach to operations and underwriting and actively manages product and investment risk. Consistent with its history as a mutual insurance company, Guardian is committed to pursuing high asset quality, strong capitalization and liquidity and a conservative investment philosophy. Guardian believes it utilizes reasonably conservative underwriting practices in its insurance businesses.
- *Continue to deliver superior service.* Guardian seeks to develop and maintain long-term relationships with customers through its career agent system and sales organizations, including general agents, career agents, brokers, group sales representatives and wholesalers. Guardian believes it has established a reputation for high-quality service to its customers and distribution, and remains committed to providing the superior service that has been recognized by such organizations as J.D. Power and DALBAR.

The principal product lines of Guardian and its major subsidiaries are organized into two segments set forth below:

- *Individual Markets* products include individual life insurance and individual disability income insurance products. Individual life insurance products include participating whole life insurance, universal life insurance, term life insurance and variable universal life insurance. Individual disability income insurance products, which are sold by BLICOA, include individual disability income insurance and multi-life disability income insurance. Individual Markets also includes certain wealth management and retirement savings products, which aim to meet an individual's needs through products, sold by GIAC. These products include individual fixed and variable annuities.
- *Group and Worksite Markets* products include dental, vision, life, AD&D, short- and long-term disability, stop loss, absence management administration and supplemental products such as accident, cancer and critical illness. Guardian's group business has also diversified into new areas, including dental and vision benefits for government programs as well as dental support organizations.

Guardian distributes its individual products primarily through a career agent force, which consists of agencies managed by general agents and career development managers, consisting of career agents and brokers who sell products directly to the customer. Guardian distributes its group products through group sales representatives, brokers, benefit consultants and its career agents. As of December 2016, Guardian had over 230 group sales professionals and over 85 account managers, and over 15,500 active group brokers and benefit consultants.

The following table sets forth Guardian's and its subsidiaries' statutory selected summary financial data by main product line of business for the periods indicated. Certain of the financial information used to prepare the following table is not derived from the Statutory Financial Statements contained in this Information Memorandum. The Statutory Financial Statements are prepared in accordance with SAP and, therefore, are presented on a parent company basis only, such that the Statutory Financial Statements do not consolidate the assets and liabilities or results of Guardian's subsidiaries. See "Financial and Accounting Matters—Summary of Principal Differences Between SAP and GAAP." The following table consolidates financial information from the Statutory Financial

Statements, as well as from the statutory financial information of BLICOA and GIAC and the GAAP financial information of FCW and GIS.

	Years Ended December 31,				
	2016	2015	2014	2013	2012
	(\$ in Millions)				
Premium Income:					
Individual Insurance:					
Individual Life Insurance	\$ 3,850	\$ 3,669	\$ 3,576	\$ 3,498	\$ 3,388
Individual Disability Income Insurance	580	558	537	513	493
Individual Annuity*	925	-	-	-	-
Group Insurance	3,769	3,474	3,146	2,888	2,703
Retirement Products and Services**	(1,893)	1,674	1,498	1,415	1,927
Other	<u>11</u>	<u>7</u>	<u>6</u>	<u>7</u>	<u>7</u>
Total premium income	\$ 7,242	\$ 9,382	\$ 8,763	\$ 8,321	\$ 8,518
Net Investment Income:					
Individual Insurance:					
Individual Life Insurance	\$ 1,799	\$ 1,774	\$ 1,674	\$ 1,607	\$ 1,562
Individual Disability Income Insurance	213	191	194	186	174
Individual Annuity*	106	-	-	-	-
Group Insurance	144	166	156	150	148
Retirement Products and Services	3	95	82	75	80
Other	<u>104</u>	<u>43</u>	<u>44</u>	<u>52</u>	<u>65</u>
Total investment income	\$ 2,369	\$ 2,269	\$ 2,150	\$ 2,070	\$ 2,029
Net Income:					
Individual Insurance:					
Individual Life Insurance	\$ 102	\$ 251	\$ 122	\$ 159	\$ 137
Individual Disability Income Insurance	80	34	47	53	39
Individual Annuity*	(160)	-	-	-	-
Group Insurance	181	177	160	146	118
Retirement Products and Services	21	(34)	(2)	(87)	(25)
Other	<u>40</u>	<u>(17)</u>	<u>118</u>	<u>-</u>	<u>(3)</u>
Total net income	<u>\$ 264</u>	<u>\$ 411</u>	<u>\$ 445</u>	<u>\$ 271</u>	<u>\$ 266</u>

*As a result of reporting changes in 2016, Individual Annuity is reported on its own line. Previously reported in Retirement.

**2016 reflects the sale of GIAC's 401(k) business to Ameritas via a reinsurance transaction and asset sale.

2016 Consolidated Statutory Reserves

2016 consolidated statutory reserves by main product line were: individual life insurance \$35,233 million; individual disability income insurance \$3,154 million; individual annuity \$3,268 million; group insurance \$1,731 million; and other products \$598 million.

Individual Markets

Insurance Products

Guardian's Individual Markets line of business provides a wide range of products and services through a network of general agencies, career development managers, and affiliated career agents, independent brokers, broker-dealers and banks.

The principal products offered by the Individual Markets line of business include participating whole life insurance, universal life insurance, term life insurance, variable universal life insurance, individual disability income insurance and annuities.

Many of these products offer a range of riders that provide such benefits as waiver of premium, accidental death benefits, paid-up additions of insurance, accelerated death benefits and long-term care benefits.

Set forth below is a description of the Individual Markets line of business principal insurance products:

Whole Life. Whole life insurance is a participating product that provides guaranteed minimum death benefits and guaranteed cash values in return for periodic premium payments of a fixed amount. Guardian offers several types of whole life products, including products with premium due for the life of the insured and products with guaranteed limited payment periods. Guardian also offers survivorship whole life, a product that pays a death benefit upon the death of the second of two insureds. In 2016, 96% of the individual life products segment premium income was participating whole life insurance premium income. In 2015, Guardian began offering an Index Participation Feature for certain new sales of whole life insurance. Contractholders may elect to allocate 0 to 100% of the dividend associated with the policy's cash value of paid up additions to be based on the return of an S&P 500 index subject to a cap and a 4% guarantee.

Universal Life. Universal life insurance provides the policyholder with flexible premium payments and death benefits. Both Guardian and GIAC offer universal life products. Those sold by GIAC include secondary guarantees. Guardian and GIAC's universal life products credit premium in excess of specified sales charges to the account value of the policy, which is allocated to the fixed account backed by each company's general account. That account value includes a guaranteed principal with a minimum interest credit. The policy value is the net result of the premium payments, plus interest credits, minus expense and cost of insurance charges, minus the amount of any partial surrenders. GIAC also offers survivorship universal life, a product that insures two lives and pays a death benefit at the second death. Guardian also offers universal life insurance for the bank-owned life insurance market ("BOLI") sold in connection with corporate benefit plans, for sale to small or medium corporate purchasers for funding deferred compensation and post-retirement benefits. Sales of BOLI accounted for 0.1%, 0.2% and 0.4% of Guardian's total life insurance sales for 2016, 2015 and 2014, respectively. Guardian offers universal life products with secondary guarantees, but such products accounted for only 0.1%, 0.1% and 0.1% of sales in 2016, 2015 and 2014, respectively.

Variable Universal Life. Variable universal life insurance, issued by GIAC, provides the policyholder, within guidelines established by the terms of the policy, the ability to select and change premium levels, amounts of death benefit and investment options. GIAC credits premium in excess of specified sales charges (the "net premium") to the accumulation value of the policy. GIAC applies the net premium, as instructed by the policyholder, to a fixed rate account which is backed by GIAC's general account, or to one or more of GIAC's separate account investment options, or to an index-linked interest option. For variable universal life products, the policyholder bears the investment risk for cash values in the separate account investment options. GIAC deducts monthly charges, including the cost of insurance, mortality and expense risk charges and administrative charges from the accumulation value to which GIAC credits the net premium. There are both short term and longer term secondary guarantee options available subject to the payment of stipulated premiums. GIAC also offers variable universal life products for the corporate-owned life insurance market ("COLI") market sold in connection with corporate benefit plans, for sale to small or medium corporate purchasers for funding deferred compensation and post-retirement benefits. Currently, this product line may be purchased only by existing policyholders to insure additional employees or as additional coverage to existing employees.

Term Life. Term life insurance provides life insurance protection for a fixed period and has no cash value. Guardian offers a variety of term insurance products designed to meet varying client needs. Almost all term life insurance products allow conversion within a specified time period to one of Guardian's other permanent life insurance products.

Disability Income. Individual disability income insurance, which is sold by BLICOA, can help offset a portion of lost earnings, ensure continued retirement contributions, cover small business operating costs and facilitate partnership buy-outs when an individual becomes disabled. Individual disability income policies are

typically sold to individual policyholders in single sale transactions. They are also sold to small groups of individuals through the multi-life disability income market.

Individual Markets Product Pricing and Management

Guardian seeks to price Individual Markets products to produce an appropriate return on invested capital consistent with Guardian's financial strength objectives. Guardian attempts to achieve long-term value for policyholders by competitively managing the key financial fundamentals for each product, including investment earnings, expenses, policy persistency, mortality and morbidity (the incidence and duration of disability). For participating whole life products, Guardian reflects actual experience in dividends, which generally represent premium refunds resulting from more favorable investment, mortality and expense experience than was reflected in the original policy pricing.

Individual Insurance Principal Markets, Marketing and Distribution

Sales of Guardian's Individual Markets products are primarily targeted at affluent and emerging affluent market segments including professionals, business owners, small- and mid-sized businesses, corporations, banks, principals and partners. Products are designed to solve fundamental as well as complex financial concerns, including estate planning, business succession planning and the funding of certain employee benefit plans.

As of November 1, 2017, Guardian sells its Individual Markets products primarily through 55 general agencies, Guardian-managed agencies and career development managers that oversee over 2,750 career agents. Guardian is investing substantially to enable its general agents, career development managers and career agents to run their businesses more effectively and better serve their customers. With increased competition in a deregulated financial services arena, Guardian believes that continued success requires increased distribution productivity and capacity. Guardian also serves clients through existing relationships with banks and broker-dealers, including PAS, a registered broker-dealer that Guardian indirectly wholly owns. PAS also provides securities brokerage and investment management services.

Guardian has recently implemented a program to help facilitate ownership transfers in its general agencies, with the goal of ensuring smooth ownership transitions and continued success in the future for successful general agencies.

Individual Markets Underwriting

Guardian balances the risk assessment process to ensure an evaluation of relative risks that seeks profitable new business and competitive product performance. Underwriting risk represents the exposure to loss resulting from actual policy experience such as mortality or morbidity risk being worse than expected in product pricing assumptions. Guardian attempts to reduce this underwriting risk through what it believes to be reasonably conservative evaluation of the risks. Guardian also attempts to reduce this underwriting risk through the use of reinsurance, although there can be no assurances this reinsurance will mitigate the risks as planned. In addition, Guardian's reinsurers may not perform as required, or its reinsurance may otherwise be inadequate. For a description of Guardian's reinsurance, see "—Reinsurance."

Guardian's Individual Markets underwriting teams for individual life and individual disability income insurance are experienced teams, with a respective average of 19 years and 13 years, of experience for individual life insurance and individual disability income insurance underwriters, respectively. Guardian believes that its approach to underwriting risk is prudent and relatively conservative.

Individual Insurance Competition

The life insurance industry is highly competitive. There are a large number of life insurance companies in the United States, many of which offer individual insurance products similar to those marketed by Guardian. In addition to competition within the industry, insurers are increasingly facing competition from non-traditional sources in the financial services industry, including mutual fund companies, banks, securities brokerage houses and

other financial services entities, many of which provide alternative investment and savings vehicles for consumers. Federal legislative initiatives are affecting the financial services industry, thereby changing the environment in which Guardian competes.

Guardian competes for large life insurance sales with many other financially strong companies. The process for negotiating large sales may involve clients' advisors, consultants, attorneys and accountants. In addition, there is substantial competition for smaller sales due to the large number of companies and agents in these markets nationwide.

In the disability income market, according to the "LIMRA Disability Income Sale—U.S." survey, the five largest writers of disability insurance, including BLICOA, account for the majority of the premiums earned in the market.

Individual Wealth Management and Retirement Savings

GIAC serves the individual retirement market through its Individual Markets Division. This line of business provides financial products and programs for individuals saving for or living in retirement. In addition, many Guardian career agents are registered representatives of Guardian's broker-dealer subsidiary, PAS, and in that capacity provide wealth management services and retirement savings products to their clients.

Below is a description of GIAC's principal retirement-focused insurance products:

Variable Annuities. Variable annuities ("VAs") are individual contracts which allow for either a single premium or flexible premiums, which may be directed to a fixed account backed by the insurer's general account or among a number of separate account investment options for which the investment risk is borne by the contract holder. All VAs allow the owner at a later date to annuitize the contract to receive regular income payments for a specified time period and/or for his or her lifetime (or the lifetime of two people).

GIAC currently offers an individual VA with a B-Share contract and a C-Share contract. The B-Share contract in this series has a seven-year surrender charge period but a lower contract charge (combined M&E and administrative charges) than the C-Share product, which has no surrender charges. This series of contracts does not offer the option to purchase a living benefit rider.

Living Benefit Riders. As of February 17, 2017, GIAC no longer offers variable annuities with living benefit riders.

Fixed Annuities. GIAC's fixed deferred annuities are designed for more conservative investors and guarantee a set interest rate for a fixed period of time. GIAC currently offers a single premium deferred annuity with four-, five-, and six-year rate periods, so customers can choose a range of time periods that are best suited for their needs. The products currently offer an additional interest rate step-up of 0.10% for premiums in excess of \$100,000.

Single Premium Immediate Annuities. GIAC's immediate annuities are designed to provide the customer, in exchange for a lump sum premium payment, with a guaranteed stream of income payments set to begin no later than the beginning of the 13th month after the contract is issued and guaranteed to last for the customer's lifetime (or joint lifetime) or for a set period of time. The customer does not have access to the single premium payment other than through the stream of guaranteed payments to be provided by GIAC.

Deferred Income Annuities. GIAC's DIAs are designed to provide the customer with a stream of income payments set to begin between 24 months and 40 years after the initial premium payment and guaranteed to last for the customer's lifetime (or joint lifetime). Premium payments may be made at any time up to 13 months prior to the date that annuity payments are scheduled to begin. Each premium payment has a separate annuity payment stream, but all payment streams are aggregated when payments begin. The customer does not have access to the premium payments other than through the stream of guaranteed payments to be provided by GIAC.

At December 31, 2016, GIAC's total VA assets totaled \$10.4 billion, while fixed annuity assets totaled \$2.5 billion. In addition, Guardian continues to invest in and expand its fixed product portfolio.

Individual Annuities Principal Markets, Marketing and Distribution

GIAC's individual VAs are distributed by the Wholesale Division of PAS and offered at the retail level through selling agreements with third party registered broker-dealers, in addition to the Retail Division of PAS.

GIAC's wholesaling force focuses solely on annuities. As of December 31, 2016, the average length of industry experience of the annuity wholesaling group is over 16 years.

Individual Annuities Products and Services Competition

There are a number of large life insurance companies that offer VA products and living benefit riders similar to those marketed by GIAC. GIAC has designed its VA and rider products with the aim of being competitive in the marketplace. Guardian's biggest competitors in the VA space are Jackson National, Nationwide, Lincoln Financial and Transamerica.

GIAC's current fixed product offerings include SPDA, SPIA and DIA. In the income annuity space (SPIA and DIA), the dominant issuers are other large mutual insurers including New York Life, MassMutual and Northwestern Mutual.

These fixed offerings complement GIAC's VA portfolio and focus on providing income benefits for its policyholders.

Group and Worksite Markets

Insurance Products

Guardian entered the group insurance business in 1957, and Guardian's current Group and Worksite Markets products provide a wide range of employee benefits in all 50 states and the District of Columbia. The products are distributed predominantly through independent brokers throughout the country.

The principal products in the Group and Worksite Markets line of business include dental, vision, life insurance, AD&D, short-term disability, long-term disability, stop loss, absence management administration and supplemental health products such as accident, hospital indemnity, cancer and critical illness. Except for stop loss, all Group and Worksite Markets products are marketed on an employer funded, an employee contributory and on a voluntary (i.e., employee pay all) basis. Each Group and Worksite Markets product contains a wide range of plan design variables and options to serve the varying employee benefit needs of customers and prospective customers. In addition, Guardian's group business provides dental, vision and hearing benefits for government programs and operates a dental support organization.

Below is a description of the principal Group and Worksite Markets products:

Dental: Dental insurance is a term insurance product that covers the cost of dental services, subject to policy provisions such as co-payments, co-insurance and annual maximums. Guardian's primary dental product is a PPO product that provides comprehensive benefits to covered individuals, especially when they seek treatment from network dentists. As of September 2017, Guardian maintains a network of over 115,000 individual dentists throughout the United States. About 77% of these dentists are directly contracted with Guardian and the remainder are in the network via partnerships with other dental networks. Through various state specific subsidiaries, Guardian also markets DHMO products in California, Florida, Illinois, Indiana, Michigan, Missouri, New Jersey, New York, Ohio, Colorado and Texas.

Vision: Vision insurance is a term insurance product that covers the cost of eye exams and vision aids, subject to policy provisions such as co-payments, co-insurance, and annual maximums. Guardian's primary vision

product is a PPO product that provides comprehensive benefits to covered individuals, especially when they seek treatment from network providers. Guardian has partnerships with two alternative vision networks, Vision Services Plan and Davis Vision, to support the PPO product. In addition, Guardian owns the Avēsis vision network, which is used for a segment of the Company's PPO vision business.

Life Insurance: Group life insurance is a basic term product that provides a death benefit for a fixed period and has no cash value. The product typically provides extended coverage by waiving premium for disabled employees.

Accidental Death and Dismemberment: AD&D is a term product that provides a death or dismemberment benefit when the cause of the death or dismemberment is due to an accident, as opposed to a health or disease related occurrence. Since death or dismemberment caused by accident is generally less frequent than death or dismemberment caused by health or disease in the adult population covered by group benefit insurance products, the premium for this coverage is relatively low.

Short-Term Disability: Group short-term disability insurance replaces a portion of lost earnings due to disability. While Guardian offers a range of options, the typical short-term disability policy replaces 60% of income after an individual is disabled for a week. Benefits are payable as long as the individual remains disabled, up to a maximum of typically 13 or 26 weeks, depending on the product.

Long-Term Disability: Group long-term disability insurance replaces a portion of lost earnings due to disability for a longer period of time than is covered by short-term disability. While Guardian offers a range of options, the typical long-term disability policy replaces 60% of income after an individual is disabled typically for 90 or 180 days, depending on the product. Benefits are payable as long as the individual remains disabled, typically up until normal retirement age.

Critical Illness: Critical illness is a term product that provides lump sum benefits for the diagnosis of serious conditions such as cancer, heart attack, kidney failure and stroke. Guardian's critical illness plan pays benefits directly to the member and does not coordinate with any medical insurance the member may have. Critical illness is typically marketed on a voluntary basis.

Accident: Accident insurance is a term product that provides indemnity benefits upon the occurrence and treatment of accidental injuries. Guardian's accident plan pays benefits directly to the member, regardless of the cost of treatment, and does not coordinate with any medical insurance the member may have. Typical coverage includes payments to the member upon use of ambulance services, emergency room visits and hospitalization as well as diagnosis of fractures, burns and lacerations. Accident insurance is typically marketed on a voluntary basis.

Cancer: Cancer insurance is a term product that provides a lump sum benefit for the diagnosis of cancer as well as additional benefits when the member undergoes treatment. Guardian's cancer plan pays benefits directly to the member, regardless of the cost of treatment, and does not coordinate with any medical insurance the member may have. Typical coverage includes payments to the member for cancer related hospitalization, surgery, radiation and chemotherapy. Cancer insurance is typically marketed on a voluntary basis.

Hospital Indemnity: Hospital indemnity insurance is a term product that provides fixed benefit payments, regardless of the cost of treatment, for people with hospital stays, need of ambulance services and other specific medical treatments. The product serves as a supplement to an employee's medical plan.

Stop Loss: Stop loss is a term product that provides financial protection to employers who self-fund their medical benefit plans. Stop loss limits an employer's losses by covering the cost of unusually high claims in a plan year. Stop loss helps offset the cost of high claims on an individual as well as high aggregate claims for the entire plan. Stop loss proposals require in-depth underwriting.

Absence Management Administration: Through its wholly owned subsidiary, The Reed Group, Guardian provides administrative services, software and content subscriptions to employers and insurance carriers to manage employee absences.

Government Programs: Through various subsidiaries, Guardian insures and/or administers dental, vision and hearing benefits for government programs, including Medicaid, CHIP and Medicare Advantage.

Dental Support Organization: Through various subsidiaries, Guardian operates approximately 65 dental centers in California, Utah, Texas and Alabama. Guardian provides all management functions and contracts with dentists and hygienists who provide the clinical services.

Group Insurance Product Pricing and Management

Guardian seeks to price each Group and Worksite Markets product to produce an appropriate return consistent with Guardian's financial objectives. Guardian's group insurance products are term insurance and the pricing factors for each product line are updated regularly and the price for each group client is periodically adjusted, typically on an annual basis, subject to client renewal. Generally, Guardian sets renewal rate increases to reflect trends in morbidity and mortality on Guardian's block of business. The majority of in-force group insurance product policies, especially dental and vision, have historically received annual rate increases. Guardian maintains what it believes to be competitively priced products by managing what it considers key fundamentals, including underwriting, expense management and claim costs.

Group and Worksite Markets Principal Markets, Marketing and Distribution

Sales of Guardian's Group and Worksite Markets products are primarily targeted to employers with two to 10,000 employees. The group and worksite product portfolio has a wide range of options to serve the needs of varying customer segments.

Guardian sells its group and worksite products primarily through independent brokers. As of September 2017, Guardian maintains a staff of over 300 group sales and account management personnel located in over 50 offices across the country who cultivate and manage relationships with independent brokers. As of September 2017, over 15,500 brokers have group insurance product business in force with Guardian.

In addition, Guardian maintains a group of over 245 contracted enrollers across the country. These individuals are part of the sales process and conduct employee enrollment meetings for group and worksite products that are sold on a voluntary basis.

Group and Worksite Markets Product Underwriting

Guardian balances the risk assessment process to ensure an evaluation of relative risks both at the issuance of new business as well as the annual renewal of in-force policies. Underwriting risk reflects the exposure to actual loss experience adversely deviating from product pricing assumptions, specifically morbidity and mortality assumptions. Most underwriting is at the group level, reflecting prior claim experience, group demographics and plan design parameters.

Group and Worksite Markets Product Competition

The group insurance product industry is highly competitive, with a mix of national and regional competitors that vary by product type and employer size segment. In general, dental insurance tends to have more regional competition, as the product strength is often associated with the local provider network. There are also many dental insurers that compete in multiple regions throughout the country. Group life and disability competitors tend to be more national in scope, although some tend to focus on specific employer size segments.

Guardian competes through its long-term relationships with brokers in markets throughout the country, a wide and flexible product portfolio, a large dental network and superior customer service.

Investment Management

Investment advisory services are provided to Guardian, its affiliates and various unaffiliated individual and institutional investors primarily through Guardian's investment management staff and its subsidiaries. The primary focus of investment management at Guardian is to manage the general account assets of Guardian and its subsidiaries. The invested assets of Guardian's general account have grown from \$37.7 billion at December 31, 2013 to \$46.9 billion at December 31, 2016.

Guardian's investment objectives are to (1) protect financial strength and ratings, (2) provide competitive long-term dividends and (3) execute a competitive long-term asset allocation strategy. The goal of Guardian's asset/liability management is to structure the risk/reward profile of the asset portfolio in an optimal manner relative to the liabilities. Guardian's investment strategy focuses on supporting product liabilities in light of total return, yield, liquidity, cash flow and diversification considerations. Guardian's general account investments primarily back participating whole life products. Guardian's subsidiaries also aim to match asset portfolios to relevant characteristics of the liabilities.

Guardian utilizes a wide array of investment instruments to carry out its portfolio management activities. The investment strategies Guardian uses in managing its asset portfolios are generally aimed at maximizing the long-term total rate of return.

Guardian also provides its customers access to a wide range of investment products, some of which are distributed through its subsidiary, PAS. Further, Guardian provides certain third party asset management services to institutional counterparties through subsidiaries of GIS. In the third quarter of 2016, a collateralized loan obligation special purpose vehicle ("CLO") managed by PAIA, a GIS subsidiary, issued \$406 million in equity and debt instruments, of which Guardian purchased \$43 million in equity. On November 14, 2017, the second CLO managed by PAIA issued \$456 million in equity and debt instruments, of which Guardian purchased \$42 million in equity. Depending on market conditions and regulatory developments, Guardian may, in the future, make additional investments in equity, debt or subordinated debt interests issued by additional CLOs managed by PAIA.

Reinsurance

Guardian enters into reinsurance agreements with other insurance companies in the normal course of business. Total premium ceded for the years ended December 31, 2016, 2015 and 2014 was \$260 million, \$250 million and \$241 million, respectively. Premiums ceded to reinsurers are reported as a reduction of premium revenue in the Statement of Operations. The reinsurance agreements create no right or legal relationship between the reinsurer and the insured, owner or beneficiary of any insurance policy reinsured under these agreements. Guardian remains liable to the insured for the payment of benefits, and must make such payments if the reinsurer cannot meet its obligations under the reinsurance agreements.

Guardian participates in automatic reinsurance and facultative reinsurance. Automatic reinsurance is reinsurance in which the ceding company is obligated to cede, and the reinsurer is obligated to assume, risks which meet specific criteria based on the provisions of the reinsurance agreement and the ceding company's underwriting. Facultative reinsurance is reinsurance of individual risks at the option of the reinsurer and the ceding company, whether under a treaty of reinsurance or by negotiation with respect to an individual risk. The reinsurer is free to accept or reject the offerings of the ceding company, and the reinsurer may specify its own ratings or terms for the reinsurance. Automatic reinsurance can be ceded to a pool of reinsurers on a first dollar quota-share or excess of retention basis. Under first dollar quota-share arrangements the ceding company retains a certain percentage of the risk on each policy, in a given class of business, and cedes the remaining portion to a pool of reinsurers based on predetermined shares. In an excess of retention arrangement, the ceding company keeps amounts up to its maximum capacity (full retention limit) on any one life and cedes the remaining amount to one or more reinsurers. When reinsured with more than one reinsurer, the amounts in excess of the ceding company's capacity may be ceded based on an alphabetic split (depending on the insured's last name) or based on predetermined shares.

Guardian's maximum retention limit for participating whole life, universal life and variable universal life is generally \$15 million of death benefit per life. Any death benefit in excess of the \$15 million retention is ceded to a pool of reinsurers under excess of retention arrangements. Guardian may selectively retain a greater amount of

coverage on two individuals in connection with joint and last survivorship policies. For term policies, Guardian's maximum retention is currently \$2 million of death benefit per life. Any death benefit in excess of the \$2 million retention is ceded to a pool of reinsurers under excess of retention arrangements. Guardian coinsured between 76% and 90% of all term life insurance business on a first dollar quota share basis until May 1, 2014. Starting May 1, 2014, Guardian cedes amounts in excess of \$2 million per life of newly issued term life insurance to a pool of four reinsurers on an automatic yearly renewable term basis. Term life insurance business may also be ceded to the same four reinsurers on a facultative basis. Also, beginning May 1, 2014, Guardian has coinsurance with funds withheld under a reinsurance agreement with one reinsurer, covering 90% of Guardian's level term life insurance amounts net of the excess of \$2 million dollar on term life retention yearly renewable term reinsurance.

As of December 31, 2016, Guardian ceded \$149 billion of individual participating whole life, individual universal life and individual term death benefit to reinsurers, or 42% of the total individual life death benefit coverage in-force. Claims ceded to reinsurers are reported as a reduction of benefits payments to policyholders and beneficiaries in the Statement of Operations.

Historically, BLICOA's retention on individual disability income policy monthly benefits has varied from \$4,000 to \$10,000 per life on policies issued before January 1, 2016. Amounts in excess of BLICOA's retention limits were reinsured with third-party with reinsurers. For policies issued on or after January 1, 2016, BLICOA has ceased reinsurance of new business and retains 100% of the risk.

Reinsurance with Unaffiliated Companies

For all participating whole life policies, universal life policies with secondary guarantees and universal life policies without secondary guarantees policies, issued directly by Guardian through June 1, 2015, where Guardian's retention is exceeded, Guardian has an automatic yearly renewable term reinsurance program involving four reinsurers. Business may also be ceded to the four automatic reinsurers on a facultative basis. Guardian has one reinsurance program open to new business for facultative cases and cases that exceed the automatic binding limits that may also be submitted facultatively on a case-by-case basis to the reinsurer. Guardian cedes approximately 10% of its participating whole life, universal life with secondary guarantee and universal life without secondary guarantee life insurance face amounts under these programs. Guardian also has a yearly renewable term first dollar quota-share program under which Guardian cedes 90% of universal life policies without secondary guarantee, issued directly by Guardian since June 1, 2015, to two reinsurers.

Guardian coinsured between 76% and 90% of all term life insurance business on a first dollar quota share basis until May 1, 2014. Starting May 1, 2014, Guardian cedes amounts in excess of \$2 million per life of newly issued term life insurance to a pool of four reinsurers on an automatic yearly renewable term basis. Term life insurance business may also be ceded to the same four reinsurers on a facultative basis. Also, beginning May 1, 2014, Guardian has coinsurance with funds withheld under a reinsurance agreement, with one reinsurer, covering 90% of Guardian's level term life insurance amounts net of the excess of \$2 million retention.

Guardian has various yearly renewable term first dollar quota-share agreements under which Guardian cedes 90% of all secondary guarantee universal life premiums that it had assumed from GIAC to third-party reinsurers. Guardian also maintains several reinsurance programs covering life insurance products that Guardian no longer writes.

As of December 31, 2016, Guardian's two largest reinsurance counterparties accounted for 44% and 21%, respectively, of the outstanding individual life insurance reinsurance in-force by face amount. As of December 31, 2016, measured by reference to reserve credit taken by Guardian, Guardian's five largest life reinsurers had financial strength ratings from S&P of A or better. These five companies represented more than 91% of Guardian's ceded life reinsurance reserve credit.

BLICOA coinsured 90% of all term life insurance business on a first dollar quota share basis with five third-party reinsurers, with the exception of 5 and 10-year term policies issued between April 1, 2004 and June 30, 2005, which were 76.5% coinsured. All of these agreements covering BLICOA's term life insurance are closed to new business.

BLICOA has reinsurance on its individual disability income policies issued prior to January 1, 2016 for the monthly benefits payable in excess of a specified dollar amount per individual insured. Individual disability income policies issued on or after January 1, 2016 are not reinsured. In addition, BLICOA maintains an excess of loss reinsurance arrangement on a closed block of non-cancelable disability income insurance.

BLICOA has coinsurance treaties with two companies to which it cedes 90% of the risks for all of its long-term care products. BLICOA stopped writing long-term care insurance in 2012 and as of December 31, 2016 has \$59 million of direct premium in-force (\$5.9 million net premium).

Guardian has some reinsurance on selected group products. Group life and AD&D insurance are reinsured for excess of a certain face amount on an individual certificate. Group long-term disability has reinsurance for monthly benefits over a certain dollar amount on an individual certificate. Stop loss also has reinsurance for individual claims that exceed a defined amount in a policy year.

GIAC reinsures certain living and death benefit guarantees within its VA business. GIAC has a coinsurance agreement with one reinsurer covering 90% of various GMWB riders that were written through December 2008 and introduced prior to September 2008. That reinsurer is an admitted reinsurer in New York. The financial strength ratings of this reinsurer from S&P and Moody's are AA- and Aa3, respectively. The reinsurance treaty remains in effect for any business written on these riders including any renewal premiums received through present day. The remainder of the business written on these riders is subject to a hedging program. Beginning in September 2008, new GMWB rider forms were introduced, and the business written pursuant to these new rider forms is not subject to reinsurance, instead 100% of such business is subject to the hedging program. For a description of this hedging program and its limitations, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Quantitative and Qualitative Information about Market Risk—Hedging Programs." At December 31, 2016, the account value of all GMWB contracts was approximately \$7.4 billion before reinsurance and \$6.7 billion after reinsurance. At December 31, 2015, the before and after reinsurance account values were \$7.0 billion and \$6.3 billion, respectively. At December 31, 2014, the before and after reinsurance account values were \$6.9 billion and \$6.1 billion, respectively. In addition, the net amount at risk was \$653 million, \$653 million and \$84 million at December 31, 2016, 2015 and 2014, respectively. In addition, the account value associated with the GMIB risk is 100% reinsured with a third party reinsurer, representing \$75 million, \$82 million and \$99 million of related account value as of December 31, 2016, 2015 and 2014, respectively. GIAC provides a death benefit if the contract value is less than the guaranteed minimum amount. Most base contracts include a death benefit based on a ROP. Additionally, GIAC offers elective death benefit riders that may provide a greater death benefit than the ROP amount. All GMDB annual benefit elective riders issued through December 2009 are 100% reinsured with two third party reinsurers, each of which has a financial strength rating of at least AA- from S&P. To the extent the GMDB annual benefit elective rider was purchased, ROP benefit risk was also reinsured with such third-party reinsurers for certain issue years. Depending on the type of GMDB annual death benefit rider purchased, the ROP portion of coverage ended for contracts issued either on or after April 2005 or January 2009, and such risks are no longer reinsured.

GIAC sold its 401(k) business to Ameritas Life Insurance Corp. ("Ameritas") in a combined asset sale and reinsurance transaction that closed on September 1, 2016. The parties entered into a Reinsurance and Administration Agreement (the "Agreement") providing for coinsurance of all general account liabilities associated with the business and modified coinsurance of the liabilities associated with the Separate Accounts (i.e., 401(k) contributions made by plan sponsors and plan participants). The initial general account coinsurance premium was \$150 million while the initial Separate Account modified coinsurance premium was \$3.2 billion. This Agreement also provides for an assumption/novation to Ameritas of each customer contract associated with the 401(k) business beginning 24 months following closing, and provides for administration by Ameritas of the reinsured business. Ameritas bears all economic risk for this business as of September 1, 2016.

Prices on reinsurance can, subject to treaty terms on notification, be increased on both yearly renewable term and coinsurance business. Guardian's treaties generally require a six-month advance notice to change prices. Although reinsurers have historically tended to prospectively increase rates on yearly renewable term agreements or decrease allowances under coinsurance treaties, which results in a less favorable financial result for the ceding company, reinsurers can increase rates on both a prospective and retrospective basis. Although unusual, a reinsurer may notify a company that subject to the notification period, it will not accept any new business at any price. More

typically, a reinsurer will notify a company that after a certain date, given appropriate notice, either yearly renewable term rates or coinsurance allowances will change for any new business under the treaty. If this situation were to occur for either existing or new business, Guardian has the right to find other reinsurers and renegotiate the treaty, either with the existing reinsurers or with new parties. There are no guarantees that rates charged by reinsurers will not increase in the future, either for new or existing business.

Reinsurance with Affiliates

Guardian and third parties enter into coinsurance, modified coinsurance and yearly renewable term agreements with GIAC to provide for reinsurance of selected GIAC VA contracts, group 401(k) plans and group life and individual life policies. Under the terms of the modified coinsurance agreements with GIAC, reserves ceded to the reinsured business and corresponding assets held by GIAC amounted to \$3,477 million as of December 31, 2016. The reinsurance contracts do not relieve GIAC of its primary obligation for policyholder benefits. Failure of reinsurers to honor their obligations could result in losses to GIAC; consequently, GIAC evaluates the financial condition of its reinsurers in order to minimize its exposure to losses from reinsurer insolvencies. Guardian also has a first dollar quota-share coinsurance/modified coinsurance and subsequent first dollar quota-share yearly renewable term agreement with GIAC whereby Guardian assumes 90% of the risks on certain variable life and variable universal life policies sold by GIAC.

On September 1, 2016, GIAC completed the transfer of its group 401(k) in-force business to Ameritas, with the intent to novate this business to Ameritas over a period of time. The transfer was structured as a reinsurance transaction and contains coinsurance and modified coinsurance features. Under the agreement, Ameritas indemnifies GIAC's general account liabilities and separate account liabilities using coinsurance and modified coinsurance, respectively.

Guardian has two coinsurance treaties in effect with BLICOA: (1) effective concurrently since the creation of BLICOA in 2001, Guardian cedes 100% of its direct individual disability business to BLICOA; and (2) effective as of January 1, 2013, Guardian assumes 80% of BLICOA's net individual disability business which includes the business ceded to BLICOA in the treaty referenced in clause (1) above, as well as business written directly by BLICOA.

Guardian also has a quota-share coinsurance/modified coinsurance agreement with BLICOA whereby Guardian assumed the risk on certain universal life policies sold by BLICOA. Guardian assumes the excess of BLICOA's retention on certain universal life policies on a yearly renewable term basis. Guardian has a quota-share coinsurance agreement with BLICOA whereby Guardian assumed 5–10% of the risk on certain term life policies sold by BLICOA as a participant in BLICOA's term reinsurance pool. All lines covered by the agreements with BLICOA are closed to new business.

Legal Proceedings

Guardian is involved in litigation arising in and out of the normal course of business, which seek both compensatory and punitive damages. Guardian is not currently litigating nor is it aware of any pending legal actions or allegations that should reasonably give rise to a materially adverse impact to its financial position or liquidity. However, the outcome of litigation cannot be foreseen with certainty.

Guardian is subject to governmental and administrative proceedings and regulatory inquiries, examinations and investigations in the ordinary course of its business. Guardian has cooperated fully with these regulatory agencies and has responded to information requests and comments.

These examination, inquiries and investigations have included industry-wide investigations of issues such as compensation and bidding arrangements and possible anti-competitive activities between insurance producers and brokers and issuers of insurance products; marketing, pricing and sales of retirement products; reimbursement practices on out-of-network medical claims; and race-based underwriting. In connection with certain of these matters, Guardian has been contacted by the SEC, FINRA, the NYSDFS, the New York Attorney General and other regulatory authorities.

Guardian believes that it is reasonable to expect that regulatory inquiries, examinations and investigations into the financial services industry will continue for the foreseeable future. It is the opinion of management that the ultimate resolution of these matters will not materially impact Guardian's financial position or liquidity. The outcome of a particular matter may be material to Guardian's operating results for a particular period depending upon, among other things, the size of the matter and level of Guardian's income for the period.

Regulation

Insurance Regulation Generally. Guardian is licensed to transact its insurance business in, and is subject to regulation and supervision by, all 50 states of the United States and the District of Columbia. Guardian and its insurance subsidiaries are licensed, regulated and supervised in all jurisdictions where they conduct insurance business. The extent of such regulation varies. However, most jurisdictions have laws and regulations requiring the licensing of insurers and their agents and setting standards of solvency, reserves, reinsurance, capital adequacy and business conduct to be maintained by licensed insurance companies, and may regulate withdrawal from certain markets. In addition, statutes and regulations usually require the approval of policy forms and, for certain lines of insurance, the approval of rates. Such statutes and regulations in certain states also prescribe the permitted types and concentration of investments. Guardian, along with each of its insurance subsidiaries, is required to file detailed annual financial statements with supervisory agencies in each of the jurisdictions in which Guardian or such insurance subsidiary does business and its operations and accounts are subject to periodic examination by such authorities. Guardian's operations and accounts are also subject to examination by such agencies. The primary purpose of this insurance industry regulation is to protect policyholders, not holders of any securities. Guardian is also subject to federal and state laws and regulations affecting the conduct of Guardian's businesses.

The New York Insurance Law limits the sales commissions and certain other marketing expenses that may be incurred in connection with the sale of individual life insurance policies and annuity contracts issued in any state by Guardian, GIAC and BLICOA. Some group insurance products also have restrictions on commissions, although the restrictions are more limited in nature. The NYSDFS requires the filing of information on agent compensation program structure and amounts on an annual basis.

State insurance regulatory authorities and other state enforcement agencies may from time to time make inquiries regarding Guardian's compliance with laws and regulations regarding the conduct of its insurance business. Guardian endeavors to respond to such inquiries in an appropriate way and to take corrective action if warranted. Based upon regulatory inquiries that have been made, it is Guardian's opinion that any regulatory proceedings which might be initiated following such inquiries are not likely to have a material adverse effect on Guardian's financial position or results of operations.

Holding Company Regulation. Guardian is subject to the New York Insurance Law governing insurance companies and their affiliates, in particular, Article 17 of the New York Insurance Law. That article places certain restrictions on transactions between Guardian and its subsidiaries and other affiliates. In addition, the NYSDFS requires reports and notifications of transactions involving Guardian and its subsidiaries and other affiliates. Some of these transactions are subject to prior approval by the NYSDFS.

Guardian's insurance subsidiaries are subject to regulation under the insurance holding company laws of various jurisdictions. The insurance holding company laws and regulations vary from jurisdiction to jurisdiction, but generally require each controlled insurance company to register with state regulatory authorities and to file with those authorities certain reports, including information concerning their capital structure, ownership, financial condition, certain intercompany transactions and general business operations and, where applicable requirements have been adopted, reports on the enterprise risk management and governance of Guardian.

The New York Insurance Law and the regulations thereunder also restrict the aggregate amount of investments Guardian may make in non-life insurance subsidiaries and provide for periodic reporting on all of its subsidiaries.

Risk Management and ORSA. In September 2012, the NAIC adopted the Risk Management and Own Risk and Solvency Assessment Model Act, or the "ORSA Model Act." The ORSA Model Act requires insurers that exceed specified premium thresholds to maintain a framework for managing the risks associated with their entire

holding company group, including non-insurance companies. In addition, at least annually, the insurer must prepare a summary report, or the “ORSA Report,” regarding its internal assessment of risk management and capital adequacy for the entire holding company group. ORSA Reports are filed on a confidential basis with the insurance holding company group’s lead regulator and made available to other domiciliary regulators within the holding company group. Guardian filed its latest ORSA Report in October 2016.

Unclaimed Property Laws. Guardian is subject to the laws and regulations of states and other jurisdictions concerning the identification, reporting and escheatment of unclaimed or abandoned funds, and is subject to audit and examination for compliance with these requirements.

Guaranty Funds. All 50 states of the United States and the District of Columbia have insurance guaranty fund laws requiring insurance companies doing business within those jurisdictions to participate in guaranty associations. Guaranty associations are organized to cover, subject to limits, contractual obligations under insurance policies and certificates issued under group insurance policies, issued by impaired or insolvent life insurance companies. These associations levy assessments, up to prescribed limits, on each member insurer doing business in a particular state on the basis of their proportionate share of the premiums written by all member insurers in the lines of business in which the impaired or insolvent insurer is engaged. Some states permit member insurers to recover assessments paid through full or partial premium tax offsets, usually over a period of years. Assessments levied against Guardian by guaranty associations during each of the past five years have not been material. While Guardian cannot accurately predict the amount of future assessments, Guardian believes that assessments with respect to other pending insurance company impairments and insolvencies will not have a material adverse effect on Guardian’s financial position or results of operations.

Policy and Contract Reserve Sufficiency Analysis. Under the New York Insurance Law, Guardian is required to conduct annually an analysis of the sufficiency of all life insurance and annuity statutory reserves. Each year Guardian must submit an opinion of a qualified actuary that states that Guardian’s statutory reserves, when considered in light of the assets held with respect to such reserves, make good and sufficient provision for Guardian’s associated contractual obligations and related expenses. If reserves are viewed as being inadequate, Guardian must set up additional reserves by moving funds from surplus. As part of Guardian’s 2016 statutory annual statement, Guardian provided an actuarial opinion without qualifications regarding these reserve requirements as of December 31, 2016.

Risk-Based Capital. Section 1322 of the New York Insurance Law requires that New York-domiciled life insurers report their RBC based on a formula calculated by applying factors to various asset, premium and reserve items. The formula takes into account the risk characteristics of the insurer, including asset risk, insurance risk, interest rate risk and business risk. Section 1322 imposes broad confidentiality requirements on those engaged in the insurance business (including insurers, agents, brokers and others) and on the NYSDFS as to the use and publication of RBC data.

Section 1322 gives the Superintendent explicit regulatory authority to require various actions by, or take various actions against, insurers whose total adjusted capital does not exceed certain RBC levels. As of December 31, 2016, Guardian’s total adjusted capital was in excess of each RBC level that might require Guardian to take remedial action.

BLICOA and GIAC are also subject to RBC requirements. Certain FCW subsidiaries are insurance entities subject to RBC requirements, while FCW itself, not being an insurer, is not. As of December 31, 2016, the total adjusted capital of each of BLICOA, GIAC and the relevant FCW subsidiaries was in excess of each RBC level that might require BLICOA, GIAC or a relevant FCW subsidiary to take some remedial action.

Statutory Examinations. As part of their routine regulatory oversight process, state insurance departments conduct periodic detailed examinations of the books, records and accounts of insurers domiciled in their states. These examinations are generally conducted in cooperation with the departments of two or three other states under guidelines promulgated by the NAIC. The NYSDFS last completed its statutory examination of Guardian for the four-year period ending December 31, 2013 and issued a final report on exam findings on June 19, 2015.

Various state insurance departments also periodically examine non-domestic insurance companies conducting business in their states, including Guardian and its insurance subsidiaries. The purpose of these periodic examinations is to evaluate the companies' compliance with state insurance laws and regulations and to determine if operations are consistent with the public interest of the policyholders resident in the state conducting the examination.

NAIC Ratios. On the basis of statutory financial statements filed with state insurance regulators, the NAIC calculates annually 13 financial ratios to assist state insurance regulators in monitoring the financial condition of insurers. State insurance regulators review this statistical report, which is available to the public, together with an analytical report, prepared by and available only to state insurance regulators, to identify insurance companies that appear to require immediate regulatory attention. A "usual range" of results for each ratio is used as a benchmark. In general, departure from the "usual range" on four or more of the ratios can lead to inquiries from individual state insurance departments. Guardian had no ratios outside the "usual range" in 2016, 2015 and 2014.

Surplus and Capital. The New York Insurance Law requires Guardian to maintain at least \$150,000 in surplus. In addition to this minimum, there are also risk-based capital requirements, as discussed above. Guardian and its insurance subsidiaries are subject to the supervision of the regulators in each jurisdiction in which they are licensed to transact business. These regulators have discretionary authority, in connection with the continued licensing of Guardian or any of these insurance subsidiaries, to limit or prohibit its sales to policyholders if such regulators determine that any such insurer has not maintained the minimum surplus or capital required or that such insurer's further transaction of business would be hazardous to policyholders.

Policyholder Dividend Requirements. New York Insurance Law Section 4219 limits the amount of surplus attributable to participating business that a domestic life insurance company may accumulate. Guardian is in compliance with that limit. Guardian distributes amounts of divisible surplus annually in the form of dividends on Guardian's participating policies in accordance with dividend scales approved annually by Guardian's Board of Directors.

Regulation of Investments. Guardian and each of its insurance subsidiaries is subject to state laws and regulations that require diversification of its investment portfolios and limit the amount of investments in certain asset categories, such as below-investment-grade fixed income securities, equity real estate, mortgages, other equity investments, foreign investments and derivatives. Failure to comply with these laws and regulations would cause investments exceeding regulatory limitations to be treated as non-admitted assets for purposes of measuring statutory surplus, and, in most instances, require divestiture. Guardian believes its investments and those of each of its insurance subsidiaries comply with all such laws and regulations.

Federal Income Taxation. Congress has, from time to time, considered legislation that could adversely impact the manner of taxing the products Guardian sells and of calculating the amount of taxes paid by life insurance companies or other corporations, including Guardian. In recent years, proposals have been made to limit a life insurance company's dividends received deduction ("DRD") with respect to variable life insurance and annuity contracts that it sells. Changes in the rules relating to policy acquisition expense (also called deferred acquisition costs, or "DAC") and tax reserving methodologies for various Guardian products have also been proposed, which could result in higher current taxes to Guardian.

Tax reform legislation that is being considered by Congress (the "Tax Reform Bills") generally calls for a reduction in federal income tax rates, and simplification of the tax code. The Tax Reform Bills provide for a flat 20% corporate income tax rate, which may be phased in. To help offset the cost of this rate reduction, the Tax Reform Bills have included a number of different revenue raisers, including changes to the DRD and DAC rules and to tax reserve deductions. If enacted, the changes proposed in the Tax Reform Bills could have an adverse impact on Guardian, notwithstanding the lower corporate income tax rate. Such changes could also impact Guardian's investments and investment strategies. In addition, any reduction in the corporate income tax rate would reduce the value of Guardian's deferred tax assets and, as a result, Guardian's statutory surplus. These changes and other changes to federal, state or other tax laws, or in the interpretation of applicable tax laws and regulations, could reduce Guardian's earnings and adversely affect Guardian's business, financial condition or results of operations.

The attractiveness to Guardian's customers of many of its products may be due, in part, to favorable tax treatment. Current federal income tax laws generally permit the tax-deferred accumulation of earnings on the premiums paid by the holders of life insurance and annuity products. Taxes, if any, are payable generally on income attributable to a distribution under the contract for the year in which the distribution is made. Death benefits under life insurance contracts may be received free of federal income tax. Congress has, from time to time, considered legislation that could have the effect of reducing or eliminating the benefit of such income tax deferral or otherwise affect the taxation of life insurance or annuity products. As a result, demand for certain of Guardian's life insurance and annuity products that offer income tax deferral could be negatively impacted. To the extent that legislation is enacted in the future to reduce the tax deferred status of life insurance or annuity products, limit the exclusion of death benefits from income, or reduce the taxation of competing products, all life insurance companies, including Guardian, could be adversely affected. Likewise, reductions in individual tax rates could reduce the attractiveness of tax deferral to Guardian's potential customers.

Congress has from time to time, including in the Tax Reform Bills, considered material changes to, or a repeal of, the estate tax. Many of Guardian's products are sold to customers in order to help them meet their estate tax planning needs. To the extent that legislation is enacted in the future that would materially change the estate tax, sales of Guardian's products could be adversely affected.

It is likely that the Tax Reform Bills will be substantially revised through the legislative process, and Guardian cannot predict whether the Tax Reform Bills or any other tax legislation will be enacted, or what provisions such legislation would contain.

See "Risk Factors—Risk Factors Related to Guardian—Changes in tax laws and the interpretation thereof could adversely affect Guardian's business."

Securities Laws. Certain of Guardian's direct and indirect subsidiaries and certain policies and contracts offered by them, are subject to various forms of regulation under the federal securities laws administered by the SEC, state securities laws and FINRA rules. Certain of Guardian's direct and indirect subsidiaries, such as PAS and Park Avenue Institutional Advisers LLC ("PAIA"), are investment advisers registered under the Investment Advisers Act of 1940, as amended. In addition, PAS is a broker-dealer with the SEC under the Exchange Act, and is a member of, and subject to regulation by, FINRA.

In addition, certain separate accounts of GIAC related to its variable insurance products and a variety of mutual funds advised or subadvised by PAIA are registered under the Investment Company Act of 1940, as amended. The separate account interests under the variable products issued through these registered separate accounts and shares offered by these registered mutual funds are registered under the Securities Act.

Federal and state securities regulatory authorities, state attorneys general and FINRA from time to time make inquiries regarding compliance by Guardian and its subsidiaries with securities and other laws and regulations regarding the conduct of their securities businesses. Guardian endeavors to respond to such inquiries in an appropriate way and to take corrective action if warranted.

These laws and regulations are primarily intended to benefit investors in the securities markets and generally grant supervisory agencies broad administrative powers, including the power to limit or restrict the carrying on of business for failure to comply with such laws and regulations. In such event, the possible regulatory sanctions include the suspension of individual employees or associates, limitations on the activities in which the regulated entity may engage, suspension or revocation of an investment adviser's or broker-dealer's registration as an adviser or broker-dealer, censure and fines. Guardian's direct and indirect subsidiaries may also be subject to similar laws and regulations in the states in which they provide investment advisory services, offer the products described above, or conduct other securities-related activities.

Federal Insurance Initiatives and Legislation. Although the federal government has not directly regulated the insurance business, federal initiatives often have an impact on Guardian's life insurance business. Current and proposed measures that may significantly affect the insurance business generally include proposals to create an optional federal charter for insurers, limitations on anti-trust immunity, minimum solvency requirements, and other proposals at the federal level to streamline state insurance regulatory processes. Guardian cannot predict whether

these proposals will be adopted, or, if adopted, the impact, if any, such proposals could have on Guardian's business, results of operation or financial condition. At the present time, Guardian does not know of any federal legislative initiatives that, if enacted, would adversely impact its business, results of operations or financial condition. See "Risk Factors—Risk Factors Related to Guardian. Guardian is subject to extensive regulation, which restricts its operations and imposes compliance costs" and "Risk Factors—Risk Factors Related to Guardian—The Dodd-Frank Act and certain other potential changes in federal laws and regulations may adversely affect Guardian's business, results of operations and financial condition."

In July 2010, Congress passed, and President Obama signed, the Dodd-Frank Act. Policy and rule-making conducted after the enactment of the Dodd-Frank Act has and will continue to significantly change financial regulation. Guardian cannot predict the full impact this financial reform legislation will have on its business, results of operations or financial condition. The Dodd-Frank Act establishes a general framework for systemic regulation that has imposed and will impose mandatory clearing, exchange trading and margin requirements on many derivatives transactions. A possible effect of the Dodd Frank Act could be to increase Guardian's overall costs of entering into derivatives transactions. In particular, new margin requirements and capital charges, even when not directly applicable to Guardian, may increase the pricing of its derivatives transactions.

Guardian may be required to post initial margin on a daily basis to its derivatives counterparties in an amount that the counterparty determines appropriate, and to exchange variation margin on a daily basis with its derivative counterparties based on the daily fair value of the non-cleared swaps. In addition, since eligible margin under the rules will be restricted to cash or highly liquid securities, Guardian's cost of using derivatives and managing collateral may increase but not significantly since currently Guardian already posts mainly cash under its ISDA collateral support annex obligations to its derivative counterparties.

To the extent that Guardian's derivatives counterparty collects initial margin from it, Guardian may request that the SD counterparty segregate all such initial margin at a custodian. If Guardian does not request segregation, the custodian or counterparty may commingle such assets or collateral with the custodian's or counterparty's own assets or collateral, and in the event of the bankruptcy or insolvency of the custodian or counterparty, such assets and collateral may be subject to the conflicting claims of the creditors of the relevant custodian or counterparty, which may result in a loss to Guardian.

In addition, where Guardian enters into certain swaps that are subject to mandatory clearing, Guardian will be required to execute such swaps on a registered exchange or trading platform. While Guardian will benefit from reduced counterparty credit and operations risk and price transparency resulting from these clearing and trading requirements (where applicable), Guardian will incur additional costs in trading these swaps. While Guardian will attempt to ensure that these swaps are executed, cleared and settled through entities it believes to be sound, there can be no assurance that a failure by any such entity will not cause a loss to Guardian.

Further, where Guardian enters into a swap with non-U.S. counterparties, the regulations of the home or resident country of such counterparty may apply with respect to such swap. The requirements and protections afforded to us under such non-U.S. regulations may be materially different from those under U.S. laws. For example, the European Union regulations on derivatives will impose position limits on commodity transactions, and the EMIR already requires reporting of derivatives and various risk mitigation techniques to be applied to derivatives entered into by parties that are subject to the jurisdiction of EMIR. In the near future, certain entities will be subject to a mandatory clearing requirement with respect to certain of their OTC derivatives, as well as initial and variation margin requirements with respect to their non-cleared derivatives, under the regulations implementing EMIR. These European Union regulatory changes will impact a broad range of counterparties, both outside and within the European Union, and are expected to potentially increase our costs of transacting derivatives (particularly with banks and other dealers directly subject to such regulations).

As a result of these regulatory requirements and the reduced availability of certain customized derivatives, the costs of Guardian's hedging transactions have and may continue to increase.

The Dodd-Frank Act also established an FSOC which has authority to designate non-bank financial companies as non-bank SIFIs thereby subjecting them to enhanced prudential standards and supervision by the Federal Reserve. The prudential standards for non-bank SIFIs include enhanced RBC requirements, leverage limits,

liquidity requirements, single counterparty exposure limits, governance requirements for risk management, stress test requirements, special debt-to-equity limits for certain companies, early remediation procedures and recovery and resolution planning. If the FSOC were to determine that Guardian is a non-bank SIFI, Guardian would become subject to certain of these enhanced prudential standards. Other regulators such as state insurance regulators may also determine to adopt new or heightened regulatory safeguards as a result of actions taken by the Federal Reserve in connection with its supervision of non-bank SIFIs. There can be no assurance that such new or enhanced regulation will not apply to Guardian.

In addition, the Dodd-Frank Act established the FIO within the U.S. Department of the Treasury, which has the authority, on behalf of the United States, to participate in the negotiations of international insurance agreements with foreign regulators, as well as to collect information about the insurance industry and recommend prudential standards. While not having a general supervisory or regulatory authority over the business of insurance, the director of the FIO will perform various functions with respect to insurance, including serving as a non-voting member of FSOC and making recommendations to the FSOC regarding insurers to be designated for more stringent regulation. On December 12, 2013, the FIO issued a report to Congress setting forth recommendations on modernization of the system of insurance regulation in the United States. The report raised the possibility of a greater role for the federal government if states do not achieve greater uniformity in their laws and regulations. In 2014, the FIO submitted a second report to Congress which described the breadth of the global reinsurance market and its critical role in supporting the U.S. insurance system.

Federal agencies have been given significant discretion in connection with rulemaking pursuant to and implementation of the Dodd-Frank Act. The full impact of the Dodd-Frank Act on Guardian will not be determined until the numerous regulations required by the act are finalized, which may not occur for some time. Additionally, it is unclear what impact the Trump administration's policies and a Republican majority in both chambers of Congress will have on the Dodd-Frank Act and the resulting impact on Guardian's business, financial condition or results of operations. Guardian cannot predict whether any such legislation or regulatory changes will be adopted, or what impact they will have on Guardian's business, financial condition or results of operations.

Federal legislation and administrative policies in other areas, including employee benefit plan regulation and individual retirement account regulation, federal taxation and securities regulation, could significantly affect the insurance industry and the costs faced by its participants. For example, in 2016, the DOL finalized a new fiduciary rule which expands the circumstances in which sales personnel, such as agents and registered representatives, or service providers to employee benefit plans and individual retirement accounts are considered fiduciaries under ERISA. The DOL also finalized new prohibited transaction exemptions and amendments to existing prohibited transactions exemptions that, among other things, apply more extensive disclosure and other requirements to, and increase fiduciary liability exposure in respect of, transactions involving ERISA plans, plan participants and individual retirement accounts. Although the regulation was scheduled to go into effect in April 2017, the DOL delayed the applicability date of the fiduciary rule, along with certain provisions of the exemptions. Furthermore, in November 2017, the DOL extended the transition period for the full applicability of these exemptions from January 1, 2018 to July 1, 2019 in response to a memorandum to the DOL from President Trump. Furthermore, in November 2017, the DOL extended the transition period for the full applicability of these exemptions from January 1, 2018 to July 1, 2019. There has been public speculation that the DOL or the Trump Administration may take actions that would mitigate the impact of the fiduciary rule and the related exemptions.

USA PATRIOT Act. Title III of the USA PATRIOT Act of 2001 (the "PATRIOT Act") amends the Money Laundering Control Act of 1986 and the Bank Secrecy Act to expand Anti-Money Laundering ("AML") and financial transparency laws applicable to financial services companies, including some categories of insurance companies. The PATRIOT Act, among other things, seeks to promote cooperation among financial institutions, regulators and law enforcement entities in identifying parties that may be involved in terrorism, money laundering or other illegal activities. To the extent required by applicable laws and regulations, Guardian and certain of its subsidiaries that are deemed "financial institutions" under the PATRIOT Act have adopted anti-money laundering programs that include policies, procedures and controls to detect and prevent money laundering, designate a compliance officer to oversee the program, provide for on-going employee training, and ensure periodic independent testing of the program. Guardian's AML programs, to the extent required, also establish and enforce customer identification programs and provide for the monitoring and the reporting to the Treasury of certain suspicious transactions.

Pension Legislative Developments. On September 27, 2010, then-President Obama signed the Small Business Jobs Act of 2010 (“SBJA”). SBJA focuses mainly on credits for small businesses but has a major pension provision which permits participants to transfer money from a pre-tax account to a Roth account within a “qualified plan.”

On July 6, 2012, President Obama signed the Moving Ahead for Progress in the 21st Century Act (“MAP-21”) which, among other things, affects pension funding by changing the mechanism for determining interest rates to be used for funding pension plans; it also increased pension benefit guaranty corporation (“PBGC”) premiums.

The Supreme Court in *United States v. Windsor* (2013) found that Section 3 of the Defense of Marriage Act (“DOMA”), which provides that the word “marriage” means only a legal union between one man and one woman as husband and wife, and the word “spouse” refers only to a person of the opposite sex who is a husband or a wife is unconstitutional because it violates the principles of equal protection.

The impact of any of the above may have a positive impact on the demand for retirement vehicles.

ERISA Considerations. Until December 31, 2016, Guardian and its subsidiaries issued certain investment products and services to employee benefit plans governed by ERISA, including group annuity contracts and funding agreements designed to fund tax-qualified retirement plans such as 401(k), profit-sharing and other participant directed plans, as well as defined benefit plans. ERISA provides (among other requirements) standards of conduct for employee benefit plan fiduciaries, including investment managers and investment advisers with respect to the assets of such plans, and holds fiduciaries liable if they fail to satisfy fiduciary standards of conduct. Generally, Guardian and its subsidiaries have maintained policies and procedures that are intended to limit the circumstances in which Guardian or any of its subsidiaries could be deemed a fiduciary with respect to plans governed by ERISA, or to the extent that they may be deemed to have such fiduciary status, to ensure compliance with applicable ERISA requirements.

Notwithstanding the foregoing paragraph, in April 2016, the DOL released a final fiduciary rule accompanied by new class exemptions and amendments to long-standing exemptions from the prohibited transaction provisions under ERISA. The new fiduciary rule redefines who is considered a “fiduciary” for purposes of transactions with qualified plans, plan participants and individual retirement accounts (IRAs). Although this regulation was scheduled to go into effect in April 2017, the DOL delayed the applicability date of the fiduciary rule, along with certain provisions of the new exemptions, to June 2017 in response to a memorandum to the DOL from President Trump. Furthermore, in November 2017, the DOL extended the transition period for the full applicability of these exemptions from January 1, 2018 to July 1, 2019. The impact of this change could be further affected by actions taken by the DOL or the Trump Administration. Guardian and its subsidiaries currently provide their agents with training, activities documentation tools and disclosures that allow the agents to continue to offer a wide array of product offerings to retirement clients covered by the new fiduciary rule.

Annuity contracts and funding agreements issued by Guardian’s insurance subsidiaries may include a “fixed option” that accrues interest and is backed by the general account of the insurance subsidiary. In 1993, the United States Supreme Court issued an opinion in *John Hancock Mutual Life Insurance Co. v. Harris Trust and Savings Bank* (“Harris Trust”), holding that certain contract holder funds held by John Hancock Mutual Life Insurance Company in its general account under a participating group annuity contract were “plan assets,” and therefore subject to ERISA’s fiduciary provisions. However, under Section 401(b)(2) of ERISA, if an insurance company issues a guaranteed benefit policy to a plan, the assets of the plan are deemed to include the policy, but do not, solely by reason of the issuance of the policy, include any assets of the insurance company. Section 401(b)(2)(B) of ERISA defines the term “guaranteed benefit policy” to mean an insurance policy or contract to the extent such policy or contract provides for benefits the amount of which is guaranteed by the insurer. Guardian’s insurance subsidiaries intend that the “fixed option” component of their annuity contracts and funding agreements qualify as guaranteed benefit policies as defined by Section 401(b)(2)(B) as further interpreted by court decisions and the DOL.

Certain lawsuits have been brought under ERISA by employer sponsors of tax-qualified retirement plans investing through group annuity contracts that offer a selection of variable investment options funded by mutual funds. Plaintiffs have alleged, inter alia, that the insurance company defendants are fiduciaries with respect to plans,

and as fiduciaries, the insurance company defendants breached their fiduciary duties and engaged in prohibited transactions by receiving certain compensation from mutual funds as a result of plan investments through the annuity contracts. The ultimate impact of the case law in this area remains uncertain. Although group variable contracts and funding agreements issued to retirement plans by Guardian's insurance subsidiaries have some features that may be similar to the features of group annuity contracts that are the subject of this litigation, neither Guardian nor any of its insurance subsidiaries are aware that similar litigation is threatened or has been filed involving any group annuity contracts or funding agreements issued by the insurance subsidiaries. Guardian and its insurance subsidiaries are continuing to monitor whether legal developments resulting from these lawsuits warrant new or different compliance policies and procedures for this line of business.

Environmental Considerations. As an owner and operator of real property, Guardian is subject to extensive federal, state and local environmental laws and regulations. Inherent in such ownership and operation is the risk that there may be potential environmental liabilities and costs in connection with any required remediation of such properties. Guardian routinely conducts environmental assessments for real estate Guardian is acquiring for investment and before taking title to real property through securing mortgages Guardian holds. In addition, certain federal and state laws have provisions that can protect a mortgage lender, such as Guardian or BLICOA, from environmental liability to governmental entities in connection with properties acquired by foreclosure, if the mortgage lender observes the required procedures under those laws and otherwise meets the legal criteria for these protections. Based on these environmental assessments, Guardian believes that any costs associated with compliance with environmental laws and regulations or any remediation of such properties would not have a material adverse effect on Guardian's financial position or results of operations.

Guardian, and certain of its subsidiaries, hold equity stakes in entities that could potentially be subject to environmental liabilities. Guardian believes, based on its assessment of the businesses and properties of these entities and Guardian's level of involvement in the operation and management of such entities, Guardian would not be subject to any material environmental liabilities with respect to these investments. However, unexpected environmental liabilities can arise.

International Operations

Guardian performs select operational functions in several locations in India through its Guardian India subsidiary (formerly Data Telesis). Functions performed include data entry, new business processing, billing, call center and scheduling. Guardian India provides services to Guardian and its affiliates, but no outside parties.

Properties

Guardian's Northeast Regional Office campus is comprised of four leased properties in Bethlehem, Pennsylvania totaling 344,440 rentable square feet, and Guardian's annual rental obligations under these leases is approximately \$7.0 million.

Guardian owns and occupies a 100,000 square foot building located on 40.9 acres in Appleton, Wisconsin, which is the site of Guardian's Midwest Regional Office. In addition, Guardian owns a 136,000 square foot building in Pittsfield, Massachusetts located on 45.9 acres, occupied entirely by Guardian's wholly owned subsidiary, BLICOA.

Guardian leases 846,955 rentable square feet in New York, New York, which is the site of Guardian's Corporate Headquarters, and occupies 575,129 rentable square feet while the remaining 271,826 rentable square feet is occupied by subtenants. This lease expires September 30, 2019. Guardian's annual rental obligations under this lease are approximately \$27 million, while Guardian receives approximately \$10 million annually in subtenant rent. In January 2017, Guardian exercised its option to purchase this facility at the expiration of the lease for a fixed price, which property may be sold on or shortly after its acquisition. Guardian will relocate its Corporate Headquarters to two locations during the 2018-2019 timeframe, and has entered into a sublease agreement for 148,318 rentable square feet at 10 Hudson Yards, New York New York for the relocation of its principal Corporate Headquarters effective February 1, 2019. The term of the sublease is through June 29, 2036 and the average annual rental obligation will be approximately \$14.9 million. Guardian will relocate a subset of headquarters employees to a new leased location in Holmdel, New Jersey comprising 91,310 rentable square feet. The term of this lease commences

on January 1, 2018, expires on December 31, 2032, and has an average annual rent obligation of approximately \$2.5 million.

Guardian also has approximately 59 leases totaling 400,500 rentable square feet for its corporate-owned sales operations, satellite corporate operations and subsidiary operations. Such leases typically have terms of 3 to 5 years with renewal options. Guardian's annual rental obligations under these leases are approximately \$9.0 million. In addition, Guardian subsidiaries are tenants under 69 dental center leases totaling 325,000 rentable square feet, which typically have terms of 5 to 10 years with renewal options. Guardian's annual rental obligations under these leases are approximately \$6.5 million.

Guardian has approximately 7 Reed Group locations comprising 209,000 rentable square feet, with annual rental obligations of approximately \$4.0 million. In addition, Guardian has executed leases for 4 Guardian India locations comprising of 150,000 rentable square feet with annual rental obligations of approximately \$1.7 million.

Guardian has signed approximately 15 leases totaling 102,000 rentable square feet on behalf of its agency operations (for those that have not yet become general agents). Such leases typically have terms of 3 to 5 years with renewal options. Guardian's annual rental obligations under these leases are approximately \$2.7 million.

Guardian believes that such owned and leased properties are suitable and adequate for Guardian's current business operations.

Employees and Agents

As of October 1, 2017, Guardian and its subsidiaries employed approximately 9,189 people. In addition, as of November 1, 2017, over 2,750 full-time career agents are engaged in the sale of Guardian's products. Approximately 42 entities have selling and servicing agreements for GIAC annuities (including PAS) and 956 broker-dealer entities have servicing agreements for GIAC annuities. Approximately 6 of Guardian subsidiary Access Dental Services LLC's employees are currently represented by a labor union. Guardian believes that its employee relations are generally good.

FINANCIAL AND ACCOUNTING MATTERS

The historical financial information included in this Information Memorandum has been prepared in conformity with the statutory accounting practices prescribed by the NYSDFS.

Summary of Principal Differences Between SAP and GAAP

SAP is different in some respects from financial statements prepared in accordance with GAAP. The more significant differences between SAP and GAAP are that, under SAP, (1) costs related to acquiring business, principally commissions and certain policy issue expenses, are charged to income in the year incurred; (2) life insurance and annuity reserves are based on statutory mortality and interest requirements, without consideration of withdrawals and company experience; (3) life insurance enterprises are required to establish a formula-based AVR by a direct charge to surplus to offset potential investment losses; (4) realized gains and losses resulting from changes in interest rates on fixed income investments are deferred in the interest maintenance reserve (“IMR”) and amortized into investment income over the remaining life of the investment sold; (5) bonds are carried principally at amortized cost; (6) certain reinsurance transactions are accounted for as reinsurance for statutory purposes and as financing transactions under GAAP, and assets and liabilities are reported net of reinsurance for statutory purposes and gross of reinsurance for GAAP; (7) certain “non-admitted assets” (furniture and office equipment, leasehold improvements, capitalized internally developed non-operating system software and prepaid pension costs) must be excluded under statutory reporting through a charge to surplus; (8) investments in common stock of Guardian’s wholly owned and majority owned subsidiaries are accounted for using the equity method, where earnings of such subsidiaries are recognized in surplus; only when dividends are distributed is income recognized; (9) gross deferred tax assets changes in deferred tax assets and deferred tax liabilities, except those allocated to changes in unrealized gains and losses, are recognized as a separate component of surplus; (10) deferred tax assets not meeting certain criteria are non-admitted; (11) investments in real estate joint ventures, where Guardian has a controlling financial interest, are accounted for using the equity method for statutory purposes and consolidated under GAAP; and (12) if in the aggregate, Guardian has a net negative cash balance, it is reported as a negative asset for statutory purposes and recorded as a liability under GAAP.

Investment Reserves

In compliance with SAP, Guardian maintains both an AVR and an IMR. The AVR is intended to stabilize policyholders’ surplus against market fluctuations in the value of equities and credit related declines in the value of bonds, mortgage loans, public equity, private equity and real estate investments. The level of the AVR is based on both the type of investment and its credit rating. In addition, the reserves required for similar investments, for example, fixed maturity securities, differ according to the credit ratings of the investments, which are based upon ratings established periodically by the Securities Valuation Office of the NAIC. Guardian, in keeping with the New York Insurance Law and SAP, includes the reserve when determining its total adjusted capital for risk-based capital purposes. Changes in the AVR are recorded directly to surplus. The IMR defers net after-tax realized capital gains (losses) which result from changes in the overall level of interest rates for fixed income investments and amortizes these net capital gains (losses) into income over the remaining stated life of the investments sold. Guardian uses the group method of calculating the IMR. The IMR is not treated under SAP as part of the total adjusted capital for risk-based capital purposes. Net realized after-tax capital (losses)/gains of \$212 million, \$64 million and \$137 million as of December 31, 2016, 2015 and 2014, respectively, were deferred into the IMR. Amortization of the IMR into net investment income amounted to \$122 million in 2016, \$103 million in 2015 and \$112 million in 2014.

Realized investment gains and losses are reported in income based upon specific identification of securities sold. Realized losses include valuation adjustments for other-than-temporary declines in investments. Unrealized investment gains and losses on financial instruments carried at fair value represent changes in the reported fair value and are recorded directly to surplus.

Policyholder Dividends and Other Experience Credits

Guardian determines the amount of dividends payable to eligible participating policyholders. These dividends have the effect of reducing the cost of insurance to policyholders and should be distinguished from the dividends paid on shares of capital stock by other types of business corporations or by stock life insurance

companies. Policies on which such dividends may be payable are referred to as eligible participating policies; policies on which such dividends are not payable are referred to as non-participating policies. However, for some participating policies where no dividends are anticipated to be paid and for nonparticipating policies, adjustments may be made to non-guaranteed premiums, policy credits and charges to reflect changes to actual mortality, investment results and expenses.

Divisible surplus in excess of the amount Guardian's Board of Directors determines to be necessary to meet its policy obligations (reserves) and contingencies (such as worsening mortality or economic conditions) and to operate and grow its business is distributed in the form of dividends on Guardian's eligible participating policies. The amount and allocation of that distribution is at the discretion of the Board of Directors. The determination of the dividend scale is made after review of actual experience and reflects the traditional three-factor approach, considering dividend interest rate, mortality and expense. For further information concerning statutory policyholder dividend requirements, see "Business of Guardian—Regulation." Guardian's Board of Directors receives the dividend scale report and recommendation from Guardian's Chief Actuary at its regular November Board meeting. The Board has an opportunity to review the report, ask questions of the Chief Actuary, and request additional information. It is the Board's responsibility to approve the following year's dividend scale. Once Board approval is received, Guardian implements the scale for the following year and all policy illustrations reflect the new scale.

Reserves for Policy Benefits

SAP prescribes methods for valuing obligations under in-force policies and contracts. Those valuations are reflected in the "Reserves for policy benefits" line of the financial statements. Changes in reserves for policy benefits are generally charged against earnings in the income statement. Statutes, regulations and actuarial professional standards require Guardian to analyze the sufficiency of these reserves, using various interest rate scenarios in the context of statutory accounting practices on an annual basis.

For a discussion of Policy Reserves, see "—Critical Accounting Policies—Reserves for policy benefits."

Separate Accounts

Guardian does not sell products which require separate account assets or liabilities. Any such products are sold by GIAC. Separate account assets and liabilities represent segregated funds administered and invested by GIAC for the benefit of individual and group variable annuity, variable life, and other insurance used by policyholders to meet specific insurance and investment objectives. Separate account assets consist principally of marketable securities reported at fair value and are not available to satisfy liabilities that arise from any other business of GIAC. GIAC receives administrative and investment advisory fees from these accounts.

Separate accounts reflect two categories of risk assumption: non-guaranteed separate accounts, for which the policyholder assumes the investment risk; and guaranteed separate accounts, for which GIAC contractually guarantees either a minimum return or minimum account value to the policyholder. Premium income, benefits and expenses of the separate accounts are included in GIAC's Statutory Statements of Income. Investment income and realized and unrealized capital gains and losses on the assets of separate accounts accrue to policyholders and, accordingly, are not recorded in the Statutory Statements of Income.

GIAC may transfer investments from the general account to seed separate accounts. Investments transferred to separate accounts are transferred at fair market value on the date the transaction occurs. Gains related to the transfer are deferred to the extent that GIAC maintains a proportionate interest in the separate account. The deferred gain is recognized as GIAC's ownership decreases or when the separate account sells the underlying asset during the normal course of business. Losses associated with these transfers are recognized immediately.

Accounting for Employee Benefit Plans

The Company sponsors non-contributory defined benefit pension plans covering all eligible employees. These include tax-qualified plans, as well as nonqualified plans that provide benefits to certain participants in excess

of ERISA limits for qualified plans. The Company's policy is to fund the obligations of qualified plans in accordance with ERISA requirements.

In addition to pension benefits, the Company provides certain health care, dental and life insurance benefits ("post-retirement benefits") for retired employees. Substantially all of the employees and representatives may become eligible for these benefits if they reach retirement age while working for the Company.

In accordance with NAIC SAP, the costs associated with these required benefits are expensed over the period that the participant provides services to the Company, including recognition of assets and liabilities based on the funded status of the related plans. Pension assets are then non-admitted and thereby excluded from surplus.

Critical Accounting Policies

The preparation of financial statements requires management to make estimates and assumptions that impact the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the statutory financial statements, and the reported amounts of revenues and expenses during those reporting periods. The most significant estimates include those used in determining the carrying values of investments and derivatives, the amount of investment valuation reserves on mortgage loans, other-than-temporary impairments and reserves for policy benefits. Future events, including but not limited to changes in the levels of mortality, morbidity, interest rates, persistency, asset valuations and asset defaults, could cause actual results to differ from the estimates used in the statutory financial statements. Although some variability is inherent in these estimates, management believes the amounts presented are appropriate.

For a complete discussion of accounting policies and practices, see the notes to the Statutory Financial Statements included in this Information Memorandum.

Carrying Values of Investments and Derivatives. Investments are valued in accordance with methods prescribed by the Securities Valuation Office of the NAIC ("SVO"). Guardian obtains the fair value of financial instruments held in its portfolio from a number of sources, which are measured at fair value, as described in the Statutory Financial Statements. These sources include published market quotes for active market exchange traded instruments, third-party pricing vendors, investment banks which are lead market makers in certain markets and broker quotes. Guardian also uses internal valuation models that use market observable inputs when available and Guardian derived inputs when external inputs are not available or deemed to be inaccurate.

Bonds are stated principally at amortized cost with bond premiums and discounts amortized using the scientific interest method. Those bonds which are rated 6 by the NAIC are reported at the lower of amortized cost or fair value. Mortgage-backed bonds are carried at amortized cost using the interest method considering anticipated prepayments at the date of purchase. Significant changes in future anticipated cash flows from the original purchase assumptions are accounted for using the retrospective adjustment method with Public Securities Association standard prepayment rates. Guardian has elected to use the book value as of January 1, 1994 as the cost for applying the retrospective adjustment method to securities purchased prior to that date. Prepayment assumptions for single class and multi-class mortgage-backed/asset-backed securities were obtained from issuers or broker-dealers through information services or internal estimates and are believed to be consistent with current interest rates and the economic environment.

Preferred stocks which are rated 4, 5 or 6 by the SVO are stated at the lower of cost or fair value.

Common stocks of unaffiliated companies are stated at fair value, which is based on quoted market prices. For common stocks without quoted market prices, fair value is estimated using independent pricing services or internally developed pricing models. Investments in subsidiaries and affiliates are included in common stocks and are valued at equity in the underlying net assets. Undistributed earnings or losses of subsidiaries and unrealized appreciation or depreciation on common stocks are reflected as unrealized capital gains and losses directly in surplus.

Mortgage loans are valued at amortized cost. Valuation reserves are established for potential declines in the value of the mortgage loans. Fair value is determined based upon the present value of the scheduled future cash flows of each loan based on the average term to maturity discounted at the appropriate U.S. Treasury rate, adjusted for the current market spread for a similar quality mortgage.

Real estate, which Guardian has the intent to hold for the production of income, and real estate occupied by Guardian are carried at cost, less any valuation adjustment, encumbrances and accumulated depreciation of buildings and other improvements using a straight line method over the estimated useful life of the improvements. Depreciation expense is included in net investment income.

Derivative financial instruments for hedged assets and liabilities, which include those used in the equity hedging program, are carried at estimated fair value, which is based primarily upon quotations obtained from independent sources. See “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Quantitative and Qualitative Information about Market Risk—Hedging Programs.” Changes in the fair value of these open hedge positions are recorded as unrealized capital gains and losses in surplus. Gains and losses realized on the termination, closing, expiration or assignment of contracts are recorded as realized capital gains and losses. Amounts receivable and payable are accrued.

Investment Valuation Reserves on Mortgage Loans. When, based upon current information and events, it is probable that Guardian will be unable to collect all amounts of interest and principal due according to the contractual terms of the mortgage loan agreement, a valuation allowance is established for the excess of the carrying value of the mortgage loan over its fair value. Collectability and estimated recoveries are assessed on a loan-by-loan basis considering all events and conditions relevant to the loan. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revisions as more information becomes available, as changes occur in the market or as negotiations with the borrowing entity evolve. Changes to the valuation allowance are recorded as unrealized capital losses in surplus.

Other-than-Temporary Impairments. The carrying values of bonds, mortgage-backed and asset-backed securities are written down to fair value when a decline in value is considered to be other-than-temporary. Guardian considers the following factors in the evaluation of whether a non-interest related decline in value is other-than-temporary: (a) the financial condition and near-term prospects of the issuer; (b) the likelihood that Guardian will be able to collect all amounts due according to the contractual terms of a debt security in effect at the date of acquisition; (c) Guardian’s ability and intent to hold the investment for a period of time sufficient to allow for an anticipated recovery in value; and (d) the period and degree to which the market value has been below cost. Guardian considers the following factors in the evaluation of whether an interest related decline in value is other-than-temporary: (a) Guardian’s near term intent to sell; (b) Guardian’s contractual and regulatory obligations; and (c) Guardian’s ability to hold the investment until anticipated recovery of the cost of the investment. Guardian conducts a semi-annual management review of all bonds including those in default, not-in-good standing or valued below 80% of cost. Guardian also considers other qualitative and quantitative factors in determining the existence of other-than-temporary impairments including, but not limited to, unrealized loss trend analysis and significant short-term changes in value. If the impairment is other-than-temporary, a direct write-down is recognized in realized capital losses and a new cost basis is established.

The cost basis of common stocks is adjusted for impairments deemed to be other-than-temporary. Guardian considers the following factors in the evaluation of whether a decline in value is other-than-temporary: (a) the financial condition and near-term prospects of the issuer; (b) Guardian’s ability and intent to hold the investment for a period of time sufficient to allow for an anticipated recovery in value; and (c) the period and degree to which the market value has been below cost. Guardian conducts a semi-annual management review of issuers whose common stock is not-in-good standing or valued below 80% of cost. Guardian also considers other qualitative and quantitative factors in determining the existence of other-than-temporary impairments including, but not limited to, unrealized loss trend analysis and significant short-term changes. If the impairment is other-than-temporary, a direct write-down to fair value is recognized in realized capital losses and a new cost basis is established.

For mortgage loans, when an event occurs resulting in an impairment that is other-than-temporary, a direct write-down is recognized in realized capital losses and a new cost basis is established. An impairment is deemed other-than-temporary when foreclosure proceedings or other procedures leading to the acquisition of the collateral

are initiated, the acquisition of the collateral is probable and a reasonable estimate of the collateral value has been determined.

For real estate, depreciated cost is adjusted for impairments whenever events or changes in circumstances indicate the carrying amount of the asset may not be recoverable, with the impairment being included in realized capital losses.

For partnerships and LLCs, when it appears probable that Guardian will be unable to recover the outstanding net capital contributed (cost) of an investment, or there is evidence indicating an inability of the investee to sustain earnings to justify the cost of the investment, an other-than-temporary impairment is recognized in realized capital losses for the excess of the cost over the estimated fair value of the investment. The estimated fair value is determined by assessing the value of the partnership or LLC's underlying assets, cash flow, current financial condition and other market factors. Distributions not deemed to be a return of capital are recorded in net investment income when received provided there are undistributed earnings in the partnership or LLC.

Reserves for policy benefits. Policyholders' reserves provide amounts adequate to discharge estimated future obligations in excess of estimated future premium on policies in-force. The reserves are established using actuarial methods based on mortality and morbidity experience tables and valuation interest rates prescribed by the NYSDFS. Actual future experience will differ from assumptions used to determine these reserves.

Reserves for life insurance contracts are developed using accepted actuarial methods computed principally on the Net Level Premium Method, the New Jersey Reserve Method, and the Commissioners' Reserve Valuation Method bases using the American Experience and the 1941, 1958, 1980 and 2001 Commissioners' Standard Ordinary mortality tables with assumed interest rates. Reserve methods, mortality tables and assumed interest rates vary with issue year generations of contracts. Reserves for disability riders associated with life contracts are calculated using morbidity rates from the 1952 Period 2 Intercompany Disability Table.

Individual disability income insurance policy reserves are generally calculated using the two-year preliminary term, net level premium and fixed net premium methods, and actuarially accepted morbidity tables, using the 1964 Commissioners' Disability Table and the 1985 Commissioners' Individual Disability Table A with assumed interest rates in accordance with applicable statutes and regulations.

Disabled life claim reserves are generally calculated using actuarially accepted methodologies and actuarially accepted morbidity tables, using 1985 Commissioners' Individual Disability Tables A and C modified with factors to generate reserves that are more conservative, with assumed interest rates in accordance with applicable statutes and regulations.

Unpaid claims and claim expense reserves are related to disability and long-term care claims with long-tail payouts. Unpaid disability claim liabilities are projected based on the most recent disability payment paid prior to the valuation date. Claim expense reserves are based on an analysis of the unit expenses related to the processing and examination of new and ongoing claims. Interest accrued on reserves is calculated by applying NAIC prescribed interest rates to the average reserves by incurral year.

Tabular interest, tabular less actual reserves released and tabular cost for all life and annuity contracts and supplementary contracts involving life contingencies are determined in accordance with NAIC Annual Statement Instructions. Traditional life and term products use a formula that applies a weighted-average interest rate determined from a seriatim valuation file to the mean average reserves. Universal life, variable life, group life insurance, annuity, and supplemental contracts use a formula which applies a weighted-average credited rate to the mean account value.

Guardian waives deduction of deferred fractional premium at death, and returns any portion of the final premium beyond the date of death. Reserves are computed using continuous functions to reflect these practices. The larger of legally computed reserves and cash surrender values on a policy-by-policy basis are held as liabilities.

The same reserve methods applied to standard policies are used for the substandard reserve calculations that are based on a substandard mortality rate (a multiple of standard reserve tables).

Reserves for group life waiver and long-term disability (“LTD”) reported claims are determined on a seriatim basis. Life waiver of premium reserves are determined using the 1970 Inter-company Group Life Disability Table for claimants disabled prior to 2009 and the 2005 Group Term Life Waiver Table for claimants disabled on or after January 1, 2009; interest rates vary by the year the claim was incurred, typically 3.5-4.0%. LTD reserves are determined using the 1987 Commissioners’ Group Disability Table and Table 95a; interest rates vary by the year the claim was incurred, typically ranging from 3.0% to 5.0%. Group short-term disability, vision and dental claims incurred but not yet reported reserves are estimated based on Guardian’s historical experience. Group reserves include reasonable allowances for potential adverse deviation.

Guardian had total life insurance in-force of \$590.8 billion, \$555.5 billion and \$519.1 billion as of December 31, 2016, 2015 and 2014, respectively. Of this total, Guardian had \$14 billion, \$14 billion and \$19 billion of life insurance in-force as of December 31, 2016, 2015 and 2014, respectively, for which the gross premium income was less than the net premium income according to the standard valuation set by the NYSDFS. The gross premium income is less than the net premium income needed to establish the reserves because the statutory reserves must use industry standard mortality tables, while the gross premium income calculated by pricing uses mortality tables that reflect both Guardian’s experience and the transfer of mortality risk to reinsurers.

Certain individual VA products issued by GIAC offer GMDBs and, on or before March 31, 2017 guaranteed living benefits (“VAGLB”). The primary types of VAGLBs offered by Guardian on or before March 31, 2017, were GMWBs. Certain individual VA products issued by GIAC in the past offered GMIBs and guarantee minimum accumulation benefits (“GMABs”). As of February 17, 2017, GIAC no longer offers VAGLB.

GMWB riders provide the VA contract holder with a guarantee that a minimum amount will be available for withdrawal annually for life regardless of the contract value. The liability for GMWBs is included in policyholders’ reserves and the related change in this liability is included in change in policyholders’ reserves. GIAC has a reinsurance agreement with a third-party reinsurer that reinsures 90% of various GMWB riders that were written through December 2008 and introduced prior to September 2008. That reinsurer is an admitted reinsurer in New York. The financial strength ratings of this reinsurer from S&P and Moody’s are AA- and Aa3, respectively. The reinsurance treaty remains in effect for any business written on these riders including any renewal premiums received through the date hereof. The remainder of the business written on these riders is subject to a hedging program. Beginning in September 2008, new GMWB rider forms were introduced, and the business written pursuant to these new rider forms is not subject to reinsurance, instead 100% of such business is subject to the hedging program. For a description of this hedging program and its limitations, see “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Quantitative and Qualitative Information about Market Risk—Hedging Programs.” At December 31, 2016, the account value of all GMWB contracts was approximately \$7.4 billion before reinsurance and \$6.7 billion after reinsurance. At December 31, 2015, the before and after reinsurance account values were \$7.0 billion and \$6.3 billion, respectively. At December 31, 2014, the before and after reinsurance account values were \$6.9 billion and \$6.1 billion, respectively. In addition, the net amount at risk was \$653 million, \$653 million and \$84 million at December 31, 2016, 2015 and 2014, respectively. As of February 17, 2017, GIAC no longer offers GMWB.

GMDBs provide a death benefit if the contract value is less than the guaranteed minimum amount. Some contracts provide that guarantee upon the contract owner’s death while others provide it upon the annuitant’s death. Most base contracts include a death benefit based on a ROP (the premium paid less amounts withdrawn). Additionally, coverage amounts for elective riders include a roll-up (an accumulation of premium at a specified interest rate adjusted for withdrawals), a reset (the contract value on a specified anniversary date adjusted for subsequent withdrawals, which may decrease when reset), or a ratchet (the contract value on a specified anniversary date adjusted for subsequent withdrawals, which is never allowed to decrease when reset). For an annuity contract, a decline in the stock market causing the contract value to fall below the specified amount will increase the net amount at risk, which is the GMDB in excess of the contract value. The liability for GMDBs is included in policyholders’ reserves and the related change in this liability is included in change in policyholders’ reserves. The net amount at risk represents the amount of death benefit guaranteed over the account value. At December 31, 2016, 2015 and 2014, the net amount at risk was \$46 million, \$106 million and \$49 million, respectively. All GMDB

annual benefit elective riders issued through December 2009 are 100% reinsured with two third party reinsurers, each of which has a financial strength rating of at least AA- from S&P. To the extent the GMDB annual benefit elective rider was purchased, ROP benefit risk was also reinsured with such third-party reinsurers for certain issue years. Depending on the type of GMDB annual death benefit rider purchased, the ROP portion of coverage ended for contracts issued either on or after April 2005 or January 2009, and such risks are no longer reinsured.

In the past, GIAC also offered GMIBs. The amount of these riders in-force is minimal relative to the GMWB business in-force. GMIBs provide the annuity contract holder with a guaranteed minimum payment when the contract is annuitized. The GMIB would be beneficial to the contract holder if the contract holder's account value would otherwise not provide a higher annuitization value using currently offered rates at the time of annuitization. The GMIB riders are 100% reinsured with one third-party reinsurer. GIAC no longer sells this type of VAGLB. The account value of the GMIB riders was \$75 million, \$82 million and \$99 million at December 31, 2016, 2015 and 2014, respectively.

GIAC no longer sells the GMAB rider. Existing business for legacy policies accounted for \$1.7 million of account value at December 31, 2016, \$4 million at December 31, 2015 and \$12 million at December 31, 2014. There is no reinsurance on this block of riders. In general, VAGLBs require adherence to limitations required by GIAC's approved asset allocation strategy. Election of a VAGLB is generally only available at contract issue. As noted above, as of February 17, 2017, GIAC no longer offers VAGLBs.

Actuarial Guideline XLIII (VACARVM) provides guidance on how to calculate reserves for VAs with both living and death benefit guarantees. The guideline requires the reserve to be calculated using two approaches, the standard scenario approach and the stochastic scenario approach, the final reserve being the greater of the two. The Standard Scenario amount is based on a single path, deterministic projection with stipulated assumptions and the stochastic amount is based on the results of stochastically generated interest rate and equity scenarios. Management's best estimate assumptions along with margins for uncertainty are used to calculate the stochastic amount. Key assumptions used in valuing the liability include full withdrawals, partial withdrawals, mortality, investment management fees and revenue sharing, expenses, fund allocations, and other policyholder behavior. In addition, a method for projecting interest rates and equity returns is required. The stochastic process also requires the projection of in-force general account assets, assets from reinvested cash flows and in-force hedge assets that support the liabilities. The key assumptions needed in valuing the assets include reinvestment asset mix, reinvestment credit spreads, default rates, implied volatility, and swap interest rates. At December 31, 2016 and 2015, the Stochastic amount was the greater of the two measures and was thus used as the final reserve. However, at December 31, 2014, the Standard Scenario amount was the greater of the two measures and was thus used as the final reserve.

SPIA and DIA statutory reserves are determined as the present value of future payments. The present value of future payments is based on prescribed maximum mortality and discount rate assumptions; however, for certain issue years, more conservative discount rate assumptions are used.

The estimated fair value of contract holder account balances for investment type contracts has been determined to be equivalent to carrying value as the current offering and renewal rates are set in response to current market conditions.

The estimated fair value of contract holder account balances for investment type contracts has been determined to be equivalent to carrying value as the current offering and renewal rates are set in response to current market conditions.

All policyholders' reserves and accruals are based on the various estimates discussed previously and are presented net of reinsurance. Management believes that these liabilities and accruals will be sufficient, in conjunction with future revenues, to meet future anticipated obligations of policies and contracts in-force.

Reserves for dividend accumulations, premium deposit funds and investment-type contracts are based on account value or accepted actuarial methods using applicable interest rates. Fair value is estimated by discounting expected future cash flows using current market.

SELECTED HISTORICAL STATUTORY FINANCIAL INFORMATION OF GUARDIAN

The selected financial information of Guardian set forth below has been compiled on an unconsolidated basis and determined in accordance with SAP. For a description of the accounting principles applicable to this financial information and certain differences between SAP and GAAP, see “Financial and Accounting Matters—Summary of Principal Differences Between SAP and GAAP.”

The following statutory financial information as of December 31, 2016, 2015 and 2014 and for the years then ended has been derived from the Statutory Financial Statements included elsewhere in this Information Memorandum. The Statutory Financial Statements for 2016, 2015 and 2014 have been audited by PricewaterhouseCoopers LLP, independent accountants.

This information should be read in conjunction with, and is qualified in its entirety by, “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and the Statutory Financial Statements and other information included elsewhere in this Information Memorandum. The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements. Actual results may differ from estimates. The results for past accounting periods are not necessarily indicative of the results to be expected for any future accounting period.

	Years Ended December 31,			\$ Change	%	\$ Change	%
	2016	2015	2014	2016 vs. 2015	2016 vs. 2015	2015 vs. 2014	2015 vs. 2014
	(\$ in Millions)						
Statements of Income Data:							
Revenue:							
Premiums, annuity considerations and fund deposits	\$ 7,768	\$ 7,334	\$ 6,999	\$ 434	5.9%	\$ 335	4.8%
Net investment income	2,052	1,985	2,146	67	3.4%	(161)	(7.5%)
Other income	421	376	397	45	12.0%	(21)	(5.3%)
Total revenue	\$10,241	\$ 9,695	\$ 9,542	\$ 546	5.6%	\$ 153	1.6%
Benefits and expenses:							
Benefit payments to policyholders and beneficiaries	\$ 4,293	\$ 4,104	\$ 3,858	\$ 189	4.6%	\$ 246	6.4%
Net additions to policy benefit reserves	2,330	2,137	2,172	193	9.0%	(35)	(1.6%)
Commissions and operating expenses	2,262	2,048	1,997	214	10.4%	51	2.6%
Total benefits and expenses	\$ 8,885	\$ 8,289	\$ 8,027	\$ 596	7.2%	\$ 262	3.3%
Gain from operations before dividends and federal income taxes	1,356	1,406	1,515	(50)	(3.6%)	(109)	(7.2%)
Dividends to policyholders ⁽¹⁾	(839)	(826)	(778)	(13)	1.6%	(48)	6.2%
Gain from operations before federal income taxes	\$ 517	\$ 580	\$ 737	\$ (63)	(10.9%)	\$ (157)	(21.3%)
Federal income tax (expense) benefit	(141)	(82)	(102)	(59)	72.0%	20	(19.6%)
Income from operations before net realized capital gains	\$ 376	\$ 498	\$ 635	\$ (122)	(24.5%)	\$ (137)	(21.6%)
Net realized capital gains	(8)	(65)	77	57	(87.7%)	(142)	(184.4%)
Net income	\$ 368	\$ 433	\$ 712	\$ (65)	(15.0%)	\$ (279)	(39.2%)
Balance Sheet Data:							
Assets:							
Total assets	\$ 51,884	\$48,121	\$45,296	\$ 3,763	7.8%	\$ 2,825	6.2%
Liabilities and surplus:							
Reserves for policy benefits	\$ 39,369	\$37,031	\$34,856	\$ 2,338	6.3%	\$ 175	6.2%
Policyholder dividends payable and other contract liabilities ⁽²⁾	3,107	2,189	2,054	918	41.9%	135	6.6%
Interest maintenance reserve	464	373	412	91	24.4%	(39)	(9.5%)
Asset valuation reserve	810	798	754	12	1.5%	44	5.8%
Other liabilities	1,962	1,640	1,528	322	19.6%	112	7.3%
Total liabilities	\$ 45,712	\$ 42,031	\$39,604	\$ 3,681	8.8%	\$ 2,427	6.1%
Surplus	6,172	6,090	5,692	82	1.6%	398	7.0%
Total liabilities and surplus	\$ 51,884	\$ 48,121	\$45,296	\$ 3,763	7.8%	\$ 2,825	6.2%

(1) Dividends to policyholders are discretionary and subject to the approval of Guardian’s Board of Directors.

- (2) Statutory accounting practices require that the liability for policyholders' dividends include dividends currently payable and the full amount of dividends apportioned for payment over the 12 months following the date of the applicable payment.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The discussion below is prepared in conformity with SAP and the accounting practices prescribed by the NYSDFS. See "Financial and Accounting Matters—Summary of Principal Differences Between SAP and GAAP."

General

This disclosure should be read in conjunction with the Statutory Financial Statements (including the notes thereto) and "Selected Historical Statutory Financial Information of Guardian." This section reviews the financial condition of Guardian at December 31, 2016, 2015 and 2014, Guardian's results of operations for the years ended December 31, 2016, 2015 and 2014, and factors that may affect Guardian's future financial performance.

Guardian, together with its subsidiaries, is a diversified financial services group that seeks to provide attractive value for policyholders and customers by providing a wide array of differentiated products and services, while aiming to achieve strong financial results. In pursuing this strategy, Guardian's guiding principle is to enable its customers to obtain financial success while protecting their families and businesses. To achieve this goal, Guardian focuses on developing and distributing a broad portfolio of financial products and services, maintaining what it believes to be prudent underwriting standards and rigorous expense control, and pursuing asset/liability management practices that it considers conservative.

Guardian's statutory net income was \$368 million for the year ended December 31, 2016, \$433 million for the year ended December 31, 2015 and \$712 million for the year ended December 31, 2014. As of and for the year ended December 31, 2016, Guardian had \$51.9 billion in total statutory assets, net gain from operations (before dividends to policyholders and taxes) of \$1.4 billion, over 976 million individual policies in-force, and \$590.8 billion of life insurance in-force.

Guardian's insurance financial strength/claims paying ability, is rated AA+ by S&P, Aa2 by Moody's, AA+ by Fitch, and A++ by A.M. Best. S&P, Moody's, Fitch, and A.M. Best currently report a stable outlook for Guardian's insurance financial strength rating. Each rating agency independently assigns ratings based on its own separate review and takes into account a variety of factors, which are subject to change, in making its decision. Accordingly, there can be no assurance of the ratings that will be afforded Guardian in the future.

Basis of Presentation

The preparation of financial statements requires management to make estimates and assumptions that impact the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. The most significant estimates include those used in determining the carrying values of investments and derivatives, the liability for future policyholders' reserves and deposit-type contracts, and the amount of investment valuation reserves on mortgage loans, real estate held for sale, other-than-temporary impairments and the liability for taxes. Future events including, but not limited to, changes in the levels of mortality, morbidity, interest rates, persistency and asset valuations, could cause actual results to differ from the estimates used in the financial statements. Although some variability is inherent in these estimates, management believes the amounts presented are appropriate. Guardian has reclassified certain prior year balances to conform to the current year presentation. With respect to an individual line item, a discussion of changes between the end of one period and another may be omitted to the extent such item has not changed materially.

The discussion below regarding Guardian's results of operations is based on the Statutory Financial Statements of Guardian included elsewhere in this Information Memorandum. Those financial statements have been prepared on the basis of SAP prescribed by the NYSDFS. Under SAP, results of subsidiaries are not consolidated with the results of Guardian on a line-by-line basis, but rather are generally recorded at their underlying net equity value as affiliated common stock investments, with the current year change in net equity value, less dividends paid

and contributions from Guardian reflected in unrealized capital gains and losses through surplus. Dividends received from subsidiaries are included in Guardian's net investment income. See "Financial and Accounting Matters."

Analysis of Results of Operations—For the Years Ended December 31, 2016, 2015 and 2014.

The following table sets forth the components of statutory net income for the years ended December 31, 2016, 2015 and 2014.

	Years Ended December 31,		
	2016	2015	2014
	(\$ in Millions)		
Revenue:			
Premiums, annuity considerations and fund deposits	\$ 7,768	\$ 7,334	\$ 6,999
Net investment income	2,052	1,985	2,146
Other income	<u>421</u>	<u>376</u>	<u>397</u>
Total revenue	\$ 10,241	\$ 9,695	\$ 9,542
Benefits and expenses:			
Benefit payments to policyholders and beneficiaries	\$ 4,293	\$ 4,104	\$ 3,858
Net increase to policy benefit reserves	2,330	2,137	2,172
Commissions and operating expenses	<u>2,262</u>	<u>2,048</u>	<u>1,997</u>
Total benefits and expenses	\$ 8,885	\$ 8,289	\$ 8,027
Gain from operations before dividends and federal income taxes	1,356	1,406	1,515
Dividends to policyholders	(839)	(826)	(778)
Gain from operations before federal income taxes	\$ 517	\$ 580	\$ 737
Federal income tax expense	<u>(141)</u>	<u>(82)</u>	<u>(102)</u>
Net gain from operations	\$ 376	\$ 498	\$ 635
Net realized capital (losses)/gains after taxes and transfers to IMR	<u>(8)</u>	<u>(65)</u>	<u>77</u>
Net income	\$ 368	\$ 433	\$ 712

Net Income

Total revenue increased \$0.5 billion from \$9.7 billion in 2015 to \$10.2 billion in 2016, driven primarily by an increase in premiums, annuity considerations and fund deposits. Total benefits and expenses increased \$0.6 billion from \$8.3 billion in 2015 to \$8.9 billion in 2016, due to increases in benefit payments to policyholders and beneficiaries, policy benefit reserves, and commissions and operating expenses.

Total revenue increased \$0.2 billion from \$9.5 billion in 2014 to \$9.7 billion in 2015, driven primarily by an increase in premiums, annuity considerations and fund deposits. Total benefits and expenses increased \$0.3 billion from \$8.0 billion in 2014 to \$8.3 billion in 2015, primarily due to an increase in benefit payments to policyholders and beneficiaries.

Premium income, annuity considerations and fund deposits

Selected premium income, annuity considerations and fund deposits information is presented below:

	Years Ended December 31,			\$ Change 2016 vs. 2015	% Change 2016 vs. 2015	\$ Change 2015 vs. 2014	% Change 2015 vs. 2014
	2016	2015	2014				
	(\$ in Millions)						
Premium income:							
Whole life	\$ 3,706	\$ 3,527	\$ 3,426	\$ 179	5.1%	\$ 101	2.9%
Disability	464	441	424	23	5.2%	17	4.0%
Term, universal, and variable life	138	137	142	1	0.7%	(5)	-3.5%
Group	3,457	3,225	3,004	232	7.2%	221	7.4%
Reinsurance	<u>3</u>	<u>4</u>	<u>3</u>	<u>(1)</u>	<u>-25.0%</u>	<u>1</u>	<u>33.3%</u>

Total..... \$ 7,768 \$ 7,334 \$ 6,999 \$ 434 \$ 5.9% \$ 335 \$ 4.8%

For the year ended December 31, 2016, premium income as compared to the year ended December 31, 2015 increased \$434 million, primarily due to an increase in group premium income of \$232 million, as a result of better persistency and in-group growth and an increase in whole life premium income of \$179 million due to natural growth and favorable persistency.

For the year ended December 31, 2015, premium income as compared to the year ended December 31, 2014 increased \$335 million, primarily due to an increase in group premium income of \$221 million, as a result of better persistency and in-group growth and an increase in whole life premium income due to natural growth and favorable persistency.

Net Investment Income

The components of net investment income are set forth below:

	Years Ended December 31		
	2016	2015	2014
	(\$ in Millions)		
Net investment income:			
Bonds.....	\$ 1,545	\$ 1,480	\$ 1,406
Preferred stocks.....	7	8	7
Common stocks—subsidiaries and affiliates.....	12	35	308
Common stocks—unaffiliated.....	9	9	16
Mortgage loans.....	169	159	165
Policy loans.....	247	241	232
Real estate.....	73	74	25
Derivatives and other invested assets.....	181	165	117
Cash, cash equivalents and short-term investments.....	4	3	1
Total gross investment income.....	<u>\$ 2,247</u>	<u>\$ 2,174</u>	<u>\$ 2,277</u>
Investment expenses.....	<u>(195)</u>	<u>(189)</u>	<u>(131)</u>
Net investment income.....	<u>\$ 2,052</u>	<u>\$ 1,985</u>	<u>\$ 2,146</u>
Amortization of IMR.....	<u>122</u>	<u>103</u>	<u>112</u>
Net investment income including IMR amortization.....	<u><u>\$ 2,174</u></u>	<u><u>\$ 2,088</u></u>	<u><u>\$ 2,258</u></u>

For the year ended December 31, 2016, net investment income, including IMR amortization, increased \$86 million due to increases in bonds and mortgage interest income plus increased private equity income distributions, which was partially offset by lower dividend distributions from common stock affiliates and higher investment expenses.

For the year ended December 31, 2015, net investment income, including IMR amortization, decreased \$170 million due to lower dividend distributions from common stock affiliates, which more than offset increases in bond and private equity income distributions.

Guardian calculates the yield on its investment portfolio before federal income taxes as (a) two times gross investment income divided by (b) the beginning and ending balance of invested assets minus (c) gross investment income. After deducting all investment expenses, the net annualized yields were, 4.66% for the year ended December 31, 2016, 4.91% for the year ended December 31, 2015 and 4.88% for the year ended December 31, 2014. The primary reason for the decrease in 2016 is lower reinvestment rates for investments acquired during 2016.

Bond gross investment income increased \$65 million in 2016 as compared to 2015 due to increased average asset balances and increased receipt of bond prepayment fees on private placements. Bond gross investment income increased \$74 million in 2015 as compared to 2014 due to increased average asset balances and increased receipt of prepayment fees on private placements. Average bond asset balances were \$33.6 billion, \$30.7 billion and \$28.5 billion in 2016, 2015 and 2014, respectively. Average bond portfolio yields decreased from 4.93% in 2014 to

4.82% in 2015 to 4.60% in 2016. Prepayment fees on private placements, which are included in gross investment income, were \$37 million in 2016, \$35 million in 2015 and \$24 million in 2014.

Income from common stocks—unaffiliated remained flat at \$9 million in 2016, as compared to 2015. Income from common stocks—unaffiliated decreased \$7 million in 2015, as compared to 2014, due to a reduction in the portfolio during 2015.

Mortgage loan gross investment income increased \$10 million in 2016 as compared to 2015 due to higher mortgage prepayment fees received in 2016. Mortgage loan gross investment income decreased \$6 million in 2015 as compared to 2014 primarily due to significantly lower new money rates in 2015. Predominantly all income comes from commercial loans. Average mortgage portfolio yields were 4.94% in 2016, 4.94% in 2015 and 5.61% in 2014. Mortgage prepayment fees, which are included in gross investment income, were \$14 million in 2016, \$7 million in 2015 and \$8 million in 2014.

The \$6 million increase in policy loan gross investment income in 2016 as compared to 2015 is primarily due to an increase in average asset balance which rose from \$3.3 billion in 2015 to \$3.4 billion in 2016. The \$9 million increase in policy loan gross investment income in 2015 as compared to 2014 is primarily due to an increase in average asset balance which rose from \$3.2 billion in 2014 to \$3.3 billion in 2015.

Real estate income decreased slightly by \$1 million in 2016 as compared to the prior year. Real estate income increased \$49 million in 2015 primarily due to new statutory accounting guidance which reclassified 14 properties to real estate from other invested assets.

In 2016, the increase in derivatives and other invested assets gross investment income of \$16 million was primarily due to increased distributions from private equity limited partnerships of \$31 million, partially offset by lower income distributions from real estate joint ventures and affiliated limited partnerships. In 2015, the increase in derivatives and other invested assets gross investment income of \$48 million was primarily due to increased distributions from private equity limited partnerships of \$45 million.

The cash, cash equivalents and short-term investment gross investment income increased slightly by \$1 million in 2016 as compared to 2015. The cash, cash equivalents and short-term investment gross investment income increased slightly by \$2 million in 2015 as compared to 2014.

Amortization of IMR increased \$19 million in 2016 as a result of a significant increase in bond gains of \$392 million in 2016 as compared to 2015. Amortization of IMR decreased \$9 million in 2015 as a result of a significant reduction in bond gains (\$259 million) in 2015 as compared to 2014.

Other income

Other income, which includes miscellaneous income, commissions and expense allowances on reinsurance ceded, and reserve adjustments on reinsurance, increased \$26 million for the year ended December 31, 2016, as compared to December 31, 2015, primarily due to reserve adjustments on reinsurance assumed.

Other income, which includes miscellaneous income, commissions and expense allowances on reinsurance ceded, and reserve adjustments on reinsurance, decreased \$21 million for the year ended December 31, 2015, as compared to December 31, 2014, primarily due to reserve adjustments on reinsurance assumed.

Benefit payments to policyholders and beneficiaries

Benefit payments to policyholders and beneficiaries increased \$189 million in the year ended December 31, 2016 as compared to the year ended December 31, 2015. The increase is primarily due to an increase in paid claims for all accident and health lines and higher death claims.

Benefit payments to policyholders and beneficiaries increased \$246 million in the year ended December 31, 2015 as compared to the year ended December 31, 2014. The increase is primarily due to an increase in paid claims for all accident and health lines and higher death claims.

Additions to policy benefit reserves

Net additions to policy benefit reserves increased \$193 million in the year ended December 31, 2016 compared to the year ended December 31, 2015. The policyholders' reserves increased primarily as a result of natural growth of Individual Life reserves.

Net additions to policy benefit reserves decreased \$35 million in the year ended December 31, 2015 compared to the year ended December 31, 2014. The policyholders' reserves decreased primarily as a result of the recapture of a reinsurance treaty.

Commissions and operating expenses

Commissions and operating expenses increased \$214 million in the year ended December 31, 2016 as compared to the year ended December 31, 2015, due to premium growth from better persistency, increases in general insurance expenses, and premiums, taxes, and fees.

Commissions and operating expenses increased \$51 million in the year ended December 31, 2015 as compared to the year ended December 31, 2014, due to premium growth from better persistency.

Dividends to Policyholders

Dividends to policyholders increased \$13 million for the year ended December 31, 2016 as compared to the year ended December 31, 2015, due to natural growth.

Dividends to policyholders increased \$48 million for the year ended December 31, 2015 as compared to the year ended December 31, 2014, due to changes in the dividend scale.

Guardian Federal Income Tax Expense

Federal income tax expense on operations increased \$59 million for the year ended December 31, 2016 as compared to the year ended December 31, 2015, primarily due to a release of contingent taxes in 2015 with no such release in 2016.

Federal income tax expense on operations decreased \$20 million for the year ended December 31, 2015 as compared to the year ended December 31, 2014, primarily driven by higher taxable income offset by the release of contingent taxes and favorable true-ups.

Net Realized Capital Gains After Tax and Transfers to IMR

Net realized capital gains after taxes and transfers to IMR were comprised of the following:

	Years Ended December 31,		
	2016	2015	2014
	(\$ in Millions)		
Total net realized capital gains (losses) after taxes and transfers to IMR:			
Bonds	\$ 401	\$ 9	\$ 268
Preferred stocks	(11)	1	(1)
Mortgage loans	(2)	-	(2)
Common stocks—subsidiaries and affiliates	-	-	-
Common stocks—unaffiliated	5	-	(13)

	Years Ended December 31,		
	2016	2015	2014
		(\$ in Millions)	
Real estate.....	29	2	–
Derivatives and other invested assets	(54)	119	61
Net realized capital gains (losses) before deferral to the IMR.....	\$ 368	\$ 131	\$ 313
Capital gains tax benefit (expense).....	(164)	(132)	(99)
Transfer from (to) IMR.....	(212)	(64)	(137)
Total net realized capital gains after taxes and transfers to IMR.....	\$ (8)	\$ (65)	\$ 77

The book values of investments are written down when a decline in value is considered to be other-than-temporary. For the year ended December 31, 2016, Guardian recognized \$46 million of impairment losses. All of the 2016 impairments were in the private equity limited partnership portfolio. For the year ended December 31, 2015, Guardian recognized \$188 million of impairment losses. Guardian employs a systematic methodology to evaluate other-than-temporary impairments. The methodology to evaluate declines in value utilizes a quantitative and qualitative process to attempt to evaluate available evidence concerning the declines in a disciplined manner. Of the \$188 million of other-than-temporary impairments, \$151 million was related to affiliated LLCs, \$31 million was related to bond investments, and \$6 million was related to private equity and real estate limited partnerships. For the year ended December 31, 2014, Guardian recognized \$2 million of impairment losses, all related to bond investments. See “Financial and Accounting Matters—Critical Accounting Policies.”

Net realized capital gains after taxes and transfers to IMR increased \$57 million in 2016 as compared to 2015, primarily from increased realized gains after IMR in the bond portfolio of \$244 million, realized gains resulting from sales of directly owned real estate increased \$27 million, and realized gains on the sales of unaffiliated common stock increased \$5 million in 2016 as compared to 2015. These gains were partially offset by an increase in capital gains tax of \$32 million, lower derivative and other invested assets gains of \$173 million, lower preferred stock gains of \$12 million and lower mortgage gains of \$2 million. Net realized capital gains after taxes and transfers to IMR decreased \$142 million in 2015 as compared to 2014, primarily from decreased realized gains after IMR in the bond portfolio of \$186 million. In addition, impairment losses also increased by \$186 million in 2015 as compared to 2014. Other contributing factors to the decrease included an increase of \$33 million in capital gains taxes in 2015 as compared to 2014. These losses were partially offset by an increase in realized gains from the sale of real estate joint ventures and an affiliated LLC of \$186 million.

Realized capital gains after tax and transfers to IMR do not reflect the changes in AVR and other investment reserves, which are recorded as a change in surplus.

Bonds: Low interest rates during 2016 helped net realized capital gains after IMR increase \$244 million in 2016 as compared to 2015. Net realized capital gains after IMR decreased \$186 million in 2015 as compared to 2014, primarily driven by Guardian generating tax losses in 2015. There were no other-than-temporary impairments in the bond portfolio during 2016. There were \$31 million of other-than-temporary impairments in the bond portfolio during 2015, mainly related to energy credits. There were \$2 million of bond impairments during 2014, mainly in the private placement portfolio.

Derivative and other invested assets: Derivative instruments and other invested assets had realized (losses) of (\$54) million in 2016 compared to realized gains of \$119 million in 2015. There were (\$46) million in other-than-temporary impairments in 2016 in this category as compared to \$6 million in 2015. There were \$37 million in real estate joint venture gains on sale in 2016 as compared to \$98 million in gains on sale in 2015. Forward foreign currency contracts generated no realized gains/ (losses) in 2016 as compared to \$32 million in realized gains in 2015. Credit default swaps generated a realized (loss) of (\$4) million in 2016 as compared to a (\$1) million loss in 2015. In addition, realized (losses) on future contracts were (\$41) million in 2016 as compared to (\$4) million in 2015. Derivative instruments and other invested assets had realized gains of \$119 million in 2015 compared to realized gains of \$61 million in 2014. There were (\$6) million in other-than-temporary impairments during 2015 in this category as compared to \$0 million during 2014. Real Estate Joint Venture gains totaled \$98 million in 2015 as compared to \$62 million in 2014. In addition, forward foreign currency contracts generated a realized gain of \$32

million in 2015 as compared to a realized gain of \$1 million in 2014. For a description of Guardian’s hedging program and its limitations, see “Financial and Accounting Matters—Critical Accounting Policies” and “—Quantitative and Qualitative Information about Market Risk—Hedging Programs.”

For 2016, \$212 million of net after-tax gains were deferred into the IMR primarily from significant gains on bond sales during 2016. For 2015, \$64 million of net after-tax gains were deferred into the IMR primarily from gains on sales of bonds in the normal course of business. In 2014, \$137 million of gains were deferred into the IMR due to gains on bond sales. Gains/losses deferred to the IMR are amortized into income over the estimated life of the investment sold.

Statement of Financial Position

The following table sets forth Guardian’s assets, liabilities and surplus:

	As of December 31,		
	2016	2015	2014
	(\$ in Millions)		
Balance Sheet Data:			
Total assets.....	\$ 51,884	\$ 48,121	\$ 45,296
Total liabilities	45,712	42,031	39,604
Total surplus	6,172	6,090	5,692

Assets

Total assets as of December 31, 2016 increased \$3.763 billion, or 7.8%, as compared to December 31, 2015. The major components of the growth in assets were invested assets and reinsurance recoverable from affiliates, partially offset by a decrease in other assets.

Total assets as of December 31, 2015 increased \$2.825 billion, or 6.2%, as compared to December 31, 2014. The major components of the growth in assets were invested assets and receivables from parent, subsidiaries, and affiliates.

Total invested assets as of December 31, 2016 increased by \$3.7 billion, or 8.7%, as compared to December 31, 2015, driven by increases in investment grade bonds, private placement bonds and mortgages.

Total invested assets as of December 31, 2015 increased by \$2.5 billion, or 6.3%, as compared to December 31, 2014, driven by increases in the public bond, private placement bond and mortgage loan portfolios.

Bonds at December 31, 2016 of \$35.4 billion increased 11.8%, or \$3.7 billion, from \$31.7 billion at December 31, 2015. Taxable bonds increased by \$3.7 billion, while tax exempt bonds remained relatively unchanged from the prior year. Bond impairments decreased by \$31 million in 2016 as compared to 2015. Bonds at December 31, 2015 of \$31.7 billion increased 7.0%, or \$2.0 billion, from \$29.7 billion at December 31, 2014. Taxable bonds increased by \$2 billion while tax exempt bonds remained relatively flat from the prior year. Bond impairments increased by \$29 million in 2015 as compared to 2014.

Bonds in NAIC Classes 1 and 2 represented 70.6%, 68.8% and 67.8% of total general invested assets as of December 31, 2016, 2015 and 2014, respectively. The percentage of total invested assets representing bond investments in NAIC Classes 3 through 6 was 4.9%, 4.7% and 5.2% as of December 31, 2016, 2015 and 2014, respectively. See “—Investments” for more discussion of NAIC investment classes.

Preferred stocks as of December 31, 2016 decreased \$126 million as compared to December 31, 2015, or 75.7%, mainly due to increased dispositions in this asset class. Net realized losses totaled \$11 million as a result of these sales. Preferred stocks as of December 31, 2015 increased \$48 million as compared to December 31, 2014, or 40.3%, mainly from increased acquisitions in this asset class.

Common stocks of subsidiaries and affiliates held by Guardian as of December 31, 2016 increased \$78 million as compared to December 31, 2015, or 8.0%, consisting of a \$7 million increase in the value of life insurance subsidiaries and a \$71 million increase in other affiliated common stocks. Common stocks of subsidiaries and affiliates held by Guardian as of December 31, 2015 decreased \$40 million as compared to December 31, 2014, or 4.0%, consisting of a \$39 million decrease in the value of life insurance subsidiaries and a \$23 million increase in other affiliated common stocks. There was \$304 million contributed to common stock affiliates during 2016, \$178 million in return of capital during 2016 and \$6 million in non-admitted common stock affiliates. There was \$50 million contributed to common stock affiliates during 2015, \$74 million in return of capital during 2015 and \$6 million in non-admitted common stock affiliates.

Common stocks of unaffiliated entities as of December 31, 2016 decreased \$52 million as compared to December 31, 2015, or 11.0%, primarily due to net dispositions in the portfolio. Net realized gains recognized from these dispositions were \$5 million. Net unrealized gains from stocks were \$21 million. There were no other-than-temporary impairments during 2016.

Common stocks of unaffiliated entities as of December 31, 2015 decreased \$34 million as compared to December 31, 2014, or 6.5%, primarily due to net dispositions in the portfolio. Net realized gains recognized from these dispositions were \$0.3 million. Net unrealized losses from stocks were \$31.5 million, while there were no other-than-temporary impairments during 2015.

Mortgage loans as of December 31, 2016 increased \$84 million as compared to December 31, 2015, or 2.5%, including \$664 million in new investment, rollovers and additional fundings, which were partially offset by the \$574 million of paydowns, sales and full payoffs.

Mortgage loans as of December 31, 2015 increased \$342 million as compared to December 31, 2014, or 11.2%, including \$816 million of new investments, rollovers and additional funding which were partially offset by \$469 million of paydowns and full payoffs.

Guardian does not originate any residential mortgages but invests in residential mortgage loan pools, which may contain mortgages of subprime credit quality.

Policy loans as of December 31, 2016 increased \$68 million as compared to December 31, 2015, or 2.0%, due to growth in the ordinary course of business. Policy loans as of December 31, 2015 increased \$106 million as compared to December 31, 2014, or 3.3%, due to growth in the ordinary course of business.

Properties held for the production of income at December 31, 2016 of \$361 million decreased by \$54 million from \$415 million at December 31, 2015. This was primarily due to six property sales with proceeds of \$81 million during 2016 that generated \$29 million in net realized gains. There was one property purchased during 2016 for a net cost of \$33 million. There was also \$7 million in capital expenditures during 2016. Real estate occupied by the company is \$13 million as of December 31, 2016 and is included in the \$374 million total. Real estate occupied by the company includes \$10 million of properties that were available for sale as of December 31, 2016. Depreciation expense recorded during 2016 totaled \$19 million and the increase in encumbrances was \$58 million. As of December 31, 2016, industrial and other buildings in the general account represented 21.7% of Guardian's real estate portfolio compared to 25.0% for the same property type as of December 31, 2015.

Properties held for the production of income at December 31, 2015 of \$415 million increased by \$285 million from \$130 million at December 31, 2014. This was primarily due to new statutory accounting requirements that reclassified 100% owned LLCs that had a single property from other invested assets to property held for the production of income. Approximately \$310 million of real estate was reclassified as a result of this change. Real estate occupied by the company is \$15 million as of December 31, 2015 and is included in the \$430 million total. In 2015, Guardian received a net \$21 million from the sale of real estate, which included \$2 million of realized gains. Guardian purchased one directly owned property in 2015 for \$40 million and invested \$1 million in capital improvements. Real estate occupied by the company is \$19 million as of December 31, 2014 and is included in the \$149 million total. In 2014, Guardian did not sell any real estate properties. Guardian did not purchase any directly owned real estate during 2014 and invested \$3 million in capital improvements. Depreciation expense recorded during 2015 totaled \$20 million and the increase in encumbrances was \$204 million. Depreciation expense during

2014 totaled \$5 million and the decrease in encumbrances was \$6 million. As of December 31, 2015, industrial and other buildings in the general account represented 25.0% of Guardian's real estate portfolio compared to 75.6% for the same property type as of December 31, 2014.

Partnerships and LLCs as of December 31, 2016 decreased \$103 million as compared to December 31, 2015, or 5.4%, as a result of \$94 million of net unrealized pass-through losses due to the depreciation of the private equity portfolio and the reversal of unrealized gains that were distributed during the year as income. Partnerships and LLCs had \$46 million in other-than-temporary impairments as of December 31, 2016. During 2016, there were \$627 million contributed to new or existing partnerships. In addition, during 2016, there were \$587 million of returns of capital which included the sale of six real estate joint ventures that generated \$53 million in realized gains.

Partnerships and LLCs as of December 31, 2015 decreased \$230 million as compared to December 31, 2014, or 10.8%, as a result of the new statutory accounting requirements which removed 100% owned single property LLCs from this classification and reclassified them as properties held for the production of income. During 2015, there were also \$85 million of net unrealized pass-through gains due to the appreciation of the private equity portfolio. Partnerships and LLCs had \$6 million in other than temporary impairments as of December 31, 2015. In 2015, there were \$850 million of return of capital which included sales of 4 real estate joint venture partnerships, 1 sale of an affiliated LLCs, and 1 sale of a private equity limited partnership that generated \$246 million in realized gains. During 2014, there were also \$42 million of net unrealized pass-through losses due to depreciation of the private equity portfolio. Partnerships and LLCs had no other than temporary impairments as of December 31, 2014. In 2014, there were \$237 million of returns of capital which included sales of 3 real estate joint ventures that generated \$62 million in realized gains.

Derivatives and other invested assets at December 31, 2016 were \$83 million, \$11 million at December 31, 2015 and \$13 million at December 31, 2014. This balance mainly represents the value of foreign currency swaps and a small number of unsettled trades at December 31, 2016 relating to bond and stock trading activity.

Guardian uses derivative financial instruments in the ordinary course of business to attempt to manage risks, primarily to reduce equity, interest rate and currency risk. For a description of these hedging programs and their limitations, see “—Quantitative and Qualitative Information about Market Risk—Hedging Programs.” The vast majority of Guardian's investment risk is not hedged. Guardian may use a combination of derivatives and fixed income investments to create synthetic investment positions. These combined investments are created opportunistically when they are economically more attractive than the replicated instrument or when the replicated instrument is unavailable. To a much lesser extent, some of these combinations are considered replicated asset transactions as defined under statutory accounting principles.

Cash, cash equivalents and short-term investments increased by \$44 million at December 31, 2016 compared to December 31, 2015 due to increased fourth quarter sales activity that were not reinvested by the end of the year. Cash, cash equivalents and short-term investments increased by \$13 million at December 31, 2015 compared to December 31, 2014 as a result of increased fourth quarter 2015 sales that were not reinvested by the end of the year.

Investment income due and accrued at December 31, 2016 was \$384 million. Investment income due and accrued at December 31, 2015 of \$367 million was the same as the amount recorded at December 31, 2014.

Other than invested assets increased \$24 million from \$4.941 billion at December 31, 2015 to \$4.965 billion at December 31, 2016, primarily due to increased receivables from subsidiaries and affiliates.

Other than invested assets increased \$278 million from \$4.663 billion at December 31, 2014 to \$4.941 billion at December 31, 2015, primarily due to increased receivables from subsidiaries and affiliates and current federal and foreign tax recoverable.

Liabilities

Total liabilities as of December 31, 2016 increased \$3.681 billion, or 8.8%, as compared to December 31, 2015, primarily due to increases in reserves for policy benefits and policyholder dividends payable and other contract liabilities.

The increase in reserves for policy benefits of \$2.338 billion at December 31, 2016 as compared to December 31, 2015 is primarily related to the natural growth of reserves and strengthening of disability claim reserves.

Policyholder dividends payable and other contract liabilities increased \$918 million at December 31, 2016 as compared to December 31, 2015, primarily due to the \$800 million reserve and accrued interest for the Funding Agreement issued in the second and fourth quarter of 2016.

Total liabilities as of December 31, 2015 increased \$2.427 billion, or 6.1%, as compared to December 31, 2014 due primarily to increases in reserves for policy benefits.

AVR increased \$12 million, or 1.4%, at December 31, 2016 as compared to December 31, 2015, primarily due to a \$22 million increase in the bond, preferred stock, short-term investments and derivatives reserve and a \$6 million increase in the common stock reserve. These increases were partially offset by a decrease of \$15 million in the real estate and other invested asset reserve. The mortgage reserve decreased by \$2 million from \$33 million at December 31, 2015 to \$31 million at December 31, 2016.

AVR increased \$44 million, or 5.8%, at December 31, 2015 as compared to December 31, 2014, primarily due to the basic contribution required by the AVR formula. The mortgage loan 2015 AVR component increased by \$4 million also mainly as a result of the basic contribution required by the AVR formula. In addition, the real estate and other invested asset reserve component for 2015 increased by \$25 million due to a \$122 million increase in private equity investments. These increases were slightly offset by a decrease in the common stock reserve of \$1 million during 2015. At December 31, 2015, \$301 million was reserved for bonds, preferred stock, short-term investments and derivatives, \$33 million was reserved for mortgage loans, \$121 million was reserved for common stock and \$343 million was reserved for real estate and other invested assets.

Other liabilities at December 31, 2016 of \$1.962 billion increased by \$322 million from \$1.640 billion at December 31, 2015. This increase was primarily due to increases in general expenses and taxes licenses and fees due and accrued.

Other liabilities at December 31, 2015 of \$1.640 billion increased by \$112 million from \$1.528 billion at December 31, 2014. This increase was primarily due to increases in general expenses.

Surplus

Surplus increased \$82 million from \$6.090 billion at December 31, 2015 to \$6.172 billion at December 31, 2016. The increase in surplus was primarily due to net income of \$368 million, partially offset by increased pension liabilities and net investment losses.

Surplus increased \$398 million from \$5.692 billion at December 31, 2014 to \$6.090 billion at December 31, 2015. The increase in surplus was primarily due to net income of \$433 million.

Liquidity and Capital Resources

Liquidity

Guardian manages its liquidity position by matching its exposure to cash demands with adequate sources of cash and other liquid assets. Guardian's principal sources of liquidity are operating cash flows and holdings of cash, cash equivalents and other readily marketable assets. Historically, Guardian has consistently experienced net

positive cash flows from operations. Guardian's primary cash flow sources include investment income, principal repayments on invested assets, and insurance premiums.

Cash, cash equivalents and short-term investments increased \$44 million, or 5.6%, as of December 31, 2016 as compared to December 31, 2015. Cash, cash equivalents and short-term investments increased \$13 million, or 1.7%, as of December 31, 2015 as compared to December 31, 2014.

Net cash provided from operations for the year ended December 31, 2016 was \$2.729 billion. For the year ended December 31, 2016, net cash applied from investing activities amounted to \$3.488 billion and net cash provided from financing totaled \$803 million. Net cash provided from operations increased \$371 million, or 15.7%, to \$2.729 million in 2016 as compared to 2015. The increase is primarily attributable to increases in investment income of \$442 million, and decreases in other expense, net of \$250 million. These increases to net cash provided from operations are partially offset by increased benefits and loss payments of \$214 million and decreased other income of \$76 million. The increase in cash from financing and miscellaneous activities is primarily attributable to the FABN Program of which \$800 million of FA-Backed Notes have been issued.

Net cash provided from operations for the year ended December 31, 2015 was \$2.358 billion. For the year ended December 31, 2015, net cash applied from investing activities amounted to \$2.350 billion and net cash provided from financing totaled \$5 million. Net cash provided from operations decreased \$135 million, or 5.4%, to \$2.358 million in 2015 as compared to 2014. The decrease is primarily attributable to decreases in investment income of \$121 million, benefits and loss payments of \$155 million, commissions, expenses and taxes paid of \$156 million, and other of \$166 million. Partially offsetting these increases to net cash provided from operations are increases in premiums and other income received of \$313 million and other income of \$150 million.

Excess operating cash flow is used to purchase investments. Purchases of investments and the net increase in policy loans were \$20.3 billion, \$14.8 billion and \$14.7 billion for the years ended December 31, 2016, December 31, 2015, and December 31, 2014, respectively, while sales and maturities of investments and receipts from repayments of loans were \$16.9 billion, \$12.6 billion and \$12.0 billion, respectively, resulting in a net cash outflow of \$3.4 billion, \$2.2 billion and \$2.7 billion, respectively.

Guardian utilizes what it believes to be sophisticated asset/liability analysis techniques in the management of the investments supporting its liabilities. Additionally, Guardian tests the adequacy of the projected cash flows provided by assets to meet all of its future policyholder and other obligations. Guardian performs these studies using stress tests regarding future credit and other asset losses, market interest rate fluctuations, claim losses, and other considerations. The result provides a view of the adequacy of the underlying assets, reserves, and capital. Guardian analyzes a variety of scenarios modeling potential demands on liquidity, taking into account the provisions of policies and contracts in force, its cash flow position, and the volume of cash and readily marketable securities in its portfolio. Guardian attempts to proactively manage its liquidity position on an ongoing basis to meet cash needs while minimizing adverse impacts on investment returns.

In most scenarios that Guardian has tested, operating cash flow is sufficient to satisfy its obligations. Guardian believes that even in extreme scenarios tested, obligations can be met in the modeled stress tests through operating cash flows and the sale of some of Guardian's liquid assets. These stress test scenarios assume no new business that would result in immediate positive cash flow. In addition, if Guardian was in a stress situation, some uses of cash could be suspended, including new investments in illiquid instruments. However, given the inherent limitations and underlying assumptions of quantitative modeling, there can be no assurances of Guardian's ability to maintain sufficient liquidity under actual liquidity needs. See "Risk Factors—Risk Factors Related to Guardian—Guardian's investment portfolio and aspects of Guardian's business are subject to the full range of market risks, including credit, liquidity and equity markets and interest rate risks" and "—Some of Guardian's investments are relatively illiquid and are in asset classes that could experience significant market valuation fluctuations."

Liquidity Risks

Liquidity risk is the risk that Guardian will not have access to sufficient funds to meet its liabilities when due. Guardian believes that its product mix contributes to its strong liquidity position. Guardian's blocks of variable life insurance and VA contracts limit its liquidity risk because the customer bears most of the investment risk for

these types of products. A primary liquidity concern for Guardian is the risk of early contract owner and policyholder life insurance policy loans and surrenders and withdrawals. Guardian closely evaluates and manages this risk. As a matter of policy, virtually all of Guardian's life insurance and annuity products contain surrender charges for varying durations or fair value adjustments, reducing the risk that customers will seek surrenders and withdrawals or life insurance policy loans during the periods when surrender charges or fair value adjustments are in place. Surrender charges or fair value adjustments help Guardian to better plan the maturities of its invested assets by reducing the risk that future outflows will exceed anticipated levels.

Guardian's principal sources of liquidity to meet unexpected cash outflows are its portfolio of liquid assets and its net operating cash flow. Liquid assets include cash, cash equivalents, short-term investments and other readily marketable public securities. Furthermore, Guardian monitors and manages cash flows over a one-year horizon in order to attempt to maximize investment returns relative to client obligations and to reduce the number, length of time and severity of asset and liability cash flow mismatches. See "—Investments" for a more detailed discussion of the investment portfolio.

Dividends from Subsidiaries

Guardian has not historically relied on dividends from its subsidiaries to meet its operating cash flow requirements. Dividend payments from insurance subsidiaries are generally subject to certain restrictions imposed by statutory authorities. Additionally, dividend payments from other subsidiaries are limited to their retained earnings.

For Guardian's life insurance subsidiaries, including BLICOA and GIAC, substantially all of the statutory aggregate surplus of approximately \$526 million as of December 31, 2016 is subject to dividend restrictions. Under the laws of Delaware and Massachusetts, the domiciliary states of GIAC and BLICOA, respectively, dividends in excess of unassigned funds require regulatory approval. In addition, BLICOA and GIAC must seek regulatory approval prior to paying a dividend whose fair market value together with other dividends within the preceding twelve months exceeds the greater of (i) 10% of the insurer's policyholder surplus as of the last day of December next preceding or (ii) the net gain from operations of the insurer for the twelve month period ending the last day of December next preceding. Guardian's life insurance subsidiaries, including BLICOA and GIAC, had the ability to make dividend payments up to \$77 million in 2016 without obtaining prior approval from their respective state insurance departments. Guardian's individual disability income insurance line of business is written by BLICOA and Guardian is, accordingly, only able to receive income generated by this line of business through dividends received from BLICOA. For the years ended December 31, 2016, 2015 and 2014, Guardian received an aggregate of \$12 million, \$43 million and \$324 million, respectively, in cash dividends from its subsidiaries. The dividend in 2014 consisted of cash and \$305 million in mortgages and private placement bonds Guardian received from BLICOA. Guardian can make no assurance regarding the timing or amount of dividends, if any, that may be paid by these subsidiaries to Guardian in the future. GIS and FCW are not subject to dividend restrictions imposed by statutory authorities but may pay dividends up to but not exceeding any accumulated earnings. As of December 31, 2016, FCW had accumulated earnings of \$44 million and would be able to pay a dividend up to \$44 million in 2017. As of December 31, 2015, FCW had accumulated earnings of \$19 million and would have been able to pay a dividend up to \$19 million in 2016. As of December 31, 2014, FCW had accumulated losses of \$2 million and therefore was not able to pay dividends.

Capital Resources

The NAIC has an RBC model to compare total adjusted capital with a standard design in order to reflect an insurance company's risk profile. RBC is calculated at year end for regulatory purposes, and Guardian estimates RBC on an interim basis. Although Guardian believes that there is no single appropriate means of measuring capital needs, Guardian feels that the NAIC approach to RBC measurement is reasonable and conservative, and Guardian manages its capital position with significant attention to maintaining adequate total adjusted capital relative to RBC. Guardian's total adjusted capital was well in excess of all RBC standards at December 31, 2016, 2015, and 2014. Guardian believes that it enjoys a strong capital position in light of its risks and that it is well-positioned to meet policyholder and other obligations.

Existing Surplus Notes

On October 6, 2009, the Company issued the 2039 Surplus Notes with a principal balance of \$400 million, bearing interest at 7.375%, and scheduled to mature on September 30, 2039. Proceeds from the issuance of the 2039 Surplus Notes were \$392.4 million, net of discounts and fees. Interest on these 2039 Surplus Notes is scheduled to be paid semiannually on March 31 and September 30 of each year. The 2039 Surplus Notes are unsecured and subordinated to all present and future indebtedness, policy claims and other creditor claims of the Company. Under New York Insurance Law, the 2039 Surplus Notes are not part of the legal liabilities of the Company. Each payment of interest or principal may be made only with the prior approval of the Superintendent and only out of surplus funds that the Superintendent determines to be available for such payments under New York Insurance Law. Provided that approval is granted by the Superintendent, the 2039 Surplus Notes may be redeemed at the option of the Company at any time (in whole or in part) at the “make-whole” redemption price equal to the greater of the principal amount of the 2039 Surplus Notes to be redeemed, or the sum of the present value of the remaining scheduled interest and principal payments, excluding accrued interest as of the date on which the 2039 Surplus Notes are to be redeemed, discounted to the redemption date on a semi-annual basis at the adjusted treasury rate plus 50 basis points. The Company paid \$30 million in interest on the 2039 Surplus Notes in each of the years ended December 31, 2016, 2015 and 2014, respectively.

On June 19, 2014, the Company issued the Existing 2064 Surplus Notes with a principal balance of \$450 million, bearing interest at 4.875%, and scheduled to mature on June 19, 2064. Proceeds from the issuance of the Existing 2064 Surplus Notes were \$445 million, net of discounts and fees. Interest on these Existing 2064 Surplus Notes is scheduled to be paid semiannually on June 19 and December 19 of each year. The Existing 2064 Surplus Notes are unsecured and subordinated to all present and future indebtedness, policy claims and other creditor claims of the Company. Under New York Insurance Law, the Existing 2064 Surplus Notes are not part of the legal liabilities of the Company. Each payment of interest or principal may be made only with the prior approval of the Superintendent and only out of surplus funds that the Superintendent determines to be available for such payments under New York Insurance Law. Provided that approval is granted by the Superintendent, the Existing 2064 Surplus Notes may be redeemed at the option of the Company at any time (in whole or in part) at the “make-whole” redemption price equal to the greater of the principal amount of the Existing 2064 Surplus Notes to be redeemed, or the sum of the present value of the remaining scheduled interest and principal payments, excluding accrued interest as of the date on which the Existing 2064 Surplus Notes are to be redeemed, discounted to the redemption date on a semi-annual basis at the adjusted treasury rate plus 25 basis points. The Company paid \$22 million in interest on the Existing 2064 Surplus Notes in the years ended December 31, 2016 and 2015, respectively.

On January 24, 2017, the Company issued the Original 2077 Surplus Notes with a principal balance of \$350 million, bearing interest at 4.850%, and scheduled to mature on January 24, 2077. Proceeds from the issuance of the Original 2077 Surplus Notes were \$347 million, net of discounts and fees. Interest on these Original 2077 Surplus Notes is scheduled to be paid semiannually on January 24 and July 24 of each year. The Original 2077 Surplus Notes are unsecured and subordinated to all present and future indebtedness, policy claims and other creditor claims of the Company. Under New York Insurance Law, the Original 2077 Surplus Notes are not part of the legal liabilities of the Company. Each payment of interest or principal may be made only with the prior approval of the Superintendent and only out of surplus funds that the Superintendent determines to be available for such payments under New York Insurance Law. Provided that approval is granted by the Superintendent, the Original 2077 Surplus Notes may be redeemed at the option of the Company at any time (in whole or in part) at the “make-whole” redemption price equal to the greater of the principal amount of the Original 2077 Surplus Notes to be redeemed, or the sum of the present value of the remaining scheduled interest and principal payments, excluding accrued interest as of the date on which the Original 2077 Surplus Notes are to be redeemed, discounted to the redemption date on a semi-annual basis at the adjusted treasury rate plus 30 basis points, plus in each case, accrued and unpaid interest to the date of redemption.

Funding Agreement-Backed Notes

On April 18, 2016, Guardian Life Global Funding, a special purpose trust, established a global debt issuance program (the “FABN Program”) for the sale from time to time of up to \$3 billion in funding agreement-backed notes. On April 26, 2016, October 27, 2016 and May 8, 2017, Guardian Life Global Funding issued \$500 million, \$300 million and \$400 million, respectively, under the FABN Program (the “FA-Backed Notes”). Pursuant

to the FABN Program, Guardian Life Global Funding used the proceeds from each sale of FA-Backed Notes to purchase a funding agreement from Guardian, which secure the obligations of the relevant FA-Backed Notes. Guardian Life Global Funding is not a subsidiary or affiliate of Guardian, or any of its subsidiaries or affiliates. While the funding agreements are unsecured obligations of Guardian, the FA-Backed Notes are not obligations of, and will not be guaranteed by, Guardian or any of its subsidiaries or affiliates. In the year ended December 31, 2016, the Company paid \$5 million in interest on the funding agreements securing the outstanding FA-Backed Notes.

Investments

General

At September 30, 2017, Guardian had \$50.1 billion of invested assets in the general account, an increase of \$3.2 billion from December 31, 2016. At December 31, 2016, Guardian had \$46.9 billion of invested assets in its general account, an increase of \$3.7 billion from December 31, 2015. At December 31, 2015, Guardian had \$43.2 billion of invested assets in its general account, an increase of \$2.5 billion from December 31, 2014. Guardian had \$40.6 billion in invested assets at December 31, 2014. Guardian manages the portfolio of invested assets to support the general account liabilities in light of liability characteristics and risk management considerations.

The following tables set forth Guardian's invested assets in the general account as of the dates indicated:

	September 30,		December 31,					
	2017		2016		2015		2014	
	Carrying Value	% of Total						
	(\$ in Millions)							
Bonds:								
Public bonds	\$ 25,400	50.7%	\$ 24,453	52.1%	\$ 22,192	51.4%	\$ 21,286	52.4%
Private placement bonds.....	8,939	17.9%	8,211	17.5%	7,765	18.0%	6,900	17.0%
CMBS	1,885	3.8%	1,555	3.3%	1,156	2.7%	962	2.4%
RMBS	923	1.8%	705	1.6%	549	1.4%	463	1.1%
Asset backed securities/ CLO	<u>820</u>	<u>1.6%</u>	<u>523</u>	<u>1.1%</u>	<u>54</u>	<u>0.1%</u>	<u>42</u>	<u>0.1%</u>
Total bonds.....	37,967	75.8%	35,447	75.6%	31,716	73.5%	29,653	73.0%
Preferred stocks.....	26	0.1%	40	0.1%	167	0.4%	119	0.3%
Common stocks— subsidiaries and affiliates	1,076	2.1%	1,044	2.2%	966	2.2%	1,006	2.5%
Common stocks— unaffiliated.....	544	1.1%	438	0.9%	490	1.1%	524	1.3%
Mortgage loans.....	3,723	7.4%	3,472	7.4%	3,388	7.9%	3,046	7.5%
Policy loans	3,472	6.9%	3,405	7.2%	3,337	7.7%	3,231	7.9%
Real estate	356	0.7%	374	0.8%	430	1.0%	149	0.4%
Partnerships and LLCs	1,938	3.9%	1,794	3.8%	1,897	4.4%	2,127	5.2%
Derivatives	28	0.1%	41	0.1%	9	0.0%	12	0.0%
Other invested assets ⁽¹⁾	116	0.2%	42	0.1%	2	0.0%	1	0.0%
Cash, cash equivalents and short-term investments.....	<u>852</u>	<u>1.7%</u>	<u>822</u>	<u>1.8%</u>	<u>778</u>	<u>1.8%</u>	<u>765</u>	<u>1.9%</u>
Total investments.....	<u>\$ 50,098</u>	<u>100.0%</u>	<u>\$ 46,919</u>	<u>100.0%</u>	<u>\$ 43,180</u>	<u>100.0%</u>	<u>\$ 40,633</u>	<u>100.0%</u>

(1) This line item consists primarily of receivables from broker on securities sold. Carrying value of investments is discussed in the Critical Accounting Policies section.

Impairments

There were \$18 million of impairments recorded during the first nine months of 2017 and all were related to the private equity limited partnerships investments. Impairments during 2016, 2015 and 2014 totaled \$46 million, \$188 million and \$2 million, respectively. In 2016, \$46 million of impairments were taken on private equity limited partnerships investments. In 2015, \$151 million of impairments were taken on an affiliated LLC, \$1 million of

impairments were taken on real estate limited partnerships, \$31 million were taken on corporate bonds and \$5 million were taken on private equity limited partnership investments. In 2014, \$2 million of impairments were taken on private placement bonds.

Guardian's Investment Strategy

Guardian's principal investment objective is to invest prudently for the long-term and deliver competitive dividends and financial security for its policyholders. Guardian's investment philosophy starts with what it believes to be sound asset allocation strategies, thereby seeking to optimize expected long-term returns within well-defined risk parameters, while benefiting from diversification strategies designed to reduce risk.

Guardian's portfolio managers employ what it believes to be a disciplined investment decision-making process, which is fundamentally based on proprietary research and analysis. Guardian employs this process in part to avoid what it views as overreliance on rating agencies or quantitative risk models. Additionally, Guardian's asset liability investment management process carefully integrates asset maturities in a manner consistent with its view of prudent funding of insurance liabilities. Guardian's process is designed to optimize risk/reward profiles and deliver consistent financial results, although this cannot be assured.

Bonds

Bonds consist primarily of government backed securities and high-quality marketable corporate debt securities. Guardian invests a significant portion of its investment funds in high quality publicly traded bonds in order to maintain and manage liquidity and reduce the risk of default in the portfolio.

The NAIC SVO rates investment credit risk based upon the issuer's credit profile. NAIC rating designations range from 1 to 6. An NAIC designation of 1 denotes obligations of the highest quality in which credit risk is at its lowest and the issuer's credit profile is stable; whereas an NAIC designation of 6 is assigned to obligations that are in or near default. Classes 1 and 2 are investment grade, and Classes 3, 4, 5 and 6 are non-investment grade.

The following table sets forth the SVO ratings for Guardian's bond portfolio along with what it believes are the equivalent rating agency designations.

Total Portfolio Credit Quality

NAIC Classes	Rating Agency Equivalent Designation	September 30,			2016			December 31,			2014		
		2017			2015			2015			2014		
		Carrying Value	Estimated Fair Value	% of Carrying Value	Carrying Value	Estimated Fair Value	% of Carrying Value	Carrying Value	Estimated Fair Value	% of Carrying Value	Carrying Value	Estimated Fair Value	% of Carrying Value
(\$ in Millions)													
1	Aaa/Aa/A	\$ 21,282	\$ 22,529	56.1%	\$ 18,135	\$ 18,866	51.2%	\$ 16,150	\$ 16,876	50.9%	\$ 14,208	\$ 15,707	47.9%
2	Baa	14,474	15,156	38.1%	15,006	15,352	42.3%	13,531	13,551	42.7%	13,332	14,332	45.0%
3	Ba	963	961	2.6%	1,200	1,193	3.4%	1,004	958	3.2%	1,075	1,089	3.6%
4	B	1,002	1,011	2.6%	1,002	1,018	2.8%	893	871	2.8%	948	963	3.2%
5	Caa and lower	127	126	0.3%	102	97	0.3%	138	125	0.4%	90	89	0.3%
6	In or near default	119	125	0.3%	2	4	0.0%	0	0	0.0%	0	0	0.0%
Total		\$ 37,967	\$ 39,908	100.0%	\$ 35,447	\$ 36,530	100.0%	\$ 31,716	\$ 32,381	100.0%	\$ 29,653	\$ 32,180	100.0%

The tables below set forth the NAIC SVO ratings for Guardian's publicly traded and privately placed portfolios.

Publicly Traded Credit Quality

NAIC Classes	Rating Agency Equivalent Designation	September 30,			2016			December 31,			2014		
		2017			2015			2015			2014		
		Carrying Value	Estimated Fair Value	% of Carrying Value	Carrying Value	Estimated Fair Value	% of Carrying Value	Carrying Value	Estimated Fair Value	% of Carrying Value	Carrying Value	Estimated Fair Value	% of Carrying Value
(\$ in Millions)													
1	Aaa/Aa/A	\$ 19,128	\$ 20,294	65.9%	\$ 16,340	\$ 17,028	60.0%	\$ 14,431	\$ 15,117	60.2%	\$ 12,942	\$ 14,344	56.9%
2	Baa	8,205	8,714	28.3%	9,109	9,380	33.4%	7,928	7,890	33.1%	8,039	8,777	35.3%
3	Ba	525	537	1.8%	732	742	2.7%	639	626	2.7%	748	768	3.3%
4	B	942	959	3.2%	968	988	3.6%	829	814	3.5%	948	963	4.2%
5	Caa and lower	109	108	0.4%	85	80	0.3%	124	111	0.5%	76	76	0.3%

6	In or near default.....	119	125	0.4%	2	4	0.0%	0	0	0.0%	0	0	0.0%
	Total	<u>\$ 29,028</u>	<u>\$ 30,737</u>	<u>100.0%</u>	<u>\$ 27,236</u>	<u>\$ 28,222</u>	<u>100.0%</u>	<u>\$ 23,951</u>	<u>\$ 24,558</u>	<u>100.0%</u>	<u>\$ 22,753</u>	<u>\$ 24,928</u>	<u>100.0%</u>

Privately Placed Credit Quality

NAIC Classes	Rating Agency Equivalent Designation	September 30, 2017			2016			December 31, 2015			2014		
		Carrying Value	Estimated Fair Value	% of Carrying Value	Carrying Value	Estimated Fair Value	% of Carrying Value	Carrying Value	Estimated Fair Value	% of Carrying Value	Carrying Value	Estimated Fair Value	% of Carrying Value
		(\$ in Millions)											
1	Aaa/Aa/A.....	\$ 2,154	\$ 2,235	24.1%	\$ 1,795	\$ 1,838	21.9%	\$ 1,719	\$ 1,759	22.1%	\$ 1,266	\$ 1,363	18.4%
2	Baa.....	6,269	6,442	70.1%	5,897	5,972	71.8%	5,603	5,661	72.2%	5,293	5,555	76.7%
3	Ba.....	438	424	4.9%	468	451	5.7%	365	332	4.7%	327	321	4.7%
4	B.....	60	52	0.7%	34	30	0.4%	64	57	0.8%	0	0	0.0%
5	Caa and lower.....	18	18	0.2%	17	17	0.2%	14	14	0.2%	14	13	0.2%
6	In or near default.....	0	0	0.0%	0	0	0.0%	0	0	0.0%	0	0	0.0%
	Total	<u>\$ 8,939</u>	<u>\$ 9,171</u>	<u>100.0%</u>	<u>\$ 8,211</u>	<u>\$ 8,308</u>	<u>100.0%</u>	<u>\$ 7,765</u>	<u>\$ 7,823</u>	<u>100.0%</u>	<u>\$ 6,900</u>	<u>\$ 7,252</u>	<u>100.0%</u>

Guardian utilizes its investments in the privately placed portfolio to enhance the value of the overall portfolio, increase diversification, and obtain higher yields than can be earned by investing in comparable quality public market securities. To control risk when utilizing privately placed securities, Guardian relies upon broader access to management information, stronger negotiated protective covenants, call protection features, and a higher level of collateralization than can customarily be achieved in the public market. The strength of the privately placed portfolio is demonstrated by the predominance of NAIC Class 1 and 2 securities.

The following tables summarize Guardian's fixed income securities by maturity.

Fixed Income Securities By Maturity

	September 30, 2017					2016					December 31, 2015					2014				
	Carrying Value	% of Total	Fair Value	% of Total	Gains/(Losses)	Carrying Value	% of Total	Fair Value	% of Total	Gains/(Losses)	Carrying Value	% of Total	Fair Value	% of Total	Gains/(Losses)	Carrying Value	% of Total	Fair Value	% of Total	Gains/(Losses)
	(\$ in Millions)																			
Due in one year or less.....	\$ 652	1.7%	\$ 663	1.6%	\$ 11	\$ 474	1.3%	\$ 492	1.4%	\$ 18	\$ 314	1.0%	\$ 347	1.1%	\$ 33	\$ 471	1.6%	\$ 498	1.6%	\$ 27
Due after one year through five years.....	7,740	20.4%	7,962	20.0%	222	5,339	15.1%	5,528	15.1%	189	4,206	13.3%	4,422	13.6%	216	3,898	13.1%	4,226	13.1%	328
Due after five years through ten years.....	9,790	25.8%	10,101	25.3%	311	9,571	27.0%	9,621	26.3%	50	10,013	31.5%	9,978	30.8%	(35)	10,359	34.9%	10,765	33.5%	406
Due after ten years.....	13,293	35.0%	14,356	36.0%	1,063	14,169	40.0%	14,810	40.6%	641	12,344	38.9%	12,594	38.9%	250	11,082	37.4%	12,494	38.8%	1,412
Subtotal(1).....	31,475	82.9%	33,082	82.9%	1,607	29,553	83.4%	30,451	83.4%	898	26,877	84.7%	27,341	84.4%	464	25,810	87.0%	27,983	87.0%	2,173
Sinking fund bonds, mortgage-backed securities and asset-backed securities(2)....	6,492	17.1%	6,826	17.1%	334	5,894	16.6%	6,079	16.6%	185	4,839	15.3%	5,040	15.6%	201	3,843	13.0%	4,196	13.0%	353
Total	<u>\$ 37,967</u>	<u>100.0%</u>	<u>\$ 39,908</u>	<u>100.0%</u>	<u>\$ 1,941</u>	<u>\$ 35,447</u>	<u>100.0%</u>	<u>\$ 36,530</u>	<u>100.0%</u>	<u>\$ 1,083</u>	<u>\$ 31,716</u>	<u>100.0%</u>	<u>\$ 32,381</u>	<u>100.0%</u>	<u>\$ 665</u>	<u>\$ 29,653</u>	<u>100.0%</u>	<u>\$ 32,179</u>	<u>100.0%</u>	<u>\$ 2,526</u>

- (1) Includes convertible bonds, public and private corporates, U.S. government/agencies, tax exempt and taxable municipals, non-U.S. bonds, and bank loans.
- (2) Includes agency and non-agency RMBS pass throughs, asset-backed securities, commercial mortgage-backed securities, and CMOs.

Guardian attempts to diversify its investment portfolio across asset type, industry and issuer in order to reduce the risk of adverse events affecting a single asset type, industry or issuer from having a material negative impact on the portfolio. Additionally, Guardian does not own any Collateralized Debt Obligations ("CDOs"), Structured Investment Vehicles ("SIVs"), or Asset Backed Commercial Paper. Fixed income securities were diversified by asset category of issuer at September 30, 2017 and December 31, 2016, 2015 and 2014 as set forth in the following tables.

Composition of Fixed Income Securities Portfolio

	September 30, 2017			
	Carrying Value	% of Total	Fair Value	Gains/(Losses)
(\$ in Millions)				
U.S. Treasury Securities.....	\$ 2,151.8	5.7%	\$ 2,162.7	\$ 10.9
U.S. Government Agencies.....	3.4	0.0%	3.3	(0.1)
Obligations of States and Political Subdivisions.....	2,160.0	5.7%	2,435.2	275.2
Debt Securities Issued by Foreign Governments.....	241.0	0.6%	247.9	6.9
Corporate Securities:				
U.S. Corporate.....	21,948.8	57.8%	23,147.2	1,198.4

September 30, 2017

	Carrying Value	% of Total	Fair Value	% of Total	Gains/ (Losses)
			(\$ in Millions)		
Foreign Corporate.....	7,199.9	19.0%	7,562.4	19.0%	362.5
Residential Mortgage-Backed Securities:					
Government Agency.....	633.9	1.7%	643.0	1.6%	9.1
Non Agency RMBS.....	923.1	2.4%	992.2	2.5%	69.1
CMBS.....	1,884.5	5.0%	1,892.4	4.7%	7.9
Asset-Backed Securities.....	582.9	1.5%	583.1	1.5%	0.2
Collateralized Loan Obligations.....	237.2	0.6%	238.2	0.6%	1.0
Total.....	\$ 37,966.5	100.0%	\$ 39,907.6	100.0%	\$ 1,941.1

December 31, 2016

	Carrying Value	% of Total	Fair Value	% of Total	Gains/ (Losses)
			(\$ in Millions)		
U.S. Treasury Securities.....	\$ 1,597.5	4.5%	\$ 1,571.7	4.3%	\$ (25.8)
U.S. Government Agencies.....	3.7	0.0%	3.6	0.0%	(0.1)
Obligations of States and Political Subdivisions.....	2,246.0	6.3%	2,462.4	6.8%	216.4
Debt Securities Issued by Foreign Governments.....	209.2	0.6%	210.5	0.6%	1.3
Corporate Securities:					
U.S. Corporate.....	21,114.7	59.5%	21,803.8	59.7%	689.1
Foreign Corporate.....	6,828.1	19.3%	7,024.1	19.2%	196.0
Residential Mortgage-Backed Securities:					
Government Agency.....	666.3	1.9%	672.9	1.8%	6.6
Non Agency RMBS.....	704.9	2.0%	715.0	2.0%	10.1
CMBS.....	1,554.8	4.4%	1,546.1	4.2%	(8.7)
Asset-Backed Securities.....	339.5	1.0%	337.5	0.9%	(2.0)
Collateralized Loan Obligations.....	182.7	0.5%	182.6	0.5%	(0.1)
Total.....	\$ 35,447.4	100.0%	\$ 36,530.2	100.0%	\$ 1,082.8

December 31, 2015

	Carrying Value	% of Total	Fair Value	% of Total	Gains/ (Losses)
			(\$ in Millions)		
U.S. Treasury Securities.....	\$ 1,638.5	5.2%	\$ 1,638.6	5.1%	\$ 0.2
U.S. Government Agencies.....	4.8	0.0%	4.7	0.0%	0.0
Obligations of States and Political Subdivisions.....	2,148.7	6.8%	2,413.6	7.5%	264.9
Debt Securities Issued by Foreign Governments.....	305.9	1.0%	290.9	0.9%	(14.9)
Corporate Securities:					
U.S. Corporate.....	18,258.5	57.6%	18,614.2	57.5%	355.7
Foreign Corporate.....	6,937.4	21.9%	6,985.0	21.6%	47.6
Residential Mortgage-Backed Securities:					
Government Agency.....	663.9	2.1%	677.2	2.1%	13.3
Non Agency RMBS.....	548.6	1.7%	544.0	1.7%	(4.6)
CMBS.....	1,155.6	3.6%	1,158.0	3.6%	2.5
Asset-Backed Securities.....	54.2	0.2%	54.8	0.2%	0.5
Collateralized Loan Obligations.....	—	0.0%	—	0.0%	—
Total.....	\$ 31,715.9	100.0%	\$ 32,381.1	100.0%	\$ 665.1

December 31, 2014

	Carrying Value	% of Total	Fair Value	% of Total	Gains/ (Losses)
			(\$ in Millions)		
U.S. Treasury Securities.....	\$ 1,297.1	4.4%	\$ 1,345.9	4.2%	\$ 48.7
U.S. Government Agencies.....	6.5	0.0%	6.5	0.0%	0.0
Obligations of States and Political Subdivisions.....	2,139.4	7.2%	2,486.2	7.7%	346.8
Debt Securities Issued by Foreign Governments.....	536.8	1.8%	567.4	1.8%	30.6

December 31, 2014

	Carrying Value	% of Total	Fair Value	% of Total	Gains/ (Losses)
			(\$ in Millions)		
Corporate Securities:					
U.S. Corporate.....	16,192.1	54.6%	17,782.5	55.3%	1,590.4
Foreign Corporate	7,438.6	25.1%	7,891.7	24.5%	453.0
Residential Mortgage-Backed Securities:					
Government Agency.....	576.1	1.9%	599.3	1.9%	23.1
Non Agency RMBS.....	465.2	1.6%	468.6	1.5%	3.4
CMBS.....	962.0	3.2%	991.9	3.1%	29.9
Asset-Backed Securities.....	38.8	0.1%	40.0	0.1%	1.1
Collateralized Loan Obligations.....	—	0.0%	—	0.0%	—
Total.....	<u>\$ 29,652.9</u>	<u>100.0%</u>	<u>\$ 32,179.9</u>	<u>100.0%</u>	<u>\$ 2,527.1</u>

Guardian’s corporate credit portfolio is well diversified. Guardian has aggregate per issuer limits to attempt to limit the maximum exposure to an issuer to a set percentage of the securities portfolio. This reduces the impact of default risk or of a single issuer having a material negative impact on the portfolio.

Mortgage-Backed and Other Asset-Backed Securities (Structured Securities)

Asset Backed, Commercial Mortgage Backed and Residential Mortgage Backed Securities (Structured Securities) of \$4.3 billion consist mainly (86.3% as of September 30, 2017) of Agency and Non-Agency RMBS as well as CMBS and CLO’s of generally high quality, which are supported by well diversified collateral.

Asset Backed, Commercial Mortgage Backed and Residential Mortgage Backed Securities (Structured Securities) of \$3.4 billion consist mainly (90.2% as of December 31, 2016) of Agency and Non-Agency RMBS as well as CMBS and CLO’s of generally high quality, which are supported by well diversified collateral.

Asset Backed, Commercial Mortgage Backed and Residential Mortgage Backed Securities (Structured Securities) of \$2.4 billion consist mainly (97.8% as of December 31, 2015) of Agency and Non-Agency RMBS as well as CMBS of generally high quality, which are supported by well diversified collateral. See “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Analysis of Results of Operations—For the Years Ended December 31, 2016, 2015 and 2014—Net Realized Capital Gains After Tax and Transfers to IMR” for additional information regarding RMBS held in Guardian’s investment portfolio. As of September 30, 2017, Guardian had no direct subprime exposure through the origination of residential mortgage loans or purchases of unsecuritized whole-loan pools. As of September 30, 2017, December 31, 2016, December 31, 2015 and December 31, 2014, Guardian had Agency (Fannie Mae Or Freddie Mac) mortgage backed exposure with a carrying value of \$634 million, \$666 million, \$664 million and \$576 million, respectively.

The following tables show the types of mortgage-backed and asset-backed securities held as of September 30, 2017 and December 31, 2016, 2015 and 2014.

	September 30, 2017											
	Carrying Value	% of Total	Fair Value	% of Total	Gains/ (Losses)	NAIC 1	NAIC 2	NAIC 3	NAIC 4	NAIC 5	NAIC 6	Total
	(\$ in Millions)					Carrying Value (\$ in Millions)						
Residential Mortgage-Backed Securities:												
Government Agency.....	\$ 633.9	14.9%	\$ 643.0	14.8%	\$ 9.1	\$ 633.9	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 633.9
Non-Agency RMBS	923.1	21.6%	992.2	22.8%	69.1	758.0	20.3	5.6	13.7	7.5	118.0	923.1
CMBS.....	1,884.5	44.2%	1,892.4	43.5%	7.9	1,884.5	—	—	—	—	—	1,884.5
Asset Backed Securities (ABS)	582.9	13.7%	583.1	13.4%	0.2	524.9	57.0	1.0	—	—	—	582.9
Collateralized Loan Obligations (CLO)	237.2	5.6%	238.2	5.5%	1.0	237.2	—	—	—	—	—	237.2
Total.....	<u>\$ 4,261.6</u>	<u>100.0%</u>	<u>\$ 4,348.9</u>	<u>100.0%</u>	<u>\$ 87.3</u>	<u>\$ 4,038.5</u>	<u>\$ 77.3</u>	<u>\$ 6.6</u>	<u>\$ 13.7</u>	<u>\$ 7.5</u>	<u>\$ 118.0</u>	<u>\$ 4,261.6</u>

	December 31, 2016											
	Carrying Value	% of Total	Fair Value	% of Total	Gains/ (Losses)	NAIC 1	NAIC 2	NAIC 3	NAIC 4	NAIC 5	NAIC 6	Total
	(\$ in Millions)					Carrying Value (\$ in Millions)						
Residential Mortgage-Backed Securities:												
Government Agency.....	\$ 666.3	19.3%	\$ 672.9	19.4%	\$ 6.6	\$ 666.3	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 666.3
Non-Agency RMBS	704.9	20.5%	715.0	20.7%	10.1	699.6	5.3	—	—	—	—	704.9

CMBS.....	1,554.8	45.1%	1,546.1	44.8%	(4.7)	1,554.8	-	-	-	-	-	1,554.8
Asset Backed Securities (ABS).....	339.6	9.8%	337.5	9.8%	(2.1)	290.3	49.3	-	-	-	-	339.6
Collateralized Loan Obligations (CLO).....	182.7	5.3%	182.6	5.3%	(0.1)	182.7	-	-	-	-	-	182.7
Total.....	\$ 3,448.3	100.0%	\$ 3,454.1	100.0%	\$ (9.8)	\$3,393.7	\$ 54.6	\$ -	\$ -	\$ -	\$ -	\$ 3,448.3

December 31, 2015

	Carrying Value	% of Total	Fair Value	% of Total	Gains/(Losses)	NAIC 1	NAIC 2	NAIC 3	NAIC 4	NAIC 5	NAIC 6	Total
	Carrying Value (\$ in Millions)											
	(\$ in Millions)											
Residential Mortgage-Backed Securities:												
Government Agency.....	\$ 663.9	27.4%	\$ 677.2	27.8%	\$ 13.3	\$ 663.9	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 663.9
Non-Agency RMBS.....	548.6	22.7%	544.0	22.4%	(4.6)	531.1	5.0	3.7	8.8	-	-	548.6
CMBS.....	1,155.6	47.7%	1,158.0	47.6%	2.4	1,155.6	-	-	-	-	-	1,155.6
Asset Backed Securities (ABS).....	54.2	2.2%	54.8	2.2%	0.6	19.5	34.7	-	-	-	-	54.2
Total.....	\$ 2,422.3	100.0%	\$ 2,434.0	100.0%	\$ 11.7	\$2,370.1	\$ 39.7	\$ 3.7	\$ 8.8	\$ -	\$ -	\$ 2,422.3

December 31, 2014

	Carrying Value	% of Total	Fair Value	% of Total	Gains/(Losses)	NAIC 1	NAIC 2	NAIC 3	NAIC 4	NAIC 5	NAIC 6	Total
	Carrying Value (\$ in Millions)											
	(\$ in Millions)											
Residential Mortgage-Backed Securities:												
Government Agency.....	\$ 576.1	28.2%	\$ 599.3	28.6%	\$ 23.2	\$ 576.1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 576.1
Non-Agency RMBS.....	465.2	22.8%	468.6	22.3%	3.4	419.4	34.5	11.3	-	-	-	465.2
CMBS.....	962.0	47.1%	991.9	47.2%	29.9	962.0	-	-	-	-	-	962.0
Asset Backed Securities (ABS).....	38.8	1.9%	40.0	1.9%	1.2	19.5	19.3	-	-	-	-	38.8
Total.....	\$ 2,042.1	100.0%	\$ 2,099.8	100.0%	\$ 57.7	\$1,977.0	\$ 53.8	\$ 11.3	\$ -	\$ -	\$ -	\$ 2,042.1

Bond Portfolio Surveillance and Under-Performing Investments

Generally, bonds are valued at amortized cost using the constant yield interest method. Bond transactions are recorded on a trade date basis, except for private placement bonds which are recorded on the funding date.

The fair value of bonds is based on values provided by the NAIC's SVO when available. If SVO values are not available, quoted market values provided by other third-party organizations are used. If quoted market values are unavailable, fair value is estimated by discounting expected future cash flows using current market rates applicable to yield, credit quality, and maturity of the investment or using quoted market values for comparable investments.

Guardian actively manages portfolio risks and provides a daily mark-to-market valuation for all of its public securities. Daily total rates of return are calculated on this actively managed portfolio and a performance attribution review is performed on a quarterly basis. Credit risk analysis is ongoing.

To identify underperforming investments, Guardian conducts a semi-annual management review of all bonds including those in default, not-in-good standing, or valued below 80% of cost. In addition, a credit report is provided quarterly with other investment related materials and reviewed with the Investment Committee of the Board. Guardian considers the following factors in the evaluation of whether a non-interest related decline in value is other-than-temporary: (a) the financial condition and near-term prospects of the issuer; (b) the likelihood that Guardian will be able to collect all amounts due according to the contractual terms of a debt security in effect at the date of acquisition; (c) its ability and intent to hold the investment for a period of time sufficient to allow for an anticipated recovery in value and (d) the period and degree to which the market value has been below cost. Guardian considers the following factors in the evaluation of whether an interest related decline in value is other-than-temporary: (a) its near-term intent to sell; (b) its contractual and regulatory obligations and (c) its ability to hold the investment until anticipated recovery of the cost of the investment.

Additionally, Guardian considers qualitative and quantitative factors such as material declines in issuer revenues or margins, significant uncertainty regarding the issuer's industry, debt service coverage or cash flow ratios that fall below industry-specific thresholds, violation of financial covenants, trading of public securities at a substantial discount due to specific credit concerns, and other subjective factors that relate to the issuer.

Guardian actively reviews the bond portfolio to estimate the likelihood and amount of financial defaults or write-downs in the portfolio and to make timely decisions as to the potential sale or renegotiation of terms of specific investments.

Guardian employs a systematic methodology to evaluate declines in fair value below book value. The methodology to evaluate declines in fair value utilizes a quantitative and qualitative process ensuring that available evidence concerning the declines is evaluated in a disciplined manner. The book values of investments are written down to fair value when a decline in value is considered to be other-than-temporary. See “—Impairments.”

Common Stocks

Guardian’s common stocks include investments in public equities, mutual funds, and the net equity in unconsolidated subsidiaries and affiliates. Investments in insurance subsidiaries are stated at underlying statutory surplus adjusted for unamortized goodwill.

The table below details the carrying value of common stocks of Guardian’s unaffiliated and affiliated companies as of the dates indicated:

	As of September 30,	As of December 31,		
	2017	2016	2015	2014
	(\$ in Millions)			
Common Stocks – Unaffiliated ⁽¹⁾	\$ 544	\$ 438	\$ 490	\$ 524
Investment in Affiliates:				
BLICOA.....	\$ 210	\$ 202	\$ 208	\$ 269
GIAC.....	321	260	260	227
Park Avenue Life Insurance Company.....	69	64	50	76
Other Affiliated Companies	476	518	448	434
Total Investment in Affiliates:	<u>\$ 1,076</u>	<u>\$ 1,044</u>	<u>\$ 966</u>	<u>\$ 1,006</u>

- (1) See “—Statement of Financial Position—Assets” for a discussion of the change in common stocks during 2016 as compared to 2015 and 2014.

Mortgage Loans

Mortgage loans represented 7.4% of the total investments in the general account as of September 30, 2017, 7.4% as of December 31, 2016, 7.9% as of December 31, 2015 and 7.5% as of December 31, 2014. Mortgage loans consist of whole loans on commercial real estate.

Commercial Mortgage Loans

Guardian’s commercial mortgage loan portfolio, which includes mezzanine loans, consisted of fixed rate loans on completed, income-producing properties.

As of September 30, 2017 and December 31, 2016, 2015 and 2014, 96%, 96%, 96% and 95%, respectively, of the commercial mortgage loan portfolio consisted of bullet loans. Bullet loans are loans that do not fully amortize over their term.

Guardian had 3 bullet loans totaling \$14 million scheduled to mature during 2017. As of September 30, 2017, 20 loans were paid in full for \$211 million. Past experience with regard to bullet maturities, however, is not necessarily indicative of future results. Guardian had 1 loan with a principal balance of \$23 million with a \$5 million valuation allowance as of September 30, 2017 and December 31, 2016, 2015 and 2014.

The maturities of Guardian’s commercial mortgage loans are well-diversified as per the table below, and Guardian carefully monitors and manages them in light of its liquidity position.

The following tables set forth the commercial mortgage loan portfolio by maturity:

Commercial Loans by Maturity

As of September 30, 2017			
Year of Maturity	Carrying Value (\$ in millions)	Number of Loans	Percent
2017	\$ 13.8	4	0.4%
2018	304.9	43	8.2%
2019	71.3	13	1.9%
2020	251.4	19	6.7%
2021	269.2	28	7.2%
2022	512.2	23	13.8%
2023	238.6	15	6.4%
2024	370.8	22	10.0%
2025	571.9	29	15.4%
2026	361.0	21	9.7%
2027	506.4	28	13.6%
2028	34.8	1	0.9%
2029	33.6	2	0.9%
2031	127.3	7	3.4%
2034	45.9	1	1.2%
2036	9.4	1	0.3%
Total	<u>\$ 3,722.5</u>	<u>257</u>	<u>100.0%</u>

As of December 31, 2016			
Year of Maturity	Carrying Value (\$ in millions)	Number of Loans	Percent
2017	\$ 241.8	26	7.0%
2018	349.8	47	10.1%
2019	80.3	15	2.3%
2020	255.8	19	7.4%
2021	326.2	29	9.4%
2022	411.3	22	11.8%
2023	241.3	15	7.0%
2024	280.6	19	8.1%
2025	569.0	29	16.4%
2026	364.1	21	10.5%
2027	110.0	4	3.2%
2028	35.3	1	1.0%
2029	21.8	1	0.6%
2031	127.3	7	3.7%
2034	47.4	1	1.4%
2036	9.6	1	0.3%
Total	<u>\$ 3,471.6</u>	<u>257</u>	<u>100.0%</u>

As of December 31, 2015			
Year of Maturity	Carrying Value (\$ in millions)	Number of Loans	Percent
2016	\$ 199.9	34	5.9%
2017	490.9	48	14.5%
2018	363.3	49	10.7%
2019	103.1	17	3.0%
2020	262.2	20	7.7%
2021	250.5	29	7.4%
2022	354.7	20	10.5%
2023	255.6	15	7.5%
2024	284.9	18	8.4%
2025	575.3	31	17.0%
2026	143.1	14	4.2%
2027	3.7	1	0.1%
2028	36.0	1	1.1%
2029	22.5	1	0.7%
2030	42.4	2	1.3%
Total	<u>\$ 3,387.9</u>	<u>300</u>	<u>100.0%</u>

The following tables set forth the commercial mortgage loan portfolio by property type and geographic distribution:

Commercial Loans by Property Type

	September 30,		December 31,					
	2017		2016		2015		2014	
	Carrying Value	% of Total						
	(\$ in Millions)							
Office	\$ 551.9	14.8%	\$ 609.5	17.6%	\$ 793.2	23.4%	\$ 952.5	31.3%
Apartments	1,702.0	45.7%	1,463.6	42.2%	1,313.2	38.8%	930.7	30.6%
Industrial & other	342.5	9.2%	365.9	10.5%	410.8	12.1%	400.8	13.2%
Retail	949.0	25.5%	853.1	24.6%	796.3	23.5%	762.2	25.0%
Hotels	177.1	4.8%	179.5	5.2%	74.5	2.2%	—	0.0%
Total	<u>\$ 3,722.5</u>	<u>100.0%</u>	<u>\$ 3,471.6</u>	<u>100.0%</u>	<u>\$ 3,387.9</u>	<u>100.0%</u>	<u>\$ 3,046.3</u>	<u>100.0%</u>

Commercial Loans by Geographic Distribution

	September 30,		December 31,					
	2017		2016		2015		2014	
	Carrying Value	% of Total						
	(\$ in Millions)							
New England ⁽¹⁾	\$ 212.7	5.7%	\$ 190.9	5.5%	\$ 256.4	7.6%	\$ 168.0	5.5%
Mid Atlantic ⁽²⁾	558.8	15.0%	552.8	15.9%	530.5	15.7%	488.8	16.0%
South Atlantic ⁽³⁾	877.9	23.6%	836.4	24.1%	855.7	25.3%	830.6	27.3%
East North Central ⁽⁴⁾	100.7	2.7%	123.2	3.5%	168.6	5.0%	206.3	6.8%
East South Central ⁽⁵⁾	111.6	3.0%	55.6	1.6%	17.2	0.5%	19.2	0.6%
West North Central ⁽⁶⁾	9.5	0.2%	10.2	0.3%	11.3	0.3%	52.7	1.7%
West South Central ⁽⁷⁾	298.7	8.0%	227.2	6.5%	206.1	6.1%	161.7	5.3%
Mountain ⁽⁸⁾	180.7	4.9%	133.8	3.9%	157.7	4.7%	157.5	5.2%
Pacific ⁽⁹⁾	1,371.9	36.9%	1,341.4	38.6%	1,184.5	35.0%	961.5	31.6%
Total	<u>\$ 3,722.5</u>	<u>100.0%</u>	<u>\$ 3,471.6</u>	<u>100.0%</u>	<u>\$ 3,387.9</u>	<u>100.0%</u>	<u>\$ 3,046.3</u>	<u>100.0%</u>

- (1) New England states are CT, MA, ME, NH, RI and VT.
- (2) Mid-Atlantic states are PA, NJ and NY.
- (3) South Atlantic states are DE, DC, FL, GA, MD, NC, SC, VA and WV.
- (4) East North Central states are IL, IN, MI, OH and WI.
- (5) East South Central states are AL, KY, MS and TN.
- (6) West North Central states are IA, KS, MN, MO, NE, ND and SD.
- (7) West South Central states are AR, LA, OK and TX.
- (8) Mountain Region states are AZ, CO, ID, MT, NV, NM, UT and WY.
- (9) Pacific Region states are AK, CA, HI, OR and WA.

Guardian's commercial mortgage whole loan exposure to Nevada (\$42 million), Arizona (\$15 million), Florida (\$174 million) and California (\$1,205 million) totaled \$1.4 billion as of September 30, 2017. This represents 38.6% of the total commercial mortgage whole loan portfolio and this aggregation has an average loan-to-value ("LTV") of 48% as compared to 49% for the entire commercial mortgage whole loan portfolio. These loans are performing well with no delinquencies.

The following tables set forth the commercial loan portfolio by LTV range, year of origination and delinquency rate:

Commercial Mortgage Loans by LTV Range⁽¹⁾

	As of September 30, 2017			
	Carrying Value	Number of Loans	Average Loan Amount	Percent of Portfolio
50% LTV or below	\$ 1,182.3	123	\$ 9.6	31.8%
51%–60% LTV	1,489.2	81	18.4	40.0%
61%–70% LTV	873.7	40	21.8	23.5%
71%–75% LTV	112.8	8	14.1	3.0%
75%–80% LTV	46.4	4	11.6	1.2%
Greater than 80% LTV	18.1	1	18.1	0.5%
Total	<u>\$ 3,722.5</u>	<u>257</u>	<u>\$ 14.5</u>	<u>100.0%</u>

	As of December 31, 2016			
	Carrying Value	Number of Loans	Average Loan Amount	Percent of Portfolio
50% LTV or below	\$ 1,116.8	125	\$ 8.9	32.2%
51%–60% LTV	1,040.1	58	17.9	30.0%
61%–70% LTV	1,005.8	53	19.0	29.0%
71%–75% LTV	198.4	11	18.0	5.7%
75%–80% LTV	63.7	7	9.1	1.8%
Greater than 80% LTV	46.9	3	15.6	1.4%
Total	<u>\$ 3,471.6</u>	<u>257</u>	<u>\$ 13.5</u>	<u>100.0%</u>

	As of December 31, 2015			
	Carrying Value	Number of Loans	Average Loan Amount	Percent of Portfolio
50% LTV or below	\$ 885.5	139	\$ 6.4	26.1%
51%–60% LTV	1,061.6	61	17.4	31.3%
61%–70% LTV	1,056.6	65	16.3	31.2%
71%–75% LTV	196.4	14	14.0	5.8%
75%–80% LTV	126.5	12	10.5	3.7%
Greater than 80% LTV	61.4	9	6.8	1.8%
Total	<u>\$ 3,387.9</u>	<u>300</u>	<u>\$ 11.3</u>	<u>100.0%</u>

(1) The LTV represents the September 30, 2017 loan balance divided by the value of the property utilizing the most recent property financial statements. The value of the property is based on the 2016 year end property net operating income divided by a market capitalization rate. 2017 financial information for such properties is not generally available until the second or third quarter of 2018.

The following tables set forth the carrying value of the commercial loan portfolio by property type and vintage:

Carrying Value of Commercial Mortgage Loans

	As of September 30, 2017									
	2009 & Prior	2010	2011	2012	2013	2014	2015	2016	2017	Total
	(\$ in Millions)									
Office	\$ 261.2	\$ 36.1	\$ 4.6	\$ 18.1	\$ 3.4	\$ 6.9	\$ 173.3	\$ 35.4	\$ 12.9	\$ 551.9
Apartments	64.7	31.2	35.6	124.7	160.9	218.1	354.9	361.4	350.5	1,702.0
Industrial	79.0	–	6.6	–	7.7	59.7	–	–	84.3	237.3
Retail	262.9	–	26.6	72.2	11.0	91.2	137.8	154.2	193.1	949.0
Hotels	–	–	–	–	–	–	73.6	103.5	–	177.1
Other	27.0	–	–	27.3	–	23.0	27.9	–	–	105.2
Total	<u>\$ 694.8</u>	<u>\$ 67.3</u>	<u>\$ 73.4</u>	<u>\$ 242.3</u>	<u>\$ 183.0</u>	<u>\$ 398.9</u>	<u>\$ 767.5</u>	<u>\$ 654.5</u>	<u>\$ 640.8</u>	<u>\$ 3,722.5</u>

As of December 31, 2016

	2008 & Prior	2009	2010	2011	2012	2013	2014	2015	2016	Total
	(\$ in Millions)									
Office	\$ 335.6	\$ 48.5	\$ 36.7	\$ 4.7	\$ 34.5	\$ 3.6	\$ –	\$ 115.5	\$ 30.5	\$ 609.5
Apartments	71.5	–	31.7	65.2	126.0	212.8	219.4	373.1	363.8	1,463.6
Industrial	102.1	3.8	–	6.8	4.9	7.9	60.6	–	–	186.2
Retail	354.9	–	–	27.2	73.6	11.2	92.6	139.1	154.6	853.1
Hotels	–	–	–	–	–	–	–	74.0	105.5	179.5
Other	3.3	24.9	–	–	27.7	1.7	30.0	87.0	5.1	179.7
Total	\$ 867.3	\$ 77.2	\$ 68.4	\$ 104.0	\$ 266.8	\$ 237.1	\$ 402.5	\$ 788.8	\$ 659.5	\$3,471.6

As of December 31, 2015

	2007 & Prior	2008	2009	2010	2011	2012	2013	2014	2015	Total
	(\$ in Millions)									
Office	\$ 363.2	\$ 128.7	\$ 67.7	\$ 50.3	\$ 4.9	\$ 35.1	\$ 3.7	\$ 22.3	\$ 117.2	\$ 793.2
Apartments	133.3	33.2	–	32.3	110.7	162.7	245.9	220.8	374.3	1,313.2
Industrial	98.4	37.0	4.0	–	7.2	5.6	8.1	61.8	–	222.0
Retail	290.5	156.3	–	–	27.9	75.3	11.4	94.3	140.5	796.3
Hotels	–	–	–	–	–	–	–	–	74.5	74.5
Other	12.9	3.3	25.5	–	–	28.3	1.7	30.0	87.2	188.8
Total	\$ 898.3	\$ 358.4	\$ 97.2	\$ 82.6	\$ 150.7	\$ 307.1	\$ 270.8	\$ 429.2	\$ 793.7	\$3,387.9

Residential Mortgage Loans

Guardian does not currently originate residential mortgages.

Mortgage Loan Portfolio Surveillance and Under-Performing Investments

Guardian actively monitors, manages, and directly services its commercial mortgage loan portfolio. Guardian performs or reviews all aspects of loan origination and portfolio management, including lease analysis, property transfer analysis, economic and financial reviews, tenant analysis, and management of default and bankruptcy proceedings.

Guardian's \$3.7 billion commercial mortgage loan portfolio is well-diversified geographically and by property type. Guardian's underwriting seeks to effectively protect the company from cyclical market challenges. The portfolio's current delinquency rate is 0%. Guardian utilized what it considers to be conservative underwriting and valuation standards in originating loans and anticipates that the portfolio should continue to perform well relative to the industry. In monitoring and evaluating the portfolio, Guardian has used models and stress tests, including a severe early-90's real estate recession scenario provided by CoStar. Guardian recently stress tested the individual loan values in the \$3.7 billion commercial mortgage whole loan portfolio by employing increased vacancy rates and higher capitalization rates reflective of deteriorating market conditions. Even under these stress tests, the majority of the assets that secure Guardian's mortgages continue to support the debt service, with a minimal amount of projected loss. However, given the inherent limitations and underlying assumptions of quantitative modeling, there can be no assurances of Guardian's ability to maintain sufficient liquidity under actual liquidity needs.

Guardian revalues underperforming properties each year and reinspects these properties at least every other year based on internal quality ratings. The criteria used to determine whether a current or potential problem exists includes borrower bankruptcies, major tenant bankruptcies, requests for restructuring, delinquent tax payments, late payments, loan-to-value or debt service coverage deficiencies, and overall vacancy levels.

There were no current or potential problem mortgage loans consisting of restructured mortgage loans as of September 30, 2017 and December 31, 2016, 2015 and 2014. There were no commercial mortgage loans in process of foreclosure or in default as of September 30, 2017 and December 31, 2016, 2015 and 2014. The AVR contains a mortgage loan component, which totaled \$32 million, \$31 million, \$33 million and \$29 million as of September 30,

2017 and December 31, 2016, December 31, 2015 and December 31, 2014, respectively. See “Investment Reserves.”

Real Estate

Guardian’s real estate portfolio includes real estate properties it occupies and real estate it originally acquired as investments or through foreclosure or deed in lieu of foreclosure. As of September 30, 2017 and December 31, 2016, 2015 and 2014, Guardian did not have any foreclosed real estate.

The following tables illustrate the diversity of Guardian’s real estate portfolio by property type and geographic distribution:

Real Estate Property by Property Type (Excludes Home Office Properties)

	September 30,		2016		December 31,		2014	
	2017		2016		2015		2014	
	Carrying Value	% of Total						
	(\$ in Millions)							
Office.....	\$ 55.4	15.7%	\$ 56.5	15.7%	\$ 87.7	21.1%	\$ 0.0	0.0%
Apartments.....	217.4	61.5%	222.4	61.6%	219.7	53.0%	31.7	24.4%
Industrial & other.....	77.3	21.8%	78.4	21.7%	103.6	25.0%	98.4	75.6%
Retail.....	3.5	1.0%	3.7	1.0%	3.9	0.9%	0.0	0.0%
Hotels.....	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%
Total	<u>\$ 353.6</u>	<u>100.0%</u>	<u>\$ 361.0</u>	<u>100.0%</u>	<u>\$ 414.9</u>	<u>100.0%</u>	<u>\$ 130.1</u>	<u>100.0%</u>

Real Estate by Geographic Distribution (Excludes Home Office Properties)

	September 30,		December 31,					
	2017		2016		2015		2014	
	Carrying Value	% of Total	Carrying Value	% of Total	Carrying Value	% of Total	Carrying Value	% of Total
	(\$ in Millions)							
New England ⁽¹⁾	\$ 62.2	17.6%	\$ 63.2	17.5%	\$ 32.5	7.8%	\$ –	0.0%
Mid Atlantic ⁽²⁾	–	0.0%	–	0.0%	–	0.0%	–	0.0%
South Atlantic ⁽³⁾	101.2	28.6%	103.7	28.7%	137.0	33.0%	21.2	16.3%
East North Central ⁽⁴⁾	–	0.0%	–	0.0%	–	0.0%	–	0.0%
East South Central ⁽⁵⁾	–	0.0%	–	0.0%	–	0.0%	–	0.0%
West North Central ⁽⁶⁾	–	0.0%	–	0.0%	–	0.0%	–	0.0%
West South Central ⁽⁷⁾	–	0.0%	–	0.0%	–	0.0%	–	0.0%
Mountain ⁽⁸⁾	–	0.0%	–	0.0%	7.2	1.7%	–	0.0%
Pacific ⁽⁹⁾	190.2	53.8%	194.1	53.8%	238.2	57.4%	108.9	83.7%
Total	<u>\$ 353.6</u>	<u>100.0%</u>	<u>\$ 361.0</u>	<u>100.0%</u>	<u>\$ 414.9</u>	<u>100.0%</u>	<u>\$ 130.1</u>	<u>100.0%</u>

- (1) New England states are CT, MA, ME, NH, RI and VT.
- (2) Mid-Atlantic states are PA, NJ and NY.
- (3) South Atlantic states are DE, DC, FL, GA, MD, NC, SC, VA and WV.
- (4) East North Central states are IL, IN, MI, OH and WI.
- (5) East South Central states are AL, KY, MS and TN.
- (6) West North Central states are IA, KS, MN, MO, NE, ND and SD.
- (7) West South Central states are AR, LA, OK and TX.
- (8) Mountain Region states are AZ, CO, ID, MT, NV, NM, UT and WY.
- (9) Pacific Region states are AK, CA, HI, OR and WA.

As of September 30, 2017, Guardian's real estate portfolio consisted of 21 properties with a statement value of \$356 million, of which \$3 million was occupied by Guardian. The portfolio uses leverage to increase return, with \$268 million in third party non-recourse debt outstanding as of September 30, 2017. As of December 31, 2016, Guardian's real estate portfolio consisted of 25 properties with a statement value of \$374 million, of which \$13 million was occupied by Guardian. The portfolio uses leverage to increase return, with \$270 million in third party non-recourse debt outstanding as of December 31, 2016. As of December 31, 2015, Guardian's real estate portfolio consisted of 30 properties with a statement value of \$430 million, of which \$15 million was occupied by Guardian. The portfolio uses leverage to increase return, with \$212 million in third-party non-recourse debt outstanding as of December 31, 2015. As of December 31, 2014, Guardian's real estate portfolio consisted of 18 properties with a statement value of \$149 million, of which \$19 million was occupied by Guardian. The portfolio uses leverage to increase return with \$8 million in third-party non-recourse debt outstanding as of December 31, 2014.

Guardian reviews individual property valuations on an annual basis. Internal valuations are conducted by Guardian's Asset Managers. Appropriate appraisal valuation methodologies are employed on a case-by-case basis (including Income Approach, Sales Comparison Approach and Cost Approach). Guardian reviews these valuations for technical accuracy, methodology, and the appropriateness of the assumed rates of return. Generally, external valuations are conducted on an ad hoc basis as determined by management or joint venture ownership requirements. As of September 30, 2017, Guardian's real estate and other invested asset AVR totaled \$361 million.

Private Equity Limited Partnership Investments by Type

	September 30,		December 31,					
	2017		2016		2015		2014	
	Carrying Value	% of Total	Carrying Value	% of Total	Carrying Value	% of Total	Carrying Value	% of Total
	(\$ in Millions)							
Private Equity Investments	\$ 1,062	54.0%	\$ 922	50.2%	\$ 922	48.4%	\$ 789	36.9%
Real Estate Investments	55	2.8%	132	7.2%	383	20.1%	676	31.6%
Hedge Funds	–	–	–	–	–	–	–	–
Other Alternative Investments	58	3.0%	71	3.9%	44	2.3%	74	3.5%
Affiliated LLCs	<u>791</u>	<u>40.2%</u>	<u>710</u>	<u>38.7%</u>	<u>556</u>	<u>29.2%</u>	<u>600</u>	<u>28.0%</u>

Derivative Financial Instruments

	Notional Amount				Estimated Fair Value Asset/(Liability)			
	September 30,	December 31,			September 30,	December 31,		
	2017	2016	2015	2014	2017	2016	2015	2014
	(\$ in Millions)							
Foreign currency swaps.....	\$ 788.7	\$ 435.0	\$ 145.9	\$ 45.2	\$ (27.5)	\$ 16.9	\$ 9.0	\$ 2.3
Currency forwards.....	\$ –	\$ –	\$ –	\$ 519.0	\$ –	\$ –	\$ –	\$ 9.9
Credit default swaps.....	\$ –	\$ 950.0	\$ 50.0	\$ –	\$ –	\$ (14.7)	\$ (5.0)	\$ –
Exchange traded futures.....	\$ 269.5	\$ 649.6	\$ 170.6	\$ 247.3	\$ *	\$ *	*	*
S&P equity options.....	\$ 6.8	\$ 1.5	\$ –	\$ –	\$ 0.1	\$ –	\$ –	\$ –

*Futures fair value (Variation Margin) is settled daily in full.

Policy Loans

Policy loans are permitted to the extent of such policy's contractual limits. Policy loans represent loans to a policyholder on the security of the cash surrender value of the policy. As of September 30, 2017, December 31, 2016, December 31, 2015 and December 31, 2014, the policy loan balance was \$3.472 billion, \$3.405 billion, \$3.337 billion and \$3.231 billion, respectively. All policy loans are at fixed interest rates. The interest rates range from 4% to 8%, with over 97% of the loans at 8%.

Cash, Cash Equivalents and Short-term Investments

Cash includes amounts on deposit with banks. Cash equivalents are stated at amortized cost and consist of liquid investments having maturities of three months or less at time of purchase. Short-term investments, including money market funds, are stated at cost or amortized cost and consist primarily of investments having maturities greater than three months from date of purchase, but less than one year to maturity. Fair values for such investments approximate carrying value. The following table details cash, cash equivalents and short-term investments for the periods indicated.

Cash, Cash Equivalents and Short-term Investments

	September 30,	December 31,		
	2017	2016	2015	2014
	(\$ in Millions)			
Cash in banks.....	\$ (42)	\$ 6	\$ (46)	\$ 33
Cash Equivalents:				
Repos and commercial paper.....	531	790	801	358
Total Cash and Cash Equivalents.....	489	796	755	391
Short-Term Investments:				
Money market funds and treasury bills.....	363	26	23	374
Totals	<u>\$ 852</u>	<u>\$ 822</u>	<u>\$ 778</u>	<u>\$ 765</u>

Investment Reserves

Guardian establishes and records write-downs or investment reserves in accordance with statutory practice.

Guardian determines the fair value of bonds in accordance with principles established by the SVO using criteria that include the net worth and capital structure of the borrower, the value of the collateral, the presence of additional credit support, and its evaluation of the borrower's ability to compete in a relevant market.

In the case of real estate and commercial mortgage loans, Guardian makes borrower and property-specific assessments as well.

In compliance with regulatory requirements, Guardian maintains an AVR. The AVR is a contingency reserve to offset potential losses of stocks, real estate investments, partnerships and LLCs, as well as credit-related declines in bonds, mortgage loans and derivatives.

As of September 30, 2017, the AVR totaled \$870 million, which represents a 7.4% increase from December 31, 2016. As of December 31, 2016, the AVR totaled \$810 million, which represents a 2.0% increase from December 31, 2015. As of December 31, 2015, the AVR totaled \$798 million, which represents a 5.8% increase from December 31, 2014. This increase was primarily due to the calculated contributions required to fund the reserve in accordance with the AVR formula. The AVR is currently at its maximum level of reserve.

Quantitative and Qualitative Information about Market Risk

All non-guaranteed separate account assets and liabilities have been excluded from the following discussion since all market risks associated with those accounts are assumed by GIAC contract holders.

Assets, such as bonds, stocks, mortgage loans on real estate, policy loans, and derivatives are financial instruments, which are subject to the risk of market volatility and potential market disruptions. These risks may reduce the value of Guardian's financial instruments or impact future cash flows and earnings from those instruments.

Guardian's primary market risk exposure is changes in interest rates, which can cause changes in the fair value, cash flows, and earnings of certain financial instruments. To manage its exposure to interest rate changes, Guardian uses what it believes to be sophisticated quantitative asset/liability management techniques designed to match the market sensitivity of assets with the liabilities they support to reduce the net economic impact to changes in interest rates. In addition, Guardian invests a significant portion of its investment allocation in high quality bonds in order to maintain and manage liquidity and reduce the risk of default in the portfolio.

See "—Hedging Programs."

GIAC stopped selling VAs with living benefit riders as of February 17, 2017. The VAs that are purchased with a living benefit rider are primarily in the form of GMWBs. The profitability of these products can vary as GIAC's obligation changes with interest rate and equity market volatility. GIAC has a reinsurance agreement with a third-party reinsurer that reinsures 90% of various GMWB riders that were written through December 2008 and introduced prior to September 2008. That reinsurer is an admitted reinsurer in New York. The financial strength ratings of this reinsurer from S&P and Moody's are AA- and Aa3, respectively. The reinsurance treaty remains in effect for any business written on these riders through December 2008. The business written on new rider forms introduced in September 2008 and after, which were not covered by the treaty, as well as the 10% of the risks on riders introduced prior to September 2008 that are not reinsured, are subject to a hedging program, as described below under "—Hedging Programs—GIAC GMWB Rider Hedging Program." While the hedging program is designed to mitigate equity risk and interest rate tail risk associated with these riders, it is not currently hedging all risks associated with such riders, such as volatility risks associated with policyholder withdrawals in equity markets subject to sustained volatility. There can be no assurance that this hedging program will reduce all the risks associated with those riders. See "Risk Factors—Risk Factors Related to Guardian—Guarantees embedded in GMWB riders sold with variable annuity contracts expose GIAC to certain risks."

The reserves on contracts with living benefit riders were \$7,684 million as of September 30, 2017, \$7,304 million as of December 31, 2016, \$6,764 million as of December 31, 2015 and \$6,680 million as of December 31, 2014.

Risks Related to Credit Markets

Credit risk is the risk that issuers of investments owned by Guardian may default or that other parties may not be able to pay amounts due to it. Guardian attempts to manage its investments to limit credit risk by diversifying its portfolio among various security types and industry sectors and limiting the exposure to issuers.

Guardian is exposed to credit-related losses in the event of non-performance by counterparties to various financial instruments. In order to reduce counterparty risk, Guardian and certain of its counterparties require collateral to be posted in the amount owed under each of these transactions, subject to thresholds and minimum transfer amounts that are functions of the rating on the counterparty's long-term, unsecured, unsubordinated debt.

Guardian regularly monitors counterparty credit ratings and exposures, investment positions and valuations, and the value of collateral posted to ensure counterparties are credit-worthy and the concentration of its exposure. Guardian monitors this exposure as part of its management of its overall credit exposures.

Hedging Programs

Macro Dynamic Hedging Program

Guardian currently maintains what it refers to as a macro dynamic hedging program which uses exchange traded futures contracts to hedge on a macro level against volatility impact on capital. The macro dynamic hedging program seeks to protect statutory capital from volatility resulting from mark-to-market assets.

The hedging program is currently using exclusively exchange traded derivatives such as equity index futures and currency futures contracts, in part to avoid individual counterparty exposure under non-cleared swaps.

While Guardian's hedging program attempts to protect capital from volatility of mark-to-market assets, various factors may adversely affect the ability of the program to achieve its goal. These factors may include operational risks associated with the execution of the program, liquidity risks in the futures market, the availability of suitable instruments to replicate the option valuation model related sensitivity calculations, model risks, basis risks between the futures and underlying indices, continuity of trading in the futures markets in periods of distress, and changes in the relevant regulatory environment at the federal and state levels and the cost of hedging. The macro dynamic hedging program effectively links Guardian's ability or tolerance to take certain capital markets risks to a desired level of maximum pre-tax loss. Therefore, following this hedging strategy, an adverse impact to Guardian's capital could result from a lack of operating earnings, credit impairments or other factors and will not be covered by this macro hedging program.

There can be no assurances that the macro dynamic hedging program will protect Guardian's capital from volatility of mark-to-market assets.

See "Financial and Accounting Matters—Critical Accounting Policies."

GIAC GMWB Rider Hedging Program

Within GIAC, short and long positions in exchange traded futures based on Treasuries and various stock indexes are used to hedge the firm's statutory and economic obligations associated with writing GMWB riders in connection with GIAC's VA business. This hedging program is used only to the extent those riders are not reinsured to a third party reinsurer. GIAC has a reinsurance agreement with a third-party reinsurer that reinsures 90% of the risk under various GMWB riders that were written through December 2008 and introduced prior to September 2008. The reinsurance treaty remains in effect for any business written on these riders through December 2008. The business written on new rider forms introduced in September 2008 and after, which were not covered by the treaty, as well as the 10% of the risks on riders introduced prior to September 2008 that are not reinsured, are subject to a hedging program.

As part of this hedging program, Guardian periodically rebalances hedge positions. The hedge rebalancing is linked to the sensitivities of the liabilities being hedged to equity and interest rate risk. The sensitivities are calculated daily, based on policy by policy daily updates of in-force liabilities and current equity markets and interest rate levels. Futures positions are designed to partially offset a combination of statutory and economic liability sensitivities in accordance with the parameters of the hedging program. Equity index futures positions used in this hedging program attempt to offset the equity risk sensitivity of the liabilities. Treasury index futures are used to hedge the interest rate risk of the liabilities. Volatility risk is not hedged at the current time, but will be considered

when appropriate. All risk from the riders is accordingly not hedged by this program, including risks associated with sustained volatility in equity markets and policyholder withdrawals. There can be no assurances that this hedging program will reduce the risks associated with these riders. See “Risk Factors—Risk Factors Related to Guardian—Guarantees embedded in GMWB riders sold with variable annuity contracts expose GIAC to certain risks.”

Seed Capital Hedging

In the past, as appropriate Guardian has hedged directly equity market risks associated with seed capital investments it has made in mutual funds advised by its former subsidiary, RS Investment Management Co. LLC. The hedges were executed with equity index futures.

Foreign Currency Risk Hedging Program

Within the general account of Guardian, currency derivatives are used to manage the currency risk inherent in the firm’s global bond portfolios and certain foreign denominated private placement transactions. Currency hedging is accomplished using currency forward contracts as well as currency swaps. The decision whether to hedge currency risks is based upon Guardian’s view of macroeconomic fundamentals across the markets in which it invests and desired tolerance for currency risk.

Credit Default Risk Hedging and Replications

Guardian employs credit default swaps to hedge credit risks in its investment portfolios as needed. Credit risk in the corporate bond portfolio is hedged using credit default swaps, when viewed as warranted by Guardian, which considers liquidity, fundamentals, issuer exposure and other relevant factors in making this determination. In 2016, Guardian also used uncleared credit default swaps to enter into replication transactions to achieve exposure to desired market segments. Credit default swaps positions may involve credit exposure to derivative counterparties in bilateral uncleared transactions or to the clearing house of the central clearing counterparty involved. Guardian uses collateral arrangements with all its counterparties to manage this risk.

Interest Rate Hedging Programs

Guardian partially hedges interest rate risk with derivatives in the GIAC GMWB rider hedging program (see above). Interest rate risk exposures are also managed by matching the duration of portfolios, including fixed income assets such as treasuries and corporate bonds, to the duration of the respective liabilities to minimize interest rate risk. In the course of asset/liability management Guardian or its affiliates may also use derivatives to manage interest rate risk. In 2016, Guardian started using such an interest rate hedging program in two of its segments. In addition, Guardian hedges the interest rate risk due to timing between the accumulation of assets supporting funding agreement backed notes and the issuance of the liability as described in the FA-Backed notes interest rate hedging program below. Guardian also has partially hedged the interest rate risk associated with the anticipated issuance of surplus notes. There is no guarantee that the employed interest rate risk hedging program will offset the interest rate risk exposure intended to be hedged.

Deferred Compensation (Company Plan) Liability Hedging

Guardian offers a non-qualified deferred compensation plan to certain individuals such as eligible employees, retirees and directors. Deferred compensation growth is linked to the performance of equity and fixed income investments with observable returns. Guardian had employed a hedging program to hedge the equity linked company liabilities associated with the deferred compensation plan. The instruments used to hedge these liabilities are equity index futures. There are no guarantees that the company plan liability hedging program will offset the equity linked company liabilities associated with its deferred compensation plan.

Replication

Guardian has used and may use derivatives to enter into replications of permitted securities. In 2016, Guardian used interest rate futures to replicate US treasury returns.

FA-Backed Notes Interest Rate Hedging

In 2017 and 2016, Guardian acquired assets to support the issuance of one and two funding agreements, respectively, backing notes issued by Guardian Life Global Funding. Guardian hedged the interest rate risk of those assets and FA-Backed note liabilities using Treasury futures.

Index Participation Rider hedging

In 2016 Guardian started using over the counter equity index options to hedge the equity risk of the associated Index Participation Rider liabilities of certain participating whole life policies.

Other Hedging Programs

Guardian has employed in the past, may be employing or may employ in the future other hedging programs not listed above such as rate lock hedging for private placements and commercial mortgages origination, hedging equity linked features of its products and other similar derivative programs under its Derivative Use Plan.

DIRECTORS AND EXECUTIVE OFFICERS OF GUARDIAN

Set forth below is information regarding the directors and executive officers of Guardian as of December 4, 2017:

Name	Title	Since ⁽²⁾
John J. Brennan	Director ⁽¹⁾	2011
Lloyd E. Campbell.....	Director ⁽¹⁾	2006
Richard E. Cavanagh	Director ⁽¹⁾	1998
Nancy E. Cooper.....	Director ⁽¹⁾	2012
Deborah L. Duncan.....	Lead Director ⁽¹⁾⁽³⁾	2006
William C. Freda	Director ⁽¹⁾	2014
Christopher T. Jenny.....	Director ⁽¹⁾	2017
Deanna M. Mulligan.....	Director	2011
	President and Chief Executive Officer	2008
Gary A. Norcross	Director ⁽¹⁾	2017
Stephen J. Squeri	Director ⁽¹⁾	2009
Donald C. Waite III	Director ⁽¹⁾⁽⁴⁾	2002
Marc M. Costantini.....	Executive Vice President, Group and Worksite Markets	2014
Dean Del Vecchio.....	Executive Vice President, Chief Information Officer & Head of Enterprise Shared Services	2013
Eric R. Dinallo.....	Executive Vice President, Chief Legal Counsel	2017
Christopher S. Dyrhaug	Executive Vice President, Individual Markets	2013
Michael N. Ferik.....	Executive Vice President and Chief Financial Officer	2009
Andrew J. McMahon.....	Executive Vice President, Strategy & Customer Development	2017
Thomas G. Sorell, CFA	Executive Vice President and Chief Investment Officer	1994
Jay E. Rosenblum	Senior Vice President, Chief Human Resources Officer	2015
Michael Slipowitz.....	Senior Vice President, Corporate Chief Actuary and Chief Risk Officer	2008

The address of each of the directors and executive officers listed above is The Guardian Life Insurance Company of America, 7 Hanover Square, New York, New York, 10004. Guardian's main telephone number is (212) 919-8000.

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- (1) Independent non-employee director.
 - (2) First year of affiliation with Guardian.
 - (3) Ms. Duncan was appointed Lead Director, effective January 1, 2017.
 - (4) To retire from the Board of Directors, effective December 31, 2017, pursuant to Company's Mandatory Board Retirement Policy.

Directors' Biographical Information

Set forth below is a description of the business positions held by the directors during at least the past five years (ages as of December 4, 2017).

John J. Brennan, age 63, is the former Chairman and Chief Executive Officer of The Vanguard Group, from which he retired in December 2009. He is currently Chairman Emeritus of The Vanguard Group and Chairman of the Vanguard Charitable Endowment Program. He serves as Chairman of FINRA, is Chairman of the University

of Notre Dame, is the Lead Director of the General Electric Company and is a Director of American Express Company.

Lloyd E. Campbell, age 59, has been a consultant with Spencer Stuart since 2008. Mr. Campbell is also Special Advisor to Aurora Management Partners LLC. He is also a former Senior Advisor of Rothschild Inc., former Director of Argyle Securities Corporation, Spartech Corporation and the Alderwoods Group, and a past Trustee of Georgetown University.

Richard E. Cavanagh, age 71, is the former President and Chief Executive Officer of The Conference Board, Inc. Mr. Cavanagh served in that position from 1995 to 2007. Previously, Mr. Cavanagh was Executive Dean of the John F. Kennedy School of Government at Harvard University, where he is currently a faculty member. Mr. Cavanagh is a Director and Chairman of the BlackRock Mutual Funds family, a Director and Senior Advisor of the Fremont Group and the National Chairman of Volunteers for America. He is a former Trustee and Chairman of Educational Testing Service.

Nancy E. Cooper, age 63, is the former Chief Financial Officer and Executive Vice President of CA Technologies, Inc. Ms. Cooper served in that position from 2006–2011. She is also a former Chief Financial Officer and Senior Vice President of IMS Health, Inc. and former Partner of General Atlantic. She is a Director of Brunswick Corporation, Teradata Corporation, and The Mosaic Company.

Deborah L. Duncan, age 62, is a Senior Advisor and former Executive Vice President and Chief Financial Officer of Fremont Group. Ms. Duncan is a Director of the Fremont Group and certain related companies and foundations. She is also Chair of the Board of Trustees of Smith College.

William C. Freda, age 65, is the retired Senior Partner and Vice Chairman of Deloitte, former Chairman of Global Insurance Committee at Deloitte Touche Tohmatsu Limited (DTTL), and former Managing Partner of U.S. Financial Services Industry Practice of Deloitte LLP. Mr. Freda is Chairman of Hamilton Insurance Group, a Director of State Street Corporation, and a Trustee at Bentley University. He is a former Director of DTTL, former Chairman of American Institute of Certified Public Accountants' (AICPA) Insurance Company Committee, former Chairman of AICPA's Mutual Life Insurance Task Force, former U.S. Representative for the International Accounting Standards Committee's Insurance Steering Committee, former Chairman of Board of Trustees at Catholic Community Services, and former Chairman of Board of Trustees at United Way of Essex and West Hudson.

Christopher T. Jenny, age 62, is a Senior Advisor at Parthenon–EY. He is also a former President and Senior Partner of The Parthenon Group and a former Partner of Bain & Company. Mr. Jenny is Chairman of Jennus Innovation and is a Director of CBRE Group, Inc., Mobile Virtual Player and PLT4M. Mr. Jenny also serves on the boards of the New England Baptist Hospital and the Sudbury Valley Trustees, a regional land conservation trust.

Deanna M. Mulligan, age 54, has been the President and Chief Executive Officer and a Director of Guardian since 2011. Previously, she served as the President and Chief Operating Officer of Guardian in 2010. Ms. Mulligan joined Guardian in 2008 as the Executive Vice President, Individual Life and Disability. She serves as a Director of The Vanguard Group, Inc., Trustee elect of the Vanguard Funds (effective January 1, 2018), Director of the Partnership for New York City, Trustee of the Economic Club of New York, Director of the Committee Encouraging Corporate Philanthropy, Trustee of the Bruce Museum and is the former Chair of the American Council of Life Insurers. Ms. Mulligan is also a former Director of Arch Capital Group Ltd. and a former Trustee of RS Investment Trust and RS Variable Products Trust. Ms. Mulligan is also a member of the Stanford Graduate School of Business Advisory Council, and a former member of the President's Advisory Council on Financial Capability for Young Americans. Prior to joining Guardian in 2008, Ms. Mulligan founded DMM Management Solutions LLC where she served as President from 2007 to 2008. Previously, she held several other management positions at McKinsey & Company, AXA Financial, Inc. and New York Life Insurance Company.

Gary A. Norcross, age 52, has been the President and Chief Executive Officer of FIS since 2015. He is also a Member of the Dean's Executive Advisory Board of the Sam M. Walton School of Business for the University of Arkansas. Mr. Norcross is a Director of the YMCA of Florida's First Coast and a Director for the Knowledge is

Power Program's (KIPP) Impact School in Jacksonville, Florida. Mr. Norcross is also a former Director of mFoundry, Inc.

Stephen J. Squeri, age 58, is the Chief Executive Officer elect and Chairman elect of American Express Company. Mr. Squeri's appointments as Chief Executive Officer and Chairman of American Express are effective February 1, 2018. He currently serves as Vice Chairman of American Express Company, where he has worked since 1985. Mr. Squeri serves as a Director of J. Crew Group and American Express Global Business Travel. He is a member of the Board of Trustees of Manhattan College and of the Valerie Fund. He is also a member of the Board of Governors of Monsignor McClancy Memorial High School.

Donald C. Waite III, age 75, was a member of McKinsey & Company's Office of the Managing Director, and Chairman of McKinsey's Investment Committee and Compensation Committee from 1996 to 2002. He is a Director Emeritus of McKinsey & Company and a member of the McKinsey Investment Committee. Mr. Waite is a member of the Board of Overseers of Columbia University Graduate School of Business, and serves as a Director of Information Services Group, Inc.

Executive Officers' Biographical Information

Set forth below is a description of the business positions held during the past five years by the executive officers (other than Ms. Mulligan whose biographical data is described above) (ages as of December 4, 2017) listed above.

Marc M. Costantini, age 48, has been the Executive Vice President, Group and Worksite Markets, of Guardian since 2017. Previously, he had been the Executive Vice President and Chief Financial Officer of Guardian from 2014 to 2017. Prior to joining Guardian, he held several senior management positions with Manulife Financial Corporation ("Manulife") and John Hancock Life Insurance Company ("John Hancock"), including Executive Vice President, Corporate Development and Strategy for Manulife from 2012 to 2014, Executive Vice President, Strategic Initiatives for John Hancock from 2011 to 2012, President, Annuities for John Hancock from 2007 to 2011 and Chief Financial Officer for John Hancock from 2005 to 2007.

Eric R. Dinallo, age 54, has been the Executive Vice President, Chief Legal Counsel of Guardian since December 2017. Prior to joining Guardian, he was a Partner and Co-Head of the Insurance Group and Member of the White Collar and Regulatory Defense Group of the law firm of Debevoise & Plimpton LLP, from 2010 to 2017, where he represented financial services firms, including Guardian, on issues related to regulation, compliance, litigation and transactions. His prior experience also includes senior-level leadership positions as Superintendent of Insurance for New York State, Global Head of Regulatory Affairs at Morgan Stanley and General Counsel at Willis Holdings. Mr. Dinallo also serves as an Adjunct Professor of Business and Society at New York University Stern School of Business since 2009.

Dean Del Vecchio, age 51, has been the Executive Vice President, Chief Information Officer & Head of Enterprise Shared Services since 2016. Previously, he had been the Senior Vice President, Chief Information Officer of Guardian since 2013. Prior to joining Guardian, he was the Senior Vice President, Chief Information Officer and Head of IT Shared Services at News Corp. Dow Jones from 2005 to 2013.

Christopher S. Dyrhaug, age 47, has been the Executive Vice President, Individual Markets, of Guardian since 2017. Previously, he had been the Senior Vice President, Head of Individual Markets Administration, Operations & Wealth Management of Guardian from 2016 to 2017, and the Vice President and Managing Director, Individual Markets, of Guardian from 2013 to 2016. Prior to joining Guardian, he held several senior management positions with Morgan Stanley Smith Barney, including Chief Operating Officer of International Wealth Management, Managing Director, from 2012 to 2013, Head of National Branch Services, Managing Director, from 2009 to 2012, and Director of Branch Administration, Managing Director, from 2006 to 2009.

Michael N. Ferik, age 45, has been the Executive Vice President and Chief Financial Officer of Guardian since 2017. Previously, he had been the Executive Vice President, Individual Markets, of Guardian from 2016 to 2017, and the Senior Vice President, Life Insurance and Wealth Management, of Guardian from 2009 to 2016. Prior

to joining Guardian, he held a senior management position with AXA Equitable, Life Products and Annuities and an engagement management position with McKinsey & Company. Mr. Ferik also held a Vice President & Actuary position with Manulife (Singapore).

Andrew J. McMahon, age 50, has been the Executive Vice President, Strategy & Customer Development of Guardian since December 2017. Prior to joining Guardian, he was the Chief Executive Officer and Founder of Vitae Advisors, LLC from 2014 to 2017, and he served in multiple roles at AXA Financial from 2005 to 2014, including Head of Strategic Initiatives Group, Chairman/COO of AXA Advisors, and, ultimately, as the President of AXA Financial.

Jay E. Rosenblum, age 51, has been the Senior Vice President and Chief Human Resources Officer of Guardian since 2016. Previously, he led Guardian's Government Affairs team as Senior Vice President of Government Affairs from 2015 to 2016. Prior to joining Guardian, he was the Senior Vice President, Associate General Counsel and Director of Government Affairs of The Hartford from 2009 to 2015.

Michael Slipowitz, age 59, has been Senior Vice President and Corporate Chief Actuary of Guardian since 2010. He has also been Chief Risk Officer of Guardian since 2014. Mr. Slipowitz joined Guardian in 2008 and served as Vice President, Chief Actuary, Retirement Solutions, from 2008 to 2010. Prior to joining Guardian, Mr. Slipowitz served as Chief Risk Officer at AXA Financial, Inc. from 2004 to 2007.

Thomas G. Sorell, CFA, age 62, has been the Executive Vice President and Chief Investment Officer of Guardian and certain other Guardian subsidiaries since 2003. Previously, Mr. Sorell was a Senior Managing Director, Head of Guardian's Fixed Income Department, and Co-Portfolio Manager of a number of Guardian-sponsored fixed income funds.

CERTAIN RELATIONSHIPS AND RELATED PARTY TRANSACTIONS

Except as described below, there are no potential conflicts of interest between the duties to Guardian of any of the members of the Board of Directors and their respective private interests or other duties.

In the ordinary course of its insurance operations, Guardian and its insurance subsidiaries have from time to time provided insurance coverage to a number of corporations of which the directors of Guardian are or were officers or directors. However, such coverage is primarily the result of sales efforts and is not tied to the membership on Guardian's Board of Directors of any one or more individuals or to a relative or spouse of such individual.

Some of the directors carry one or more life insurance policies issued by Guardian and its insurance subsidiaries. These policies give owners voting rights as prescribed by the New York Insurance Law, but in the aggregate such directors and officers who are policyholders hold an insignificant percentage of the aggregate voting rights in Guardian.

GLOSSARY

The following Glossary includes general definitions of certain insurance terms as well as other terms relating specifically to Guardian.

Admitted assets: Assets which are included in an insurance company's financial statements to measure surplus as determined in accordance with state insurance laws. Other assets, consisting principally of amounts due from insurance agents, prepaid expenses and furniture and equipment are treated as "nonadmitted assets" for statutory accounting purposes.

Annual Statement: The reports filed annually with state insurance regulatory authorities that contain financial and other information on a calendar year basis and are prepared in accordance with statutory accounting practices. The form of the annual statement is prescribed by the NAIC.

Annuity: A contract that pays or permits the election of a periodic income benefit for the life of a person, the lives of two or more persons or a specific period of time.

Apportioned Dividend Liability: The estimated amount of all dividends declared by Guardian's Board of Directors prior to the end of the statement year which are not yet paid or due at the end of the year.

Asset Valuation Reserve ("AVR"): The reserve required by insurance regulators to stabilize statutory surplus from non interest-related fluctuations in the market value of bonds, stocks, mortgage loans, real estate and other invested assets.

Carrying Value: The value of an asset as carried on an insurance company's balance sheet, as determined in accordance with SAP.

Cash Value: The amount of cash available to a policyholder on the surrender of a life insurance policy or annuity contract.

Cede: When an insurer reinsures its liability with another insurer (a "cession"), it "cedes" business and is referred to as the "ceding company."

Disability Income Insurance: Insurance which provides income payments to the insured when employment is interrupted or terminated because of illness, sickness or accident. The level, timing and duration of payments vary by policy type.

Dividend Scales: The schedule of amounts payable as dividends on participating policies based on experience factors relating to, among other things, investment results, mortality, lapse rates, expenses, premium taxes and policy loan interest and utilization rates.

Equity Real Estate: An investment asset category which combines wholly owned real estate and interests in real estate joint ventures.

GAAP: Accounting Principles Generally Accepted in the United States of America.

General Account: The aggregate of an insurer's assets other than those allocated to Separate Accounts.

General Account Assets: The assets held in the General Account associated with the operations of an insurance company which include bonds, mortgages, real estate, equity interests, policy loans, cash and short-term investments and other invested assets.

Insurance Subsidiaries: Collectively, the significant operating insurance subsidiaries of Guardian, mainly GIAC.

Interest Maintenance Reserve (“IMR”): The reserve required by insurance regulators to capture interest rate–related realized capital gains and losses (net of taxes) on fixed income investments (primarily bonds and mortgage loans), which are amortized into net investment income over the estimated remaining periods to maturity of the investments sold.

Investment Reserves: Collectively, the AVR and other investment reserves.

Lapse: Termination of a policy because of surrender, failure to pay a premium or lack of sufficient cash value to maintain in–force status.

Lapse Rate: The ratio of the amount of lapses during a period to the amount of insurance in force or amount of premium at the beginning of the period.

Morbidity: Rates and duration of disability varying by such things as age, gender and duration since disability, used in pricing and valuing disability income insurance products.

Mortality: Rates of death, varying by such parameters as age, gender and health, used in pricing and valuing life and annuity products.

National Association of Insurance Commissioners (“NAIC”): The national association of state insurance regulators that sets guidelines for statutory policies, procedures and reporting for insurance enterprises.

Participating Policyholder: A policyholder who participates in the divisible surplus of an insurance company through policyholder dividends to the extent declared by an insurer’s Board of Directors.

Persistency: Measurement of life insurance or other insurance policies remaining in force from year to year.

Policy: A life, accident, health, annuity, property or casualty contract, issued by an insurance company to an individual or group, that provides financial protection to an insured, owner or beneficiary.

Policyholder Dividends: Premiums for participating policies are set with margins designed and intended to allow for certain refund provisions, usually called policyholder dividends, paid over the term of the policy, if and as declared by the insurer’s board of directors, and adjusted, over time, to reflect the actual experience of the class of policies involved.

Reinsurance: The acceptance by one or more insurers, called reinsurers, of a portion of risk underwritten by another insurer who has directly written the coverage in return for a portion of the premium relating thereto. The legal rights of the insured generally are not affected by the reinsurance transaction and the insurance enterprise issuing the insurance contract remains liable to the insured for payment of policy benefits.

Risk Based Capital (“RBC”): A regulatory measure of the minimum amount of capital needed for an insurance company to support its overall business in light of both its size and risk profile.

Separate Accounts: Investment accounts maintained by an insurer to which funds have been allocated for certain policies under provisions of relevant state insurance law. The investments in each Separate Account are maintained separately from those in other Separate Accounts and the General Account. The investment results of the Separate Account assets normally are passed through to the relevant policyholders.

Statutory Accounting Practices (“SAP”): Those accounting practices prescribed or permitted by an insurer’s domiciliary state insurance regulator for purposes of financial reporting to insurance regulators.

Statutory Reserves: Amounts established pursuant to state insurance laws that an insurer must have available to provide for future obligations with respect to all policies. Reserves are liabilities on the balance sheet of financial statements prepared in conformity with statutory accounting practices.

Statutory Surplus: As determined under statutory basis accounting principles, the amount remaining after all liabilities, including loss reserves, are subtracted from all admitted assets. Admitted assets are assets of an insurer permitted by a state to be taken into account in determining the insurer's financial condition for statutory purposes.

Surrenders and Withdrawals: Surrenders of life insurance policies and annuity contracts for their entire net cash surrender values and withdrawals of a portion of such values.

Term Life: Life insurance which provides insurance protection for a fixed period (which generally may be renewed at an increased premium) and has no cash value.

Total Adjusted Capital: Guardian adopted the NAIC's definition of total adjusted capital for purposes of comparison with RBC; defined as Surplus plus AVR plus half the Apportioned Dividend Liability.

Unassigned Surplus: The undistributed and unappropriated amount of statutory surplus. This excludes surplus notes and special surplus funds. Special surplus funds are voluntary or general contingency reserves which are not actual liabilities of the company.

Underwriting: The process of examining, accepting or rejecting insurance risks, and classifying those accepted, in order to charge an appropriate premium for each risk accepted.

Universal Life Insurance: Life insurance under which (1) premiums are generally flexible, (2) the level of death benefits may be adjusted and (3) explicit expense, interest, and mortality rates are used to accumulate cash value.

Variable Universal Life Insurance: Same as Universal Life Insurance, except the interest element is replaced by actual performance of one or more Separate Accounts; the entire investment risk is borne by the policyholder.

Whole Life Insurance: These policies provide guaranteed death benefits and guaranteed cash values in return for periodic fixed premium payments or, in the case of single premium whole life policies, a lump sum payment when the policy is issued. Participating whole life insurance provides dividends based on actual experience more favorable than expense, interest, mortality, and persisting assumptions underlying guarantees.

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Independent Auditor's Report

To the Board of Directors of
The Guardian Life Insurance Company of America

We have audited the accompanying statutory financial statements of The Guardian Life Insurance Company of America, which comprise the statutory basis balance sheets as of December 31, 2016, 2015 and 2014, and the related statutory basis statements of operations, of changes in policyholders' surplus, and of cash flows for the years then ended.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting practices prescribed or permitted by the New York State Department of Financial Services. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Basis for Adverse Opinion on U.S. Generally Accepted Accounting Principles

As described in Note 2 to the financial statements, the financial statements are prepared by the Company on the basis of the accounting practices prescribed or permitted by the New York State Department of Financial Services, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

The effects on the financial statements of the variances between the statutory basis of accounting described in Note 2 and accounting principles generally accepted in the United States of America are material.



Adverse Opinion on U.S. Generally Accepted Accounting Principles

In our opinion, because of the significance of the matter discussed in the “Basis for Adverse Opinion on U.S. Generally Accepted Accounting Principles” paragraph, the financial statements referred to above do not present fairly, in accordance with accounting principles generally accepted in the United States of America, the financial position of the Company as of December 31, 2016, 2015 and 2014, or the results of its operations or its cash flows for the years then ended.

Opinion on Statutory Basis of Accounting

In our opinion, the financial statements referred to above present fairly, in all material respects, the admitted assets, liabilities and surplus of the Company as of December 31, 2016, 2015 and 2014, and the results of its operations and its cash flows for the years then ended, in accordance with the accounting practices prescribed or permitted by the New York State Department of Financial Services described in Note 2.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the statutory basis financial statements taken as a whole. The accompanying supplemental Schedule I - Selected Financial Data, Investment Risk Interrogatories, and Summary Investment Schedule (collectively, “the supplemental schedules”) of the Company as of December 31, 2016 and 2015, and for the years then ended are presented for purposes to comply with the National Association of Insurance Commissioners’ Annual Statement Instructions and Accounting Practices and Procedures Manual and for purposes of additional analysis and are not a required part of the statutory basis financial statements. The supplemental schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the statutory basis financial statements. The supplemental schedules have been subjected to the auditing procedures applied in the audit of the statutory basis financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the statutory basis financial statements or to the statutory basis financial statements themselves and other additional procedures, in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental schedules are fairly stated, in all material respects, in relation to the statutory basis financial statements taken as a whole.

A handwritten signature in cursive script that reads "PricewaterhouseCoopers LLP".

February 21, 2017

The Guardian Life Insurance Company of America

**Audited Statutory Basis
Financial Statements and Supplemental Schedules
December 31, 2016 and 2015**

The Guardian Life Insurance Company of America

Statutory Basis Balance Sheets

(In Millions)

	As of December 31,	
	2016	2015
Admitted Assets		
Bonds	\$ 35,447	\$ 31,716
Common and preferred stocks	1,522	1,623
Mortgage loans	3,472	3,388
Real estate	374	430
Policy loans	3,405	3,337
Other invested assets	1,850	1,906
Receivable for securities	27	2
Cash, cash equivalents and short-term investments	822	778
Total invested assets	<u>46,919</u>	<u>43,180</u>
Due and accrued investment income	384	367
Premiums deferred and uncollected	1,058	1,021
Current federal and foreign income tax recoverable and interest thereon	106	101
Net deferred tax asset	727	707
Reinsurance recoverable from affiliate	2,472	2,370
Other assets	218	375
Total admitted assets	<u>\$ 51,884</u>	<u>\$ 48,121</u>
Liabilities		
Reserves for policy benefits	\$ 39,369	\$ 37,031
Policyholder dividends payable and other contract liabilities	3,107	2,189
Interest maintenance reserve	464	373
Asset valuation reserve	810	798
Other liabilities	1,962	1,640
Total liabilities	<u>45,712</u>	<u>42,031</u>
Policyholders' surplus	5,327	5,245
Surplus notes	845	845
Total liabilities and policyholders' surplus	<u>\$ 51,884</u>	<u>\$ 48,121</u>

See notes to statutory basis financial statements.

The Guardian Life Insurance Company of America

Statutory Basis Statements of Operations

(In Millions)

	For the Years Ended December 31,	
	2016	2015
Revenues		
Premiums, annuity considerations and fund deposits	\$ 7,768	\$ 7,334
Net investment income	2,052	1,985
Other income	421	376
Total revenues	<u>10,241</u>	<u>9,695</u>
Benefits and Expenses		
Benefit payments to policyholders and beneficiaries	4,293	4,104
Net increase to policy benefit reserves	2,330	2,137
Commissions and operating expenses	2,262	2,048
Total benefits and expenses	<u>8,885</u>	<u>8,289</u>
Gain from operations before policyholder dividends and taxes	1,356	1,406
Policyholder dividends	<u>(839)</u>	<u>(826)</u>
Gain from operations before taxes and realized capital losses	517	580
Income tax expense	<u>(141)</u>	<u>(82)</u>
Income from operations before net realized capital losses	376	498
Net realized capital losses	<u>(8)</u>	<u>(65)</u>
Net income	<u>\$ 368</u>	<u>\$ 433</u>

See notes to statutory basis financial statements.

The Guardian Life Insurance Company of America

Statutory Basis Statements of Change in Policyholders' Surplus

(In Millions)

	For the Years Ended December 31,	
	<u>2015</u>	<u>2014</u>
Beginning of year balance	\$ 5,692	\$ 5,012
Adjustments to surplus:		
Net income	433	712
Change in net unrealized capital gains (losses), net of tax	61	(307)
Change in reserve on account of change in valuation basis	(40)	-
Change in asset valuation reserve	(44)	(69)
Change in surplus note	-	449
Change in net deferred taxes	(16)	39
Change in non-admitted assets	54	94
Change in pension funded status	(38)	(237)
Other changes, net	<u>(12)</u>	<u>(1)</u>
Net adjustments to unassigned surplus	<u>398</u>	<u>680</u>
End of year balance	\$ <u><u>6,090</u></u>	\$ <u><u>5,692</u></u>

See notes to statutory basis financial statements.

The Guardian Life Insurance Company of America

Statutory Basis Statements of Cash Flows

(In Millions)

	For the Years Ended December 31,	
	2016	2015
Cash flows from operating activities:		
Premiums and other income received	\$ 7,756	\$ 7,314
Investment income	2,110	2,062
Other income	196	272
Benefits and loss related payments	(4,243)	(4,029)
Commissions, expenses and taxes paid	(2,290)	(2,251)
Dividends paid	(822)	(782)
Other, net	22	(228)
Net cash provided by operating activities	<u>2,729</u>	<u>2,358</u>
Cash flows from investing activities:		
Proceeds from investments sold or matured:		
Bonds	15,042	10,748
Common and preferred stocks	538	340
Mortgage loans	574	469
Real estate	81	32
Other investments	457	679
Proceeds from investments sold or matured	<u>16,692</u>	<u>12,268</u>
Cost of investments acquired:		
Bonds	18,451	12,791
Common and preferred stocks	464	361
Mortgage loans	664	816
Real estate	16	40
Other investments	517	503
Cost of investments acquired	<u>20,112</u>	<u>14,511</u>
Net increase in policy loans, net of repayments	68	107
Net cash used in investing activities	<u>(3,488)</u>	<u>(2,350)</u>
Cash from financing and miscellaneous activities:		
Cash provided:		
Net deposits on deposit-type contracts and other insurance liabilities	803	5
Net cash provided by financing and miscellaneous activities	<u>803</u>	<u>5</u>
Net increase in cash, cash equivalents and short-term investments	44	13
Cash, cash equivalents and short-term investments, beginning of year	<u>778</u>	<u>765</u>
Cash, cash equivalents and short-term investments, end of year	<u>\$ 822</u>	<u>\$ 778</u>

See notes to statutory basis financial statements.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 1 – ORGANIZATION

The Guardian Life Insurance Company of America (“Guardian” or the “Company”) provides financial services to customers throughout the United States. The Company provides a full range of insurance, investment, securities brokerage and other financial products and services including individual life and disability insurance, group life and health insurance, annuities, pension and retirement related investments and administration, asset management and securities brokerage.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation:

The accompanying statutory basis financial statements have been prepared on the basis of accounting practices prescribed or permitted by the New York State Department of Financial Services (the “Department”), which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America (“GAAP”). Insurance companies domiciled in New York are required to prepare statutory basis financial statements in accordance with the National Association of Insurance Commissioners’ (“NAIC”) Accounting Practices and Procedures manual (“NAIC SAP”), subject to certain deviations prescribed or permitted by the Department.

The Department recognizes only statutory accounting practices prescribed or permitted by the state of New York for determining and reporting the financial condition and results of operations of an insurance company (“New York SAP”). The NAIC promulgates the NAIC SAP, which include accounting guidelines referred to as Statements of Statutory Accounting Principles (“SSAPs”). The Department adopted NAIC SAP with certain modifications, through the passage of Regulation 172, effective January 1, 2001, as amended.

A reconciliation of the Company’s net income and surplus at December 31, 2016 and 2015 between NAIC SAP and practices prescribed by the State of New York is shown below:

	<u>2016</u>	<u>2015</u>
Statutory Net Income, New York basis	\$ 368	\$ 433
State Prescribed Practices:		
Deferred premiums asset impact (1)	7	11
Admission of unearned reinsurance premium asset (2)	<u>(5)</u>	<u>(6)</u>
Statutory Net Income, NAIC SAP basis	<u>\$ 370</u>	<u>\$ 438</u>

	<u>2016</u>	<u>2015</u>
Statutory Surplus, New York basis	\$ 6,172	\$ 6,090
State Prescribed Practices:		
Deferred premiums asset impact (1)	133	122
Admission of unearned reinsurance premium asset (2)	<u>(55)</u>	<u>(49)</u>
Statutory Surplus, NAIC SAP basis	<u>\$ 6,250</u>	<u>\$ 6,163</u>

1) Department Circular Letter No. 11

2) Department Regulation 172

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Financial statements prepared on a New York SAP basis vary from financial statements prepared in accordance with GAAP primarily because on a statutory basis: 1) costs related to acquiring business, principally commissions and certain policy issue expenses, are charged to income in the year incurred; 2) life insurance and annuity reserves are based on statutory mortality and interest requirements, without consideration of withdrawals and company experience; 3) life insurance enterprises are required to establish a formula-based asset valuation reserve (“AVR”) by a direct charge to surplus to offset potential investment losses; 4) realized gains and losses resulting from changes in interest rates on fixed income investments are deferred in the interest maintenance reserve (“IMR”) and amortized into investment income over the remaining life of the investment sold; 5) bonds are carried principally at amortized cost; 6) certain reinsurance transactions are accounted for as reinsurance for statutory purposes and as financing transactions under GAAP, and assets and liabilities are reported net of reinsurance for statutory purposes and gross of reinsurance for GAAP; 7) certain “non-admitted assets” (furniture and office equipment, leasehold improvements, capitalized internally developed non-operating system software, and prepaid pension costs) must be excluded under statutory reporting through a charge to surplus; 8) investments in common stock of the Company’s wholly-owned and majority owned subsidiaries are accounted for using the equity method, where earnings of such subsidiaries are recognized in surplus; only when dividends are distributed is income recognized; 9) gross deferred tax assets and changes in deferred tax assets (“DTAs”) and liabilities (“DTL’s”), except those relating to changes in unrealized gains and losses, are recognized as a separate component of surplus. Deferred tax assets not meeting certain criteria are non-admitted; 10) investments in real estate joint ventures that are reported as Other invested assets, where the Company has a controlling financial interest, are accounted for using the equity method for statutory purposes and consolidated under GAAP; and 11) if in the aggregate, the Company has a net negative cash balance, it is reported as a negative asset for statutory purposes and recorded as a liability under GAAP. The effect on the financial statements of the Company from the differences between New York SAP and GAAP are material and disclosed in Note 19.

Use of Estimates:

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. As a provider of life insurance products, the Company’s operating results in any given period depend on estimates of policy reserves required to provide for future policyholder benefits. The development of policy reserves for insurance and investment contracts requires management to make estimates and assumptions regarding mortality, lapse, expense and investment experience. Such estimates are primarily based on historical experience and, in many cases, state insurance laws that require specific mortality, morbidity, and investment assumptions to be used by the Company and may preclude the use of lapse and expense assumptions. Actual future results could differ from these estimates. Management monitors actual experience, and where circumstances warrant, revises its assumptions and the related reserve estimates. The Company regularly invests in mortgage loans, mortgage-backed securities and other securities subject to prepayment and/or call risk. Significant changes in prevailing interest rates and/or geographic conditions may adversely affect the timing and amount of cash flows on such investments, as well as their related values. In addition, the amortization of market premium and accretion of market discount for mortgage-backed securities is based on historical experience and estimates of future payment experience underlying mortgage loans. Actual prepayment timing could differ from original estimates resulting in adjustments to asset values and amortization or accretion recorded in future periods.

Admitted Assets:

Assets are stated at “admitted asset” values, which are values required by or permitted to be reported to the Department in accordance with its rules and regulations. Certain assets designated as “non-admitted assets” (approximately \$389 million and \$305 million at December 31, 2016 and December 31, 2015, respectively), consisting principally of deferred tax assets, leasehold improvements, electronic data processing equipment and computer software, and prepaid pension costs are charged directly to unassigned surplus.

Investments:

See Note 3 and Note 4 regarding the accounting policy, reported statement value and estimated fair value of the Company’s investment in bonds, common and preferred stocks, mortgage loans, real estate and derivatives.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash, Cash Equivalents and Short-Term Investments:

Cash includes amounts on deposit with banks. Cash equivalents are stated at amortized cost and consist of investments having maturities of three months or less at time of purchase. Certain short-term investments, including Money Market Funds, are stated at amortized cost and consist primarily of investments having maturities greater than three months from date of purchase, but less than one year to maturity. Fair values for such investments approximate carrying value, because of the relatively short period of time between their origination and expected maturity and collectability.

Policy Loans:

Policy loans are stated at unpaid principal balance. The carrying amount approximates fair value since loans on policies have no defined maturity date and reduce the amount payable at death or at surrender of the contract.

Other Invested Assets:

Other invested assets consist primarily of joint ventures, limited liability companies and other forms of partnerships. These investments are valued at the Company's share of equity in the partnerships' or joint ventures' net assets. All distributions are recorded as income or return of capital based on information received from the partnerships. The change in equity is recorded as unrealized gains (losses) on the Company's books and is charged directly to surplus.

Other Assets:

Other assets consist primarily of receivables from subsidiaries (see Note 11), receivables related to reinsurance ceded (see Note 9), amounts receivable relating to Administrative Services Only ("ASO") uninsured plans, guaranty funds receivable, and electronic data processing equipment.

Investment Reserves:

In compliance with statutory requirements, the Company maintains the AVR and the IMR. The AVR is intended to stabilize policyholders' surplus against market fluctuations in the value of equities and credit related declines in the value of bonds, mortgage loans and equity investments. Changes in the AVR are recorded directly to surplus. The IMR defers net after-tax realized capital gains (losses) which result from changes in the overall level of interest rates for fixed income investments and amortizes these net capital gains (losses) into income over the remaining stated life of the investments sold. The Company uses the group method of calculating the IMR.

Insurance Revenue and Expense Recognition:

Life premiums are recognized as income over the premium-paying period of the related policies. Annuity considerations are recognized as revenue when received. Health premiums are earned ratably over the terms of the related insurance and reinsurance contracts or policies. Expenses incurred in connection with acquiring new insurance business, including acquisition costs such as sales commissions, are charged to operations as incurred. Benefit payments to policyholders and beneficiaries include death benefits, disability benefits, matured endowments and surrender benefits and are charged to expense when incurred.

Reserves for Policy Benefits:

See Note 5 regarding the methods and assumptions used to establish the Company's reserves for future insurance policy benefits.

Other Liabilities:

Other liabilities consist primarily of general expenses due or accrued, liabilities for employees and agents, commissions payable, unearned investment income, amounts withheld or retained by the company as agent or trustee, miscellaneous reinsurance liabilities, assessments, and tax reserves liabilities.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Federal Income Taxes:

The provision for federal income taxes is based on income from operations currently taxable. Realized gains and losses are reported net of the applicable federal income taxes. Deferred federal income tax assets are admitted to the extent they can be realized within three years subject to a 15% limitation of capital and surplus with increases or decreases reflected as adjustments to surplus (See Note 8). The Company is required to establish a tax loss contingency if it is more likely than not that a tax position will not be sustained. The amount of the contingency reserve is management's best estimate of the amount of the original tax benefit that could be reversed upon audit, unless the best estimate is greater than 50% of the original tax benefit, in which case the reserve is equal to the entire tax benefit.

Dividends to Policyholders:

The liability for dividends to policyholders principally consists of dividends expected-to-be paid during the subsequent year and are determined by means of formulas that reflect the relative contribution of each group of policies to the results of operations. Policyholder dividends are approved annually by the Board of Directors, and a portion of the policyholder dividends approved annually are guaranteed by the Board of Directors.

Other Contract Liabilities

Other contract liabilities include liabilities for deposit type contracts such as funding agreements (see Note 5), claims in the course of settlement, and premiums received in advance.

Benefit Plans:

The Company has non-contributory defined benefit pension plans covering substantially all of the Company's employees. The benefits are based primarily on years of service and compensation. Assets of the pension plans are invested in a diversified portfolio that primarily consists of corporate bonds and common stocks. All assets are managed by the Company or its affiliates.

Reinsurance:

The Company enters into reinsurance agreements in the normal course of its insurance business to reduce overall risk (see Note 9 for reinsurance ceded and Note 10 for reinsurance assumed). The Company remains liable for reinsurance ceded if the reinsurer fails to meet its obligation on the business it has assumed. The Company evaluates the financial condition of its reinsurers to minimize its exposure to significant losses from reinsurer insolvencies.

Net Investment Income and Capital Gains:

Net investment income includes interest and dividends received or accrued on investments. It also includes amortization of any purchase premium or discount using the interest method, adjusted retrospectively or prospectively for any change in estimated yield to maturity. Investment income due and accrued that is deemed uncollectible is charged against net investment income in the period such determination is made. Net investment income is reduced by investment management expenses, interest expense on the Company's outstanding surplus note and real estate depreciation.

Realized investment gains and losses are reported in income based upon specific identification of securities sold. Realized losses include valuation adjustments for other-than-temporary declines in investments. Unrealized investment gains and losses on financial instruments carried at fair value represent changes in the reported fair value and are recorded directly to surplus.

Assessments:

Under state insurance guaranty fund laws, insurers doing business in a state can be assessed, up to prescribed limits, for certain obligations of insolvent insurance companies to policyholders and claimants. Amounts assessed to each company are typically related to its proportion of business written in each state. The Company's policy is to accrue assessments when the entity for which the insolvency relates has met its state of domicile's statutory definition of insolvency, the amount of the loss is reasonably estimable and the related premium upon which the assessment is based is written. In most states, the definition is met with a declaration of financial insolvency by a court of competent jurisdiction. In certain states there must also be a final order of liquidation. As of December 31, 2016 and December 31, 2015, the liability balance included in other liabilities was \$28 million and \$2 million, respectively for assessments. Some states permit member insurers to recover assessments through full or partial premium tax offsets. The related premium tax offsets included in other assets were \$17 million and \$10 million as of December 31, 2016 and December 31, 2015, respectively.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS

Investments are valued in accordance with methods prescribed by the Securities Valuation Office of the NAIC (“SVO”). The Company obtains the fair value of financial instruments held in its portfolio that are either carried at fair value on the face of the financial statements or disclosed in the notes to the financial statements at fair value, from a number of sources. These sources include published market quotes for active market exchange traded instruments, third party pricing vendors, investment banks which are lead market makers in certain markets, broker quotes and the use of internal valuation models that use market observable inputs when available and Company derived inputs when external inputs are not available or deemed to be inaccurate. Unrealized gains and losses on investments carried at fair value are recorded directly in unassigned surplus. The investment portfolio is reviewed for investments that may have experienced a decline in value considered to be other-than-temporary. The Company considers several factors in determining whether other-than-temporary declines exist: duration and extent to which the fair value of the security has been less than cost; financial condition of the issuer; the near term prospects for recovery of the fair value of a security; discounted estimated future cash flows; and the intent and ability of the Company to hold the security to allow for an anticipated recovery in value. Impairments that are considered other-than-temporary are included in net realized capital (losses).

The Company’s investment portfolio includes securities with a 5* NAIC designation. There were two securities that has a 5* NAIC designation with an aggregated book adjusted carrying value and aggregate fair value of \$14.1 million as of December 31, 2016. There was one security that has a 5* NAIC designation with a book adjusted carrying value and fair value of \$8.0 million as of December 31, 2015.

Valuation methods for the various types of investments held are as follows:

Bonds - Bonds are stated principally at amortized cost with bond premiums and discounts amortized using the scientific interest method. Those bonds which are rated 6 by the NAIC are reported at the lower of amortized cost or fair value. Mortgage-backed bonds are carried at amortized cost using the interest method considering anticipated prepayments at the date of purchase. Significant changes in future anticipated cash flows from the original purchase assumptions are accounted for using the retrospective and prospective adjustment method utilizing the Public Securities Association standard prepayment rates.

Prepayment assumptions for single class and multi-class mortgage-backed/asset-backed securities were obtained from issuers or broker-dealers through information services or internal estimates and are consistent with current interest rates and the economic environment.

The Company changes from the retrospective method to the prospective method when an other than temporary impairment has been recorded on a structured loan-backed security.

Preferred stocks - Preferred stocks are carried at amortized cost if they have an NAIC SVO rating of 1 to 3 or the lower of book value or fair value based on the rating of 4 to 6.

Common stocks - Common stocks of unaffiliated companies are stated at fair value, which is based on quoted market price. For common stocks without quoted market prices, fair value is estimated using independent pricing services or internally developed pricing models. Investments in subsidiaries are included in common stocks and are valued at equity in the underlying net assets. Undistributed earnings or losses of subsidiaries and unrealized appreciation or depreciation on common stocks are reflected as unrealized capital gains and losses directly in surplus.

Foreign Currency Translation - All of the Company’s insurance operations are conducted in the United States of America on a U.S. dollar-denominated basis. The Company does make bond, equity and other investments that are denominated in foreign currencies or issued by entities doing business in other countries. Investments denominated in a foreign currency are translated to U.S. dollars at each reporting date using then-current market foreign exchange rates. Translation gains or losses relating to fluctuations in market exchange rates are reported as a change in unrealized capital gains and losses until the related investment security is sold or matures, at which time a realized capital gain or loss is reported. Transactions denominated in a foreign currency, such as receipt of foreign-denominated interest or dividends, are translated to U.S. dollars based on the actual exchange rate at the time of the transaction.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

The amortized cost basis and estimated fair value of bonds and the cost basis and estimated fair value of preferred stock and common stocks at December 31, 2016 and December 31, 2015 is as follows:

	Amortized Cost/ Cost*	Gross Unrealized		Estimated Fair Value
		Gains	(Losses)	
(In millions)				
December 31, 2016				
U.S. Government	\$ 1,602	\$ 5	\$ (31)	\$ 1,576
All other Government States, Territories and Possessions	37	-	-	37
U.S. Political Subdivisions	390	47	(5)	432
U.S. Special revenue	230	22	-	252
U.S. Special revenue	2,274	179	(19)	2,434
Industrial and Miscellaneous	30,856	1,343	(461)	31,738
Hybrid	58	4	(1)	61
Total Bonds	\$ 35,447	\$ 1,600	\$ (517)	\$ 36,530
Common stocks - unaffiliated	445	34	(41)	438
Investment in subsidiaries	1,346	39	(341)	1,044
Total Common Stocks	1,791	\$ 73	\$ (382)	1,482
Preferred Stocks - Perpetual	40	10	-	50
Total Preferred Stocks	40	\$ 10	\$ -	50
Total Common and Preferred Stocks	\$ 1,831	\$ 83	\$ (382)	\$ 1,532
	Amortized Cost/ Cost*	Gross Unrealized		Estimated Fair Value
		Gains	(Losses)	
(In millions)				
December 31, 2015				
U.S. Government	\$ 1,644	18	(17)	\$ 1,645
All other Government	157	7	(4)	160
States, Territories and Possessions	410	52	-	462
U.S. Political Subdivisions	275	28	-	303
U.S. Special revenue	2,142	202	(4)	2,340
Industrial and Miscellaneous	27,000	1,174	(792)	27,382
Hybrid	74	4	(3)	75
Affiliated Bonds	14	-	-	14
Total Bonds	\$ 31,716	\$ 1,485	\$ (820)	\$ 32,381
Common stocks - unaffiliated	\$ 518	25	(53)	\$ 490
Investment in subsidiaries	1,219	9	(262)	966
Total Common Stocks	1,737	34	(315)	1,456
Preferred Stocks - Perpetual	\$ 167	7	(8)	166
Total Preferred Stocks	167	\$ 7	\$ (8)	166
Total Common and Preferred Stocks	\$ 1,904	\$ 41	\$ (323)	\$ 1,622

* Includes unrealized FX adjustments

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

The Company invests in high quality securities that are diversified by asset class, issuer and industry. At December 31, 2016 approximately 4.5% of the portfolio is invested in securities issued or backed by the United States Government or its agencies. No other single issuer accounts for more than 1.5% of the portfolio at December 31, 2016.

The amortized cost and estimated fair value of debt securities at December 31, 2016 by contractual maturity are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations.

	<u>2016</u>	
	<u>Amortized Cost</u>	<u>Estimated Fair Value</u>
	(In millions)	
Due in one year or less	\$ 474	\$ 492
Due after one year through five years	5,339	5,528
Due after five years through ten years	9,571	9,621
Due after ten years	14,169	14,810
Sinking fund bonds, mortgage backed securities and asset backed securities	5,894	6,079
Total	<u>\$ 35,447</u>	<u>\$ 36,530</u>

The net change in unrealized capital gains (losses) included in surplus for year ended December 31, 2016 and 2015 is summarized as follows:

	<u>2016</u>	<u>2015</u>
	(In millions)	
Changes in net unrealized capital (losses) gains attributable to:		
Bonds (NAIC 6 rated)	\$ (4)	\$ -
Preferred Stocks (NAIC 4, 5 and 6 rated)	6	(1)
Common stocks unaffiliated	21	(31)
Common stocks affiliated	(54)	(22)
Foreign currency translation	(28)	58
Other (mainly private equities)	(72)	84
Total change in net unrealized capital (losses) gains	(131)	88
Tax benefit (expense)	20	(27)
Total change in net unrealized (losses) gains, net of tax	<u>\$ (111)</u>	<u>\$ 61</u>

Proceeds from sales, maturities and paydowns of investments in bonds amounted to \$15,522 million and \$11,113 million for the years ended December 31, 2016 and 2015, respectively. Gross gains of \$602 million and \$371 million and gross losses of \$202 million and \$244 million were realized on sales of bonds for the years ended December 31, 2016 and 2015, respectively. These amounts are pre-tax and pre-IMR.

Proceeds from sales, maturities and paydowns of investments in common stock amounted to \$560 million and \$340 million for the years ended December 31, 2016 and 2015, respectively. Gross gains of \$19 million and \$19 million and gross losses of \$13 million and \$18 million were realized on sales of common stock for the years ended December 31, 2016 and 2015, respectively. These amounts are pre-tax.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

Proceeds from sales of investments in preferred stock amounted to \$153 million and \$59 million for the years ended December 31, 2016 and 2015, respectively. Gross gains of \$4 million and \$10 million and gross losses of \$15 million and \$9 million were realized on sales of preferred stocks in December 31, 2016 and 2015, respectively. These amounts are pre-tax and pre-IMR.

During 2016, there were no restructured loans. During 2015, the Company restructured one bank loan. The book value at the time of restructure was \$14 million and a \$10 million impairment was taken at the time of restructure. The carrying value of the bond was \$4 million for the year ended December 31, 2015.

During 2016 and 2015, the Company had non-cash transactions related to the exchange or conversion of bonds that it held as investments in the amount of \$806 million and \$739 million.

During 2016 and 2015, the Company had non-cash transactions related to the exchange or merger activity related to common stock that it held as investments in the amount of \$2 million and \$3 million.

During 2016 and 2015, the Company had non-cash transactions related to the exchange or conversion of preferred stock that it held as investments in the amount of \$0 million and \$6 million.

Unrealized Losses:

The Company's investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at December 31, 2016 and December 31, 2015 are shown below:

December 31, 2016 (In millions)	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Government	\$ 1,126	\$ (31)	\$ 4	\$ -	\$ 1,130	\$ (31)
All other Government	17	-	-	-	17	-
States, Territories and Possessions	122	(5)	4	-	126	(5)
Political Subdivisions	35	-	-	-	35	-
U.S. Special Revenue	678	(18)	8	(1)	686	(19)
Industrial and Miscellaneous	10,221	(381)	985	(80)	11,206	(461)
Hybrid	1	-	21	(1)	22	(1)
Total Bonds	\$ 12,200	\$ (435)	\$ 1,022	\$ (82)	\$ 13,222	\$ (517)
Common stocks - unaffiliated	150	(19)	62	(22)	212	(41)
Total temporarily impaired securities	\$ 12,350	\$ (454)	\$ 1,084	\$ (104)	\$ 13,434	\$ (558)

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

<u>December 31, 2015</u> (In millions)	<u>Less than 12 Months</u>		<u>12 Months or More</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>
U.S. Government	\$ 1,113	\$ (17)	\$ 1	\$ -	\$ 1,114	\$ (17)
All other Government States, Territories and Possessions	76	(4)	-	-	76	(4)
U.S. Special Revenue	41	-	-	-	41	-
Industrial and Miscellaneous	203	(3)	9	(1)	212	(4)
Hybrid	10,915	(652)	773	(140)	11,688	(792)
Total Bonds	<u>30</u>	<u>(3)</u>	<u>-</u>	<u>-</u>	<u>30</u>	<u>(3)</u>
	\$ 12,378	\$ (679)	\$ 783	\$ (141)	\$ 13,161	\$ (820)
Preferred stocks	72	(8)	3	-	75	(8)
Common stocks - unaffiliated	<u>211</u>	<u>(14)</u>	<u>108</u>	<u>(39)</u>	<u>319</u>	<u>(53)</u>
Total temporarily impaired securities	<u>12,661</u>	<u>(701)</u>	<u>894</u>	<u>(180)</u>	<u>13,555</u>	<u>(881)</u>

Note: The unrealized losses in the above table include \$6 million for NAIC 6 Rated Preferred Stocks.

The Company's investment portfolio includes individual securities that are in an unrealized loss position and have not been recognized as other-than-temporary impairments. There were six hundred and seventy two securities in an unrealized loss position for greater than 12 months with a book value of \$1,188 million and a fair value of \$1,084 million as of December 31, 2016. There were eight hundred and seventy securities in an unrealized loss position for greater than 12 months with a book value of \$1,074 million and a fair value of \$894 million as of December 31, 2015.

In reaching the conclusion that these impairments are not other-than-temporary, management considered many factors including: duration and severity of impairment, discounted cash flow analysis, investment sector stability, creditworthiness, financial condition of issuer, and intent and ability to hold to allow for recovery in value.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

Mortgage Loans:

Mortgage loans are valued at amortized cost. Valuation reserves are established for potential declines in the value of the mortgage loans. As of December 31, 2016 and December 31, 2015 there were no valuation reserves established for any of the Company's mortgage loans. Other-than-temporary impairments on loans are charged to net realized capital losses and are not adjusted for subsequent recoveries in value. There were no other-than-temporary impairments on mortgage loans for the years ended December 31, 2016 and 2015, respectively.

The Company's investments in mortgage loans on real estate consist principally of loans on commercial and cooperative residential real estate properties. The largest concentrations of commercial real estate mortgage loans are for properties located in California and Texas (\$1,183 million or 34.07% and \$224 million or 6.45%) at December 31, 2016. The largest concentrations of commercial real estate mortgage loans are for properties located in California and Virginia (\$1,058 million or 31.22% and \$228 million or 6.72%) at December 31, 2015. The Company estimates the fair value of mortgage loans on real estate to be \$3,549 million and \$3,538 million at December 31, 2016 and December 31, 2015, respectively. Fair value was determined based upon the present value of the scheduled future cash flows of each loan based on the average term to maturity discounted at the appropriate U.S. Treasury rate, adjusted for the current market spread for a similar quality mortgage. The minimum and maximum range of lending rates on new mortgage loans were between 3.05% and 5.00% originated during 2016. The maximum percentage of any single mortgage loan to the value of the security originated in 2016 was 64.98% at origination date.

Interest received on impaired loans that were previously modified in a troubled debt restructuring is either applied against the principal or reported as revenue according to management's judgment as to the collectability of principal. There were no mortgages with interest more than 180 days past due at December 31, 2016 or December 31, 2015, respectively.

Management monitors its mortgage loan portfolio on an ongoing basis for events or circumstances that could indicate that it will not receive all of its contractually due principal and interest payments in accordance with the loan agreements. In May and November of each year, the entire portfolio is screened based on debt service coverage, loan to value ratio, delinquency over 90 days and if there are indications that balloon payments due at maturity will not be made to determine if any other than temporary impairments might need to be recorded.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

The following table set forth the credit quality indicators as of December 31, 2016 and December 31, 2015, based upon the recorded investment gross of allowance for credit losses.

Mortgage Loans

	Debt Service Coverage Ratio - December 31, 2016						Grand Total
	Greater than 2.0X	1.8X to 2.0X	1.5X to <1.8X	1.2X to <1.5X	1.0X to <1.2X	Less than 1.0X	
Loan-to-Value Ratio							
0% - 49.99%	\$ 670	\$ 215	\$ 131	\$ 57	\$ 37	\$ 2	1,112
50% - 59.99%	559	138	238	64	3	-	1,002
60% - 69.99%	471	18	218	245	55	5	1,012
70% - 79.99%	73	37	16	72	93	8	299
80% - 89.99%	-	22	7	-	-	-	29
90% - 100%	18	-	-	-	-	-	18
Greater than 100%	-	-	-	-	-	-	-
Total	\$ 1,791	\$ 430	\$ 610	\$ 438	\$ 188	\$ 15	\$ 3,472

Mortgage Loans

	Debt Service Coverage Ratio - December 31, 2015						Grand Total
	Greater than 2.0X	1.8X to 2.0X	1.5X to <1.8X	1.2X to <1.5X	1.0X to <1.2X	Less than 1.0X	
Loan-to-Value Ratio							
0% - 49.99%	\$ 549	\$ 126	\$ 39	\$ 97	\$ 16	\$ 4	831
50% - 59.99%	346	81	451	200	35	-	1,113
60% - 69.99%	464	-	282	293	16	5	1,060
70% - 79.99%	28	28	-	119	141	7	323
80% - 89.99%	-	-	-	-	5	13	18
90% - 100%	18	22	-	-	-	3	43
Greater than 100%	-	-	-	-	-	-	-
Total	\$ 1,405	\$ 257	\$ 772	\$ 709	\$ 213	\$ 32	\$ 3,388

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

Real Estate:

Real estate investments are reported in the financial statements at cost, less any valuation adjustment, encumbrances and accumulated depreciation of buildings and other improvements using a straight line method over a 40 year period for the buildings and the estimated useful life of the improvements. An investment in real estate is considered impaired when the projected undiscounted net cash flow from the investment is less than depreciated cost. When the Company determines that an investment in real estate is impaired, a valuation adjustment is made to reduce the carrying value to estimated fair value, after encumbrances, based on appraisal of the property. The valuation adjustment is included in realized capital gains (losses).

Real estate was comprised of the following for the years ended December 31, 2016 and December 31, 2015:

	<u>2016</u>	<u>2015</u>
	(In millions)	
Investment real estate	\$ 361	\$ 415
Properties held for sale - Company Occupied	10	3
Properties occupied by the Company	3	12
Total real estate	<u>\$ 374</u>	<u>\$ 430</u>

Effective January 1, 2015, per the revised guidance contained in SSAP No.40 (Revised) – Real Estate Investments (“SSAP 40R”), a single real estate property investment that is wholly-owned by a limited liability company (“LLC”) and that is directly owned and wholly-owned by the reporting insurance entity is to be classified on the Statutory Basis Balance Sheets as Real estate. In order to meet this requirement the Company reclassified fifteen single property joint venture limited liability companies that it directly and wholly owns from Other invested assets to Real estate on its Statutory Basis Balance Sheets in the first quarter of 2015. The carrying amount of these joint venture limited liability companies was \$270 million at the time of transfer.

The Company had accumulated depreciation totaling \$121 million and \$114 million at December 31, 2016 and December 31, 2015, respectively. The Company recorded depreciation expense of \$19 million for 2016 and \$20 million for 2015. There were four properties with carrying value of \$24 million, above their combined fair value of \$20 million at December 31, 2016. There were two properties with carrying value of \$21 million, above their combined fair value of \$17 million at December 31, 2015. There were no other-than-temporary impairments taken on real estate in 2016 or 2015. The fair values were determined by a third party and internal appraisals. As of December 31, 2016 the Company had four home office properties held for sale with carrying value of \$10 million.

Restricted Assets and Special Deposits:

Total admitted restricted assets of \$23 million and \$12 million at December 31, 2016 and 2015, respectively were on deposits with states as required by certain insurance laws of \$4 million in 2016 and 2015 and pledged as collateral for futures trading of \$20 million and \$8 million in 2016 and 2016, respectively. These amounts are included in "Bonds" in the Statutory Basis Balance Sheets. Total admitted restricted assets were 0.05% and 0.02% of the Company’s total admitted assets at December 31, 2016 and 2015, respectively. There were no non-admitted restricted assets in 2016 and 2015.

Investment in Subsidiaries:

Investment in affiliated limited liability subsidiaries are included in Other invested assets while investment in all other subsidiaries are included in Common stocks on the Statutory Basis Balance Sheets and totaled \$1,754 million and \$1,590 million at December 31, 2016 and December 31, 2015, respectively.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

The Company's major subsidiaries are as follows:

Guardian Insurance and Annuity Company ("GIAC") is a stock life insurance company organized primarily for the sale of equity-based products, including variable life, variable annuities and other lines of insurance. For variable products, contracts are sold by insurance agents who are licensed by Park Avenue Securities LLC ("PAS"), wholly-owned by GIAC, and are either registered representatives of PAS or of broker-dealer firms that have entered into sales agreements with GIAC and PAS. Effective September 1, 2016, GIAC sold its Group 401(k) in-force business to Ameritas Life Insurance Corp., a Nebraska corporation ("Buyer") and entered into an indemnity reinsurance agreement with the Buyer on a 100% modified coinsurance basis for the liabilities until the Buyer can obtain all of the required regulatory and contract holder approvals to novate the GIAC Group 401(k) in-force contracts through Assumption Reinsurance.

Berkshire Life Insurance Company of America ("BLICOA") is a stock life company whose primary business is the sale and administration of disability insurance business.

Park Avenue Life Insurance Company ("PALIC") primary business is the administration of life insurance business (principally term and universal life products). Although PALIC is licensed in 48 states and the District of Columbia, it does not currently write new business.

First Commonwealth, Inc. ("FCW") provides dental care coverage and/or arranges for dental care services to be provided to its subscribers primarily on a prepaid basis. It also provides Indemnity/Preferred Provider Organization ("PPO") dental coverage, and administrative claim services. Through its subsidiary, Premier, FCW also operates as a dental health care service plan under the California Geographic Managed Care Program ("GMC") and the Los Angeles Prepaid Health Plan ("LAPHP"), which are administered by the California Department of Health Services and were created by the State legislature to ensure access, quality of care, and cost-effectiveness for beneficiaries of the Medi-Cal Program. On January 29, 2016, FCW acquired 100% interest in Avesis Incorporated at a purchase price of \$262 million. The total assets acquired were \$317 million which includes \$268 million in goodwill and intangible assets and total liabilities acquired were \$55 million.

Guardian Investor Services ("GIS") is a wholly-owned non-insurance limited liability company that provides investment advisory services and related services to the mutual funds, variable investment trusts, private investment unit trust, institutional and other clients through Park Avenue Institutional Advisers ("PAIA"), wholly-owned subsidiary of GIS. GIS also provides absence management services to organizations and dental practice management services to dental clinics. GIS holds investments in real estate operating entities and joint ventures, residual interests in collateralized loan obligation securities and investments in early stage companies.

- During 2016, GIS received \$234 million of real estate operating entities and joint ventures from the Company. GIS also received a contribution of \$130 million from the Company which represents the common stock of Reed Group, Ltd., a Colorado corporation that provides absence management services.
- On August 24, 2016, GIS acquired 100% interest in STX Healthcare Management Service, Inc., a dental service organization, at a purchase price of \$79 million in cash. The total assets acquired were \$94 million which includes \$80 million in goodwill and intangible assets and total liabilities acquired were \$15 million.
- On December 31, 2015, GIS acquired 100% interest in Aon Hewitt's Absence Management Business at a purchase price of \$158 million in cash. The total assets acquired were \$167 million which includes \$142 million in goodwill and intangible assets and total liabilities acquired were \$9 million.
- On December 17, 2015, GIS entered into a definitive agreement to sell its majority interest (as of December 31, 2015, GIS owns a 94.0% interest in RS) in RS to Victory Capital. As a result of the sale agreement, the Company recorded a realized loss of \$151 million in 2015 related to its investment in GIS as a result of a decline in fair value considered to be other-than-temporary. In 2015, the decline in fair value is reflected in Other invested assets. The transaction closed on July 29, 2016.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

Selected financial information for the Company's significant subsidiaries is highlighted below:

	<u>2016</u>		<u>2015</u>
	(In millions)		
GIAC (Statutory basis)			
Total assets	\$ 16,783	\$	15,886
Total liabilities	16,523		15,626
Net loss	\$ (140)	\$	(24)
BLICOA (Statutory basis)			
Total assets	\$ 3,527	\$	3,381
Total liabilities	3,325		3,173
Net income	\$ 18	\$	14
PALIC (Statutory basis)			
Total assets	\$ 268	\$	269
Total liabilities	204		218
Net income	\$ 6	\$	5
FCW (GAAP basis)			
Total assets	\$ 701	\$	550
Total liabilities	161		81
Net income	\$ 25	\$	21
GIS (GAAP basis)			
Total assets	\$ 1,425	\$	867
Total liabilities	705		300
Net loss	\$ (24)	\$	(150)

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

Investment in Subsidiaries

The following table provides additional information on non-insurance subsidiaries.

December 31, 2016

Description of SCA Investment (Per SSAP No 97)	% of SCA Ownership	Gross Amount	Non- admitted Amount	Admitted Asset Amount	Date of Filing to NAIC	Type of NAIC Filing (Sub-1, Sub-2, or Resubmission of Disallowed Filing)	NAIC Response Received (yes/no)	NAIC Valuation (Amount)	NAIC Disallowed	Code
									Entity's Valuation Method, Resubmission Required (yes/no)	
(In millions)										
Managed Dental Care of California	100%	\$ 5	\$ -	\$ 5	6/30/2016	Sub-2	Y	\$ 6	no	I
First Commonwealth	100%	508	-	508	12/30/2016	Sub-2	Y	420	no	I
Innovative Underwriters	100%	6	6	-	-	Sub-2	n/a	-	n/a	I
Guardian Investors Services, LLC	100%	710	-	710	-	n/a	n/a	-	n/a	I
Aggregate Total		\$ 1,229	\$ 6	\$ 1,223				\$ 426		

December 31, 2015

Description of SCA Investment (Per SSAP No 97)	% of SCA Ownership	Gross Amount	Non- admitted Amount	Admitted Asset Amount	Date of Filing to NAIC	Type of NAIC Filing (Sub-1, Sub-2, or Resubmission of Disallowed Filing)	NAIC Response Received (yes/no)	NAIC Valuation (Amount)	NAIC Disallowed	Code
									Entity's Valuation Method, Resubmission Required (yes/no)	
(In millions)										
Managed Dental Care of California	100%	\$ 6	\$ -	\$ 6	12/11/15	Sub-2	Y	\$ 5	no	I
First Commonwealth	100%	438	-	438	12/11/15	Sub-2	Y	420	no	I
Innovative Underwriters	100%	6	6	-	n/a	Sub-2	n/a	-	n/a	I
Guardian Investors Services, LLC	100%	533	-	533	n/a	n/a	n/a	-	n/a	I
Aggregate Total		\$ 983	\$ 6	\$ 977				\$ 425		

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

NET INVESTMENT INCOME

Net investment income, including accrual of discounts and amortization of premiums, arose from the following sources for the years ended December 31, 2016 and December 31, 2015:

	<u>2016</u>	<u>2015</u>
	(In millions)	
Bonds	\$ 1,545	\$ 1,480
Preferred stocks	7	8
Unaffiliated common stocks	9	9
Affiliated common stocks	12	35
Mortgage loans	169	159
Real estate	73	74
Policy loans	247	241
Cash and short-term investments	4	3
Other (mainly private equities)	<u>181</u>	<u>165</u>
Gross investment income	2,247	2,174
Less investment expenses	<u>(195)</u>	<u>(189)</u>
Net investment income	<u>\$ 2,052</u>	<u>\$ 1,985</u>

NET REALIZED CAPITAL (LOSSES) GAINS

Net realized capital gains (losses) were derived from the following sources for the years ended December 31, 2016 and December 31, 2015:

	<u>2016</u>	<u>2015</u>
	(In millions)	
Bonds	\$ 401	\$ 9
Preferred stocks	(11)	1
Common stocks (unaffiliated & affiliated)	5	-
Mortgage loans	(2)	-
Real estate	29	2
Other invested assets	(8)	93
Derivatives and hedging (losses) gains	(46)	27
Other realized losses	-	(1)
Total net realized capital gains	<u>368</u>	<u>131</u>
Capital gains tax expense	(164)	(132)
Transfer to IMR (net of tax)	<u>(212)</u>	<u>(64)</u>
Net realized capital losses	<u>\$ (8)</u>	<u>\$ (65)</u>

Included in Other Invested Assets is \$15.5 million net losses related to the transfer of twenty real estate joint venture LLC's to GIS in 2016.

The net realized capital loss figure above includes other-than-temporary impairment losses of \$46 million and \$188 million for the years ended December 31, 2016 and December 31, 2015, respectively. The \$46 million related to private equities. The \$188 million comprises of a \$151 million impairment related to the sale of RS, \$31 million related to bonds, \$5 million related to private equities, and \$1 million related to real estate funds.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

Derivative Financial Instruments:

The Company enters into derivative transactions in order to mitigate (“hedge”) certain risks pertaining to its assets, liabilities and surplus from fluctuations in interest rates, foreign currency exchange rates and market volatility. Derivatives are either exchange traded or contracted over-the-counter. The majority of the Company’s over-the-counter derivatives are bilateral contracts between the Company and a single counterparty. The Company’s remaining over-the-counter derivatives are cleared and settled through central clearing counterparties.

Derivatives that are designated as hedges for accounting purposes and meet the qualifications for hedge accounting are reported on a basis consistent with the asset or liability being hedged (i.e. at amortized cost). Derivatives that are used to mitigate risk but are not designated as hedges for accounting purposes or do not meet the qualifications for hedge accounting treatment are reported at fair value.

To qualify for hedge accounting the hedge relationship must be designated and formally documented at inception. This documentation details the risk management objective and strategy for the hedge, the derivative used in the hedge, the asset or liability being hedged, and the methodology for assessing hedge effectiveness. The hedge must also be “highly effective” with an assessment of its effectiveness performed both at inception and on an ongoing basis over the life of the hedge.

Derivative transactions expose the Company to the risk that the counterparty may not be able to fulfill its obligations under the terms set forth in the contract. The Company manages this counterparty risk by entering into transactions with counterparties that maintain a minimum credit rating, by performing ongoing review of a counterparties’ credit standing, by adhering to established limits for credit exposure to any single counterparty and is requiring collateral posting subject to thresholds and minimum transfer amounts in accordance with counterparty agreements to support credit risk associated with counterparty exposures which further reduces the company’s exposure to default by the counterparty. The Company is required to establish a margin account for all of its futures contracts. All of the futures contracts that the Company has entered into are exchange traded. Margin payments are required for futures contract and contract gains or losses are settled daily in cash, therefore the futures contracts are carried at zero value on the Company’s balance sheets. The contract amount of futures contracts represents the extent of the Company’s involvement, but not future cash requirements, as open positions are typically closed out prior to the delivery date of the contract. The Company does not offset the statement values for derivatives executed with the same counterparty, even if a master netting arrangement is in place. The Company also does not offset the right to claim collateral against the obligation to return such collateral.

The Company has no embedded credit derivatives that expose it to the possibility of being required to make future payments.

Hedging – Designated As Hedging Instruments

The Company designates and accounts for its foreign currency swaps as cash flow hedges and certain equity index futures, treasury futures and S&P equity option as fair value hedges.

Foreign currency swaps are used to mitigate the foreign exchange risk for investments for specifically identified private placement bonds denominated in foreign currencies over a period of up to 15 years. Foreign currency swaps obligate the Company and a counterparty to exchange the foreign currency denominated interest and principal payments receivable on foreign denominated bonds for U.S. dollar payments based on currency exchange rates specified at the inception of the transaction. Foreign exchange gains or losses on these contracts are reported as a change in unrealized gains or losses until the maturity or sale of the hedged foreign currency bond at which time a realized capital gain or loss is recognized.

Equity index futures are used to mitigate the change in value of the liability the Company has to participants in its deferred compensation plans that allocate their plan account balances to equity funds offered under the plan. Equity index futures obligate the Company to pay or to receive an amount based on a specified equity market index as of a future date applied to the notional amount of the contract. The change in the fair value of the futures contracts are recorded as income or expense which offsets the impact on gain from operation of the change in value of its deferred compensation liability. If the hedge is deemed to be ineffective for any period of time, the change in the fair value of the futures contracts for that time period is recorded in surplus as an unrealized gain or loss.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

Treasury futures are used to mitigate the portion of the change in fair value related to a change in interest rates on specifically identified assets acquired by the Company and held in its general account to support the Funding Agreements (“FA”) and the specifically identified portion of a liability incurred by the Company pertaining to FA that are issued by the Company to back Medium Term Notes (“MTN”) issued by a special purpose entity.

The Company enters into short positions (sells) treasury futures contracts prior to the issuance of the FA-MTN in order to lock-in the interest rate component of the return of the designated assets at their date of acquisition. When the FA-MTN is issued the Company enters into long position (purchases) treasury futures contracts in order to mitigate the change in the fair value of the designated net liability due to the effects of interest rate changes. The change in the fair value of the futures contracts are recorded in current period earnings as income or expense which offsets the operating gain or loss incurred by the Company on the change in value of its FA liability.

The Company also entered into short positions (sells) treasury futures contracts in order to lock in the interest rate as of the date the hedge was entered into for a surplus note that was issued in January 2017.

Treasury futures obligate the Company to take or receive delivery of certain Treasury Bonds at a specified price at a future date.

S&P equity options are used by the Company as a risk management strategy to reduce the projected dividend liability exposure on its Index Participation Feature (“IPF”) which is a rider on certain whole life contracts. The Company uses a combination of short positions (sell) and long positions (purchases) of over-the-counter European call options on the S&P 500 index with expiration of one year to mitigate the dividend liability exposure based on the future return on S&P 500 index for the annual period of the monthly segment being hedged between the guaranteed floor rate and the cap rate on the participating balances. The change in the fair value of the options contracts are recorded in current period earnings as income or expense which offsets the operating gain or loss incurred by the Company on the change in the amount of the dividend liability.

Hedging – Not Designated As Hedging Instruments

The Company enters into other derivative transactions that mitigate economic risks but are not designated as a hedge for accounting purposes or do not qualify for hedge accounting treatment. These derivative instruments are reported at fair value on the balance sheet as either other invested assets or other liabilities. Changes in the fair value of these instruments are reported as a change in unrealized capital gains or losses until the maturity or termination of the contract, at which time a realized capital gain or loss is recorded.

Treasury futures are used to mitigate the key rate duration mismatch between the designated segment of the general account asset portfolio and the custom composite benchmarks for that segment designed to incorporate certain interest rate characteristics of the liabilities that those assets support. Treasury futures obligate the Company to take or receive delivery of certain Treasury Bonds at a specified price at a future date.

Foreign currency futures are used to mitigate the foreign exchange risk of investments in foreign denominated bonds securities. Foreign currency futures are exchange traded and settled daily. Foreign currency futures obligate the Company to exchange a specified amount of foreign currency at a specified rate on a future date.

Equity index futures are used to mitigate market fluctuations of the Company’s portfolio of unaffiliated common stock and other mark to market assets and to minimize the volatility associated with certain liabilities. Equity index futures obligate the Company to pay or receive from a counterparty a cash amount based on a specified equity market index at a predefine price as of a future date applied to the notional amount of the contracts.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

Foreign currency forwards are used to mitigate the foreign exchange risk for investments in foreign denominated bonds or foreign denominated equity investments. Foreign currency forwards obligate the Company and the counterparty to exchange U.S. dollars and another currency at a specified future date and at a specified price.

Credit default swaps index (“CDX”) are used to reduce the credit risk exposure on a specified portfolio of corporate bonds. The Company purchases CDX contracts in which it receives payments if there is a credit event on one or more of the specified securities contained in the index. These payments would be used to offset any credit losses recorded on portfolio of bonds being hedged.

Replications

The Company purchased treasury futures as part of a replication transaction used to manage interest rate exposure. Statutory accounting guidance requires a cash instrument (high quality bond) with the same par value as the notional amount of the derivative and at least the same duration as the treasury futures to be held by the Company in order to cover the change in value of the treasury futures. The combining of the treasury futures and the cash instrument creates the replication (synthetic bond). If the replicated asset and cash instrument are carried at amortized cost so is the derivative. Otherwise, the derivative is carried at fair value.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

The effects of the Company's use of derivative instruments on the Balance Sheets and Statements of Operations:

December 31, 2016	Notional Amount	Statement Value		Change in Unrealized Capital Gains (Losses)	Net Realized Capital Gains (Losses)	Net Investment Income
		Assets	Liabilities			
(in millions)						
<u>Derivatives designated as</u>						
<u>hedging instruments:</u>						
Foreign currency swaps	\$ 422	\$ 34	\$ -	\$ 24	\$ -	\$ -
Equity index futures	-	-	-	-	-	-
Treasury futures	-	-	-	-	-	-
S&P equity options	1	-	-	-	-	-
<u>Derivatives not designated</u>						
<u>as hedging instruments:</u>						
Treasury futures	-	-	-	(1)	(41)	-
Foreign currency futures	-	-	-	-	-	-
Equity index futures	3	-	-	-	-	-
Foreign currency forwards	-	-	-	-	-	-
Credit default swap index	950	-	15	-	(4)	-
Total derivatives	<u>\$ 1,376</u>	<u>\$ 34</u>	<u>\$ 15</u>	<u>\$ 23</u>	<u>\$ (45)</u>	<u>\$ -</u>

December 31, 2015	Notional Amount	Statement Value		Change in Unrealized Capital Gains (Losses)	Net Realized Capital Gains (Losses)	Net Investment Income
		Assets	Liabilities			
(in millions)						
<u>Derivatives designated as</u>						
<u>hedging instruments:</u>						
Foreign currency swaps	\$ 146	\$ 9	\$ -	\$ 7	\$ -	\$ -
Equity index futures	-	-	-	-	-	-
<u>Derivatives not designated</u>						
<u>as hedging instruments:</u>						
Equity index futures	-	-	-	3	(4)	-
Currency forwards	-	-	-	(10)	32	-
Credit default swap	50	-	5	-	(1)	-
Total derivatives	<u>\$ 196</u>	<u>\$ 9</u>	<u>\$ 5</u>	<u>\$ -</u>	<u>\$ 27</u>	<u>\$ -</u>

Repurchase Agreements:

The Company periodically enters into repurchase agreements whereby securities will be resold at a specified date and price. There were no repurchase agreements as of December 31, 2016 and December 2015.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

Reverse Repurchase Agreements:

The Company periodically enters into reverse repurchase arrangements whereby certain securities are loaned, primarily with major brokerage firms. The Company's policy requires a minimum of 95% of the fair value of the loaned securities as collateral, calculated on a daily basis, in the form of either cash or securities. Collateral assets received and related liabilities due counterparties are included in the Statutory Basis Balance Sheets as "Other Liabilities". There were no open reverse repurchase agreements on December 31, 2016 or December 31, 2015.

Securities Lending

There were no securities on loan at December 31, 2016 or December 31, 2015.

NOTE 4 – FAIR VALUE OF FINANCIAL INSTRUMENTS

The Statutory guidance defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements are based on observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's view of market assumptions based on internally developed data in the absence of observable market information. The guidance requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs when determining the fair value of an asset or liability. The statement classifies all assets and liabilities carried or disclosed at fair value in one of the following three categories:

Level 1 – inputs are quoted market prices available in active markets for identical assets or liabilities on the reporting date. Assets included in this category include common stock unaffiliated and derivative instruments actively traded on an exchange, and any actively traded registered mutual funds held directly by the general account.

Level 2 – inputs are quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model derived valuations whose inputs are observable or whose significant value drivers are observable. These types of instruments include fixed maturity instruments, common stock unaffiliated that is not actively traded preferred stocks and private placement securities.

Level 3 – inputs are unobservable where there is little or no market activity for the asset or liability and the Company makes estimates and assumptions based on internally derived information. Instruments held in this category include foreign equity (common stock unaffiliated) and certain private placement securities.

The estimated fair values presented below have been determined using available information and valuation methodologies. The estimated fair value for financial instruments held by the Company was determined by management after considering the following sources of information: published market quotes for active exchange traded instruments, third party pricing vendors, quotes from investment banks that are lead market makers in certain markets, independent broker quotations, or the use of internal valuation models that use market observable inputs when available and Company derived inputs when external inputs are not available or deemed to be inaccurate. Considerable judgment is applied in interpreting data to develop the estimates of fair value. Accordingly, such amounts are management's estimate of the value that would be realized in a current market exchange. The use of different market assumptions and/or estimation methodologies from period to period based on available information and market conditions could have a material effect on the estimated fair values.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 4 – FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

Bonds, preferred and common stocks:

Estimated fair values for bonds, other than private placement securities, preferred stock and common stock are valued based on quoted prices from active markets when available (Level 1).

When the Company cannot obtain a quoted market price directly it relies on values provided by a third party pricing vendor. This is the pricing source for the majority of the Company's marketable securities. Prices received from a third party vendor are generally considered to be Level 2.

Pricing vendors utilize pricing models developed for individual asset classes which incorporate available market data. These market inputs include benchmark yields, reported trades, broker-dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data which include market research publications. The pricing vendor may obtain broker quotes for securities when sufficient information is not available to fully evaluate a security. For broker-quoted only securities, quotes from market makers or broker-dealers are obtained from sources recognized to be market participants.

Portfolio managers review the values assigned by the pricing vendor for reasonableness. In doing so, they compare the prices received from the pricing vendor to prices of similar securities, price ranges in that asset class or industry or prices from internally generated position reports. If there is a discrepancy with the price received from the vendor, the portfolio manager may communicate this difference to the pricing vendor and present the vendor with additional market data regarding that security in order to insure the pricing vendor has sufficient information needed to accurately price the security. The pricing vendor will then independently validate and evaluate that data and determine if a price change is warranted.

In the rare instance when a portfolio manager finds a difference in his or her assessment of fair value and the vendor price, after performing the preceding procedures, the portfolio manager may request replacement of the vendor price by a supportable value that is believed to be more representative of the security price. Any replacement of the vendor price is subject to an internal approval process.

The fair values of private placement bonds are determined by using an internal pricing model or for a small amount of securities, assigned individual broker prices. There were sixty two private placement bonds that were individually priced. These assigned individual prices are usually obtained from an external broker ("hand priced") and are considered to be Level 3.

The significant inputs used for the internal pricing model consist of (i) a broker supplied price matrix, (ii) treasury rates and (iii) credit ratings from certain nationally recognized securities rating organizations ("NRSRO") ("external ratings") or a credit rating assigned internally by the Company's Private Placement Investment Management Group ("internal ratings").

Private placement bonds with an applicable external credit rating of BB or above, for which the corresponding matrix price is used, are classified as Level 2. A private placement bond with an applicable external credit rating of below BB is classified as Level 3 due to the limited amount of market data available for these securities.

Bonds are carried at amortized cost unless they are rated 6 by the NAIC SVO in which case they are reported at the lower of amortized cost or fair value. There were no bonds rated 6 by the NAIC SVO and carried at fair value on December 31, 2016 and December 31, 2015. Impaired bonds carried at fair value on December 31, 2016 and December 31, 2015 were \$2 million and \$12 million, respectively.

Preferred stock is carried at amortized cost if they have a NAIC SVO rating of 1, 2 or 3 and at lower or cost or fair value if the rating assigned is 4, 5 or 6. Preferred stocks rated 4, 5, 6 by the NAIC SVO and carried at fair value on December 31, 2016 and December 31, 2015 were \$0 million and \$14 million, respectively.

Unaffiliated common stocks are reported at fair value.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 4 – FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

Derivatives:

Derivative instruments are valued through the use of quoted market prices for exchange-traded derivatives (Level 1), third party pricing model and a third party pricing service for over-the-counter (“OTC”) traded derivatives (Level 2) and by using internally developed estimates and assumptions when no quoted market price or third party vendor price is available (Level 3).

The third party pricing model used to determine fair value, when quoted market values are not available, is based on market standard valuation methodologies and inputs that are assumed to be consistent with what market participants would use when pricing the instruments. The significant inputs to the pricing models for most over-the-counter derivatives are inputs that are observable in the market or can be derived principally from or corroborated by observable market data. Significant observable inputs include: interest rates, foreign currency exchange rates, interest rate curves, credit curves and volatility.

The methodology used by the third party pricing service for derivative investments is the same as that described above under the bonds, preferred and common stocks section.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 4 – FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

The following tables summarize the Company's financial instruments carried at fair value by their fair value hierarchy levels for the period ending December 31, 2016 and December 31, 2015:

	December 31, 2016			Total Fair Value	Carrying Amount
	Level 1	Level 2	Level 3		
(In millions)					
Assets					
Impaired Bonds	\$ -	\$ 2	\$ -	\$ 2	\$ 2
Common Stock	-	438	-	438	438
Total Assets	<u>\$ -</u>	<u>\$ 440</u>	<u>\$ -</u>	<u>\$ 440</u>	<u>\$ 440</u>
Liabilities					
Derivative instruments	\$ -	\$ 15	\$ -	\$ 15	\$ 15
Total Liabilities	<u>\$ -</u>	<u>\$ 15</u>	<u>\$ -</u>	<u>\$ 15</u>	<u>\$ 15</u>

	December 31, 2015			Total Fair Value	Carrying Amount
	Level 1	Level 2	Level 3		
(In millions)					
Assets					
Impaired Bonds	\$ -	\$ 4	\$ 8	\$ 12	\$ 12
NAIC 4,5,6 Preferred Stock	-	14	-	14	14
Common Stock	183	307	-	490	490
Derivative Instruments	-	9	-	9	9
Total Assets	<u>\$ 183</u>	<u>\$ 334</u>	<u>\$ 8</u>	<u>\$ 525</u>	<u>\$ 525</u>
Liabilities					
Derivative instruments	\$ -	\$ 5	\$ -	\$ 5	\$ 5
Total Liabilities	<u>\$ -</u>	<u>\$ 5</u>	<u>\$ -</u>	<u>\$ 5</u>	<u>\$ 5</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 4 – FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

The following table summarizes changes to the Company's financial instrument carried at fair value and classified as level 3 in the fair value hierarchy for the year ended December 31, 2016.

Level 3 Roll Forward (In Millions)	As of December 31, 2016		
	NAIC 6	Impaired	Total
	Bonds	Bonds	
Fair Value , beginning of period	\$ -	\$ 8	\$ 8
Total gains or (losses) (realized or unrealized):			-
Included in net income	-	-	-
Included in surplus	-	-	-
Purchases, sales, issuances, and settlements:			-
Purchases	-	-	-
Sales	-	(8)	(8)
Issuances	-	-	-
Settlements	-	-	-
Transfers into Level 3	-	-	-
Transfers out of Level 3	-	-	-
Fair value, end of period	\$ -	\$ -	\$ -

Transfers into and out of Level 3 are recognized at the end of the reporting period. During 2016, the Company transferred no securities into and out of Level 3. The transfers in and out of level 3 were determined by the observable/unobservable inputs used in pricing the securities.

Level 3 Roll Forward (In Millions)	As of December 31, 2015		
	NAIC 6	Impaired	Total
	Bonds	Bonds	
Fair Value , beginning of period	\$ -	\$ -	\$ 0
Total gains or (losses) (realized or unrealized):			-
Included in net income	-	-	-
Included in surplus	-	-	-
Purchases, sales, issuances, and settlements:			-
Purchases	-	-	-
Sales	-	-	-
Issuances	-	-	-
Settlements	-	-	-
Transfers into Level 3	-	8	8
Transfers out of Level 3	-	-	-
Fair value, end of period	\$ -	\$ 8	\$ 8

Transfers into and out of Level 3 are recognized at the end of the reporting period. During 2015 the Company transferred one security into Level 3 and none out of Level 3. The transfers in and out of level 3 were determined by the observable/unobservable inputs used in pricing the securities.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 5 – RESERVES FOR POLICY BENEFITS

Reserves for policy benefits represent the estimated net present value of future policy benefits, less future policy premiums, established using actuarial methods based on mortality and morbidity experience tables and valuation interest rates prescribed by the Department. Actual future experience will generally differ from assumptions used to determine these reserves.

Reserves for future policy benefits on life insurance issued in 1988 and later are calculated principally on the New Jersey Reserve Method or the Commissioners Reserve Valuation Method using the 1980 Commissioners' Standard Ordinary ("CSO") and the 2001 CSO mortality tables. Reserves on life policies issued before 1988 are calculated principally on the Net Level Premium Reserve Method using the American Experience, 1941, 1958 and 1980 CSO mortality tables. Annuity contract reserves are principally calculated using the 1971, 1983, and 2000 Individual Annuity, 2015 Individual Annuity, and 1983 Group Annuity mortality tables. Assumed interest rates principally range from 2.5% to 5.5 % for direct business.

The reserves for Group Life Waiver and LTD reported claims are determined on a seriatim basis. Life waiver of premium reserves are determined primarily using the 1970 Inter-company Group Life Disability Table for claims incurred on or before December 31, 2008 and the 2005 Group Term Life Waiver Reserve Valuation Table for claims incurred on or after January 1, 2009. The interest rate is 4.0% for claims incurred on or before December 31, 2012 and 3.5% for claims incurred on or after January 1, 2013. Long-term disability reserves are determined using the 1987 Commissioners' Group Disability Table and Table 95a and interest rates ranging from 3.0% to 5.0%, depending on year of incurral. Short Term Disability (STD), Dental, and Medical claims incurred but not yet reported ("IBNR") reserves are estimated based on the Company's historical experience. Dental and Medical reserves include reasonable allowances for potential adverse deviation.

The Company maintains a liability for the expenses of direct claims IBNR. The basis of this liability is estimated by management based upon actual Company experience of the cost of claims settlement by product and amounted to \$21 million and \$19 million at December 31, 2016 and December 31, 2015, respectively.

The Company waives deduction of deferred fractional premiums upon death of insured and returns any portion of the final premium paid beyond the date of death. The larger of legally computed reserves and cash surrender values on a policy-by-policy basis are held as liabilities. Plans, except for second-to-die plans, charge additional premiums for substandard lives based upon actual issue age. Second-to-die plans develop substandard reserves using the rated up age. Mean reserves are based on appropriate multiples of standard rates of mortality. As of December 31, 2016, the Company had \$14 billion of insurance in force for which the gross premiums are less than the net premiums according to the standard valuation set by the State of New York. The reserves to cover the above insurance totaled \$33 million. The Tabular Interest, the Tabular Less Actual Reserve Released and the Tabular Cost have been determined by formula. For the determination of Tabular Interest on funds not involving life for each valuation rate of interest, the tabular interest is calculated as the product of such valuation rate of interest times the average of the amount of funds subject to such valuation rate of interest held at the beginning and end of the year of valuation.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 5 – RESERVES FOR POLICY BENEFITS (CONTINUED)

At December 31, 2016 and December 31, 2015 the withdrawal characteristics of the Company's annuity reserves and deposit liabilities were as follows:

	As of December 31, 2016				
	(1) General Account	(2) Separate Account with Guarantees	(3) Separate Account Non Guaranteed	(4) Total	(4) % of Total
A. Subject to discretionary withdrawal:					
(1) With market value adjustment	\$ 10	\$ -	\$ -	\$ 10	1.5%
(2) At book value less current surrender charge of 5% or more	63	-	-	63	9.5%
(3) At fair value	-	-	-	-	-
(4) Total with adjustment or at fair value (Total of 1 through 3)	\$ 73	\$ -	\$ -	\$ 73	11.0%
(5) At book value without adjustment (with minimal or no charge or adjustment)	\$ 548	\$ -	\$ -	\$ 548	82.5%
B. Not subject to discretionary withdrawal	\$ 43	\$ -	\$ -	\$ 43	6.5%
C. Total (gross: direct + assumed)	\$ 664	\$ -	\$ -	\$ 664	100.0%
D. Reinsurance ceded	-	-	-	-	-
E. Total (net)* (C)- (D)	\$ 664	\$ -	\$ -	\$ 664	100.0%

* Reconciliation of total annuity actuarial reserves and deposit fund liabilities

	As of December 31, 2015				
	(1) General Account	(2) Separate Account with Guarantees	(3) Separate Account Non Guaranteed	(4) Total	(4) % of Total
A. Subject to discretionary withdrawal:					
(1) With market value adjustment	\$ 10	\$ -	\$ -	\$ 10	1.5%
(2) At book value less current surrender charge of 5% or more	68	-	-	68	10.0%
(3) At fair value	-	-	-	-	-
(4) Total with adjustment or at fair value (Total of 1 through 3)	\$ 78	\$ -	\$ -	\$ 78	11.5%
(5) At book value without adjustment (with minimal or no charge or adjustment)	\$ 551	\$ -	\$ -	\$ 551	81.4%
B. Not subject to discretionary withdrawal	\$ 48	\$ -	\$ -	\$ 48	7.1%
C. Total (gross: direct + assumed)	\$ 677	\$ -	\$ -	\$ 677	100.0%
D. Reinsurance ceded	-	-	-	-	-
E. Total (net)* (C)- (D)	\$ 677	\$ -	\$ -	\$ 677	100.0%

* Reconciliation of total annuity actuarial reserves and deposit fund liabilities

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 5 – RESERVES FOR POLICY BENEFITS (CONTINUED)

Note Programs

Funding agreements are investment contracts whose reserve liabilities are equal to the account value and are established by contract deposits, increased by interest credited and decreased by contract coupon payments and maturities. Contract holders do not have the right to terminate the contract prior to the contractually stated maturity date. Credited interest rates vary by contract and can be fixed or floating.

Under the note programs, the Company creates special purpose entities (“SPEs”), which are investment vehicles or trusts, for the purpose of issuing medium-term notes to investors. Proceeds from the sale of the medium-term notes issued by these SPEs are used to purchase funding agreements from the Company. The medium term notes are secured by the funding agreements with the note issuer granting a security interest in the funding agreement to the indenture trustee for the notes. The payment terms of any particular series of notes are matched by the payment terms of the funding agreement securing the series. The Company has a \$3.0 billion Global Medium-Term Note Program of which \$800 million of notes have been issued with \$800 million remaining outstanding. The \$800 million is included in “Policyholder dividends payable and other contract liabilities”

NOTE 6 – PREMIUM AND ANNUITY CONSIDERATIONS DEFERRED AND UNCOLLECTED

Gross deferred and uncollected life insurance premiums represent premiums due to be received from policy owners through the next policy anniversary date. Net deferred and uncollected life insurance premiums represent only the portion of gross premiums related to mortality charges and interest. Deferred and uncollected life insurance premiums at December 31, 2016 and December 31, 2015 were as follows:

Type	2016		2015	
	(In millions)		(In millions)	
	Gross	Net	Gross	Net
Ordinary new business	\$ 67	\$ 67	\$ 66	\$ 66
Ordinary renewal	656	569	636	557
Group life	168	341	162	328
Totals	\$ <u>891</u>	\$ <u>977</u>	\$ <u>864</u>	\$ <u>951</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 7 – EMPLOYEE AND REPRESENTATIVE BENEFIT PLANS

Defined Benefit Plans:

The Company sponsors non-contributory defined benefit pension plans covering all eligible employees. These include tax-qualified plans, as well as nonqualified plans that provide benefits to certain participants in excess of ERISA limits for qualified plans. The Company's policy is to fully fund the obligations of qualified plans in accordance with ERISA requirements.

In addition to pension benefits, the Company provides certain health care, dental and life insurance benefits ("postretirement benefits") for retired employees. Substantially all of the employees and representatives may become eligible for these benefits if they reach retirement age while working for the Company.

In accordance with NAIC SAP, the costs associated with these required benefits are expensed over the period that the participant provides services to the Company, including recognition of assets and liabilities based on the funded status of the related plans. Pension assets are then non-admitted and thereby excluded from surplus.

Effective January 1, 2013, the Company adopted Statement of Statutory Accounting Principle No. 92, Accounting for Postretirement Benefits Other Than Pensions, A Replacement of SSAP No. 14 ("SSAP 92") and Statement of Statutory Accounting Principle No. 102, Accounting for Pensions, A Replacement of SSAP No. 89 ("SSAP 102"). These new statutory accounting standards require that estimates of the projected benefit obligations and accumulated benefit obligations include future benefit obligations due to non-vested participants. They also require that the Company's surplus as reported in the statements of financial position fully reflect any net liability related to the plans' projected benefit obligations, reduced by the fair value of any plan assets, including unrecognized net experience losses and prior service costs. Based on the funded status of the plans at December 31, 2012, the new standards reduced surplus by approximately \$260 million. The new standard permitted the Company an election to recognize this surplus reduction over a period of up to ten years, which the Company elected.

Plan Amendments

On September 8, 2016, the Company announced a plan amendment to freeze The Guardian Retirement Plan for Field Clerical Employees effective December 31, 2016. The plan amendment affects only the Field Clerical defined benefit pension plan. The announcement of the plan freeze resulted in a plan curtailment. As a result of this amendment, all plan participants ceased accruing additional benefits under the plan effective December 31, 2016. As of December 31, 2016, all active plan participants who completed one year of service (were hired no later than January 1, 2016) were fully vested in their accrued benefit. On September 26, 2016, the Company filed a determination letter with the Internal Revenue Service requesting approval to terminate the plan.

On September 8, 2016, the Company announced that all postretirement benefits offered to Field Clerical employees, Full Time Agents and General Agents ended on December 31, 2016. Field Clerical employees, Full Time Agents and General Agents eligible for postretirement benefits received a Special Transition Benefit in December 2016. The Special Transition Benefit was a one-time, lump sum cash payment in lieu of life insurance coverage and the contribution Guardian provides to retirees to help pay for retiree medical and dental coverage. The Company recorded a curtailment gain to recognize a reduction in the accrued postretirement benefit obligation for removing Field Clerical employees, Full Time Agents and General Agents who were not eligible for postretirement benefits as of December 31, 2016.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 7 – EMPLOYEE AND REPRESENTATIVE BENEFIT PLANS (CONTINUED)

The table below discloses the remaining unrecognized transition impact:

Surplus Impact at Transition

Transition Liability	\$	260
Amount Recognized on January 1, 2013		(59)
Accelerated Transition Liability recognized due to funded status gains – December 31, 2013		(120)
Remaining Transition Liability - December 31, 2013		<u>81</u>
Transition amount recognized during 2014		(19)
Transition amount recognized during 2015		(33)
Transition amount recognized during 2016		(13)
Remaining Transition Liability - December 31, 2016	\$	<u><u>16</u></u>

The table below discloses the anticipated recognition of the remaining transition impact:

<u>Minimum Transition Liability:</u>	<u>Anticipated Amortization</u>	<u>Remaining Transition Liability</u>
2017	13	\$ 3
2018	3	-

Components of Net Periodic Benefit Expense

The components of net periodic pension and postretirement benefits expense including the amount of unrecognized items amortized into expense for the years ended December 31 are as follows:

	<u>Pension Benefits</u>		<u>Postretirement Benefits</u>	
	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>
	(In millions)			
Service cost	\$ 71	\$ 70	\$ 6	\$ 6
Interest cost	95	89	11	10
Expected return on plan assets	(132)	(142)	(10)	(10)
Amortization of transition amount	1	1	-	-
Amortization of prior service costs	-	3	(8)	(3)
Amortization of actuarial net loss	46	42	17	5
Curtailment	-	-	(6)	-
Settlement	-	3	2	-
Other	-	(2)	-	-
Net periodic expense	<u>\$ 81</u>	<u>\$ 64</u>	<u>\$ 12</u>	<u>\$ 8</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 7 – EMPLOYEE AND REPRESENTATIVE BENEFIT PLANS (CONTINUED)

Changes in the projected benefit obligations and plan assets during the years ended December 31, 2016 and December 31, 2015 were as follows (in millions):

Change in benefit obligation	Pension Benefits		Postretirement Benefits	
	2016	2015	2016	2015
Benefit obligation, at beginning of period	\$ 2,038	\$ 2,108	\$ 240	\$ 250
Service cost	71	70	6	6
Interest cost	95	89	11	10
Actuarial loss (gain)	229	(95)	9	(15)
Plan amendments	-	-	-	-
Curtailments	(9)	-	(9)	-
Settlements	-	(59)	(18)	-
Benefits paid	(72)	(73)	(13)	(11)
Other	-	(2)	-	-
Benefit obligation, at end of period	<u>\$ 2,352</u>	<u>\$ 2,038</u>	<u>\$ 226</u>	<u>\$ 240</u>

Change in fair value of plan assets	Pension Benefits		Postretirement Benefits	
	2016	2015	2016	2015
Plan assets, at beginning of period	\$ 1,672	\$ 1,805	\$ 134	\$ 136
Actual return on plan assets	151	(12)	13	(1)
Employer contributions	15	11	-	-
Settlements	-	(59)	-	-
Benefits paid	(72)	(73)	(13)	(1)
Plan assets, at end of period	<u>\$ 1,766</u>	<u>\$ 1,672</u>	<u>\$ 134</u>	<u>\$ 134</u>

Funded status	Pension Benefits		Postretirement Benefits	
	2016	2015	2016	2015
Funded status at end of period	\$ (586)	\$ (366)	\$ (92)	\$ (106)
Unrecognized transition liability	2	2	-	-
Unrecognized prior service costs	1	1	2	(3)
Unrecognized actuarial net loss	796	642	58	71
Net amount recognized	<u>\$ 213</u>	<u>\$ 279</u>	<u>\$ (32)</u>	<u>\$ (38)</u>

Recognized as of December 31	Pension Benefits		Postretirement Benefits	
	2016	2015	2016	2015
Prepaid benefit cost	\$ -	\$ 8	\$ 9	\$ -
Less assets non admitted	-	(8)	(9)	-
Accrued liability	(586)	(374)	(85)	(77)
Net amount recognized	<u>\$ (586)</u>	<u>\$ (374)</u>	<u>\$ (85)</u>	<u>\$ (77)</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 7 – EMPLOYEE AND REPRESENTATIVE BENEFIT PLANS (CONTINUED)

Unrecognized actuarial net gains or losses represent cumulative amounts by which plan experience for return on plan assets or changes in benefit obligations has been more or less favorable than assumed. These net differences are recognized in surplus, and in future years recognized as components of expense.

The amounts below are estimated to be amortized from surplus into net periodic benefit cost in 2017 as follows:

	<u>Pension</u> <u>Benefits</u>	<u>Other</u> <u>Benefits</u>
	(In millions)	
Net transition obligation	\$ 1	\$ -
Net prior service cost	-	(2)
Net loss	<u>58</u>	<u>3</u>
	<u>\$ 59</u>	<u>\$ 1</u>

Assumptions

Weighted average assumptions used in calculating the benefit obligations were as follows:

	<u>Pension Benefits</u>		<u>Post Retirement Benefits</u>	
	<u>December 31,</u> <u>2016</u>	<u>December 31,</u> <u>2015</u>	<u>December 31,</u> <u>2016</u>	<u>December 31,</u> <u>2015</u>
Discount rate	4.35%	4.75%	4.30%	4.70%
Rate of compensation increase	3.00%	3.00%	n/a	n/a

Weighted average assumptions used in calculating the net periodic benefit cost were as follows:

	<u>Pension Benefits</u> <u>For the Years Ended</u>		<u>Post Retirement Benefits</u> <u>For the Years Ended</u>	
	<u>December 31,</u> <u>2016</u>	<u>December 31,</u> <u>2015</u>	<u>December 31,</u> <u>2016</u>	<u>December 31,</u> <u>2015</u>
Discount rate	4.75%	4.35%	4.70%	4.20%
Rate of compensation increase	3.00%	3.00%	3.00%	3.00%
Expected return on plan assets:				
Assets in trust account	8.00%	8.20%	8.00%	8.20%
Assets held under insurance contract/other	4.35%	4.75%	4.35%	4.75%

Assumed health care cost trend rates were as follows:

	<u>As of December 31,</u>	
	<u>2016</u>	<u>2015</u>
Medical & Prescription Pre - Age 65	6.30%, grading to 4.5% over 10 years	6.50%, grading to 4.5% over 10 years

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 7 – EMPLOYEE AND REPRESENTATIVE BENEFIT PLANS (CONTINUED)

The trend rates above reflect the Company's current claim experience and management's expectation that future rates of growth will decline. Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. At December 31, 2016, a one-percentage-point increase assumed health care cost trend rates would have increased the total service/interest cost components and accumulated postretirement benefit obligation for postretirement benefits by \$0.1 million and \$1.5 million, respectively. A one percentage-point decrease in assumed healthcare cost trend rates would have decreased the total service/interest cost components and accumulated postretirement benefit obligation for postretirement benefits by \$0.1 million and \$1.4 million, respectively. At December 31, 2015, a one-percentage-point increase assumed health care cost trend rates would have increased the total service/interest cost components and accumulated postretirement benefit obligation for postretirement benefits by \$0.1 million and \$1.6 million, respectively. A one percentage-point decrease in assumed healthcare cost trend rates would have decreased the total service/interest cost components and accumulated postretirement benefit obligation for postretirement benefits by \$0.1 million and \$1.5 million, respectively.

The accumulated benefit obligations ("ABO") for the funded and unfunded pension plans were \$1,754 million and \$335 million, respectively, at December 31, 2016 and \$1,538 million and \$280 million, respectively, at December 31, 2015. The APBO for the postretirement plans was \$226 million at December 31, 2016 and \$240 million at December 31, 2015.

For the pension plans with ABO in excess of plan assets, the projected benefit obligations, accumulated benefit obligations, and fair value of plan assets were \$1,033 million, \$917 million, and \$583 million respectively at December 31, 2016 and \$314 million, \$280 million, and \$0 million respectively at December 31, 2015.

The pension plans hold immediate participation guarantee group annuity ("IPG") contracts purchased from the Company. These contracts are expected to provide future benefits to plan participants specifically covered by these contracts of \$18 million at December 31, 2016 and \$20 million at December 31, 2015.

With respect to the Company's pension plans, the actuarially calculated funding amount ranges from the minimum amount the Company would be required to contribute to the maximum amount that would be deductible for tax purposes. Contribution amounts in excess of the minimum amounts are deemed voluntary. Amounts in excess of the maximum amount would be subject to an excise tax and may not be deductible under the Internal Revenue Code. The Company made no contribution in 2016 to its pension plans and does not expect to make a contribution to its pension plans in 2017.

In 2015, the Company updated its mortality assumption to reflect the RP-2014 base mortality table released by the Society of Actuaries in October 2014. The impact of changing base mortality tables from RP-2000 to RP-2014 resulted in an aggregate increase in the benefit obligation of approximately \$20 million at December 31, 2015.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 7 – EMPLOYEE AND REPRESENTATIVE BENEFIT PLANS (CONTINUED)

Benefit Payments

The following table disclosed the expected benefit payments for the Company's pension and postretirement plans. The expected benefit payments for 2017 include the payments associated with the decision to terminate the Field Clerical defined benefit pension plan.

Estimated Future Payments	(In millions)	
	Pension Benefits	Other Benefits
2017	\$ 189	\$ 12
2018	72	12
2019	75	12
2020	80	13
2021	86	13
2022 - 2026	573	74

Plan Assets

The Company's pension and postretirement plans' asset allocation by major asset class at December 31, 2016 and December 31, 2015, and the target allocation for 2017, are as follows:

Asset Category	Target Allocation	Percentage of Plan Assets at	
	2017	As of December 31, 2016	As of December 31, 2015
U.S. Stocks	10%-50%	36%	41%
International Stocks	5%-15%	7%	7%
Non-convertible Bonds	45%-75%	57%	46%
Convertible Bonds	0%-10%	0%	6%
		100%	100%

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 7 – EMPLOYEE AND REPRESENTATIVE BENEFIT PLANS (CONTINUED)

The investment strategy with respect to the Company's pension plan assets is to preserve capital and to seek investment returns with a goal of fully funding the plan.

The expected rate of return was 8.0% for the year ending December 31, 2016 and 8.2% for the year ending December 31, 2015. These rates of return are an aggregation of expected returns within each asset category. The return with respect to each asset class considers both historical returns and the future expectations for such returns.

Target allocations of assets are determined with the objective of maximizing returns and minimizing volatility of net assets through adequate asset diversification and partial liability immunization. Adjustments are made to target allocations based on the Company's assessment of the impact of economic factors and market conditions.

The following table summarizes the Master Trust's financial instruments carried at fair value hierarchy levels. The fair values were estimated using the same methodology described in Note 4.

Description	As of December 31, 2016			Estimated Fair Value
	Level 1	Level 2	Level 3	
Common stocks	\$ -	\$ 643	\$ -	\$ 643
Fixed maturities				
U.S. Government	2	-	-	2
All other Government	-	7	-	7
States, Territories	-	3	-	3
Political Subdivisions	-	1	-	1
Special revenue	-	6	-	6
Industrial and Miscellaneous	-	1,025	-	1,025
Total Fixed maturities	2	1,042	-	1,044
Total	\$ 2	\$ 1,685	\$ -	\$ 1,687

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 7 – EMPLOYEE AND REPRESENTATIVE BENEFIT PLANS (CONTINUED)

Description	As of December 31, 2015			Estimated Fair Value
	Level 1	Level 2	Level 3	
	(In millions)			
Common stocks	\$ -	\$ 736	\$ -	\$ 736
Fixed maturities				
U.S. Government	28	-	-	28
All other Government States, Territories	-	8	-	8
Political Subdivisions	-	4	-	4
Special revenue	-	1	-	1
Industrial and Miscellaneous	-	6	-	6
Hybrid	-	857	-	857
Total Fixed maturities	28	876	-	904
Preferred stocks	-	17	-	17
Total	\$ 28	\$ 1,629	\$ -	\$ 1,657

There were no financial instruments carried at fair value and classified as Level 3 for the years ending December 31, 2016 and 2015.

Defined Contribution Plans

The Company sponsors defined contribution plans. Home office employees are covered by investment and profit sharing plan pension plans 401(k)/401(a). Employees can invest up to 3% of their salary matched by an equal amount from the Company. They are also allowed an additional 10% (if not highly paid) of non-matched contributions. In addition, the Company provides a profit sharing allocation in proportion to salary. Field representatives are covered by a 401(k)/401(a) investment plan in which they can invest up to 3% of their salary matched by an equal amount from the Company. They are also allowed an additional 12% (if not highly paid) of non-matched contributions. The assets for the home office employees and field representatives' plans are held in a trust. Full time agents and general agents are covered by non-contributory plans. The Company contributed \$24 million to these plans in 2016 and \$25 million in 2015. The Company funds these plans and reflects the funded amounts as a liability.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 8 – INCOME TAXES

Consolidated Federal Income Tax Return

The Company's federal income tax return is consolidated with the following entities:

- Guardian Insurance & Annuity Company, Inc. and its subsidiaries,
- Park Avenue Life Insurance Company,
- Sentinel American Life Insurance Company,
- Family Service Life Insurance Company,
- Managed Dental Care of California,
- Managed Dental Guard of Texas,
- Managed Dental Guard of New Jersey,
- Innovative Underwriters Inc.,
- Berkshire Life Insurance Company of America
- First Commonwealth, Inc. and its subsidiaries
- Reed Group Ltd,
- GIS Canada Holdings Corp,
- Guardian Abbey LLC,
- STX Healthcare Management Services, Inc.,
- Vital Smiles, Inc.

The Company files a consolidated federal income tax return as parent, with its subsidiaries. The Company has a written agreement, approved by the Company's Board of Directors, which sets forth the manner in which the total combined federal income tax is allocated to each entity which is a party to the consolidation. Pursuant to this agreement, the Company has the enforceable right to recoup federal income taxes paid in prior years in the event of future net losses, which it may incur, or to recoup its net losses carried forward as an offset to future net income subject to federal income taxes.

The Internal Revenue Code limits the amount of non-life insurance losses that may offset life insurance company taxable income. The consolidated income tax liability is allocated among the members of the group pursuant to a tax allocation agreement. In accordance with the tax allocation agreement, each qualifying member of the group computes its tax provision and liability on a separate return basis, but may, where applicable, recognize benefits of net operating losses and capital losses utilized in the consolidated group. Subsidiary tax liabilities/benefits are settled subsequent to the filing of the federal income tax return.

The Company does not anticipate any significant changes to its tax contingencies within the next 12 months.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 8 – INCOME TAXES (CONTINUED)

The components of the net deferred tax asset recognized in the Company's Assets, Liabilities, Surplus and Other Funds are as follows:

	December 31, 2016		
	Ordinary	Capital	Total
Gross Deferred Tax Assets	\$ 1,895	\$ 45	\$ 1,940
Statutory valuation allowance adjustments	-	-	-
Adjusted Gross Deferred Tax Assets	1,895	45	1,940
Deferred Tax Assets Nonadmitted	274	-	274
Subtotal Net Admitted Deferred Tax Asset	1,621	45	1,666
Deferred Tax Liabilities	817	122	939
Net Admitted Deferred Tax Asset	<u>\$ 804</u>	<u>\$ (77)</u>	<u>\$ 727</u>

	December 31, 2015		
	Ordinary	Capital	Total
Gross Deferred Tax Assets	\$ 1,785	\$ 38	\$ 1,823
Statutory valuation allowance adjustments	-	-	-
Adjusted Gross Deferred Tax Assets	1,785	38	1,823
Deferred Tax Assets Nonadmitted	182	-	182
Subtotal Net Admitted Deferred Tax Asset	1,603	38	1,641
Deferred Tax Liabilities	808	126	934
Net Admitted Deferred Tax Asset	<u>\$ 795</u>	<u>\$ (88)</u>	<u>\$ 707</u>

	Change		
	Ordinary	Capital	Total
Gross Deferred Tax Assets	\$ 110	\$ 7	\$ 117
Statutory valuation allowance adjustments	-	-	-
Adjusted Gross Deferred Tax Assets	110	7	117
Deferred Tax Assets Nonadmitted	92	-	92
Subtotal Net Admitted Deferred Tax Asset	18	7	25
Deferred Tax Liabilities	9	(4)	5
Net Admitted Deferred Tax Asset/(Net Deferred Tax Liability)	<u>\$ 9</u>	<u>\$ 11</u>	<u>\$ 20</u>

Deferred income taxes are generally recognized, based on enacted tax rates, when assets and liabilities have different values for financial statement and tax purposes. A valuation allowance is recorded if it is more likely than not that some portion or all of the deferred tax asset will not be realized. The Company's management has concluded that the deferred income tax assets are more likely than not to be realized. Therefore, no valuation allowance has been provided.

Admission calculation components SSAP No. 101 (Paragraph 11)

The Company follows the guidance in Statement of Statutory Accounting Principles No. 101 - Income Taxes, A Replacement of SSAP No. 10R and SSAP No.10 ("SSAP 101"). SSAP 101 included a similar calculation for limitation of gross deferred tax assets as SSAP 10R for insurers that maintain a minimum of 300% of their authorized control level RBC computed without net deferred tax assets. The Company exceeded the 300% minimum RBC requirement at December 31, 2016 and 2015.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 8 – INCOME TAXES (CONTINUED)

	<u>December 31, 2016</u>		
	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>
a. Federal income taxes paid in prior years recoverable through loss carrybacks.	\$ 683	\$ 44	\$ 727
b. Adjusted gross deferred tax assets expected to be realized (excluding the amount of deferred tax assets from 2a, above) after application of the threshold limitation. (The Lesser of 2b.i. and 2b.ii. below)	-	-	-
The lesser of:			
i. Adjusted gross deferred tax assets expected to be realized following the balance sheet date	-	-	-
ii. Adjusted gross deferred tax assets allowed per limitation threshold.	N/A	N/A	-
c. Adjusted gross deferred tax assets (excluding the amount of deferred tax assets from a. and b. above) offset by gross deferred tax liabilities.	<u>938</u>	<u>1</u>	<u>939</u>
Deferred tax assets admitted as the result of application of SSAP No. 101. Total (a. + b. + c.)	<u>\$ 1,621</u>	<u>\$ 45</u>	<u>\$ 1,666</u>
	<u>December 31, 2015</u>		
	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>
a. Federal income taxes paid in prior years recoverable through loss carrybacks.	\$ 654	\$ 37	\$ 691
b. Adjusted gross deferred tax assets expected to be realized (excluding the amount of deferred tax assets from 2a, above) after application of the threshold limitation. (The Lesser of 2b.i. and 2b.ii. below)	16	-	16
The lesser of:			
i. Adjusted gross deferred tax assets expected to be realized following the balance sheet date	16	-	16
ii. Adjusted gross deferred tax assets allowed per limitation threshold.	N/A	N/A	807
c. Adjusted gross deferred tax assets (excluding the amount of deferred tax assets from a. and b. above) offset by gross deferred tax liabilities.	<u>933</u>	<u>1</u>	<u>934</u>
Deferred tax assets admitted as the result of application of SSAP No. 101. Total (a. + b. + c.)	<u>\$ 1,603</u>	<u>\$ 38</u>	<u>\$ 1,641</u>
	<u>Change</u>		
	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>
a. Federal income taxes paid in prior years recoverable through loss carrybacks.	\$ 29	\$ 7	\$ 36
b. Adjusted gross deferred tax assets expected to be realized (excluding the amount of deferred tax assets from 2a, above) after application of the threshold limitation. (The Lesser of 2b.i. and 2b.ii. below)	(16)	-	(16)
The lesser of:			
i. Adjusted gross deferred tax assets expected to be realized following the balance sheet date	(16)	-	(16)
ii. Adjusted gross deferred tax assets allowed per limitation threshold.	N/A	N/A	(807)
c. Adjusted gross deferred tax assets (excluding the amount of deferred tax assets from a. and b. above) offset by gross deferred tax liabilities.	<u>5</u>	<u>-</u>	<u>5</u>
Deferred tax assets admitted as the result of application of SSAP No. 101. Total (a. + b. + c.)	<u>\$ 18</u>	<u>\$ 7</u>	<u>\$ 25</u>
	<u>2016</u>	<u>2015</u>	
Ratio percentage used to determine recovery period and threshold limitation amount	996%	1027%	
Amount of adjusted capital and surplus used to determine recovery period and threshold limitation	\$ 6,743	\$ 6,652	

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 8 – INCOME TAXES (CONTINUED)

Impact of Tax Planning Strategies

	<u>December 31, 2016</u>	
	<u>Ordinary</u>	<u>Capital</u>
1. Adjusted Gross DTAs amount	1,895	45
2. Percentage of adjusted gross DTAs by tax character attributable to the impact of tax planning strategies	0.0%	2.3%
3. Net Admitted Adjusted Gross DTAs amount	1,621	45
4. Percentage of net admitted adjusted gross DTAs by tax character admitted because of the impact of tax planning strategies	0.0%	6.0%

	<u>December 31, 2015</u>	
	<u>Ordinary</u>	<u>Capital</u>
1. Adjusted Gross DTAs amount	1,785	38
2. Percentage of adjusted gross DTAs by tax character attributable to the impact of tax planning strategies	0.3%	2.0%
3. Net Admitted Adjusted Gross DTAs amount	1,478	163
4. Percentage of net admitted adjusted gross DTAs by tax character admitted because of the impact of tax planning strategies	0.7%	5.2%

	<u>Change</u>	
	<u>Ordinary</u>	<u>Capital</u>
1. Adjusted Gross DTAs amount	110	7
2. Percentage of adjusted gross DTAs by tax character attributable to the impact of tax planning strategies	-0.3%	0.3%
3. Net Admitted Adjusted Gross DTAs amount from	143	(118)
4. Percentage of net admitted adjusted gross DTAs by tax character admitted because of the impact of tax planning strategies	-0.7%	0.8%

Does the Company's tax-planning strategies include the use of reinsurance? Yes _____ No X
 All DTL were recognized as of December 31, 2016 and December 31, 2015

Current income taxes incurred consisted of the following major components:

<u>Description</u>	<u>December 31, 2016</u>	<u>December 31, 2015</u>	<u>Change</u>
(In millions)			
Federal income tax expense on operating income	\$ 169	\$ 183	\$ (14)
Prior year overaccrual	(28)	(51)	23
Contingent tax	-	(50)	50
Current Federal operations income tax expense	<u>\$ 141</u>	<u>\$ 82</u>	<u>\$ 59</u>
Federal income tax expense on capital gains	\$ 136	\$ 109	\$ 27
Prior year underaccrual	28	23	5
Current Federal capital gain income tax expense	<u>\$ 164</u>	<u>\$ 132</u>	<u>\$ 32</u>
Federal and foreign income taxes incurred	<u><u>\$ 305</u></u>	<u><u>\$ 214</u></u>	<u><u>\$ 91</u></u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 8 – INCOME TAXES (CONTINUED)

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are as follows:

	<u>2016</u>	<u>2015</u>	<u>Change</u>
DTAs Resulting from Book/Income Tax Differences In:			
Ordinary:			
Reserves	\$ 617	\$ 601	\$ 16
Policy acquisition costs	411	393	18
Dividend provision	298	293	5
Liabilities for employees and agents	152	145	7
Non admitted assets	335	281	54
Contract liabilities and unpaid claims	1	1	-
Leasehold improvement	12	12	-
Other	69	59	10
Gross ordinary DTA - (admitted and nonadmitted)	<u>\$ 1,895</u>	<u>\$ 1,785</u>	<u>\$ 110</u>
Statutory valuation allowance adjustment - ordinary	-	-	-
Total ordinary DTA - (nonadmitted)	<u>274</u>	<u>182</u>	<u>92</u>
Admitted ordinary DTA	<u>1,621</u>	<u>1,603</u>	<u>18</u>
Capital:			
Impaired securities	39	30	9
Unrealized capital losses	-	-	-
Other	6	8	(2)
Gross capital DTA - (admitted and nonadmitted)	<u>45</u>	<u>38</u>	<u>7</u>
Statutory valuation allowance adjustment - capital	-	-	-
Total capital DTA - (nonadmitted)	<u>-</u>	<u>-</u>	<u>-</u>
Admitted capital DTA	<u>45</u>	<u>38</u>	<u>7</u>
Total admitted DTA	<u>\$ 1,666</u>	<u>\$ 1,641</u>	<u>\$ 25</u>
DTLs Resulting from Book/Income Tax Differences In:			
Ordinary:			
Deferred and uncollected premiums	\$ 370	\$ 357	\$ 13
Guaranteed dividend	202	199	3
Other invested assets	86	90	(4)
Pension	64	85	(21)
Reserves 10 Year spread	27	16	11
Other	68	61	7
Ordinary DTL	<u>\$ 817</u>	<u>\$ 808</u>	<u>\$ 9</u>
Capital:			
Unrealized capital gains	26	41	(15)
Deferred gain	92	84	8
Other	4	1	3
Capital DTL	<u>122</u>	<u>126</u>	<u>(4)</u>
Total DTL	<u>\$ 939</u>	<u>\$ 934</u>	<u>\$ 5</u>
Net admitted DTA/(DTL)	<u>\$ 727</u>	<u>\$ 707</u>	<u>\$ 20</u>
The Change in net deferred income taxes is comprised of the following:			
Adjusted gross deferred tax assets	\$ 1,940	\$ 1,823	\$ 117
Total Deferred Tax Liabilities	939	934	5
Net deferred tax assets (liabilities)	<u>\$ 1,001</u>	<u>\$ 889</u>	<u>\$ 112</u>
Tax effect of net unrealized gains (losses)			(20)
Change in net deferred income tax			<u>\$ 92</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 8 – INCOME TAXES (CONTINUED)

The provision for federal income taxes incurred is different from that which would be obtained by applying the statutory federal income tax rate to income before income taxes. The significant book to tax adjustments causing this difference were the following:

	<u>December 31, 2016</u>	<u>Effective Tax Rate</u>
	(In millions)	
Net gain from operations after dividends to policyholders and before Federal income tax @ 35%	\$ 181	
Net realized capital gains (losses) @ 35%	54	
Provision calculated at statutory rate	235	35.00%
Tax effect of:		
Interest maintenance reserve	32	4.76%
Pension Adjustment	(56)	(8.33%)
Affordable Care Act Fees	12	1.79%
Other	(10)	(1.37%)
Total statutory income taxes	<u>\$ 213</u>	<u>31.85%</u>
Federal income taxes incurred	305	45.39%
Change in net deferred income taxes	(92)	(13.54%)
Total statutory income taxes	<u>\$ 213</u>	<u>31.85%</u>

Operating Loss and Tax Credit Carryforwards

As of December 31, 2016, the Company does not have any net ordinary loss carryforwards, capital loss carryforwards or tax credit carryforwards.

The following are income taxes incurred in prior years that are available for recoupment in the event of future net losses:

<u>Year</u>	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>
	(In millions)		
2016	\$ 168	\$ 136	\$ 304
2015	155	137	292
2014	91	103	194
Total	<u>\$ 414</u>	<u>\$ 376</u>	<u>\$ 790</u>

As of December 31, 2016, the Company does not have any deposits admitted pursuant to the Internal Revenue Code Section 6603.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 8 – INCOME TAXES (CONTINUED)

Contingent Tax Liabilities

As of December 31, 2016, the Company had no unrecognized tax benefits and related interest expense, if recognized, all of which would affect the Company's annual effective tax rate. Because of the impact of deferred tax accounting, other than interest and penalties, the disallowance of the shorter deductibility period would not affect the annual effective tax rate but would accelerate the payment of cash to the taxing authority to an earlier period.

The Company recognizes interest and penalties accrued related to unrecognized tax benefits in income tax expense. During the year ending December 31, 2016, and year ending December 31, 2015, the Company recognized approximately \$0 and (\$50) million in interest and penalties. The Company has no accrued interest and penalties at December 31, 2016, and December 31, 2015, respectively.

The amount recognized in 2015 is primarily related to the timing of the deduction for the policyholder dividends liabilities. During 2015, a court case ruling, in the taxpayer's favor, was issued for another mutual insurance company in which the facts were similar to the Company's tax position. Management concluded that it is more-likely-than-not that the Company would sustain its tax position on this issue if challenged by the Internal Revenue Service. As a result, the Company released the contingent tax liabilities.

The Company files U.S. federal income tax returns along with various state and local income tax returns. The Company's federal income tax returns are routinely examined by the Internal Revenue service ("IRS") and provisions are made in the financial statements in anticipation of the results of these audits. In 2015, the IRS has completed its examinations for tax years 2009 and 2010. There were no material effects on the Company's consolidated financial position and results of operations as a result of these examinations. Tax years 2011 through 2015 are subject to examination by the IRS. The Company believes that it has established adequate tax liabilities for uncertain tax positions for all open years.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 9 – REINSURANCE CEDED

In the normal course of business, the Company seeks to limit its exposure to loss on any single insured and to recover a portion of benefits paid by ceding business to reinsurers under various modified coinsurance agreements, coinsurance agreements, and combinations thereof, and yearly renewable term agreements. These agreements provide for reinsurance of selected individual life and disability policies and group life and group health contracts. Under the terms of the modified coinsurance agreements, reserves related to the reinsured business and the corresponding assets are held by the Company. The Company retains the primary obligation to the policyholder for reinsured policies. Failure of reinsurers to honor their obligations could result in losses to the Company; consequently, the Company evaluates the financial condition of its reinsurers in order to minimize its exposure to losses from reinsurer insolvencies.

The effects of these ceding agreements on the components of gain from operations in the accompanying statutory basis statements of operations are as follows:

	<u>2016</u>	<u>2015</u>
	(In millions)	
Premiums, annuity considerations and fund deposits	\$ (460)	\$ (457)
Commissions and expense allowances (other income)	119	111
Total revenues	<u>(341)</u>	<u>(346)</u>
Benefit payments to policyholders and beneficiaries	(359)	(337)
Net reductions to policy benefit reserves	(86)	(144)
Commissions and operating expenses	5	3
Total expenses	<u>(440)</u>	<u>(478)</u>
Net gain on operations from reinsurance ceded	<u>\$ 99</u>	<u>\$ 132</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 10 – REINSURANCE ASSUMED

The Company enters into various modified coinsurance agreements, coinsurance agreements, and combinations thereof and yearly renewable term agreements that provide reinsurance on life insurance, annuities, credit life, disability insurance, and credit accident and health business. Under the terms of the various reinsurance treaties, the Company assumed (net of retrocession) approximately \$3.4 billion face amount of life insurance at December 31, 2016 and \$3.6 billion at December 31, 2015. Under the terms of modified coinsurance agreements, reserves related to the reinsured business and the corresponding assets are held by the ceding company.

The Company entered into a coinsurance agreement with BLICOA an affiliated insurance company effective January 1, 2013. Under the agreement, the Company assumed 80% of the net individual disability insurance (IDI) originally ceded to BLICOA from the Company via the July 1, 2001 coinsurance treaty as well as 80% of the IDI and multi-life (ML) business written by BLICOA since the 2001 treaty. The reinsurance is done on a funds withheld basis with supporting invested assets remaining in BLICOA. Under the terms of the coinsurance agreement the Company assumed \$2,031 million in ceded reserves from BLICOA, while BLICOA retained the corresponding assets, on January 1, 2013.

Also, as part of the terms of the agreement, the Company can request that BLICOA pay an amount equal to the Annual Funds Withheld Increase to the Company. In January 2016, as part of the terms of its reinsurance agreement with BLICOA, the Company requested that BLICOA pay a partial amount of the Annual Funds Withheld Increase it recorded in 2015. BLICOA paid the Company the agreed upon settlement amount of \$65 million in January 2016. The settlement consisted of \$33 million of bonds and \$32 million of cash. In December 2015, GLICOA requested and BLICOA settled an amount equal to the 2014 increase in the funds withheld of \$160 million. The December 2015 settlement of \$160 million consisted of \$87 million of bonds, \$1 million in accrued interest and \$72 million of cash.

The Company entered into one Individual Life Yearly Renewable Term reinsurance agreement with an affiliated insurance company GIAC, effective January 1, 2011. The agreement covers GIAC's current form Secondary Guarantee Universal Life and Survivorship Universal Life plans having policy effective dates of January 1, 2011 and later. Reinsurance under the new agreement is assumed on an automatic 90% first dollar quota share basis.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 10 – REINSURANCE ASSUMED (CONTINUED)

The following tables outline the effects of these assumption agreements on the accompanying Statutory Basis Statements of Operations.

Reinsurance Assumed from Affiliates

	<u>2016</u>	<u>2015</u>
	(In millions)	
Premiums, annuity considerations and fund deposits	\$ 639	\$ 619
Reserve adjustments on reinsurance (other income)	23	29
Total revenues	<u>662</u>	<u>648</u>
Benefit payments to policyholders and beneficiaries	275	266
Net additions to policy benefit reserves	126	200
Commissions and operating expenses	210	201
Total expenses	<u>611</u>	<u>667</u>
Net gain/(loss) on operations from reinsurance assumed	<u>\$ 51</u>	<u>\$ (19)</u>

Reinsurance Assumed from Non-Affiliates

	<u>2016</u>	<u>2015</u>
	(In millions)	
Premiums, annuity considerations and fund deposits	\$ 2	\$ 3
Total revenues	<u>2</u>	<u>3</u>
Benefit payments to policyholders and beneficiaries	(2)	31
Net reductions to policy benefit reserves	(1)	(32)
Commissions and operating expenses	7	(14)
Total expenses	<u>4</u>	<u>(15)</u>
Net (loss)/gain on operations from reinsurance assumed	<u>\$ (2)</u>	<u>\$ 18</u>

Total Reinsurance Assumed

	<u>2016</u>	<u>2015</u>
	(In millions)	
Premiums, annuity considerations and fund deposits	\$ 641	\$ 622
Reserve adjustments on reinsurance (other income)	23	29
Total revenues	<u>664</u>	<u>651</u>
Benefit payments to policyholders and beneficiaries	273	297
Net additions to policy benefit reserves	125	168
Commissions and operating expenses	217	187
Total expenses	<u>615</u>	<u>652</u>
Net gain/(loss) on operations from reinsurance assumed	<u>\$ 49</u>	<u>\$ (1)</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 11 – RELATED PARTY TRANSACTIONS

The Company maintained investments in affiliated mutual funds amounting to \$219 million at December 31, 2015.

During 2016 and 2015, the Company sold \$27 million and \$170 million of bank loans that it held in its general account to a downstream affiliate, Park Avenue Institutional Advisers CLO LTD 2016-1 (“PAIA CLO 2016-1”). The Company recorded a \$1 million loss on the sale of the bank loans in both 2016 and 2015. PAIA CLO 2016-1 is a special purpose vehicle (“SPV”) that was established in the Cayman Islands whose purpose is to be the “Issuer” of one or more classes of notes that will be secured by a portfolio of investments held by the Issuer and rated by at least one rating agency (the “Rated Notes”), and one or more classes of notes that are unrated and subordinate in right of payment to the Rated Notes (the “Subordinated Notes”). PAIA CLO 2016-1 issued \$363 million in notes in August 2016.

In 2016 and 2015, the Company made the following capital contributions to its real estate joint ventures and affiliates which are an addition to Other invested assets in the Statutory Basis Balance Sheets:

	<u>2016</u>		<u>2015</u>
	(In millions)		
Guardian CapCo, LLC	\$ 3	\$	3
Guardian LCP Hospitality Finance, LLC	-		1
Truamerica Multifamily, LLC	-		6
Truamerica Properties, LLC	7		9
Truamerica Properties II, LLC	1		21
Lowe's Capital Partners 2A, LLC	3		6
Lowe's Capital Partners 2B, LLC	2		2
Guardian Desail Holdings, LLC	-		12
Guardian Mercury Holdings, LLC	-		9
Hanover Hoffman Estates, LLC (1)	-		19
Hanover Swanee, LLC (1)	-		1
Guardian Abbey, LLC	1		2
Guardian Shores, LLC	16		-
Total	\$ <u>33</u>	\$	<u>91</u>

(1) Capital contributions were made by transferring mortgage loan investments.

In 2016 and 2015, the Company made the following capital contributions to its subsidiaries:

	<u>2016</u>		<u>2015</u>
	(In millions)		
GIAC	\$ 100	\$	50
GIS	365		155
FCW	204		-
Total	\$ <u>669</u>	\$	<u>205</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 11 – RELATED PARTY TRANSACTIONS (CONTINUED)

The capital contribution to GIS is recorded as an addition to Other invested assets in the Statutory Basis Balance Sheets, while the capital contributions to GIAC and FCW are recorded as an addition to Common and preferred stocks in the Statutory Basis Balance Sheets.

Of the \$365 million contribution to GIS in 2016, \$235 million was made by transferring real estate joint venture LLCs and \$130 million was made by transferring Reed Group, Ltd., a previously wholly owned subsidiary of FCW.

In 2016 and 2015, the Company received returns of capital from its real estate affiliates as follows, which are a reduction to Other invested assets in the Statutory Basis Balance Sheets:

	<u>2016</u>	<u>2015</u>
	(In millions)	
Guardian CapCo, LLC	\$ -	\$ 7
Guardian LCP Hospitality I, LLC	1	1
Guardian Campus Holdings, LLC	-	1
Guardian Westwood Holdings, LLC	10	1
Guardian LCP Hospitality Finance, LLC	3	3
Guardian Commercial I, LLC	-	7
Total	<u>\$ 14</u>	<u>\$ 20</u>

In 2016 and 2015, the Company received net returns of capital of \$56 million and \$77 million respectively from its real estate joint ventures. These distributions are a reduction to Other invested assets in the Statutory Basis Balance Sheets.

In 2016 and 2015, the Company also received returns of capital from its subsidiaries as follows which are a reduction to Common and preferred stocks in the Statutory Basis Balance Sheets:

	<u>2016</u>	<u>2015</u>
	(In millions)	
BLICOA	\$ 20	\$ 65
FCW	158	9
GIS	178	-
Total	<u>\$ 356</u>	<u>\$ 74</u>

Of the \$158 million return of capital from FCW in 2016, \$130 million was a transfer of Reed Group Ltd., a wholly owned subsidiary of FCW.

In 2016 and 2015, the Company received the following dividends from its affiliates and subsidiaries which are recorded as Net investment income in the Statutory Basis Statements of Operations:

	<u>2016</u>	<u>2015</u>
	(In millions)	
BLICOA	\$ 6	\$ 6
Managed Dental Care of California (“MDC”)	5	3
Managed Dental Guard of Texas, Inc. (TX)	1	1
Guardian CapCo, LLC	-	3
Guardian LCP Hosp Finance, LLC	-	1
Guardian Commercial I, LLC	-	4
Park Avenue Life Insurance Company	-	25
Total	<u>\$ 12</u>	<u>\$ 43</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 11 – RELATED PARTY TRANSACTIONS (CONTINUED)

The Company has expense sharing agreements with its subsidiaries. During 2016 and 2015, the Company had net billings of \$296 million and \$301 million, respectively, under the expense sharing agreements. Amounts billed to subsidiaries are included in Commissions and operating expenses in the Statutory Basis Statements of Operations. The unpaid net receivable balance due from subsidiaries relevant to these agreements was \$29 million and \$31 million on December 31, 2016 and December 31, 2015, respectively, and are included in Other assets and Other liabilities in the Statutory Basis Balance Sheets.

The Company (Lender) has a revolving line of credit agreement with GIAC (Borrower). Effective May 1, 2015, the revolving line of credit between the Company and GIAC increased from \$225 million to \$300 million, which was further increased to \$350 million effective December 3, 2015. The terms of the credit agreement state that future drawing, if any, (not at the time overdue) shall bear interest at a rate per annum equal to (a) the Prime Rate plus 1.00% if a Prime Rate Loan or (b) the Eurodollar Rate plus 1.00% if a Eurodollar Rate Loan. In the event any drawing on the line of credit becomes due, whether by acceleration or otherwise, it shall bear interest at a rate per annum equal to the Prime Rate plus 2.00%. Additionally, a commitment fee equal to 0.125% per annum of the amount of this line of credit shall be paid by Borrower to Lender, such amount to be paid in quarterly installments on the last day of each March, June, September and December or on the termination of this line of credit. The line of credit agreement shall have an initial term of 364 days beginning with the date first stated above, and shall automatically renew for successive periods of 364 days, unless the Lender shall notify the Borrower of its intention not to renew the line of credit agreement not less than sixty (60) days prior to the expiration of the then existing term. GIAC is in compliance with certain financial covenants imposed by the line of credit agreement. As of December 31, 2016, and 2015 the amounts of drawings on the line of credit amounted to \$148 million and \$105 million, respectively, and are included in Cash, cash equivalents and short term investments in the Statutory Basis Balance Sheets. Interest income and commitment income of \$2.4 million and \$2.2 million for the twelve months ended December 31, 2016 and 2015, respectively, are included in Net investment income in the Statutory Basis Statements of Operations.

Effective April 30, 2015, the Company (Lender) entered into a new revolving line of credit agreement with RS (Borrower) for \$15 million. The terms of the credit agreement state that future drawing, if any, (not at the time overdue) shall bear interest at a rate per annum equal to the Eurodollar rate plus 1.00%. In the event any drawing on the line of credit becomes due, whether by acceleration or otherwise, it shall bear interest at a rate per annum equal to the Prime Rate plus 2.00%. Additionally, a commitment fee equal to .15% per annum of the amount of this line of credit shall be paid by Borrower to Lender, such amount to be paid in quarterly installments on the last day of each March, June, September and December and on the termination of this line of credit. The line of credit agreement had a term of twelve months beginning with the date first stated above and ending on April 30, 2016. The maturity date of the line was subsequently extended to July 29, 2016. As of December 31, 2015, the amount of drawings on the line of credit amounted to \$15 million and is included in Cash, cash equivalents and short term investments in the Statutory Basis Balance Sheets. Interest income and commitment income of \$0 million and \$0 million for the twelve months ended December 31, 2016 and December 31, 2015 respectively are included in Net investment income in the Statutory Basis Statements of Operations. This revolving line of credit terminated upon the sale of RS on July 29, 2016.

The Company provides financial guarantees on behalf of some of its subsidiaries and affiliates as listed below. Per the statutory accounting guidance SSAP 5R, a liability has not been recorded on the Company's Statutory Basis Balance Sheets for any of these guarantees.

In 1996, the Company provided MDC, a subsidiary, a written letter of financial support for \$5 million. The letter was necessary for regulatory purposes in order to guarantee additional capital infusion to its California dental subsidiary as needed. The Company funded \$1.5 million to MDC prior to 2012. This amount was recorded as an additional investment in MDC. At this time, MDC is not expected to further draw on the remaining \$3.5 million as the subsidiary has \$5 million more capital than is required by California.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 11 – RELATED PARTY TRANSACTIONS (CONTINUED)

As of December 31, 2015, the Company committed to make capital contributions to the following real estate joint venture subsidiaries for the purpose of investing in future properties:

	<u>2015</u>
	(In millions)
Guardian CapCo, LLC	\$ 11
Guardian LCP Commercial I, LLC	30
Guardian LCP Hospitality Finance, LLC	2
Truamerica Properties, LLC	7
Truamerica Properties II, LLC	10
Guardian LEI Co Investment	-
Guardian LCP2A, LLC	6
Berkshire Portfolio	4
Guardian Mercury - Gemini Holdings, LLC	5
Guardian SLC Redwood Holdings, LLC	4
Total	\$ <u>79</u>

As of December 31, 2016, the Company had no commitments to make capital contributions to its' subsidiaries.

Settlement of Intercompany Transactions:

In accordance with NAIC SAP, all transactions between related parties are required to have a written agreement that provides for a timely settlement of amounts owed, including a specific due date. Amounts over ninety days due are to be non-admitted along with any uncollected receivable from a related party that is not part of a written agreement. The Company has determined that written agreements are in place for all intercompany transactions and that these written agreements contain specific due dates. As of December 31, 2016, there was no intercompany receivable that was more than 90 days past due.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 12 – LIABILITY FOR UNPAID CLAIMS AND CLAIM RESERVES

Activity in the liability for unpaid accident and health claims and claim reserves is summarized as follows and is included in Reserves for policy benefits on the Statutory Basis Balance Sheets:

	<u>2016</u>	<u>2015</u>
	(In millions)	
Balance of unpaid claims and claim reserves, net of reinsurance recoverable, at January 1	\$ 3,574	\$ 3,300
Incurred related to:		
Current year	2,283	2,127
Prior years	(90)	(75)
Affiliated reinsurance	<u>106</u>	<u>161</u>
Total incurred	<u>2,299</u>	<u>2,213</u>
Paid related to:		
Current year	1,526	1,438
Prior years	332	289
Affiliated reinsurance	<u>227</u>	<u>212</u>
Total paid	<u>2,085</u>	<u>1,939</u>
Balance of unpaid claims and claim reserves, net of reinsurance recoverable, at December 31	\$ <u>3,788</u>	\$ <u>3,574</u>

The affiliated reinsurance for the years ended December 31, 2016 and December 31, 2015 is primarily due to an intercompany reinsurance agreement between the Company and BLICOA effective January 1, 2013.

Loss / Claim Adjustment Expenses:

The balance in the liability for unpaid accident and health claim adjustment expenses was \$79 million and \$80 million as of December 31, 2016 and December 31, 2015, respectively. The Company incurred \$49 million and paid \$49 million of claims adjustment expenses in 2016 of which \$14 million of the paid amount was attributable to insured or covered events of prior years. The Company did not increase or decrease the provision for insured events of prior years. Estimated anticipated salvage and subrogation related to the liability for unpaid claims / losses is not material and therefore does not reduce the liability.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 13 – ASO PLANS

The net gain from operations from ASO uninsured plans and the uninsured portion of partially insured plans was as follows during the years ended December 31, 2016 and December 31, 2015:

	2016		
	ASO Uninsured Plans	Uninsured Portion of Partially Insured Plans	Total ASO
	(In millions)		
Net reimbursement for administrative expenses (including administrative fees) in excess of actual expenses	\$ 4.4	\$ -	\$ 4.4
Total net other income or expenses (including interest paid to or received from plans)	1.5	-	1.5
Net gain from operations	2.9	-	2.9
Total claim payment volume	488	-	488

	2015		
	ASO Uninsured Plans	Uninsured Portion of Partially Insured Plans	Total ASO
	(In millions)		
Net reimbursement for administrative expenses (including administrative fees) in excess of actual expenses	\$ 2.7	\$ -	\$ 2.7
Total net other income or expenses (including interest paid to or received from plans)	0.9	-	0.9
Net gain from operations	1.8	-	1.8
Total claim payment volume	461	-	461

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 14 – LEASES

New York Home Office Building:

In June 1998, the Company executed a 21-year lease for its New York home office facility. A portion of the property is subleased to tenants under lease terms expiring through 2019. The lease is classified as operating. Rental expense for the property was \$21 million for the year ended December 31, 2016 and \$21 million for the year ended December 31, 2015. Sublease income was \$9 million for the year ended December 31, 2016 and \$9 million for the year ended December 31, 2015.

On January 9, 2017, the Company exercised its purchase option on the building. If the terms contained in the purchase option agreement are met the Company will be required to pay the \$147 million purchase price to the seller on September 30, 2019.

The following is a schedule by year of the minimum rental payments due under the lease:

	(In millions)
Year ending December 31,	
2017	\$ 21
2018	21
2019	16
Total	<u>\$ 58</u>

The minimum aggregate sublease income is as follows:

Year ending December 31,	
2017	\$ 9
2018	9
2019	7
Total	<u>\$ 25</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 14 – LEASES (CONTINUED)

Other Leases:

Substantially all remaining leases of the Company are operating leases principally for the rental of real estate. Rental expense for these properties was \$20 million for year ended December 31, 2016 and \$16 million for the year ended December 31, 2015.

On January 26, 2015 the Company signed a long-term lease agreement with GLICA Bethlehem, LLC. Under the terms of the lease agreement GLICA Bethlehem, LLC built an office building in Bethlehem, PA according to specifications provided by the Company. Beginning in June 2016 the Company began using the building for business support operations. The twenty year lease obligates the Company to pay approximately \$5 million in annual base rent plus operating expenses and taxes.

The following is a schedule by year of the minimum rental payments due under the lease:

	(In millions)
Year ending December 31,	
2017	\$ 22
2018	19
2019	17
2020	16
Total	<u>\$ 74</u>

The minimum aggregate sublease income is as follows:

	(In millions)
Year ending December 31,	
2017	\$ 7
2018	6
2019	6
2020	6
Total	<u>\$ 25</u>

The Company guarantees the leases for some of its agents. The fair value of the guarantees as of December 31, 2016 is estimated to be \$1 million. The remaining lease obligations that are guaranteed as of December 31, 2016 is \$19.4 million.

NOTE 15 – COMMITMENTS

Commitments to fund real estate, private equities, mortgage loans, and private placements in the normal course of business totaled \$1,416 million and \$1,160 million as of December 31, 2016 and December 31, 2015, respectively.

NOTE 16 – LITIGATION

The Company is engaged in various legal actions, in the ordinary course of business, arising out of its insurance, broker-dealer and investment operations. In the opinion of management, any losses together with the ultimate liability resulting from such actions would not have a material adverse effect on the financial position of the Company.

NOTE 17 – LINES OF CREDIT

The Company has \$75 million in unsecured credit available. The interest rate on these lines is calculated on a base rate such as the bank's Prime rate plus a spread which varies from 0 - 125bps depending on the bank, or LIBOR plus a spread which varies from 75 - 125bps depending on the bank. The Company did not use the lines of credit during 2016 or 2015 and had \$0 outstanding liability at December 31, 2016 or December 31, 2015.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 18 – POLICYHOLDERS’ SURPLUS

There were no special contingency reserves included in policyholder’s surplus at December 31, 2016 or December 31, 2015. The Company holds other reserves totaling \$4 million at December 31, 2016 and 2015, as required by New York State law for aviation business and Arkansas permanent surplus requirements. Surplus at December 31, 2016 and December 31, 2015 is as follows:

	<u>2016</u>	<u>2015</u>
	(In millions)	
Accumulated earnings	\$ 7,676	\$ 7,470
Unrealized loss - common stock	(309)	(281)
Asset valuation reserve	(810)	(798)
Nonadmitted asset values	(389)	(305)
Total unassigned surplus	<u>6,168</u>	<u>6,086</u>
State required segregated surplus	<u>4</u>	<u>4</u>
Surplus	<u>\$ 6,172</u>	<u>\$ 6,090</u>

NOTE 19 – FINANCIAL INFORMATION

The following reconciles the New York SAP net income and surplus of Guardian as reported to regulatory authorities to consolidated GAAP income and GAAP equity:

	<u>2016</u>	<u>2015</u>
	(In millions)	
Statutory net income	\$ 368	\$ 433
Adjustments to GAAP basis:		
Realized capital gains	257	294
Capitalization of deferred policy acquisition costs	61	(11)
Future policy benefits	(1,080)	(970)
Elimination of IMR amortization	(122)	(103)
Establishment of deferred federal income taxes	(1)	127
Service fees	1,086	735
Policyholder dividends	5	27
Elimination of interest on affiliate reinsurance	(140)	(141)
Other	<u>49</u>	<u>(41)</u>
Consolidated GAAP income	<u>\$ 483</u>	<u>\$ 350</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 19 – FINANCIAL INFORMATION (CONTINUED)

	<u>2016</u>	<u>2015</u>
	(In millions)	
Statutory surplus	\$ 6,172	\$ 6,090
Adjustments to GAAP basis:		
Capitalization of deferred policy acquisition costs	3,817	3,854
Deferred software costs	37	48
Future policy benefits	(7,342)	(6,967)
Elimination of IMR	464	373
Elimination of AVR	810	798
Establishment of additional deferred federal income taxes	(1,240)	(1,126)
Policyholder dividends	401	396
Notes payable	(1,210)	(845)
Unrealized gains on investments and GAAP adjustments of affiliates	<u>8,714</u>	<u>7,286</u>
Consolidated GAAP equity	<u>\$ 10,623</u>	<u>\$ 9,907</u>

NOTE 20 – SURPLUS NOTE

On October 6, 2009, the Company issued Surplus Notes (“Existing Notes”) with a principal balance of \$400 million, bearing interest at 7.375%, and a maturity date of September 30, 2039. Proceeds from the issuance of the Existing Notes were \$392.4 million, net of discounts and fees. The Existing Notes were issued pursuant to Rule 144A under the Securities Act of 1933, as amended, and will be administered by The Bank of New York Mellon as fiscal agent. Interest on these Existing Notes is scheduled to be paid semiannually on March 31 and September 30 of each year. The Existing Notes are unsecured and subordinated to all present and future indebtedness, policy claims and other creditor claims of the Company. Under New York Insurance Law, the Existing Notes are not part of the legal liabilities of the Company. The Existing Notes do not repay principal prior to maturity. Each payment of interest or principal may be made only with the prior approval of the Superintendent and only out of surplus funds that the Superintendent determines to be available for such payments under New York Insurance Law. Provided that approval is granted by the Superintendent, the Existing Notes may be redeemed at the option of the Company at any time (in whole or in part) at the “make-whole” redemption price equal to the greater of the principal amount of the Existing Notes to be redeemed, or the sum of the present value of the remaining scheduled interest and principal payments, excluding accrued interest as of the date on which the Existing Notes are to be redeemed, discounted to the redemption date on a semi-annual basis at the adjusted treasury rate plus 50 basis points. The Company paid \$30 million in interest for the years ended December 31, 2016 and 2015, respectively.

On June 19, 2014 the Company issued Surplus Notes (“Notes”) with a principal balance of \$450 million, bearing interest at 4.875%, and a maturity date of June 19, 2064. Proceeds from the issuance of the Notes were \$444.6 million, net of discounts and fees. The Notes were issued pursuant to Rule 144A under the Securities Act of 1933, as amended, and will be administered by The Bank of New York Mellon as fiscal agent. Interest on these Notes is scheduled to be paid semiannually on June 19 and December 19 of each year. The Notes are unsecured and subordinated to all present and future indebtedness, policy claims and other creditor claims of the Company. Under New York Insurance Law, the Notes are not part of the legal liabilities of the Company. The Notes do not repay principal prior to maturity. Each payment of interest or principal may be made only with the prior approval of the Superintendent and only out of surplus funds that the Superintendent determines to be available for such payments under New York Insurance Law. Provided that approval is granted by the Superintendent, the Notes may be redeemed at the option of the Company at any time (in whole or in part) at the “make-whole” redemption price equal to the greater of the principal amount of the Notes to be redeemed, or the sum of the present value of the remaining scheduled interest and principal payments, excluding accrued interest as of the date on which the Notes are to be redeemed, discounted to the redemption date on a semi-annual basis at the adjusted treasury rate plus 25 basis points. The Company paid \$22 in interest for the years ended December 31, 2016 and 2015, respectively.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 21 – UNCLAIMED PROPERTY

The Company holds reserves for potential liability totaling \$12 million at December 31, 2016 and December 31, 2015, respectively. The Company has recorded paid claims of \$0 million in 2016 and \$4 million in 2015.

NOTE 22 – AFFORDABLE CARE ACT FEE

The health insurance industry assessment mandated by the Patient Protection and Affordable Care Act of 2010 was levied on health insurers beginning in 2014 based on a ratio of an insurer's net health insurance premiums written for the previous calendar year compared to the total premiums written by U.S. health insurance industry for that year. The Company recorded a liability for the amount of its expected fee as of January 1, 2016 of \$35 million and as of January 1, 2015 of \$35 million. It paid the actual fee amount of \$35 million and \$36 million to the U.S. Treasury in September 2016 and 2015, respectively. The 2016 fee amount was based on \$1,995 million of dental and vision premiums written in 2015.

The Consolidated Appropriations Act, 2016 imposes a moratorium on the health insurance industry assessment mandated by the Affordable Care Act for the 2017 calendar year. Therefore there are no health insurance provider fees due in 2017 and no liability will be recorded.

NOTE 23 – SUBSEQUENT EVENTS

The Company considers events occurring after the balance sheet date but prior to February 21, 2017, the issuance of the financial statements to be subsequent events requiring disclosure.

On January 24, 2017, the Company issued a Surplus Note with a principal balance of \$350 million, bearing interest at 4.850%, and a maturity date of January 24, 2077. Proceeds from the issuance was \$343.6 million, net of discounts and fees.

As mentioned in Note 14, on January 9, 2017, the Company exercised the purchase option on its New York home office.

On January 3, 2017 the Company (Lender) extended a \$300 million revolving line of credit to GIS (Borrower). The line of credit agreement has an initial term of 364 days and shall automatically renew for successive periods of 364 days, unless the Lender shall notify the Borrower of its intention not to renew the line of credit agreement sixty (60) days prior to the expiration of the then existing term. As of the statement date GIS has drawn down the amount of \$13.1 million on the line of credit.

Guardian Life Insurance Company of America
Annual Statement for the Year Ended December 31, 2016
Schedule 1 - Selected Financial Data

The following is a summary of certain financial data included in other exhibits and schedules subjected to audit procedures by independent auditors and utilized by actuaries in the determination of reserves.

		<u>2016 Annual Statement References</u>
Investment Income Earned		Exhibit of Net Investment Income
Government Bonds	\$ 29,910,730	
Bonds Exempt From US Tax		
Other Bonds (unaffiliated)	1,514,704,457	
Bonds of Affiliates		
Preferred Stocks (unaffiliated)	7,083,355	
Preferred Stocks of Affiliates		
Common Stocks (unaffiliated)	9,259,323	
Common Stocks of Affiliates	6,186,400	
Mortgages Loans	169,350,488	
Real Estate	72,911,008	
Contract Loans	247,169,937	
Cash/Short-term Investments	4,221,267	
Other Invested Assets	538,984	
Derivative Instruments	178,537,420	
Aggregate Write-Ins for Investment Income	<u>7,219,637</u>	
Gross Investment Income	<u>\$ 2,247,093,006</u>	
Real Estate Owned - Book Value less Encumbrances	<u>\$ 374,200,532</u>	Schedule A - Part 1
Mortgage Loans - Book Value:		
Farm Mortgages	\$ -	Schedule B - Part 1
Residential Mortgages	-	
Commercial Mortgages	<u>3,471,561,688</u>	
Total Mortgage Loans	<u>\$ 3,471,561,688</u>	
Mortgage Loans by Standing - Book Value:		
Good Standing	<u>3,471,561,688</u>	Schedule B, Part 1
Good Standing with Restructured Terms	<u>-</u>	Schedule B, Part 1
Interest overdue more than 90 days, not in foreclosure	<u>-</u>	Schedule B, Part 1
Foreclosure in Process	<u>-</u>	Schedule B, Part 1
Other Long Term Assets - Statement Value	1,793,047,289	Schedule BA, Part 1
Bonds and Stocks of Parents, Subsidiaries and Affiliates - Book Value		Schedule D - Summary by Country
Bonds	<u>35,447,350,772</u>	
Preferred Stocks	<u>40,486,681</u>	
Common Stocks	<u>1,481,662,099</u>	

Schedule 1 - Selected Financial Data - Continued

2016 Annual Statement
References

Bonds and Short Term Investments by Class & Maturity

Schedule D, Part 1A Sec 1

Bonds by Maturity - Statement Value

Due within one year or less	\$ 1,547,519,127
Over 1 year through 5 years	6,456,149,175
Over 5 years through 10 years	11,724,160,033
Over 10 years through 20 years	4,324,132,310
Over 20 years	<u>12,210,820,152</u>
Total by Maturity	<u>\$ 36,262,780,797</u>

Bonds by Class - Statement Value

Class 1	\$ 18,937,590,834
Class 2	15,015,620,352
Class 3	1,202,324,319
Class 4	1,003,211,321
Class 5	101,849,041
Class 6	<u>2,184,902</u>
Total by Class	<u>\$ 36,262,780,769</u>

Total Bonds Publicly Traded 23,857,912,656

Total Bonds Privately Placed 12,404,868,113

Preferred Stocks - Statement Value 40,486,681

Common Stocks - Market Value 1,481,662,099

Short Term Investments - Book Value 25,663,330

Options, Caps Floors, Collars, Swaps and Forwards 18,595,558

Futures Contracts 19,574,571

Cash on Deposit 6,412,801

Life Insurance In Force

Industrial	-
Ordinary	<u>354,638,800</u>
Credit Life	-
Group Life	<u>236,177,629</u>

Amount of Accidental Death Insurance In Force Under

Ordinary Policies	<u>2,031,115</u>
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Life Insurance Policies with Disability Provisions In Force

Industrial	-
Ordinary	<u>189,376,271</u>
Credit Life	-
Group Life	<u>235,958,431</u>

Supplementary Contracts In Force

Ordinary - Not Involving Life Contingencies	-
Amount on Deposit	<u>224,797,960</u>
Income Payable	<u>16,992</u>

Ordinary - Involving Life Contingencies

Income Payable	<u>376</u>
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Schedule D, Part 2, Sec. 1
Schedule D, Part 2, Sec. 2
Schedule DA, Part 1
Schedule DB, Part A,
Schedule DB, Part B,
Schedule E, Part 1
Exhibit of Life Insurance

Exhibit of Life Insurance
Exhibit of Life Insurance

Exhibit of Number of Policies,
Contracts, Certificates, Income Payable,
Account Values In Force for Supplementary
Contracts, Annuities, A&H and Other Policies

Schedule 1 - Selected Financial Data - Continued

		2016 Annual Statement References
Group - Not Involving Life Contingencies		
Amount on Deposit	<u>49,072,055</u>	
Income Payable	<u>-</u>	
Group - Involving Life Contingencies		
Amount on Deposit	<u>-</u>	
Income Payable	<u>-</u>	
Annuities - Ordinary		Exhibit of Number of Policies ,
Immediate - Amount of Income Payable	<u>633,044</u>	Contracts,Certificates,Income Payable,
Deferred - Fully Paid Account Balance	<u>59,666,865</u>	Account Values In Force for Supplementary
Deferred - Not Fully Paid - Account Balance	<u>153,110,944</u>	Contracts, Annuities, A&H and Other Policies
Annuities - Group		Exhibit of Number of Policies ,
Amount of Income Payable	<u>1,717,130</u>	Contracts,Certificates,Income Payable,
Fully Paid Account Balance	<u>5,208,395</u>	Account Values In Force for Supplementary
Not Fully Paid - Account Balance	<u>-</u>	Contracts, Annuities, A&H and Other Policies
Accident and Health Insurance - Premiums In Force		
Ordinary	<u>-</u>	
Group	<u>2,981,328,401</u>	
Credit	<u>-</u>	
Other	<u>477,013,497</u>	
Deposit Funds and Dividend Accumulations		Exhibit of Number of Policies ,
Deposit Funds - Account Balance	<u>24,743,997</u>	Contracts,Certificates,Income Payable,
Dividend Accumulations - Account Balance	<u>102,188,160</u>	Account Values In Force for Supplementary
		Contracts, Annuities, A&H and Other Policies
Claim Payments 2016		Schedule O, Part 1
Group Accident and Health Year - Ended December 31, 2015		Section A
2016	<u>1,520,870</u>	
2015	<u>194,511</u>	
2014	<u>37,364</u>	
2013	<u>19,747</u>	
2012	<u>13,899</u>	
Prior	<u>94,785</u>	
Other Accident & Health		Section B
2016	<u>26,037</u>	
2015	<u>28,819</u>	
2014	<u>22,369</u>	
2013	<u>18,533</u>	
2012	<u>17,628</u>	
Prior	<u>123,403</u>	
Credit Accident & Health		Section C
2016	<u>-</u>	
2015	<u>-</u>	
2014	<u>-</u>	
2013	<u>-</u>	
2012	<u>-</u>	
Prior	<u>-</u>	

Schedule 1 - Selected Financial Data - Continued

2016 Annual Statement
References

Other Coverages that use developmental methods to calculate

Claims Reserves:

Section D

2016	-
2015	-
2014	-
2013	-
2012	-
Prior	-

Other Coverages that use developmental methods to calculate

Claims Reserves:

Section E

2016	-
2015	-
2014	-
2013	-
2012	-
Prior	-

Other Coverages that use developmental methods to calculate

Claims Reserves:

Section F

2016	-
2015	-
2014	-
2013	-
2012	-
Prior	-

Other Coverages that use developmental methods to calculate

Claims Reserves:

Section G

2016	-
2015	-
2014	-
2013	-
2012	-
Prior	-

The Guardian Life Insurance Company of America
Investments of Reporting Entities
December 31, 2016

Section 2 Investment Risk Interrogatories

Answer the following interrogatories by stating the applicable U.S dollar amounts and percentages of the reporting entity's total admitted assets held in that category of investments.

1. Reporting entity's total admitted assets as reported on Page 2 of the annual statement.
 \$51,883,712,173

2. Ten largest exposures to a single issuer/borrower/investment.

	Issuer	Description of Exposure	Amount	Percentage of Total Admitted Assets
2.01	GUARDIAN INVESTOR SERVICES	OTHER INVESTED ASSETS	\$ 709,697,254	1.4%
2.02	FIRST COMMON WEALTH INSURANCE COMPANY	STOCK	\$ 508,269,458	1.0%
2.03	GUARDIAN INS & ANNUITY CO NY, NY	STOCK	\$ 260,382,803	0.5%
2.04	VERIZON COMMUNICATIONS	BONDS/STOCK	\$ 216,311,227	0.4%
2.05	AT&T INC	BONDS/STOCK	\$ 207,609,565	0.4%
2.06	BERKSHIRE LIFE INSURANCE CO OF AMERICA	STOCK	\$ 201,638,797	0.4%
2.07	BANK OF AMERICA CORP.	BONDS/STOCK	\$ 195,573,107	0.4%
2.08	AMGEN INC	BONDS/STOCK	\$ 167,916,850	0.3%
2.09	ENTERPRISE PRODUCTS OPER	BONDS	\$ 158,963,565	0.3%
2.10	HISTORIC TW INC	BONDS/STOCK	\$ 149,568,093	0.3%

3. Amounts and percentages of the reporting entity's total admitted assets held in bonds and preferred stocks by NAIC rating:

	Bonds		Preferred Stocks		Preferred Stocks	
	NAIC	Amount	% of Total Admitted Assets	NAIC	Amount	% of Total Admitted Assets
3.01	NAIC-1	\$ 18,941,574,959	36.5%	P/RP-1	\$ -	0.0%
3.02	NAIC-2	\$ 15,010,620,352	28.9%	P/RP-2	\$ 14,500,589	0.0%
3.03	NAIC-3	\$ 1,207,324,319	2.3%	P/RP-3	\$ -	0.0%
3.04	NAIC-4	\$ 999,227,196	1.9%	P/RP-4	\$ -	0.0%
3.05	NAIC-5	\$ 101,849,041	0.2%	P/RP-5	\$ -	0.0%
3.06	NAIC-6	\$ 2,184,902	0.0%	P/RP-6	\$ 25,986,092	0.1%

4. Assets held in foreign investments:

4.01 Are assets held in foreign investments less than 2.5% of the reporting entity's total admitted assets?
 Yes [] No [X]

If response to 4.01 above is yes, responses are not required for interrogatories 5 - 10.

4.02	Total admitted assets held in foreign investments	\$ 6,436,425,567	12.4%
4.03	Foreign-currency-denominated investments	\$ 364,652,344	0.7%
4.04	Insurance liabilities denominated in that same foreign currency	\$ -	0.0%

5. Aggregate foreign investment exposure categorized by NAIC sovereign rating:

	<u>1</u>	<u>2</u>
5.01 Countries rated NAIC-1	\$ 5,968,077,422	11.5%
5.02 Countries rated NAIC-2	\$ 420,923,774	0.8%
5.03 Countries rated NAIC-3 or below	\$ 47,000,000	0.1%

6. Largest foreign investment exposures to a single country, categorized by NAIC sovereign rating:

	<u>1</u>	<u>2</u>
Countries rated NAIC-1		
6.01 Country: Great Britain	\$ 1,780,046,213	3.4%
6.02 Country: Australia	\$ 1,158,219,044	2.2%
Countries rated NAIC-2:		
6.03 Country: Mexico	\$ 246,246,095	0.5%
6.04 Country: Spain	\$ 55,724,928	0.1%
Countries rated NAIC-3 or below		
6.05 Country: Bahamas	\$ 22,000,000	0.0%
6.06 Country: Costa Rica	\$ 17,000,000	0.0%

7. Aggregate unhedged foreign currency exposure: \$ - 0.0%

8. Aggregate unhedged foreign currency exposure categorized by the country's NAIC sovereign rating:

	<u>1</u>	<u>2</u>
8.01 Countries rated NAIC-1	\$	0.0%
8.02 Countries rated NAIC-2	\$	0.0%
8.03 Countries rated NAIC-3 or below	\$ -	0.0%

9. Largest unhedged foreign currency exposures to a single country, categorized by the country's NAIC sovereign rating:

	<u>1</u>	<u>2</u>
Countries rated NAIC-1:		
9.01 Country:	\$	0.0%
9.02 Country:	\$	0.0%
Countries rated NAIC-2:		
9.03 Country:	\$	0.0%
9.04 Country:	\$	0.0%
Countries rated NAIC-3 or below		
9.05 Country:	\$ -	0.0%
9.06 Country:	\$ -	0.0%

10. Ten largest non-sovereign (i.e. non-governmental) foreign issues:

	Issuer	NAIC	3	4
10.01	GE CAPITAL INTL FUNDING	1	\$ 58,634,352	0.1%
10.02	SIEMENS FINANCIERINGSMAT	1	\$ 54,710,026	0.1%
10.03	BHP BILLITON FIN USA LTD	1	\$ 54,272,691	0.1%
10.04	COOPERATIEVE RABOBANK UA	1	\$ 52,509,171	0.1%
10.05	HS1 LIMITED	1	\$ 50,000,000	0.1%
10.06	CRED SUIS GP FUN LTD	2	\$ 46,043,687	0.1%
10.07	RIO TINTO FIN USA LTD	1	\$ 40,123,990	0.1%
10.08	ACTA VIS FUNDING SCS	1	\$ 39,234,485	0.1%
10.09	VALE OVERSEAS LIMITED	1	\$ 38,969,502	0.1%
10.10	STATOIL ASA	1	\$ 38,364,045	0.1%

11. Amounts and percentages of the reporting entity's total admitted assets held in Canadian investments and unhedged Canadian currency exposure.

11.01 Are assets held in Canadian investments less than 2.5% of the reporting entity's total admitted assets?
Yes [X] No []

If response to 11.01 is yes, detail is not required for the remainder of interrogatory 11

11.02	Total admitted assets held in Canadian investments	\$	-	0.0%
11.03	Canadian-currency-denominated investments	\$	-	0.0%
11.04	Canadian-denominated insurance liabilities	\$	-	0.0%
11.05	Unhedged Canadian currency exposure	\$	-	0.0%

12. Report aggregate amounts and percentages of the reporting entity's total admitted assets held in investments with contractual sales restrictions.

12.01 Are assets held in investments with contractual sales restrictions less than 2.5% of the reporting entity's total admitted assets?
Yes [X] No []

If response to 12.01 is yes, responses are not required for the remainder of Interrogatory 12.

	1	2	3
12.02	Aggregate statement value of investments with contractual sales restrictions		
	Largest three investments with contractual sales restrictions:		
		\$	- 0.0%
12.03		\$	- 0.0%
12.04		\$	- 0.0%
12.05		\$	- 0.0%

13. Amounts and percentages of admitted assets held in the largest ten equity interests:

13.01 Are assets held in equity interest less than 2.5% of the reporting entity's total admitted assets?

Yes [] No [X]

If response to 13.01 is yes, responses are not required for the remainder of Interrogatory 13.

	1	2	3
	Name of Issuer		
13.02	GUARDIAN INVESTOR SERVICES	\$ 709,697,254	1.4%
13.03	FIRST COMMON WEALTH INSURANCE COMPANY	\$ 508,269,458	1.0%
13.04	GUARDIAN INS & ANNUITY CO NY, NY	\$ 260,382,803	0.5%
13.05	BERKSHIRE LIFE INSURANCE CO OF AMERICA	\$ 201,638,797	0.4%
13.06	VICTORY MUTUAL FUNDS	\$ 123,818,705	0.2%
13.07	ISHARES IBOXX HIGH YIELD COR ETF	\$ 107,904,638	0.2%
13.08	ISHARES IBOXX INVESTMENT GRADE	\$ 70,846,009	0.1%
13.09	PARK AVENUE LIFE INSURANCE COMPANY	\$ 63,530,025	0.1%
13.10	ISHARES RUSSELL MIDCAP INDEX FUND	\$ 37,523,576	0.1%
13.11	ISHARES RUSSELL 2000	\$ 31,635,540	0.1%

14. Amounts and percentages of the reporting entity's total admitted assets held in nonaffiliated, privately placed equities:

14.01. Are assets held in nonaffiliated, privately placed equities less than 2.5% of the reporting entity's total admitted assets?

Yes [X] No []

If response to 14.01 is yes, responses are not required for the remainder of Interrogatory 14.

	1	2	3
14.02	Aggregate statement value of investments held in nonaffiliated, privately placed equities	\$ -	0.0%
	Largest three investments held in nonaffiliated, privately placed equities:	\$ -	0.0%
14.03		\$ -	0.0%
14.04		\$ -	0.0%
14.05		\$ -	0.0%

15. Amounts and percentages of the reporting entity's total admitted assets held in general partnership interests:

15.01 Are assets held in general partnership interests less than 2.5% of the reporting entity's total admitted assets?

Yes [X] No []

If response to 15.01 is yes, responses are not required for the remainder of Interrogatory 15.

	1	2	3
15.02		\$ -	0.0%
15.03		\$ -	0.0%
15.04		\$ -	0.0%
15.05		\$ -	0.0%

16. Amounts and percentages of the reporting entity's total admitted assets held in mortgage loans:

16.01 Are mortgage loans reported in Schedule B less than 2.5% of the reporting entity's total admitted assets?

Yes [] No [X]

If response to 16.01 is yes, responses are not required for the remainder of Interrogatory 16 and Interrogatory 17.

Type (Residential, Commercial, Agriculture)	2	3
16.02 COMMERCIAL	\$ 110,576,984	0.2%
16.03 COMMERCIAL	\$ 104,363,319	0.2%
16.04 COMMERCIAL	\$ 100,251,899	0.2%
16.05 COMMERCIAL	\$ 99,207,924	0.2%
16.06 COMMERCIAL	\$ 92,140,000	0.1%
16.07 COMMERCIAL	\$ 87,394,035	0.1%
16.08 COMMERCIAL	\$ 78,000,000	0.1%
16.09 COMMERCIAL	\$ 70,000,000	0.1%
16.10 COMMERCIAL	\$ 56,000,000	0.1%
16.11 COMMERCIAL	\$ 51,012,563	0.1%

Amount and percentages of the reporting entity's total admitted assets held in the following categories of mortgage loans:

	Loans
16.12 Construction Loans	\$ 93,317,998 0.3%
16.13 Mortgage loans over 90 days past due	\$ - 0.0%
16.14 Mortgage loans in the process of foreclosure	\$ - 0.0%
16.15 Mortgage loans foreclosed	\$ - 0.0%
16.16 Restructured mortgage loans	\$ - 0.0%

17. Aggregate mortgage loans having the following loan-to-value ratios as determined from the most current appraisal as

Loan-to-Value	Residential		Commercial		Agriculture	
	1	2	3	4	5	6
17.01 above 95%	\$ -	0.0%	\$ 18,085,021	0.0%	\$ -	0.0%
17.02 91% to 95%	\$ -	0.0%	\$ 21,935,592	0.1%	\$ -	0.0%
17.03 81% to 90%	\$ -	0.0%	\$ 40,777,700	0.0%	\$ -	0.0%
17.04 71% to 80%	\$ -	0.0%	\$ 56,794,129	0.1%	\$ -	0.0%
17.05 below 70%	\$ -	0.0%	\$ 3,333,969,262	6.8%	\$ -	0.0%

18. Amounts and percentages of the reporting entity's total admitted assets held in each of the five largest investments in real estate:

18.01 Are assets held in real estate reported less than 2.5% of the reporting entity's total admitted assets?

Yes [X] No []

If response to 18.01 is yes, responses are not required for the remainder of Interrogatory 18

Largest five investments in any one parcel or group of contiguous parcels of real estate.

Description	1	2	3
18.02		\$	0.0%
18.03		\$	0.0%
18.04		\$	0.0%
18.05		\$	0.0%
18.06		\$	0.0%

19. Report aggregate amounts and percentages of the reporting entity's total admitted assets held in investments held in mezzanine real estate loans: 0 0.00%

19.01 Are assets held in investments held in mezzanine real estate loans less than 2.5% of the reporting entity's total admitted assets?
Yes [X] No []

If response to 19.01 above is yes, responses are not required for the remainder of Interrogatory 19.

	1	2	3
19.02 Aggregate statement value of investments held in mezzanine real estate loans:			
Largest three investments held in mezzanine real	\$	-	0.0%
19.03	\$	-	0.0%
19.04	\$	-	0.0%
19.05	\$	-	0.0%

20. Amounts and percentages of the reporting entity's total admitted assets subject to the following types of agreements:

	At Year-end		1st Qtr	At End of Each Quarter	
	1	2		2nd Quarter	3rd Quarter
20.01 Securities lending (do not include assets held as collateral for such transactions)	\$ -	0.0%	\$ -	\$ -	\$ -
20.02 Repurchase agreements	\$ -	0.0%	\$ 15,100,000	\$ -	\$ -
20.03 Reverse repurchase agreements	\$ -	0.0%	\$ 1,596,000	\$ -	\$ -
20.04 Dollar repurchase agreements	\$ -	0.0%	\$ 153,892,946	\$ 49,707,262	\$ 105,496,313
20.05 Dollar reverse repurchase agreements	\$ -	0.0%	\$ -	\$ -	\$ -

21. Amounts and percentages of the reporting entity's total admitted assets for warrants not attached to other financial instruments, options, caps, and floor:

	Owned		Written	
	1	2	3	4
21.01 Hedge	\$ 30,499	0.0%	\$ -	0.0%
21.02 Income generation	\$ -	0.0%	\$ -	0.0%
21.03 Other	\$ -	0.0%	\$ -	0.0%

22. Amounts and percentages of the reporting entity's total admitted assets of potential exposure for collars, swaps, and forwards:

	At Year-end		At End of Each Quarter		
	1	2	1st Qtr	2nd Qtr	3rd Qtr
22.01 Hedging	\$ 17,336,046	0.0%	\$ 4,337,278	\$ 7,581,090	\$ 3,652,446
22.02 Income generation	\$ -	0.0%	\$ -	\$ -	\$ -
22.03 Replications	\$ -	0.0%	\$ -	\$ -	\$ -
22.04 Other	\$ -	0.0%	\$ -	\$ -	\$ -

23. Amounts and percentages of the reporting entity's total admitted assets of potential exposure for future contracts:

	At Year-end		At End of Each Quarter		
	1	2	1st Quarter	2nd Quarter	3rd Quarter
23.01 Hedging	\$ 20,067,500	0.0%	\$ 8,962,800	\$ 47,289,150	\$ 46,457,050
23.02 Income generation	\$ -	0.0%	\$ -	\$ -	\$ -
23.03 Replications	\$ -	0.0%	\$ -	\$ -	\$ -
23.04 Other	\$ -	0.0%	\$ -	\$ -	\$ -

THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA
As of December 31, 2016

Appendix A-001

Section 3. Summary Investment Schedule

Investment Categories	Gross Investment Holdings*		Admitted Assets as Reported in the Annual Statement			
	Amount	Percentage	Amount	Securities		
				Amount	Percentage	Percentage
				Lending	Total	
				Reinvested	(Col. 3 + 4)	
				Collateral		
				Amount	Amount	Percentage
1. Bonds:						
1.1 US Treasury Securities	\$ 1,597,534,014	3.405%	\$ 1,597,534,014		\$ 1,597,534,014	3.405%
1.2 US Government agency and corporate obligations (excluding mortgage-backed securities):						
1.21 Issued by US Government Agencies	3,678,572	0.008%	3,678,572		3,678,572	0.008%
1.22 Issued by US Government-sponsored agencies	-	0.00%	-		-	0.000%
1.3 Non-U.S. government (including Canada, excluding mortgage-backed securities)	36,856,331	0.079%	36,856,331		36,856,331	0.079%
1.4 Securities issued by states, territories and possessions and political subdivisions in the US:						
1.41 States, territories and possessions general obligations	390,426,205	0.832%	390,426,205		390,426,205	0.832%
1.42 Political subdivisions of states, territories and possessions political subdivisions general obligations	229,725,568	0.490%	229,725,568		229,725,568	0.490%
1.43 Revenue and assessment obligations	1,619,718,445	3.452%	1,619,718,445		1,619,718,445	3.452%
1.44 Industrial development and similar obligations	6,089,325	0.013%	6,089,325		6,089,325	0.013%
1.5 Mortgage-backed securities (includes residential and commercial MBS):						
1.51 Pass-through securities:						
1.511 Issued or guaranteed by GNMA		0.00%			-	0.00%
1.512 Issued or guaranteed by FNMA and FHLMC		0.00%			-	0.00%
1.513 All other		0.000%			-	0.000%
1.52 CMOs and REMICs:						
1.521 Issued or guaranteed by GNMA, FNMA, FHLMC or VA		0.000%			-	0.000%
1.522 Issued by non-U.S. Government issuers and collateralized by mortgage-backed securities issued or guaranteed by agencies shown in Line 1.521	16,757,832	0.036%	16,757,832		16,757,832	0.036%
1.523 All other	1,456,799,939	3.105%	1,456,799,939		1,456,799,939	3.105%
2. Other debt and other fixed income securities (excluding short term):						
2.1 Unaffiliated domestic securities (includes credit tenant loans and hybrid securities)	23,082,259,525	49.193%	23,082,259,525		23,082,259,525	49.197%
2.2 Unaffiliated non-U.S. securities (including Canada)	7,007,505,012	14.935%	7,007,505,012		7,007,505,012	14.936%
2.3 Affiliated securities	1,043,744,923	2.224%	1,043,744,923		1,043,744,923	2.225%
3. Equity interests:						
3.1 Investments in mutual funds	143,257,585	0.305%	143,257,585		143,257,585	0.305%
3.2 Preferred stocks:						
3.21 Affiliated	-	0.000%	-		-	0.00%
3.22 Unaffiliated	40,486,681	0.086%	40,486,681		40,486,681	0.086%
3.3 Publicly traded equity securities (excluding preferred stocks):						
3.31 Affiliated	-	0.000%	-		-	0.000%
3.32 Unaffiliated	294,659,581	0.628%	294,659,581		294,659,581	0.628%
3.4 Other equity securities:						
3.41 Affiliated	-	0.00%	-		-	0.00%
3.42 Unaffiliated	-	0.000%	-		-	0.000%
3.5 Other equity interests including tangible personal property under lease:						
3.51 Affiliated	-	0.000%	-		-	0.000%
3.52 Unaffiliated	-	0.000%	-		-	0.000%
4. Mortgage loans:						
4.1 Construction and land development	93,317,998	0.199%	93,317,998		93,317,998	0.199%
4.2 Agricultural	-	0.000%	-		-	0.000%
4.3 Single family residential properties	-	0.000%	-		-	0.00%
4.4 Multifamily residential properties	-	0.000%	-		-	0.000%
4.5 Commercial loans	3,378,243,690	7.200%	3,378,243,690		3,378,243,690	7.200%
4.6 Mezzanine real estate loans	-	0.00%	-		-	0.00%
5. Real Estate Investments:						
5.1 Property occupied by company	2,965,563	0.006%	2,965,563		2,965,563	0.006%
5.2 Property held for production of income (includes \$0 of property acquired in satisfaction of debt)	360,971,455	0.769%	360,971,455		360,971,455	0.769%
5.3 Property held for sale (\$0 including property acquired in the satisfaction of debt)	10,263,514	0.022%	10,263,514		10,263,514	0.022%
6. Contract loans	3,405,117,738	7.257%	3,405,117,738		3,405,117,738	7.258%
7. Derivatives	41,050,789	0.087%	41,050,789		41,050,789	0.087%
8. Receivables for securities	26,819,916	0.057%	26,819,916		26,819,916	0.057%
9. Securities Lending (Line 10, Asset Page reinvested collateral)	-	0.000%	-		-	-
10. Cash and short-term investments	821,842,798	1.752%	821,842,798		821,842,798	1.752%
11. Other invested assets	1,811,428,489	3.861%	1,808,240,510		1,808,240,510	3.854%
12. Total Invested Assets	\$ 46,921,521,488	100.00%	\$ 46,918,333,509		\$ 46,918,333,509	100.00%

* Gross Investment Holdings as valued in compliance with NAIC Accounting Practices & Procedures Manual

The Guardian Life Insurance Company of America

**Audited Statutory Basis
Financial Statements and Supplemental Schedules
December 31, 2015 and 2014**

The Guardian Life Insurance Company of America

Statutory Basis Balance Sheets

(In Millions)

	As of December 31,	
	2015	2014
Admitted Assets		
Bonds	\$ 31,716	\$ 29,653
Common and preferred stocks	1,623	1,649
Mortgage loans	3,388	3,046
Real estate	430	149
Policy loans	3,337	3,231
Other invested assets	1,906	2,139
Receivable for securities	2	1
Cash, cash equivalents and short-term investments	778	765
Total invested assets	<u>43,180</u>	<u>40,633</u>
Due and accrued investment income	367	367
Premiums deferred and uncollected	1,021	969
Current federal and foreign income tax recoverable and interest thereon	101	55
Net deferred tax asset	707	711
Reinsurance recoverable from affiliate	2,370	2,356
Other assets	375	205
Total admitted assets	<u>\$ 48,121</u>	<u>\$ 45,296</u>
Liabilities		
Reserves for policy benefits	\$ 37,031	\$ 34,856
Policyholder dividends payable and other contract liabilities	2,189	2,054
Interest maintenance reserve	373	412
Asset valuation reserve	798	754
Other liabilities	1,640	1,528
Total liabilities	<u>42,031</u>	<u>39,604</u>
Policyholders' surplus	5,245	4,847
Surplus notes	845	845
Total liabilities and policyholders' surplus	<u>\$ 48,121</u>	<u>\$ 45,296</u>

See notes to statutory basis financial statements.

The Guardian Life Insurance Company of America

Statutory Basis Statements of Operations

(In Millions)

	For the Years Ended December 31,	
	2015	2014
Revenues		
Premiums, annuity considerations and fund deposits	\$ 7,334	\$ 6,999
Net investment income	1,985	2,146
Other income	376	397
Total revenues	<u>9,695</u>	<u>9,542</u>
Benefits and Expenses		
Benefit payments to policyholders and beneficiaries	4,104	3,858
Net increase to policy benefit reserves	2,137	2,172
Commissions and operating expenses	2,048	1,997
Total benefits and expenses	<u>8,289</u>	<u>8,027</u>
Gain from operations before policyholder dividends and taxes	1,406	1,515
Policyholder dividends	<u>(826)</u>	<u>(778)</u>
Gain from operations before taxes and realized capital gains	580	737
Income tax expense	<u>(82)</u>	<u>(102)</u>
Income from operations before net realized capital gains	498	635
Net realized capital (losses) gains	<u>(65)</u>	<u>77</u>
Net income	<u>\$ 433</u>	<u>\$ 712</u>

See notes to statutory basis financial statements.

The Guardian Life Insurance Company of America

Statutory Basis Statements of Change in Policyholders' Surplus

(In Millions)

	For the Years Ended December 31,	
	<u>2015</u>	<u>2014</u>
Beginning of year balance	\$ 5,692	\$ 5,012
Adjustments to surplus:		
Net income	433	712
Change in net unrealized capital gains (losses), net of tax	61	(307)
Change in reserve on account of change in valuation basis	(40)	-
Change in asset valuation reserve	(44)	(69)
Change in surplus note	-	449
Change in net deferred taxes	(16)	39
Change in non-admitted assets	54	94
Change in pension funded status	(38)	(237)
Other changes, net	<u>(12)</u>	<u>(1)</u>
Net adjustments to unassigned surplus	<u>398</u>	<u>680</u>
End of year balance	\$ <u><u>6,090</u></u>	\$ <u><u>5,692</u></u>

See notes to statutory basis financial statements.

The Guardian Life Insurance Company of America

Statutory Basis Statements of Cash Flows

(In Millions)

	For the Years Ended December 31,	
	2015	2014
Cash flows from operating activities:		
Premiums and other income received	\$ 7,314	\$ 7,001
Investment income	2,062	2,183
Other income	272	122
Benefits and loss related payments	(4,029)	(3,874)
Commissions, expenses and taxes paid	(2,251)	(2,095)
Dividends paid	(782)	(775)
Other, net	(228)	(69)
Net cash provided by operating activities	<u>2,358</u>	<u>2,493</u>
Cash flows from investing activities:		
Proceeds from investments sold or matured:		
Bonds	10,748	10,908
Common and preferred stocks	340	281
Mortgage loans	469	484
Real estate	32	-
Other investments	679	289
Proceeds from investments sold or matured	<u>12,268</u>	<u>11,962</u>
Cost of investments acquired:		
Bonds	12,791	13,027
Common and preferred stocks	361	588
Mortgage loans	816	695
Real estate	40	9
Other investments	503	335
Cost of investments acquired	<u>14,511</u>	<u>14,654</u>
Net increase in policy loans, net of repayments	107	128
Net cash used in investing activities	<u>(2,350)</u>	<u>(2,820)</u>
Cash from financing:		
Cash provided:		
Surplus note	-	449
Net deposits on deposit-type contracts and other insurance liabilities	5	12
Net cash provided by financing and miscellaneous sources	<u>5</u>	<u>461</u>
Net increase in cash and short-term investments	13	134
Cash, cash equivalents and short-term investments, beginning of year	765	631
Cash, cash equivalents and short-term investments, end of year	<u>\$ 778</u>	<u>\$ 765</u>

See notes to statutory basis financial statements.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 1 – ORGANIZATION

The Guardian Life Insurance Company of America (“Guardian” or the “Company”) provides financial services to customers throughout the United States. The Company provides a full range of insurance, investment, securities brokerage and other financial products and services including individual life and disability insurance, group life and health insurance, annuities, mutual funds, pension and retirement related investments and administration, asset management and securities brokerage.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation:

The accompanying statutory basis financial statements have been prepared on the basis of accounting practices prescribed or permitted by the New York State Department of Financial Services (the “Department”), which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America (“GAAP”). Insurance companies domiciled in New York are required to prepare statutory basis financial statements in accordance with the National Association of Insurance Commissioners’ (“NAIC”) Accounting Practices and Procedures manual (“NAIC SAP”), subject to certain deviations prescribed or permitted by the Department.

The Department recognizes only statutory accounting practices prescribed or permitted by the state of New York for determining and reporting the financial condition and results of operations of an insurance company (“New York SAP”). The NAIC promulgates the NAIC SAP, which include accounting guidelines referred to as Statements of Statutory Accounting Principles (“SSAPs”). The Department adopted NAIC SAP with certain modifications, through the passage of Regulation 172, effective January 1, 2001, as amended.

A reconciliation of the Company’s net income and surplus at December 31, 2015 and 2014 between NAIC SAP and practices prescribed by the State of New York is shown below:

	<u>2015</u>	<u>2014</u>
Statutory Net Income, New York basis	\$ 433	\$ 712
State Prescribed Practices:		
Deferred premiums asset impact (1)	11	6
Admission of unearned reinsurance premium asset (2)	<u>(6)</u>	<u>(9)</u>
Statutory Net Income, NAIC SAP basis	<u>\$ 438</u>	<u>\$ 709</u>
	<u>2015</u>	<u>2014</u>
Statutory Surplus, New York basis	\$ 6,090	\$ 5,692
State Prescribed Practices:		
Deferred premiums asset impact (1)	122	108
Admission of unearned reinsurance premium asset (2)	<u>(49)</u>	<u>(42)</u>
Statutory Surplus, NAIC SAP basis	<u>\$ 6,163</u>	<u>\$ 5,758</u>

1) Department Circular Letter No. 11

2) Department Regulation 172

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Financial statements prepared on a New York SAP basis vary from financial statements prepared in accordance with GAAP primarily because on a statutory basis: 1) costs related to acquiring business, principally commissions and certain policy issue expenses, are charged to income in the year incurred; 2) life insurance and annuity reserves are based on statutory mortality and interest requirements, without consideration of withdrawals and company experience; 3) life insurance enterprises are required to establish a formula-based asset valuation reserve (“AVR”) by a direct charge to surplus to offset potential investment losses; 4) realized gains and losses resulting from changes in interest rates on fixed income investments are deferred in the interest maintenance reserve (“IMR”) and amortized into investment income over the remaining life of the investment sold; 5) bonds are carried principally at amortized cost; 6) certain reinsurance transactions are accounted for as reinsurance for statutory purposes and as financing transactions under GAAP, and assets and liabilities are reported net of reinsurance for statutory purposes and gross of reinsurance for GAAP; 7) certain “non-admitted assets” (furniture and office equipment, leasehold improvements, capitalized internally developed non-operating system software, and prepaid pension costs) must be excluded under statutory reporting through a charge to surplus; 8) investments in common stock of the Company’s wholly-owned and majority owned subsidiaries are accounted for using the equity method, where earnings of such subsidiaries are recognized in surplus; only when dividends are distributed is income recognized; 9) gross deferred tax assets and changes in deferred tax assets (“DTAs”) and liabilities (“DTL’s”), except those relating to changes in unrealized gains and losses, are recognized as a separate component of surplus. Deferred tax assets not meeting certain criteria are non-admitted; 10) investments in real estate joint ventures that are reported as Other invested assets, where the Company has a controlling financial interest, are accounted for using the equity method for statutory purposes and consolidated under GAAP; and 11) if in the aggregate, the Company has a net negative cash balance, it is reported as a negative asset for statutory purposes and recorded as a liability under GAAP. The effect on the financial statements of the Company from the differences between New York SAP and GAAP are material and disclosed in Note 19.

Use of Estimates:

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. As a provider of life insurance products, the Company’s operating results in any given period depend on estimates of policy reserves required to provide for future policyholder benefits. The development of policy reserves for insurance and investment contracts requires management to make estimates and assumptions regarding mortality, lapse, expense and investment experience. Such estimates are primarily based on historical experience and, in many cases, state insurance laws that require specific mortality, morbidity, and investment assumptions to be used by the Company and may preclude the use of lapse and expense assumptions. Actual future results could differ from these estimates. Management monitors actual experience, and where circumstances warrant, revises its assumptions and the related reserve estimates. The Company regularly invests in mortgage loans, mortgage-backed securities and other securities subject to prepayment and/or call risk. Significant changes in prevailing interest rates and/or geographic conditions may adversely affect the timing and amount of cash flows on such investments, as well as their related values. In addition, the amortization of market premium and accretion of market discount for mortgage-backed securities is based on historical experience and estimates of future payment experience underlying mortgage loans. Actual prepayment timing could differ from original estimates resulting in adjustments to asset values and amortization or accretion recorded in future periods.

Admitted Assets:

Assets are stated at “admitted asset” values, which are values required by or permitted to be reported to the Department in accordance with its rules and regulations. Certain assets designated as “non-admitted assets” (approximately \$305 million and \$360 million at December 31, 2015 and December 31, 2014, respectively), consisting principally of deferred tax assets, leasehold improvements, electronic data processing equipment and computer software, and prepaid pension costs are charged directly to unassigned surplus.

Investments:

See Note 3 and Note 4 regarding the accounting policy, reported statement value and estimated fair value of the Company’s investment in bonds, common and preferred stocks, mortgage loans, real estate and derivatives.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash, Cash Equivalents and Short-Term Investments:

Cash includes amounts on deposit with banks. Cash equivalents are stated at amortized cost and consist of investments having maturities of three months or less at time of purchase. Certain short-term investments, including Money Market Funds, are stated at amortized cost and consist primarily of investments having maturities greater than three months from date of purchase, but less than one year to maturity. Fair values for such investments approximate carrying value, because of the relatively short period of time between their origination and expected maturity and collectability.

Policy Loans:

Policy loans are stated at unpaid principal balance. The carrying amount approximates fair value since loans on policies have no defined maturity date and reduce the amount payable at death or at surrender of the contract.

Other Invested Assets:

Other invested assets consist primarily of joint ventures, limited liability companies and other forms of partnerships. These investments are valued at the Company's share of equity in the partnerships' or joint ventures' net assets. All distributions are recorded as income or return of capital based on information received from the partnerships. The change in equity is recorded as unrealized gains (losses) on the Company's books and is charged directly to surplus.

Other Assets:

Other assets consist primarily of receivables from subsidiaries (see Note 11), receivables related to reinsurance ceded (see Note 9), amounts receivable relating to Administrative Services Only ("ASO") uninsured plans, guaranty funds receivable, and electronic data processing equipment.

Investment Reserves:

In compliance with statutory requirements, the Company maintains the AVR and the IMR. The AVR is intended to stabilize policyholders' surplus against market fluctuations in the value of equities and credit related declines in the value of bonds, mortgage loans and equity investments. Changes in the AVR are recorded directly to surplus. The IMR defers net after-tax realized capital gains (losses) which result from changes in the overall level of interest rates for fixed income investments and amortizes these net capital gains (losses) into income over the remaining stated life of the investments sold. The Company uses the group method of calculating the IMR.

Insurance Revenue and Expense Recognition:

Life premiums are recognized as income over the premium-paying period of the related policies. Annuity considerations are recognized as revenue when received. Health premiums are earned ratably over the terms of the related insurance and reinsurance contracts or policies. Expenses incurred in connection with acquiring new insurance business, including acquisition costs such as sales commissions, are charged to operations as incurred. Benefit payments to policyholders and beneficiaries include death benefits, disability benefits, matured endowments and surrender benefits and are charged to expense when incurred.

Reserves for Policy Benefits:

See Note 5 regarding the methods and assumptions used to establish the Company's reserves for future insurance policy benefits.

Other Liabilities:

Other liabilities consist primarily of general expenses due or accrued, liabilities for employees and agents, commissions payable, unearned investment income, amounts withheld or retained by the company as agent or trustee, miscellaneous reinsurance liabilities, assessments, and tax reserves liabilities.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Federal Income Taxes:

The provision for federal income taxes is based on income from operations currently taxable. Realized gains and losses are reported net of the applicable federal income taxes. Deferred federal income tax assets are admitted to the extent they can be realized within three years subject to a 15% limitation of capital and surplus with increases or decreases reflected as adjustments to surplus (See Note 8). The Company is required to establish a tax loss contingency if it is more likely than not that a tax position will not be sustained. The amount of the contingency reserve is management's best estimate of the amount of the original tax benefit that could be reversed upon audit, unless the best estimate is greater than 50% of the original tax benefit, in which case the reserve is equal to the entire tax benefit.

Dividends to Policyholders:

The liability for dividends to policyholders principally consists of dividends expected-to-be paid during the subsequent year and are determined by means of formulas that reflect the relative contribution of each group of policies to the results of operations. Policyholder dividends are approved annually by the Board of Directors, and a portion of the policyholder dividends approved annually are guaranteed by the Board of Directors.

Benefit Plans:

The Company has non-contributory defined benefit pension plans covering substantially all employees and agents. The benefits are based primarily on years of service and compensation. Assets of the pension plans are invested in a diversified portfolio that primarily consists of corporate bonds and common stocks. All assets are managed by the Company or its affiliates.

Reinsurance:

The Company enters into reinsurance agreements in the normal course of its insurance business to reduce overall risk (see Note 9 for reinsurance ceded and Note 10 for reinsurance assumed). The Company remains liable for reinsurance ceded if the reinsurer fails to meet its obligation on the business it has assumed. The Company evaluates the financial condition of its reinsurers to minimize its exposure to significant losses from reinsurer insolvencies.

Net Investment Income and Capital Gains:

Net investment income includes interest and dividends received or accrued on investments. It also includes amortization of any purchase premium or discount using the interest method, adjusted retrospectively or prospectively for any change in estimated yield to maturity. Investment income due and accrued that is deemed uncollectible is charged against net investment income in the period such determination is made. Net investment income is reduced by investment management expenses, interest expense on the Company's outstanding surplus note and real estate depreciation.

Realized investment gains and losses are reported in income based upon specific identification of securities sold. Realized losses include valuation adjustments for other-than-temporary declines in investments. Unrealized investment gains and losses on financial instruments carried at fair value represent changes in the reported fair value and are recorded directly to surplus.

Assessments:

Under state insurance guaranty fund laws, insurers doing business in a state can be assessed, up to prescribed limits, for certain obligations of insolvent insurance companies to policyholders and claimants. Amounts assessed to each company are typically related to its proportion of business written in each state. The Company's policy is to accrue assessments when the entity for which the insolvency relates has met its state of domicile's statutory definition of insolvency, the amount of the loss is reasonably estimable and the related premium upon which the assessment is based is written. In most states, the definition is met with a declaration of financial insolvency by a court of competent jurisdiction. In certain states there must also be a final order of liquidation. As of December 31, 2015 and December 31, 2014, the liability balance included in Other liabilities was \$2 million and \$5 million, respectively for assessments. Some states permit member insurers to recover assessments through full or partial premium tax offsets. The related premium tax offsets included in Other assets were \$10 million and \$16 million as of December 31, 2015 and December 31, 2014, respectively.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS

Bonds, Common Stocks and Preferred Stocks:

Investments are valued in accordance with methods prescribed by the Securities Valuation Office of the NAIC (“SVO”). The Company obtains the fair value of financial instruments held in its portfolio that are either carried at fair value on the face of the financial statements or disclosed in the notes to the financial statements at fair value, from a number of sources. These sources include published market quotes for active market exchange traded instruments, third party pricing vendors, investment banks which are lead market makers in certain markets, broker quotes and the use of internal valuation models that use market observable inputs when available and Company derived inputs when external inputs are not available or deemed to be inaccurate. Unrealized gains and losses on investments carried at fair value are recorded directly in unassigned surplus. The investment portfolio is reviewed for investments that may have experienced a decline in value considered to be other-than-temporary. The Company considers several factors in determining whether other-than-temporary declines exist: duration and extent to which the fair value of the security has been less than cost; financial condition of the issuer; the near term prospects for recovery of the fair value of a security; discounted estimated future cash flows; and the intent and ability of the Company to hold the security to allow for an anticipated recovery in value. Impairments that are considered other-than-temporary are included in net realized capital gains. Valuation methods for the various types of investments held are as follows:

Bonds - Bonds are stated principally at amortized cost with bond premiums and discounts amortized using the scientific interest method. Those bonds which are rated 6 by the NAIC are reported at the lower of amortized cost or fair value. Mortgage-backed bonds are carried at amortized cost using the interest method considering anticipated prepayments at the date of purchase. Significant changes in future anticipated cash flows from the original purchase assumptions are accounted for using the retrospective and prospective adjustment method utilizing the Public Securities Association standard prepayment rates.

Prepayment assumptions for single class and multi-class mortgage-backed/asset-backed securities were obtained from issuers or broker-dealers through information services or internal estimates and are consistent with current interest rates and the economic environment.

The Company changes from the retrospective method to the prospective method when an other than temporary impairment has been recorded on a structured loan-backed security.

Preferred stocks - Preferred stocks are carried at amortized cost if they have an NAIC SVO rating of 1 to 3 or the lower of book value or fair value based on the rating of 4 to 6.

Common stocks - Common stocks of unaffiliated companies are stated at fair value, which is based on quoted market price. For common stocks without quoted market prices, fair value is estimated using independent pricing services or internally developed pricing models. Investments in subsidiaries are included in common stocks and are valued at equity in the underlying net assets. Undistributed earnings or losses of subsidiaries and unrealized appreciation or depreciation on common stocks are reflected as unrealized capital gains and losses directly in surplus.

Foreign Currency Translation - All of the Company’s insurance operations are conducted in the United States of America on a U.S. dollar-denominated basis. The Company does make bond, equity and other investments that are denominated in foreign currencies or issued by entities doing business in other countries. Investments denominated in a foreign currency are translated to U.S. dollars at each reporting date using then-current market foreign exchange rates. Translation gains or losses relating to fluctuations in market exchange rates are reported as a change in unrealized capital gains and losses until the related investment security is sold or matures, at which time a realized capital gain or loss is reported. Transactions denominated in a foreign currency, such as receipt of foreign-denominated interest or dividends, are translated to U.S. dollars based on the actual exchange rate at the time of the transaction.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

The amortized cost basis and estimated fair value of bonds and the cost basis and estimated fair value of preferred stock and common stocks at December 31, 2015 and December 31, 2014 is as follows:

	Amortized Cost/ Cost	Gross Unrealized		Estimated Fair Value
		Gains	(Losses)	
(In millions)				
December 31, 2015				
U.S. Government	\$ 1,644	18	(17)	\$ 1,645
All other Government States, Territories and Possessions	157	7	(4)	160
Political Subdivisions	410	52	-	462
Special revenue	275	28	-	303
Industrial and Miscellaneous	2,142	202	(4)	2,340
Hybrid	27,000	1,174	(792)	27,382
Affiliated Bonds	74	4	(3)	75
Total Bonds	14	-	-	14
	<u>\$ 31,716</u>	<u>\$ 1,485</u>	<u>\$ (820)</u>	<u>\$ 32,381</u>
Common stocks - unaffiliated	\$ 518	25	(53)	\$ 490
Investment in subsidiaries	1,219	9	(262)	966
Total Common Stocks	<u>1,737</u>	<u>\$ 34</u>	<u>\$ (315)</u>	<u>1,456</u>
Preferred Stocks - Perpetual	\$ 167	7	(8)	166
Total Preferred Stocks	<u>167</u>	<u>\$ 7</u>	<u>\$ (8)</u>	<u>166</u>
Total Common and Preferred Stocks	<u>\$ 1,904</u>	<u>\$ 41</u>	<u>\$ (323)</u>	<u>\$ 1,622</u>

	Amortized Cost/ Cost	Gross Unrealized		Estimated Fair Value
		Gains	(Losses)	
(In millions)				
December 31, 2014				
U.S. Government	\$ 1,315	49	-	\$ 1,364
All other Government States, Territories and Possessions	526	33	(4)	555
Political Subdivisions	424	69	-	493
Special revenue	277	37	-	314
Industrial and Miscellaneous	2,028	294	(30)	2,292
Hybrid	24,976	2,246	(179)	27,043
Total Bonds	107	11	-	118
	<u>\$ 29,653</u>	<u>\$ 2,739</u>	<u>\$ (213)</u>	<u>\$ 32,179</u>
Common stocks - unaffiliated	\$ 521	39	(36)	\$ 524
Investment in subsidiaries	1,243	4	(241)	1,006
Total Common Stocks	<u>1,764</u>	<u>43</u>	<u>(277)</u>	<u>1,530</u>
Preferred Stocks - Perpetual	\$ 119	15	(5)	129
Total Preferred Stocks	<u>119</u>	<u>\$ 15</u>	<u>\$ (5)</u>	<u>129</u>
Total Common and Preferred Stocks	<u>\$ 1,883</u>	<u>\$ 58</u>	<u>\$ (282)</u>	<u>\$ 1,659</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

The Company invests in high quality securities that are diversified by asset class, issuer and industry. At December 31, 2015 approximately 5.2% of the portfolio is invested in securities issued or backed by the United States Government or its agencies. No other single issuer accounts for more than 1.3% of the portfolio at December 31, 2015.

The amortized cost and estimated fair value of debt securities at December 31, 2015 by contractual maturity are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations.

	<u>2015</u>	
	<u>Amortized Cost</u>	<u>Estimated Fair Value</u>
	(In millions)	
Due in one year or less	\$ 314	\$ 347
Due after one year through five years	4,206	4,422
Due after five years through ten years	10,013	9,978
Due after ten years	12,344	12,594
Sinking fund bonds, mortgage backed securities and asset backed securities	4,839	5,040
Total	<u>\$ 31,716</u>	<u>\$ 32,381</u>

The net change in unrealized holding losses included in surplus for year ended December 31, 2015 and 2014 is summarized as follows:

	<u>2015</u>	<u>2014</u>
	(In millions)	
Changes in net unrealized capital gains (losses) attributable to:		
Bonds (NAIC 6 rated)	\$ -	\$ (2)
Preferred Stocks (NAIC 4, 5 and 6 rated)	(1)	(5)
Common stocks unaffiliated	(31)	4
Common stocks affiliated	(22)	(275)
Foreign currency translation	58	(69)
Other (mainly private equities)	84	54
Total change in net unrealized capital gains (losses)	88	(293)
Tax expense	(27)	(14)
Total change in net unrealized gains (losses), net of tax	<u>\$ 61</u>	<u>\$ (307)</u>

Proceeds from sales of investments in bonds amounted to \$9,248 million and \$9,708 million for the years ended December 31, 2015 and 2014, respectively. Gross gains of \$359 million and \$375 million and gross losses of \$236 million and \$123 million were realized on sales of bonds for the years ended December 31, 2015 and 2014, respectively. These amounts are pre-tax and pre-IMR.

Proceeds from sales of investments in common stock amounted to \$212 million and \$215 million for the years ended December 31, 2015 and 2014, respectively. Gross gains of \$18 million and \$12 million and gross losses of \$18 million and \$24 million were realized on sales of common stock for the years ended December 31, 2015 and 2014, respectively. These amounts are pre-tax.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

Proceeds from sales of investments in preferred stock amounted to \$59 million and \$39 million for the years ended December 31, 2015 and 2014, respectively. Gross gains of \$10 million and \$0.2 million and gross losses of \$9 million and \$1 million were realized on sales of preferred stocks in December 31, 2015 and 2014, respectively. These amounts are pre-tax and pre-IMR.

During 2015, the Company restructured one bank loan. The book value at the time of restructured was \$14 million and a \$10 million impairment was taken at the time of restructure. The carrying value of the bond was \$4 million for the year ended December 31, 2015. During 2014, the Company restructured one private placement bond. The book value at the time of restructured was \$25 million and a \$1.8 million impairment was taken at the time of restructure. This private placement bond was subsequently sold during 2014 and generated a realized loss of \$8 million.

During 2015 and 2014 the Company had non-cash transactions related to the exchange or conversion of bonds that it held as investments in the amount of \$739 million and \$344 million.

During 2015 and 2014 the Company had non-cash transactions related to the exchange or merger activity related to common stock that it held as investments in the amount of \$3 million and \$10 million.

During 2015 and 2014 the Company had non-cash transactions related to the exchange or conversion of preferred stock that it held as investments in the amount of \$6 million and \$22 million.

Unrealized Losses:

The Company's investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at December 31, 2015 and December 31, 2014 are shown below:

<u>December 31, 2015</u> (In millions)	<u>Less than 12 Months</u>		<u>12 Months or More</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>
U.S. Government	\$ 1,113	\$ (17)	\$ 1	\$ -	\$ 1,114	\$ (17)
All other Government States, Territories and Possessions	76	(4)	-	-	76	(4)
Special Revenue	41	-	-	-	41	-
Industrial and Miscellaneous	203	(3)	9	(1)	212	(4)
Hybrid	10,915	(652)	773	(140)	11,688	(792)
Total Bonds	<u>30</u>	<u>(3)</u>	<u>-</u>	<u>-</u>	<u>30</u>	<u>(3)</u>
	\$ 12,378	\$ (679)	\$ 783	\$ (141)	\$ 13,161	\$ (820)
Preferred stocks	72	(8)	3	-	75	(8)
Common stocks - unaffiliated	<u>211</u>	<u>(14)</u>	<u>108</u>	<u>(39)</u>	<u>319</u>	<u>(53)</u>
Total temporarily impaired securities	\$ <u>12,661</u>	\$ <u>(701)</u>	\$ <u>894</u>	\$ <u>(180)</u>	\$ <u>13,555</u>	\$ <u>(881)</u>

Note: The unrealized losses in the above table include \$6 million for NAIC 6 Rated Preferred Stocks.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

December 31, 2014 (In millions)	Less than 12 Months		12 Months or More		Total	
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized
	Value	Losses	Value	Losses	Value	Losses
U.S. Government	\$ 126	\$ -	\$ 5	\$ -	\$ 131	\$ -
All other Government	43	(3)	6	(1)	49	(4)
States, Territories and Possessions	6	-	6	-	12	-
Political Subdivisions	12	-	-	-	12	-
Special Revenue	35	(18)	171	(12)	206	(30)
Industrial and Miscellaneous	3,242	(146)	915	(33)	4,157	(179)
Hybrid	4	-	-	-	4	-
Total Bonds	\$ 3,468	\$ (167)	\$ 1,103	\$ (46)	\$ 4,571	\$ (213)
Preferred stocks	-	-	16	(5)	16	(5)
Common stocks - unaffiliated	30	(5)	166	(31)	196	(36)
Total temporarily impaired securities	3,498	(172)	1,285	(82)	4,783	(254)

Note: The unrealized losses in the above table include \$4.9 million for NAIC 6 Rated Preferred Stocks.

The Company's investment portfolio includes individual securities that are in an unrealized loss position and have not been recognized as other-than-temporary impairments. There were eight hundred and seventy securities in an unrealized loss position for greater than 12 months with a book value of \$1,074 million and a fair value of \$894 million as of December 31, 2015. There were three hundred and sixty securities in an unrealized loss position for greater than 12 months with a book value of \$1,367 million and a fair value of \$1,285 million as of December 31, 2014.

In reaching the conclusion that these impairments are not other-than-temporary, management considered many factors including: duration and severity of impairment, discounted cash flow analysis, investment sector stability, creditworthiness, financial condition of issuer, and intent and ability to hold to allow for recovery in value.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

Mortgage Loans:

Mortgage loans are valued at amortized cost. Valuation reserves are established for potential declines in the value of the mortgage loans. As of December 31, 2015 and December 31, 2014 there were no valuation reserves established for any of the Company's mortgage loans. Other-than-temporary impairments on loans are charged to net realized capital losses and are not adjusted for subsequent recoveries in value. There were no Other-than-temporary impairments on mortgage loans were \$0 million for the years ended December 31, 2015 and 2014, respectively.

The Company's investments in mortgage loans on real estate consist principally of loans on commercial and cooperative residential real estate properties. The largest concentrations of commercial real estate mortgage loans are for properties located in California and Virginia (\$1,058 million or 31.22% and \$228 million or 6.72%) at December 31, 2015. The largest concentrations of commercial real estate mortgage loans are for properties located in California and Virginia (\$918 million or 30.14% and \$237 million or 7.78%) at December 31, 2014. The Company estimates the fair value of mortgage loans on real estate to be \$3,538 million and \$3,268 million at December 31, 2015 and December 31, 2014, respectively. Fair value was determined based upon the present value of the scheduled future cash flows of each loan based on the average term to maturity discounted at the appropriate U.S. Treasury rate, adjusted for the current market spread for a similar quality mortgage. The minimum and maximum range of lending rates on new mortgage loans were between 3.290% and 4.260% originated during 2015. The maximum percentage of any single mortgage loan to the value of the security originated in 2015 was 65.69% at origination date.

Interest received on impaired loans that were previously modified in a troubled debt restructuring is either applied against the principal or reported as revenue according to management's judgment as to the collectability of principal. There were no mortgages with interest more than 180 days past due at December 31, 2015 or December 31, 2014, respectively.

Management monitors its mortgage loan portfolio on an ongoing basis for events or circumstances that could indicate that it will not receive all of its contractually due principal and interest payments in accordance with the loan agreements. In May and November of each year, the entire portfolio is screened based on debt service coverage, loan to value ratio, delinquency over 90 days and if there are indications that balloon payments due at maturity will not be made to determine if any other than temporary impairments might need to be recorded.

During 2015 and 2014, there were no mortgage loans impaired.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

The following table set forth the credit quality indicators as of December 31, 2015 and December 31, 2014, based upon the recorded investment gross of allowance for credit losses.

Mortgage Loans

	Debt Service Coverage Ratio - December 31, 2015						Grand Total
	Greater than 2.0X	1.8X to 2.0X	1.5X to <1.8X	1.2X to <1.5X	1.0X to <1.2X	Less than 1.0X	
Loan-to-Value Ratio							
0% - 49.99%	\$ 549	\$ 126	\$ 39	\$ 97	\$ 16	\$ 4	\$ 831
50% - 59.99%	346	81	451	200	35	-	1,113
60% - 69.99%	464	-	282	293	16	5	1,060
70% - 79.99%	28	28	-	119	141	7	323
80% - 89.99%	-	-	-	-	5	13	18
90% - 100%	18	22	-	-	-	3	43
Greater than 100%	-	-	-	-	-	-	-
Total	\$ 1,405	\$ 257	\$ 772	\$ 709	\$ 213	\$ 32	\$ 3,388

Mortgage Loans

	Debt Service Coverage Ratio - December 31, 2014						Grand Total
	Greater than 2.0X	1.8X to 2.0X	1.5X to <1.8X	1.2X to <1.5X	1.0X to <1.2X	Less than 1.0X	
Loan-to-Value Ratio							
0% - 49.99%	\$ 478	\$ 160	\$ 88	\$ 107	\$ 21	\$ 5	\$ 859
50% - 59.99%	268	119	296	151	43	-	877
60% - 69.99%	160	2	82	284	36	-	564
70% - 79.99%	64	-	54	323	60	10	511
80% - 89.99%	-	-	9	-	172	19	200
90% - 100%	18	-	-	2	-	15	35
Greater than 100%	-	-	-	-	-	-	-
Total	\$ 988	\$ 281	\$ 529	\$ 867	\$ 332	\$ 49	\$ 3,046

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

Real Estate:

Real estate investments are reported in the financial statements at cost, less any valuation adjustment, encumbrances and accumulated depreciation of buildings and other improvements using a straight line method over a 40 year period for the buildings and the estimated useful life of the improvements. An investment in real estate is considered impaired when the projected undiscounted net cash flow from the investment is less than depreciated cost. When the Company determines that an investment in real estate is impaired, a valuation adjustment is made to reduce the carrying value to estimated fair value, after encumbrances, based on appraisal of the property. The valuation adjustment is included in realized gains (losses).

Real estate was comprised of the following for the years ended December 31, 2015 and December 31, 2014:

	<u>2015</u>	<u>2014</u>
	(In millions)	
Investment real estate	\$ 415	\$ 130
Properties held for sale	<u>3</u>	<u>-</u>
Total investment properties	418	130
Properties occupied by the Company	<u>12</u>	<u>19</u>
Total real estate	<u>\$ 430</u>	<u>\$ 149</u>

Effective January 1, 2015, per the revised guidance contained in SSAP No.40 (Revised) – Real Estate Investments (“SSAP 40R”), a single real estate property investment that is wholly-owned by a limited liability company (“LLC”) and that is directly owned and wholly-owned by the reporting insurance entity is to be classified on the Statutory Basis Balance Sheets as Real estate. In order to meet this requirement the Company reclassified fifteen single property joint venture limited liability companies that it directly and wholly owns from Other invested assets to Real estate on its Statutory Basis Balance Sheets in the first quarter of 2015. The carrying amount of these joint venture limited liability companies was \$270 million at the time of transfer.

The Company had accumulated depreciation totaling \$114 million and \$61 million at December 31, 2015 and December 31, 2014, respectively. The Company recorded depreciation expense of \$20 million for 2015 and \$5 million for 2014. There were two properties with carrying value of \$21 million, above their combined fair value of \$17 million at December 31, 2015. There were two properties with carrying value of \$21 million, above their combined fair value of \$18 million at December 31, 2014. There were no other-than-temporary impairments taken on real estate in 2015 or 2014. The fair values were determined by a third party and internal appraisals. As of December 31, 2015 the Company had one property held for sale with carrying value of \$3 million.

Special Deposits:

Assets of \$9 million at December 31, 2015 and 2014, respectively were on deposit with governmental authorities or trustees as required by certain insurance laws and are included within invested assets in the accompany Statutory Basis Balance Sheets.

Investment in Subsidiaries:

Investment in affiliated limited liability subsidiaries are included in Other invested assets while investment in all other subsidiaries are included in Common stocks on the Statutory Basis Balance Sheets and totaled \$1,590 million and \$1,680 million at December 31, 2015 and December 31, 2014, respectively.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

The Company's major subsidiaries are as follows:

Guardian Insurance and Annuity Company ("GIAC") is a stock life insurance company organized primarily for the sale of equity-based products, including variable life, variable annuities and other lines of insurance. For variable products, contracts are sold by insurance agents who are licensed by Park Avenue Securities LLC ("PAS"), wholly-owned by GIAC, and are either registered representatives of PAS or of broker-dealer firms that have entered into sales agreements with GIAC and PAS.

Berkshire Life Insurance Company of America ("BLICOA") is a stock life company whose primary business is the sale and administration of disability insurance business.

Park Avenue Life Insurance Company ("PALIC") was purchased by the Company during 1996. PALIC's primary business is the administration of life insurance business (principally term and universal life products). Although PALIC is licensed in 48 states and the District of Columbia, it does not currently write new business.

First Commonwealth, Inc. ("FCW") is a provider of managed dental benefits in the upper Midwest, including the metropolitan areas of Chicago, Milwaukee, St. Louis and Detroit. FCW provides dental care coverage and/or arranges for dental care services to be provided to its subscribers primarily on a prepaid basis. FCW also provides indemnity/Preferred Provider Organization ("PPO") dental coverage, administrative claim services, and absence management services. In 2014, FCW became a provider of managed dental benefits in California, Utah and Nevada. On July 31, 2014, FCW acquired 100% interest in Premier Access Insurance Company and its affiliates at a purchase price of \$254 million in cash. The total net assets were \$270 million including goodwill and intangible assets of \$232 million.

Guardian Investor Services ("GIS") provides investment advisory services and related services to the RS Investment Trust (mutual funds), RS Variable Products Trust (variable investment trusts), private investment unit trust, institutional and other clients.

- On December 31, 2015, GIS acquired 100% interest in Aon Hewitt's Absence Management Business at a purchase price of \$158 million in cash. The total assets acquired were \$167 million which includes \$142 million in goodwill and intangible assets and total liabilities acquired were \$9 million.
- On August 31, 2006, GIS acquired a 65% interest in RS Investments Management Co. LLC ("RS"), a privately-held San Francisco investment management firm specializing in growth and value mutual funds and institutional accounts. On December 17, 2015, GIS entered into a definitive agreement to sell its majority interest (as of December 31, 2015, GIS owns a 94.0% interest in RS) in RS to Victory Capital. As a result of the sale agreement GIS recorded a realized loss of \$151 million related to an impairment in RS as a result of a decline in fair value considered to be other-than-temporary. This decline in fair value is reflected in Other invested assets. The transaction, which is subject to customary closing conditions and regulatory approvals, is expected to close at the end of the second quarter of 2016.
- The sales price is subject to further adjustment based on the management fee calculation at closing. The management fee calculation is impacted by deposits or redemptions through the closing date therefore the ultimate loss is dependent on investor behavior through the closing date.
- Park Avenue Institutional Advisers ("PAIA"), a wholly-owned subsidiary of GIS, provides investment advisory services and related services to the RS Investment Trust (mutual funds), RS Variable Products Trust (variable investment trusts), private investment unit trust, institutional and other clients.

The Company sold its interest in eMoney Advisor Holdings, LLC ("eMoney Holdings") on March 6, 2015, realizing a gain of \$150 million.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

Selected financial information for the Company's significant subsidiaries is highlighted below:

	<u>2015</u>	<u>2014</u>
	(In millions)	
GIAC (Statutory basis)		
Total assets	\$ 15,886	\$ 15,658
Total liabilities	15,626	15,431
Net loss	\$ (24)	\$ -
BLICOA (Statutory basis)		
Total assets	\$ 3,381	\$ 3,377
Total liabilities	3,173	3,108
Net income	\$ 14	\$ 17
PALIC (Statutory basis)		
Total assets	\$ 269	\$ 305
Total liabilities	218	230
Net income	\$ 5	\$ 2
FCW (GAAP basis)		
Total assets	\$ 550	\$ 529
Total liabilities	81	73
Net income	\$ 21	\$ 10
GIS (GAAP basis)		
Total assets	\$ 867	\$ 676
Total liabilities	300	84
Net (loss) income	\$ (150)	\$ 21

Investment in Subsidiaries

The following table provides additional information on non-insurance subsidiaries.

Description of SCA Investment (excluding US Insurance SCA)	Gross Amount	Nonadmitted Amount	Admitted Asset Amount	Date of Filing to NAIC	Type of NAIC Filing (Sub-1, Sub-2, or Resubmission of Disallowed Filing)	NAIC Response Received (yes/no)	NAIC Valuation (Amount)	NAIC Disallowed
								Entity's Valuation Method, Resubmission Required (yes/no)
Managed Dental Care of California	\$ 6	\$ -	\$ 6	12/11/15	Sub-2	Y	\$ 5	no
First Commonwealth	438	-	438	12/11/15	Sub-2	Y	420	no
Innovative Underwriters	6	6	-	n/a	Sub-2	n/a	-	n/a
Guardian Investors Services, LLC	533	-	533	n/a	n/a	n/a	-	n/a
Aggregate Total	\$ 983	\$ 6	\$ 977				\$ 425	

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

NET INVESTMENT INCOME

Net investment income, including accrual of discounts and amortization of premiums, arose from the following sources for the years ended December 31, 2015 and December 31, 2014:

	<u>2015</u>	<u>2014</u>
	(In millions)	
Bonds	\$ 1,480	\$ 1,406
Preferred stocks	8	7
Unaffiliated common stocks	9	16
Affiliated common stocks	35	308
Mortgage loans	159	165
Real estate	74	25
Policy loans	241	232
Cash and short-term investments	3	1
Other (mainly private equities)	<u>165</u>	<u>117</u>
Gross investment income	2,174	2,277
Less investment expenses	<u>(189)</u>	<u>(131)</u>
Net investment income	<u>\$ 1,985</u>	<u>\$ 2,146</u> *

*See Note 11 – Related Party Transactions

NET REALIZED CAPITAL GAINS (LOSSES)

Net realized capital gains (losses) were derived from the following sources for the years ended December 31, 2015 and December 31, 2014:

	<u>2015</u>	<u>2014</u>
	(In millions)	
Bonds	\$ 9	\$ 268
Preferred stocks	1	(1)
Common stocks (unaffiliated & affiliated)	-	(13)
Mortgage loans	-	(2)
Real estate	2	-
Other invested assets	93	62
Derivatives and hedging gains (losses)	27	(5)
Other realized gains (losses)	<u>(1)</u>	<u>4</u>
Total net realized capital gains	131	313
Capital gains tax expense	(132)	(99)
Transfer to IMR (net of tax)	<u>(64)</u>	<u>(137)</u>
Net realized capital (losses) gains	<u>\$ (65)</u>	<u>\$ 77</u>

The net realized capital gains figure above includes other-than-temporary impairment losses of \$188 million and \$2 million for the years ended December 31, 2015 and December 31, 2014, respectively. The \$188 million comprises of a \$151 million impairment related to the pending sale of RS, \$31 million related to bonds, \$5 million related to private equities, and \$1 million related to real estate funds.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

Derivative Financial Instruments:

The Company enters into derivative transactions in order to mitigate (“hedge”) certain risks pertaining to its assets, liabilities and surplus from fluctuations in interest rates, foreign currency exchange rates and market volatility. Derivatives are either exchange traded or contracted over-the-counter. The majority of the Company’s over-the-counter derivatives are bilateral contracts between the Company and a single counterparty. The Company’s remaining over-the-counter derivatives are cleared and settled through central clearing counterparties.

Derivatives that are designated as hedges for accounting purposes and meet the qualifications for hedge accounting are reported on a basis consistent with the asset or liability being hedged (i.e. at amortized cost). Derivatives that are used to mitigate risk but are not designated as hedges for accounting purposes or do not meet the qualifications for hedge accounting treatment are reported at fair value.

To qualify for hedge accounting the hedge relationship must be designated and formally documented at inception. This documentation details the risk management objective and strategy for the hedge, the derivative used in the hedge, the asset or liability being hedged, and the methodology for assessing hedge effectiveness. The hedge must also be “highly effective” with an assessment of its effectiveness performed both at inception and on an ongoing basis over the life of the hedge.

Derivative transactions expose the Company to the risk that the counterparty may not be able to fulfill its obligations under the terms set forth in the contract. The Company manages this counterparty risk by entering into transactions with counterparties that maintain a minimum credit rating, by performing ongoing review of a counterparties’ credit standing, by adhering to established limits for credit exposure to any single counterparty and is requiring collateral posting subject to thresholds and minimum transfer amounts in accordance with counterparty agreements to support credit risk associated with counterparty exposures which further reduces the company’s exposure to default by the counterparty. The Company is required to establish a margin account for all of its futures contracts. Any contract gains or losses due to the change in the value of futures are settled in cash on a daily basis. The Company does not offset the statement values for derivatives executed with the same counterparty, even if a master netting arrangement is in place. The Company also does not offset the right to claim collateral against the obligation to return such collateral.

The Company has no embedded credit derivatives that expose it to the possibility of being required to make future payments.

Hedging – Designated As Hedging Instruments

In 2014 the Company began to designate certain derivative transactions as accounting hedges. The Company designates and accounts for its foreign currency swaps as cash flow hedges and certain equity futures contracts related to the liability of its deferred compensation plan as fair value hedges.

Foreign currency swaps are used to mitigate the foreign exchange risk for investments for specifically identified private placement bonds denominated in foreign currencies over a period of up to 15 years. Foreign currency swaps obligated the Company and a counterparty to exchange the foreign currency denominated interest and principal payments receivable on foreign denominated bonds for U.S. dollar payments based on currency exchange rates specified at the inception of the transaction. Foreign exchange gains or losses on these contracts are reported as a change in unrealized gains or losses until the maturity or sale of the hedged foreign currency bond at which time a realized capital gain or loss is recognized.

Equity index futures are used to mitigate the change in value of the liability the Company has to participants in its deferred compensation plans that allocate their plan account balances to equity funds offered under the plan. Equity index futures obligate the Company to pay or to receive an amount based on a specified equity market index as of a future date applied to the notional amount of the contract. The change in the fair value of the futures contracts are recorded as income or expense which offsets the impact on gain from operation of the change in value of its deferred compensation liability. If the hedge is deemed to be ineffective for any period of time, the change in the fair value of the futures contracts for that time period is recorded in surplus as an unrealized gain or loss.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

Hedging – Not Designated As Hedging Instruments

The Company enters into other derivative transactions that mitigate economic risks but are not designated as a hedge for accounting purposes or do not qualify for hedge accounting treatment. These derivative instruments are reported at fair value in the balance sheet as either other invested assets or other liabilities. Changes in the fair value of these instruments are reported as a change in unrealized capital gains or losses until the maturity or termination of the contract, at which time a realized capital gain or loss is recorded.

Treasury futures are used to mitigate interest rate risk pertaining to guaranteed minimum benefit liability associated with one of the Company's products. Treasury futures obligate the Company to take or receive delivery of certain Treasury Bonds at a specified price at a future date.

Foreign currency futures are used to mitigate the foreign exchange risk of investments in foreign denominated bonds securities. Foreign currency futures are exchange traded and settled daily. Foreign currency futures obligate the Company to exchange a specified amount of foreign currency at a specified rate on a future date.

Equity index futures are used to mitigate market fluctuations of the Company's portfolio of unaffiliated common stock and other mark to market assets and to minimize the volatility associated with certain liabilities. Equity index futures obligate the Company to pay or receive from a counterparty a cash amount based on a specified equity market index at a predefine price as of a future date applied to the notional amount of the contracts.

All of the futures contracts that the Company has entered into are exchange traded. Margin payments are required for futures contract and contract gains or losses are settled daily in cash, therefore the futures contracts are carried at zero value on the Company's balance sheets. The contract amount of futures contracts represents the extent of the Company's involvement, but not future cash requirements, as open positions are typically closed out prior to the delivery date of the contract.

Foreign currency forwards are used to mitigate the foreign exchange risk for investments in foreign denominated bonds or foreign denominated equity investments. Foreign currency forwards obligate the Company and the counterparty to exchange U.S. dollars and another currency at a specified future date and at a specified price.

Replications

The Company enters into credit default swap ("CDS") derivative transactions in which it sells credit default protection on a bond in return for a premium paid by the counterparty. Statutory accounting guidance requires a cash instrument (high quality bond) with the same par value as the notional amount of the derivative and at least the same duration as the CDS to be held by the Company in order to cover the cost of default payments on the CDS should they occur. The combining of the CDS and the cash instrument creates the replication (synthetic bond). The Company enters into a replication transaction in order to gain exposure to a specific bond that it cannot obtain in the current market. If the replicated asset and cash instrument are carried at amortized cost so is the derivative. Otherwise, the derivative is carried at fair value.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

The effects of the Company's use of derivative instruments on the Balance Sheets and Statements of Operations:

December 31, 2015	Notional Amount	Statement Value		Change in Unrealized Capital Gains (Losses)	Net Realized Capital Gains (Losses)	Net Investment Income	Gain/(loss) from Operations
		Assets	Liabilities				
(in millions)							
<u>Derivatives designated as</u>							
<u>hedging instruments:</u>							
Foreign currency swaps	\$ 146	\$ 9	\$ -	\$ 7	\$ -	\$ -	\$ -
Equity indexfutures	-	-	-	-	-	-	(3)
<u>Derivatives not designated</u>							
<u>as hedging instruments:</u>							
Equity indexfutures	-	-	-	3	(4)	-	-
Currency forwards	-	-	-	(10)	32	-	-
Credit default swap	50	-	5	-	(1)	-	-
Total derivatives	<u>\$ 196</u>	<u>\$ 9</u>	<u>\$ 5</u>	<u>\$ -</u>	<u>\$ 27</u>	<u>\$ -</u>	<u>\$ (3)</u>
December 31, 2014	Notional Amount	Statement Value		Change in Unrealized Capital Gains (Losses)	Net Realized Capital Gains (Losses)	Net Investment Income	Gain/(loss) from Operations
		Assets	Liabilities				
(in millions)							
<u>Derivatives designated as</u>							
<u>hedging instruments:</u>							
Foreign currency swaps	\$ 45	\$ 2	\$ -	\$ 2	\$ -	\$ -	\$ -
Equity indexfutures	-	-	-	-	-	-	12
<u>Derivatives not designated</u>							
<u>as hedging instruments:</u>							
Equity indexfutures	-	-	-	(5)	(3)	-	-
Currency forwards	459	10	-	12	1	-	-
Foreign currency swaps	-	-	-	3	(3)	-	-
Total derivatives	<u>\$ 504</u>	<u>\$ 12</u>	<u>\$ -</u>	<u>\$ 12</u>	<u>\$ (5)</u>	<u>\$ -</u>	<u>\$ 12</u>

Repurchase Agreements:

The Company periodically enters into repurchase agreements whereby securities will be resold at a specified date and price. There are no repurchase agreements as of December 31, 2015. There is one repurchase agreement as of December 31, 2014. Assets of \$5 million are included in the Statutory Basis Balance Sheets as Cash and cash equivalents as of December 31, 2014, were subject to repurchase. The Company's policy requires a minimum of 102% of the fair value of the borrowed securities as collateral calculated on a daily basis, in the form of either cash or securities. The collateral at December 31, 2014 consists of one US Treasury Note with a par value of \$5 million, a fair value (with accrued interest) of \$5 million, a coupon of 0.1% maturing on January 2, 2015.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 3 – INVESTMENTS (CONTINUED)

Reverse Repurchase Agreements:

The Company periodically enters into reverse repurchase arrangements whereby certain securities are loaned, primarily with major brokerage firms. The Company's policy requires a minimum of 95% of the fair value of the loaned securities as collateral, calculated on a daily basis, in the form of either cash or securities. Collateral assets received and related liabilities due counterparties are included in the Statutory Basis Balance Sheets as "Other Liabilities". There were no open reverse repurchase agreements on December 31, 2015 or December 31, 2014.

Securities Lending

There were no securities on loan at December 31, 2015 or December 31, 2014.

NOTE 4 – FAIR VALUE OF FINANCIAL INSTRUMENTS

The Statutory guidance defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements are based on observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's view of market assumptions based on internally developed data in the absence of observable market information. The guidance requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs when determining the fair value of an asset or liability. The statement classifies all assets and liabilities carried or disclosed at fair value in one of the following three categories:

Level 1 – inputs are quoted market prices available in active markets for identical assets or liabilities on the reporting date. Assets included in this category include common stock unaffiliated and derivative instruments actively traded on an exchange, and any actively traded registered mutual funds held directly by the general account.

Level 2 – inputs are quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model derived valuations whose inputs are observable or whose significant value drivers are observable. These types of instruments include fixed maturity instruments, common stock unaffiliated that is not actively traded preferred stocks and private placement securities.

Level 3 – inputs are unobservable where there is little or no market activity for the asset or liability and the Company makes estimates and assumptions based on internally derived information. Instruments held in this category include foreign equity (common stock unaffiliated) and certain private placement securities.

The estimated fair values presented below have been determined using available information and valuation methodologies. The estimated fair value for financial instruments held by the Company was determined by management after considering the following sources of information: published market quotes for active exchange traded instruments, third party pricing vendors, quotes from investment banks that are lead market makers in certain markets, independent broker quotations, or the use of internal valuation models that use market observable inputs when available and Company derived inputs when external inputs are not available or deemed to be inaccurate. Considerable judgment is applied in interpreting data to develop the estimates of fair value. Accordingly, such amounts are management's estimate of the value that would be realized in a current market exchange. The use of different market assumptions and/or estimation methodologies from period to period based on available information and market conditions could have a material effect on the estimated fair values.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 4 – FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

Bonds, preferred and common stocks:

Estimated fair values for bonds, other than private placement securities, preferred stock and common stock are valued based on quoted prices from active markets when available (Level 1).

When the Company cannot obtain a quoted market price directly it relies on values provided by a third party pricing vendor. This is the pricing source for the majority of the Company's marketable securities. Prices received from a third party vendor are generally considered to be Level 2.

Pricing vendors utilize pricing models developed for individual asset classes which incorporate available market data. These market inputs include benchmark yields, reported trades, broker-dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data which include market research publications. The pricing vendor may obtain broker quotes for securities when sufficient information is not available to fully evaluate a security. For broker-quoted only securities, quotes from market makers or broker-dealers are obtained from sources recognized to be market participants.

Portfolio managers review the values assigned by the pricing vendor for reasonableness. In doing so, they compare the prices received from the pricing vendor to prices of similar securities, price ranges in that asset class or industry or prices from internally generated position reports. If there is a discrepancy with the price received from the vendor, the portfolio manager may communicate this difference to the pricing vendor and present the vendor with additional market data regarding that security in order to insure the pricing vendor has sufficient information needed to accurately price the security. The pricing vendor will then independently validate and evaluate that data and determine if a price change is warranted.

In the rare instance when a portfolio manager finds a difference in his or her assessment of fair value and the vendor price, after performing the preceding procedures, the portfolio manager may request replacement of the vendor price by a supportable value that is believed to be more representative of the security price. Any replacement of the vendor price is subject to an internal approval process.

The fair values of private placement bonds are determined by using an internal pricing model or for a small amount of securities, assigned individual prices. These assigned individual prices are usually obtained from an external broker ("hand priced") and are considered to be Level 3.

The significant inputs used for the internal pricing model consist of (i) broker supplied price matrices, (ii) treasury rates and (iii) credit ratings from either a nationally recognized securities rating organization ("NRSRO") such as Standard & Poor or Moody's ("external ratings") or a credit rating assigned internally by the Company's Private Placement Investment Management Group ("internal ratings").

Private placement bonds with an external credit rating, or composite external credit rating, of BB or above, for which the corresponding matrix price is used, are classified as Level 2. If the external credit rating or composite external credit rating is below a BB the private placement bond is classified as Level 3.

Bonds are carried at amortized cost unless they are rated 6 by the NAIC SVO in which case they are reported at the lower of amortized cost or fair value. There were no bonds rated 6 by the NAIC SVO and carried at fair value on December 31, 2015 and December 31, 2014. Impaired bonds carried at fair value on December 31, 2015 and December 31, 2014 were \$12 million and \$0 million, respectively.

Preferred stock is carried at amortized cost if they have a NAIC SVO rating of 1, 2 or 3 and at lower or cost or fair value if the rating assigned is 4, 5 or 6. Preferred stocks rated 4, 5, 6 by the NAIC SVO and carried at fair value on December 31, 2015 and December 31, 2014 were \$14 million and \$4 million, respectively.

Unaffiliated common stocks are reported at fair value.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 4 – FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

Derivatives:

Derivative instruments are valued through the use of quoted market prices for exchange-traded derivatives (Level 1), third party pricing model and a third party pricing service for over-the-counter (“OTC”) traded derivatives (Level 2) and by using internally developed estimates and assumptions when no quoted market price or third party vendor price is available (Level 3).

The third party pricing model used to determine fair value, when quoted market values are not available, is based on market standard valuation methodologies and inputs that are assumed to be consistent with what market participants would use when pricing the instruments. The significant inputs to the pricing models for most over-the-counter derivatives are inputs that are observable in the market or can be derived principally from or corroborated by observable market data. Significant observable inputs include: interest rates, foreign currency exchange rates, interest rate curves, credit curves and volatility.

The methodology used by the third party pricing service for derivative investments is the same as that described above under the bonds, preferred and common stocks section.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 4 – FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

The following tables summarize the Company's financial instruments carried at fair value by their fair value hierarchy levels for the period ending December 31, 2015 and December 31, 2014:

	December 31, 2015			Total Fair Value	Carrying Amount
	Level 1	Level 2	Level 3		
(In millions)					
Assets					
Impaired Bonds	\$ -	\$ 4	\$ 8	\$ 12	\$ 12
NAIC 4,5,6 Preferred Stock	-	14	-	14	14
Common Stock	183	307	-	490	490
Derivative Instruments	-	9	-	9	9
Total Assets	<u>\$ 183</u>	<u>\$ 334</u>	<u>\$ 8</u>	<u>\$ 525</u>	<u>\$ 525</u>
Liabilities					
Derivative instruments	\$ -	\$ 5	\$ -	\$ 5	\$ 5
Total Liabilities	<u>\$ -</u>	<u>\$ 5</u>	<u>\$ -</u>	<u>\$ 5</u>	<u>\$ 5</u>

	December 31, 2014			Total Fair Value	Carrying Amount
	Level 1	Level 2	Level 3		
(In millions)					
Assets					
NAIC 4,5,6 Preferred Stock	\$ -	\$ 4	\$ -	\$ 4	\$ 4
Common Stock	222	302	-	524	524
Derivative Instruments	-	10	-	10	10
Total Assets	<u>\$ 222</u>	<u>\$ 316</u>	<u>\$ -</u>	<u>\$ 538</u>	<u>\$ 538</u>
Liabilities					
Derivative instruments	\$ -	\$ -	\$ -	\$ -	\$ -
Total Liabilities	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 4 – FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

There were no financial instruments carried at fair value and classified as Level 3 for the year ended December 31, 2015:

Level 3 Roll Forward (In Millions)	As of December 31, 2015		
	NAIC 6	Impaired	Total
	Bonds	Bonds	
Fair Value , beginning of period	\$ -	\$ -	\$ -
Total gains or (losses) (realized or unrealized):			-
Included in net income	-	-	-
Included in surplus	-	-	-
Purchases, sales, issuances, and settlements:			-
Purchases	-	-	-
Sales	-	-	-
Issuances	-	-	-
Settlements	-	-	-
Transfers into Level 3	-	8	8
Transfers out of Level 3	-	-	-
Fair value, end of period	<u>\$ -</u>	<u>\$ 8</u>	<u>\$ 8</u>

Transfers into and out of Level 3 are recognized at the end of the reporting period. During 2015 the Company transferred one security into Level 3 and none out of Level 3. The transfers in and out of level 3 were determined by the observable/unobservable inputs used in pricing the securities.

There were no financial instruments carried at fair value and classified as Level 3 for the year ended December 31, 2014.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 5 – RESERVES FOR POLICY BENEFITS

Reserves for policy benefits represent the estimated net present value of future policy benefits, less future policy premiums, established using actuarial methods based on mortality and morbidity experience tables and valuation interest rates prescribed by the Department. Actual future experience will generally differ from assumptions used to determine these reserves.

Reserves for future policy benefits on life insurance issued in 1988 and later are calculated principally on the New Jersey Reserve Method or the Commissioners Reserve Valuation Method using the 1980 Commissioners' Standard Ordinary ("CSO") and the 2001 CSO mortality tables. Reserves on life policies issued before 1988 are calculated principally on the Net Level Premium Reserve Method using the American Experience, 1941, 1958 and 1980 CSO mortality tables. Annuity contract reserves are principally calculated using the 1971, 1983, and 2000 Individual Annuity, 2015 Individual Annuity, and 1983 Group Annuity mortality tables. Assumed interest rates principally range from 2.5% to 5.5 % for direct business.

The reserves for Group Life Waiver and LTD reported claims are determined on a seriatim basis. Life waiver of premium reserves are determined primarily using the 1970 Inter-company Group Life Disability Table for claims incurred on or before December 31, 2008 and the 2005 Group Term Life Waiver Reserve Valuation Table for claims incurred on or after January 1, 2009. The interest rate is 4.0% for claims incurred on or before December 31, 2012 and 3.5% for claims incurred on or after January 1, 2013. Long-term disability reserves are determined using the 1987 Commissioners' Group Disability Table and Table 95a and interest rates ranging from 3.0% to 5.0%, depending on year of incurral. Short Term Disability (STD), Dental, and Medical claims incurred but not yet reported ("IBNR") reserves are estimated based on the Company's historical experience. Dental and Medical reserves include reasonable allowances for potential adverse deviation.

The Company maintains a liability for the expenses of direct claims IBNR. The basis of this liability is estimated by management based upon actual Company experience of the cost of claims settlement by product and amounted to \$19 million and \$25 million at December 31, 2015 and December 31, 2014, respectively.

The Company waives deduction of deferred fractional premiums upon death of insured and returns any portion of the final premium paid beyond the date of death. The larger of legally computed reserves and cash surrender values on a policy-by-policy basis are held as liabilities. Plans, except for second-to-die plans, charge additional premiums for substandard lives based upon actual issue age. Second-to-die plans develop substandard reserves using the rated up age. Mean reserves are based on appropriate multiples of standard rates of mortality. As of December 31, 2015, the Company had \$14 billion of insurance in force for which the gross premiums are less than the net premiums according to the standard valuation set by the State of New York. The reserves to cover the above insurance totaled \$37 million. The Tabular Interest, the Tabular Less Actual Reserve Released and the Tabular Cost have been determined by formula. For the determination of Tabular Interest on funds not involving life for each valuation rate of interest, the tabular interest is calculated as the product of such valuation rate of interest times the average of the amount of funds subject to such valuation rate of interest held at the beginning and end of the year of valuation.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 5 – RESERVES FOR POLICY BENEFITS (CONTINUED)

At December 31, 2015 and December 31, 2014 the withdrawal characteristics of the Company's annuity reserves and deposit liabilities were as follows:

	As of December 31, 2015				
	(1) General Account	(2) Separate Account with Guarantees	(3) Separate Account Non Guaranteed	(4) Total	(4) % of Total
A. Subject to discretionary withdrawal:					
(1) With market value adjustment	\$ 10	\$ -	\$ -	\$ 10	1.5%
(2) At book value less current surrender charge of 5% or more	68	-	-	68	10.0%
(3) At fair value	-	-	-	-	-
(4) Total with adjustment or at fair value (Total of 1 through 3)	\$ 78	\$ -	\$ -	\$ 78	11.5%
(5) At book value without adjustment (with minimal or no charge or adjustment)	\$ 551	\$ -	\$ -	\$ 551	81.4%
B. Not subject to discretionary withdrawal	\$ 48	\$ -	\$ -	\$ 48	7.1%
C. Total (gross: direct + assumed)	\$ 677	\$ -	\$ -	\$ 677	100.0%
D. Reinsurance ceded	-	-	-	-	-
E. Total (net)* (C)- (D)	\$ 677	\$ -	\$ -	\$ 677	100.0%

* Reconciliation of total annuity actuarial reserves and deposit fund liabilities

	As of December 31, 2014				
	(1) General Account	(2) Separate Account with Guarantees	(3) Separate Account Non Guaranteed	(4) Total	(4) % of Total
A. Subject to discretionary withdrawal:					
(1) With market value adjustment	\$ 10	\$ -	\$ -	\$ 10	1.5%
(2) At book value less current surrender charge of 5% or more	73	-	-	73	10.8%
(3) At fair value	-	-	-	-	-
(4) Total with adjustment or at fair value (Total of 1 through 3)	\$ 83	\$ -	\$ -	\$ 83	12.3%
(5) At book value without adjustment (with minimal or no charge or adjustment)	\$ 537	\$ -	\$ -	\$ 537	79.6%
B. Not subject to discretionary withdrawal	\$ 55	\$ -	\$ -	\$ 55	8.1%
C. Total (gross: direct + assumed)	\$ 675	\$ -	\$ -	\$ 675	100.0%
D. Reinsurance ceded	-	-	-	-	-
E. Total (net)* (C)- (D)	\$ 675	\$ -	\$ -	\$ 675	100.0%

* Reconciliation of total annuity actuarial reserves and deposit fund liabilities

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 6 – PREMIUM AND ANNUITY CONSIDERATIONS DEFERRED AND UNCOLLECTED

Gross deferred and uncollected life insurance premiums represent premiums due to be received from policy owners through the next policy anniversary date. Net deferred and uncollected life insurance premiums represent only the portion of gross premiums related to mortality charges and interest. Deferred and uncollected life insurance premiums at December 31, 2015 and December 31, 2014 were as follows:

Type	2015		2014	
	(In millions)		(In millions)	
	Gross	Net	Gross	Net
Ordinary new business	\$ 66	\$ 66	\$ 63	\$ 63
Ordinary renewal	636	557	614	546
Group life	162	328	149	304
Totals	\$ 864	\$ 951	\$ 826	\$ 913

NOTE 7 – EMPLOYEE AND REPRESENTATIVE BENEFIT PLANS

Defined Benefit Plans:

The Company sponsors non-contributory defined benefit pension plans covering all eligible employees. These include tax-qualified plans, as well as nonqualified plans that provide benefits to certain participants in excess of ERISA limits for qualified plans. The Company's policy is to fully fund the obligations of qualified plans in accordance with ERISA requirements.

In addition to pension benefits, the Company provides certain health care, dental and life insurance benefits ("postretirement benefits") for retired employees. Substantially all of the employees and representatives may become eligible for these benefits if they reach retirement age while working for the Company.

In accordance with NAIC SAP, the costs associated with these required benefits are expensed over the period that the participant provides services to the Company, including recognition of assets and liabilities based on the funded status of the related plans. Pension assets are then non-admitted and thereby excluded from surplus.

Effective January 1, 2013, the Company adopted Statement of Statutory Accounting Principle No. 92, Accounting for Postretirement Benefits Other Than Pensions, A Replacement of SSAP No. 14 ("SSAP 92") and Statement of Statutory Accounting Principle No. 102, Accounting for Pensions, A Replacement of SSAP No. 89 ("SSAP 102"). These new statutory accounting standards require that estimates of the projected benefit obligations and accumulated benefit obligations include future benefit obligations due to non-vested participants. They also require that the Company's surplus as reported in the statements of financial position fully reflect any net liability related to the plans' projected benefit obligations, reduced by the fair value of any plan assets, including unrecognized net experience losses and prior service costs. Based on the funded status of the plans at December 31, 2012, the new standards will reduce surplus by approximately \$260 million once fully implemented. The new standards permit the Company an election to recognize this surplus reduction over a period of up to ten years, which the Company has elected to make.

The table below discloses the remaining unrecognized transition impact:

Surplus Impact at Transition

Transition Liability	\$	260
Amount Recognized on January 1, 2013		(59)
Accelerated Transition Liability recognized		
due to funded status gains – December 31, 2013		(120)
Remaining Transition Liability - December 31, 2013		81
Transition amount recognized during 2014		(19)
Transition amount recognized during 2015		(33)
Remaining Transition Liability - December 31, 2015	\$	29

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 7 – EMPLOYEE AND REPRESENTATIVE BENEFIT PLANS (CONTINUED)

The table below discloses the anticipated recognition of the remaining transition impact:

Minimum Transition Liability:		Anticipated Amortization		Remaining Transition Liability
2016	\$	13	\$	16
2017		13		3
2018		3		-

Components of Net Periodic Benefit Expense

The components of net periodic pension and postretirement benefits expense including the amount of unrecognized items amortized into expense for the years ended December 31 are as follows:

	Pension Benefits		Postretirement Benefits	
	2015	2014	2015	2014
	(In millions)			
Service cost	\$ 70	\$ 61	\$ 6	\$ 6
Interest cost	89	93	10	12
Expected return on plan assets	(142)	(139)	(10)	(10)
Amortization of transition amount	1	1	-	-
Amortization of prior service costs	3	13	(3)	(3)
Amortization of actuarial net loss	42	21	5	4
Settlement	3	-	-	-
Other	(2)	13	-	(1)
Net periodic expense	\$ <u>64</u>	\$ <u>63</u>	\$ <u>8</u>	\$ <u>8</u>

Plan Amendments

The Company announced a plan amendment affecting pension benefits on November 13, 2013 effective January 1, 2014. The plan amendment affects only the Home Office defined benefit pension plan. The amendment includes plan design changes to reduce the numbers of year of service used in the pension calculation from 40 to 25 for current and new employees. Current employees with 15 years of service will continue to be eligible for the existing formula. The amendment also eliminates the Special Early Retirement provision (which provides for an unreduced pension when the employee reaches age 60 with 20 years of service) for new employees.

The Company announced a plan amendment affecting postretirement benefits on August 31, 2012 effective January 1, 2013. The plan amendment includes plan design changes which will reduce the Company's Accumulated Postretirement Benefit Obligation ("APBO") and postretirement benefit plan expense. Beginning in 2013, the Company will no longer subsidize retiree health care premiums but rather make an annual contribution to a Health Reimbursement Arrangement ("HRA") on the retiree's behalf. The Company will contribute a capped amount to each eligible retiree's HRA beginning in 2013. Additionally, the Company is placing a cap on the amount it will subsidize for the cost of medical coverage for non-Medicare eligible retirees who retired after 2007.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 7 – EMPLOYEE AND REPRESENTATIVE BENEFIT PLANS (CONTINUED)

Changes in the projected benefit obligations and plan assets during the years ended December 31, 2015 and December 31, 2014 were as follows (in millions):

Change in benefit obligation	Pension Benefits		Postretirement Benefits	
	2015	2014	2015	2014
Benefit obligation, at beginning of period	\$ 2,108	\$ 1,811	\$ 250	\$ 238
Service cost	70	61	6	6
Interest cost	89	93	10	12
Actuarial loss (gain)	(95)	259	(15)	16
Plan amendments	-	-	-	(11)
Settlements	(59)	(73)	-	-
Benefits paid	(73)	(56)	(11)	(11)
Other	(2)	13	-	-
Benefit obligation, at end of period	<u>\$ 2,038</u>	<u>\$ 2,108</u>	<u>\$ 240</u>	<u>\$ 250</u>

Change in fair value of plan assets	Pension Benefits		Postretirement Benefits	
	2015	2014	2015	2014
Plan assets, at beginning of period	\$ 1,805	\$ 1,716	\$ 136	\$ 127
Actual return on plan assets	(12)	153	(1)	11
Employer contributions	11	65	-	-
Settlements	(59)	(73)	-	-
Benefits paid	(73)	(56)	(1)	(2)
Plan assets, at end of period	<u>\$ 1,672</u>	<u>\$ 1,805</u>	<u>\$ 134</u>	<u>\$ 136</u>

Funded status	Pension Benefits		Postretirement Benefits	
	2015	2014	2015	2014
Funded status at end of period	\$ (366)	\$ (303)	\$ (106)	\$ (114)
Unrecognized transition liability	2	3	-	-
Unrecognized prior service costs	1	4	(3)	(5)
Unrecognized actuarial net loss	642	627	71	79
Net amount recognized	<u>\$ 279</u>	<u>\$ 331</u>	<u>\$ (38)</u>	<u>\$ (40)</u>

Recognized as of December 31	Pension Benefits		Postretirement Benefits	
	2015	2014	2015	2014
Prepaid benefit cost	\$ 8	\$ 11	\$ -	\$ -
Less assets non admitted	(8)	(11)	-	-
Accrued liability	(374)	(301)	(77)	(65)
Net amount recognized	<u>\$ (374)</u>	<u>\$ (301)</u>	<u>\$ (77)</u>	<u>\$ (65)</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 7 – EMPLOYEE AND REPRESENTATIVE BENEFIT PLANS (CONTINUED)

Unrecognized actuarial net gains or losses represent cumulative amounts by which plan experience for return on plan assets or changes in benefit obligations has been more or less favorable than assumed. These net differences accumulate without being recorded in the Company's financial statements unless they exceed ten percent of plan assets or projected benefit obligation, whichever is greater. If they exceed this limit, they are amortized into net periodic benefit costs over the remaining average years of service until retirement of the employee base, which is currently approximately ten years.

The amounts below are estimated to be amortized from surplus into net periodic benefit cost in 2016 as follows:

	Pension Benefits	Other Benefits
	(In millions)	
Net transition obligation/(asset)	\$ 1	\$ -
Net prior service cost	-	(2)
Net loss/(gain)	45	4
	<u>\$ 46</u>	<u>\$ 2</u>

Assumptions

Weighted average assumptions used in calculating the benefit obligations were as follows:

	Pension Benefits		Post Retirement Benefits	
	<u>December 31,</u> <u>2015</u>	<u>December 31,</u> <u>2014</u>	<u>December 31,</u> <u>2015</u>	<u>December 31,</u> <u>2014</u>
Discount rate	4.75%	4.35%	4.70%	4.20%
Rate of compensation increase	3.00%	3.00%	n/a	n/a

Weighted average assumptions used in calculating the net periodic benefit cost were as follows:

	Pension Benefits For the Years Ended		Post Retirement Benefits For the Years Ended	
	<u>December 31,</u> <u>2015</u>	<u>December 31,</u> <u>2014</u>	<u>December 31,</u> <u>2015</u>	<u>December 31,</u> <u>2014</u>
Discount rate	4.35%	5.20%	4.20%	5.00%
Rate of compensation increase	3.00%	3.00%	3.00%	3.00%
Expected return on plan assets:				
Assets in trust account	8.20%	8.20%	8.20%	8.20%
Assets held under insurance contract/other	4.75%	4.35%	4.75%	4.35%

Assumed health care cost trend rates were as follows:

	As of December 31,	
	<u>2015</u>	<u>2014</u>
Medical & Prescription Pre - Age 65	6.50%, grading to 4.5% over 10 years	6.70%, grading to 4.5% over 10 years

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 7 – EMPLOYEE AND REPRESENTATIVE BENEFIT PLANS (CONTINUED)

In 2015, the Company updated its mortality assumption to reflect the RP-2014 base mortality table released by the Society of Actuaries in October 2014. The impact of changing base mortality tables from RP-2000 to RP-2014 resulted in an aggregate increase in the benefit obligation of approximately \$20 million at December 31, 2015.

The trend rates above reflect the Company's current claim experience and management's expectation that future rates of growth will decline. Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. At December 31, 2015, a one-percentage-point increase assumed health care cost trend rates would have increased the total service/interest cost components and accumulated benefit obligation for postretirement benefits by \$0.1 million and \$1.6 million, respectively. A one percentage-point decrease in assumed healthcare cost trend rates would have decreased the total service/interest cost components and accumulated benefit obligation for postretirement benefits by \$0.1 million and \$1.5 million, respectively. At December 31, 2014, a one-percentage-point increase assumed health care cost trend rates would have increased the total service/interest cost components and accumulated benefit obligation for postretirement benefits by \$0.1 million and \$1.0 million, respectively. A one percentage-point decrease in assumed healthcare cost trend rates would have decreased the total service/interest cost components and accumulated benefit obligation for postretirement benefits by \$0.0 million and \$0.3 million, respectively.

The accumulated benefit obligations ("ABO") for the funded and unfunded pension plans were \$1,538 million and \$280 million, respectively, at December 31, 2015 and \$1,598 million and \$261 million, respectively, at December 31, 2014. The APBO for the postretirement plans was \$240 million at December 31, 2015 and \$250 million at December 31, 2014.

For the pension plans with ABO in excess of plan assets, the projected benefit obligations, accumulated benefit obligations, and fair value of plan assets were \$314 million, \$280 million, and \$0 million respectively at December 31, 2015 and \$300 million, \$261 million, and \$0 million respectively at December 31, 2014.

The pension plans hold immediate participation guarantee group annuity ("IPG") contracts purchased from the Company. These contracts are expected to provide future benefits to plan participants specifically covered by these contracts of \$20 million at December 31, 2015 and \$24 million at December 31, 2014.

With respect to the Company's pension plans, the actuarially calculated funding amount ranges from the minimum amount the Company would be required to contribute to the maximum amount that would be deductible for tax purposes. Contribution amounts in excess of the minimum amounts are deemed voluntary. Amounts in excess of the maximum amount would be subject to an excise tax and may not be deductible under the Internal Revenue Code. The Company made no contribution in 2015 to its pension plans and does not expect to make a contribution to its pension plans in 2016. The Company made a \$55 million contribution during 2014.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 7 – EMPLOYEE AND REPRESENTATIVE BENEFIT PLANS (CONTINUED)

Benefit Payments

The expected benefit payments for the Company's pension and postretirement plans for the years indicated are as follows:

Estimated Future Payments	(In millions)	
	Pension Benefits	Other Benefits
2016	\$ 66	\$ 13
2017	70	13
2018	74	13
2019	78	14
2020	84	15
2021 - 2025	544	85

Plan Assets

The Company's pension and postretirement plans' asset allocation by major asset class at December 31, 2015 and December 31, 2014, and the target allocation for 2016, are as follows:

Asset Category	Target Allocation	Percentage of Plan Assets at	
	2016	As of December 31, 2015	As of December 31, 2014
U.S. Stocks	15%-60%	41%	42%
International Stocks	5%-15%	7%	11%
Non-convertible Bonds	35%-60%	46%	41%
Convertible Bonds	0%-10%	6%	6%
		100%	100%

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 7 – EMPLOYEE AND REPRESENTATIVE BENEFIT PLANS (CONTINUED)

The investment strategy with respect to the Company's pension plan assets is to preserve capital and to seek investment returns with a goal of fully funding the plan.

The expected rate of return was 8.2% for the years ending December 31, 2015 and December 31, 2014, respectively. These rates of return are an aggregation of expected returns within each asset category. The return with respect to each asset class considers both historical returns and the future expectations for such returns.

Target allocations of assets are determined with the objective of maximizing returns and minimizing volatility of net assets through adequate asset diversification and partial liability immunization. Adjustments are made to target allocations based on the Company's assessment of the impact of economic factors and market conditions.

The following table summarizes the Master Trust's financial instruments carried at fair value hierarchy levels. The fair values were estimated using the same methodology described in Note 4.

Description	As of December 31, 2015			Total Fair Value
	Level 1	Level 2	Level 3	
Common stocks	\$ -	\$ 736	\$ -	\$ 736
Fixed maturities				
U.S. Government	28	-	-	28
All other Government	-	8	-	8
States, Territories	-	4	-	4
Political Subdivisions	-	1	-	1
Special revenue	-	6	-	6
Industrial and Miscellaneous	-	857	-	857
Hybrid	-	-	-	-
Total Fixed maturities	28	876	-	904
Preferred stocks	-	17	-	17
Total	\$ 28	\$ 1,629	\$ -	\$ 1,657

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 7 – EMPLOYEE AND REPRESENTATIVE BENEFIT PLANS (CONTINUED)

Description	As of December 31, 2014			Estimated Fair Value
	Level 1	Level 2	Level 3	
	(In millions)			
Common stocks	\$ -	\$ 893	\$ -	\$ 893
Fixed maturities				
U.S. Government	112	-	-	112
All other Government States, Territories	-	8	-	8
Political Subdivisions	-	5	-	5
Special revenue	-	1	-	1
Industrial and Miscellaneous	-	6	-	6
Credit Tenant Loans	-	707	-	707
Total Fixed maturities	112	1	-	1
Preferred stocks	-	728	-	840
	-	-	-	-
	-	15	-	15
Total	\$ 112	\$ 1,636	\$ -	\$ 1,748

There were no financial instruments carried at fair value and classified as Level 3 for the years ending December 31, 2015 and 2014.

Defined Contribution Plans

The Company sponsors defined contribution plans. Home office employees are covered by investment and profit sharing plan pension plans 401(k)/401(a). Employees can invest up to 3% of their salary matched by an equal amount from the Company. They are also allowed an additional 10% (if not highly paid) of non-matched contributions. In addition, the Company provides a profit sharing allocation in proportion to salary. Field representatives are covered by a 401(k)/401(a) investment plan in which they can invest up to 3% of their salary matched by an equal amount from the Company. They are also allowed an additional 12% (if not highly paid) of non-matched contributions. The assets for the home office employees and field representatives' plans are held in a trust. Full time agents and general agents are covered by non-contributory plans. The Company contributed \$25 million to these plans in 2015 and \$26 million in 2014. The Company funds these plans and reflects the funded amounts as a liability.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 8 – INCOME TAXES

Consolidated Federal Income Tax Return

The Company's federal income tax return is consolidated with the following entities:

- Guardian Insurance & Annuity Company, Inc. and its subsidiaries,
- Park Avenue Life Insurance Company,
- Sentinel American Life Insurance Company,
- Family Service Life Insurance Company,
- Managed Dental Care of California,
- Managed Dental Guard of Texas,
- Managed Dental Guard of New Jersey,
- Innovative Underwriters Inc.,
- Berkshire Life Insurance Company of America
- First Commonwealth, Inc. and its subsidiaries

The Company files a consolidated federal income tax return as parent, with its subsidiaries. The Company has a written agreement, approved by the Company's Board of Directors, which sets forth the manner in which the total combined federal income tax is allocated to each entity which is a party to the consolidation. Pursuant to this agreement, the Company has the enforceable right to recoup federal income taxes paid in prior years in the event of future net losses, which it may incur, or to recoup its net losses carried forward as an offset to future net income subject to federal income taxes.

The Internal Revenue Code limits the amount of non-life insurance losses that may offset life insurance company taxable income. The consolidated income tax liability is allocated among the members of the group pursuant to a tax allocation agreement. In accordance with the tax allocation agreement, each qualifying member of the group computes its tax provision and liability on a separate return basis, but may, where applicable, recognize benefits of net operating losses and capital losses utilized in the consolidated group. Subsidiary tax liabilities/benefits are settled subsequent to the filing of the federal income tax return.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 8 – INCOME TAXES (CONTINUED)

The components of the net deferred tax asset recognized in the Company's Assets, Liabilities, Surplus and Other Funds are as follows:

	<u>December 31, 2015</u>		
	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>
Gross Deferred Tax Assets	\$ 1,785	\$ 38	\$ 1,823
Statutory valuation allowance adjustments	-	-	-
Adjusted Gross Deferred Tax Assets	<u>1,785</u>	<u>38</u>	<u>1,823</u>
Deferred Tax Assets Nonadmitted	<u>182</u>	<u>-</u>	<u>182</u>
Subtotal Net Admitted Deferred Tax Asset	<u>1,603</u>	<u>38</u>	<u>1,641</u>
Deferred Tax Liabilities	<u>808</u>	<u>126</u>	<u>934</u>
Net Admitted Deferred Tax Asset	<u>\$ 795</u>	<u>\$ (88)</u>	<u>\$ 707</u>

	<u>December 31, 2014</u>		
	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>
Gross Deferred Tax Assets	\$ 1,760	\$ 45	\$ 1,805
Statutory valuation allowance adjustments	-	-	-
Adjusted Gross Deferred Tax Assets	<u>1,760</u>	<u>45</u>	<u>1,805</u>
Deferred Tax Assets Nonadmitted	<u>221</u>	<u>-</u>	<u>221</u>
Subtotal Net Admitted Deferred Tax Asset	<u>1,539</u>	<u>45</u>	<u>1,584</u>
Deferred Tax Liabilities	<u>753</u>	<u>120</u>	<u>873</u>
Net Admitted Deferred Tax Asset	<u>\$ 786</u>	<u>\$ (75)</u>	<u>\$ 711</u>

	<u>Change</u>		
	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>
Gross Deferred Tax Assets	\$ 25	\$ (7)	\$ 18
Statutory valuation allowance adjustments	-	-	-
Adjusted Gross Deferred Tax Assets	<u>25</u>	<u>(7)</u>	<u>18</u>
Deferred Tax Assets Nonadmitted	<u>(39)</u>	<u>-</u>	<u>(39)</u>
Subtotal Net Admitted Deferred Tax Asset	<u>64</u>	<u>(7)</u>	<u>57</u>
Deferred Tax Liabilities	<u>55</u>	<u>6</u>	<u>61</u>
Net Admitted Deferred Tax Asset/(Net Deferred Tax Liability)	<u>\$ 9</u>	<u>\$ (13)</u>	<u>\$ (4)</u>

Deferred income taxes are generally recognized, based on enacted tax rates, when assets and liabilities have different values for financial statement and tax purposes. A valuation allowance is recorded if it is more likely than not that some portion or all of the deferred tax asset will not be realized. The Company's management has concluded that the deferred income tax assets are more likely than not to be realized. Therefore, no valuation allowance has been provided.

Admission calculation components SSAP No. 101 (Paragraph 11)

The Company follows the guidance in Statement of Statutory Accounting Principles No. 101 - Income Taxes, A Replacement of SSAP No. 10R and SSAP No.10 ("SSAP 101"). SSAP 101 included a similar calculation for limitation of gross deferred tax assets as SSAP 10R for insurers that maintain a minimum of 300% of their authorized control level RBC computed without net deferred tax assets. The Company exceeded the 300% minimum RBC requirement at December 31, 2015 and 2014.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 8 – INCOME TAXES (CONTINUED)

	December 31, 2015		
	Ordinary	Capital	Total
a. Federal income taxes paid in prior years recoverable through loss carrybacks.	\$ 654	\$ 37	\$ 691
b. Adjusted gross deferred tax assets expected to be realized (excluding the amount of deferred tax assets from 2a, above) after application of the threshold limitation. (The Lesser of 2b.i. and 2b.ii. below)	16	-	16
The lesser of:			
i. Adjusted gross deferred tax assets expected to be realized following the balance sheet date	16	-	16
ii. Adjusted gross deferred tax assets allowed per limitation threshold.	N/A	N/A	807
c. Adjusted gross deferred tax assets (excluding the amount of deferred tax assets from a. and b. above) offset by gross deferred tax liabilities.	933	1	934
Deferred tax assets admitted as the result of application of SSAP No. 101.Total (a. + b. + c.)	<u>\$ 1,603</u>	<u>\$ 38</u>	<u>\$ 1,641</u>
	December 31, 2014		
	Ordinary	Capital	Total
a. Federal income taxes paid in prior years recoverable through loss carrybacks.	\$ 609	\$ 44	\$ 653
b. Adjusted gross deferred tax assets expected to be realized (excluding the amount of deferred tax assets from 2a, above) after application of the threshold limitation. (The Lesser of 2b.i. and 2b.ii. below)	58	-	58
The lesser of:			
i. Adjusted gross deferred tax assets expected to be realized following the balance sheet date	58	-	58
ii. Adjusted gross deferred tax assets allowed per limitation threshold.	N/A	N/A	746
c. Adjusted gross deferred tax assets (excluding the amount of deferred tax assets from a. and b. above) offset by gross deferred tax liabilities.	872	1	873
Deferred tax assets admitted as the result of application of SSAP No. 101.Total (a. + b. + c.)	<u>\$ 1,539</u>	<u>\$ 45</u>	<u>\$ 1,584</u>
	Change		
	Ordinary	Capital	Total
a. Federal income taxes paid in prior years recoverable through loss carrybacks.	\$ 45	\$ (7)	\$ 38
b. Adjusted gross deferred tax assets expected to be realized (excluding the amount of deferred tax assets from 2a, above) after application of the threshold limitation. (The Lesser of 2b.i. and 2b.ii. below)	(42)	-	(42)
The lesser of:			
i. Adjusted gross deferred tax assets expected to be realized following the balance sheet date	(42)	-	(42)
ii. Adjusted gross deferred tax assets allowed per limitation threshold.	N/A	N/A	61
c. Adjusted gross deferred tax assets (excluding the amount of deferred tax assets from a. and b. above) offset by gross deferred tax liabilities.	61	-	61
Deferred tax assets admitted as the result of application of SSAP No. 101.Total (a. + b. + c.)	<u>\$ 64</u>	<u>\$ (7)</u>	<u>\$ 57</u>
	2015	2014	
Ratio percentage used to determine recovery period and threshold limitation amount	1027%	945%	
Amount of adjusted capital and surplus used to determine recovery period and threshold limitation	\$ 6,652	\$ 6,174	

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 8 – INCOME TAXES (CONTINUED)

Impact of Tax Planning Strategies

	<u>December 31, 2015</u>	
	<u>Ordinary</u>	<u>Capital</u>
1. Adjusted Gross DTAs amount	1,785	38
2. Percentage of adjusted gross DTAs by tax character attributable to the impact of tax planning strategies	0.3%	2.0%
3. Net Admitted Adjusted Gross DTAs amount	1,478	163
4. Percentage of net admitted adjusted gross DTAs by tax character admitted because of the impact of tax planning strategies	0.7%	5.2%

	<u>December 31, 2014</u>	
	<u>Ordinary</u>	<u>Capital</u>
1. Adjusted Gross DTAs amount	1,760	45
2. Percentage of adjusted gross DTAs by tax character attributable to the impact of tax planning strategies	1.0%	2.5%
3. Net Admitted Adjusted Gross DTAs amount	1,420	164
4. Percentage of net admitted adjusted gross DTAs by tax character admitted because of the impact of tax planning strategies	3.2%	6.2%

	<u>Change</u>	
	<u>Ordinary</u>	<u>Capital</u>
1. Adjusted Gross DTAs amount	25	(7)
2. Percentage of adjusted gross DTAs by tax character attributable to the impact of tax planning strategies	-0.7%	-0.5%
3. Net Admitted Adjusted Gross DTAs amount from	58	(1)
4. Percentage of net admitted adjusted gross DTAs by tax character admitted because of the impact of tax planning strategies	-2.5%	-1.0%

Does the Company's tax-planning strategies include the use of reinsurance? Yes _____ No X

All DTL were recognized as of December 31, 2015 and December 31, 2014

Current income taxes incurred consisted of the following major components:

<u>Description</u>	<u>December 31, 2015</u>	<u>December 31, 2014</u>	<u>Change</u>
(In millions)			
Federal income tax expense on operating income	\$ 183	\$ 133	\$ 50
Prior year overaccrual	(51)	(38)	(13)
Contingent tax	(50)	7	(57)
Current Federal operations income tax expense	\$ 82	\$ 102	\$ (20)
Federal income tax expense on capital gains	\$ 109	\$ 80	\$ 29
Prior year underaccrual	23	19	4
Current Federal capital gain income tax expense	\$ 132	\$ 99	\$ 33
Federal and foreign income taxes incurred	\$ <u>214</u>	\$ <u>201</u>	\$ <u>13</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 8 – INCOME TAXES (CONTINUED)

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are as follows:

	<u>2015</u>	<u>2014</u>	<u>Change</u>
DTAs Resulting from Book/Income Tax Differences In:			
Ordinary:			
Reserves	\$ 601	\$ 584	\$ 17
Policy acquisition costs	393	383	10
Dividend provision	293	276	17
Liabilities for employees and agents	145	138	7
Non admitted assets	281	274	7
Contract liabilities and unpaid claims	1	1	-
Leasehold improvement	12	12	-
Other	59	92	(33)
	<u>1,785</u>	<u>1,760</u>	<u>25</u>
Gross ordinary DTA - (admitted and nonadmitted)	\$ 1,785	\$ 1,760	\$ 25
Statutory valuation allowance adjustment - ordinary	-	-	-
Total ordinary DTA - (nonadmitted)	<u>182</u>	<u>221</u>	<u>(39)</u>
Admitted ordinary DTA	1,603	1,539	64
Capital:			
Impaired securities	30	22	8
Unrealized capital losses	-	16	(16)
Other	8	6	2
	<u>38</u>	<u>44</u>	<u>(6)</u>
Gross capital DTA - (admitted and nonadmitted)	38	44	(6)
Statutory valuation allowance adjustment - capital	-	-	-
Total capital DTA - (nonadmitted)	<u>-</u>	<u>-</u>	<u>-</u>
Admitted capital DTA	<u>38</u>	<u>44</u>	<u>(6)</u>
Total admitted DTA	<u>\$ 1,641</u>	<u>\$ 1,583</u>	<u>\$ 58</u>
DTLs Resulting from Book/Income Tax Differences In:			
Ordinary:			
Deferred and uncollected premiums	\$ 357	\$ 339	\$ 18
Guaranteed dividend	199	183	16
Other invested assets	90	58	32
Pension	85	103	(18)
Reserves 10 Year spread	16	19	(3)
Other	61	51	10
	<u>808</u>	<u>753</u>	<u>55</u>
Ordinary DTL	\$ 808	\$ 753	\$ 55
Capital:			
Unrealized capital gains	41	29	12
Deferred gain	84	84	-
Other	1	6	(5)
	<u>126</u>	<u>119</u>	<u>7</u>
Capital DTL	126	119	7
Total DTL	<u>\$ 934</u>	<u>\$ 872</u>	<u>\$ 62</u>
Net admitted DTA/(DTL)	<u>\$ 707</u>	<u>\$ 711</u>	<u>\$ (4)</u>
The Change in net deferred income taxes is comprised of the following:			
Adjusted gross deferred tax assets	\$ 1,823	\$ 1,805	\$ 18
Total Deferred Tax Liabilities	<u>934</u>	<u>873</u>	<u>61</u>
Net deferred tax assets (liabilities)	<u>\$ 889</u>	<u>\$ 932</u>	<u>\$ (43)</u>
Tax effect of net unrealized gains (losses)			27
Change in net deferred income tax			<u>\$ (16)</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 8 – INCOME TAXES (CONTINUED)

The provision for federal income taxes incurred is different from that which would be obtained by applying the statutory federal income tax rate to income before income taxes. The significant book to tax adjustments causing this difference were the following:

	<u>December 31, 2015</u>	<u>Effective Tax Rate</u>
	(In millions)	
Net gain from operations after dividends to policyholders and before Federal income tax @ 35%	\$ 203	
Net realized capital gains (losses) @ 35%	23	
Provision calculated at statutory rate	<u>226</u>	35.00%
Tax effect of:		
Interest maintenance reserve	(14)	(2.17%)
Tax exempt interest	(6)	(0.93%)
Affiliated dividends	(12)	(1.86%)
Reserve recorded through surplus	(14)	(2.17%)
Reversal of book impairments in RS investment	53	8.21%
SSAP 40	(15)	(2.32%)
Pension	(13)	(2.01%)
IRS audit settlement	8	1.24%
Deferred Tax True-up	41	6.35%
Non-admitted assets	5	0.77%
Affordable Care Act Fees	13	2.01%
Subtotal	<u>272</u>	<u>42.12%</u>
Contingent taxes	(40)	(6.19%)
Return to provision	(2)	(0.31%)
Total statutory income taxes	<u>\$ 230</u>	<u>35.62%</u>
Federal income taxes incurred	214	33.14%
Change in net deferred income taxes	16	2.48%
Total statutory income taxes	<u>\$ 230</u>	<u>35.62%</u>

Operating Loss and Tax Credit Carryforwards

As of December 31, 2015, the Company does not have any net ordinary loss carryforwards, capital loss carryforwards or tax credit carryforwards.

The following are income taxes incurred in prior years that are available for recoupment in the event of future net losses:

<u>Year</u>	<u>Ordinary</u>	<u>Capital</u>	<u>Total</u>
	(In millions)		
2015	\$ 182	\$ 109	\$ 291
2014	91	103	194
2013	131	75	206
Total	<u>\$ 404</u>	<u>\$ 287</u>	<u>\$ 691</u>

As of December 31, 2015, the Company does not have any deposits admitted pursuant to the Internal Revenue Code Section 6603.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 8 – INCOME TAXES (CONTINUED)

Contingent Tax Liabilities

As of December 31, 2015, the Company had no unrecognized tax benefits and related interest expense, if recognized, all of which would affect the Company's annual effective tax rate. Because of the impact of deferred tax accounting, other than interest and penalties, the disallowance of the shorter deductibility period would not affect the annual effective tax rate but would accelerate the payment of cash to the taxing authority to an earlier period.

The Company recognizes interest and penalties accrued related to unrecognized tax benefits in income tax expense. During the year ending December 31, 2015, and year ending December 31, 2014, the Company recognized approximately (\$50) and \$8 million in interest and penalties. The Company has approximately \$0 and \$40 million accrued for payment of interest and penalties at December 31, 2015, and December 31, 2014, respectively.

The amount recognized in 2015 is primarily related to the timing of the deduction for the policyholder dividends liabilities. During 2015, a court case ruling, in the taxpayer's favor, was issued for another mutual insurance company in which the facts were similar to the Company's tax position. Management concluded that it is more-likely-than-not that the Company would sustain its tax position on this issue if challenged by the Internal Revenue Service. As a result, the Company released the contingent tax liabilities.

The Company files U.S. federal income tax returns along with various state and local income tax returns. The Company's federal income tax returns are routinely audited by the IRS and provisions are made in the financial statements in anticipation of the results of these audits. The IRS has completed audits through 2011. There were no material effects on the Company's consolidated financial position and results of operations as a result of these audits.

NOTE 9 – REINSURANCE CEDED

In the normal course of business, the Company seeks to limit its exposure to loss on any single insured and to recover a portion of benefits paid by ceding business to reinsurers under various modified coinsurance agreements, coinsurance agreements, and combinations thereof, and yearly renewable term agreements. These agreements provide for reinsurance of selected individual life and disability policies and group life and group health contracts. Under the terms of the modified coinsurance agreements, reserves related to the reinsured business and the corresponding assets are held by the Company. The Company retains the primary obligation to the policyholder for reinsured policies. Failure of reinsurers to honor their obligations could result in losses to the Company; consequently, the Company evaluates the financial condition of its reinsurers in order to minimize its exposure to losses from reinsurer insolvencies.

The effects of these ceding agreements on the components of gain from operations in the accompanying statutory basis statements of operations are as follows:

	<u>2015</u>	<u>2014</u>
	(In millions)	
Premiums, annuity considerations and fund deposits	\$ (457)	\$ (458)
Commissions and expense allowances (other income)	111	111
Total revenues	<u>(346)</u>	<u>(347)</u>
Benefit payments to policyholders and beneficiaries	(337)	(354)
Net reductions to policy benefit reserves	(144)	(96)
Commissions and operating expenses	3	(2)
Total expenses	<u>(478)</u>	<u>(452)</u>
Net gain on operations from reinsurance ceded	<u>\$ 132</u>	<u>\$ 105</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 10 – REINSURANCE ASSUMED

The Company enters into various modified coinsurance agreements, coinsurance agreements, and combinations thereof and yearly renewable term agreements that provide reinsurance on life insurance, annuities, credit life, disability insurance, and credit accident and health business. Under the terms of the various reinsurance treaties, the Company assumed (net of retrocession) approximately \$3.6 billion face amount of life insurance at December 31, 2015 and \$4 billion at December 31, 2014. Under the terms of modified coinsurance agreements, reserves related to the reinsured business and the corresponding assets are held by the ceding company.

The Company entered into a coinsurance agreement with BLICOA an affiliated insurance company effective January 1, 2013. Under the agreement, the Company assumed 80% of the net individual disability insurance (IDI) originally ceded to BLICOA from the Company via the July 1, 2001 coinsurance treaty as well as 80% of the IDI and multi-life (ML) business written by BLICOA since the 2001 treaty. The reinsurance is done on a funds withheld basis with supporting invested assets remaining in BLICOA. Under the terms of the coinsurance agreement the Company assumed \$2,031 million in ceded reserves from BLICOA, while BLICOA retained the corresponding assets, on January 1, 2013.

Also, as part of the terms of the agreement, the Company can request that BLICOA pay an amount equal to the Annual Funds Withheld Increase to the Company. In December 2015, GLICOA requested and BLICOA settled an amount equal to the 2014 increase in the funds withheld of \$160 million. The December 2015 settlement of \$160 million consisted of \$87 million of bonds, \$1 million in accrued interest and \$72 million of cash.

The Company entered into one Individual Life Yearly Renewable Term reinsurance agreement with an affiliated insurance company GIAC, effective January 1, 2011. The agreement covers GIAC's current form Secondary Guarantee Universal Life and Survivorship Universal Life plans having policy effective dates of January 1, 2011 and later. Reinsurance under the new agreement is assumed on an automatic 90% first dollar quota share basis.

The following tables outline the effects of these assumption agreements on the accompanying Statutory Basis Statements of Operations.

Reinsurance Assumed from Affiliates

	<u>2015</u>	<u>2014</u>
	(In millions)	
Premiums, annuity considerations and fund deposits	\$ 619	\$ 606
Reserve adjustments on reinsurance (other income)	29	31
Total revenues	<u>648</u>	<u>637</u>
Benefit payments to policyholders and beneficiaries	266	277
Net additions to policy benefit reserves	200	149
Commissions and operating expenses	201	194
Total expenses	<u>667</u>	<u>620</u>
Net (loss)/gain on operations from reinsurance assumed	<u>\$ (19)</u>	<u>\$ 17</u>

Reinsurance Assumed from Non-Affiliates

	<u>2015</u>	<u>2014</u>
	(In millions)	
Premiums, annuity considerations and fund deposits	\$ 3	\$ 4
Reserve adjustments on reinsurance (other income)	-	-
Total revenues	<u>3</u>	<u>4</u>
Benefit payments to policyholders and beneficiaries	31	10
Net reductions to policy benefit reserves	(32)	(2)
Commissions and operating expenses	(14)	6
Total expenses	<u>(15)</u>	<u>14</u>
Net gain/(loss) on operations from reinsurance assumed	<u>\$ 18</u>	<u>\$ (10)</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 10 – REINSURANCE ASSUMED (CONTINUED)

Total Reinsurance Assumed

	<u>2015</u>	<u>2014</u>
	(In millions)	
Premiums, annuity considerations and fund deposits	\$ 622	\$ 610
Reserve adjustments on reinsurance (other income)	<u>29</u>	<u>31</u>
Total revenues	<u>651</u>	<u>641</u>
Benefit payments to policyholders and beneficiaries	297	287
Net additions to policy benefit reserves	168	147
Commissions and operating expenses	<u>187</u>	<u>200</u>
Total expenses	<u>652</u>	<u>634</u>
Net (loss)/gain on operations from reinsurance assumed	\$ <u>(1)</u>	\$ <u>7</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 11 – RELATED PARTY TRANSACTIONS

The Company maintains investments in affiliated mutual funds amounting to \$219 million and \$230 million at December 31, 2015 and 2014, respectively.

During the fourth quarter of 2015, the Company sold \$170 million of bank loans that it held in its general account to a downstream affiliate, Park Avenue Institutional Advisers CLO LTD 2016-1 (“PAIA CLO 2016-1”). The Company recorded a \$1 million loss on the sale of the bank loans. PAIA CLO 2016-1 is a special purpose vehicle (“SPV”) that was established in the Cayman Islands whose ultimate purpose is to be the “Issuer” of one or more classes of notes that will be secured by a portfolio of investments held by the Issuer and rated by at least one rating agency (the “Rated Notes”), and one or more classes of notes that will be unrated and subordinate in right of payment to the Rated Notes (the “Subordinated Notes”). PAIA CLO 2016-1 is expected to issue the notes in 2016.

In 2015 and 2014, the Company made the following capital contributions to its real estate joint ventures and affiliates which are an addition to Other invested assets in the Statutory Basis Balance Sheets:

	<u>2015</u>		<u>2014</u>
		(In millions)	
GFP Residential Holdings, LLC	\$ -		\$ 1
Guardian CapCo, LLC	3		6
Guardian LCP Commercial I, LLC	-		1
Guardian LCP Hospitality Finance, LLC	1		2
Guardian LCP Hospitality I, LLC	-		1
Truamerica Multifamily, LLC	6		-
Truamerica Properties, LLC	9		14
Guardian Park Side Commons, LLC	-		17
Truamerica Properties II, LLC	21		5
Guardian Ponderosa, LLC	-		4
Guardian Carriages, LLC	-		5
Guardian Lowry, LLC	-		10
Lowe's Capital Partners 2A, LLC	6		3
Lowe's Capital Partners 2B, LLC	2		-
Guardian Beaumont, LLC	-		36
Hanover Acquisitions II, LLC	-		10
Guardian Desail Holdings, LLC	12		
Guardian Mercury Holdings, LLC	9		-
Hanover Hoffman Estates, LLC (1)	19		-
Hanover Swanee, LLC (1)	1		-
Guardian Abbey, LLC	2		-
Total	\$ <u>91</u>		\$ <u>115</u>

(1) Capital contributions were made by transferring mortgage loan investments.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 11 – RELATED PARTY TRANSACTIONS (CONTINUED)

In 2015 and 2014, the Company made the following capital contributions to its subsidiaries:

	<u>2015</u>		<u>2014</u>
	(In millions)		
eMoney Holdings	\$ -	\$	1
GIAC	50		56
GIS	155		-
FCW	-		254
Total	<u>\$ 205</u>	\$	<u>311</u>

The capital contributions to GIS and eMoney Holdings are recorded as an addition to Other invested assets in the Statutory Basis Balance Sheets, while the capital contributions to GIAC and FCW are recorded as an addition to Common and preferred stocks in the Statutory Basis Balance Sheets.

In 2015 and 2014, the Company received returns of capital from its real estate affiliates as follows, which are a reduction to Other invested assets in the Statutory Basis Balance Sheets:

	<u>2015</u>		<u>2014</u>
	(In millions)		
Guardian CapCo, LLC	\$ 7	\$	9
Guardian LCP Hospitality I, LLC	1		16
Guardian Campus Holdings, LLC	1		1
Guardian Westwood Holdings, LLC	1		1
Guardian LCP Hospitality Finance, LLC	3		1
Guardian Commercial I, LLC	7		-
Total	<u>\$ 20</u>	\$	<u>28</u>

In 2015 and 2014, the Company received net returns of capital of \$77 million and \$45 million respectively from its real estate joint ventures. These distributions are a reduction to Other invested assets in the Statutory Basis Balance Sheets.

In 2015 and 2014, the Company also received returns of capital from its subsidiaries as follows which are a reduction to Common and preferred stocks in the Statutory Basis Balance Sheets:

	<u>2015</u>		<u>2014</u>
	(In millions)		
BLICOA	\$ 65	\$	12
FCW	9		14
Total	<u>\$ 74</u>	\$	<u>26</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 11 – RELATED PARTY TRANSACTIONS (CONTINUED)

In 2015 and 2014, the Company received the following dividends from its affiliates and subsidiaries which are recorded as Net investment income in the Statutory Basis Statements of Operations:

	<u>2015</u>		<u>2014</u>
	(In millions)		
BLICOA	\$ 6	\$	305
Managed Dental Care of California (“MDC”)	3		2
Managed Dental Guard of Texas, Inc. (TX)	1		1
Guardian LEIM, LLC	-		4
Guardian CapCo, LLC	3		3
Guardian LCP Hospitality I, LLC	-		8
Guardian LCP Hosp Finance, LLC	1		1
Guardian Commercial I, LLC	4		-
Park Avenue Life Insurance Company	25		-
	<u>\$ 43</u>	<u>\$</u>	<u>324</u>

The Company sold its interest in eMoney, see Note 3 for details.

The preceding tables show that in 2014 the Company received a return of capital and dividend distribution from BLICOA. This consisted of a transfer of \$311 million in bonds, mortgage loans and the accrued interest on these assets and an additional \$6 million in cash.

The Company has expense sharing agreements with its subsidiaries. During 2015 and 2014, the Company had net billings of \$301 million and \$311 million, respectively, under the expense sharing agreements. Amounts billed to subsidiaries are included in Commissions and operating expenses in the Statutory Basis Statements of Operations. The unpaid net receivable balance due from subsidiaries relevant to these agreements was \$31 million and \$32 million on December 31, 2015 and December 31, 2014, respectively, and are included in Other assets and Other liabilities in the Statutory Basis Balance Sheets.

The Company (Lender) has a revolving line of credit agreement with GIAC (Borrower). Effective May 1, 2015, the revolving line of credit between the Company and GIAC increased from \$225 million to \$300 million, which was further increased to \$350 million effective December 3, 2015. The terms of the credit agreement state that future drawing, if any, (not at the time overdue) shall bear interest at a rate per annum equal to (a) the Prime Rate plus 1.00% if a Prime Rate Loan or (b) the Eurodollar Rate plus 1.00% if a Eurodollar Rate Loan. In the event any drawing on the line of credit becomes due, whether by acceleration or otherwise, it shall bear interest at a rate per annum equal to the Prime Rate plus 2.00%. Additionally, a commitment fee equal to .125% per annum of the amount of this line of credit shall be paid by Borrower to Lender, such amount to be paid in quarterly installments on the last day of each March, June, September and December or on the termination of this line of credit. The line of credit agreement shall have an initial term of 364 days beginning with the date first stated above, and shall automatically renew for successive periods of 364 days, unless the Lender shall notify the Borrower of its intention not to renew the line of credit agreement not less than sixty (60) days prior to the expiration of the then existing term. GIAC is in compliance with certain financial covenants imposed by the line of credit agreement. As of December 31, 2015, and 2014 the amounts of drawings on the line of credit amounted to \$105 million and \$177 million, respectively, and are included in Cash, cash equivalents and short term investments in the Statutory Basis Balance Sheets. Interest income and commitment income of \$2.2 million and \$1.3 million for the twelve months ended December 31, 2015 and 2014, respectively, are included in Net investment income in the Statutory Basis Statements of Operations.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 11 – RELATED PARTY TRANSACTIONS (CONTINUED)

Effective April 30, 2015, the Company (Lender) entered into a new revolving line of credit agreement with RS (Borrower) for \$15 million. The terms of the credit agreement state that future drawing, if any, (not at the time overdue) shall bear interest at a rate per annum equal to the Eurodollar rate plus 1.00%. In the event any drawing on the line of credit becomes due, whether by acceleration or otherwise, it shall bear interest at a rate per annum equal to the Prime Rate plus 2.00%. Additionally, a commitment fee equal to .15% per annum of the amount of this line of credit shall be paid by Borrower to Lender, such amount to be paid in quarterly installments on the last day of each March, June, September and December and on the termination of this line of credit. The line of credit agreement has a term of twelve months beginning with the date first stated above and ending on April 30, 2016. As of December 31, 2015, the amount of drawings on the line of credit amounted to \$15 million and is included in Cash, cash equivalents and short term investments in the Statutory Basis Balance Sheets. Interest income and commitment income of \$0 million for the twelve months ended December 31, 2015 is included in Net investment income in the Statutory Basis Statements of Operations.

The Company provides financial guarantees on behalf of some of its subsidiaries and affiliates as listed below. Per the statutory accounting guidance SSAP No.5R, a liability has not been recorded on the Company's Statutory Basis Balance Sheets for any of these guarantees.

In 2014, the Company provided eMoney Advisors, LLC ("eMoney"), a subsidiary, a written letter of financial support in the amount of \$2 million until May 31, 2015. This commitment was terminated upon the sale of eMoney, which was effective March 6, 2015.

In 1996, the Company provided MDC, a subsidiary, a written letter of financial support for \$5 million. The letter was necessary for regulatory purposes in order to guarantee additional capital infusion to its California dental subsidiary as needed. The Company funded \$1.5 million to MDC prior to 2012. This amount was recorded as an additional investment in MDC. At this time, MDC is not expected to further draw on the remaining \$3.5 million as the subsidiary has \$6 million more capital than is required by California.

As of December 31, 2015 and December 31, 2014 respectively, the Company committed to make capital contributions to the following real estate joint venture subsidiaries for the purpose of investing in future properties:

	<u>2015</u>		<u>2014</u>
	(In millions)		
Guardian CapCo, LLC	\$ 11	\$	12
Guardian LCP Commercial I, LLC	30		23
Guardian LCP Hospitality Finance, LLC	2		2
Truamerica Properties, LLC	7		4
Truamerica Properties II, LLC	10		7
Seasons Lynnwood, LLC	-		29
Guardian LCP2A, LLC	6		-
Berkshire Portfolio	4		4
Guardian Mercury - Gemini Holdings, LLC	5		-
Guardian SLC Redwood Holdings, LLC	4		-
Monte Cristo Portfolio	-		22
Total	\$ <u>79</u>	\$	<u>103</u>

Settlement of Intercompany Transactions:

In accordance with NAIC SAP, all transactions between related parties are required to have a written agreement that provides for a timely settlement of amounts owed, including a specific due date. Amounts over ninety days due are to be non-admitted along with any uncollected receivable from a related party that is not part of a written agreement. The Company has determined that written agreements are in place for all intercompany transactions and that these written agreements contain specific due dates. As of December 31, 2015, there was no intercompany receivable that was more than 90 days past due.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 12 – LIABILITY FOR UNPAID CLAIMS AND CLAIM RESERVES

Activity in the liability for unpaid accident and health claims and claim reserves is summarized as follows and is included in Reserves for policy benefits on the Statutory Basis Balance Sheets:

	<u>2015</u>	<u>2014</u>
	(In millions)	
Balance of unpaid claims and claim reserves, net of reinsurance recoverable, at January 1	\$ 3,300	\$ 3,094
Incurred related to:		
Current year	2,127	2,005
Prior years	(75)	(84)
Affiliated reinsurance	<u>161</u>	<u>126</u>
Total incurred	<u>2,213</u>	<u>2,047</u>
Paid related to:		
Current year	1,438	1,371
Prior years	289	265
Affiliated reinsurance	<u>212</u>	<u>205</u>
Total paid	<u>1,939</u>	<u>1,841</u>
Balance of unpaid claims and claim reserves, net of reinsurance recoverable, at December 31	\$ <u>3,574</u>	\$ <u>3,300</u>

The affiliated reinsurance for the years ended December 31, 2015 and December 31, 2014 is primarily due to an intercompany reinsurance agreement between the Company and BLICOA effective January 1, 2013.

Loss / Claim Adjustment Expenses:

The balance in the liability for unpaid accident and health claim adjustment expenses was \$80 million and \$72 million as of December 31, 2015 and December 31, 2014, respectively. The Company incurred \$52 million and paid \$43 million of claims adjustment expenses in 2015 of which \$13 million of the paid amount was attributable to insured or covered events of prior years. The Company did not increase or decrease the provision for insured events of prior years. Estimated anticipated salvage and subrogation related to the liability for unpaid claims / losses is not material and therefore does not reduce the liability. The prior year liability for unpaid accident and health claim adjustment expenses was restated to include the intercompany reinsurance agreement between the Company and BLICOA effective January 1, 2013.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 13 – ASO PLANS

The net gain from operations from ASO uninsured plans and the uninsured portion of partially insured plans was as follows during the years ended December 31, 2015 and December 31, 2014:

	2015		
	ASO Uninsured Plans	Uninsured Portion of Partially Insured Plans	Total ASO
		(In millions)	
Net reimbursement for administrative expenses (including administrative fees) in excess of actual expenses	\$ 2.7	\$ -	\$ 2.7
Total net other income or expenses (including interest paid to or received from plans)	0.9	-	0.9
Net gain from operations	1.8	-	1.8
Total claim payment volume	461	-	461

	2014		
	ASO Uninsured Plans	Uninsured Portion of Partially Insured Plans	Total ASO
		(In millions)	
Net reimbursement for administrative expenses (including administrative fees) in excess of actual expenses	\$ 2.2	\$ -	\$ 2.2
Total net other income or expenses (including interest paid to or received from plans)	0.8	-	0.8
Net gain from operations	1.4	-	1.4
Total claim payment volume	405	-	405

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 14 – LEASES

New York Home Office Building:

In June 1998, the Company executed a 21-year lease for its New York home office facility. The Company may purchase the building on September 30, 2019 by exercising the purchase option between September 30, 2015 and March 31, 2017. The Company, if not exercising the purchase option, may renew the lease term, for all or part of the building, for a 15-year and then a 10-year term. A portion of the property is subleased to tenants under lease terms expiring through 2019. The lease is classified as operating. Rental expense for the property was \$21 million for the years ended December 31, 2015 and December 31, 2014. Sublease income was \$9 million for the years ended December 31, 2015 and December 31, 2014.

The following is a schedule by year of the minimum rental payments due under the lease:

	(In millions)
Year ending December 31,	
2016	\$ 21
2017	21
2018	21
2019	16
Total	\$ <u>79</u>

The minimum aggregate sublease income is as follows:

	(In millions)
Year ending December 31,	
2016	\$ 9
2017	9
2018	9
2019	7
Total	\$ <u>34</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 14 – LEASES (CONTINUED)

Other Leases:

Substantially all remaining leases of the Company are operating leases principally for the rental of real estate. Rental expense for these properties was \$16 million for years ended December 31, 2015 and December 31, 2014, respectively. The following is a schedule by years of future minimum rental payments required under operating leases that have initial or remaining non-cancelable lease terms in excess of one year:

	(In millions)	
Year ending December 31,		
2016	\$	11
2017		12
2018		10
2019		9
2020		8
Total	\$	<u>50</u>

On January 26, 2015 the Company signed a long-term lease agreement with GLICA Bethlehem, LLC. Under the terms of the lease agreement GLICA Bethlehem, LLC will build an office building in Bethlehem, PA according to specifications provided by the Company. The building will be used by the Company for business support operations. The twenty year lease obligates the Company to pay approximately \$5 million in annual base rent subject to adjustment upon substantial completion of the Tenant work, plus operating expenses and taxes. Rent payments will begin ninety days after the substantial completion of the building which is expected to be in the second half of 2016.

NOTE 15 – COMMITMENTS

Commitments to fund real estate, private equities, mortgage loans, and private placements in the normal course of business totaled \$1,160 million and \$977 million as of December 31, 2015 and December 31, 2014, respectively.

NOTE 16 – LITIGATION

The Company is engaged in various legal actions, in the ordinary course of business, arising out of its insurance, broker-dealer and investment operations. In the opinion of management, any losses together with the ultimate liability resulting from such actions would not have a material adverse effect on the financial position of the Company.

NOTE 17 – LINES OF CREDIT

The Company has \$75 million in unsecured credit available. The interest rate on these lines is calculated on a base rate such as the bank's Prime rate plus a spread which varies from 0 - 125bps depending on the bank, or LIBOR plus a spread which varies from 75 - 125bps depending on the bank. The Company did not use the lines of credit during 2015 or 2014 and had \$0 outstanding liability at December 31, 2015 or December 31, 2014.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 18 – POLICYHOLDERS’ SURPLUS

There were no special contingency reserves included in policyholder’s surplus at December 31, 2015 or December 31, 2014. The Company holds other reserves totaling \$4 million at December 31, 2015 and 2014, as required by New York State law for aviation business and Arkansas permanent surplus requirements. Surplus at December 31, 2015 and December 31, 2014 is as follows:

	<u>2015</u>	<u>2014</u>
	(In millions)	
Accumulated earnings	\$ 7,470	\$ 7,036
Unrealized loss - common stock	(281)	(234)
Asset valuation reserve	(798)	(754)
Nonadmitted asset values	<u>(305)</u>	<u>(360)</u>
Total unassigned surplus	6,086	5,688
State required segregated surplus	<u>4</u>	<u>4</u>
Surplus	<u>\$ 6,090</u>	<u>\$ 5,692</u>

NOTE 19 – FINANCIAL INFORMATION

The following reconciles the New York SAP net income and surplus of Guardian as reported to regulatory authorities to consolidated GAAP income and GAAP equity:

	<u>2015</u>	<u>2014</u>
	(In millions)	
Statutory net income	\$ 433	\$ 712
Adjustments to GAAP basis:		
Realized capital gains	294	142
Capitalization of deferred policy acquisition costs	(11)	93
Future policy benefits	(970)	(961)
Elimination of IMR amortization	(103)	(112)
Establishment of deferred federal income taxes	127	(30)
Service fees	735	759
Policyholder dividends	27	4
Elimination of interest on affiliate reinsurance	(141)	(138)
Other	<u>(41)</u>	<u>(33)</u>
Consolidated GAAP income	<u>\$ 350</u>	<u>\$ 436</u>

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 19 – FINANCIAL INFORMATION (CONTINUED)

	<u>2015</u>	<u>2014</u>
	(In millions)	
Statutory surplus	\$ 6,090	\$ 5,692
Adjustments to GAAP basis:		
Capitalization of deferred policy acquisition costs	3,854	3,010
Deferred software costs	48	55
Future policy benefits	(6,967)	(6,428)
Elimination of IMR	373	412
Elimination of AVR	798	754
Establishment of additional deferred federal income taxes	(1,126)	(1,618)
Policyholder dividends	396	368
Surplus notes	(845)	(845)
Unrealized gains on investments and GAAP adjustments of affiliates	<u>7,286</u>	<u>9,112</u>
Consolidated GAAP equity	<u>\$ 9,907</u>	<u>\$ 10,512</u>

NOTE 20 – SURPLUS NOTE

On October 6, 2009, the Company issued Surplus Notes (“Existing Notes”) with a principal balance of \$400 million, bearing interest at 7.375%, and a maturity date of September 30, 2039. Proceeds from the issuance of the Existing Notes were \$392.4 million, net of discounts and fees. The Existing Notes were issued pursuant to Rule 144A under the Securities Act of 1933, as amended, and will be administered by The Bank of New York Mellon as fiscal agent. Interest on these Existing Notes is scheduled to be paid semiannually on March 31 and September 30 of each year. The Existing Notes are unsecured and subordinated to all present and future indebtedness, policy claims and other creditor claims of the Company. Under New York Insurance Law, the Existing Notes are not part of the legal liabilities of the Company. The Existing Notes do not repay principal prior to maturity. Each payment of interest or principal may be made only with the prior approval of the Superintendent and only out of surplus funds that the Superintendent determines to be available for such payments under New York Insurance Law. Provided that approval is granted by the Superintendent, the Existing Notes may be redeemed at the option of the Company at any time (in whole or in part) at the “make-whole” redemption price equal to the greater of the principal amount of the Existing Notes to be redeemed, or the sum of the present value of the remaining scheduled interest and principal payments, excluding accrued interest as of the date on which the Existing Notes are to be redeemed, discounted to the redemption date on a semi-annual basis at the adjusted treasury rate plus 50 basis points. The Company paid \$30 million in interest for the years ended December 31, 2015 and 2014, respectively.

On June 19, 2014 the Company issued Surplus Notes (“Notes”) with a principal balance of \$450 million, bearing interest at 4.875%, and a maturity date of June 19, 2064. Proceeds from the issuance of the Notes were \$444.6 million, net of discounts and fees. The Notes were issued pursuant to Rule 144A under the Securities Act of 1933, as amended, and will be administered by The Bank of New York Mellon as fiscal agent. Interest on these Notes is scheduled to be paid semiannually on June 19 and December 19 of each year. The Notes are unsecured and subordinated to all present and future indebtedness, policy claims and other creditor claims of the Company. Under New York Insurance Law, the Notes are not part of the legal liabilities of the Company. The Notes do not repay principal prior to maturity. Each payment of interest or principal may be made only with the prior approval of the Superintendent and only out of surplus funds that the Superintendent determines to be available for such payments under New York Insurance Law. Provided that approval is granted by the Superintendent, the Notes may be redeemed at the option of the Company at any time (in whole or in part) at the “make-whole” redemption price equal to the greater of the principal amount of the Notes to be redeemed, or the sum of the present value of the remaining scheduled interest and principal payments, excluding accrued interest as of the date on which the Notes are to be redeemed, discounted to the redemption date on a semi-annual basis at the adjusted treasury rate plus 25 basis points. The Company paid \$22 in interest for the year ended December 31, 2015 and \$11 for the year ended December 31, 2014.

The Guardian Life Insurance Company of America

Notes to Statutory Financial Statements

NOTE 21 – UNCLAIMED PROPERTY

The Company holds reserves for potential liability totaling \$12 million at December 31, 2015 and \$18 million at December 31, 2014, respectively. The Company has recorded paid claims of \$4 million in 2015 and \$3 million in 2014.

NOTE 22 – SUBSEQUENT EVENTS

The Company considers events occurring after the balance sheet date but prior to February 26, 2016, the issuance of the financial statements to be subsequent events requiring disclosure.

The health insurance industry assessment mandated by the Patient Protection and Affordable Care Act of 2010 was levied on health insurers beginning in 2014 based on a ratio of an insurer's net health insurance premiums written for the previous calendar year compared to the total premiums written by U.S. health insurance industry for that year. The Company recorded a liability for the amount of its expected fee as of January 1, 2015 of \$35 million and as of January 1, 2014 of \$41 million. It paid the actual fee amount of \$36 million and \$27 million to the U.S. Treasury in September 2015 and 2014, respectively. On January 1, 2016 the Company will record a liability in the amount of \$35 million for estimated fee to be paid in September 2016. The estimated fee is based on \$1,995 million of dental and vision premium written in 2015. The 2015 fee amount was based on \$1,909 million of dental and vision premiums written in 2014. The Company's Total Adjusted Capital on December 31, 2015 was \$7,358 million and the Authorized Control Level reported on its December 31, 2015 RBC was \$648 million. After adjusting for \$35 million recorded in special surplus that pertains to the estimated 2016 fee the Company's Total Adjusted Capital was \$7,323 million and its RBC Authorized Control Level was \$648 million. An RBC action level would not have been triggered had the fee for 2016 been reported as of December 31, 2015.

The Company plans on transferring 20 Real Estate Joint Ventures with a carrying amount of \$229 million as of December 31, 2015 currently reported on the Balance Sheet as Other Invested Assets, to GIS during the first quarter of 2016. The transfer will be accounted for as a capital contribution.

In January 2016 as part of the terms of its reinsurance agreement with BLICOA, the Company requested that BLICOA pay a partial amount of the Annual Funds Withheld Increase it recorded in 2015. BLICOA paid the Company the agreed upon settlement amount of \$65 million in January 2016. The settlement consisted of \$33 million of bonds and \$32 million of cash.

On January 29, 2016, the Company made a capital contribution of \$201 million to FCW, Inc. The funds were used to acquire Avēsis Incorporated, a leading administrator of vision, dental, and hearing programs in both the commercial and government markets.

Guardian Life Insurance Company of America
Annual Statement for the Year Ended December 31, 2015
Schedule 1 - Selected Financial Data

The following is a summary of certain financial data included in other exhibits and schedules subjected to audit procedures by independent auditors and utilized by actuaries in the determination of reserves.

		<u>2015 Annual Statement References</u>
Investment Income Earned		Exhibit of Net Investment Income
Government Bonds	\$ 36,511,704	
Bonds Exempt From US Tax		
Other Bonds (unaffiliated)	1,443,051,915	
Bonds of Affiliates		
Preferred Stocks (unaffiliated)	7,805,978	
Preferred Stocks of Affiliates		
Common Stocks (unaffiliated)	9,487,797	
Common Stocks of Affiliates	28,486,700	
Mortgages Loans	158,704,222	
Real Estate	74,338,876	
Contract Loans	240,835,282	
Cash/Short-term Investments	2,710,540	
Other Invested Assets	164,841,921	
Derivative Instruments	471,672	
Aggregate Write-Ins for Investment Income	<u>6,574,450</u>	
Gross Investment Income	<u>\$ 2,173,821,057</u>	
Real Estate Owned - Book Value less Encumbrances	<u>\$ 429,569,129</u>	Schedule A - Part 1
Mortgage Loans - Book Value:		
Farm Mortgages	\$ -	Schedule B - Part 1
Residential Mortgages	-	
Commercial Mortgages	<u>3,387,932,702</u>	
Total Mortgage Loans	<u>\$ 3,387,932,702</u>	
Mortgage Loans by Standing - Book Value:		
Good Standing	<u>3,387,932,702</u>	Schedule B, Part 1
Good Standing with Restructured Terms	<u>-</u>	Schedule B, Part 1
Interest overdue more than 90 days, not in foreclosure	<u>-</u>	Schedule B, Part 1
Foreclosure in Process	<u>-</u>	Schedule B, Part 1
Other Long Term Assets - Statement Value	1,902,989,267	Schedule BA, Part 1
Bonds and Stocks of Parents, Subsidiaries and Affiliates - Book Value		Schedule D - Summary by Country
Bonds	<u>31,715,928,066</u>	
Preferred Stocks	<u>166,835,343</u>	
Common Stocks	<u>1,462,364,696</u>	

Schedule 1 - Selected Financial Data - Continued

2015 Annual Statement

References

Schedule D, Part 1A Sec 1

Bonds and Short Term Investments by Class & Maturity

Bonds by Maturity - Statement Value

Due within one year or less	\$ 1,420,059,919
Over 1 year through 5 years	4,980,295,544
Over 5 years through 10 years	11,646,651,622
Over 10 years through 20 years	3,719,501,475
Over 20 years	<u>10,773,403,954</u>
Total by Maturity	<u>\$ 32,539,912,514</u>

Bonds by Class - Statement Value

Class 1	\$ 16,973,797,961
Class 2	13,531,078,073
Class 3	1,003,386,675
Class 4	892,942,016
Class 5	138,707,789
Class 6	<u>-</u>
Total by Class	<u>\$ 32,539,912,514</u>

Total Bonds Publicly Traded

21,425,418,047

Total Bonds Privately Placed

11,114,494,467

Preferred Stocks - Statement Value

166,835,343

Common Stocks - Market Value

1,462,364,696

Short Term Investments - Book Value

22,603,623

Options, Caps Floors, Collars, Swaps and Forwards

4,032,982

Futures Contracts

7,837,572

Cash on Deposit

(45,920,026)

Life Insurance In Force

Industrial	<u>-</u>
Ordinary	197,096,361
Credit Life	<u>-</u>
Group Life	<u>219,217,789</u>

Amount of Accidental Death Insurance In Force Under

Ordinary Policies	<u>1,052,102</u>
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Life Insurance Policies with Disability Provisions In Force

Industrial	<u>-</u>
Ordinary	178,052,457
Credit Life	<u>-</u>
Group Life	<u>219,166,369</u>

Supplementary Contracts In Force

Ordinary - Not Involving Life Contingencies	<u>-</u>
Amount on Deposit	215,996,361
Income Payable	<u>17,000</u>

Ordinary - Involving Life Contingencies

Income Payable	<u>411</u>
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Schedule D, Part 2, Sec. 1

Schedule D, Part 2, Sec. 2

Schedule DA, Part 1

Schedule DB, Part A,

Schedule DB, Part B,

Schedule E, Part 1

Exhibit of Life Insurance

Exhibit of Life Insurance

Exhibit of Life Insurance

Exhibit of Number of Policies,
Contracts, Certificates, Income Payable,
Account Values In Force for Supplementary
Contracts, Annuities, A&H and Other Policies

Schedule 1 - Selected Financial Data - Continued

2015 Annual Statement
References

Group - Not Involving Life Contingencies

Amount on Deposit	52,445,919
Income Payable	-

Group - Involving Life Contingencies

Amount on Deposit	-
Income Payable	-

Annuities - Ordinary

Immediate - Amount of Income Payable	662,111
Deferred - Fully Paid Account Balance	52,528,246
Deferred - Not Fully Paid - Account Balance	168,283,097

Exhibit of Number of Policies,
Contracts, Certificates, Income Payable,
Account Values In Force for Supplementary
Contracts, Annuities, A&H and Other Policies

Annuities - Group

Amount of Income Payable	1,778,091
Fully Paid Account Balance	6,645,782
Not Fully Paid - Account Balance	-

Exhibit of Number of Policies,
Contracts, Certificates, Income Payable,
Account Values In Force for Supplementary
Contracts, Annuities, A&H and Other Policies

Accident and Health Insurance - Premiums In Force

Ordinary	-
Group	2,818,053,084
Credit	-
Other	455,465,576

Deposit Funds and Dividend Accumulations

Deposit Funds - Account Balance	27,613,384
Dividend Accumulations - Account Balance	104,334,290

Exhibit of Number of Policies,
Contracts, Certificates, Income Payable,
Account Values In Force for Supplementary
Contracts, Annuities, A&H and Other Policies

Claim Payments 2015

Group Accident and Health Year - Ended December 31, 2015	
2015	1,433,083
2014	1,532,671
2013	1,512,179
2012	1,453,746
2011	1,586,133
Prior	589,556

Schedule O, Part 1
Section A

Other Accident & Health	
2015	25,941
2014	27,634
2013	22,829
2012	20,050
2011	18,264
Prior	115,724

Section B

Credit Accident & Health	
2015	-
2014	-
2013	-
2012	-
2011	-
Prior	-

Section C

Schedule 1 - Selected Financial Data - Continued

2015 Annual Statement
References

Other Coverages that use developmental methods to calculate

Claims Reserves:

Section D

2015	-
2014	-
2013	-
2012	-
2011	-
Prior	-

Other Coverages that use developmental methods to calculate

Claims Reserves:

Section E

2015	-
2014	-
2013	-
2012	-
2011	-
Prior	-

Other Coverages that use developmental methods to calculate

Claims Reserves:

Section F

2015	-
2014	-
2013	-
2012	-
2011	-
Prior	-

Other Coverages that use developmental methods to calculate

Claims Reserves:

Section G

2015	-
2014	-
2013	-
2012	-
2011	-
Prior	-

The Guardian Life Insurance Company of America
Investments of Reporting Entities
December 31, 2015

Section 2 Investment Risk Interrogatories

Answer the following interrogatories by stating the applicable U.S dollar amounts and percentages of the reporting entity's total admitted assets held in that category of investments.

1. Reporting entity's total admitted assets as reported on Page 2 of the annual statement.
 \$48,120,890,403

2. Ten largest exposures to a single issuer/borrower/investment.

	Issuer	Description of Exposure	Amount	Percentage of Total Admitted Assets
2.01	GUARDIAN INVESTOR SERVICES	Stock	\$ 533,568,272	1.1%
2.02	FIRST COMMON WEALTH INSURANCE CO	Stock	\$ 437,571,181	0.9%
2.03	GUARDIAN INS & ANNUITY CO NY, NY	Stock	\$ 259,762,086	0.5%
2.04	MORGAN STANLEY	Bonds/Stock	\$ 254,875,532	0.5%
2.05	HISTORIC TW INC	Bonds/Stock	\$ 246,690,380	0.5%
2.06	JPMORGAN CHASE & CO	Bonds	\$ 242,759,665	0.5%
2.07	VERIZON COMMUNICATIONS	Bonds/Stock	\$ 242,435,132	0.5%
2.08	GOLDMAN SACHS	Bonds/Stock	\$ 229,230,859	0.5%
2.09	RS MUTUAL FUNDS	Stock	\$ 218,740,977	0.5%
2.10	BERKSHIRE LIFE INSURANCE CO OF AME	Stock	\$ 207,942,489	0.4%

3. Amounts and percentages of the reporting entity's total admitted assets held in bonds and preferred stocks by NAIC rating:

	Bonds	Amount	% of Total Admitted Assets	Preferred Stocks	Amount	% of Total Admitted Assets
3.01	NAIC-1	\$ 16,973,797,961	35.3%	P/RP-1	\$ -	0.0%
3.02	NAIC-2	\$ 13,531,078,073	28.1%	P/RP-2	\$ 93,130,409	0.2%
3.03	NAIC-3	\$ 1,003,386,675	2.1%	P/RP-3	\$ 27,551,481	0.1%
3.04	NAIC-4	\$ 892,942,016	1.9%	P/RP-4	\$ 9,081,250	0.0%
3.05	NAIC-5	\$ 138,707,789	0.3%	P/RP-5	\$ 11,086,110	0.0%
3.06	NAIC-6	\$ -	0.0%	P/RP-6	\$ 25,986,092	0.1%

4. Assets held in foreign investments:

4.01 Are assets held in foreign investments less than 2.5% of the reporting entity's total admitted assets?
 Yes [] No [X]

If response to 4.01 above is yes, responses are not required for interrogatories 5 - 10.

4.02	Total admitted assets held in foreign investments	\$ 7,042,186,576	14.6%
4.03	Foreign-currency-denominated investments	\$ 141,931,602	0.3%
4.04	Insurance liabilities denominated in that same foreign currency	\$ -	0.0%

5. Aggregate foreign investment exposure categorized by NAIC sovereign rating:

	<u>1</u>	<u>2</u>
5.01 Countries rated NAIC-1	\$ 6,372,103,912	13.2%
5.02 Countries rated NAIC-2	\$ 612,583,444	1.3%
5.03 Countries rated NAIC-3 or below	\$ 57,499,219	0.1%

6. Largest foreign investment exposures to a single country, categorized by NAIC sovereign rating:

	<u>1</u>	<u>2</u>
Countries rated NAIC-1		
6.01 Country: Great Britain	\$ 1,758,002,920	3.7%
6.02 Country: Australia	\$ 1,144,904,166	2.4%
Countries rated NAIC-2:		
6.03 Country: Mexico	\$ 386,146,810	0.8%
6.04 Country: Spain	\$ 64,103,741	0.1%
Countries rated NAIC-3 or below		
6.05 Country: Marshall Islands	\$ 26,681,474	0.1%
6.06 Country: Costa Rica	\$ 17,000,000	0.0%

7. Aggregate unhedged foreign currency exposure: \$ - 0.0%

8. Aggregate unhedged foreign currency exposure categorized by the country's NAIC sovereign rating:

	<u>1</u>	<u>2</u>
8.01 Countries rated NAIC-1	\$	0.0%
8.02 Countries rated NAIC-2	\$	0.0%
8.03 Countries rated NAIC-3 or below	\$ -	0.0%

9. Largest unhedged foreign currency exposures to a single country, categorized by the country's NAIC sovereign rating:

	<u>1</u>	<u>2</u>
Countries rated NAIC-1:		
9.01 Country:	\$	0.0%
9.02 Country:	\$	0.0%
Countries rated NAIC-2:		
9.03 Country:	\$	0.0%
9.04 Country:	\$	0.0%
Countries rated NAIC-3 or below		
9.05 Country:	\$ -	0.0%
9.06 Country:	\$ -	0.0%

10. Ten largest non-sovereign (i.e. non-governmental) foreign issues:

	Issuer	NAIC	3	4
10.01	BHP BILLITON FIN USA LTD	1FE	\$ 69,199,460	0.1%
10.02	GE CAPITAL INTL FUNDING	1FE	\$ 58,697,693	0.1%
10.03	RABOBANK NEDERLAND	1FE	\$ 55,415,074	0.1%
10.04	SIEMENS FINANCIERINGSMA T	1FE	\$ 54,705,146	0.1%
10.05	TRANS-CANADA PIPELINES	1FE	\$ 50,300,901	0.1%
10.06	HS1 LIMITED	1FE	\$ 50,000,000	0.1%
10.07	ACTA VIS FUNDING SCS	2FE	\$ 47,805,716	0.1%
10.08	ELECTRICITE DE FRANCE SA	1FE	\$ 47,563,315	0.1%
10.09	STANDARD CHARTERED PLC	1FE	\$ 38,594,453	0.1%
10.10	STATOIL ASA	1FE	\$ 38,409,633	0.1%

11. Amounts and percentages of the reporting entity's total admitted assets held in Canadian investments and unhedged Canadian currency exposure.

11.01 Are assets held in Canadian investments less than 2.5% of the reporting entity's total admitted assets?
Yes [X] No []

If response to 11.01 is yes, detail is not required for the remainder of interrogatory 11

11.02	Total admitted assets held in Canadian investments	\$	-	0.0%
11.03	Canadian-currency-denominated investments	\$	-	0.0%
11.04	Canadian-denominated insurance liabilities	\$	-	0.0%
11.05	Unhedged Canadian currency exposure	\$	-	0.0%

12. Report aggregate amounts and percentages of the reporting entity's total admitted assets held in investments with contractual sales restrictions.

12.01 Are assets held in investments with contractual sales restrictions less than 2.5% of the reporting entity's total admitted assets?
Yes [X] No []

If response to 12.01 is yes, responses are not required for the remainder of Interrogatory 12.

	1	2	3
12.02	Aggregate statement value of investments with contractual sales restrictions		
	Largest three investments with contractual sales restrictions:		
	\$	-	0.0%
12.03	\$	-	0.0%
12.04	\$	-	0.0%
12.05	\$	-	0.0%

13. Amounts and percentages of admitted assets held in the largest ten equity interests:

13.01 Are assets held in equity interest less than 2.5% of the reporting entity's total admitted assets?

Yes [] No [X]

If response to 13.01 is yes, responses are not required for the remainder of Interrogatory 13.

	1	2	3
	Name of Issuer		
13.02	GUARDIAN INVESTOR SERVICES	\$ 533,568,272	1.1%
13.03	FIRST COMMON WEALTH INSURANCE COMPANY	\$ 437,571,181	0.9%
13.04	GUARDIAN INS & ANNUITY CO NY, NY	\$ 259,762,086	0.5%
13.05	RS MUTUAL FUNDS	\$ 218,740,977	0.5%
13.06	BERKSHIRE LIFE INSURANCE CO OF AMERICA	\$ 207,942,489	0.4%
13.07	ISHARES MSCI EAFE INDEX FUND	\$ 94,242,369	0.2%
13.08	PARK AVENUE LIFE INSURANCE COMPANY	\$ 50,644,336	0.1%
13.09	ISHARES NASDAQ BIOTECH INDEX	\$ 50,118,959	0.1%
13.10	SPDR GOLD TRUST	\$ 24,338,631	0.1%
13.11	POWERSHARES DB AGRICULTURE	\$ 21,286,482	0.0%

14. Amounts and percentages of the reporting entity's total admitted assets held in nonaffiliated, privately placed equities:

14.01. Are assets held in nonaffiliated, privately placed equities less than 2.5% of the reporting entity's total admitted assets?

Yes [X] No []

If response to 14.01 is yes, responses are not required for the remainder of Interrogatory 14.

	1	2	3
14.02	Aggregate statement value of investments held in nonaffiliated, privately placed equities		
	Largest three investments held in nonaffiliated, privately placed equities:	\$ -	0.0%
14.03		\$ -	0.0%
14.04		\$ -	0.0%
14.05		\$ -	0.0%

15. Amounts and percentages of the reporting entity's total admitted assets held in general partnership interests:

15.01 Are assets held in general partnership interests less than 2.5% of the reporting entity's total admitted assets?

Yes [X] No []

If response to 15.01 is yes, responses are not required for the remainder of Interrogatory 15.

	1	2	3
15.02			
		\$	0.0%
15.03		\$	0.0%
15.04		\$	0.0%
15.05		\$	0.0%

16. Amounts and percentages of the reporting entity's total admitted assets held in mortgage loans:

16.01 Are mortgage loans reported in Schedule B less than 2.5% of the reporting entity's total admitted assets?

Yes [] No [X]

If response to 16.01 is yes, responses are not required for the remainder of Interrogatory 16 and Interrogatory 17.

	Type (Residential, Commercial, Agriculture)	2	3
16.02	COMMERCIAL	\$ 110,750,000	0.2%
16.03	COMMERCIAL	\$ 87,304,299	0.2%
16.04	COMMERCIAL	\$ 74,252,631	0.2%
16.05	COMMERCIAL	\$ 73,056,506	0.2%
16.06	COMMERCIAL	\$ 71,749,559	0.1%
16.07	COMMERCIAL	\$ 61,017,456	0.1%
16.08	COMMERCIAL	\$ 59,246,225	0.1%
16.09	COMMERCIAL	\$ 55,273,346	0.1%
16.10	COMMERCIAL	\$ 53,183,592	0.1%
16.11	COMMERCIAL	\$ 52,923,637	0.1%

Amount and percentages of the reporting entity's total admitted assets held in the following categories of mortgage loans:

		Loans	
16.12	Construction Loans	\$ 135,294,406	0.3%
16.13	Mortgage loans over 90 days past due	\$ -	0.0%
16.14	Mortgage loans in the process of foreclosure	\$ -	0.0%
16.15	Mortgage loans foreclosed	\$ -	0.0%
16.16	Restructured mortgage loans	\$ -	0.0%

17. Aggregate mortgage loans having the following loan-to-value ratios as determined from the most current appraisal as

Loan-to-Value	Residential		Commercial		Agriculture		
	1	2	3	4	5	6	
17.01	above 95%	\$ -	0.0%	\$ 18,085,021	0.0%	\$ -	0.0%
17.02	91% to 95%	\$ -	0.0%	\$ 36,255,753	0.1%	\$ -	0.0%
17.03	81% to 90%	\$ -	0.0%	\$ 5,783,495	0.0%	\$ -	0.0%
17.04	71% to 80%	\$ -	0.0%	\$ 60,104,074	0.1%	\$ -	0.0%
17.05	below 70%	\$ -	0.0%	\$ 3,267,704,359	6.8%	\$ -	0.0%

18. Amounts and percentages of the reporting entity's total admitted assets held in each of the five largest investments in real estate:

- 1 45,505,224
- 2 40,232,416
- 3 34,681,771
- 4 32,493,206
- 5 29,956,206

18.01 Are assets held in real estate reported less than 2.5% of the reporting entity's total admitted assets?

Yes [X] No []

If response to 18.01. is yes, responses are not required for the remainder of Interrogatory 18

Largest five investments in any one parcel or group of contiguous parcels of real estate.

	Description	1	2	3
18.02		\$ -	-	0.0%
18.03		\$ -	-	0.0%
18.04		\$ -	-	0.0%
18.05		\$ -	-	0.0%
18.06		\$ -	-	0.0%

19. Report aggregate amounts and percentages of the reporting entity's total admitted assets held in investments held in mezzanine real estate loans: 62,771,143 -0.15%

19.01 Are assets held in investments held in mezzanine real estate loans less than 2.5% of the reporting entity's total admitted assets?
Yes [X] No []

If response to 19.01 above is yes, responses are not required for the remainder of Interrogatory 19.

	1	2	3
19.02 Aggregate statement value of investments held in mezzanine real estate loadns:			
Largest three investments held in mezzanine real \$		\$ -	0.0%
19.03		\$ -	0.0%
19.04		\$ -	0.0%
19.05		\$ -	0.0%

20. Amounts and percentages of the reporting entity's total admitted assets subject to the following types of agreements:

	At Year-end		1st Qtr	At End of Each Quarter	
	1	2		2nd Quarter	3rd Quarter
	1	2	3	4	5
20.01 Securities lending (do not include assets held as collateral for such transactions)	\$ -	0.0%	\$ -	\$ -	\$ -
20.02 Repurchase agreements	\$ -	0.0%	\$ 15,100,000	\$ -	\$ -
20.03 Reverse repurchase agreements	\$ -	0.0%	\$ 1,596,000	\$ 744,800	\$ -
20.04 Dollar repurchase agreements	\$ -	0.0%	\$ 153,892,946	\$ 98,890,038	\$ 95,360,005
20.05 Dollar reverse repurchase agreements	\$ -	0.0%	\$ -	\$ -	\$ -

21. Amounts and percentages of the reporting entity's total admitted assets for warrants not attached to other financial instruments, options, caps, and floor:

	Owned		Written	
	1	2	3	4
21.01 Hedge	\$ -	0.0%	\$ -	0.0%
21.02 Income generation	\$ -	0.0%	\$ -	0.0%
21.03 Other	\$ -	0.0%	\$ -	0.0%

22. Amounts and percentages of the reporting entity's total admitted assets of potential exposure for collars, swaps, and forwards:

	At Year-end		At End of Each Quarter		
	1	2	1st Qtr	2nd Qtr	3rd Qtr
	1	2	3	4	5
22.01 Hedging	\$ 2,453,145	0.0%	\$ 2,296,627	\$ 2,434,002	\$ 2,513,341
22.02 Income generation	\$ -	0.0%	\$ -	\$ -	\$ -
22.03 Replications	\$ 557,636	0.0%	\$ -	\$ -	\$ -
22.04 Other	\$ -	0.0%	\$ -	\$ -	\$ -

23. Amounts and percentages of the reporting entity's total admitted assets of potential exposure for future contracts:

	At Year-end		At End of Each Quarter		
	1	2	1st Quarter	2nd Quarter	3rd Quarter
	1	2	3	4	5
23.01 Hedging	\$ 7,653,500	0.0%	\$ 7,397,850	\$ 7,466,400	\$ 7,834,200
23.02 Income generation	\$ -	0.0%	\$ -	\$ -	\$ -
23.03 Replications	\$ -	0.0%	\$ -	\$ -	\$ -
23.04 Other	\$ -	0.0%	\$ -	\$ -	\$ -

THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

As of December 31, 2015

Appendix A-001

Section 3. Summary Investment Schedule

Investment Categories	Gross Investment Holdings*		Admitted Assets as Reported in the Annual Statement			
	Amount	Percentage	Amount	Securities	Total (Col. 3 + 4)	Percentage
				Lending Reinvested Collateral		
1. Bonds:						
1.1 US Treasury Securities	\$ 1,638,452,395	3.794%	\$ 1,638,452,395		\$ 1,638,452,395	3.794%
1.2 US Government agency and corporate obligations (excluding mortgage-backed securities):						
1.21 Issued by US Government Agencies	4,765,633	0.011%	4,765,633		4,765,633	0.011%
1.22 Issued by US Government-sponsored agencies	-	0.00%	-		-	0.000%
1.3 Non-U.S. government (including Canada, excluding mortgage-backed securities)	156,592,586	0.363%	156,592,586		156,592,586	0.363%
1.4 Securities issued by states, territories and possessions and political subdivisions in the US:						
1.41 States, territories and possessions general obligations	410,470,556	0.950%	410,470,556		410,470,556	0.951%
1.42 Political subdivisions of states, territories and possessions political subdivisions general obligations	274,915,754	0.637%	274,915,754		274,915,754	0.637%
1.43 Revenue and assessment obligations	1,457,211,394	3.374%	1,457,211,394		1,457,211,394	3.375%
1.44 Industrial development and similar obligations	6,097,848	0.014%	6,097,848		6,097,848	0.014%
1.5 Mortgage-backed securities (includes residential and commercial MBS):						
1.51 Pass-through securities:						
1.511 Issued or guaranteed by GNMA		0.00%			-	0.00%
1.512 Issued or guaranteed by FNMA and FHLMC		0.00%			-	0.00%
1.513 All other		0.000%			-	0.000%
1.52 CMOs and REMICs:						
1.521 Issued or guaranteed by GNMA, FNMA, FHLMC or VA		0.000%			-	0.000%
1.522 Issued by non-U.S. Government issuers and collateralized by mortgage-backed securities issued or guaranteed by agencies shown in Line 1.521	33,694,198	0.078%	33,694,198		33,694,198	0.078%
1.523 All other	1,090,800,423	2.526%	1,090,800,423		1,090,800,423	2.526%
2. Other debt and other fixed income securities (excluding short term):						
2.1 Unaffiliated domestic securities (includes credit tenant loans and hybrid securities)	19,791,058,470	45.827%	19,791,058,470		19,791,058,470	45.834%
2.2 Unaffiliated non-U.S. securities (including Canada)	6,851,868,807	15.866%	6,851,868,807		6,851,868,807	15.868%
2.3 Affiliated securities	-	0.000%	-		-	0.000%
3. Equity interests:						
3.1 Investments in mutual funds	218,740,979	0.507%	218,740,979		218,740,979	0.507%
3.2 Preferred stocks:						
3.21 Affiliated	-	0.000%	-		-	0.00%
3.22 Unaffiliated	166,835,342	0.386%	166,835,342		166,835,342	0.386%
3.3 Publicly traded equity securities (excluding preferred stocks):						
3.31 Affiliated	-	0.000%	-		-	0.000%
3.32 Unaffiliated	271,068,231	0.628%	271,068,231		271,068,231	0.628%
3.4 Other equity securities:						
3.41 Affiliated	966,103,762	2.237%	966,103,762		966,103,762	2.237%
3.42 Unaffiliated	-	0.000%	-		-	0.000%
3.5 Other equity interests including tangible personal property under lease:						
3.51 Affiliated	-	0.000%	-		-	0.000%
3.52 Unaffiliated	-	0.000%	-		-	0.000%
4. Mortgage loans:						
4.1 Construction and land development	135,294,406	0.313%	135,294,406		135,294,406	0.313%
4.2 Agricultural	-	0.000%	-		-	0.000%
4.3 Single family residential properties	-	0.000%	-		-	0.00%
4.4 Multifamily residential properties	-	0.000%	-		-	0.000%
4.5 Commercial loans	3,189,867,143	7.386%	3,189,867,143		3,189,867,143	7.387%
4.6 Mezzanine real estate loans	62,771,143	0.145%	62,771,143		62,771,143	0.145%
5. Real Estate Investments:						
5.1 Property occupied by company	11,507,580	0.027%	11,507,580		11,507,580	0.027%
5.2 Property held for production of income (includes \$0 of property acquired in satisfaction of debt)	414,992,625	0.961%	414,992,625		414,992,625	0.961%
5.3 Property held for sale (\$0 including property acquired in the satisfaction of debt)	3,068,924	0.007%	3,068,924		3,068,924	0.007%
6. Contract loans	3,337,425,918	7.728%	3,337,425,918		3,337,425,918	7.729%
7. Derivatives	9,057,139	0.021%	9,057,139		9,057,139	0.021%
8. Receivables for securities	2,433,987	0.006%	2,433,987		2,433,987	0.006%
9. Securities Lending (Line 10, Asset Page reinvested collateral)	-	0.000%	-		-	-
10. Cash and short-term investments	778,064,420	1.802%	778,064,420		778,064,420	1.802%
11. Other invested assets	1,902,989,267	4.406%	1,896,606,178		1,896,606,178	4.392%
12. Total Invested Assets	\$ 43,186,148,929	100.00%	\$ 43,179,765,840		\$ 43,179,765,840	100.00%

* Gross Investment Holdings as valued in compliance with NAIC Accounting Practices & Procedures Manual



LIFE AND ACCIDENT AND HEALTH COMPANIES - ASSOCIATION EDITION

QUARTERLY STATEMENT

AS OF SEPTEMBER 30, 2017

OF THE CONDITION AND AFFAIRS OF THE

GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

NAIC Group Code 0429 (Current) 0429 (Prior) NAIC Company Code 64246 Employer's ID Number 13-5123390

Organized under the Laws of New York, State of Domicile or Port of Entry NY, Country of Domicile US, Incorporated/Organized 04/10/1860, Commenced Business 07/16/1860, Statutory Home Office 7 Hanover Square, New York, NY, US 10004-4025, Main Administrative Office 7 Hanover Square, New York, NY, US 10004-4025, 212-598-8000, Mail Address 7 Hanover Square, New York, NY, US 10004-4025, Primary Location of Books and Records 7 Hanover Square, New York, NY, US 10004-4025, 212-598-8829, Internet Website Address www.GuardianLife.com, Statutory Statement Contact Haydn Phillip Padmore, 212-598-8829, Haydn_Padmore@glic.com, (E-mail Address), (FAX Number)

OFFICERS

President and Chief Executive Officer Deanna Marie Mulligan, SVP, Corporate Controller John Hunter Flannigan, SVP and Corporate Secretary Harris Oliner, EVP, General Counsel Tracy Leon Rich

OTHER

Marc Costantini, EVP, Group and Worksite Markets, Christopher Sivert Dyrhaug #, EVP, Individual Markets, Michael Nicholas Ferik #, EVP & CFO, Jay Evan Rosenblum, SVP, Chief Human Resources Officer, Michael Slipowitz, SVP, Corporate Chief Actuary and Chief Risk Officer, Thomas George Sorell, EVP and Chief Investment Officer

DIRECTORS OR TRUSTEES

John Joseph Brennan, Lloyd Eugene Campbell, Richard Edward Cavanagh, Nancy Elizabeth Cooper, Deborah Leigh Duncan, William Craig Freda, Christopher Thomas Jenny #, Deanna Marie Mulligan, Gary Adam Norcross #, Stephen Joseph Squeri, Donald Cramer Waite III

State of New York, County of New York, SS:

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ, or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

Signature of Deanna Marie Mulligan, President and Chief Executive Officer

Signature of Tracy Leon Rich, EVP, General Counsel

Signature of John Hunter Flannigan, SVP, Corporate Controller

Subscribed and sworn to before me this 26th day of October, 2017, Ryan M. Olway

- a. Is this an original filing? Yes [X] No []
b. If no, 1. State the amendment number, 2. Date filed, 3. Number of pages attached

Lystra M. Dhoray, Notary Public, State of New York, No. 01DH6141127, Qualified in Nassau County, Commission Expires 02/13/2018

ASSETS

	Current Statement Date			4 December 31 Prior Year Net Admitted Assets
	1 Assets	2 Nonadmitted Assets	3 Net Admitted Assets (Cols. 1 - 2)	
1. Bonds	37,966,478,606		37,966,478,606	35,447,350,772
2. Stocks:				
2.1 Preferred stocks	25,986,092		25,986,092	40,486,681
2.2 Common stocks	1,626,744,742	6,407,647	1,620,337,096	1,481,662,100
3. Mortgage loans on real estate:				
3.1 First liens	3,722,511,212		3,722,511,212	3,471,561,693
3.2 Other than first liens				
4. Real estate:				
4.1 Properties occupied by the company (less \$ encumbrances)	2,760,333		2,760,333	2,965,563
4.2 Properties held for the production of income (less \$ 268,409,819 encumbrances)	353,628,370		353,628,370	360,971,455
4.3 Properties held for sale (less \$ encumbrances)				10,263,514
5. Cash (\$ (42,637,405)), cash equivalents (\$ 531,359,988) and short-term investments (\$ 363,085,402)	851,807,985		851,807,985	821,842,798
6. Contract loans (including \$ premium notes)	3,473,731,491	1,314,262	3,472,417,229	3,405,117,738
7. Derivatives	27,964,600		27,964,600	41,050,789
8. Other invested assets	1,965,192,916	27,067,077	1,938,125,839	1,793,047,294
9. Receivables for securities	115,691,005		115,691,005	26,819,916
10. Securities lending reinvested collateral assets				
11. Aggregate write-ins for invested assets				15,193,221
12. Subtotals, cash and invested assets (Lines 1 to 11)	50,132,497,352	34,788,986	50,097,708,367	46,918,333,536
13. Title plants less \$ charged off (for Title insurers only)				
14. Investment income due and accrued	414,826,681		414,826,681	384,280,859
15. Premiums and considerations:				
15.1 Uncollected premiums and agents' balances in the course of collection	126,379,538	8,161,885	118,217,653	129,398,557
15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due (including \$ earned but unbilled premiums)	1,049,631,507		1,049,631,507	928,114,251
15.3 Accrued retrospective premiums (\$) and contracts subject to redetermination (\$)				
16. Reinsurance:				
16.1 Amounts recoverable from reinsurers	8,813,333		8,813,333	6,310,534
16.2 Funds held by or deposited with reinsured companies	2,608,001,402		2,608,001,402	2,478,727,777
16.3 Other amounts receivable under reinsurance contracts	30,977,183		30,977,183	33,441,176
17. Amounts receivable relating to uninsured plans	44,889,623	314,019	44,575,604	46,987,436
18.1 Current federal and foreign income tax recoverable and interest thereon				105,759,080
18.2 Net deferred tax asset	1,013,387,826	271,230,081	742,157,745	727,353,728
19. Guaranty funds receivable or on deposit	13,720,931		13,720,931	16,813,833
20. Electronic data processing equipment and software	36,434,935	30,906,848	5,528,087	6,651,366
21. Furniture and equipment, including health care delivery assets (\$)	11,112,999	11,112,999		
22. Net adjustment in assets and liabilities due to foreign exchange rates				
23. Receivables from parent, subsidiaries and affiliates	13,413,405		13,413,405	28,412,630
24. Health care (\$) and other amounts receivable	33,904,534	33,904,534		
25. Aggregate write-ins for other than invested assets	99,266,236	20,315,110	78,951,125	73,127,411
26. Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25)	55,637,257,485	410,734,463	55,226,523,022	51,883,712,174
27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts				
28. Total (Lines 26 and 27)	55,637,257,485	410,734,463	55,226,523,022	51,883,712,174
DETAILS OF WRITE-INS				
1101. Investments in progress				15,193,221
1102.				
1103.				
1198. Summary of remaining write-ins for Line 11 from overflow page				
1199. Totals (Lines 1101 through 1103 plus 1198)(Line 11 above)				15,193,221
2501. Miscellaneous receivable	71,408,302	1,868,432	69,539,870	66,370,974
2502. Suspense accounts	5,048,768		5,048,768	3,127,935
2503. PA innovative credit	4,150,198		4,150,198	3,438,735
2598. Summary of remaining write-ins for Line 25 from overflow page	18,658,968	18,446,678	212,290	189,767
2599. Totals (Lines 2501 through 2503 plus 2598)(Line 25 above)	99,266,236	20,315,110	78,951,125	73,127,411

LIABILITIES, SURPLUS AND OTHER FUNDS

	1 Current Statement Date	2 December 31 Prior Year
1. Aggregate reserve for life contracts \$37,371,919,298 less \$ included in Line 6.3 (including \$ Modco Reserve)	37,371,919,298	35,678,952,887
2. Aggregate reserve for accident and health contracts (including \$ Modco Reserve)	3,878,851,408	3,713,234,025
3. Liability for deposit-type contracts (including \$ Modco Reserve)	1,618,042,333	1,209,717,843
4. Contract claims:		
4.1 Life	267,611,271	282,238,226
4.2 Accident and health	492,462,212	501,478,151
5. Policyholders' dividends \$(53,446,856) and coupons \$ due and unpaid (53,446,856)	(53,446,856)	(50,357,906)
6. Provision for policyholders' dividends and coupons payable in following calendar year - estimated amounts:		
6.1 Dividends apportioned for payment (including \$ Modco)	896,528,670	851,054,826
6.2 Dividends not yet apportioned (including \$ Modco)		
6.3 Coupons and similar benefits (including \$ Modco)		
7. Amount provisionally held for deferred dividend policies not included in Line 6		
8. Premiums and annuity considerations for life and accident and health contracts received in advance less \$(18,474,810) discount; including \$54,959,754 accident and health premiums	315,510,206	297,502,015
9. Contract liabilities not included elsewhere:		
9.1 Surrender values on canceled contracts		
9.2 Provision for experience rating refunds, including the liability of \$3,022,070 accident and health experience rating refunds of which \$ is for medical loss ratio rebate per the Public Health Service Act	3,022,070	3,741,880
9.3 Other amounts payable on reinsurance, including \$150,098 assumed and \$15,135,443 ceded	15,285,541	17,221,568
9.4 Interest Maintenance Reserve	514,500,539	463,528,876
10. Commissions to agents due or accrued-life and annuity contracts \$25,778,688 , accident and health \$63,385,886 and deposit-type contract funds \$	89,164,574	108,902,497
11. Commissions and expense allowances payable on reinsurance assumed	1,010,575	272,336
12. General expenses due or accrued	993,797,333	1,007,263,175
13. Transfers to Separate Accounts due or accrued (net) (including \$ accrued for expense allowances recognized in reserves, net of reinsured allowances)		
14. Taxes, licenses and fees due or accrued, excluding federal income taxes	42,612,509	56,407,841
15.1 Current federal and foreign income taxes, including \$20,760,328 on realized capital gains (losses)	36,238,677	
15.2 Net deferred tax liability		
16. Unearned investment income	101,297,451	98,734,066
17. Amounts withheld or retained by company as agent or trustee	30,950,647	23,881,979
18. Amounts held for agents' account, including \$477,238 agents' credit balances	477,238	447,433
19. Remittances and items not allocated	49,375,158	43,347,964
20. Net adjustment in assets and liabilities due to foreign exchange rates		
21. Liability for benefits for employees and agents if not included above	474,786,965	444,467,756
22. Borrowed money \$ and interest thereon \$		
23. Dividends to stockholders declared and unpaid		
24. Miscellaneous liabilities:		
24.01 Asset valuation reserve	870,087,519	809,617,334
24.02 Reinsurance in unauthorized and certified (\$) companies		
24.03 Funds held under reinsurance treaties with unauthorized and certified (\$) reinsurers		
24.04 Payable to parent, subsidiaries and affiliates	14,130,031	6,856,836
24.05 Drafts outstanding		
24.06 Liability for amounts held under uninsured plans	7,202,603	6,306,523
24.07 Funds held under coinsurance	33,083,644	20,726,961
24.08 Derivatives	36,557,869	15,687,506
24.09 Payable for securities	184,807,348	58,869,734
24.10 Payable for securities lending		
24.11 Capital notes \$ and interest thereon \$		
25. Aggregate write-ins for liabilities	76,049,965	41,122,439
26. Total liabilities excluding Separate Accounts business (Lines 1 to 25)	48,361,916,799	45,711,224,770
27. From Separate Accounts Statement		
28. Total liabilities (Lines 26 and 27)	48,361,916,799	45,711,224,770
29. Common capital stock		
30. Preferred capital stock		
31. Aggregate write-ins for other than special surplus funds		
32. Surplus notes	1,192,202,760	845,429,222
33. Gross paid in and contributed surplus		
34. Aggregate write-ins for special surplus funds	35,506,415	4,006,732
35. Unassigned funds (surplus)	5,636,897,048	5,323,051,450
36. Less treasury stock, at cost:		
36.1 shares common (value included in Line 29 \$)		
36.2 shares preferred (value included in Line 30 \$)		
37. Surplus (Total Lines 31+32+33+34+35-36) (including \$ in Separate Accounts Statement)	6,864,606,223	6,172,487,404
38. Totals of Lines 29, 30 and 37	6,864,606,223	6,172,487,404
39. Totals of Lines 28 and 38 (Page 2, Line 28, Col. 3)	55,226,523,022	51,883,712,174
DETAILS OF WRITE-INS		
2501. Liability for dollar rolls	36,118,359	
2502. Miscellaneous liabilities	19,975,080	20,421,753
2503. Deferred gains on real estate	13,165,427	13,165,427
2598. Summary of remaining write-ins for Line 25 from overflow page	6,791,099	7,535,259
2599. Totals (Lines 2501 through 2503 plus 2598)(Line 25 above)	76,049,965	41,122,439
3101.		
3102.		
3103.		
3198. Summary of remaining write-ins for Line 31 from overflow page		
3199. Totals (Lines 3101 through 3103 plus 3198)(Line 31 above)		
3401. Affordable Care Act Fee	31,499,683	
3402. Contingency reserve for aviation reinsurance	3,000,000	3,000,000
3403. Permanent surplus Arkansas requirements	1,000,000	1,000,000
3498. Summary of remaining write-ins for Line 34 from overflow page	6,732	6,732
3499. Totals (Lines 3401 through 3403 plus 3498)(Line 34 above)	35,506,415	4,006,732

SUMMARY OF OPERATIONS

	1 Current Year To Date	2 Prior Year To Date	3 Prior Year Ended December 31
1. Premiums and annuity considerations for life and accident and health contracts	6,027,941,052	5,731,103,984	7,772,716,072
2. Considerations for supplementary contracts with life contingencies	1,603,111	1,649,307	2,376,498
3. Net investment income	1,529,557,886	1,552,696,568	2,052,328,963
4. Amortization of Interest Maintenance Reserve (IMR)	72,419,729	84,560,182	121,994,609
5. Separate Accounts net gain from operations excluding unrealized gains or losses			
6. Commissions and expense allowances on reinsurance ceded	66,646,890	64,478,009	86,222,350
7. Reserve adjustments on reinsurance ceded			
8. Miscellaneous Income:			
8.1 Income from fees associated with investment management, administration and contract guarantees from Separate Accounts			
8.2 Charges and fees for deposit-type contracts			
8.3 Aggregate write-ins for miscellaneous income	182,978,938	148,252,152	210,633,854
9. Totals (Lines 1 to 8.3)	7,881,147,605	7,582,740,201	10,246,272,346
10. Death benefits	799,972,376	756,760,354	1,022,008,646
11. Matured endowments (excluding guaranteed annual pure endowments)	633,579	983,195	1,627,601
12. Annuity benefits	4,431,348	4,101,334	5,670,043
13. Disability benefits and benefits under accident and health contracts	1,603,269,555	1,583,682,083	2,123,883,783
14. Coupons, guaranteed annual pure endowments and similar benefits			
15. Surrender benefits and withdrawals for life contracts	927,849,224	830,055,717	1,140,508,717
16. Group conversions	1,083,882	1,039,844	1,418,143
17. Interest and adjustments on contract or deposit-type contract funds	35,233,863	23,262,705	32,895,682
18. Payments on supplementary contracts with life contingencies	1,225,832	2,040,155	2,451,210
19. Increase in aggregate reserves for life and accident and health contracts	1,858,583,794	1,752,622,523	2,327,903,136
20. Totals (Lines 10 to 19)	5,232,283,453	4,954,547,909	6,658,366,960
21. Commissions on premiums, annuity considerations, and deposit-type contract funds (direct business only)	387,863,612	372,695,789	501,390,012
22. Commissions and expense allowances on reinsurance assumed	166,692,306	154,993,586	214,024,142
23. General insurance expenses	969,974,215	913,971,449	1,257,587,960
24. Insurance taxes, licenses and fees, excluding federal income taxes	146,501,083	175,369,645	236,790,728
25. Increase in loading on deferred and uncollected premiums	(81,534,298)	(73,247,852)	(216,242)
26. Net transfers to or (from) Separate Accounts net of reinsurance			
27. Aggregate write-ins for deductions	41,309,223	6,757,693	22,988,223
28. Totals (Lines 20 to 27)	6,863,089,594	6,505,088,219	8,890,931,783
29. Net gain from operations before dividends to policyholders and federal income taxes (Line 9 minus Line 28)	1,018,058,011	1,077,651,983	1,355,340,562
30. Dividends to policyholders	635,688,907	624,284,905	838,603,112
31. Net gain from operations after dividends to policyholders and before federal income taxes (Line 29 minus Line 30)	382,369,104	453,367,078	516,737,450
32. Federal and foreign income taxes incurred (excluding tax on capital gains)	117,547,974	134,564,074	140,681,472
33. Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses) (Line 31 minus Line 32)	264,821,130	318,803,004	376,055,978
34. Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax of \$35,501,123 (excluding taxes of \$66,441,518 transferred to the IMR)	4,993,232	(15,419,809)	(8,389,722)
35. Net income (Line 33 plus Line 34)	269,814,361	303,383,195	367,666,256
CAPITAL AND SURPLUS ACCOUNT			
36. Capital and surplus, December 31, prior year	6,172,487,404	6,089,670,493	6,089,670,493
37. Net income (Line 35)	269,814,361	303,383,195	367,666,256
38. Change in net unrealized capital gains (losses) less capital gains tax of \$5,836,452	63,858,241	(112,280,997)	(102,931,689)
39. Change in net unrealized foreign exchange capital gain (loss)	33,588,993	(9,102,395)	(28,472,356)
40. Change in net deferred income tax	24,794,690	40,142,327	112,288,829
41. Change in nonadmitted assets	(21,255,776)	(33,338,314)	(84,399,120)
42. Change in liability for reinsurance in unauthorized and certified companies			
43. Change in reserve on account of change in valuation basis, (increase) or decrease		(8,265,535)	(8,265,535)
44. Change in asset valuation reserve	(60,470,187)	(15,800,687)	(11,355,886)
45. Change in treasury stock			
46. Surplus (contributed to) withdrawn from Separate Accounts during period			
47. Other changes in surplus in Separate Accounts Statement			
48. Change in surplus notes	346,773,538	151,538	166,613
49. Cumulative effect of changes in accounting principles			(2,620,067)
50. Capital changes:			
50.1 Paid in			
50.2 Transferred from surplus (Stock Dividend)			
50.3 Transferred to surplus			
51. Surplus adjustment:			
51.1 Paid in			
51.2 Transferred to capital (Stock Dividend)			
51.3 Transferred from capital			
51.4 Change in surplus as a result of reinsurance			
52. Dividends to stockholders			
53. Aggregate write-ins for gains and losses in surplus	35,014,958	4,941,391	(159,260,134)
54. Net change in capital and surplus for the year (Lines 37 through 53)	692,118,819	169,830,523	82,816,911
55. Capital and surplus, as of statement date (Lines 36 + 54)	6,864,606,223	6,259,501,016	6,172,487,404
DETAILS OF WRITE-INS			
08.301. Interest on funds withheld assumed	108,625,584	103,771,777	140,240,909
08.302. Other reserve adjustment on reinsurance	42,756,685	15,801,364	26,382,693
08.303. Experience refund	22,596,947	19,862,304	32,446,179
08.398. Summary of remaining write-ins for Line 8.3 from overflow page	8,999,722	8,816,707	11,564,073
08.399. Totals (Lines 08.301 through 08.303 plus 08.398) (Line 8.3 above)	182,978,938	148,252,152	210,633,854
2701. Reserve adjustment on reinsurance assumed	27,481,707	(2,118,089)	3,464,710
2702. Other miscellaneous expenses	12,290,267	8,207,957	17,941,746
2703. Interest expense on funds held ceded	940,595	449,226	677,110
2798. Summary of remaining write-ins for Line 27 from overflow page	596,654	218,599	904,657
2799. Totals (Lines 2701 through 2703 plus 2798)(Line 27 above)	41,309,223	6,757,693	22,988,223
5301. Reduction in prepaid pension assets	34,979,936	4,941,391	(159,260,134)
5302. Prior period correction	35,021		
5303.			
5398. Summary of remaining write-ins for Line 53 from overflow page			
5399. Totals (Lines 5301 through 5303 plus 5398)(Line 53 above)	35,014,958	4,941,391	(159,260,134)

CASH FLOW

	1 Current Year To Date	2 Prior Year To Date	3 Prior Year Ended December 31
Cash from Operations			
1. Premiums collected net of reinsurance	6,013,509,321	5,723,869,699	7,756,151,529
2. Net investment income	1,535,543,276	1,575,820,632	2,110,333,486
3. Miscellaneous income	90,699,855	158,360,733	195,524,911
4. Total (Lines 1 to 3)	7,639,752,452	7,458,051,063	10,062,009,927
5. Benefit and loss related payments	3,400,278,238	3,172,365,488	4,242,893,651
6. Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts			
7. Commissions, expenses paid and aggregate write-ins for deductions	1,729,568,606	1,683,019,403	1,980,558,566
8. Dividends paid to policyholders	593,304,013	577,236,508	822,349,878
9. Federal and foreign income taxes paid (recovered) net of \$101,942,641 tax on capital gains (losses)	77,492,859	132,312,746	309,426,368
10. Total (Lines 5 through 9)	5,800,643,715	5,564,934,145	7,355,228,463
11. Net cash from operations (Line 4 minus Line 10)	1,839,108,737	1,893,116,918	2,706,781,463
Cash from Investments			
12. Proceeds from investments sold, matured or repaid:			
12.1 Bonds	11,807,464,826	10,861,327,197	15,042,144,277
12.2 Stocks	214,559,457	240,676,989	537,663,565
12.3 Mortgage loans	371,828,005	399,852,949	573,901,235
12.4 Real estate	11,298,038	81,110,064	81,086,288
12.5 Other invested assets	166,259,395	429,401,947	627,054,523
12.6 Net gains or (losses) on cash, cash equivalents and short-term investments	(36,701)	(1,442)	(1,222)
12.7 Miscellaneous proceeds	205,467,222	290,464,162	62,623,941
12.8 Total investment proceeds (Lines 12.1 to 12.7)	12,776,840,242	12,302,831,866	16,924,472,607
13. Cost of investments acquired (long-term only):			
13.1 Bonds	14,084,004,323	13,627,048,418	18,450,682,156
13.2 Stocks	205,736,609	327,379,079	464,199,358
13.3 Mortgage loans	624,683,047	439,824,509	664,144,916
13.4 Real estate	6,824,381	38,731,868	16,467,798
13.5 Other invested assets	336,368,374	426,665,104	627,203,701
13.6 Miscellaneous applications	170,149,243	264,631,080	122,670,251
13.7 Total investments acquired (Lines 13.1 to 13.6)	15,427,765,977	15,124,280,058	20,345,368,180
14. Net increase (or decrease) in contract loans and premium notes	67,921,942	37,566,868	67,536,553
15. Net cash from investments (Line 12.8 minus Line 13.7 and Line 14)	(2,718,847,677)	(2,859,015,061)	(3,488,432,125)
Cash from Financing and Miscellaneous Sources			
16. Cash provided (applied):			
16.1 Surplus notes, capital notes	346,773,538	151,539	166,614
16.2 Capital and paid in surplus, less treasury stock			
16.3 Borrowed funds			
16.4 Net deposits on deposit-type contracts and other insurance liabilities	408,324,490	507,087,543	802,965,922
16.5 Dividends to stockholders			
16.6 Other cash provided (applied)	154,606,099	311,574,362	22,296,504
17. Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6)	909,704,127	818,813,444	825,429,040
RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS			
18. Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17) ..	29,965,187	(147,084,699)	43,778,378
19. Cash, cash equivalents and short-term investments:			
19.1 Beginning of year	821,842,798	778,064,420	778,064,420
19.2 End of period (Line 18 plus Line 19.1)	851,807,985	630,979,722	821,842,798
Note: Supplemental disclosures of cash flow information for non-cash transactions:			
20.0001. Bonds to Bonds Exchange	1,389,392,165	461,870,489	805,700,910
20.0002. Common Stocks to Common Stocks Exchange	331,975	1,824,242	1,787,656
20.0003. Settled reinsurance transactions with exchange of non-cash financial assets		33,118,423	33,118,423

EXHIBIT 1

DIRECT PREMIUMS AND DEPOSIT-TYPE CONTRACTS

	1 Current Year To Date	2 Prior Year To Date	3 Prior Year Ended December 31
1. Industrial life			
2. Ordinary life insurance	3,078,583,965	2,902,907,167	4,053,621,338
3. Ordinary individual annuities	5,621,362	5,464,790	16,395,612
4. Credit life (group and individual)			
5. Group life insurance	483,087,139	450,255,029	542,214,760
6. Group annuities			
7. A & H - group	2,272,847,057	2,191,528,586	2,922,618,691
8. A & H - credit (group and individual)			
9. A & H - other	145,779,809	148,050,200	196,515,804
10. Aggregate of all other lines of business			
11. Subtotal	5,985,919,332	5,698,205,772	7,731,366,205
12. Deposit-type contracts	400,299,899	381,726	456,747
13. Total	6,386,219,231	5,698,587,498	7,731,822,951
DETAILS OF WRITE-INS			
1001.			
1002.			
1003.			
1098. Summary of remaining write-ins for Line 10 from overflow page			
1099. Totals (Lines 1001 through 1003 plus 1098)(Line 10 above)			

NOTES TO FINANCIAL STATEMENTS

1. Summary of Significant Accounting Policies and Going Concern

A. Accounting Practices

The financial statements of The Guardian Life Insurance Company of America (the "Company") are presented on the basis of accounting practices prescribed or permitted by the New York State Department of Financial Services (the "Department").

The Department recognizes only statutory accounting practices prescribed or permitted by the state of New York for determining and reporting the financial condition and results of operations of an insurance company ("New York SAP"). The National Association of Insurance Commissioners' ("NAIC") promulgates the Accounting Practices and Procedures Manual ("NAIC SAP"), which includes accounting guidelines referred to as Statements of Statutory Accounting Principles ("SSAP's"). The Department adopted NAIC SAP with certain modifications, through the passage of Regulation 172, effective January 1, 2001, as amended. There were two material differences between the Company's capital, surplus and net income (loss) calculated in accordance with New York SAP and NAIC SAP for the period ended September 30, 2017 and December 31, 2016.

	<u>SSAP #</u>	<u>F/S Page</u>	<u>F/S Line #</u>	<u>2017</u>	<u>2016</u>
NET INCOME					
(1) State basis (Page 4, Line 35, Columns 1 & 2)	SSAP #1	4	35	<u>\$ 269,814,361</u>	<u>\$ 367,666,256</u>
(2) State Prescribed Practices that increase/(decrease) NAIC SAP:					
Impact on deferred premiums				<u>\$ 1,571,640</u>	<u>\$ 6,578,960</u>
Impact on admitted unearned premiums/allowances				<u>\$ (2,490,997)</u>	<u>\$ (4,663,304)</u>
(3) State Permitted Practices that increase/(decrease) NAIC SAP:				<u>\$ (919,357)</u>	<u>\$ 1,915,656</u>
(4) NAIC SAP (1-2-3=4)	SSAP #1	4	35	<u>\$ 268,895,004</u>	<u>\$ 369,581,912</u>
SURPLUS					
(5) State basis (Page 3, Line 38, Columns 1 & 2)	SSAP #1	3	38	<u>\$ 6,864,606,223</u>	<u>\$ 6,172,487,404</u>
(6) State Prescribed Practices that increase/(decrease) NAIC SAP:					
Impact on deferred premium				<u>\$ 134,541,727</u>	<u>\$ 132,970,087</u>
Impact on admitted unearned premiums/allowance				<u>\$ (57,942,889)</u>	<u>\$ (55,451,893)</u>
(7) State Permitted Practices that increase/(decrease) NAIC SAP:				<u>\$ _____</u>	<u>\$ _____</u>
(8) NAIC SAP (5-6-7=8)	SSAP #1	3	38	<u>\$ 6,941,205,061</u>	<u>\$ 6,250,005,598</u>

B. Use of Estimates in the Preparation of the Financial Statements

No Changes

C. Accounting Policy

No Changes

D. Going Concern

Not Applicable

2. Accounting Changes and Correction of Errors

No Changes

3. Business Combinations and Goodwill

No Changes

NOTES TO FINANCIAL STATEMENTS

4. Discontinued Operations

No Changes

5. Investments

A. Mortgage Loans, including Mezzanine Real Estate Loans

No Changes

B. Debt Restructuring

No Changes

C. Reverse Mortgages

No Changes

D. Loan-Backed Securities

(1) Prepayment assumptions for single class and multi-class mortgage-backed/asset-backed securities were obtained from issuers or broker-dealers through information services or internal estimates and are consistent with current interest rates and the economic environment. The Company uses IDC pricing service or broker dealer surveys in determining the market value of its loan backed securities.

(2) Not applicable

(3) Not applicable

(4)

All impaired securities (fair value is less than cost or amortized cost) for which an other-than-temporary impairment has not been recognized in earnings as a realized loss (including securities with a recognized other-than-temporary impairment for non-interest related declines when a non-recognized interest related impairment remains):

a. The aggregate amount of unrealized losses:

1. Less than 12 Months	\$	10,380,348
2. 12 Months or Longer	\$	8,889,954

b. The aggregate related fair value of securities with unrealized losses:

1. Less than 12 Months	\$	1,296,083,410
2. 12 Months or Longer	\$	360,710,224

(5) In reaching the conclusion that these impairments are not other-than-temporary, management considered many factors including: duration and severity of impairment, cash flow, investment sector stability, credit worthiness, financial condition of issuer, and intent and ability to hold to allow for recovery in value.

E. Repurchase Agreements and/or Securities Lending Transactions

Not applicable

F. Real Estate

No Changes

G. For investments in Low-Income Housing Tax Credits (LIHTC).

No Changes

H. Restricted Assets

No Changes

I. Working Capital Finance Investments

Not applicable

NOTES TO FINANCIAL STATEMENTS

J. Offsetting and netting Assets and Liabilities

	Gross Amount Recognized	Amount Offset*	Net Amount Presented on Financial Statements
(1) Assets			
Currency swaps	\$ 14,329,599		\$ 14,329,599
Index Participation Feature	107,368		107,368

* For derivative assets and derivative liabilities, the amount offset shall agree to Schedule DB, Part D, Section 1

(2) Liabilities			
Currency swaps	\$ 36,557,869		\$ 36,557,869

* For derivative assets and derivative liabilities, the amount offset shall agree to Schedule DB, Part D, Section 1

M. Short Sales

Not applicable

N. Prepayment Penalty and Acceleration Fees

	<u>General Account</u>	<u>Separate Account</u>
1. Number of CUSIPs		43
2. Aggregate Amount of Investment Income		19,135,560

6. Joint Ventures, Partnerships and Limited Liability Companies

No Changes

7. Investment Income

No Changes

8. Derivative Instruments

No Changes

9. Income Taxes

No Changes

10. Information Concerning Parent, Subsidiaries, Affiliates and Other Related Parties

No Changes

11. Debt

No Changes

NOTES TO FINANCIAL STATEMENTS

12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans

A. Defined Benefit Plan

1. - 3. - No change

4. Components of net periodic benefit cost

	Pension Benefits		Postretirement Benefits		Special or Contractual Benefits per SSAP No. 11	
	Nine months ended	Year ended	Nine months ended	Year ended	Nine months ended	Year ended
	9/30/2016	12/31/2016	9/30/2016	12/31/2016	9/30/2016	12/31/2016
a. Service cost	\$ 57,136,836	\$ 70,702,713	\$ 4,260,039	\$ 5,744,333	\$ -	\$ -
b. Interest cost	75,556,421	95,314,804	7,093,286	10,646,265	-	-
c. Expected return on plan assets	(98,319,209)	(131,802,646)	(6,941,836)	(10,252,618)	-	-
d. Amortization of unrecognized transition asset	392,250	523,000	-	-	-	-
e. Amount of recognized losses	43,822,209	45,890,494	2,381,708	17,279,160	-	-
f. Amount of prior service cost recognized	27,000	38,000	(1,743,230)	(8,391,949)	-	-
g. Amount of gain or loss recognized due to a settlement, curtailment, or special termination benefits	-	1,000	-	(3,176,050)	-	-
h. Total net periodic benefit cost	\$ 78,615,507	\$ 80,667,365	\$ 5,049,966	\$ 11,849,141	\$ -	\$ -

5. - 21. - No change

B. I. - No change

13. Capital and Surplus, Shareholders' Dividend Restrictions and Quasi-Reorganizations

- (1) No Changes
- (2) No Changes
- (3) No Changes
- (4) No Changes
- (5) No Changes
- (6) No Changes
- (7) No Changes
- (8) No Changes
- (9) No Changes
- (10) No Changes
- (11) No Changes
- (12) No Changes
- (13) No Changes

14. Liabilities, Contingencies and Assessments

No Changes

15. Leases

No Changes

NOTES TO FINANCIAL STATEMENTS

16. Information About Financial Instruments With Off-Balance Sheet Risk And Financial Instruments With Concentrations of Credit Risk

No Changes

17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities

A. Transfers of Receivables Reported as Sales

No Changes

B. Transfer and servicing of financial assets

No Changes

C. Wash Sales

No Changes

18. Gain or Loss to the Reporting Entity from Uninsured A&H Plans and the Uninsured Portion of Partially Insured Plans

No Changes

19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators

No Changes

NOTES TO FINANCIAL STATEMENTS

20. Fair Value

(A) The following tables summarize the Company's investments carried at fair value by their fair value hierarchy levels for the period ending September 30, 2017:

(1) Fair Value Measurement at Reporting Date

Description for each class of asset or liability	(Level 1)	(Level 2)	(Level 3)	Total
a. Assets at fair value				
Perpetual Preferred Stock				
Industrial and Misc	\$ -	\$ -	\$ -	\$ -
Total Perpetual Preferred Stocks	\$ -	\$ -	\$ -	\$ -
Bonds				
Industrial and Misc	\$ -	\$ 11,819,472	\$ -	\$ 11,819,472
Total Bonds	\$ -	\$ 11,819,472	\$ -	\$ 11,819,472
Common Stock				
Industrial and Misc	\$ -	\$ 543,770,085	\$ 323,120	\$ 544,093,205
Total Common Stock	\$ -	\$ 543,770,085	\$ 323,120	\$ 544,093,205
Derivative Assets				
Foreign exchange contracts	\$ -	\$ -	\$ -	\$ -
Total Derivatives	\$ -	\$ -	\$ -	\$ -
Total assets at fair value	\$ -	\$ 555,589,557	\$ 323,120	\$ 555,912,677
b. Liabilities at fair value				
Derivative Liabilities	\$ -	\$ -	\$ -	\$ -
Total liabilities at fair value	\$ -	\$ -	\$ -	\$ -

There were no transfers of perpetual preferred stock between levels 1 and 2.

(2) Fair Value Measurements in (Level 3) of Fair Value Hierarchy

Description	Ending Balance as of Prior Quarter End	Transfers into Level 3	Transfers out of Level 3	Total gains and (losses) included in Net Income	Total gains and (losses) included in Surplus	Purchases	Issuances	Sales	Settlements	Ending Balance as of Current Quarter End
a. Assets:										
Bonds										
Industrial & Miscellaneous (Unaffiliated)										-
Common Stock										
Industrial & Miscellaneous (Unaffiliated)	25,011	298,110								323,121
.....										
.....										
Total Assets	25,011	298,110	-	-	-	-	-	-	-	323,121
b. Liabilities										
.....										-
.....										-
.....										-
Total Liabilities	-	-	-	-	-	-	-	-	-	-

(3) Transfers are recognized at the end of the reporting period.

(4) The Company obtains the fair value of financial instruments held in its portfolio from various sources. These sources include published market quotes for active market exchange traded instruments, third party pricing vendors, investment banks which are lead market makers in certain markets, broker quotes and the use of internal valuation models that use market observable inputs when available and Company derived inputs when external inputs are not available or deemed to be inaccurate.

NOTES TO FINANCIAL STATEMENTS

Bonds:

Estimated fair values for bonds, other than private placement securities, are based on values provided by a third party pricing vendor using primarily observable market inputs. Observable inputs include benchmark yields, reported trades, market dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data.

Preferred Stock:

Estimated fair values for preferred stock, other than private placement securities, are based on values provided by a third party pricing vendor using primarily observable market inputs. Observable inputs include benchmark yields, reported trades, market dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data. Preferred stock is carried at fair value if impaired during the reporting period or carried at lower of cost or fair value based on the rating assigned by the SVO.

Common Stock:

Estimated fair value for unaffiliated common stock is determined using a quoted market price where available. When the Company cannot obtain a quoted market price directly, it relies on values provided by a third party pricing vendor, or values determined by estimates and assumptions based on internally derived information. The pricing vendor values these securities using observable market inputs, including reported trades, market dealer quotes, bids, offers and reference data. The fair value of common stock was \$544,093,205 at September 30, 2017. \$0 was valued based on quoted market prices from an active market for that identical investment and \$543,770,085 was valued based on quotes from third party pricing vendors for identical investments in markets that are not actively traded, or for similar investments that are actively traded and model derived valuations whose inputs are observable or whose significant value drivers are observable. Common stocks with an aggregate fair value of \$323,120 were determined by using estimates and assumptions based on internally derived information.

Mortgage Loans:

The estimated fair value of the mortgage loan portfolio is derived primarily using a loan value matrix using significant unobservable inputs. The inputs used in the matrix include (1) the weighted average cash flow and average term to maturity for each individual loan; (2) a base spread over the U.S. Treasury rate and (3) an internally computed credit rating that is used to derive the appropriate credit spread. At September 30, 2017, there were no mortgage loans carried at fair value.

Real Estate:

Real estate properties that are designated as held for sale are carried on the balance sheet at the lower of their depreciated cost basis adjusted for any previous impairment write-downs or fair value less cost to sell. At September 30, 2017, the Company had no property in the held for sale category. The fair value of this property is based on what management believes to be a market price based on a bid received at auction from a third party.

Derivatives:

Derivative instruments are valued through the use of quoted market prices for exchange-traded derivatives (Level 1), third party pricing model and a third party pricing service for over-the-counter ("OTC") traded derivatives (Level 2) and by using internally developed estimates and assumptions when no quoted market price or third party vendor price is available

(5) Not applicable

B. Not applicable

C. Aggregate fair value for all financial instruments and the level within the fair value hierarchy in which the fair value measurements in their entirety fall.

Type of Financial Instrument	Aggregate Fair Value	Admitted Assets	(Level 1)	(Level 2)	(Level 3)	Not Practicable (Carrying Value)
Bonds	\$ 39,907,599,870	\$ 37,966,478,604	\$ 2,162,738,847	\$ 34,584,604,136	\$ 3,160,256,887	
Common Stock	544,093,205	544,093,205	-	543,770,085	323,120	
Perpetual Preferred Stock	33,866,936	25,986,092	-	-	33,866,936	
Mortgage Loans	3,829,655,561	3,722,511,212	-	-	3,829,655,561	
Derivative Assets	-	-	-	-	-	
Derivative Liabilities	\$ -	\$ -	\$ -	\$ -	\$ -	

D. Not applicable

NOTES TO FINANCIAL STATEMENTS

21. Other Items

- A. Unusual or Infrequent Items
No Changes
- B. Trouble Debt Restructuring: Debtors
No Changes.
- C. Other disclosures
No Changes
- D. Business Interruption Insurance Recoveries
No Changes
- E. State Transferable and Non-Transferable Tax Credits
No Changes
- F. Sub-prime, Alt-A and other Below-prime Mortgage Related Risk Exposure
No Changes
- G. Retained Assets
No Changes
- H. Not Applicable

22. Events Subsequent

No Changes

23. Reinsurance

No Changes

24. Retrospectively Rated Contracts & Contracts Subject to Re-determination

- A. Not applicable
- B. Not applicable
- C. Not applicable
- D. Not applicable
- E. Not Applicable

NOTES TO FINANCIAL STATEMENTS

25. Change in Incurred Losses and Loss Adjustment Expenses

Activity in the liability for unpaid accident & health claims and claim reserves is summarized as follows:

	<u>09/30/2017</u>	<u>12/31/2016</u>
Balance of Unpaid A&H Claims and Claim Reserves, net of Reinsurance Recoverable at January 1	\$ 3,788,305,380	\$ 3,574,645,654
Incurred related to:		
Current year	1,834,718,848	2,388,829,870
Prior year	(109,050,941)	(90,285,723)
Total incurred	<u>1,725,667,907</u>	<u>2,298,544,147</u>
Paid related to:		
Current year	1,128,416,917	1,546,907,598
Prior year	468,039,119	537,976,823
Total paid	<u>1,596,456,036</u>	<u>2,084,884,421</u>
Balance of Unpaid A&H Claims and Claim Reserves, net of Reinsurance Recoverable at September 30, 2017	<u>\$ 3,917,517,251</u>	<u>\$ 3,788,305,380</u>

26. Intercompany Pooling Arrangements

No Changes

27. Structured Settlements

No Changes

28. Health Care Receivables

No Changes

29. Participating Policies

No Changes

30. Premium Deficiency Reserve - Health

Not applicable

31. Reserves for Life Contracts and Deposit-Type Contracts

No Changes

32. Analysis of Annuity Actuarial Reserves and Deposit Liabilities by Withdrawal Characteristics

No Changes

33. Premium and Annuity Considerations Deferred and Uncollected

No Changes

34. Separate Accounts

No Changes

35. Loss/Claim Adjustment Expenses

No Changes

GENERAL INTERROGATORIES

PART 1 - COMMON INTERROGATORIES

GENERAL

- 1.1 Did the reporting entity experience any material transactions requiring the filing of Disclosure of Material Transactions with the State of Domicile, as required by the Model Act? Yes [] No [X]
- 1.2 If yes, has the report been filed with the domiciliary state? Yes [] No []
- 2.1 Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity? Yes [] No [X]
- 2.2 If yes, date of change:
- 3.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer? Yes [] No [X]
If yes, complete Schedule Y, Parts 1 and 1A.
- 3.2 Have there been any substantial changes in the organizational chart since the prior quarter end? Yes [] No [X]
- 3.3 If the response to 3.2 is yes, provide a brief description of those changes.
- 4.1 Has the reporting entity been a party to a merger or consolidation during the period covered by this statement? Yes [] No [X]
- 4.2 If yes, provide the name of the entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.

1 Name of Entity	2 NAIC Company Code	3 State of Domicile

5. If the reporting entity is subject to a management agreement, including third-party administrator(s), managing general agent(s), attorney-in-fact, or similar agreement, have there been any significant changes regarding the terms of the agreement or principals involved? Yes [] No [X] N/A []
If yes, attach an explanation.
- 6.1 State as of what date the latest financial examination of the reporting entity was made or is being made. 12/31/2013
- 6.2 State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released. 12/31/2013
- 6.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date). 06/19/2015
- 6.4 By what department or departments?
New York State Department of Financial Services
- 6.5 Have all financial statement adjustments within the latest financial examination report been accounted for in a subsequent financial statement filed with Departments? Yes [X] No [] N/A []
- 6.6 Have all of the recommendations within the latest financial examination report been complied with? Yes [X] No [] N/A []
- 7.1 Has this reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period? Yes [] No [X]
- 7.2 If yes, give full information:
- 8.1 Is the company a subsidiary of a bank holding company regulated by the Federal Reserve Board? Yes [] No [X]
- 8.2 If response to 8.1 is yes, please identify the name of the bank holding company.
- 8.3 Is the company affiliated with one or more banks, thrifts or securities firms? Yes [X] No []
- 8.4 If response to 8.3 is yes, please provide below the names and location (city and state of the main office) of any affiliates regulated by a federal regulatory services agency (i.e. the Federal Reserve Board (FRB), the Office of the Comptroller of the Currency (OCC), the Federal Deposit Insurance Corporation (FDIC) and the Securities Exchange Commission (SEC)) and identify the affiliate's primary federal regulator.

1 Affiliate Name	2 Location (City, State)	3 FRB	4 OCC	5 FDIC	6 SEC
Park Avenue Institutional Advisers LLC	New York, NY	NO	NO	NO	YES
Park Avenue Securities LLC	New York, NY	NO	NO	NO	YES

GENERAL INTERROGATORIES

- 9.1 Are the senior officers (principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions) of the reporting entity subject to a code of ethics, which includes the following standards? Yes [X] No []
 (a) Honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships;
 (b) Full, fair, accurate, timely and understandable disclosure in the periodic reports required to be filed by the reporting entity;
 (c) Compliance with applicable governmental laws, rules and regulations;
 (d) The prompt internal reporting of violations to an appropriate person or persons identified in the code; and
 (e) Accountability for adherence to the code.
- 9.11 If the response to 9.1 is No, please explain:
- 9.2 Has the code of ethics for senior managers been amended? Yes [X] No []
- 9.21 If the response to 9.2 is Yes, provide information related to amendment(s).
 Senior Managers do not have a separate Code of Conduct. However, the Company-wide Code has been updated for 2017 to reflect changes in current regulation. This is within the normal scope of business practice and is done so with the approval of senior management.
- 9.3 Have any provisions of the code of ethics been waived for any of the specified officers? Yes [] No [X]
- 9.31 If the response to 9.3 is Yes, provide the nature of any waiver(s).

FINANCIAL

- 10.1 Does the reporting entity report any amounts due from parent, subsidiaries or affiliates on Page 2 of this statement? Yes [X] No []
- 10.2 If yes, indicate any amounts receivable from parent included in the Page 2 amount: \$

INVESTMENT

- 11.1 Were any of the stocks, bonds, or other assets of the reporting entity loaned, placed under option agreement, or otherwise made available for use by another person? (Exclude securities under securities lending agreements.) Yes [X] No []
- 11.2 If yes, give full and complete information relating thereto:
 Emoney Preferred Stock Book Value of 25,986,092
12. Amount of real estate and mortgages held in other invested assets in Schedule BA: \$
13. Amount of real estate and mortgages held in short-term investments: \$
- 14.1 Does the reporting entity have any investments in parent, subsidiaries and affiliates? Yes [X] No []
- 14.2 If yes, please complete the following:

	1 Prior Year-End Book/Adjusted Carrying Value	2 Current Quarter Book/Adjusted Carrying Value
14.21 Bonds	\$ 14,124,961	\$ 14,124,961
14.22 Preferred Stock	\$	\$
14.23 Common Stock	\$ 1,050,191,379	\$ 1,076,243,891
14.24 Short-Term Investments	\$	\$
14.25 Mortgage Loans on Real Estate	\$	\$
14.26 All Other	\$ 857,528,826	\$ 814,851,792
14.27 Total Investment in Parent, Subsidiaries and Affiliates (Subtotal Lines 14.21 to 14.26)	\$ 1,921,845,166	\$ 1,905,220,644
14.28 Total Investment in Parent included in Lines 14.21 to 14.26 above	\$	\$

- 15.1 Has the reporting entity entered into any hedging transactions reported on Schedule DB? Yes [X] No []
- 15.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state? Yes [X] No []
 If no, attach a description with this statement.

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA
GENERAL INTERROGATORIES

16. For the reporting entity's security lending program, state the amount of the following as of the current statement date:
- 16.1 Total fair value of reinvested collateral assets reported on Schedule DL, Parts 1 and 2\$
- 16.2 Total book adjusted/carrying value of reinvested collateral assets reported on Schedule DL, Parts 1 and 2\$
- 16.3 Total payable for securities lending reported on the liability page\$

17. Excluding items in Schedule E - Part 3 - Special Deposits, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Section 1, III - General Examination Considerations, F. Outsourcing of Critical Functions, Custodial or Safekeeping Agreements of the NAIC Financial Condition Examiners Handbook? Yes [X] No []
- 17.1 For all agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

1 Name of Custodian(s)	2 Custodian Address
JP Morgan Chase	270 Park Avenue, Floor 41, New York, NY 10017

- 17.2 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

1 Name(s)	2 Location(s)	3 Complete Explanation(s)
.....

- 17.3 Have there been any changes, including name changes, in the custodian(s) identified in 17.1 during the current quarter? Yes [] No [X]
- 17.4 If yes, give full information relating thereto:

1 Old Custodian	2 New Custodian	3 Date of Change	4 Reason
.....

- 17.5 Investment management – Identify all investment advisors, investment managers, broker/dealers, including individuals that have the authority to make investment decisions on behalf of the reporting entity. For assets that are managed internally by employees of the reporting entity, note as such. ["...that have access to the investment accounts"; "...handle securities"]

1 Name of Firm or Individual	2 Affiliation
Isaac Lowenbraun	I.....
Paul Gillin	I.....
Charles Golden	I.....
Keith Simon	I.....
Martin Vernon	I.....
John Gargana	I.....
Rob Simmons	I.....
Rob Crimmins	I.....
David Marmon	I.....
Stewart Johnson	I.....
Kampoleak Pal	I.....
Kevin Booth	I.....
Demetrios Tsaparas	I.....
Brian Keating	I.....
Tom Donohue	I.....
William Lee	I.....
Paul Jablansky	I.....
Douglas Gaylor	I.....
Douglas Dupont	I.....
Tim Cashman	I.....

- 17.5097 For those firms/individuals listed in the table for Question 17.5, do any firms/individuals unaffiliated with the reporting entity (i.e. designated with a "U") manage more than 10% of the reporting entity's assets? Yes [] No [X]
- 17.5098 For firms/individuals unaffiliated with the reporting entity (i.e. designated with a "U") listed in the table for Question 17.5, does the total assets under management aggregate to more than 50% of the reporting entity's assets? Yes [] No [X]

- 17.6 For those firms or individuals listed in the table for 17.5 with an affiliation code of "A" (affiliated) or "U" (unaffiliated), provide the information for the table below.

1 Central Registration Depository Number	2 Name of Firm or Individual	3 Legal Entity Identifier (LEI)	4 Registered With	5 Investment Management Agreement (IMA) Filed
.....

- 18.1 Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Investment Analysis Office been followed? Yes [X] No []
- 18.2 If no, list exceptions:

THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

Bonds Not Filed with the SVO

EXHIBIT A

Page 1

As of September 30, 2017

<u>CUSIP</u>	<u>Description</u>	<u>Interest</u>	<u>Maturity</u>
04317@AV0	ARTHUR J. GALLAGHER & CO.	4.09	06/27/2027
04317@AW8	ARTHUR J GALLAGHER & CO	4.09	08/02/2027
14456#AA4	CARRIX, INC	4.96	07/31/2027
14456#AB2	CARRIX, INC	5.06	07/31/2029
40465@AA0	HSRE CORE HOLDING I, LLC	4.13	07/05/2025
40465@AB8	HSRE CORE HOLDING I, LLC	4.23	07/05/2026
40465@AC6	HSRE CORE HOLDING, I, LLC	4.30	04/03/2027
56081#BE9	MAJOR LEAGUE BASEBALL TRUST	2.64	12/10/2023
56081#BF6	MAJOR LEAGUE BASEBALL TRUST	2.92	12/10/2026
74992*AC9	RXR REALTY LLC	4.80	05/04/2022
83088GB*5	SKYWAY CONCESSION COMPANY LLC	3.66	07/10/2024
83088GB@3	SKYWAY CONCESSION COMPANY LLC	4.01	07/10/2029
838518CH3	SOUTH JERSEY INDUSTRIES INC. PRIV PLACE	3.22	08/16/2024
838518D*6	SOUTH JERSEY INDUSTRIES INC.	3.46	08/16/2027
88150*AC7	TERRENO REALTY LLC	3.99	07/07/2026
BS0817178	SEGRO PLC	1.77	08/17/2027
EB0920174	KEYERA ENERGY LIMITED PARTNERSHIP*	3.68	09/20/2027
G0827#BKS	BARRATT DEVELOPMENTS PLC	2.77	08/23/2027
G1745*AR2	BROOKFIELD UTILITIES ISSUER UK PLC	2.62	11/10/2026
G6093#AB0	APTARGROUP UK HOLDING	1.17	07/19/2024
G6363#AA5	NAC AVIATION 29 DAC PRIV PLACE	4.17	06/29/2022
G6363#AB3	NAC AVIATION 29 DAC PRIV PLACE	4.53	06/29/2024
G7332#AF0	RRPF ENGINE LEASING LIMITED AND RRP ENG	2.77	04/13/2022
G9605#AJ8	WHITBREAD GROUP PLC	2.63	08/16/2027
G9850@AG8	YORKSHIRE WATER SERVICES	5.07	01/05/2022
GF0913178	DCC TREASURY 2014 LIMITED	1.96	09/13/2027
NS224#AH3	LEKKERLAND FINANCE B.V.	1.87	08/16/2027
Q3261#AP1	DOWNER GROUP	4.57	07/08/2025
R1895#AC7	E-CO ENERGI HOLDING AS	2.96	07/27/2027
TP0711170	QIC FINANCE (SHOPPING CENTER FUND) PTY	3.96	07/11/2029
	TOTAL ISSUES:	30	

THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

Preferred Stocks Not Filed with the SVO

EXHIBIT A

As of September 30, 2017

<u>CUSIP</u>	<u>Description</u>	<u>Interest</u>	<u>Maturity</u>
	NONE		
	TOTAL ISSUES:	0	

GENERAL INTERROGATORIES**PART 2 - LIFE & HEALTH**

1.	Report the statement value of mortgage loans at the end of this reporting period for the following categories:	1 Amount
1.1	Long-Term Mortgages In Good Standing	
1.11	Farm Mortgages	\$
1.12	Residential Mortgages	\$
1.13	Commercial Mortgages	\$ 3,722,511,211
1.14	Total Mortgages in Good Standing	\$ 3,722,511,211
1.2	Long-Term Mortgages In Good Standing with Restructured Terms	
1.21	Total Mortgages in Good Standing with Restructured Terms.....	\$
1.3	Long-Term Mortgage Loans Upon which Interest is Overdue more than Three Months	
1.31	Farm Mortgages	\$
1.32	Residential Mortgages	\$
1.33	Commercial Mortgages	\$
1.34	Total Mortgages with Interest Overdue more than Three Months	\$
1.4	Long-Term Mortgage Loans in Process of Foreclosure	
1.41	Farm Mortgages	\$
1.42	Residential Mortgages	\$
1.43	Commercial Mortgages	\$
1.44	Total Mortgages in Process of Foreclosure	\$
1.5	Total Mortgage Loans (Lines 1.14 + 1.21 + 1.34 + 1.44) (Page 2, Column 3, Lines 3.1 + 3.2)	\$ 3,722,511,211
1.6	Long-Term Mortgages Foreclosed, Properties Transferred to Real Estate in Current Quarter	
1.61	Farm Mortgages	\$
1.62	Residential Mortgages	\$
1.63	Commercial Mortgages	\$
1.64	Total Mortgages Foreclosed and Transferred to Real Estate	\$
2.	Operating Percentages:	
2.1	A&H loss percent	67.000 %
2.2	A&H cost containment percent	%
2.3	A&H expense percent excluding cost containment expenses	33.000 %
3.1	Do you act as a custodian for health savings accounts?	Yes [] No [X]
3.2	If yes, please provide the amount of custodial funds held as of the reporting date	\$
3.3	Do you act as an administrator for health savings accounts?	Yes [] No [X]
3.4	If yes, please provide the balance of the funds administered as of the reporting date	\$

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

SCHEDULE S - CEDED REINSURANCE

Showing All New Reinsurance Treaties - Current Year to Date

1 NAIC Company Code	2 ID Number	3 Effective Date	4 Name of Reinsurer	5 Domiciliary Jurisdiction	6 Type of Reinsurance Ceded	7 Type of Reinsurer	8 Certified Reinsurer Rating (1 through 6)	9 Effective Date of Certified Reinsurer Rating
NONE								

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA
SCHEDULE T - PREMIUMS AND ANNUITY CONSIDERATIONS

Current Year To Date - Allocated by States and Territories

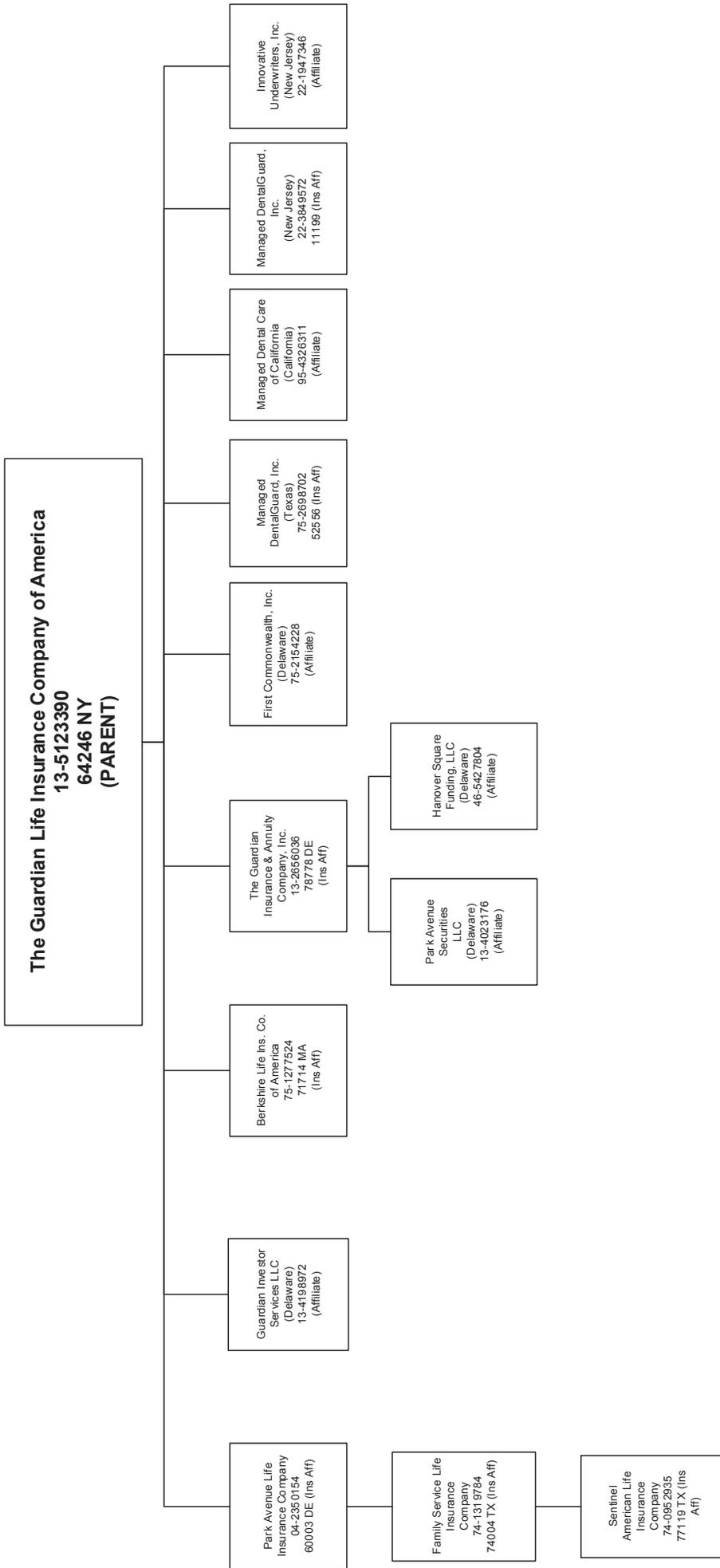
	1	Direct Business Only					7	
		Life Contracts		4 Accident and Health Insurance Premiums, Including Policy Membership and Other Fees	5 Other Considerations	6 Total Columns 2 Through 5		
States, Etc.	Active Status	2 Life Insurance Premiums	3 Annuity Considerations					
1. Alabama	AL	L	27,436,767		33,339,036		60,775,803	
2. Alaska	AK	L	1,866,525		3,104,845		4,971,370	
3. Arizona	AZ	L	26,466,927	111,249	33,065,739		59,643,915	
4. Arkansas	AR	L	7,439,561		11,574,851		19,014,412	
5. California	CA	L	184,034,406	643,947	327,768,492		512,446,845	
6. Colorado	CO	L	31,889,092	66,970	17,891,207		49,847,270	
7. Connecticut	CT	L	68,212,008	132,416	30,467,754		98,812,178	
8. Delaware	DE	L	8,475,689		3,644,795		12,120,484	
9. District of Columbia	DC	L	8,523,032	176,878	15,684,080		24,383,989	
10. Florida	FL	L	212,579,288	1,068,837	201,175,917		414,824,042	
11. Georgia	GA	L	97,717,497	1,156,692	70,162,248		169,036,437	574
12. Hawaii	HI	L	24,213,637		4,825,666		29,039,302	
13. Idaho	ID	L	2,200,343		1,712,160		3,912,502	
14. Illinois	IL	L	77,278,733	116,496	126,247,199		203,642,428	
15. Indiana	IN	L	37,447,354		49,512,184		86,959,538	
16. Iowa	IA	L	24,130,315		4,377,827		28,508,142	
17. Kansas	KS	L	6,128,221		15,433,671		21,561,891	
18. Kentucky	KY	L	17,951,517		25,203,849		43,155,366	
19. Louisiana	LA	L	33,300,411		27,498,835		60,799,245	
20. Maine	ME	L	6,808,601		1,484,706		8,293,307	
21. Maryland	MD	L	54,910,406		46,898,661		101,809,067	
22. Massachusetts	MA	L	118,569,694	229,477	62,464,836		181,264,007	207,855
23. Michigan	MI	L	36,412,030	35,782	67,176,655		103,624,467	
24. Minnesota	MN	L	48,719,219	110,921	16,057,335		64,887,474	
25. Mississippi	MS	L	16,336,382		25,424,154		41,760,535	
26. Missouri	MO	L	23,187,120		50,993,930		74,181,050	
27. Montana	MT	L	8,411,117		6,312,973		14,724,090	
28. Nebraska	NE	L	6,587,120		5,624,183		12,211,304	
29. Nevada	NV	L	21,186,378		20,259,545		41,445,923	
30. New Hampshire	NH	L	16,409,916		5,075,829		21,485,745	
31. New Jersey	NJ	L	302,911,639	1,039,161	96,521,815		400,472,614	15,000
32. New Mexico	NM	L	3,588,027		3,397,901		6,985,928	
33. New York	NY	L	675,104,481	2,895,792	299,187,660		977,187,932	400,003,659
34. North Carolina	NC	L	61,961,154	125,311	54,625,136		116,711,600	72,811
35. North Dakota	ND	L	5,720,788		1,823,675		7,544,462	
36. Ohio	OH	L	93,261,179	428,171	97,969,400		191,658,749	
37. Oklahoma	OK	L	12,993,447		15,733,318		28,726,765	
38. Oregon	OR	L	24,583,760		20,191,810		44,775,570	
39. Pennsylvania	PA	L	148,189,553	53,778	93,208,729		241,452,061	
40. Rhode Island	RI	L	5,642,617	26,784	1,506,532		7,175,934	
41. South Carolina	SC	L	29,277,258		41,489,829		70,767,088	
42. South Dakota	SD	L	2,614,267		1,979,208		4,593,475	
43. Tennessee	TN	L	36,056,595	362,440	38,823,844		75,242,879	
44. Texas	TX	L	142,069,938	530,913	201,836,883		344,437,734	
45. Utah	UT	L	12,263,822		7,877,968		20,141,790	
46. Vermont	VT	L	2,101,631	225	616,973		2,718,829	
47. Virginia	VA	L	62,067,807	207,193	61,535,844		123,810,844	
48. Washington	WA	L	16,277,399		15,395,304		33,672,702	
49. West Virginia	WV	L	7,584,259		12,774,585		20,358,844	
50. Wisconsin	WI	L	24,988,488		20,130,167		45,118,655	
51. Wyoming	WY	L	2,500,266		1,281,625		3,781,891	
52. American Samoa	AS	N	179		2,031		2,210	
53. Guam	GU	N						
54. Puerto Rico	PR	N	141,042		33,450		174,492	
55. U.S. Virgin Islands	VI	N	2,564		11,524		14,088	
56. Northern Mariana Islands	MP	N						
57. Canada	CAN	N	101,093		45,331		146,424	
58. Aggregate Other Aliens	OT	XXX	15,312,362		44,344		15,356,706	
59. Subtotal	(a)	51	2,944,144,921	9,519,433	2,398,508,048		5,352,172,402	400,299,899
90. Reporting entity contributions for employee benefits plans		XXX	2,213,684		1,000,369		3,214,052	
91. Dividends or refunds applied to purchase paid-up additions and annuities		XXX	479,667,996	503,990			480,171,985	
92. Dividends or refunds applied to shorten endowment or premium paying period		XXX						
93. Premium or annuity considerations waived under disability or other contract provisions		XXX	13,235,025		8,634,847		21,869,873	
94. Aggregate or other amounts not allocable by State		XXX	118,351,121				118,351,121	
95. Totals (Direct Business)		XXX	3,557,612,747	10,023,422	2,408,143,264		5,975,779,433	400,299,899
96. Plus Reinsurance Assumed		XXX	26,313,401		360,347,017		386,660,419	
97. Totals (All Business)		XXX	3,583,926,148	10,023,422	2,768,490,281		6,362,439,852	400,299,899
98. Less Reinsurance Ceded		XXX	208,730,418		141,361,056		350,091,475	
99. Totals (All Business) less Reinsurance Ceded		XXX	3,375,195,730	10,023,422	2,627,129,225		6,012,348,377	400,299,899
DETAILS OF WRITE-INS								
58001. Other alien		XXX	15,312,362		44,344		15,356,706	
58002.		XXX						
58003.		XXX						
58998. Summary of remaining write-ins for Line 58 from overflow page		XXX						
58999. Totals (Lines 58001 through 58003 plus 58998)(Line 58 above)		XXX	15,312,362		44,344		15,356,706	
9401. Paid-up		XXX	118,351,121				118,351,121	
9402.		XXX						
9403.		XXX						
9498. Summary of remaining write-ins for Line 94 from overflow page		XXX						
9499. Totals (Lines 9401 through 9403 plus 9498)(Line 94 above)		XXX	118,351,121				118,351,121	

(L) Licensed or Chartered - Licensed Insurance Carrier or Domiciled RRG; (R) Registered - Non-domiciled RRGs; (Q) Qualified - Qualified or Accredited Reinsurer; (E) Eligible - Reporting Entities eligible or approved to write Surplus Lines in the state; (N) None of the above - Not allowed to write business in the state.

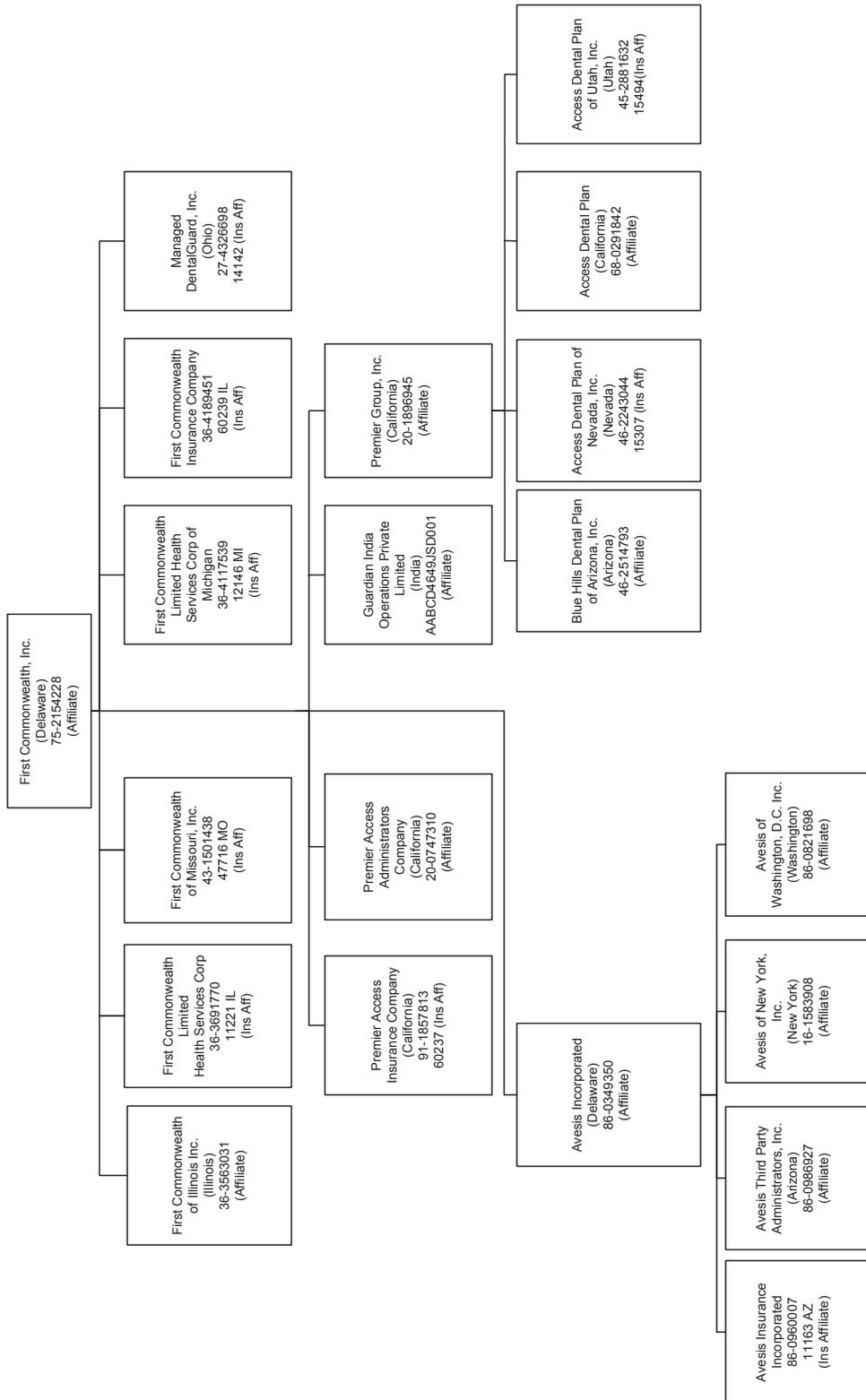
(a) Insert the number of L responses except for Canada and Other Alien.

Premiums and annuity considerations are allocated on the basis of the address which has been designated by the policyholder for premium notice purposes.

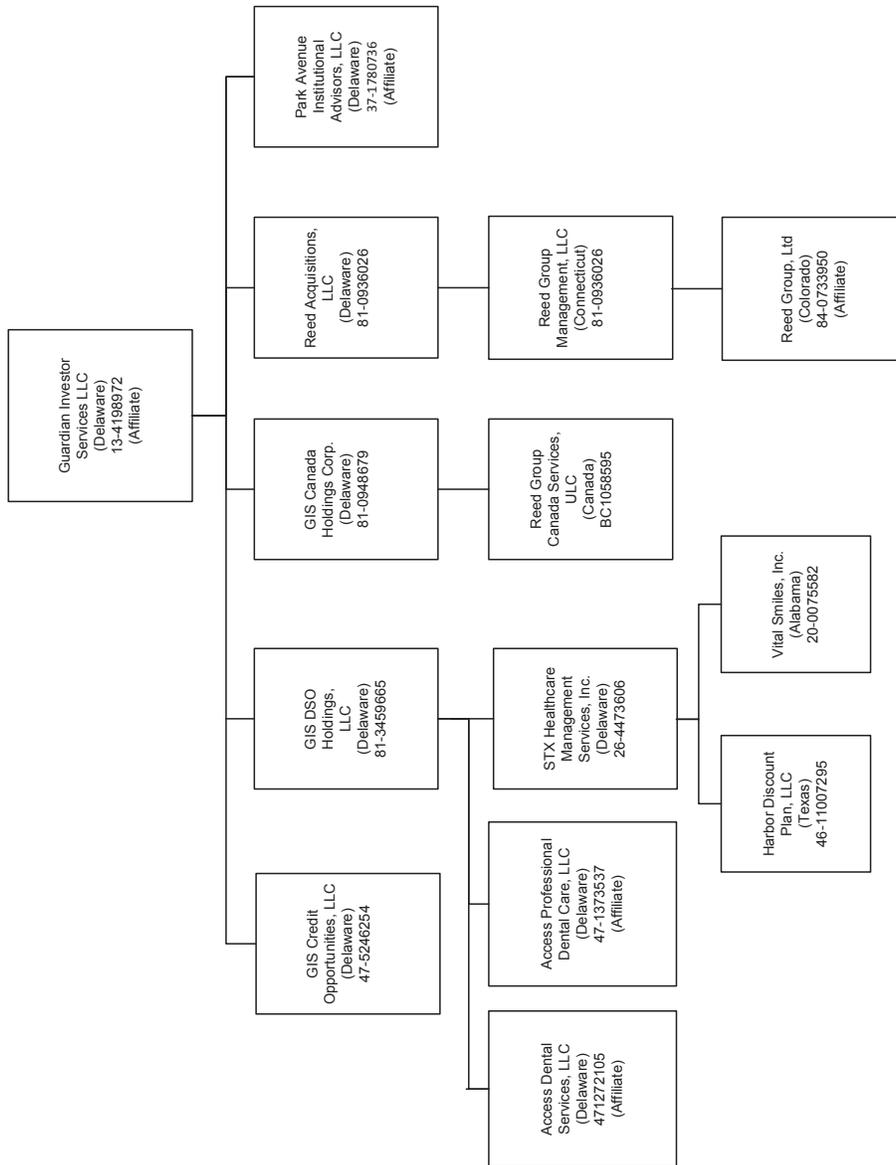
STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA



STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA



STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA



STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

SCHEDULE Y

PART 1A - DETAIL OF INSURANCE HOLDING COMPANY SYSTEM

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
Group Code	Group Name	NAIC Company Code	ID Number	Federal RSSD	CIK	Name of Securities Exchange if Publicly Traded (U.S. or International)	Names of Parent, Subsidiaries or Affiliates	Dominant Location	Relationship to Reporting Entity	Directly Controlled by (Name of Entity/Person)	Type of Control (Ownership, Board, Management, Attorney-in-Fact, Influence, Other)	Control is Ownership Provide Percentage	Ultimate Controlling Entity/Person(s)	Is an SCA Filing Required? (Y/N)	
0429	The Guardian Life Insurance Co. of America	6426	13-512330	3981309	000091849		The Guardian Life Insurance Co. of America	IN		The Guardian Life Insurance Co. of America	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0429	The Guardian Life Insurance Co. of America	6003	04-2350154				Park Avenue Life Insurance Company	DE	IA		Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0429	The Guardian Life Insurance Co. of America	7404	74-131974				Family Service Life Insurance Company	TX	IA	Park Avenue Life Insurance Company	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0429	The Guardian Life Insurance Co. of America	7719	74-052335				Sentinel American Life Insurance Company	TX	IA	Family Service Life Insurance Company	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0429	The Guardian Life Insurance Co. of America	7878	13-265636		000044633		The Guardian Insurance & Annuity Co., Inc.	DE	IA	The Guardian Life Insurance Co. of America	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0000	The Guardian Life Insurance Co. of America		13-4023176		000107640		Park Avenue Securities LLC	DE	N/A	The Guardian Insurance & Annuity Co., Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0000	The Guardian Life Insurance Co. of America		95-426311				Managed Dental Care of California	CA	N/A	The Guardian Life Insurance Co. of America	Ownership	100.000	The Guardian Life Insurance Co. of America	Y	
0429	The Guardian Life Insurance Co. of America	1121	22-1947346				Innovative Underwriters Inc.	NJ	N/A	The Guardian Life Insurance Co. of America	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0000	The Guardian Life Insurance Co. of America		36-3981770				First Commonwealth Ltd Health Sys Corp	IL	IA	First Commonwealth Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0429	The Guardian Life Insurance Co. of America	4716	36-356301				First Commonwealth of Illinois Inc.	IL	N/A	First Commonwealth Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0429	The Guardian Life Insurance Co. of America	12146	43-1501438				First Commonwealth of Missouri, Inc.	MO	IA	First Commonwealth Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0429	The Guardian Life Insurance Co. of America	60239	36-417539				First Commonwealth Ltd Hth Sys Corp of Ill	IL	IA	First Commonwealth Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0000	The Guardian Life Insurance Co. of America	7174	75-2154228		0001001493		First Commonwealth Insurance Company	IL	IA	First Commonwealth Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	Y	
0429	The Guardian Life Insurance Co. of America	52556	75-1277524	2391878			Berkshire Life Ins. Co. of America	IA	IA	The Guardian Life Insurance Co. of America	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0429	The Guardian Life Insurance Co. of America	11189	75-2689702				Managed Dental/Guard Inc. (Texas)	TX	IA	The Guardian Life Insurance Co. of America	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0429	The Guardian Life Insurance Co. of America	14142	22-3846572				Managed Dental/Guard Inc. (New Jersey)	NJ	IA	The Guardian Life Insurance Co. of America	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0000	The Guardian Life Insurance Co. of America		13-4198972		0000041827		Guardian Investor Services LLC	DE	N/A	The Guardian Life Insurance Co. of America	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0000	The Guardian Life Insurance Co. of America		84-0733950				Reed Group, Ltd	CO	N/A	Guardian Investor Services LLC	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0429	The Guardian Life Insurance Co. of America	60237	46-5427804				Henover Square Funding, LLC	DE	N/A	The Guardian Insurance & Annuity Co., Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0429	The Guardian Life Insurance Co. of America	15194	91-1857813				Premier Access Insurance Company	CA	IA	First Commonwealth Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0429	The Guardian Life Insurance Co. of America	15307	46-2243044				Access Dental Plan of Utah, Inc.	UT	IA	First Commonwealth Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0000	The Guardian Life Insurance Co. of America		47-1373537				Access Dental Plan of Nevada, Inc.	NV	IA	First Commonwealth Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0000	The Guardian Life Insurance Co. of America		88-0291842				Access Professional Dental Care, LLC	DE	N/A	Guardian Investor Services LLC	Other	100.000	The Guardian Life Insurance Co. of America	N	
0000	The Guardian Life Insurance Co. of America		47-1272105				Access Dental Plan	CA	N/A	First Commonwealth Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
0000	The Guardian Life Insurance Co. of America						Access Dental Services, LLC	DE	N/A	Guardian Investor Services LLC	Other	100.000	The Guardian Life Insurance Co. of America	N	

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

SCHEDULE Y

PART 1A - DETAIL OF INSURANCE HOLDING COMPANY SYSTEM

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
Group Code	Group Name	NAIC Company Code	ID Number	Federal RSSD	CIK	Name of Securities Exchange if Publicly Traded (U.S. or International)	Names of Parent, Subsidiaries Or Affiliates	Dominant Location	Relationship to Reporting Entity	Directly Controlled by (Name of Entity/Person)	Type of Control (Ownership, Board, Management, Attorney-in-Fact, Influence, Other)	If Control is Ownership Provide Percentage	Ultimate Controlling Entity/Person(s)	Is an SCA Filing Required? (Y/N)	
..0000	The Guardian Life Insurance Co. of America						Guardian India Operations Private Limited	IN	N/A	First Commonwealth Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America		20-077310				Premier Access Administrators Company	CA	N/A	First Commonwealth Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America		20-189845				Premier Group, Inc.	CA	IA	First Commonwealth Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America		46-2514730				Blue Hills Dental Plan of Arizona, Inc.	AZ	N/A	Guardian Investor Services LLC	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America		86-0348350				Avesis Incorporated	DE	IA	First Commonwealth Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0429	The Guardian Life Insurance Co. of America	..1163	86-096007				Avesis Insurance Incorporated	AZ	N/A	First Commonwealth Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America		86-096827				Avesis Third Party Administrators, Inc	AZ	N/A	First Commonwealth Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America		16-158308				Avesis of New York, Inc	NY	N/A	First Commonwealth Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America		86-0821638				Avesis of Washington D.C. Inc.	VA	N/A	First Commonwealth Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America		37-1780736				Park Avenue Institutional Advisors LLC	DE	N/A	Guardian Investor Services LLC	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America		81-0948673				GIS Canada Holdings Corp	DE	N/A	Guardian Investor Services LLC	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America		81-0586026				Reed Group Canada Services LLC	PM	N/A	Guardian Investor Services LLC	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America		81-0586026				Reed Acquisitions LLC	DE	N/A	Guardian Investor Services LLC	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America		04-3351304				Reed Group Management LLC	CT	N/A	Guardian Investor Services LLC	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America		13-4198972		0000041827		Guardian Investor Services, LLC	DE	N/A	The Guardian Life Insurance Co. of America	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America		81-3453655				GIS DSO Holdings, LLC	DE	N/A	Guardian Investor Services, LLC	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America		26-4473806				STX Healthcare Management Services, Inc.	DE	N/A	GIS DSO Holdings, LLC	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America		20-0075582				Vital Shires, Inc.	AL	N/A	STX Healthcare Management Services, Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America		47-5248254				Herbor Discount Plan LLC	TX	N/A	STX Healthcare Management Services, Inc.	Ownership	100.000	The Guardian Life Insurance Co. of America	N	
..0000	The Guardian Life Insurance Co. of America						GIS Credit Opportunities, LLC	DE	N/A	Guardian Investor Services, LLC	Ownership	100.000	The Guardian Life Insurance Co. of America	N	

Asterisk	Explanation

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA
SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES

The following supplemental reports are required to be filed as part of your statement filing. However, in the event that your company does not transact the type of business for which the special report must be filed, your response of NO to the specific interrogatory will be accepted in lieu of filing a "NONE" report and a bar code will be printed below. If the supplement is required of your company but is not being filed for whatever reason enter SEE EXPLANATION and provide an explanation following the interrogatory questions.

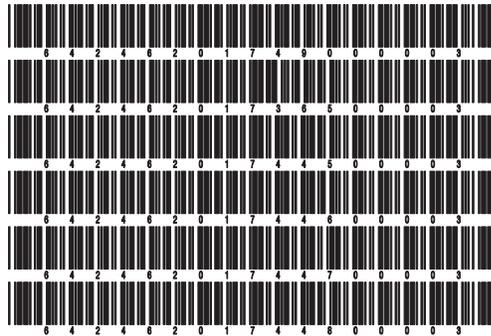
	Response
1. Will the Trusteed Surplus Statement be filed with the state of domicile and the NAIC with this statement?	NO
2. Will the Medicare Part D Coverage Supplement be filed with the state of domicile and the NAIC with this statement?	NO
3. Will the Reasonableness of Assumptions Certification required by Actuarial Guideline XXXV be filed with the state of domicile and electronically with the NAIC?	NO
4. Will the Reasonableness and Consistency of Assumptions Certification required by Actuarial Guideline XXXV be filed with the state of domicile and electronically with the NAIC?	NO
5. Will the Reasonableness of Assumptions Certification for Implied Guaranteed Rate Method required by Actuarial Guideline XXXVI be filed with the state of domicile and electronically with the NAIC?	NO
6. Will the Reasonableness and Consistency of Assumptions Certification required by Actuarial Guideline XXXVI (Updated Average Market Value) be filed with the state of domicile and electronically with the NAIC?	NO
7. Will the Reasonableness and Consistency of Assumptions Certification required by Actuarial Guideline XXXVI (Updated Market Value) be filed with the state of domicile and electronically with the NAIC?	YES

Explanation:

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Bar Code:

1. Trusteed Surplus Statement [Document Identifier 490]
2. Medicare Part D Coverage Supplement [Document Identifier 365]
3. Reasonableness of Assumptions Certification required by Actuarial Guideline XXXV [Document Identifier 445]
4. Reasonableness and Consistency of Assumptions Certification required by Actuarial Guideline XXXV [Document Identifier 446]
5. Reasonableness of Assumptions Certification for Implied Guaranteed Rate Method required by Actuarial Guideline XXXVI [Document Identifier 447]
6. Reasonableness and Consistency of Assumptions Certification required by Actuarial Guideline XXXVI [Document Identifier 448]



STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA
OVERFLOW PAGE FOR WRITE-INS

Additional Write-ins for Assets Line 25

	Current Statement Date			4 December 31 Prior Year Net Admitted Assets
	1 Assets	2 Nonadmitted Assets	3 Net Admitted Assets (Cols. 1 - 2)	
2504. Modco receivable	212,289		212,289	147,884
2505. Prepaid asset - pension plan	9,332,939	9,332,938		
2506. Leasehold improvements	9,113,740	9,113,740		
2507. Premium tax receivable				41,883
2597. Summary of remaining write-ins for Line 25 from overflow page	18,658,968	18,446,678	212,290	189,767

Additional Write-ins for Liabilities Line 25

	1 Current Statement Date	2 December 31 Prior Year
2504. Reserve for special litigation expense	3,338,568	2,983,568
2505. Claims liabilities for all other lines of business - pools	3,037,992	3,037,992
2506. Contingency reserve for group life premiums and retired lives	414,539	1,453,110
2507. Miscellaneous reinsurance liabilities		60,589
2597. Summary of remaining write-ins for Line 25 from overflow page	6,791,099	7,535,259

Additional Write-ins for Liabilities Line 34

	1 Current Statement Date	2 December 31 Prior Year
3404. Contingency reserve for deposit administration	6,732	6,732
3497. Summary of remaining write-ins for Line 34 from overflow page	6,732	6,732

Additional Write-ins for Summary of Operations Line 8.3

	1 Current Year To Date	2 Prior Year To Date	3 Prior Year Ended December 31
08.304. Miscellaneous income	7,427,824	7,964,119	10,313,450
08.305. Service fees	1,587,855	852,588	1,250,623
08.306. Premiums on all other lines of business	(15,957)		
08.397. Summary of remaining write-ins for Line 8.3 from overflow page	8,999,722	8,816,707	11,564,073

Additional Write-ins for Summary of Operations Line 27

	1 Current Year To Date	2 Prior Year To Date	3 Prior Year Ended December 31
2704. Federal exchange fees	588,658		945,000
2705. Death benefits on all other lines of business - aviation	111,877	76,913	124,821
2706. Commissions on all other lines of business	75,396	5,431	5,431
2707. Interest on fines & penalties of regulatory authorities	18,165	8,914	9,952
2708. Fines & penalties of regulatory authorities	11,339	144,669	145,576
2709. Losses on all other lines of business	(208,782)	(17,328)	(326,124)
2797. Summary of remaining write-ins for Line 27 from overflow page	596,654	218,599	904,657

SCHEDULE A - VERIFICATION

Real Estate

	1 Year to Date	2 Prior Year Ended December 31
1. Book/adjusted carrying value, December 31 of prior year	374,200,538	429,569,136
2. Cost of acquired:		
2.1 Actual cost at time of acquisition		67,431,824
2.2 Additional investment made after acquisition	5,083,302	7,405,757
3. Current year change in encumbrances	1,741,079	(58,369,783)
4. Total gain (loss) on disposals	1,605,229	28,332,797
5. Deduct amounts received on disposals	11,298,038	81,086,288
6. Total foreign exchange change in book/adjusted carrying value		
7. Deduct current year's other than temporary impairment recognized		
8. Deduct current year's depreciation	14,943,401	19,082,906
9. Book/adjusted carrying value at the end of current period (Lines 1+2+3+4-5+6-7-8)	356,388,709	374,200,538
10. Deduct total nonadmitted amounts		
11. Statement value at end of current period (Line 9 minus Line 10)	356,388,709	374,200,538

SCHEDULE B - VERIFICATION

Mortgage Loans

	1 Year to Date	2 Prior Year Ended December 31
1. Book value/recorded investment excluding accrued interest, December 31 of prior year	3,471,561,688	3,387,932,687
2. Cost of acquired:		
2.1 Actual cost at time of acquisition	624,260,000	661,176,394
2.2 Additional investment made after acquisition	423,015	2,097,771
3. Capitalized deferred interest and other	32	870,752
4. Accrual of discount		
5. Unrealized valuation increase (decrease)		
6. Total gain (loss) on disposals		(1,558,163)
7. Deduct amounts received on disposals	371,828,005	573,901,235
8. Deduct amortization of premium and mortgage interest points and commitment fees	1,905,523	5,056,519
9. Total foreign exchange change in book value/recorded investment excluding accrued interest		
10. Deduct current year's other than temporary impairment recognized		
11. Book value/recorded investment excluding accrued interest at end of current period (Lines 1+2+3+4+5+6-7-8+9-10)	3,722,511,207	3,471,561,688
12. Total valuation allowance		
13. Subtotal (Line 11 plus Line 12)	3,722,511,207	3,471,561,688
14. Deduct total nonadmitted amounts		
15. Statement value at end of current period (Line 13 minus Line 14)	3,722,511,207	3,471,561,688

SCHEDULE BA - VERIFICATION

Other Long-Term Invested Assets

	1 Year to Date	2 Prior Year Ended December 31
1. Book/adjusted carrying value, December 31 of prior year	1,796,235,359	1,902,989,254
2. Cost of acquired:		
2.1 Actual cost at time of acquisition	47,334,385	24,783,058
2.2 Additional investment made after acquisition	289,033,989	602,420,643
3. Capitalized deferred interest and other		
4. Accrual of discount		
5. Unrealized valuation increase (decrease)	(11,650,590)	(94,762,178)
6. Total gain (loss) on disposals	22,715,145	37,143,892
7. Deduct amounts received on disposals	165,569,658	624,441,478
8. Deduct amortization of premium and depreciation	689,737	1,872,445
9. Total foreign exchange change in book/adjusted carrying value	5,894,150	(4,353,316)
10. Deduct current year's other than temporary impairment recognized	18,110,029	45,672,071
11. Book/adjusted carrying value at end of current period (Lines 1+2+3+4+5+6-7-8+9-10)	1,965,193,014	1,796,235,359
12. Deduct total nonadmitted amounts	27,067,077	3,187,980
13. Statement value at end of current period (Line 11 minus Line 12)	1,938,125,937	1,793,047,379

SCHEDULE D - VERIFICATION

Bonds and Stocks

	1 Year to Date	2 Prior Year Ended December 31
1. Book/adjusted carrying value of bonds and stocks, December 31 of prior year	36,975,946,008	33,345,128,145
2. Cost of bonds and stocks acquired	14,289,653,769	19,722,370,080
3. Accrual of discount	33,278,834	28,026,352
4. Unrealized valuation increase (decrease)	124,405,330	(25,642,771)
5. Total gain (loss) on disposals	220,406,164	395,083,974
6. Deduct consideration for bonds and stocks disposed of	12,019,864,157	16,387,296,408
7. Deduct amortization of premium	50,397,737	77,604,322
8. Total foreign exchange change in book/adjusted carrying value	45,781,230	(24,119,042)
9. Deduct current year's other than temporary impairment recognized		
10. Book/adjusted carrying value at end of current period (Lines 1+2+3+4+5-6-7+8-9)	39,619,209,441	36,975,946,008
11. Deduct total nonadmitted amounts	6,407,647	6,446,457
12. Statement value at end of current period (Line 10 minus Line 11)	39,612,801,795	36,969,499,551

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

SCHEDULE D - PART 1B

Showing the Acquisitions, Dispositions and Non-Trading Activity

During the Current Quarter for all Bonds and Preferred Stock by NAIC Designation

NAIC Designation	1 Book/Adjusted Carrying Value Beginning of Current Quarter	2 Acquisitions During Current Quarter	3 Dispositions During Current Quarter	4 Non-Trading Activity During Current Quarter	5 Book/Adjusted Carrying Value End of First Quarter	6 Book/Adjusted Carrying Value End of Second Quarter	7 Book/Adjusted Carrying Value End of Third Quarter	8 Book/Adjusted Carrying Value December 31 Prior Year
BONDS								
1. NAIC 1 (a)	21,059,906,418	20,112,986,386	19,776,700,931	(61,749,532)	19,751,266,068	21,059,906,418	21,934,442,341	18,937,590,856
2. NAIC 2 (a)	14,968,530,728	1,623,101,484	1,751,933,659	(123,971,885)	14,927,788,774	14,968,530,728	14,715,723,668	15,015,620,352
3. NAIC 3 (a)	1,015,908,331	31,933,026	167,484,555	81,945,189	1,105,060,195	1,015,908,331	962,301,991	1,202,324,319
4. NAIC 4 (a)	872,111,278	194,134,914	111,601,521	47,641,429	977,295,376	872,111,278	1,002,286,100	1,003,211,321
5. NAIC 5 (a)	160,312,759	18,749,923	37,787,340	(13,828,140)	184,467,309	160,312,759	127,447,202	101,849,041
6. NAIC 6 (a)	97,292,902	47,947,739	5,088,394	(21,419,560)	26,533,231	97,292,902	118,722,687	2,184,902
7. Total Bonds	38,174,062,416	22,028,853,472	21,250,606,400	(91,385,499)	36,972,410,953	38,174,062,416	38,860,923,989	36,262,780,791
PREFERRED STOCK								
8. NAIC 1								
9. NAIC 2								14,500,589
10. NAIC 3								
11. NAIC 4								
12. NAIC 5								
13. NAIC 6	25,986,092				25,986,092	25,986,092	25,986,092	25,986,092
14. Total Preferred Stock	25,986,092				25,986,092	25,986,092	25,986,092	40,486,681
15. Total Bonds and Preferred Stock	38,200,048,508	22,028,853,472	21,250,606,400	(91,385,499)	36,998,397,045	38,200,048,508	38,886,910,081	36,303,267,472

(a) Book/Adjusted Carrying Value column for the end of the current reporting period includes the following amount of short-term and cash equivalent bonds by NAIC designation:

NAIC 1 \$584,425,943 ; NAIC 2 \$; NAIC 3 \$; NAIC 4 \$; NAIC 5 \$; NAIC 6 \$; NAIC 6 \$

SCHEDULE DA - PART 1

Short-Term Investments

	1 Book/Adjusted Carrying Value	2 Par Value	3 Actual Cost	4 Interest Collected Year-to-Date	5 Paid for Accrued Interest Year-to-Date
9199999 Totals	363,085,401	XXX	363,085,401	15,683	5,953

SCHEDULE DA - VERIFICATION

Short-Term Investments

	1 Year To Date	2 Prior Year Ended December 31
1. Book/adjusted carrying value, December 31 of prior year	25,663,332	22,603,624
2. Cost of short-term investments acquired	15,651,787,354	5,025,102,366
3. Accrual of discount	998,837	49,519
4. Unrealized valuation increase (decrease)		
5. Total gain (loss) on disposals	10,256	7,608
6. Deduct consideration received on disposals	15,315,274,257	5,022,052,668
7. Deduct amortization of premium	100,120	47,117
8. Total foreign exchange change in book/adjusted carrying value		
9. Deduct current year's other than temporary impairment recognized		
10. Book/adjusted carrying value at end of current period (Lines 1+2+3+4+5-6-7+8-9)	363,085,402	25,663,332
11. Deduct total nonadmitted amounts		
12. Statement value at end of current period (Line 10 minus Line 11)	363,085,402	25,663,332

SCHEDULE DB - PART A - VERIFICATION

Options, Caps, Floors, Collars, Swaps and Forwards

1. Book/Adjusted Carrying Value, December 31, prior year (Line 9, prior year)	18,595,560
2. Cost Paid/(Consideration Received) on additions	
3. Unrealized Valuation increase/(decrease)	(55,553,022)
4. Total gain (loss) on termination recognized	(1,456,986)
5. Considerations received/(paid) on terminations	(16,293,546)
6. Amortization	
7. Adjustment to the Book/Adjusted Carrying Value of hedged item	
8. Total foreign exchange change in Book/Adjusted Carrying Value	
9. Book/Adjusted Carrying Value at End of Current Period (Lines 1+2+3+4-5+6+7+8)	(22,120,902)
10. Deduct nonadmitted assets	
11. Statement value at end of current period (Line 9 minus Line 10)	(22,120,902)

SCHEDULE DB - PART B - VERIFICATION

Futures Contracts

1. Book/Adjusted carrying value, December 31 of prior year (Line 6, prior year)	19,574,572
2. Cumulative cash change (Section 1, Broker Name/Net Cash Deposits Footnote - Cumulative Cash Change column)	(12,052,952)
3.1 Add:	
Change in variation margin on open contracts - Highly Effective Hedges	
3.11 Section 1, Column 15, current year to date minus	4,961,053
3.12 Section 1, Column 15, prior year	(8,995,318) 13,956,370
Change in variation margin on open contracts - All Other	
3.13 Section 1, Column 18, current year to date minus	268,367
3.14 Section 1, Column 18, prior year	(1,090,272) 1,358,640 15,315,010
3.2 Add:	
Change in adjustment to basis of hedged item	
3.21 Section 1, Column 17, current year to date minus	4,961,053
3.22 Section 1, Column 17, prior year	(8,995,318) 13,956,370
Change in amount recognized	
3.23 Section 1, Column 19, current year to date minus	268,367
3.24 Section 1, Column 19, prior year	(1,090,272) 1,358,640 15,315,010
3.3 Subtotal (Line 3.1 minus Line 3.2)	
4.1 Cumulative variation margin on terminated contracts during the year	1,178,904
4.2 Less:	
4.21 Amount used to adjust basis of hedged item	4,040,554
4.22 Amount recognized	(2,861,650) 1,178,904
4.3 Subtotal (Line 4.1 minus Line 4.2)	
5. Dispositions gains (losses) on contracts terminated in prior year:	
5.1 Total gain (loss) recognized for terminations in prior year	
5.2 Total gain (loss) adjusted into the hedged item(s) for terminations in prior year	
6. Book/Adjusted carrying value at end of current period (Lines 1+2+3.3-4.3-5.1-5.2)	7,521,620
7. Deduct total nonadmitted amounts	
8. Statement value at end of current period (Line 6 minus Line 7)	7,521,620

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

SCHEDULE DB - PART C - SECTION 2

Replication (Synthetic Asset) Transactions Open

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year To Date	
	1 Number of Positions	2 Total Replication (Synthetic Asset) Transactions Statement Value	3 Number of Positions	4 Total Replication (Synthetic Asset) Transactions Statement Value	5 Number of Positions	6 Total Replication (Synthetic Asset) Transactions Statement Value	7 Number of Positions	8 Total Replication (Synthetic Asset) Transactions Statement Value	9 Number of Positions	10 Total Replication (Synthetic Asset) Transactions Statement Value
1. Beginning Inventory.....	24,000,000	1,067,651	12,000,000	4,833,999	12,000,000	6,311,881		24,000,000	1,067,651	
2. Add: Opened or Acquired Transactions.....		4,833,999	12,000,000	6,311,881	12,000,000	11,461,570		24,000,000	22,607,450	
3. Add: Increases in Replication (Synthetic Asset) Transactions Statement Value.....	XXX		XXX		XXX		XXX	XXX		
4. Less: Closed or Disposed of Transactions.....	12,000,000	1,067,651	12,000,000	4,833,999	12,000,000	6,311,811		36,000,000	12,213,461	
5. Less: Positions Disposed of for Failing Effectiveness Criteria.....										
6. Less: Decreases in Replication (Synthetic Asset) Transactions Statement Value.....	XXX		XXX		XXX		XXX	XXX		
7. Ending Inventory.....	12,000,000	4,833,999	12,000,000	6,311,881	12,000,000	11,461,640		12,000,000	11,461,640	

SCHEDULE DB - VERIFICATION

Verification of Book/Adjusted Carrying Value, Fair Value and Potential Exposure of all Open Derivative Contracts

	Book/Adjusted Carrying Value Check
1. Part A, Section 1, Column 14.....	(22,120,900)
2. Part B, Section 1, Column 15 plus Part B, Section 1 Footnote - Total Ending Cash Balance.....	12,482,672
3. Total (Line 1 plus Line 2).....	(9,638,227)
4. Part D, Section 1, Column 5.....	35,486,219
5. Part D, Section 1, Column 6.....	(36,557,868)
6. Total (Line 3 minus Line 4 minus Line 5).....	(8,566,578)
	Fair Value Check
7. Part A, Section 1, Column 16.....	(48,869,324)
8. Part B, Section 1, Column 13.....	790,780
9. Total (Line 7 plus Line 8).....	(48,078,544)
10. Part D, Section 1, Column 8.....	35,486,219
11. Part D, Section 1, Column 9.....	(36,557,868)
12. Total (Line 9 minus Line 10 minus Line 11).....	(47,006,895)
	Potential Exposure Check
13. Part A, Section 1, Column 21.....	12,188,114
14. Part B, Section 1, Column 20.....	7,795,500
15. Part D, Section 1, Column 11.....	19,983,614
16. Total (Line 13 plus Line 14 minus Line 15).....

SCHEDULE E - VERIFICATION

(Cash Equivalents)

	1	2
	Year To Date	Prior Year Ended December 31
1. Book/adjusted carrying value, December 31 of prior year	789,766,668	801,380,825
2. Cost of cash equivalents acquired	38,762,000,705	52,707,833,494
3. Accrual of discount	2,202,871	1,372,420
4. Unrealized valuation increase (decrease)		
5. Total gain (loss) on disposals	(535)	(8,830)
6. Deduct consideration received on disposals	39,022,609,721	52,720,811,241
7. Deduct amortization of premium		
8. Total foreign exchange change in book/adjusted carrying value		
9. Deduct current year's other than temporary impairment recognized		
10. Book/adjusted carrying value at end of current period (Lines 1+2+3+4+5-6-7+8-9)	531,359,988	789,766,668
11. Deduct total nonadmitted amounts		
12. Statement value at end of current period (Line 10 minus Line 11)	531,359,988	789,766,668

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA
SCHEDULE A - PART 2

Showing All Real Estate Acquired and Additions Made During the Current Quarter

1 Description of Property	2 Location		4 Date Acquired	5 Name of Vendor	6 Actual Cost at Time of Acquisition	7 Amount of Encumbrances	8 Book/Adjusted Carrying Value Less Encumbrances	9 Additional Investment Made After Acquisition
	City	State						
(271) OLD STONE	COMERCE	CA	09/30/2017	Various				
(387) PALMVIEW LLC	PASSAIC	CA	09/30/2017	Various		230,002		268,843
(1020) HOME OFFICE BUILDING - HR1	PASSAIC	CA	09/30/2017	Various				365,443
(1320) APARTMENT BUILDING	PASSAIC	CA	09/30/2017	Various				50,300
(2889) WAREHOUSE	PASSAIC	CA	09/30/2017	Various		19,472		169,824
(5073) GUARDIAN TRIVIA VILLAGE, LLC	WILLINGTON	DE	09/30/2017	Various				75,414
(5077) GUARDIAN SAN JUANITA, LLC	WILLINGTON	DE	09/30/2017	Various		202,363		37,800
(5080) GUARDIAN BEAUMONT, LLC	WILLINGTON	DE	09/30/2017	Various				91,800
(5088) GUARDIAN LUMBER QUINCY, LLC	WILLINGTON	DE	09/30/2017	Various				824,884
(5054) GUARDIAN LEDGES, LLC	WENOTH	IA	09/30/2017	Various		130,468		15,730
(5065) GUARDIAN PARK PLACE, LLC	ANNAPOLIS	MD	09/30/2017	Various				22,557
(5063) SEASONS LYNNWOOD, LLC	APPLETON	WI	09/30/2017	Various				166,400
(5089) SEASONS LYNNWOOD, LLC	APPLETON	WI	09/30/2017	Various				166,400
(1005) HOME OFFICE BUILDING IRO						582,313		2,108,140
01999999 - Totals						582,313		2,108,140

SCHEDULE A - PART 3

Showing All Real Estate Disposed During the Quarter, Including Payments During the Final Year on "Sales Under Contract"

1 Description of Property	2 Location		4 Disposal Date	5 Name of Purchaser	6 Actual Cost	7 Expended for Additions, Permanent Improvements and Changes in Encumbrances	8 Book/Adjusted Carrying Value Less Encumbrances Prior Year	9 Current Year's Depreciation	10 Current Year's Temporary Impairment Recognized	11 Current Year's Change in Encumbrances	12 Total Change in Book/Adjusted Carrying Value (11-9-10)	13 Total Foreign Exchange in Book/Adjusted Carrying Value	14 Book/Adjusted Carrying Value Less Encumbrances on Disposal	15 Amounts Received During Year	16 Foreign Exchange Gain (Loss) on Disposal	17 Realized Gain (Loss) on Disposal	18 Total Gain (Loss) on Disposal	19 Gross Income Earned Less Interest Incurred on Encumbrances	20 Taxes, Repairs and Expenses Incurred
	(587) PALMVIEW LLC	COMERCE																	
(1020) HOME OFFICE BUILDING - HR1	BETHLEHEM	PA	07/17/2017	Various	9,051,600		654,669	39,118			(39,118)		615,550					777,801	700,575
(1003) HOME OFFICE BUILDING - HR1	BETHLEHEM	PA	07/17/2017	Various	9,291,890		1,032,423	115,889			(115,889)		937,234					305,663	140,733
(1012) HOME OFFICE BUILDING IRO 1	BETHLEHEM	PA	07/17/2017	Various	8,253,759		5,922,196	291,332			(291,332)		5,630,121					464,685	716,331
(1004) HOME OFFICE BUILDING IRO	BETHLEHEM	PA	08/07/2017	Various	12,666,536		2,674,402	230,138			(230,138)		2,443,263					1,117,000	31,787
01999999 - Property Disposed					39,315,418		10,383,323	675,797			(675,797)		9,686,802					2,485,149	1,589,425
03999999 - Totals					39,315,418		10,383,323	675,797			(675,797)		9,686,802					2,485,149	1,589,425

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

SCHEDULE B - PART 2

Showing All Mortgage Loans ACQUIRED AND ADDITIONS MADE During the Current Quarter

1 Loan Number	2 City	3 State	4 Loan Type	5 Date Acquired	6 Rate of Interest	7 Actual Cost at Time of Acquisition	8 Additional Investment Made After Acquisition	9 Value of Land and Buildings
0199999. Mortgages in good standing - Farm Mortgages								
0299999. Mortgages in good standing - Residential mortgages-insured or guaranteed								
0399999. Mortgages in good standing - Residential mortgages-all other								
0499999. Mortgages in good standing - Commercial mortgages-insured or guaranteed								
1032288	TOSCALOUSA	AL		09/28/2017	3.910	24,750,000		38,850,000
1032289	LOS ANGELES	CA		09/28/2017	3.700	7,800,000		13,800,000
1032290	LOS ANGELES	CA		09/28/2017	3.740	7,887,500		13,875,000
1032291	LOS ANGELES	CA		09/28/2017	3.540	7,125,000		20,752,500
1032292	LOS ANGELES	CA		09/28/2017	3.740	5,737,500		13,050,000
1032293	LOS ANGELES	CA		09/28/2017	3.540	5,550,000		19,488,750
1032294	LOS ANGELES	CA		09/28/2017	3.540	3,562,500		8,475,000
1032295	LOS ANGELES	CA		09/28/2017	3.540	9,487,500		28,462,500
1032296	MALIBU	CA		09/18/2017	3.660	29,500,000		54,300,000
1032297	JACKSONVILLE	FL		09/22/2017	3.400	10,850,000		14,250,000
1032298	LITHIA SPRINGS	FL		09/22/2017	3.400	7,900,000		22,200,000
1032299	THE BRICKS PROJECT	GA		09/28/2017	3.910	11,625,000		17,250,000
1032300	OVERHO	MS		09/28/2017	3.910	11,625,000		17,250,000
1032301	BURLINGTON	NC		09/07/2017	3.470	48,000,000		82,593,103
1032302	STAFFORD	TX		09/07/2017	3.470	6,750,000		11,550,000
1032303	RESTON	VA		07/26/2017	4.280	12,900,000		18,450,000
1032304	RESTON	VA		09/07/2017	3.470	9,000,000		18,525,000
0599999. Mortgages in good standing - Commercial mortgages-all other						216,885,000		580,145,603
0699999. Mortgages in good standing - Mezzanine Loans								
0799999. Mortgages in good standing not shown on Lines 0199999-0699999								
0899999. Total Mortgages in good standing						216,885,000		580,145,603
0999999. Restructured mortgages - Farm Mortgages								
1099999. Restructured mortgages - Residential mortgages-insured or guaranteed								
1199999. Restructured mortgages - Residential mortgages-all other								
1299999. Restructured mortgages - Commercial mortgages-insured or guaranteed								
1399999. Restructured mortgages - Commercial mortgages-all other								
1499999. Restructured mortgages - Mezzanine Loans								
1599999. Restructured mortgages not shown on Lines 0999999-1499999								
1699999. Total - Restructured Mortgages								
1799999. Mortgages with overdue interest over 90 days-Farm Mortgages								
1899999. Mortgages with overdue interest over 90 days-Residential mortgages-insured or guaranteed								
1999999. Mortgages with overdue interest over 90 days-Residential mortgages-all other								
2099999. Mortgages with overdue interest over 90 days-Commercial mortgages-insured or guaranteed								
2199999. Mortgages with overdue interest over 90 days-Commercial mortgages-all other								
2299999. Mortgages with overdue interest over 90 days - Mezzanine Loans								

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA
SCHEDULE B - PART 2

Showing All Mortgage Loans ACQUIRED AND ADDITIONS MADE During the Current Quarter

1 Loan Number	2 Location		3 State	4 Loan Type	5 Date Acquired	6 Rate of Interest	7 Actual Cost at Time of Acquisition	8 Additional Investment Made After Acquisition	9 Value of Land and Buildings
	City	City							
2399999	Mortgages with overdue interest over 90 days Not shown on Lines 1799999-2299999								
2499999	Total - Mortgages with overdue interest over 90 days								
2599999	Mortgages in process of foreclosure-Farm Mortgages								
2699999	Mortgages in process of foreclosure-Residential mortgages-insured or guaranteed								
2799999	Mortgages in process of foreclosure-Residential mortgages-all other								
2899999	Mortgages in process of foreclosure-Commercial mortgages-insured or guaranteed								
2999999	Mortgages in process of foreclosure-Commercial mortgages-all other								
3099999	Mortgages in process of foreclosure - Mezzanine Loans								
3199999	Mortgages in the process of foreclosure not shown on Lines 2599999-3099999								
3299999	Total - Mortgages in the process of foreclosure						216,885,000		580,145,603
3399999	- Totals								

SCHEDULE B - PART 3

Showing All Mortgage Loans DISPOSED, Transferred or Repaid During the Current Quarter

1 Loan Number	2 Location		3 State	4 Loan Type	5 Date Acquired	6 Disposal Date	7 Book Value/Recorded Investment Excluding Accrued Interest Prior Year	8 Unrealized Valuation Increase (Decrease)	9 Current Year's (Amortization) /Accretion	10 Current Year's Other Than Temporary Impairment Recognized	11 Capitalized Deferred Interest and Other	12 Total Change in Book Value (8+9-10-11)	13 Total Foreign Exchange Change in Book Value	14 Book Value/Recorded Investment Excluding Accrued Interest on Disposal	15 Consid-eration	16 Foreign Exchange Gain (Loss) on Disposal	17 Realized Gain (Loss) on Disposal	18 Total Gain (Loss) on Disposal
	28307	PHOENIX																
1052069	PAJUN DESERT	CA			02/11/2008	09/13/2017	10,810,677							10,790,300	20,286			
1052066	PLACENTIA	CA			07/10/2007	07/31/2017	7,404,239							7,324,003	80,236			
1052067	PLACENTIA	CA			07/10/2007	07/31/2017	4,300,677							4,254,063	46,614			
1052064	RANCHO CUCUMINGA	CA			04/16/2007	07/25/2017	6,544,748							6,460,098	84,650			
1052179	SAN FRANCISCO	CA			02/26/2013	09/21/2017	52,000,000							51,622,862	377,138			
1051740	SAVANNAH, GA	GA			08/21/2007	09/11/2017	16,184,332							16,162,760	21,572			
1051973	WILMINGTON	NC			08/11/2007	08/11/2017	84,332							84,332				
28321	JERICHO	NY			07/08/2005	06/31/2017	19,772,273		(150,541)			(150,541)		19,460,244	3,884,951			
1052067	WOLFALK	VA			06/30/2008	06/17/2017	4,158,450							3,884,951	2,735,499			
01999999	RESTON	VA			12/27/2007	07/26/2017	18,911,182		(172,909)			(172,909)		18,684,291	18,684,291			
1051765	IBBILE	AL			07/22/1998		142,463,442							140,738,549	1,724,893			
1052117	CHWILER	AZ			12/02/2008		110,754							110,754				
1052068	MESA	AZ			02/07/2008		46,716							46,716				
1051822	PERIA	AZ			01/24/2000		84,908							84,908				
28327	ANHEIM HILLS	CA			11/25/2008		9,965							9,965				
28333	BEVERLY HILLS	CA			04/13/2011		33,514	(16,181)			(16,181)		33,514					
28335	BEVERLY HILLS	CA			04/26/2011		24,872	(19,346)			(19,346)		24,872					
1052102	SUBURBAN	CA			08/07/2008		20,848	(18,655)			(18,655)		20,848					
1052103	SUBURBAN	CA			08/07/2008		34,949						34,949					
1052129	SUBURBAN	CA			08/05/2010		83,156						83,156					
1052200	SUBURBAN	CA			12/22/2014		30,312						30,312					

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

SCHEDULE B - PART 3

Showing All Mortgage Loans Disposed, Transferred or Repaid During the Current Quarter

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
Loan Number	City	State	Loan Type	Date Acquired	Disposal Date	Book Value/Recorded Investment Excluding Accrued Interest Prior Year	Unrealized Valuation Increase (Decrease)	Current Year's (Amortization)/Accretion	Current Year's Other Than Temporary Impairment Recognized	Capitalized Deferred Interest and Other	Total Change in Book Value (8+9-10+11)	Total Foreign Exchange Change in Book Value	Book Value/Recorded Investment Excluding Accrued Interest on Disposal	Consolidation	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal
106212	ALBUQUIS	CA		10/02/2008		51,938							51,938	68			68
105198	Capitola	CA		12/10/2015		136,300							136,300	138,306			138,306
105220	Carlsbad	CA		05/14/2015		16,301		(35,102)			(35,102)		16,301	138,306			138,306
28330	ORTS/ORTH	CA		12/01/2008		201,785							201,785	201,785			201,785
28338	EL CERRITO	CA		08/31/2011		25,040		(15,195)			(15,195)		25,040	25,040			25,040
1062075	ESCONDIDO	CA		09/05/2007		98,601							98,601	98,601			98,601
106215	FRESNO	CA		12/01/2008		65,540							65,540	65,540			65,540
28317	FULLERTON	CA		04/17/2008		15,985							15,985	15,985			15,985
1062198	IRVINE	CA		12/01/2014		239,597		(16,534)			(16,534)		239,597	239,597			239,597
1062201	IRVINE	CA		02/28/2008		88,668							88,668	88,668			88,668
1062203	LA PLATA	CA		05/02/2013		85,988							85,988	85,988			85,988
1062164	LASANA WOODS	CA		05/05/2016		71,139							71,139	71,139			71,139
1062246	LAKWOOD	CA		09/29/2008		10,164		(15,784)			(15,784)		10,164	10,164			10,164
28325	LOS ANGELES	CA		10/23/2008		69,281							69,281	69,281			69,281
1062110	LOS ANGELES	CA		12/17/2013		35,317							35,317	35,317			35,317
1062178	LOS ANGELES	CA		11/30/2013		261,142							261,142	261,142			261,142
1062228	LOS ANGELES	CA		06/19/1988		48,359							48,359	48,359			48,359
1062138	MERED	CA		11/19/2016		690,840							690,840	690,840			690,840
1062259	MONTRE	CA		04/17/2008		26,100							26,100	26,100			26,100
28318	MONTRE	CA		12/20/2007		33,716		(32,472)			(32,472)		33,716	33,716			33,716
1062085	ONTARIO	CA		09/12/2002		175,517							175,517	175,517			175,517
1062107	ORANGE	CA		09/25/2008		182,373							182,373	182,373			182,373
1062190	ORANGE	CA		06/30/2014		148,041							148,041	148,041			148,041
28384	PASADENA	CA		12/14/2006		46,590		(6,724)			(6,724)		46,590	46,590			46,590
1062111	REDWOOD BECH	CA		10/23/2008		38,670							38,670	38,670			38,670
1062090	SAN DIEGO	CA		02/21/2008		39,238							39,238	39,238			39,238
1062115	SAN DIEGO	CA		10/23/2008		188,911							188,911	188,911			188,911
1062169	SAN DIEGO	CA		08/01/2013		95,827							95,827	95,827			95,827
1062177	SAN DIEGO	CA		12/05/2013		8,102							8,102	8,102			8,102
28033	SAN FRANCISCO	CA		03/09/1988		14,721		(4,100)			(4,100)		14,721	14,721			14,721
1062173	SAN MATEO	CA		09/03/2013		132,825							132,825	132,825			132,825
1051834	SANTA FE SPRINGS	CA		07/14/2000		77,635							77,635	77,635			77,635
1062197	SANTA MONICA	CA		11/19/2014		31,562							31,562	31,562			31,562
1062237	SANTA MONICA	CA		04/07/2016		21,032							21,032	21,032			21,032
1062183	SHIR VALLEY	CA		04/23/2013		40,185							40,185	40,185			40,185
1062184	SUNNYVALE	CA		10/31/2011		74,535							74,535	74,535			74,535
1062142	VISTA	CA		08/06/2013		147,852							147,852	147,852			147,852
1062170	YUBA CREEK	CA		03/30/2006		94,088							94,088	94,088			94,088
1062013	YUBA LINDA	CA		06/26/2013		65,157							65,157	65,157			65,157
1062186	ALPORA	CO		12/27/2001		176,925							176,925	176,925			176,925
1051879	BOLLER	CO		02/26/2014		17,638							17,638	17,638			17,638
1062182	BOLLER	CO		11/19/2014		21,000							21,000	21,000			21,000
1062196	BOLLER	CO		07/27/1989		40,794							40,794	40,794			40,794
1061808	BOLLER	CO		09/30/2011		25,238							25,238	25,238			25,238
1062137	CLARK COUNTY	CO		02/19/2010		102,534		(14,975)			(14,975)		102,534	102,534			102,534
1062120	COLORADO SPRINGS	CO		09/22/2010		82,344							82,344	82,344			82,344
1062132	WASHINGTON	DC		11/30/2010		83,592							83,592	83,592			83,592
1062154	WASHINGTON	DC		08/30/2012		54,982							54,982	54,982			54,982
28309	WASHINGTON	DC		09/24/2007		49,651							49,651	49,651			49,651
1062141	NEI CASTLE	DE		10/27/2011		37,288		(16,767)			(16,767)		37,288	37,288			37,288
1062245	NEI CASTLE	DE		04/21/2016		85,001							85,001	85,001			85,001
1062098	ABERDEEN	FL		06/02/2008		35,011							35,011	35,011			35,011
1062143	MIAMI BEACH	FL		12/21/2008		146,000							146,000	146,000			146,000
1062124	MIAMI BEACH	FL		12/21/2008		146,000							146,000	146,000			146,000

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SCHEDULE B - PART 3

Showing All Mortgage Loans Disposed, Transferred or Repaid During the Current Quarter

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
Loan Number	City	State	Loan Type	Date Acquired	Disposal Date	Book Value/Recorded Investment Excluding Accrued Interest Prior Year	Unrealized Valuation Increase (Decrease)	Current Year's (Amortization)/Accretion	Current Year's Other Than Temporary Impairment Recognized	Capitalized Deferred Interest and Other	Total Change in Book Value (8+9-10+11)	Total Foreign Exchange Change in Book Value	Book Value/Recorded Investment Excluding Accrued Interest on Disposal	Consid-eration	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal
105276	MURKESVILLE	GA	ARM	06/15/2016		27,836							27,836				
105277	PORT ST LUCIE	FL	ARM	06/15/2015		62,164							62,164				
105278	ALPHARETTA	GA	ARM	06/15/2015		24,544		(2,545)			(2,545)		22,000				
28270	ATLANTA	GA	ARM	12/03/2015		40,301	(4,413)						35,888				
28280	CHARLE	GA	ARM	03/09/2016		188,863							188,863				
1051920	CHAMBLEE	GA	ARM	05/03/2014		180,969							180,969				
1052000	GRIFFIN	GA	ARM	02/16/2016		41,160		(1,718)			(1,718)		39,442				
28236	HAWTHORNE	GA	ARM	09/15/2015		13,440		(2,044)			(2,044)		11,396				
28239	SUFFALO GROVE	IL	ARM	06/12/2016		23,659		(21,337)			(21,337)		2,322				
28242	SUFFALO GROVE	IL	ARM	08/05/2016		31,649		(15,025)			(15,025)		16,624				
1052701	SENECA	IL	ARM	07/13/2016		28,839							28,839				
28234	USCA	IL	ARM	04/14/2011		23,659		(21,337)			(21,337)		2,322				
28233	LAKE COUNTY	IL	ARM	08/05/2016		752,502		(94,538)			(94,538)		657,964				
1051977	PALATINE	IL	ARM	09/26/2015		30,052							30,052				
28212	METRIE	LA	ARM	09/26/2017		90,691							90,691				
1052008	ALLSTON	MA	ARM	03/10/2016		33,592							33,592				
1052204	Boston	MA	ARM	04/30/2015		65,941							65,941				
1052205	Boston	MA	ARM	04/30/2015		26,344							26,344				
1052206	Boston	MA	ARM	05/21/2015		47,631							47,631				
1052210	Boston	MA	ARM	05/21/2015		159,101							159,101				
1052224	BOSTON	MA	ARM	11/05/2015		66,123							66,123				
1052014	BRIGHTON	MA	ARM	04/21/2016		25,966							25,966				
1052261	BRIGHTON	MA	ARM	12/13/2016		39,507							39,507				
1052206	BROOKLINE	MA	ARM	05/01/2015		17,066		(13,601)			(13,601)		3,465				
28238	CONCORD	MA	ARM	01/15/2019		41,969							41,969				
1051748	WILKINS MILLS	MA	ARM	02/02/1988		28,545							28,545				
1051749	WILKINS MILLS	MA	ARM	02/02/1988		28,545							28,545				
1051750	WILKINS MILLS	MA	ARM	02/02/1988		28,545							28,545				
1051751	WILKINS MILLS	MA	ARM	02/02/1988		28,545							28,545				
1051752	WILKINS MILLS	MA	ARM	02/02/1988		28,545							28,545				
1051753	WILKINS MILLS	MA	ARM	02/02/1988		28,545							28,545				
1051754	WILKINS MILLS	MA	ARM	02/02/1988		28,545							28,545				
1051755	WILKINS MILLS	MA	ARM	02/02/1988		28,545							28,545				
1051756	WILKINS MILLS	MA	ARM	02/02/1988		28,545							28,545				
1051757	WILKINS MILLS	MA	ARM	02/02/1988		28,545							28,545				
1051758	WILKINS MILLS	MA	ARM	02/02/1988		28,545							28,545				
28215	BERKSHIRE	MA	ARM	01/11/2015		154,507							154,507				
28216	ELLIOTT CITY	MD	ARM	11/15/2017		24,610		(25,558)			(25,558)		24,610				
1052186	FREDERICK	MD	ARM	03/31/2014		87,638							87,638				
1051995	GAITHERSBURG	MD	ARM	08/13/2013		85,021							85,021				
1052145	GAITHERSBURG	MD	ARM	03/08/2012		185,918							185,918				
1052146	GAITHERSBURG	MD	ARM	03/14/2012		159,430							159,430				
1051810	LEWINGTON PARK	MD	ARM	06/31/1999		32,421							32,421				
1051940	ROOVILLE	MD	ARM	06/19/2015		22,483							22,483				
1051941	ROOVILLE	MD	ARM	06/19/2015		22,483							22,483				
1052188	WINNEPESSETT	MA	ARM	05/27/2014		29,363							29,363				
28245	O'FALLON	MO	ARM	03/25/2014		29,153		(5,653)			(5,653)		23,500				
1052094	DURHAM	NC	ARM	04/22/1999		39,196							39,196				
1052095	DURHAM	NC	ARM	05/15/2018		190,401							190,401				
28265	FLORENCE	NC	ARM	05/15/2018		12,083							12,083				
1052189	FLORENCE	NC	ARM	08/19/2015		65,686							65,686				
1052190	FLORENCE	NC	ARM	07/24/2015		33,767							33,767				
1051985	HOLLY SPRINGS	NC	ARM	06/24/2014		133,697							133,697				
1051986	HOLLY SPRINGS	NC	ARM	08/15/2016		61,746							61,746				
1051987	HOLLY SPRINGS	NC	ARM	08/15/2016		61,746							61,746				
1051988	HOLLY SPRINGS	NC	ARM	08/15/2016		61,746							61,746				
1051989	HOLLY SPRINGS	NC	ARM	08/15/2016		61,746							61,746				
1052006	WINTERVILLE	NC	ARM	12/22/2015		26,658							26,658				
1052106	WINTERVILLE	NC	ARM	09/03/2018		41,306							41,306				
1051971	LAURENCEVILLE	NC	ARM	06/27/2015		181,188							181,188				
1052202	MIDDLETON	NC	ARM	01/26/2019		179,615							179,615				
1052011	MOORE	NC	ARM	02/02/2015		60,546							60,546				
1052012	MOORE	NC	ARM	02/02/2015		59,403							59,403				
1052013	MOORE	NC	ARM	06/30/2014		51,942							51,942				
1052014	MOORE	NC	ARM	03/16/2016		51,942							51,942				
28244	MOORE	NC	ARM	03/16/2016		51,942							51,942				
28245	MOORE	NC	ARM	08/17/2015		21,966		(10,265)			(10,265)		11,701				
28246	US TEXAS	NC	ARM	08/17/2015		21,966		(11,880)			(11,880)		10,086				

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SCHEDULE B - PART 3

Showing All Mortgage Loans Disposed, Transferred or Repaid During the Current Quarter

1 Loan Number	2 City	3 State	4 Loan Type	5 Date Acquired	6 Disposal Date	7 Book Value/ Recorded Investment Excluding Accrued Interest Prior Year	8 Unrealized Valuation Increase (Decrease)	9 Current Year's (Amortization/ Accretion)	10 Current Year's Other Temporary Impairment Recognized	11 Capitalized Deferred Interest and Other	12 Total Change in Book Value (8+9-10+11)	13 Total Foreign Exchange Change in Book Value	14 Book Value/ Recorded Investment Excluding Accrued Interest on Disposal	15 Consid- eration	16 Foreign Exchange Gain (Loss) on Disposal	17 Realized Gain (Loss) on Disposal	18 Total Gain (Loss) on Disposal
105987	LOS MEAS	TX		09/17/2005		37,227							37,227				
105988	LOS MEAS	TX		08/28/2008		128,975							128,975				
105989	CENTRECH	TX		08/28/2008		128,975							128,975				
105990	GUILDFORD	TX		09/06/2006		20,341							20,341				
105991	HALLPALE	TX		07/08/2005		124,248							124,248				
105992	LAKE GROVE	TX		11/30/2004		100,558							100,558				
105993	MEWIS	TX		08/30/2007		42,955							42,955				
105994	NEOSHOSET	TX		07/28/1998		33,222							33,222				
105995	NEW YORK	TX		02/24/2009		19,846		(38,818)					19,846				
105996	NEW YORK	TX		11/19/2008		2,865							2,865				
105997	NEW YORK	TX		08/11/2003		106,907							106,907				
105998	CLEAN	TX		03/30/1998		43,553		(3,736)					43,553				
105999	STATEN ISLAND	TX		06/06/2016		49,637							49,637				
106000	WEBSTER	TX		12/15/2000		36,590		(3,229)					36,590				
106001	BELLEVUE	TX		11/24/1997		31,588							31,588				
106002	Periland	TX		10/13/2015		80,719		(7,980)					80,719				
106003	BRISALEN	TX		11/05/2007		12,527							12,527				
106004	DOUSTOWN	TX		12/21/2012		64,739							64,739				
106005	HAYDEN	TX		07/06/2009		69,392							69,392				
106006	HAYDEN	TX		07/06/2009		69,392							69,392				
106007	SPRINGFIELD	TX		10/02/2014		254,833		(9,885)					254,833				
106008	WEST CHESTER	TX		02/28/2006		130,945							130,945				
106009	AMERSON	TX		09/28/2006		53,312		(15,877)					53,312				
106010	MEMPHIS	TX		06/20/2001		36,482							36,482				
106011	CEMEX PARK	TX		12/30/2014		156,453							156,453				
106012	FORT WORTH	TX		12/22/1998		26,093							26,093				
106013	HUSTON	TX		12/01/2006		178,780							178,780				
106014	HUSTON	TX		11/15/2011		59,961							59,961				
106015	HUSTON	TX		05/29/2015		20,754							20,754				
106016	HUSTON	TX		06/10/2015		20,178							20,178				
106017	SAN ANTONIO	TX		06/30/2008		12,984		(19,688)					12,984				
106018	WOODLANDS	TX		07/07/2008		28,837		(35,619)					28,837				
106019	ROY	TX		10/01/2008		50,534							50,534				
106020	SALT LAKE CITY	UT		08/06/2014		45,654							45,654				
106021	WEST VALLEY	UT		12/11/1997		17,259							17,259				
106022	ALEXANDRIA	VA		06/26/2012		96,597							96,597				
106023	Arlington	VA		11/29/2016		206,423							206,423				
106024	GLEN ALLEN	VA		06/25/1998		71,389							71,389				
106025	GLEN ALLEN	VA		06/25/1998		71,389							71,389				
106026	NEAPORT NEWS	VA		03/21/2002		142,159		(2,525)					142,159				
106027	RESTON	VA		11/15/2004		29,669							29,669				
106028	RICHMOND	VA		07/26/2017		24,091							24,091				
106029	RICHMOND	VA		04/10/2007		71,966		(9,985)					71,966				
106030	RICHMOND	VA		04/07/2008		51,181							51,181				
106031	ROWAYE	VA		04/18/2007		32,272		(4,743)					32,272				
106032	ROWAYE	VA		06/29/2008		19,885							19,885				
106033	STEBLING	VA		07/23/2008		22,921							22,921				
106034	SHELTON	VA		06/23/2008		22,921							22,921				
106035	SHELTON	VA		06/23/2008		22,921							22,921				
106036	BELLEUE	VA		12/22/2015		89,638							89,638				
106037	Issaquah	WA		12/15/2015		193,992							193,992				
106038	SEATTLE	WA		10/12/1999		127,523							127,523				
106039	INDIAN	WA		04/11/2016		499,856							499,856				
02999993	Mortgages with partial repayments					15,859,035		(604,257)					15,859,035				
03999995	Mortgages disposed																

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SCHEDULE B - PART 3

Showing All Mortgage Loans Disposed, Transferred or Repaid During the Current Quarter

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
Loan Number	City	State	Loan Type	Date Acquired	Disposal Date	Book Value/ Recorded Investment Excluding Accrued Interest Prior Year	Unrealized Valuation Increase (Decrease)	Current Year's (Amortization) /Accretion	Current Year's Other Temporary Impairment Recognized	Capitalized Deferred Interest and Other	Total Change in Book Value (8+9-10+11)	Total Foreign Exchange Change in Book Value	Book Value/ Recorded Investment Excluding Accrued Interest on Disposal	Consid- eration	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal
0499999 - Mortgages transferred						158,322,477		(777,186)			(777,186)		156,617,384	156,617,384			
0599999 - Totals																	

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SCHEDULE BA - PART 2

Showing Other Long-Term Invested Assets Acquired and Additions Made During the Current Quarter

1	2	3	4	5	6	7	8	9	10	11	12	13
CUSIP Identification	Name or Description	City	State	Name of Vendor or General Partner	NAIC Designation	Date Originally Acquired	Type and Strategy	Actual Cost at Time of Acquisition	Additional Investment Made After Acquisition	Amount of Encumbrances	Commitment for Additional Investment	Percentage of Ownership
000000-00-0	TriCent VII, LP	Wilmington	DE	Steele Point Capital LLC		09/12/2014		2,491,891	1,932,822		5,424,713	100.00
000000-00-0	Trinity Ventures XII, LP	Wilmington	DE	Trinity Ventures		04/07/2016		270,000	5,737,500		6,007,500	100.00
000000-00-0	Trinity Growth Investment Fund, L.P.	Wilmington	DE	Trinity Partners		01/17/2017		11,601	2,672,888		2,684,489	100.00
000000-00-0	TS66, LP	Wilmington	DE	TS6 Consumer Products		07/02/2012		130,360	3,088,029		3,218,389	100.00
000000-00-0	TS7 A, LP	Wilmington	DE	TS6 Consumer Products		09/30/2016		50,353	12,527,811		12,578,164	100.00
000000-00-0	TS7 B, LP	Wilmington	DE	TS6 Consumer Products		09/30/2016		24,880	3,567,508		3,592,388	100.00
000000-00-0	Ufront V, L.P.	Wilmington	DE	Ufront Ventures Management, Inc.		03/19/2015		1,385,718	6,222,382		7,608,100	100.00
000000-00-0	Warburg Pincus Energy, L.P.	Wilmington	DE	Warburg Pincus LLC		07/25/2014		2,370,000	15,210,000		17,580,000	100.00
000000-00-0	Warburg Pincus XII, L.P.	Wilmington	DE	Warburg Pincus LLC		12/21/2015		2,712,000	15,336,000		18,048,000	100.00
21999999	Joint Venture Interests - Other - Unaffiliated							239,280	77,957,820		543,946,287	XXX
000000-00-0	GUARDIAN ACQUISITIONS I, LLC	Wilmington	DE	GUARDIAN ACQUISITIONS I, LLC		06/31/2017		24,536,021	77,957,820		543,946,287	XXX
42999999	Any Other Class of Assets - Unaffiliated							24,775,302	298,483		543,946,287	XXX
44999999	Total - Unaffiliated							24,775,302	78,216,283		543,946,287	XXX
45999999	Total - Affiliated							24,775,302	78,216,283		543,946,287	XXX
46999999	Totals							24,775,302	78,216,283		543,946,287	XXX

SCHEDULE BA - PART 3

Showing Other Long-Term Invested Assets Disposed, Transferred or Repaid During the Current Quarter

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
CUSIP Identification	Name or Description	City	State	Name of Purchaser or Nature of Disposal	Date Originally Acquired	Disposal Date	Book/Adjusted Carrying Value Prior Year	Unrealized Valuation Increase (Decrease)	Current Year's Depreciation (Amortization) or Accretion	Current Year's Other Than Temporary Impairment Recognized	Capitalized Deferred Interest and Other	Total Book/Adjusted Carrying Value (9+10+11+12)	Total Foreign Exchange Book/Adjusted Carrying Value	Book/Adjusted Carrying Value Encumbrances on Disposal	Consolidation	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Investment Income
000000-00-0	GUARDIAN WITHE'S, LLC	Clear Lake	TX	CAPITAL DISTRIBUTION	09/01/1989	09/06/2017	17,782					17,782		17,782	17,782		3,375,478	3,375,478	
000000-00-0	GUARDIAN SCOTTSALE, LLC	Scottsdale	AZ	SALE OF Joint Venture	09/01/1997	09/07/2017	1,228,389					1,228,389		1,228,389	5,319,087		5,000,148	(318,919)	
000000-00-0	GRIMMER, LLC	Tempe	AZ	SALE OF Joint Venture	06/01/1995	09/07/2017	975,469					975,469		975,469	19,919,910		(18,910)	19,919,910	
000000-00-0	GUARDIAN SHARES, LLC	Pennsauken	NJ	CAPITAL DISTRIBUTION	12/21/2011	09/13/2017	975,469					975,469		975,469	19,919,910		(18,910)	19,919,910	
18999999	Joint Venture Interests - Real Estate - Affiliated																		
000000-00-0	Capital Investors II - Unaffiliated	Wilmington	DE	CAPITAL DISTRIBUTION	01/22/2007	09/30/2017	2,222,210					2,222,210		2,222,210	10,607,506		8,445,716	8,445,716	
000000-00-0	57 Stars Global Opportunity Fund 3	Wilmington	DE	CAPITAL DISTRIBUTION	01/28/2016	09/30/2017	95,415					95,415		95,415	95,415				
000000-00-0	57 Stars Global Opportunity Fund 3	Wilmington	DE	CAPITAL DISTRIBUTION	06/30/2011	09/30/2017	1,643,211					1,643,211		1,643,211	1,643,211				
000000-00-0	BC Partners IX, LP	Wilmington	DE	CAPITAL DISTRIBUTION	09/21/2011	09/30/2017	14,639,324					14,639,324		14,639,324	14,639,324				
000000-00-0	Calvert Street Capital Partners III, LP	Wilmington	DE	CAPITAL DISTRIBUTION	09/24/2009	09/30/2017	8,889					8,889		8,889	8,889				
000000-00-0	COMP Capital Investors III, L.P.	Wilmington	DE	CAPITAL DISTRIBUTION	07/26/2013	09/30/2017	631,288					631,288		631,288	631,288				
000000-00-0	Centeridge Capital Partners III, L.P.	Wilmington	DE	CAPITAL DISTRIBUTION	06/21/2015	09/30/2017	552,032					552,032		552,032	552,032				
000000-00-0	Centeridge Partners III, LP	Wilmington	DE	CAPITAL DISTRIBUTION	09/19/2011	09/30/2017	1,370,303					1,370,303		1,370,303	1,370,303				
000000-00-0	Century Park Capital Partners III, L.P.	Wilmington	DE	CAPITAL DISTRIBUTION	04/02/2009	09/30/2017	2,590,710					2,590,710		2,590,710	2,590,710				
000000-00-0	CRB Capital Partners III, L.P.	Wilmington	DE	CAPITAL DISTRIBUTION	03/24/2009	09/30/2017	75,801					75,801		75,801	75,801				
000000-00-0	Crosslink Ventures VI, LP	Wilmington	DE	CAPITAL DISTRIBUTION	06/11/2010	09/30/2017	157,319					157,319		157,319	157,319				
000000-00-0	EOT VII Fund, LP	Wilmington	DE	CAPITAL DISTRIBUTION	11/30/2011	09/30/2017	1,825,807					1,825,807		1,825,807	1,825,807				
000000-00-0	Foundation Capital VII, L.P.	Wilmington	DE	CAPITAL DISTRIBUTION	11/09/2015	09/30/2017	622,102					622,102		622,102	622,102				
000000-00-0	Genstar Capital Partners VII, L.P.	Wilmington	DE	CAPITAL DISTRIBUTION	10/01/2015	09/30/2017	545,801					545,801		545,801	545,801				
000000-00-0	Global Infrastructure Partners III, L.P.	Wilmington	DE	CAPITAL DISTRIBUTION	06/02/2016	09/30/2017	5					5		5	5				

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SCHEDULE D - PART 3

Show All Long-Term Bonds and Stock Acquired During the Current Quarter

1	2	3	4	5	6	7	8	9	10
CUSIP Identification	Description	Foreign	Date Acquired	Name of Vendor	Number of Shares of Stock	Actual Cost	Par Value	Paid for Accrued Interest and Dividends	NAIC Designation or Market Indicator
912819-1A-6	US TREASURY INV 2.50% 02/15/45		07/09/2017	DEUTSCHE BANK		2,786,563	3,000,000	28,490	HE
912819-1A-5	US TREASURY INV 3.00% 02/15/47		08/20/2017	Various		167,652,303	163,315,000	1,673,542	HE
912819-1A-4	US TREASURY INV 3.00% 05/15/47		09/29/2017	Various		332,292,685	319,660,000	2,818,665	HE
912828-2A-8	US GOVERNMENT TREASURY BILL NOTES 1.875% 07/31/22		08/21/2017	Various		40,000,000	40,000,000	40,909	HE
912828-2A-7	US GOVERNMENT TREASURY BILL NOTES 2.25% 08/15/27		09/29/2017	Various		155,803,808	155,425,000	235,551	HE
912828-2A-6	US GOVERNMENT TREASURY BILL NOTES 1.625% 08/31/22		09/27/2017	Various		102,142,542	102,810,000	47,196	HE
912828-2A-5	US GOVERNMENT TREASURY BILL 1.500% 07/31/22		09/14/2017	Various		158,196	160,000	18	HE
912828-2A-4	US GOVERNMENT TREASURY BILL 1.500% Due 7/15/2028 FHIS 1.625% 02/15/26		09/29/2017	GOLDMAN SACHS		1,925,597	2,000,000	1,236	HE
912828-2A-3	US GOVERNMENT TREASURY BILL 1.500% Due 7/15/2028 HMIS 1.625% 05/15/26		09/15/2017	Various		1,728,371	1,500,000	28,372	HE
912828-2A-2	US GOVERNMENT TREASURY BILL 2.375% 05/15/27		07/26/2017	Various		9,174,301	9,000,000	164,301	HE
912828-2A-1	US GOVERNMENT TREASURY BILL NOTES 1.750% 05/01/22		07/06/2017	GOLDMAN SACHS		4,985,547	5,000,000	391,493	HE
05959999-Subtotal - U.S. Governments			07/06/2017	GOLDMAN SACHS		4,984,961	5,000,000	18,648	HE
130839-1A-4	CALIFORNIA ST GENERAL OBLIGATION 5.00% 11/01/47		09/27/2017	Various		921,133,320	944,145,000	5,627,203	XXX
130839-1A-3	CALIFORNIA ST GENERAL OBLIGATION 5.00% 11/01/47		08/30/2017	GOLDMAN SACHS		11,786,220	10,000,000	5,556	HE
363658-1A-8	GALLATIN CITY MT HIGH SCH DIST SCHOOL DISTRICT 4.00% 06/01/37		07/14/2017	D.A. DAVIDSON		4,787,360	4,000,000	1,884	HE
382274-1A-5	OR OREGON FL AVIATION AUTH A AIRPORT 5.00% 10/01/52		08/30/2017	RBC CAPITAL MARKETS		1,881,972	1,570,000	1,171	HE
455054-1A-5	INDIANA ST FIN AUTH ENVIRONMENTAL POLLUTION 0.610% 12/01/39		09/16/2017	KEY BANK		4,552,960	4,000,000	300	HE
717813-1A-5	PHILADELPHIA PA GENERAL OBLIGATION 5.00% 08/01/37		07/12/2017	CITICORP SECURITIES		2,975,738	2,650,000	305,738	HE
728589-1A-1	PART AUTH NEW YORK NEW YORK STATE TRANSPORTATION 5.250% 08/15/37		09/20/2017	SPRINTERS & COMPANY INC.		5,532,900	5,000,000	532,900	HE
792529-0A-5	SAVANNAH GA SCH FIN AUTH LE EDUCATION 5.250% 08/15/40		07/12/2017	RBC CAPITAL MARKETS		4,073,124	3,450,000	623,124	HE
857329-1A-9	STATE PUBLIC SCH BLDG AUTH PALM EDUCATION 5.00% 06/01/38		09/20/2017	Tax Free Exchange		219,130	200,000	3,026	HE
914125-2A-4	UNIV OF CALIFORNIA CA REVENUES HIGHER EDUCATION 5.00% 05/15/62		09/20/2017	BARCLAYS CAPITAL		5,259,126	4,800,000	459,126	HE
945114-1A-6	WAYNE CITY MICH APT AIRPORT 5.00% 12/01/47		09/28/2017	MERRILL LYNCH - IS TRADES - IUI		14,628,225	12,690,000	72,667	HE
17999999-Subtotal - Bonds - U.S. States, Territories and Possessions			09/28/2017			65,673,230	57,000,000	186,864	XXX
229139-1D-7	PROLEY TX INEP SCH DIST SCHOOL DISTRICT 5.00% 02/01/47		08/23/2017	BOSC INC		19,906,570	19,000,000	1,886,570	HE
360056-1A-1	FULTON CITY GA DEV AUTH HOSP MEDICAL 5.00% 04/01/47		07/14/2017	MERRILL LYNCH - IS TRADES - IUI		3,886,700	3,500,000	386,700	HE
593339-2A-2	MIAMI DADE CITY FL A AVIATION AIRPORT 5.00% 10/01/40		09/11/2017	GOLDMAN SACHS		4,009,144	3,485,000	524,144	HE
645779-1E-9	NEW JERSEY ST ECON DEV AUTH BE GENERAL 5.00% 07/15/42		09/28/2017	MERRILL LYNCH - IS TRADES - IUI		2,132,780	2,000,000	18,780	HE
31999999-Subtotal - Bonds - U.S. Special Revenues			09/28/2017			24,951,194	21,985,000	2,566,564	XXX
001534-1A-4	REP TRANSMISSION CO LLC BASIC 3.75% 12/01/47		09/25/2017	CITICORP SECURITIES		14,963,850	15,000,000	36,150	HE
001654-1A-5	ABC ENTERTAINMENT HOLDINGS INC BASIC 5.875% 02/15/22		09/02/2017	Tax Free Exchange		5,137,500	5,000,000	40,500	HE
001654-1A-6	ABC ENTERTAINMENT HOLDINGS INC BASIC 6.125% 05/15/27		07/12/2017	Tax Free Exchange		5,018,085	5,000,000	18,085	HE
002288-1A-1	ALIT INC BASIC 4.50% 05/15/25		07/27/2017	MARKET ACCESS SECURITIES LLC		1,986,800	2,000,000	13,200	HE
002369-1A-3	ALIT INC BASIC 3.90% 08/14/27		07/27/2017	MARKET ACCESS		19,965,400	20,000,000	34,600	HE
002369-1A-4	ALIT INC BASIC 5.15% 02/14/50		07/27/2017	J.P. MORGAN		34,922,650	35,000,000	77,650	HE
002369-1A-8	AV HONES INC 6.625% 05/15/22		08/04/2017	Tax Free Exchange		2,500,000	2,500,000	34,965	HE
003009-1A-7	BERKELEY ASIA-PACIFIC INCOME BERKELEY ASIA-PACIFIC INCOME 3.700% 08/10/32		08/18/2017	Tax Free Exchange		14,000,000	14,000,000	11,511	HE
004375-1A-5	Accredited Mortgage Loan Trust Series 20061 CLASS III 1.567% 04/25/36		08/25/2017	MORGAN STANLEY		2,025,497	2,414,000	525,497	HE
004446-1A-7	CE INA HOLDINGS 4.35% Due 11/3/2045 INH 4.350% 11/03/45		09/07/2017	J.P. MORGAN		11,133,700	10,000,000	117,208	HE
008077-1A-1	ETNA INC-BET BASIC 3.95% 08/15/47		09/07/2017	BANK OF AMERICA		19,966,400	20,000,000	33,600	HE
008385-1A-5	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-6	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-7	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-8	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-9	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-10	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-11	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-12	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-13	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-14	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-15	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-16	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-17	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-18	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-19	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-20	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-21	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-22	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-23	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-24	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-25	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-26	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-27	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-28	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-29	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-30	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-31	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-32	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-33	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-34	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-35	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-36	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-37	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-38	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-39	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-40	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-41	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-42	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-43	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	HE
008385-1A-44	GENSON COS LLC-CHEF 1.50% Due 07/15/2024 JUS 6.025% 06/15/24		09/06/2017	Tax Free Exchange		3,806,250	3,500,000	306,250	

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

SCHEDULE D - PART 3

Show All Long-Term Bonds and Stock Acquired During the Current Quarter

1	2	3	4	5	6	7	8	9	10
CUSIP Identification	Description	Foreign	Date Acquired	Name of Vendor	Number of Shares of Stock	Actual Cost	Par Value	Paid for Accrued Interest and Dividends	NAIC Designation or Market Indicator
06151E-5B-7	BFCF 2004-2 5.7% Due 1/24/2022 L04 5.70% 01/24/22		07/19/2017	GOLDMAN SACHS		2,964,960	2,900,000		FE
06151E-5C-0	BFCF 2004-2 3.82% 01/29/28		09/26/2017	Met Icas		24,189,365	23,500,000	134,212	FE
06151E-5E-2	BFCF 2004-2 BASIC 2.32% 10/01/21		09/03/2017	BANK OF AMERICA		3,000,000	3,000,000		FE
064061-AA-0	BANK OF NY MELLON CORP BASIC 3.30% 08/23/29		08/16/2017	CREDIT SUISSE FIRST BOSTON		20,000,000	20,000,000		FE
06541V-AF-7	BANK SERIES 2017BK7 CLASS AS 3.43% 09/15/69		09/19/2017	WELLS FARGO SECURITIES LLC		7,724,978	7,500,000	19,322	FE
06541V-AJ-9	BANK SERIES 2017BK7 CLASS AS 3.74% 09/15/69		09/19/2017	WELLS FARGO SECURITIES LLC		5,149,830	5,000,000	14,055	FE
073590-B5-7	BEACON HOMES USA BASIC 5.97% 10/15/27		09/26/2017	CREDIT SUISSE FIRST BOSTON		10,008,750	10,000,000	3,806	FE
073881-5B-9	BECTON DICKINSON & CO BASIC 2.40% 06/05/20		07/31/2017	GOLDMAN SACHS		1,007,500	1,000,000		FE
101229-AA-3	BICE CAPITAL SERVICES CO 3.15% 06/01/20		07/31/2017	GOLDMAN SACHS		9,000,000	9,000,000		FE
112293-AA-3	BIOGEN IDEC PINE PHENOL PINE HYDRO 4.38% 07/10/22		07/10/2017	GOLDMAN SACHS		11,644	11,644		FE
120198-AA-9	CAUO 2017-1B 3.07% 04/15/47		09/21/2017	Tax Free Exchange		12,000,000	12,000,000	20,524	FE
125333-AA-3	C652 2016-R004 2.75% Due 2/10/2033 16-1 2.75% 02/10/33		07/01/2017	GABRIELII CAPITAL		99,583		107	FE
125333-AA-2	CITIGROUP COMMERCIAL MORTGAGE SERIES 2017MRA CLASS A 3.65% 07/10/22		07/01/2017	Interest Capitalization		3,604,861	3,500,000	10,663	FE
125333-AA-5	CIT MORTGAGE LOAN TRST SERIES 20071 CLASS 102 2.98% 10/25/37		07/24/2017	CITICORP SECURITIES		25,305,750	31,000,000	7,717	FE
125333-AA-7	COM MORTGAGE TRST SERIES 2017CORZ CLASS AS 3.51% 09/10/50		09/26/2017	KEY BANK		9,263,351	9,000,000	23,683	FE
128117-AA-7	CON FINANCIAL 4 1/2% Due 3/1/2026 161 4.50% 03/01/26		09/21/2017	DEUTSCHE BANK		5,420,710	5,000,000	36,250	FE
128117-AA-4	CON FINANCIAL BASIC 3.16% 07/15/27		09/07/2017	J.P. MORGAN		3,977,300	10,000,000		FE
128117-AA-3	CON FINANCIAL BASIC 3.16% 07/15/27		09/07/2017	J.P. MORGAN		17,000,000	17,000,000	19,623	FE
128128-AA-9	COX ISSUER 2017CORZ ISSUER 2017 4.30% 01/10/24		09/24/2017	BARCLAYS		1,000,000	1,000,000	53,261	FE
128128-AA-7	GLAUMS STRATEGIC TOTAL RET FD CALUMS STRATEGIC TOTAL RET FD 3.70% 09/06/22		09/19/2017	Tax Free Exchange		2,000,000	14,000,000	2,884	FE
128128-AA-5	GLAUMS STRATEGIC TOTAL RET FD CALUMS STRATEGIC TOTAL RET FD 4.00% 09/06/24		09/19/2017	Tax Free Exchange		2,000,000	2,000,000	1,889	FE
144141-0J-0	CALUNA POWER 4 LIGHT CO CALL 8 1/8% 10/15/33		09/14/2017	Tax Free Exchange		636,495	500,000	12,090	FE
144531-EH-9	CARRI 2006-ACT SERIES 2006FRET CLASS 10B 1.47% 12/25/35		08/30/2017	SUSSEKMAN		10,818,196	16,094,000	8,578	FE
144658-AA-2	CARRIX, INC CARRIX, INC STD SEN SEC NOTES 4.80% 07/31/27		07/25/2017	KEY BANK		10,000,000	10,000,000	381,667	FE
152310-AA-7	CBE 2003-B SERIES 2004B CLASS 101 5.64% 03/25/39 27/35		09/20/2017	Tax Free Exchange		1,710,018	1,000,000	46,972	FE
152310-AA-5	CBE 2003-B F1 3% Due 10/25/2038 16-25 1.80% 10/25/38		06/26/2017	REPORT SECURITIES		1,151,268	1,409,152	3,490	FE
161175-9B-5	CARRIER COMM OPT LLC/CAP BASIC 4.20% 03/15/28		08/03/2017	Interest Capitalization		10,343,200	10,000,000	161,250	FE
171346-AA-2	CHURCH & DWIGHT CO., INC. BASIC 3.35% 08/01/27		09/18/2017	BARCLAYS		7,610,775	7,500,000	1,750	FE
172967-AA-3	CITIGROUP INC 5 3/8% Due 9/20/20 F49 5.37% 06/09/20		07/05/2017	REC CAPITAL MARKETS		4,894,850	5,000,000	45,389	FE
172967-AA-6	CITIGROUP INC BASIC 2.30% 07/29/19		07/05/2017	BANK OF AMERICA		2,176,840	2,000,000	24,722	FE
173282-AA-2	CITIGROUP INC BASIC 3.20% 10/21/26		07/24/2017	BANK OF NY		1,957,420	2,000,000	17,067	FE
193868-AA-2	CITIGroup Mortgage Loan Trust SERIES 2017MR2 CLASS 103 1.70% 03/25/37		07/14/2017	WELLS FARGO SECURITIES		11,825,803	14,281,000	15,385	FE
20030M-5B-3	COLUMBIA PIPELINE CO 4.2% Due 4/15/2043 015 4.20% 04/15/43		09/15/2017	MORGAN STANLEY		9,298,731	9,000,000	24,290	FE
207597-E5-6	COMSTOCK 4.6% Due 8/15/2045 F415 4.60% 08/15/45		07/31/2017	J.P. MORGAN		15,448,235	15,000,000	48,750	FE
208111-EL-3	CONSOLIDATED EDISON INC 5.85% Due 9/15/2036 1015 5.80% 09/15/36		08/06/2017	MORGAN STANLEY		11,520,645	10,500,000	107,333	FE
208111-FC-2	CONSOLIDATED EDISON INC 3.95% Due 9/12/043 161 3.95% 03/01/43		07/06/2017	US BANCORP INC		307,381	725,000	13,666	FE
208111-FH-1	CONSOLIDATED EDISON INC 3.85% Due 6/15/2046 015 3.80% 06/15/46		08/08/2017	SUSSEKMAN		5,182,950	5,000,000	87,778	FE
210516-C2-7	COUSER ENERGY 3 1/4% Due 8/15/2008 F415 3.25% 08/15/46		07/05/2017	KEY BANK		1,376,545	1,500,000	19,635	FE
220704-AA-5	COE INDUSTRIAL TRST SERIES 2015TEIN CLASS A 3.07% 02/10/34		07/18/2017	J.P. MORGAN		10,250,625	10,000,000	7,084	FE
226844-AA-2	COGASUR IV WEST LLC 3.85% 03/31/41		09/12/2017	Tax Free Exchange		30,000,000	30,000,000	231,003	FE
233333-AA-4	DIE BROSIG COMPANY 2.46 Due 12/1/2019 011 2.40% 12/01/19		07/05/2017	Met Icas		1,638,313	1,600,000	4,238	FE
233333-AA-3	DIE ELECTRIC CO 3.7% Due 6/15/2045 1015 3.70% 03/15/45		07/07/2017	Met Icas		14,736,210	15,000,000	180,375	FE
233333-AA-2	DIE ELECTRIC CO 3.7% Due 6/15/2045 1015 3.70% 03/15/45		07/07/2017	Met Icas		890,290	1,000,000	4,214	FE
233333-AA-1	DIE ELECTRIC CO BASIC 3.75% 08/15/47		07/07/2017	BANK OF AMERICA		9,894,600	10,000,000	178,000	FE
233555-AA-4	DIC TECHNOLOGY COMPANY 4.45% Due 9/30/2022 1015 4.45% 09/30/22		08/09/2017	Tax Free Exchange		10,376,417	10,000,000	304,488	FE
250700-AA-8	DISCOVERY COMMUNICATIONS 4.778% Due 4/1/2045 01 4.87% 04/01/45		09/27/2017	CREDIT SUISSE FIRST BOSTON		24,152,480	22,000,000	115,104	FE
250700-AA-7	DISCOVERY COMMUNICATIONS BASIC 2.90% 09/20/19		09/09/2017	MORGAN STANLEY		4,600,950	5,000,000	6,000	FE
250700-AA-6	DISCOVERY COMMUNICATIONS BASIC 3.85% 03/20/28		09/07/2017	GOLDMAN SACHS		2,888,300	2,000,000	3,000	FE
250700-AA-5	DISCOVERY COMMUNICATIONS BASIC 3.85% 03/20/28		09/19/2017	REC CAPITAL MARKETS		7,459,875	7,500,000		FE
260540-AA-8	DOV CHEMICAL 4 3/8% Due 11/15/2042 1015 4.37% 11/15/42		09/07/2017	GOLDMAN SACHS		6,985,000	7,000,000	36,448	FE
26411C-0J-7	DOME POWER BASIC 5.05% 09/15/19		07/24/2017	BARCLAYS		5,311,910	5,171,000	38,448	FE
				GOLDMAN SACHS		2,603,372	2,448,000	45,329	FE

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SCHEDULE D - PART 3

Show All Long-Term Bonds and Stock Acquired During the Current Quarter

1	2	3	4	5	6	7	8	9	10
CUSIP Identification	Description	Foreign	Date Acquired	Name of Vendor	Number of Shares of Stock	Actual Cost	Par Value	Paid for Accrued Interest and Dividends	NAIC Designation or Market Indicator
264141-1-1	AME POWER BASIC 3.50% 06/15/47		08/07/2017	BANK OF AMERICA		9,958,800	10,000,000		FE
264141-0-6	AME ENERGY PROGRESS LLC BASIC 1.40% 09/08/20		09/05/2017	GOLDMAN SACHS		5,000,000	5,000,000		FE
264242-0-6	E Trade Group Inc BASIC 3.80% 08/24/27		08/15/2017	CREDIT SUISSE FIRST BOSTON		4,992,600	5,000,000		FE
278563-0-1	CEBS & AVANT INVESTMENT LTD P 3.84% 07/31/27		08/04/2017	Tax Free Exchange		8,533	20,000,000	8,533	2
293610-0-1	ENTERGY ARKANSAS INC BASIC 3.05% 06/01/23		08/02/2017	MARKET ACESS		2,054,200	2,000,000	1,183	FE
293791-0-1	ENTERPRISE PRODUCTS OPER BASIC 4.05% 02/15/22		07/24/2017	FIN FINANCIAL SECURITIES CORP		1,064,400	1,000,000	18,225	FE
294456-0-9	EquiFirst Mortgage Loan Trust Series 2002 CLASS MS 3.12% 10/25/34		09/06/2017	CITICORP SECURITIES		956,903	961,306	1,162	SMU
297388-0-5	ESTEE LAUDER CO INC 4.39% Due 9/15/2045 JDS 4.37% 06/15/46		07/01/2017	CITICORP SECURITIES		9,691,100	9,000,000	32,500	FE
297388-0-6	ESTEE LAUDER CO INC 4.19% Due 9/15/2045 JDS 4.19% 06/15/46		09/30/2017	CITICORP SECURITIES		5,338,900	5,000,000	16,306	FE
297388-0-7	ESTEE LAUDER CO INC 4.19% Due 9/15/2045 JDS 4.19% 06/15/46		09/30/2017	CITICORP SECURITIES		5,338,900	5,000,000	16,306	FE
302316-0-2	EVIM MOBIL CORP 4.14% Due 3/1/2048 MS 4.14% 03/01/48		07/07/2017	WELLS FARGO BANK		10,465,100	10,000,000	149,704	FE
302316-0-3	EVIM MOBIL CORP 4.14% Due 3/1/2048 MS 4.14% 03/01/48		08/08/2017	RAYMOND JAMES		5,188,523	5,000,000	4,863	FE
302316-0-4	EVIM MOBIL CORP 4.14% Due 3/1/2048 MS 4.14% 03/01/48		08/21/2017	Veriplus		5,116,500	5,000,000	10,926	FE
310798-0-1	PHIS K057 SERIES K057 CLASS MI 2.62% 08/25/26		07/26/2017	ST FEELE NICOLAUS		9,864,063	10,000,000	21,867	1
310798-0-4	PHIS K057 SERIES K057 CLASS MI 2.62% 08/25/26		08/09/2017	BANK OF AMERICA		15,449,285	15,000,000	27,274	1
310798-0-5	PHIS K057 SERIES K057 CLASS MI 2.62% 08/25/26		09/01/2017	ROBERT H. BAIRD & CO.		6,116,200	6,000,000	7,167	FE
341098-0-8	FLORIDA POWER CORP 3.85% Due 11/5/2042 MWS 3.85% 11/5/42		08/30/2017	Tax Free Exchange		20,000,000	20,000,000	172,063	2
352771-0-1	FRISO HO OPERATIONS LLC FRISO HO OPERATIONS LLC 4.13% 12/15/37		09/19/2017	GOLDMAN SACHS		5,149,883	5,000,000	12,549	FE
362514-0-3	GS MORTGAGE SECURITIES TRUST SERIES 2013M CLASS A 3.47% 09/10/37		08/04/2017	WELLS FARGO BANK		3,073,700	3,000,000	2,976	FE
362514-0-4	GS MORTGAGE SECURITIES TRUST SERIES 2013M CLASS B 3.46% 09/10/37		07/17/2017	CITICORP SECURITIES		3,046,510	3,000,000	45,938	FE
370456-0-6	GENERAL MOTORS FINL CO BASIC 3.50% 07/10/19		07/27/2017	GOLDMAN SACHS		7,234,450	7,000,000	113,711	FE
373334-0-2	GEORGIA POWER CO 4.3% Due 3/15/2042 MS15 4.30% 03/15/42		08/03/2017	NITSOBISHI SECURITIES		2,996,960	3,000,000		FE
373334-0-9	GEORGIA POWER CO BASIC 2.00% 09/08/20		08/03/2017	SCOTIA CAPITAL		23,332,930	23,000,000	412,233	FE
375558-0-8	GILEAD SCIENCES INC 4.15% Due 3/1/2047 MS1 4.15% 03/01/47		08/03/2017	Veriplus		10,798,400	10,000,000	206,500	FE
380138-0-2	GLAXOSMITHKLINE PLC 4.2% Due 3/18/2049 MS18 4.20% 03/18/43		09/12/2017	LEFFERIES & COMPANY INC.		3,996,553	3,000,000		FE
381416-0-1	GLAXOSMITHKLINE PLC 4.2% Due 3/18/2049 MS18 4.20% 03/18/43		07/13/2017	J.P. MORGAN		13,015,300	10,000,000	200,625	FE
381416-0-6	GOLDMAN SACHS GROUP INC 4.34% Due 10/1/2037 AD1 6.75% 10/01/37		08/04/2017	J.P. MORGAN		12,284,300	11,000,000	196,750	FE
381416-0-9	GOLDMAN SACHS GROUP INC 4.34% Due 10/1/2037 AD1 6.75% 10/01/37		08/04/2017	J.P. MORGAN		13,170,950	13,000,000	83,970	FE
381416-1-4	GOLDMAN SACHS GROUP INC 3.89% 09/05/28		08/03/2017	WELLS FARGO BANK		5,000,000	5,000,000	4,015	2
406558-0-8	HSE CORE HOLDING, L LC HSE CORE HOLDING L, LLC 4.13% 07/05/25		07/12/2017	Tax Free Exchange		5,000,000	5,000,000		FE
406558-0-9	HSE CORE HOLDING, L LC HSE CORE HOLDING L, LLC 4.13% 07/05/25		09/08/2017	BANK OF AMERICA		14,861,100	15,000,000	86,734	FE
418056-0-1	HERRCO INC BASIC 3.50% 09/15/27		09/05/2017	BANK OF AMERICA		4,543,100	4,500,000	57,847	FE
428046-0-1	HERTZ CORP BASIC 7.62% 06/01/22		07/11/2017	SEPPART GROUP		20,317,200	20,000,000	155,968	FE
444161-0-6	HUE DEPOT INC 3.1/2% Due 9/15/2056 MS15 3.00% 09/15/56		08/07/2017	Veriplus		1,885,714	2,000,000	110	FE
444161-0-8	HUE DEPOT INC BASIC 3.80% 06/15/47		09/01/2017	Tax Free Exchange		1,885,714	2,000,000	110	FE
444161-0-9	HUE DEPOT INC BASIC 3.80% 06/15/47		09/01/2017	Tax Free Exchange		1,885,714	2,000,000	110	FE
452146-0-1	INTEL CORP 3.9% Due 7/29/2045 MS 3.90% 07/29/45		08/09/2017	WELLS FARGO BANK		5,884,150	5,000,000	19,097	FE
452146-0-7	INTEL CORP BASIC 4.10% 05/11/47		07/17/2017	CREDIT SUISSE FIRST BOSTON		15,603,600	15,000,000	117,875	FE
460146-0-2	INTERNATIONAL PAPER CO. BASIC 4.50% 09/15/48		07/17/2017	BANK OF AMERICA		24,974,500	25,000,000		FE
461154-0-2	INTELSAMPALCO-SPON MDR BASIC 3.12% 07/11/27		07/10/2017	J.P. MORGAN		4,992,200	5,000,000		FE
461154-0-6	INTELSAMPALCO-SPON MDR BASIC 3.12% 07/11/27		07/10/2017	J.P. MORGAN		24,946,500	25,000,000		FE
463611-0-6	IOOT 2013-INT SERIE 2013IRY CLASS A2 3.17% 05/15/48		07/26/2017	J.P. MORGAN		7,119,727	7,500,000	13,882	FE
463611-0-8	IOOT 2013-INT SERIE 2013IRY CLASS A2 3.17% 05/15/48		07/14/2017	J.P. MORGAN		9,872,713	10,075,000	14,215	FE
463611-0-9	IOOT 2013-INT SERIE 2013IRY CLASS A2 3.17% 05/15/48		07/21/2017	J.P. MORGAN		15,449,955	15,000,000	45,175	FE
463611-0-5	J.P. MORGAN CHSE & CO. 3.78% 02/07/28		07/17/2017	J.P. MORGAN		7,149,000	7,000,000	124,281	FE
463611-0-9	J.P. MORGAN CHSE & CO. 3.78% 02/07/28		07/17/2017	J.P. MORGAN		1,860,313	2,000,000	89	FE
463611-0-9	J.P. MORGAN CHSE & CO. 3.78% 02/07/28		07/17/2017	J.P. MORGAN		4,381,553	4,188,000	8,706	FE
463611-0-9	J.P. MORGAN CHSE & CO. 3.78% 02/07/28		07/17/2017	J.P. MORGAN		1,007,060	1,000,000	108	FE
463611-0-9	J.P. MORGAN CHSE & CO. 3.78% 02/07/28		07/17/2017	J.P. MORGAN		23,628,000	23,628,000	72,039	FE
463611-0-9	J.P. MORGAN CHSE & CO. 3.78% 02/07/28		08/01/2017	Tax Free Exchange		7,225,380	7,000,000	51,325	FE
463611-0-9	J.P. MORGAN CHSE & CO. 3.78% 02/07/28		08/01/2017	Tax Free Exchange		4,992,150	5,000,000		FE
463611-0-9	J.P. MORGAN CHSE & CO. 3.78% 02/07/28		08/01/2017	Tax Free Exchange		7,408,784	7,200,000	47,932	FE
463611-0-9	J.P. MORGAN CHSE & CO. 3.78% 02/07/28		08/29/2017	Tax Free Exchange		5,907,100	6,000,000	11,846	FE
463611-0-9	J.P. MORGAN CHSE & CO. 3.78% 02/07/28		07/15/2017	Veriplus		3,927,805	4,500,000	376,889	FE
463611-0-9	J.P. MORGAN CHSE & CO. 3.78% 02/07/28		07/15/2017	Veriplus		3,927,805	4,500,000	376,889	FE
463611-0-9	J.P. MORGAN CHSE & CO. 3.78% 02/07/28		07/26/2017	Veriplus		3,927,805	4,500,000	376,889	FE
463611-0-9	J.P. MORGAN CHSE & CO. 3.78% 02/07/28		09/12/2017	Veriplus		3,000,000	3,000,000	38,570	2
463611-0-9	J.P. MORGAN CHSE & CO. 3.78% 02/07/28		09/12/2017	Tax Free Exchange		5,337,050	5,000,000	72,309	FE
463611-0-9	J.P. MORGAN CHSE & CO. 3.78% 02/07/28		08/07/2017	Veriplus		13,265,150	13,000,000	133,763	FE

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SCHEDULE D - PART 3

Show All Long-Term Bonds and Stock Acquired During the Current Quarter

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CUSIP Identification	Description	Foreign	Date Acquired	Name of Vendor	Number of Shares of Stock	Actual Cost	Par Value	Paid for Accrued Interest and Dividends	NAIC Designation or Market Indicator
55279A-4-3	WAF & TRAVERS TRUST CO BASIC 3.40% 08/17/27		08/14/2017	J.P. MORGAN		6,907,620	7,000,000		HE
55280A-4-2	WALTON AVENUE TRUST SERIES 2017(30) CLASS A 3.24% 06/15/34		07/28/2017	WELLS FARGO SECURITIES LLC		6,088,976	6,000,000	7,687	FE
55280A-4-2	WALTON AVENUE TRUST SERIES 2017(30) CLASS B 3.07% 06/15/34		07/28/2017	WELLS FARGO SECURITIES LLC		5,074,975	5,000,000	6,763	FE
55354A-4-2	WASH TRUST SERIES 2017(7) CLASS A 3.42% 07/11/28		07/13/2017	MORGAN STANLEY		10,089,824	10,000,000	22,844	FE
55354A-4-2	WAGLEMAN MIDSTREAM PARTNERS BASIC 4.200% 10/03/47		09/26/2017	WELLS FARGO SECURITIES LLC		9,834,100	10,000,000		FE
57643B-01-4	WASJ 2006-1 SERIES 20051 CLASS 02 2.33% 06/25/43		07/12/2017	HILLTOP SECURITIES		1,060,197	1,127,865	1,524	FE
58333A-11-2	WELLS FARGO TRUST 3.7% Due 2/10/2045 FRI 3.700% 02/10/45		08/22/2017	Interest Capitalization		14,946,350	15,000,000	7,708	FE
58333A-11-2	WELLS FARGO TRUST 4.00% 02/12/25		07/11/2017	WELLS FARGO SECURITIES		5,416,300	5,000,000	8,444	FE
58333A-11-2	WELLS FARGO TRUST 5.00% 11/24/25		07/11/2017	WELLS FARGO SECURITIES		5,416,300	5,000,000	8,444	FE
61768A-01-9	WELLS FARGO TRUST 3.62% 01/20/27		08/09/2017	J.P. MORGAN		5,038,900	5,000,000	12,083	FE
63636A-01-2	NATIONAL HOKEY LEAGUE NATIONAL HOKEY LEAGUE 3.610% 08/10/27		07/13/2017	Tax Free Exchange		14,134,262	14,455,000	19,522	FE
64527A-01-2	NEW CENTURY FIDE ED LOAN TRUST 2.302% 03/25/35		08/15/2017	Interest Capitalization		20,663,000	20,000,000	29,453	FE
64760A-4A-2	NEW OREANS ENERGY PARTNERS NEW OREANS ENERGY PARTNERS LL 4.270% 08/15/32		07/11/2017	Tax Free Exchange		6,511,625	6,000,000	104,813	FE
65163B-01-1	NEWPORT LIVING CORP 4.178% Due 3/15/2042 BIS15 4.875% 03/15/42		07/24/2017	STEELE NICOLAUS		15,401,625	14,000,000	144,290	FE
65106A-04-3	NICE, INC. CL B 3.875% 11/07/45		09/14/2017	Verioux		13,169,700	14,000,000	161,250	FE
65106A-04-3	NICE, INC. CL B 3.875% 11/07/46		09/19/2017	Verioux		11,874,180	11,000,000	76,144	FE
65584A-01-0	NORTHSTAR SUPPLY PARTNERS 4.5% 6/15/2045 DJL 4.450% 06/15/45		08/28/2017	BARCLAYS		38,972,200	40,000,000		FE
67859A-01-8	NUOHMA GAS AND ELECTRIC BASIC 3.850% 09/30/47		08/08/2017	Verioux		5,980,900	6,000,000		FE
68233A-01-7	NUOR ELECTRIC DELIVERY BASIC 3.800% 09/30/47		09/18/2017	NITSOBISHI SECURITIES		19,971,400	20,000,000		FE
68280A-01-0	OEK INC BASIC 4.950% 07/13/47		07/10/2017	Verioux		9,986,230	10,000,000		FE
68280A-01-0	OEK INC BASIC 4.950% 07/13/47		09/28/2017	Verioux		52,021,688	52,200,000	239,913	FE
69351A-01-7	PL ELECTRIC UTILITIES BASIC 3.980% 06/01/47		07/07/2017	EFFERIES & COMPANY INC.		4,621,815	4,500,000	30,119	FE
71344B-01-1	PACIFIC GAS & ELECTRIC CO 4.00% 12/01/46		07/10/2017	BANK OF AMERICA		5,728,100	5,000,000	23,333	FE
71344B-01-1	PACIFIC GAS & ELECTRIC CO 4.00% 12/01/46		07/27/2017	STEELE NICOLAUS		12,231,300	12,000,000	145,471	FE
71344B-01-1	PACIFIC GAS & ELECTRIC CO 4.00% 12/01/46		07/27/2017	STEELE NICOLAUS		5,300,350	5,000,000	26,351	FE
72650B-01-5	PLAINS ALL-ENER PIPELINE BASIC 4.500% 12/15/26		08/08/2017	BARCLAYS		10,055,500	10,000,000	70,000	FE
73767B-01-5	PROGRESSIVE CORP CH 4.125% 04/15/47		07/07/2017	Verioux		10,457,300	10,000,000	134,875	FE
74331A-01-2	PUBLIC SERVICE CO OF CALO BASIC 4.250% 03/15/43		08/22/2017	Verioux		41,206,650	39,000,000	571,313	FE
74444A-01-2	PUBLIC SERVICE CO OF CALO BASIC 4.300% 05/20/45		09/06/2017	JANET MONTGOMERY/SCOTT		827,393	825,000	8,135	FE
74533A-01-9	PUET SOUND ENERGY BASIC 4.300% 05/20/45		09/06/2017	Verioux		31,235,100	28,500,000	296,581	FE
75915A-01-2	REDWOODS HOSPITAL PR 8 1/4% Due 5/1/2023 INT 1 250% 05/01/23		07/18/2017	EFFERIES & COMPANY INC.		7,998,750	7,500,000	238,906	FE
76356A-01-0	RENEE PASS LUDERPORT BASIC 4.200% 03/15/28		06/29/2017	Tax Free Exchange		29,479,245	30,000,000	482,000	FE
76356A-01-0	RENEE PASS LUDERPORT BASIC 4.200% 03/15/28		06/29/2017	Tax Free Exchange		5,734,312	5,725,000	19,063	FE
80088A-01-5	SKYWAY CONVESSION COMPANY SKYWAY CONVESSION COMPANY 3.660% 07/10/24		07/13/2017	Tax Free Exchange		15,000,000	15,000,000	19,822	FE
80088A-01-5	SKYWAY CONVESSION COMPANY SKYWAY CONVESSION COMPANY 4.010% 07/10/29		07/13/2017	Tax Free Exchange		10,000,000	10,000,000	14,481	FE
80700A-01-7	SOUTH CAROLINA ELECTRIC & GAS BASIC 4.100% 06/07/65		08/01/2017	J.P. MORGAN		7,457,458	6,630,000	57,294	FE
80700A-01-7	SOUTH CAROLINA ELECTRIC & GAS BASIC 4.100% 06/07/65		08/29/2017	Tax Free Exchange		19,569,665	18,950,000	105,732	FE
80816A-01-3	South Jersey Industries Inc South Jersey Industries Inc 3.220% 08/16/24		08/29/2017	Tax Free Exchange		5,000,000	5,000,000	5,814	FE
80816A-01-3	South Jersey Industries Inc South Jersey Industries Inc 3.460% 08/16/27		07/13/2017	BANK OF AMERICA		4,000,000	4,000,000	4,988	FE
84574B-01-5	SOUTHERN PUBLIC SERV 3.4% Due 9/15/2046 FRI15 3.400% 08/15/46		07/13/2017	BANK OF AMERICA		7,275,762	7,800,000	12,710	FE
84574B-01-5	SOUTHERN PUBLIC SERV BASIC 3.700% 09/15/47		07/11/2017	Tax Free Exchange		22,443,175	21,500,000	6,988	FE
84574B-01-5	SOUTHERN PUBLIC SERV BASIC 3.700% 09/15/47		07/11/2017	Tax Free Exchange		16,000,000	16,000,000	18,676	FE
85271A-01-0	STEELEBLUES TRANSMISSION STEELBLUES TRANSMISSION COMPA 3.620% 06/30/47		08/18/2017	Verioux		1,204,541	1,282,279	1,637	FE
86350A-01-6	SUNCOO LOGISTICS PARTNER BASIC 5.400% 10/01/47		09/28/2017	Verioux		10,993,300	11,000,000	1,650	FE
87318A-01-2	THE USA Partnership THE USA Partnership Old Sr Nt 3.720% 06/27/27		07/03/2017	Tax Free Exchange		11,000,000	11,000,000	6,820	FE
87612E-01-2	HARRET CORP 3.58% Due 4/15/2046 A015 3.625% 04/15/46		07/27/2017	BARCLAYS		8,625,000	6,000,000	84,042	FE
88160A-01-4	TIKS 2005-08E 2.237% 12/25/04		07/19/2017	Interest Capitalization		5,677,560	5,000,000		FE
88160A-01-4	TIKS 2005-08E 2.237% 12/25/04		07/19/2017	Verioux		5,418,750	5,000,000	27,760	FE
88160A-01-4	TIKS 2005-08E 2.237% 12/25/04		09/28/2017	Tax Free Exchange		9,668,200	10,000,000	10,000	FE
89248A-01-9	USNA MORGANSTANLEY TRUST SERIES 2017(2) CLASS 02/15/20		08/14/2017	BANK OF AMERICA		12,884,750	12,000,000	5,104	FE
90276A-01-5	US COMMERCIAL MORTGAGE TRUST SERIES 2017(2) CLASS A4 3.467% 08/15/50		07/31/2017	US WARBURG COMMERZBANK		12,359,833	12,000,000	18,507	FE
90276A-01-5	US COMMERCIAL MORTGAGE TRUST SERIES 2017(2) CLASS A4 3.426% 08/15/50		08/17/2017	US WARBURG COMMERZBANK		10,296,734	10,000,000	28,500	FE
90276A-01-5	US COMMERCIAL MORTGAGE TRUST SERIES 2017(2) CLASS AS 3.739% 08/15/50		08/17/2017	US WARBURG COMMERZBANK		5,149,600	5,000,000	15,579	FE
90276A-01-5	US COMMERCIAL MORTGAGE TRUST SERIES 2017(2) CLASS M4 3.563% 10/15/50		09/29/2017	US WARBURG COMMERZBANK		10,296,538	10,000,000	16,825	FE

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CUSIP Identification	Description	Foreign	Date Acquired	Name of Vendor	Number of Shares of Stock	Actual Cost	Par Value	Paid for Accrued Interest and Dividends	NAIC Designation or Market Indicator
90554C-2-9	UNION ELECTRIC COMPANY 3.9% Due 9/15/2042 BASIS 3.90% 09/15/42		07/27/2017	MORGAN STANLEY		1,027,850	1,000,000	14,733	FE
90554C-3-9	UNION ELECTRIC COMPANY BASIC 3.65% 04/15/45		07/27/2017	Ver Icus		11,000,000	11,000,000	102,838	FE
90781R-E-4	UNION PACIFIC CORP BASIC 4.00% 04/15/47		07/31/2017	BANK OF AMERICA		19,071,406	19,255,000	224,398	FE
90781R-E-9	UNION PACIFIC CORP BASIC 3.00% 04/15/37		08/07/2017	BANK OF AMERICA		10,089,300	10,000,000	104,167	FE
91158H-H-8	US BANCORP BASIC 2.62% 01/24/22		09/12/2017	MORGAN STANLEY		4,985,050	5,000,000	875	FE
91280E-E1-1	STRIP PRINC STRIPS 0.00% 11/15/46		07/25/2017	US BANCORP INC		3,034,350	3,000,000	127,925	FE
91280E-E1-2	STRIP PRINC STRIPS 0.00% 11/15/46		07/25/2017	Ver Icus		35,911,500	35,000,000	397,071	FE
92780A-F1-3	VIRGINIA ELECTRIC POWER BASIC 2.75% 09/15/23		09/09/2017	Ver Icus		24,100,000	24,000,000	40,792	FE
92780A-F1-5	VIRGINIA ELECTRIC POWER BASIC 2.75% 09/15/23		09/11/2017	SUNAMIST EQUITABLE		3,052,050	3,000,000	40,792	FE
92780A-F1-9	VIRGINIA ELECTRIC POWER 4% Due 11/15/2048 4.00% 11/15/48		08/30/2017	Ver Icus		15,955,300	15,000,000	161,111	FE
92856E-4E-1	WHIRLE ICE BASIC 2.95% 08/21/27		09/11/2017	SUNAMIST EQUITABLE		4,986,600	5,000,000		FE
93081E-3E-9	WASHINGTON GAS LIGHT CO BASIC 3.90% 08/21/27		08/16/2017	J.P. MORGAN		9,986,400	10,000,000	5,061	FE
94074E-3E-8	WELLS FARGO & COMPANY 4.3/4% Due 12/17/2046 4.75% 12/07/46		08/16/2017	J.P. MORGAN		17,806,120	18,000,000	147,382	FE
94083H-H-5	WESTERN GAS PARTNERS LP 5.4% Due 3/4/2044 5.44%		08/15/2017	Ver Icus		1,897,774	1,820,000	2,389	FE
95255E-4E-6	WILLIAMS PARTNERS LP 5.4% Due 3/4/2044 5.44%		07/24/2017	WELLS FARGO BANK		12,654,308	12,000,000	185,809	FE
97381W-A1-1	WISCONSIN ELECTRIC POWER BASIC 3.65% 12/15/42		09/28/2017	MORGAN STANLEY		2,555,000	2,500,000	11,084	FE
98027-17-2	CIS HEALTH CORPORATION CIG HEALTH CORPORATION 3.90% 10/10/29		09/11/2017	SEAPORT GROUP		3,707,100	3,750,000	33,458	FE
98039-1A-0	PTP GROUP UK HOLDINGS APT-ARROW UK HOLDINGS LIMITED 1.70% 07/19/24		08/02/2017	BARCLAYS		14,703,557	14,703,557		FE
98367A-1A-0	TRITON CONTAINER INTERNATIONAL TRITON CONTAINER INTERNATIONAL 4.64% 06/30/29		07/25/2017	Tax Free Exchange		17,721,000	10,000,000	3,456 Z	FE
LV125E-71-6	HB INTERNATIONAL HB INTL LTD 1% LIEN -300		09/19/2017	WOMAR SECURITIES INTERMATION		3,000,000	3,000,000	24,489	FE
LV125E-71-7	CONSOLIDATED COMMUNICATIONS CONSOLIDATED COMM TLB -490		07/24/2017	MORGAN STANLEY		10,025,000	10,000,000		FE
LV125E-71-8	SEERAWAY MEDICAL TECH GREENWAY MED TECH IL 425		08/08/2017	EFFERIES & COMPANY INC.		4,020,000	4,000,000		FE
LV125E-71-9	SEERAWAY MEDICAL TECH GREENWAY MED TECH IL 425		08/23/2017	Ver Icus		7,916,250	8,000,000		FE
LV165E-94-5	SURETY CENTER HOLDINGS SURGERY CENTER HOLDINGS IL TL-325		06/20/2017	EFFERIES & COMPANY INC.		2,982,500	3,000,000		FE
LV165E-94-6	SURETY CENTER HOLDINGS SURGERY CENTER HOLDINGS IL TL-325		07/27/2017	Tax Free Exchange		1,713,630	1,720,967		FE
LV165E-94-7	NESTLE BROADCASTING NEOSTAR BROADCASTING TLB -250		07/19/2017	Tax Free Exchange		209,491	270,382		FE
LV165E-94-8	NESTLE BROADCASTING NEOSTAR BROADCASTING TLB -250		07/19/2017	EFFERIES & COMPANY INC.		1,765,497	1,769,912		FE
LV165E-94-9	ORANAVANT DURAVANT 1ST LIEN TL -325		08/07/2017	EFFERIES & COMPANY INC.		3,619,149	3,574,488		FE
LV167-8E-8	ORANAVANT DURAVANT 1ST LIEN TL -325		07/25/2017	EFFERIES & COMPANY INC.		229,513	230,088		FE
LV167-8E-9	ORANAVANT DURAVANT 1ST LIEN TL -325		08/14/2017	EFFERIES & COMPANY INC.		10,301,250	10,300,000		FE
LV167E-7A-4	ROBERTSHAW HOLDINGS ROBERTSHAW HOLDINGS 1ST LIEN -450		08/04/2017	J.P. MORGAN		6,451,250	6,500,000		FE
LV167E-7A-5	ROBERTSHAW HOLDINGS ROBERTSHAW HOLDINGS 1ST LIEN -450		07/31/2017	BANK OF AMERICA		5,970,000	6,000,000		FE
LV167E-7A-6	ASPRION LLC ASPRION TLB-4-275		07/28/2017	BANK OF AMERICA		2,811,955	2,811,955		FE
LV167E-7A-7	ASPRION LLC ASPRION TLB-4-275		07/28/2017	WASISA SECURITIES CORP		596,750	1,000,000		FE
LV167E-7A-8	ASPRION LLC ASPRION TLB-4-275		08/15/2017	CREDIT SUISSE FIRST BOSTON		10,388,000	10,400,000		FE
LV167E-7A-9	ASPRION LLC ASPRION TLB-4-275		08/15/2017	CREDIT SUISSE FIRST BOSTON		6,108,500	6,150,000		FE
LV167E-7B-1	DIAMER BRANDS INC DIAMER BRANDS 1ST LIEN TL -400		08/24/2017	DEUTSCHE BANK		2,835,689	2,844,233		FE
LV167E-7B-2	DIAMER BRANDS INC DIAMER BRANDS 1ST LIEN TL -400		09/25/2017	GOLDMAN SACHS		6,399,500	6,400,000		FE
LV167E-7B-3	DIAMER BRANDS INC DIAMER BRANDS 1ST LIEN TL -400		08/16/2017	CREDIT SUISSE FIRST BOSTON		2,793,000	2,800,000		FE
LV168E-5E-8	WILSHIRE GRAND WILSHIRE GRAND TLB -250		09/20/2017	MORGAN STANLEY		1,997,500	2,000,000		FE
LV168E-5E-9	WILSHIRE GRAND WILSHIRE GRAND TLB -250		09/22/2017	GOLDMAN SACHS		1,970,000	2,000,000		FE
LV168E-5E-0	AIR MEDICAL AIR MEDICAL TLB -425		09/26/2017	WASISA SECURITIES CORP		1,985,000	2,000,000		FE
LV168E-5E-1	AIR MEDICAL AIR MEDICAL TLB -425		09/26/2017	J.P. MORGAN		3,960,000	4,000,000		FE
LV168E-5E-2	RING CONTAINER TECH RING CONTAINER 1ST LIEN -275		09/28/2017	BANK OF AMERICA		1,007,000	1,000,000		FE
LV168E-5E-3	RING CONTAINER TECH RING CONTAINER 1ST LIEN -275		07/10/2017	STIEHL INDUOUS		2,296,800	2,000,000	5,913	FE
LV168E-5E-4	RING CONTAINER TECH RING CONTAINER 1ST LIEN -275		07/07/2017	Tax Free Exchange		31,000,000	30,000,000	45,333	FE
LV168E-5E-5	CANADIAN PACIFIC RR 4.8% Due 8/7/2045 FPA 1 4.80% 08/01/45		08/02/2017	RBC CAPITAL MARKETS		12,028,940	12,028,940	38,639	FE
LV168E-5E-6	KEYSER ENERGY LTD PARTNERSHIP KEYSER ENERGY LTD PARTNERSHIP 3.88% 08/20/27		07/13/2017	MORGAN STANLEY		5,405,750	5,000,000	37,674	FE
LV168E-5E-7	KEYSER ENERGY LTD PARTNERSHIP KEYSER ENERGY LTD PARTNERSHIP 3.88% 08/20/27		07/05/2017	Ver Icus		15,411,039	15,000,000	233,750	FE
LV168E-5E-8	KEYSER ENERGY LTD PARTNERSHIP KEYSER ENERGY LTD PARTNERSHIP 3.88% 08/20/27		08/07/2017	GOLDMAN SACHS		7,784,000	7,500,000	131,560	FE

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Show All Long-Term Bonds and Stock Acquired During the Current Quarter

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CUSIP Identification	Description	Foreign	Date Acquired	Name of Vendor	Number of Shares of Stock	Actual Cost	Par Value	Paid for Accrued Interest and Dividends	NAIC Designation or Market Indicator (a)
036302-84	AIG COMMON STOCK		09/27/2017	HEERH & OJ LP	62,000	3,768			
030271-00	AMERICAN TOWER CORP - CL A COMMON STOCK		09/27/2017	HEERH & OJ LP	18,000	2,445			
03073E-10-5	AMERISOURCEBERNHEIM CORP COMMON STOCK		08/02/2017	HEERH & OJ LP	6,000	365			
031100-10-0	AMETEK INC COMMON STOCK		08/02/2017	HEERH & OJ LP	7,000	1,323			
039752-10-3	AMTEK INC COMMON STOCK		08/02/2017	HEERH & OJ LP	10,000	455			
03748R-10-1	AMTRIPLE INTLT & LOGST CO - A COMMON STOCK		08/02/2017	HEERH & OJ LP	31,000	4,872			
03748R-10-0	APPLE COMPUTER INC FORMERLY APPLE COMPUTER INC		08/02/2017	HEERH & OJ LP	20,000	865			
038222-10-5	APPLIED MATERIALS INC COMMON STOCK		08/02/2017	HEERH & OJ LP	45,000	3,324			
032725-10-9	ARCO INC COMMON STOCK		08/02/2017	HEERH & OJ LP	8,000	6,220			
052765-10-4	ARCO INC COMMON STOCK		08/02/2017	HEERH & OJ LP	8,000	520			
052725-10-0	AUTOMATIC DATA PROCESSING COMMON STOCK		08/02/2017	HEERH & OJ LP	20,000	707			
057220-10-0	BAKER HUGHES A GE CO LLC COMMON		07/06/2017	Tax Free Exchange	962,000	48,896			
058498-10-6	BALL CORP - 5% DIVIDEND DISCOUNT		08/02/2017	HEERH & OJ LP	29,000	1,215			
063505-10-4	BANK OF AMERICA CORP COMMON STOCK		08/02/2017	HEERH & OJ LP	88,000	2,185			
064058-10-0	BANK OF NEW YORK MELLON CORP COMMON STOCK		08/02/2017	HEERH & OJ LP	6,000	324			
071813-10-9	BAXTER INTERNATIONAL INC COMMON STOCK		09/27/2017	HEERH & OJ LP	35,000	2,186			
084670-10-2	BEAUSHIRE HATHAWAY-SAL COMMON STOCK		09/27/2017	HEERH & OJ LP	35,000	15,519			
086871-10-5	BLACK HILL B INC COMMON STOCK		08/02/2017	HEERH & OJ LP	9,000	3,371			
089274-10-6	BORG HARNER AUTOMOTIVE INC COMMON STOCK		08/02/2017	HEERH & OJ LP	12,000	554			
101137-10-7	BOSTON SCIENTIFIC CORP COMMON STOCK		09/27/2017	HEERH & OJ LP	81,000	2,174			
103228-10-3	BRIGHTHOUSE FINANCIAL IN COMMON		08/07/2017	Spin off	222,910	12,955			
110122-10-8	BRIGHTHOUSE FINANCIAL IN COMMON		08/02/2017	HEERH & OJ LP	9,000	497			
110446-10-7	BRISTOL-MYERS SQUIBB CO COMMON STOCK		07/25/2017	HEERH & OJ LP	984,150	88,113			
113637-10-8	BROWN-BROWN COMMON STOCK		09/27/2017	HEERH & OJ LP	48,000	2,461			
12504E-10-9	CB&I HOLDINGS INC COMMON STOCK		09/27/2017	HEERH & OJ LP	15,000	5,122			
12504E-10-8	CB&I HOLDINGS INC COMMON STOCK		08/02/2017	HEERH & OJ LP	15,000	397			
125278-10-5	CHICAGO MERCANTILE EXCHANGE COMMON STOCK		08/02/2017	HEERH & OJ LP	11,000	1,366			
126398-10-5	CIS ENERGY CORP COMMON STOCK		08/02/2017	HEERH & OJ LP	13,000	606			
126501-10-4	CISX CORP COMMON STOCK		08/02/2017	HEERH & OJ LP	7,000	337			
126501-10-0	CSRA INC COMMON STOCK		09/27/2017	HEERH & OJ LP	59,000	1,900			
126739-10-5	C/S CREMARK CORP COMMON STOCK		08/02/2017	HEERH & OJ LP	12,000	567			
144489-10-8	Caladrea Design Systems Inc COMMON		09/27/2017	HEERH & OJ LP	25,000	772			
144489-10-8	CARDINAL HEALTH INC COMMON STOCK		08/02/2017	HEERH & OJ LP	565,000	25,888			
151003-10-4	CELEBRITY JEWELRY INC COMMON STOCK		09/27/2017	HEERH & OJ LP	13,000	1,870			
151003-10-4	CELEBRITY JEWELRY INC COMMON STOCK		09/27/2017	HEERH & OJ LP	13,000	1,865			
156782-10-7	CENERGY CORP COMMON STOCK		09/27/2017	HEERH & OJ LP	28,000	3,925			
161199-10-8	CHARTER COMMUNICATIONS COMMON STOCK		08/02/2017	HEERH & OJ LP	6,000	2,313			
165167-10-7	CHARTER COMMUNICATIONS COMMON STOCK		09/27/2017	HEERH & OJ LP	342,000	1,515			
166764-10-0	CHEMUR CORP COMMON STOCK		09/27/2017	HEERH & OJ LP	27,000	3,074			
17259F-10-2	CHESSPAKE ENERGY COMMON STOCK		08/02/2017	HEERH & OJ LP	85,000	2,096			
17297F-45-4	CITIGROUP INC (TRADE/BS/CITICORP WERE)		08/02/2017	HEERH & OJ LP	16,000	1,111			
174610-10-5	CITIZENS FINANCIAL GROUP COMMON STOCK		08/02/2017	HEERH & OJ LP	7,000	249			
181246-10-0	COCA-COLA CO COMMON STOCK		08/02/2017	HEERH & OJ LP	38,000	1,778			
192446-10-2	COGNIZANT TECH SOLUTIONS COMMON STOCK		09/27/2017	HEERH & OJ LP	10,000	1,719			
200309-10-1	COINVEST CORP COMMON STOCK		08/02/2017	HEERH & OJ LP	56,000	2,241			
200340-10-7	COMERICA INC COMMON STOCK		08/02/2017	HEERH & OJ LP	7,000	508			
208887-10-2	CONAGRA FOODS INC COMMON STOCK		09/27/2017	HEERH & OJ LP	32,000	1,067			
20825C-10-4	CONSOLIDATED EDISON INC COMMON STOCK		08/02/2017	HEERH & OJ LP	22,000	1,795			
208115-10-4	CONSOLIDATED EDISON INC COMMON STOCK		09/27/2017	HEERH & OJ LP	16,000	476			
218359-10-5	COOKSON INC COMMON STOCK		08/02/2017	HEERH & OJ LP	35,000	802			
222270-20-3	CORNING INC COMMON STOCK		08/02/2017	HEERH & OJ LP	28,000	9,646			
222270-20-3	CORNING INC COMMON STOCK		09/27/2017	HEERH & OJ LP	10,000	1,684			
231021-10-6	CUMMINS ENGINE CO COMMON STOCK		08/02/2017	HEERH & OJ LP	15,000	1,547			
233311-10-9	DR HORTON COMMON STOCK		08/02/2017	HEERH & OJ LP	6,000	646			
233331-10-7	DTE ENERGY COMPANY COMMON STOCK		08/02/2017	HEERH & OJ LP	6,000	469			
23555L-10-6	DIGITAL TECHNOLOGY COMPANY COMMON STOCK		08/02/2017	HEERH & OJ LP	6,000	469			

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SCHEDULE D - PART 3

Show All Long-Term Bonds and Stock Acquired During the Current Quarter

1	2	3	4	5	6	7	8	9	10
CUSIP Identification	Description	Foreign	Date Acquired	Name of Vendor	Number of Shares of Stock	Actual Cost	Par Value	Paid for Accrued Interest and Dividends	NAIC Designation or Market Indicator (a)
253551-10-2	AMBER CORP COMMON STOCK		09/27/2017	HEEREN & O'LEARY	11,000	940			
244198-10-5	BERE & CO. COMMON STOCK		09/27/2017	HEEREN & O'LEARY	10,000	1,276			
253898-10-3	DIGITAL REALTY TRST, INC. COMMON STOCK		09/27/2017	HEEREN & O'LEARY	103,000	7,276			
254687-10-6	DISNEY WALT PRODUCTIONS COMMON STOCK		09/27/2017	HEEREN & O'LEARY	20,927	20,927			
254716-10-4	DISNEY WALT PRODUCTIONS COMMON STOCK		09/27/2017	HEEREN & O'LEARY	13,000	325			
254716-10-5	DISNEY WALT PRODUCTIONS COMMON STOCK		09/27/2017	HEEREN & O'LEARY	6,000	384			
254716-10-6	DISNEY WALT PRODUCTIONS COMMON STOCK		09/27/2017	HEEREN & O'LEARY	21,000	1,679			
254716-10-7	DISNEY WALT PRODUCTIONS COMMON STOCK		09/27/2017	HEEREN & O'LEARY	7,000	511			
254716-10-8	DISNEY WALT PRODUCTIONS COMMON STOCK		09/27/2017	HEEREN & O'LEARY	36,000	2,425			
254716-10-9	DISNEY WALT PRODUCTIONS COMMON STOCK		09/27/2017	HEEREN & O'LEARY	2,455	185			
254716-10-0	DISNEY WALT PRODUCTIONS COMMON STOCK		09/27/2017	HEEREN & O'LEARY	2,772,000	185,644			
260784-10-0	DockPoint, Inc. COMMON		09/05/2017	DA. Free Exchange	2,949,000	112,653			
26411-50-5	Duke Realty Corp REIT		09/27/2017	HEEREN & O'LEARY	830,000	23,902			
26411-20-4	DUKE POWER COMMON STOCK		09/27/2017	HEEREN & O'LEARY	10,000	840			
26979-10-1	EGG RESOURCES INC COMMON STOCK		09/27/2017	HEEREN & O'LEARY	10,000	973			
269246-10-1	E Trade Group Inc COMMON STOCK		09/27/2017	HEEREN & O'LEARY	28,000	1,182			
278842-10-3	EBAY INC COMMON STOCK		09/02/2017	HEEREN & O'LEARY	12,000	431			
281020-10-7	EDISON INTERNATIONAL, INC. COMMON STOCK		09/02/2017	HEEREN & O'LEARY	8,000	530			
281020-10-8	EDISON INTERNATIONAL, INC. COMMON STOCK		09/02/2017	HEEREN & O'LEARY	3,000	171			
284446-10-0	EDMUNDS CO. COMMON STOCK		09/27/2017	HEEREN & O'LEARY	3,000	1,320			
290476-10-7	EQUITY RESIDENTIAL PRSP TRST COMMON STOCK		09/02/2017	HEEREN & O'LEARY	9,000	610			
300409-10-8	NORTHEAST UTILITIES COMMON STOCK		09/02/2017	HEEREN & O'LEARY	8,000	489			
301619-10-1	PECO ENERGY COMMON STOCK		09/27/2017	HEEREN & O'LEARY	76,000	2,824			
302310-10-2	EXXON MOBIL CORP COMMON STOCK		09/27/2017	HEEREN & O'LEARY	57,000	4,618			
302445-10-1	FLUOR SYSTEMS INC. COMMON STOCK		09/02/2017	HEEREN & O'LEARY	8,000	298			
303039-10-2	FACEBOOK INC COMMON STOCK		09/27/2017	HEEREN & O'LEARY	48,000	8,072			
311800-10-4	FASERVAL COMPANY COMMON STOCK		09/02/2017	HEEREN & O'LEARY	14,000	602			
312826-10-9	FISERV CORPORATION COMMON STOCK		09/02/2017	HEEREN & O'LEARY	9,000	1,886			
312826-10-0	FISERV CORPORATION COMMON STOCK		09/02/2017	HEEREN & O'LEARY	9,000	378			
343546-10-5	FLUORSE CORPORATION COMMON STOCK		09/02/2017	HEEREN & O'LEARY	9,000	378			
345574-10-0	FORD MOTOR COMPANY COMMON STOCK		09/27/2017	HEEREN & O'LEARY	54,000	628			
345954-10-8	FORTIVE CORP COMMON STOCK		09/27/2017	HEEREN & O'LEARY	18,000	1,233			
354610-10-1	FRANKLIN RESOURCES INC COMMON STOCK		09/02/2017	HEEREN & O'LEARY	8,000	352			
356710-85-7	FREEMONT-MOODRIA COPPER COMMON STOCK		09/27/2017	HEEREN & O'LEARY	56,000	788			
361746-10-1	GP INC REIT COMMON STOCK		09/02/2017	HEEREN & O'LEARY	113,000	2,335			
364760-10-8	GENERAL ELECTRIC COMMON STOCK		09/02/2017	HEEREN & O'LEARY	88,000	1,736			
368804-10-3	GENERAL ELECTRIC COMMON STOCK		09/02/2017	HEEREN & O'LEARY	9,000	36			
372559-10-3	GENCO SERVICES INC COMMON STOCK		09/02/2017	HEEREN & O'LEARY	5,000	53			
382550-10-3	GOODRICH TIRE & RUBBER CORP COMMON STOCK		09/27/2017	HEEREN & O'LEARY	13,000	433			
404144-10-9	HP INC COMMON STOCK		09/02/2017	HEEREN & O'LEARY	9,000	270			
404344-10-5	HEILETT PACKARD INC. COMMON STOCK		09/02/2017	HEEREN & O'LEARY	15,000	287			
410345-10-2	HANES BRANDS INC COMMON STOCK		09/27/2017	HEEREN & O'LEARY	16,000	403			
428240-10-9	HEILETT PACKARD ENTERPRISE COMMON STOCK		09/02/2017	HEEREN & O'LEARY	6,000	104			
438440-10-1	HEOLOGIC INC COMMON STOCK		09/02/2017	HEEREN & O'LEARY	1,835	1,835			
437076-10-2	HUE DEPT INC COMMON STOCK		09/02/2017	HEEREN & O'LEARY	6,000	303			
444352-10-0	HUBER FOODS CORP COMMON STOCK		09/02/2017	HEEREN & O'LEARY	13,000	444			
444352-10-1	HUBER FOODS CORP COMMON STOCK		09/02/2017	HEEREN & O'LEARY	28,000	351			
446150-10-4	HUNTINGTON BANKSHARES INC COMMON STOCK		09/27/2017	HEEREN & O'LEARY	28,000	351			
453370-10-2	INTEC PHARMACEUTICALS INC. COMMON STOCK		09/02/2017	HEEREN & O'LEARY	6,000	754			
458140-10-0	INTEL CORP COMMON STOCK		09/27/2017	HEEREN & O'LEARY	39,000	1,439			
458666-10-4	INTERCONTINENTAL/CHARGE INC. COMMON STOCK		09/02/2017	HEEREN & O'LEARY	7,000	469			
459200-10-1	INTEL BUSINESS MACH COMMON STOCK		09/27/2017	HEEREN & O'LEARY	35,000	5,098			
460690-10-0	INTERPUBLIC GROUP COMMON STOCK		09/02/2017	HEEREN & O'LEARY	1,000	819			
461202-10-3	INUIT INC COMMON STOCK		09/02/2017	HEEREN & O'LEARY	6,000	1,024			
462426-10-2	INUIT INC COMMON STOCK		09/27/2017	HEEREN & O'LEARY	28,000	366			
465804-10-1	IRIDIUM LLC COMMON STOCK		09/27/2017	HEEREN & O'LEARY	18,000	658			
465294-10-0	J.P. MORGAN CHASE & CO COMMON STOCK		09/02/2017	HEEREN & O'LEARY	21,000	1,956			
477160-10-4	JOHNSON & JOHNSON COMMON STOCK		09/02/2017	HEEREN & O'LEARY	16,000	2,115			
482039-10-4	JANIPER NETWORKS INC COMMON STOCK		09/02/2017	HEEREN & O'LEARY	6,000	169			
492387-10-8	KEYCORP COMMON STOCK		09/02/2017	HEEREN & O'LEARY	24,000	434			

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CUSIP Identification	Description	Foreign	Date Acquired	Name of Vendor	Number of Shares of Stock	Actual Cost	Par Value	Paid for Accrued Interest and Dividends	NAIC Designation or Market Indicator (a)
49382-10-3	UIBERSY-CLASS A COMMON STOCK		08/02/2017	HEERH & OJ LP	7,000	850			
49468-10-9	UIVO REALTY INC COMMON STOCK		08/02/2017	HEERH & OJ LP	8,000	190			
49458-10-1	UINER MORGAN INC COMMON STOCK		08/02/2017	HEERH & OJ LP	32,000	651			
501797-10-4	LIMITED INC COMMON STOCK		09/27/2017	HEERH & OJ LP	29,000	1,254			
501889-20-8	UJO CORP COMMON STOCK		08/02/2017	HEERH & OJ LP	18,000	615			
527294-30-8	LEVEL 3 COMMUNICATIONS COMMON STOCK		08/02/2017	HEERH & OJ LP	8,000	474			
532457-10-8	LIVELY (ELL) S. CO COMMON STOCK		08/02/2017	HEERH & OJ LP	6,000	491			
538300-10-9	LODGEHEAD MARTIN CORP COMMON STOCK		09/27/2017	HEERH & OJ LP	9,000	2,730			
542844-10-9	LORE CORP COMMON STOCK		08/02/2017	HEERH & OJ LP	6,000	485			
542844-10-9	LORE CORP COMMON STOCK		08/02/2017	HEERH & OJ LP	6,000	485			
552955-10-1	LOWE'S COMPANIES COMMON STOCK		09/27/2017	HEERH & OJ LP	1,195,000	38,271			
556189-10-4	LUFT'S INC COMMON STOCK		08/02/2017	HEERH & OJ LP	7,000	162			
568409-10-6	MARATHON OIL COMMON STOCK		09/27/2017	HEERH & OJ LP	10,000	137			
574599-10-6	MASCO COMMON STOCK		08/02/2017	HEERH & OJ LP	19,000	728			
576360-10-4	MASTERCARD INC-CL A COMMON STOCK		08/02/2017	HEERH & OJ LP	6,000	784			
577061-10-2	MATTEL INC COMMON STOCK		08/02/2017	HEERH & OJ LP	13,000	255			
579789-20-6	MCCORMICK & CO COMMON STOCK		09/27/2017	HEERH & OJ LP	14,000	1,350			
583331-10-5	MERCK & COMPANY, INC. COMMON STOCK		09/27/2017	HEERH & OJ LP	34,000	2,178			
590185-10-4	METROPCS COMMUNICATIONS COMMON STOCK		09/27/2017	HEERH & OJ LP	59,000	4,744			
594916-10-4	MICROSOFT CORP COMMON STOCK		09/27/2017	HEERH & OJ LP	10,000	889			
595012-10-3	MICROCHIP TECHNOLOGY INC COMMON STOCK		09/27/2017	HEERH & OJ LP	196,000	6,824			
595112-10-3	MIRON TECHNOLOGY INC COMMON STOCK		08/02/2017	HEERH & OJ LP	18,000	794			
603207-10-5	MODELEZ INTERNATIONAL INC COMMON STOCK		09/27/2017	HEERH & OJ LP	30,000	1,647			
61174K-10-9	HANSEN NATURAL CORP COMMON STOCK		08/02/2017	HEERH & OJ LP	21,000	984			
617446-44-8	MORGAN STANLEY COMMON STOCK		09/27/2017	HEERH & OJ LP	9,000	200			
619495-10-3	MUSICAL CO/THE COMMON STOCK		08/02/2017	HEERH & OJ LP	12,000	294			
628377-50-8	NEI ENERGY, INC. COMMON STOCK		08/02/2017	HEERH & OJ LP	12,000	521			
641100-10-4	NETSCOUT SYSTEMS COMMON STOCK		08/02/2017	HEERH & OJ LP	14,000	1,186			
652448-10-9	NETSCOUT SYSTEMS COMMON STOCK		09/27/2017	HEERH & OJ LP	14,000	217			
652448-10-9	NET CORP-CLASS A COMMON STOCK		09/27/2017	HEERH & OJ LP	16,000	478			
654108-10-3	NIKE, INC. CL B COMMON STOCK		08/02/2017	HEERH & OJ LP	8,000	478			
654729-10-5	NISSOURCE INC FORMALLY NIPSCO INC		09/27/2017	HEERH & OJ LP	30,000	1,778			
655044-10-5	NIVBLE ENERGY INC COMMON STOCK		09/27/2017	HEERH & OJ LP	79,000	2,237			
655664-10-0	NORSTROM INC COMMON STOCK		09/27/2017	HEERH & OJ LP	12,000	569			
658344-10-8	NORFOLK SOUTHERN CORP COMMON STOCK		08/02/2017	HEERH & OJ LP	7,000	787			
663888-10-4	NORFOLK SOUTHERN CORP COMMON STOCK		09/27/2017	HEERH & OJ LP	7,000	617			
664085-10-3	NORFOLK SOUTHERN CORP COMMON STOCK		09/27/2017	HEERH & OJ LP	18,000	85			
670860-10-3	NORFOLK SOUTHERN CORP COMMON STOCK		09/27/2017	HEERH & OJ LP	48,000	3,195			
682889-10-3	NOV INC COMMON STOCK		09/27/2017	HEERH & OJ LP	383,000	21,765			
683894-10-5	NOV INC COMMON STOCK		09/27/2017	HEERH & OJ LP	87,000	4,218			
69331C-10-8	ORACLE SYSTEMS CORP COMMON STOCK		09/27/2017	HEERH & OJ LP	11,000	748			
693475-10-5	PNC BANK CORP COMMON STOCK		08/02/2017	HEERH & OJ LP	7,000	915			
693475-10-5	PNC BANK CORP COMMON STOCK		08/02/2017	HEERH & OJ LP	9,000	351			
693716-10-8	PACOR INC COMMON STOCK		09/27/2017	HEERH & OJ LP	11,000	742			
695196-10-9	Packaging Corp of America COMMON STOCK		09/27/2017	HEERH & OJ LP	214,000	23,647			
703385-10-3	PATHEON CO INC COMMON STOCK		09/27/2017	HEERH & OJ LP	15,000	397			
704509-10-3	PAYCOM SOFTWARE INC COMMON STOCK		09/27/2017	HEERH & OJ LP	42,000	2,633			
704509-10-3	PAYCOM SOFTWARE INC COMMON STOCK		09/27/2017	HEERH & OJ LP	42,000	2,633			
717841-10-3	PFIZER INC COMMON STOCK		09/27/2017	HEERH & OJ LP	20,000	3,612			
718172-10-9	PHILIP MORRIS COMMON STOCK		09/27/2017	HEERH & OJ LP	107,000	2,481			
729369-40-8	PIUMER NATURAL RESOURCE COMMON STOCK		08/02/2017	HEERH & OJ LP	6,000	874			
729369-40-8	PIUMER NATURAL RESOURCE COMMON STOCK		09/27/2017	HEERH & OJ LP	114,714,000	2,179,419			
74009F-10-4	PRIMAIR COMMON STOCK		08/02/2017	HEERH & OJ LP	8,000	1,045			
742511-10-2	PRINCIPAL FINANCIAL GROUP INC COMMON STOCK		08/02/2017	HEERH & OJ LP	1,967	1,967			
742716-10-9	PROCTOR & KERRY COMMON STOCK		08/02/2017	HEERH & OJ LP	28,000	1,899			
743400-10-3	PROLOGIS INC REIT US COMMON STOCK		09/27/2017	HEERH & OJ LP	40,000	1,629			
744320-10-2	PROBENTAL FINANCIAL INC COMMON STOCK		09/27/2017	HEERH & OJ LP	10,000	1,192			
744620-10-9	PUBLIC STORAGE INC. COMMON STOCK		09/27/2017	HEERH & OJ LP	1,060	1,060			
745867-10-1	PULTE CORP. COMMON STOCK		08/02/2017	HEERH & OJ LP	15,000	378			

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

SCHEDULE D - PART 3

Show All Long-Term Bonds and Stock Acquired During the Current Quarter

1	2	3	4	5	6	7	8	9	10
CUSIP Identification	Description	Foreign	Date Acquired	Name of Vendor	Number of Shares of Stock	Actual Cost	Par Value	Paid for Accrued Interest and Dividends	NAIC Designation or Market Indicator (a)
74752E-10-3	QALCOMB INC COMMON STOCK		09/27/2017	HEEREN & O L P	9,000	479			
74762E-10-2	Quanta Serv COMMON STOCK		09/27/2017	HEEREN & O L P	18,000	677			
748761-10-1	Quintiles IMS Holdings Inc COMMON		09/27/2017	HEEREN & O L P	327,000	31,137			
75281A-10-9	RAND RESOURCES CORP COMMON STOCK		09/27/2017	HEEREN & O L P	88,000	1,797			
75988E-10-7	REGENERON PHARMACEUTICALS INC COMMON STOCK		09/27/2017	HEEREN & O L P	3,000	1,306			
7599EP-10-0	REGIONS FINANCIAL CORP COMMON STOCK		09/27/2017	HEEREN & O L P	8,000	119			
76115Z-10-7	Regille Inc COMMON		09/27/2017	HEEREN & O L P	322,000	23,413			
77022S-10-3	REGENT HALF INTERNATIONAL INC COMMON STOCK		09/27/2017	HEEREN & O L P	11,000	490			
78105-10-4	REGIS COMMON STOCK		09/27/2017	HEEREN & O L P	55,462,000	3,777			
781620-10-7	REGIS GOLD Initiatives Corp REIT		09/27/2017	MULLA BROTHERS CAPITAL	5,770,596	6,270,596			
784650-10-4	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	39,000	3,636			
806407-10-2	REGIS GOLD Initiatives Corp REIT		09/15/2017	Stock Split	178,000				
806857-10-8	REGIS GOLD Initiatives Corp REIT		09/15/2017	HEEREN & O L P	8,000	553			
808510-10-5	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	25,000	1,076			
8121TK-10-0	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	11,000	479			
816851-10-9	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	6,000	690			
820348-10-6	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	4,000	339			
831885-10-9	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	382,000	18,143			
834940-10-9	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	4,000	145			
85524L-10-9	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	3,000	146			
85747Z-10-3	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	43,000	4,109			
863667-10-1	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	36,000	5,113			
871500-10-8	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	33,000	1,048			
871658-10-3	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	12,000	361			
882508-10-4	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	8,000	651			
883576-10-2	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	24,000	4,524			
883791-10-1	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	6,000	1,257			
883791-10-3	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	14,000	1,494			
883791-10-5	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	14,000	1,494			
883791-10-7	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	6,000	772			
883791-10-9	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	14,000	402			
90130A-10-1	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	11,000	311			
90265S-10-4	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	31,000	1,195			
90273Z-10-4	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	1,830	1,830			
904311-10-7	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	11,000	204			
907818-10-8	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	10,000	185			
908100-10-2	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	9,000	191			
910210-10-2	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	18,000	3,504			
91620A-10-8	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	17,000	1,072			
92276F-10-4	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	9,000	584			
92532F-10-0	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	51,000	2,494			
92532F-10-1	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	7,000	1,103			
92532F-10-2	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	6,000	205			
92532F-10-3	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	11,000	1,114			
93114Z-10-3	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	8,000	509			
94274E-10-1	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	8,000	84			
95040D-10-1	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	15,000	1,448			
95910Z-10-5	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	27,000	699			
96145D-10-5	REGIS GOLD Initiatives Corp REIT		09/27/2017	HEEREN & O L P	12,000	1,065			
962186-10-4	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	8,000	461			
966837-10-6	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	19,000	615			
969457-10-0	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	7,000	283			
969457-10-1	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	21,000	665			
969457-10-2	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	10,000	477			
969457-10-3	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	28,000	2,407			
969457-10-4	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	9,000	54			
969457-10-5	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	9,000	54			
969457-10-6	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	6,000	445			
969457-10-7	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	8,000	277			
969457-10-8	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	8,000	277			
969457-10-9	REGIS GOLD Initiatives Corp REIT		08/02/2017	HEEREN & O L P	8,000	707			

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

SCHEDULE D - PART 4

Show All Long-Term Bonds and Stock Sold, Redeemed or Otherwise Disposed of During the Current Quarter

1	2	3	4	5	6	7	8	9	10	Change in Book/Adjusted Carrying Value				16	17	18	19	20	21	22	
										11	12	13	14								15
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/(Decrease)/Accretion	Current Year's (Amortization)/Accretion	Current Other Than Temporary Impairment Recognized	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange Change in Book/Adjusted Carrying Value	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Stock Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)
91280-01-7	FRS 1/07 2.5% Due 1/25/2026 16-1 2.57%		07/26/2017	STIEFEL NICOLAS		12,863,398	13,000,000	13,388,986	13,378,678	(24,433)			(24,433)	13,354,185	(490,787)	(490,787)	222,733	07/25/2026			
98207E-14-8	GOVERNMENT NATIONAL MUTUALS 1.6% Due 12/15/2033 16-1 5.00% 12/15/33		09/01/2017	Paydon		58,329	58,329	61,200	60,919	(1,989)		(1,989)	58,329				2,335	12/15/2033			
912810-02-8	US TREASURY NB 8 7/8% Due 8/15/2037 FAS		08/15/2017	Maturity		150,000	150,000	138,938	149,304	666		666	150,000				13,313	08/15/2017			
912810-FE-3	US TREASURY NB 5 1/2% Due 8/15/2028 FAS		08/10/2017	Various		30,280,617	23,200,000	30,381,477	30,520,848	(310,428)		(310,428)	30,210,420			50,197	1,200,884	08/15/2028			
912810-FT-0	US TREASURY NB 2 3/4% Due 11/15/2042 IMIS		07/18/2017	Various		3,849,180	3,000,000	4,073,789	4,066,287	(23,768)		(23,768)	4,042,489			(193,319)	121,948	10/15/2006			
912810-01-7	US TREASURY NB 3 3/4% Due 11/15/2043 IMIS		08/17/2017	CITICORP SECURITIES		6,512,441	6,500,000	6,289,189	6,289,832	3,904		3,904	6,273,736			238,706	135,520	11/15/2042			
912810-RD-2	US TREASURY NB 3 1/8% Due 8/15/2044 FAS		08/15/2017	GOLDMAN SACS		6,373,836	5,415,000	5,861,213	5,647,748	(3,140)		(3,140)	5,644,609			729,227	152,849	11/15/2044			
912810-RH-3	US TREASURY NB 2 1/2% Due 5/15/2046 IMIS		09/13/2017	GOLDMAN SACS		1,928,109	1,800,000	1,825,875		(383)		(383)	1,825,492			102,618	60,836	08/15/2044			
912810-RS-9	US TREASURY NB 2 1/4% Due 8/15/2046 FAS		09/28/2017	Various		14,093,721	15,150,000	13,551,672	2,735,032	21,257		21,257	13,572,985			520,138	284,297	05/15/2046			
912810-RT-7	US TREASURY NB 2 7/8% Due 11/15/2046 IMIS		08/09/2017	BANGLAIS		12,298,125	14,000,000	11,867,726	11,473,857	29,826		29,826	11,699,953			598,172	311,519	08/15/2046			
912810-RL-4	US TREASURY NB 3 0.00% 02/15/47		09/25/2017	Various		57,697,656	50,000,000	54,716,095	54,716,095	24,700		24,700	54,740,795			2,966,861	2,053,078	11/15/2046			
912810-RV-2	US TREASURY NB 3 0.00% 02/15/47		08/31/2017	Various		175,129,472	170,645,000	175,410,282	175,410,282	(1,608)		(1,608)	175,408,644			(288,172)	2,188,991	02/15/2047			
912810-RV-8	US TREASURY NB 3 0.00% 05/15/47		09/28/2017	Various		123,962,741	119,520,000	123,690,945		(5,849)		(5,849)	123,685,096			277,646	1,097,566	05/15/2047			
912828-2-4	07/31/22		09/07/2017	Various		9,477,882	9,400,000	9,430,227		(177)		(177)	9,430,050			47,032	14,918	07/31/2022			
912828-2-0	US GOVERNMENT TREASURY NOTES 2.250%		09/25/2017	Various		51,955,242	51,640,000	51,782,878	51,782,049	(829)		(829)	51,782,049			173,193	75,315	08/15/2027			
912828-2-8	US GOVERNMENT TREASURY NOTES 1.625%		09/29/2017	Various		6,951,836	7,000,000	6,957,511		146		146	6,957,657			(5,821)	3,097	08/31/2022			
912828-P4-6	2/15/2028 FAS 1.625% 02/15/28		07/18/2017	BANK OF AMERICA		2,098,078	2,200,000	2,051,328		6,980		6,980	2,059,308			39,770	33,281	02/15/2028			
912828-R3-6	US GOVERNMENT TREASURY NOTES 1.875%		08/16/2017	BANGLAIS		1,902,188	2,000,000	2,027,578	2,026,498	(1,649)		(1,649)	2,024,848			(122,660)	24,552	05/15/2026			
912828-ST-8	US GOVERNMENT TREASURY NOTES 2.250%		08/30/2017	J.P. MORGAN		8,969,895	9,000,000	8,986,289		2,148		2,148	8,988,437			1,368	37,602	04/30/2019			
912828-19-8	US GOVERNMENT TREASURY NOTES 1.875%		08/21/2017	GOLDMAN SACS		15,998,529	16,000,000	15,866,410	15,861,587	5,166		5,166	15,866,753			136,933	165,813	10/15/2027			
912828-34-7	04/30/22		08/16/2017	Various		19,423,904	19,350,000	19,453,557		(2,171)		(2,171)	19,403,386			20,516	102,486	04/30/2022			
912828-18-8	US GOVERNMENT TREASURY NOTES 1.750%		08/09/2017	Various		103,030,076	102,325,000	103,412,402		(3,577)		(3,577)	103,408,826			(378,750)	504,954	05/15/2027			
912828-18-6	US GOVERNMENT TREASURY NOTES 2.000%		08/16/2017	Various		36,202,392	36,300,000	36,360,801		(1,388)		(1,388)	36,359,413			(157,021)	120,431	05/31/2022			
912828-17-2	US GOVERNMENT TREASURY NOTES 1.500%		09/13/2017	Various		10,779,133	10,800,000	10,800,219		44		44	10,800,263			(21,130)	44,798	05/31/2024			
912828-10-9	US GOVERNMENT TREASURY NOTES 1.250%		08/15/2017	Various		9,993,477	10,000,000	10,010,998		(428)		(428)	10,010,570			(17,033)	17,828	06/15/2020			
912828-10-7	08/30/19		07/18/2017	BANGLAIS		4,980,430	5,000,000	4,984,361	4,984,361	249		249	4,985,210			5,219	3,271	08/30/2019			
0595959	Subtotal - Bonds - U.S. Governments					726,960,797	710,963,329	723,104,466	76,328,181	(286,741)		(286,741)	722,737,867			4,222,993	4,222,993				
10983-85-3	UNITED NATION STATES 4 3/4% Due 3/8/2044 168		09/25/2017	MIGRA SECURITIES		7,792,500	7,500,000	6,825,000	6,856,331	8,547		8,547	6,864,877			867,623	975,022	03/03/2044			
1095959	Subtotal - Bonds - All Other Governments					7,792,500	7,500,000	6,825,000	6,856,331	8,547		8,547	6,864,877			867,623	975,022				
45215-1F-8	ILLINOIS ST 5.1% Due 6/1/2033 401 5.10%		07/14/2017	Various		5,281,185	5,500,000	4,786,051	4,917,561	26,429		26,429	4,943,989			337,196	175,950	06/01/2033			

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1	2	3	4	5	6	7	8	9	10	Change in Book/Adjusted Carrying Value					16	17	18	19	20	21	22
										11	12	13	14	15							
CUSIP Identification	Description	For- eign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consi- deration	Par Value	Actual Cost	Prior Year Book/ Adjusted Carrying Value	Unrealized Valuation Increase/ (Decrease)	Current Year's (Amor- tization)/ Accretion	Current Other Than Impairment Recognized	Total Change in Book/ Adjusted Carrying Value (1 + 12 + 13)	Total Foreign Exchange Change in Book/ Adjusted Carrying Value	Book/ Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/ Stock Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)
..5792R-JJ-6	MBSX-HBETS ST 4% Due 4/1/2042 Mt-1 4.00%		07/12/2017	Various		2,141,341	2,100,000	2,141,811	2,141,341	(2,270)	(2,270)		(2,270)		2,139,071		(41,467)	41,467	66,700	04/01/2042	FE
..8272S-TC-3	TRUSTS ST 5% Due 10/1/2044 Mt-1 5.00%		09/28/2017	Various		10,229,448	8,850,000	10,331,402	10,058,288	(33,738)	(33,738)	(69,579)	(69,579)		9,941,549		284,899	284,899	362,933	10/01/2044	FE
1799999-9	Subtotal - Bonds - U.S. States, Territories and Possessions					17,107,190	16,450,000	17,298,264	17,107,190	(69,579)	(69,579)		(69,579)		17,047,609		643,362	643,362	655,643	XXX	XXX
..514014-L-2	UNRASTERD INT MBS 3% DIST 5% Due 1/15/2035		07/10/2017	ROBERT W. BAIRD & CO.		6,497,885	6,135,000	6,081,871	6,081,250	1,255		1,255			6,082,505		405,380	405,380	395,046	01/15/2035	FE
..95924-EL-7	INSTN PLACER CA UNIF SHI DIST 4.00%		09/19/2017	PIELMIE TRADING SYSTEMS		470,547	450,000	463,955	450,000	(90)		(90)			463,905		6,642	6,642	4,900	09/01/2047	FE
2499999-9	Subtotal - Bonds - U.S. Political Subdivisions of States, Territories and Possessions					6,968,432	6,585,000	6,545,866	6,081,250	1,165		1,165			6,556,410		412,022	412,022	399,946	XXX	XXX
..1504F-55-8	CENTRAL PAKET 3000 IN REG LR 5% Due		09/14/2017	Aegis Capital Corp		9,443,804	8,120,000	9,654,355	9,620,733	2,774		2,774			9,623,507		(179,703)	(179,703)	357,506	11/01/2045	FE
..161045-KS-7	CHARLOTTE INT WTR & SRR 3% REV 5% Due		08/15/2017	BOSC INC		833,063	750,000	788,310	784,055	(2,489)		(2,489)			782,206		70,857	70,857	42,396	07/01/2033	FE
..25508-F7-0	DALLAS FORT WORTH TEX INTL APP 5% Due		09/30/2017	HERRILL LUNCH - RS		10,902,700	10,000,000	10,117,200	4,870,428	(1,676)		(1,676)			10,124,803		777,897	777,897	492,222	11/01/2038	FE
..23508-R3-6	ILLUS FORT WORTH TEX INTL 5 1/4% Due		07/13/2017	JEFFERIES & COMPANY INC.		12,417,598	10,500,000	10,803,244	10,780,069	(18,520)		(18,520)			10,780,069		1,637,569	1,637,569	394,261	11/01/2031	FE
..31283H-08-1	FREDDIE MAC 7 1/2% Due 2/1/2032 Mt-1 7.50%		09/01/2017	Paydown		432	432	432	446	(14)		(14)			432				22	02/01/2032	
..31287U-75-0	FREDDIE MAC 6 1/2% Due 4/1/2032 Mt-1 6.50%		04/01/32	Paydown		1,100	1,100	1,145	1,127	(27)		(27)			1,100				48	04/01/2032	
..31287U-AK-0	FREDDIE MAC 7 1/2% Due 6/1/2032 Mt-1 7.50%		09/01/2017	Paydown		1,908	1,908	1,999	1,961	(53)		(53)			1,908				36	09/01/2032	
..31287U-JL-5	FREDDIE MAC 7 1/2% Due 6/1/2032 Mt-1 7.50%		09/01/2017	Paydown		904	904	947	932	(28)		(28)			904				45	09/01/2032	
..31287U-JH-3	FREDDIE MAC 7 1/2% Due 6/1/2032 Mt-1 7.50%		09/01/2017	Paydown		42,358	42,358	44,370	43,539	(1,181)		(1,181)			42,358				2,373	09/01/2032	
..31288D-CE-7	FREDDIE MAC 6 1/2% Due 12/1/2032 Mt-1 6.50%		09/01/2017	Paydown		49	49	51	50	(1)		(1)			49				2	12/01/2032	
..31288L-ZU-3	FREDDIE MAC 7% Due 9/1/2038 Mt-1 7.00%		09/01/2017	Paydown		2,080	2,080	2,174	2,143	(62)		(62)			2,080				90	04/01/2033	
..312816-RR-1	FREDDIE MAC 7 1/2% Due 2/1/2033 Mt-1 7.50%		09/01/2017	Paydown		4,754	4,754	4,953	4,914	(160)		(160)			4,754				219	09/01/2038	
..312825-SS-9	FREDDIE MAC 7 1/2% Due 1/1/2032 Mt-1 7.50%		09/01/2017	Paydown		28	28	30	29	(9)		(9)			28				16	01/01/2032	
..312824-P-7	FREDDIE MAC 4% Due 12/1/2040 Mt-1 4.00%		09/01/2017	Paydown		322	322	337	331	(9)		(9)			322					02/01/2032	
..31282K-6A-0	FREDDIE MAC 4% Due 11/1/2040 Mt-1 4.00%		09/01/2017	Paydown		114,047	114,047	114,323	114,082	(34)		(34)			114,047				2,678	12/01/2040	
..312843-U5-6	FREDDIE MAC 4% Due 11/1/2040 Mt-1 4.00%		09/01/2017	Paydown		195,145	195,145	195,618	195,464	(319)		(319)			195,145				5,243	11/01/2040	
..312843-M6-4	FREDDIE MAC 4% Due 3/1/2041 Mt-1 4.00%		09/01/2017	Paydown		24,990	24,990	25,051	25,004	(14)		(14)			24,990				593	11/01/2040	
..312846-L5-1	FREDDIE MAC 6 1/2% Due 12/1/2033 Mt-1 6.50%		09/01/2017	Paydown		408,874	408,874	395,715	398,120	10,754		10,754			408,874				10,626	03/01/2041	
..312868-H-4	FREDDIE MAC 6 1/2% Due 11/1/2034 Mt-1 6.50%		09/01/2017	Paydown		4,094	4,094	4,227	4,179	(65)		(65)			4,094				177	12/01/2033	
..31286S-VF-7	FREDDIE MAC 7 1/2% Due 5/1/2031 Mt-1 7.50%		09/01/2017	Paydown		368	368	380	375	(8)		(8)			368				16	01/01/2034	
..31288H-7F-8	FANIE IBE 9 3/4% Due 8/1/2019 Mt-1 9.75%		09/01/2017	Paydown		178	178	186	185	(8)		(8)			178				9	05/01/2031	
..313026-ZH-9	FANIE IBE 9 3/4% Due 6/1/2016 Mt-1 9.75%		09/01/2017	Paydown		22	22	22	22						22				2	06/01/2019	
..31322K-CT-7	06/01/18		09/01/2017	Paydown		104	104	104	104						104				7	06/01/2018	

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1	2	3	4	5	6	7	8	9	10	Change in Book/Adjusted Carrying Value					16	17	18	19	20	21	22
										11	12	13	14	15							
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/(Decrease)/Accretion	Current Year's (Amortization)/Accretion	Current Other Than Temporary Impairment Recognized	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange Change in Book/Adjusted Carrying Value	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)
31937-FB-1	FANIE IRE 6.64% Due 3/1/2028 Ite-1 6.64%		09/01/2017	Paydown		237	237	237	237					237					10	09/01/2028	
31937-FH-8	FANIE IRE 6.64% Due 7/1/2028 Ite-1 6.64%		09/01/2017	Paydown		231	231	231	231					231					10	07/01/2028	
31937-LJ-0	FANIE IRE 6.24% Due 7/1/2028 Ite-1 6.24%		09/01/2017	Paydown		216	216	216	216					216					9	07/01/2029	
31933-KZ-1	FANIE IRE 9.12% Due 10/1/2019 Ite-1 9.500%		09/01/2017	Paydown		32	32	32	32					32					2	10/01/2019	
3137G-2T-5	FANIE IRE 7% Due 9/1/2028 Ite-1 7.00%		09/01/2017	Paydown		6,221	6,221	6,572	6,427	(206)				6,221					291	09/01/2028	
3137G-4T-4	FANIE IRE 7% Due 10/1/2028 Ite-1 7.00%		09/01/2017	Paydown		1,297	1,297	1,370	1,347	(50)				1,297					55	09/01/2028	
3137H-BV-3	FANIE IRE 7% Due 10/1/2028 Ite-1 7.00%		09/01/2017	Paydown		2,983	2,983	3,152	3,104	(120)				2,983					139	10/01/2028	
3137H-DQ-6	FANIE IRE 7% Due 12/1/2028 Ite-1 7.00%		09/01/2017	Paydown		7,294	7,294	7,706	7,543	(249)				7,294					340	12/01/2028	
3137H-F-2-9	FANIE IRE 7% Due 2/1/2029 Ite-1 7.00%		09/01/2017	Paydown		240	240	254	250	(10)				240					11	12/01/2028	
3137H-L-5	FANIE IRE 7% Due 3/1/2029 Ite-1 7.00%		09/01/2017	Paydown		100	100	106	104	(4)				100					5	02/01/2029	
3137H-K-5	FANIE IRE 7% Due 5/1/2029 Ite-1 7.00%		09/01/2017	Paydown		1,931	1,931	2,039	1,997	(66)				1,931					90	03/01/2029	
3137H-PB-8	FANIE IRE 7% Due 10/1/2029 Ite-1 7.00%		09/01/2017	Paydown		796	796	841	828	(32)				796					37	05/01/2029	
3137H-IB-8	FANIE IRE 7.12% Due 10/1/2029 Ite-1 7.500%		09/01/2017	Paydown		664	664	700	692	(28)				664					32	10/01/2029	
3137K-BU-4	FANIE IRE 7.12% Due 9/1/2031 Ite-1 7.500%		09/01/2017	Paydown		307	307	324	318	(11)				307					16	09/01/2031	
3137K-AL-6	FANIE IRE 7% Due 6/1/2032 Ite-1 7.00%		09/01/2017	Paydown		874	874	936	915	(41)				874					43	06/01/2032	
3137K-PB-8	FANIE IRE 7% Due 8/1/2032 Ite-1 7.00%		09/01/2017	Paydown		7,209	7,209	7,511	7,468	(217)				7,209					389	08/01/2032	
3137K-64-5	FANIE IRE 7% Due 2/1/2028 Ite-1 7.00%		09/01/2017	Paydown		6,520	6,520	6,805	6,520					6,520					322	08/01/2032	
3137H-E5-9	FANIE IRE 8% Due 5/1/2031 Ite-1 8.00%		09/01/2017	Paydown		121	121	117	119	2				121					6	02/01/2026	
3138H-H5-8	FANIE IRE 7.12% Due 11/1/2031 Ite-1 7.500%		09/01/2017	Paydown		1,621	1,621	1,622	1,620	1				1,621					88	05/01/2031	
3138E-VF-4	FANIE IRE 6.12% Due 4/1/2018 Ite-1 6.500%		09/01/2017	Paydown		65	65	69	68	(3)				65					3	1/01/2031	
3138E-HB-4	FANIE IRE 8% Due 9/1/2031 Ite-1 8.00%		09/01/2017	Paydown		3,551	3,551	3,715	3,564	(13)				3,551					153	04/01/2031	
31387K-20-9	FANIE IRE 8% Due 8/1/2031 Ite-1 8.00%		09/01/2017	Paydown		582	582	582	581	1				582					31	09/01/2031	
31387K-6V-7	FANIE IRE 8% Due 9/1/2031 Ite-1 8.00%		09/01/2017	Paydown		3,105	3,105	3,107	3,101	5				3,105					143	09/01/2031	
31388L-HI-2	FANIE IRE 7% Due 7/1/2029 Ite-1 7.00%		09/01/2017	Paydown		3,500	3,500	3,501	3,485	15				3,500					185	09/01/2031	
31388V-V-4	FANIE IRE 4% Due 12/1/2040 Ite-1 4.00%		09/01/2017	Paydown		444	444	470	462	(7)				444					21	07/01/2029	
3138H-LS-6	FANIE IRE 3.12% Due 2/1/2042 Ite-1 3.500%		09/01/2017	Paydown		134,033	134,033	142,996	142,675	(6,583)				134,033					3,560	12/01/2040	
3138E-VI-3	FANIE IRE 3.12% Due 7/1/2042 Ite-1 3.500%		09/01/2017	Paydown		55,163	55,163	56,017	55,993	(799)				55,163					1,031	02/01/2042	
3138E-DS-8	FANIE IRE 3.12% Due 8/1/2042 Ite-1 3.500%		09/01/2017	Paydown		7,861	7,861	7,983	7,972	(11)				7,861					161	07/01/2042	
3138E-TK-4	FANIE IRE 3.12% Due 8/1/2042 Ite-1 3.500%		09/01/2017	Paydown		38,469	38,469	39,084	39,028	(58)				38,469					794	06/01/2042	

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1	2	3	4	5	6	7	8	9	10	Change in Book/Adjusted Carrying Value					16	17	18	19	20	21	22
										11	12	13	14	15							
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/(Decrease)	Current Year's (Amortization)/Accretion	Current Other Than Temporary Impairment Recognized	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange Change in Book/Adjusted Carrying Value	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Stock Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)
31382P-AL-6	FANNIE LME 4 1/2% Due 11/7/2044 Ilc-1 4.500%		09/01/2017	Paydown		504,332	504,332	540,833	535,230	(30,688)			(30,688)		504,332				16,012	11/01/2044	
31382U-IL-6	FANNIE LME 3 1/2% Due 7/1/2042 Ilc-1 3.500%		09/01/2017	Paydown		3,573	3,573	3,628	3,822	(49)		(49)			3,573				73	07/01/2042	
31382U-DV-0	FANNIE LME 3 1/2% Due 7/1/2042 Ilc-1 3.500%		09/01/2017	Paydown		4,020	4,020	4,082	4,076	(57)		(57)			4,020				82	07/01/2042	
31383E-38-3	FANNIE LME 4% Due 8/1/2042 Ilc-1 4.000%		09/01/2017	Paydown		115,858	115,858	123,525	122,660	(6,802)		(6,802)			115,858				3,459	08/01/2042	
31383G-PP-0	FANNIE LME 3 1/2% Due 11/1/2042 Ilc-1 3.500%		09/01/2017	Paydown		6,604	6,604	6,706	6,684	(90)		(90)			6,604				155	11/01/2042	
31383U-75-8	FANNIE LME 3 1/2% Due 12/1/2042 Ilc-1 3.500%		09/01/2017	Paydown		9,922	9,922	10,075	10,059	(137)		(137)			9,922				201	12/01/2042	
31383U-84-5	FANNIE LME 3 1/2% Due 5/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		30,951	30,951	31,429	31,380	(429)		(429)			30,951				611	12/01/2042	
31383E-38-6	FANNIE LME 3% Due 4/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		109,801	109,801	106,940	107,056	2,746		2,746			109,801				1,959	05/01/2043	
31383T-55-9	FANNIE LME 3 1/2% Due 6/1/2043 Ilc-1 3.500%		09/01/2017	Paydown		27,300	27,300	26,592	26,006	683		683			27,300				459	04/01/2043	
31383T-ML-0	FANNIE LME 3 1/2% Due 10/1/2045 Ilc-1 3.000%		09/01/2017	Paydown		4,094	4,094	4,157	4,150	(56)		(56)			4,094				84	06/01/2043	
31383G-25-4	FANNIE LME 3% Due 8/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		98,505	98,505	95,951	96,029	2,475		2,475			98,505				1,762	10/01/2043	
31383G-4P-4	FANNIE LME 3% Due 8/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		93,979	93,979	91,530	91,640	2,339		2,339			93,979				1,614	08/01/2043	
31383G-KT-6	FANNIE LME 4% Due 9/1/2043 Ilc-1 4.000%		09/01/2017	Paydown		114,354	114,354	111,374	111,559	2,846		2,846			114,354				2,026	09/01/2043	
31383G-PA-2	FANNIE LME 3 1/2% Due 12/1/2043 Ilc-1 3.500%		09/01/2017	Paydown		1,598,350	1,598,350	1,700,058	1,697,746	(99,396)		(99,396)			1,598,350				37,429	09/01/2043	
31383A-RI-1	FANNIE LME 3 1/2% Due 6/1/2044 Ilc-1 3.500%		09/01/2017	Paydown		10,156	10,156	10,313	10,273	(117)		(117)			10,156				218	12/01/2043	
31383B-3A-1	FANNIE LME 3 1/2% Due 2/1/2045 Ilc-1 3.500%		09/01/2017	Paydown		39,000	39,000	39,664	39,549	(549)		(549)			39,000				841	06/01/2044	
31383D-5T-4	FANNIE LME 4% Due 10/1/2044 Ilc-1 4.000%		09/01/2017	Paydown		2,798,064	2,798,064	2,935,125	2,909,011	(110,947)		(110,947)			2,798,064				58,597	02/01/2045	
31383D-BH-3	FANNIE LME 3 1/2% Due 12/1/2044 Ilc-1 3.500%		09/01/2017	Paydown		99,116	99,116	105,469	104,184	(5,068)		(5,068)			99,116				2,315	10/01/2044	
31383D-LV-1	FANNIE LME 3 1/2% Due 12/1/2044 Ilc-1 3.500%		09/01/2017	Paydown		216,429	216,429	220,993	219,277	(2,848)		(2,848)			216,429				4,444	12/01/2044	
31383D-LI-9	FANNIE LME 3 1/2% Due 12/1/2044 Ilc-1 3.500%		09/01/2017	Paydown		261,116	261,116	266,623	264,559	(3,393)		(3,393)			261,116				5,284	12/01/2044	
31383D-LZ-2	FANNIE LME 3 1/2% Due 11/1/2045 Ilc-1 3.000%		09/01/2017	Paydown		1,037,824	1,037,824	1,051,655	1,051,655	(14,010)		(14,010)			1,037,824				21,846	12/01/2044	
31383D-18-8	FANNIE LME 3% Due 1/1/2045 Ilc-1 3.000%		09/01/2017	Paydown		32,181	32,181	31,421	31,535	646		646			32,181				563	01/01/2045	
31383D-19-6	FANNIE LME 3 1/2% Due 4/1/2045 Ilc-1 3.500%		09/01/2017	Paydown		21,558	21,558	21,049	21,118	440		440			21,558				377	01/01/2045	
31383E-UJ-8	FANNIE LME 3 1/2% Due 4/1/2045 Ilc-1 3.500%		09/01/2017	Paydown		332,403	332,403	349,699	348,426	(16,023)		(16,023)			332,403				6,708	04/01/2045	
31383E-AS-7	FANNIE LME 3% Due 5/1/2045 Ilc-1 3.000%		09/01/2017	Paydown		1,254,372	1,254,372	1,315,817	1,300,197	(45,825)		(45,825)			1,254,372				25,973	04/01/2045	
31383E-03-6	FANNIE LME 3 1/2% Due 7/1/2045 Ilc-1 3.500%		09/01/2017	Paydown		9,355	9,355	9,113	9,151	204		204			9,355				170	05/01/2045	
31383F-08-6	FANNIE LME 3% Due 8/1/2045 Ilc-1 3.000%		09/01/2017	Paydown		648,167	648,167	679,917	674,012	(23,845)		(23,845)			648,167				13,247	07/01/2045	
31383F-HF-2	FANNIE LME 3 1/2% Due 9/1/2045 Ilc-1 3.500%		09/01/2017	Paydown		18,612	18,612	18,130	18,179	433		433			18,612				305	09/01/2045	
31383F-LC-8	FANNIE LME 3 1/2% Due 9/1/2045 Ilc-1 3.500%		09/01/2017	Paydown		790,658	790,658	825,288	815,147	(24,489)		(24,489)			790,658				16,513	09/01/2045	

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SCHEDULE D - PART 4

Show All Long-Term Bonds and Stock Sold, Redeemed or Otherwise Disposed of During the Current Quarter

1	2	3	4	5	6	7	8	9	10	Change in Book/Adjusted Carrying Value					16	17	18	19	20	21	22
										11	12	13	14	15							
CUSIP Identification	Description	For- eign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consi- deration	Par Value	Actual Cost	Prior Year Book/ Adjusted Carrying Value	Unrealized Valuation Increase/ (Decrease)	Current Year's (Amor- tization)/ Accretion	Current Other Than Temporary Impairment Recognized	Total Change in Book/ Adjusted Carrying Value (1 + 12 - 13)	Total Foreign Exchange Change in Book /Adjusted Carrying Value	Book/ Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/ Stock Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)
31380F-VF-8	FANNIE IRE 3 1/2% Due 10/1/2046 Ilc-1 3.500%		09/01/2017	Paydown		263,226	263,226	276,922	275,251	12,025			(12,025)		263,226				5,530	10/01/2046	
31380G-46-1	FANNIE IRE 3 1/2% Due 12/1/2045 Ilc-1 3.500%		09/01/2017	Paydown		166,736	166,736	175,411	174,479	(7,743)			(7,743)		166,736				3,389	12/01/2045	
31380H-VE-6	FANNIE IRE 3% Due 9/1/2046 Ilc-1 3.000%		09/01/2017	Paydown		3,237,712	3,237,712	3,183,261	3,163,294	74,418			74,418		3,237,712				57,766	09/01/2046	
31380I-SR-3	FANNIE IRE 3% Due 8/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		228,560	228,560	222,603	222,307	5,653			5,653		228,560				3,745	09/01/2043	
31380J-LH-5	FANNIE IRE 3% Due 4/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		98,781	98,781	96,207	96,300	2,481			2,481		96,781				1,677	04/01/2043	
31380K-5K-6	FANNIE IRE 3% Due 8/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		70,933	70,933	69,085	69,184	1,749			1,749		70,933				1,267	08/01/2043	
31380L-3Q-9	FANNIE IRE 3% Due 8/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		30,395	30,395	29,603	29,646	749			749		30,395				535	08/01/2043	
31380M-V9-3	FANNIE IRE 3 1/2% Due 7/1/2043 Ilc-1 3.500%		09/01/2017	Paydown		89,020	89,020	89,841	89,705	(665)			(665)		89,020				1,811	07/01/2043	
31380N-ZA-9	FANNIE IRE 3 1/2% Due 7/1/2043 Ilc-1 3.500%		09/01/2017	Paydown		22,714	22,714	23,065	23,000	(286)			(286)		22,714				458	07/01/2043	
31380P-AR-7	FANNIE IRE 3% Due 8/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		19,796	19,796	19,280	19,339	487			487		19,796				350	08/01/2043	
31380Q-FH-4	FANNIE IRE 3% Due 7/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		92,106	92,106	89,705	89,814	2,292			2,292		92,106				1,774	07/01/2043	
31380R-RR-7	FANNIE IRE 3% Due 8/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		113,237	113,237	110,286	110,419	2,818			2,818		113,237				2,008	08/01/2043	
31380S-T9-5	FANNIE IRE 3 1/2% Due 8/1/2043 Ilc-1 3.500%		09/01/2017	Paydown		3,021	3,021	3,073	3,067	(45)			(45)		3,021				62	08/01/2043	
31380T-9I-8	FANNIE IRE 3% Due 8/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		6,690	6,690	6,712	6,717	(173)			(173)		6,690				114	08/01/2043	
31380U-L7-5	FANNIE IRE 3% Due 8/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		26,254	26,254	25,570	25,603	651			651		26,254				458	08/01/2043	
31380V-K-2	FANNIE IRE 3% Due 9/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		33,937	33,937	33,052	33,065	841			841		33,937				597	09/01/2043	
31380W-UZ-1	FANNIE IRE 3% Due 9/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		32,188	32,188	31,349	31,390	798			798		32,188				561	09/01/2043	
31380X-S5-3	FANNIE IRE 3% Due 10/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		102,964	102,964	100,280	100,414	2,550			2,550		102,964				1,890	09/01/2043	
31380Y-PY-1	FANNIE IRE 3% Due 10/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		127,780	127,780	124,450	124,632	3,148			3,148		127,780				2,192	10/01/2043	
31380Z-9S-2	FANNIE IRE 3% Due 9/1/2043 Ilc-1 3.000%		09/01/2017	Paydown		162,974	162,974	167,945	168,252	4,722			4,722		162,974				3,480	09/01/2043	
31380A-HC-2	FANNIE IRE 3 1/2% Due 12/1/2043 Ilc-1 3.500%		09/01/2017	Paydown		7,586	7,586	7,703	7,670	(65)			(65)		7,586				155	12/01/2043	
31380B-SJ-0	FANNIE IRE 3% Due 2/1/2045 Ilc-1 3.000%		09/01/2017	Paydown		412	412	402	403	9			9		412				7	11/01/2044	
31380C-9H-3	FANNIE IRE 3 1/2% Due 12/1/2044 Ilc-1 3.500%		09/01/2017	Paydown		25,670	25,670	25,260	25,331	539			539		25,670				451	12/01/2045	
31380D-NI-7	FANNIE IRE 3 1/2% Due 12/1/2044 Ilc-1 3.500%		09/01/2017	Paydown		1,372,282	1,372,282	1,401,223	1,391,265	(18,963)			(18,963)		1,372,282				26,138	12/01/2044	
31380E-3E-3	FANNIE IRE 3% Due 9/1/2044 Ilc-1 3.000%		09/01/2017	Paydown		369,320	369,320	377,109	374,073	(4,733)			(4,733)		369,320				7,792	12/01/2044	
31380F-EJ-3	FANNIE IRE 4% Due 1/1/2045 Ilc-1 4.000%		09/01/2017	Paydown		53,869	53,869	52,627	52,732	1,167			1,167		53,869				919	09/01/2044	
31380G-05-5	FANNIE IRE 3% Due 1/1/2045 Ilc-1 3.000%		09/01/2017	Paydown		69,684	69,684	72,865	72,865	(3,211)			(3,211)		69,684				1,678	01/01/2045	
31380H-DQ-9	FANNIE IRE 3% Due 12/1/2044 Ilc-1 3.000%		09/01/2017	Paydown		204,441	204,441	199,616	200,170	4,271			4,271		204,441				3,387	12/01/2045	
31380I-F4-6	FANNIE IRE 3% Due 12/1/2044 Ilc-1 3.000%		09/01/2017	Paydown		4,837	4,837	4,723	4,732	(105)			(105)		4,837				85	12/01/2044	

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Show All Long-Term Bonds and Stock Sold, Redeemed or Otherwise Disposed of During the Current Quarter

1	2	3	4	5	6	7	8	9	10	Change in Book/Adjusted Carrying Value					16	17	18	19	20	21	22
										11	12	13	14	15							
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/(Decrease)/Accretion	Current Year's (Amortization)/Accretion	Current Other Than Temporary Impairment Recognized	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange Change in Book/Adjusted Carrying Value	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)
31389F-AZ-7	FANNIE LME 3% Due 11/1/2045 Ille-1 3.00%		09/01/2017	Paydown		18,599	18,599	18,160	18,217	381		381	381	18,599					306	01/01/2045	
31389F-SI-0	FANNIE LME 4% Due 2/1/2045 Ille-1 4.00%		09/01/2017	Paydown		3,794	3,794	4,037	3,987	(173)		(173)	3,794		3,794				89	02/01/2045	
31389U-4R-4	FANNIE LME 3% Due 6/1/2045 Ille-1 3.00%		09/01/2017	Paydown		52,765	52,765	51,400	51,697	1,068		1,068	52,765		52,765				917	06/01/2045	
31389N-PE-1	FANNIE LME 3% Due 7/1/2045 Ille-1 3.00%		09/01/2017	Paydown		18,832	18,832	18,388	18,442	380		380	18,832		18,832				321	07/01/2045	
31389P-A7-8	FANNIE LME 3% Due 8/1/2045 Ille-1 3.00%		09/01/2017	Paydown		21,080	21,080	20,535	20,644	457		457	21,080		21,080				363	08/01/2045	
31389S-B6-6	FANNIE LME 3% Due 9/1/2045 Ille-1 3.00%		09/01/2017	Paydown		67,238	67,238	65,498	65,869	1,369		1,369	67,238		67,238				1,044	09/01/2045	
31389T-4Q-4	FANNIE LME 3% Due 9/1/2045 Ille-1 3.00%		09/01/2017	Paydown		21,406	21,406	20,852	20,951	455		455	21,406		21,406				333	09/01/2045	
31389U-H6-3	FANNIE LME 3% Due 7/1/2045 Ille-1 3.00%		09/01/2017	Paydown		563,144	563,144	566,286	581,475	(18,330)		(18,330)	563,144		563,144				11,754	09/01/2045	
31389V-ZN-2	FANNIE LME 3% Due 9/1/2045 Ille-1 3.00%		09/01/2017	Paydown		21,325	21,325	20,773	20,880	455		455	21,325		21,325				331	07/01/2045	
31389Y-4Z-5	FANNIE LME 3% Due 9/1/2045 Ille-1 3.00%		09/01/2017	Paydown		4,431	4,431	4,316	4,339	83		83	4,431		4,431				78	09/01/2045	
31389X-RQ-0	FANNIE LME 3% Due 9/1/2045 Ille-1 3.00%		09/01/2017	Paydown		57,747	57,747	56,233	56,912	1,235		1,235	57,747		57,747				1,051	09/01/2045	
31389Y-VE-6	FANNIE LME 3% Due 2/1/2032 Ille-1 7.00%		09/01/2017	Paydown		4,881	4,881	4,764	4,808	82		82	4,881		4,881				82	09/01/2045	
31389Q-6H-6	FANNIE LME 7% Due 5/1/2032 Ille-1 7.00%		09/01/2017	Paydown		451	451	477	465	(14)		(14)	451		451				21	02/01/2032	
31389F-CJ-1	FANNIE LME 6 1/2% Due 7/1/2017 Ille-1 6.50%		09/01/2017	Paydown		699	699	723	710	(11)		(11)	699		699				10	05/01/2032	
31389R-7	FANNIE LME 5 1/2% Due 12/25/2032 Ille-1 5.50%		07/01/2017	Paydown		256	256	268	256				256		256					07/01/2017	
31389E-4E-1	FHS 38H 5 1/2% Due 3/15/2037 Ille-1 5.50%		09/01/2017	Paydown		108,595	108,595	120,034	115,277	(8,681)		(8,681)	108,595		108,595				4,001	12/25/2032	FE
31389T-03-0	FANNIE LME 5% Due 2/1/2019 Ille-1 5.00%		09/01/2017	Paydown		388,794	388,794	373,257	382,883	5,911		5,911	388,794		388,794				13,992	03/15/2037	FE
31402C-UJ-9	FANNIE LME 6 1/2% Due 9/1/2038 Ille-1 6.50%		09/01/2017	Paydown		35,738	35,738	36,237	35,734	(36)		(36)	35,738		35,738				1,194	02/01/2019	
31407J-DD-1	FANNIE LME 5 1/2% Due 11/1/2035 Ille-1 5.50%		09/01/2017	Paydown		38,625	38,625	43,061	42,307	(4,282)		(4,282)	38,625		38,625				1,766	09/01/2038	
31407S-EK-4	FANNIE LME 6% Due 1/1/2038 Ille-1 6.00%		09/01/2017	Paydown		8,732	8,732	8,550	8,586	146		146	8,732		8,732				321	11/01/2035	
31408H-PH-9	FANNIE LME 6% Due 1/1/2038 Ille-1 6.00%		09/01/2017	Paydown		823	823	831	828	(5)		(5)	823		823				33	01/01/2038	
3140E1-4J-9	FANNIE LME 3% Due 9/1/2045 Ille-1 3.00%		09/01/2017	Paydown		247,436	247,436	241,034	243,198	4,288		4,288	247,436		247,436				4,325	09/01/2045	
3140E1-BU-6	FANNIE LME 3% Due 9/1/2045 Ille-1 3.00%		09/01/2017	Paydown		120,154	120,154	117,045	117,877	2,277		2,277	120,154		120,154				2,378	09/01/2045	
3140E1-SF-1	FANNIE LME 3 1/2% Due 12/1/2045 Ille-1 3.50%		09/01/2017	Paydown		251,786	251,786	245,271	246,592	5,224		5,224	251,786		251,786				4,620	09/01/2045	
3140E1-R2-9	FANNIE LME 5 1/2% Due 2/1/2046 Ille-1 5.50%		09/01/2017	Paydown		337,949	337,949	354,902	353,970	(15,921)		(15,921)	337,949		337,949				6,970	12/01/2045	
31410C-VS-2	FANNIE LME 6% Due 8/1/2021 Ille-1 6.00%		09/01/2017	Paydown		566,728	566,728	566,215	592,987	(36,239)		(36,239)	566,728		566,728				10,850	02/01/2046	
31411S-JJ-7	FANNIE LME F11 % Due 12/1/2038 Ille-1 3.37%		09/01/2017	Paydown		21,064	21,064	21,268	21,108	(23)		(23)	21,064		21,064				879	09/01/2021	
31412S-R2-1	FANNIE LME 6 1/2% Due 3/1/2038 Ille-1 6.50%		09/01/2017	Paydown		3,322	3,322	3,342	3,359	(37)		(37)	3,322		3,322				72	12/01/2038	
31412S-R2-1	FANNIE LME 6 1/2% Due 3/1/2038 Ille-1 6.50%		09/01/2017	Paydown		1,846	1,846	2,058	2,059	(213)		(213)	1,846		1,846				80	05/01/2038	

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1	2	3	4	5	6	7	8	9	10	Change in Book/Adjusted Carrying Value					16	17	18	19	20	21	22
										11	12	13	14	15							
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/(Decrease)/Accretion	Current Year's (Amortization)/Impairment/Recognition	Current Other Than Temporary Impairment/Recognition	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange Change in Book/Adjusted Carrying Value	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Stock Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)
31412Z-41-3	FANNIE LME 5 1/2% Due 7/1/2022 Ite-1 5.500%		09/01/2017	Paydown		62,414	62,414	63,779	62,977	(583)			(583)	62,414				2,219	07/01/2022		
31413Z-55-7	FANNIE LME 6 1/2% Due 8/1/2037 Ite-1 6.500%		09/01/2017	Paydown		5,831	5,831	6,388	6,388	(558)		(558)	5,831					233	08/01/2037		
31413F-5A-6	FANNIE LME 6 1/2% Due 7/1/2037 Ite-1 6.500%		09/01/2017	Paydown		1,333	1,333	1,486	1,486	(153)		(153)	1,333					58	07/01/2037		
31413L--L-1	FANNIE LME 6 1/2% Due 8/1/2037 Ite-1 6.000%		09/01/2017	Paydown		4,103	4,103	4,527	4,505	(402)		(402)	4,103					149	08/01/2037		
31413T-79-3	FANNIE LME 6 1/2% Due 2/1/2038 Ite-1 6.500%		09/01/2017	Paydown		13,196	13,196	14,644	14,536	(1,400)		(1,400)	13,196					570	11/01/2037		
31414P-03-1	FANNIE LME 5% Due 3/1/2038 Ite-1 5.000%		09/01/2017	Paydown		36,600	36,600	40,803	40,588	(3,989)		(3,989)	36,600					1,405	02/01/2038		
31414R-0N-3	FANNIE LME 5% Due 4/1/2038 Ite-1 5.000%		09/01/2017	Paydown		120,879	120,879	131,900	131,500	(10,821)		(10,821)	120,879					3,757	03/01/2038		
31414R-PH-9	FANNIE LME 5% Due 4/1/2038 Ite-1 5.000%		09/01/2017	Paydown		51,796	51,796	56,518	56,242	(4,447)		(4,447)	51,796					1,463	04/01/2038		
31416V-R9-7	FANNIE LME 6 1/2% Due 11/1/2038 Ite-1 6.500%		09/01/2017	Paydown		151,722	151,722	169,146	168,638	(16,917)		(16,917)	151,722					5,770	11/01/2038		
31417B-NC-7	FANNIE LME 3 1/2% Due 4/1/2042 Ite-1 3.500%		09/01/2017	Paydown		3,367	3,367	3,419	3,415	(48)		(48)	3,367					89	04/01/2042		
31417E-MS-7	FANNIE LME 3% Due 1/1/2043 Ite-1 3.000%		09/01/2017	Paydown		22,705	22,705	22,117	22,129	576		576	22,705					397	01/01/2043		
31417E-HU-2	FANNIE LME 3% Due 1/1/2043 Ite-1 3.000%		09/01/2017	Paydown		110,982	110,982	108,105	108,171	2,811		2,811	110,982					1,898	01/01/2043		
31417F-MF-5	FANNIE LME 3 1/2% Due 6/1/2043 Ite-1 3.500%		09/01/2017	Paydown		11,091	11,091	10,803	10,810	281		281	11,091					193	02/01/2043		
31417G-T5-5	FANNIE LME 4 1/2% Due 9/1/2043 Ite-1 4.500%		09/01/2017	Paydown		31,773	31,773	32,284	32,198	(425)		(425)	31,773					613	09/01/2043		
31418A-XI-9	FANNIE LME 3 1/2% Due 12/1/2044 Ite-1 3.500%		09/01/2017	Paydown		595,161	595,161	641,777	640,465	(45,295)		(45,295)	595,161					16,843	09/01/2043		
31418B-JE-1	FANNIE LME 3% Due 10/1/2045 Ite-1 3.000%		09/01/2017	Paydown		719,678	719,678	728,729	724,382	(10,674)		(10,674)	719,678					14,656	10/01/2044		
31418B-V5-2	FANNIE LME 3 1/2% Due 11/1/2045 Ite-1 3.500%		09/01/2017	Paydown		33,712	33,712	32,839	33,000	711		711	33,712					601	10/01/2045		
31418B-WF-9	GULFEN ST TEB 5% Due 6/1/2040 DT 5.000%		09/01/2017	Paydown		415,003	415,003	435,267	428,154	(13,151)		(13,151)	415,003					8,467	11/01/2040		
38122H-J4-5	HERFORD TOWN INV LOCAL LEVY CO MALLORY COLLEGE		08/10/2017	Various		13,487,149	11,795,000	13,056,950	12,924,576	(64,073)		(64,073)	12,860,503					626,847	06/01/2040	FE	
42482-85-6	PLUJ 5.75% 07/01/39		09/16/2017	PIRELLA GÖTTSCHE LOWE PARTNERSHIP		1,632,315	1,500,000	1,472,655	1,476,203	871		871	1,477,073					96,229	07/01/2039	FE	
45252-LG-2	12/1/2022 DT 5.000% 12/01/22		08/11/2017	LOOP CAPITAL		4,638,320	4,000,000	4,658,320	4,602,785	(36,880)		(36,880)	4,566,105					92,415	12/01/2022	FE	
4978K-KC-6	06/01/37		09/28/2017	Various		841,682	815,000	801,732	801,732	100		100	801,832					39,851	06/01/2037	FE	
544525-J4-3	NET TRANS AUTH INV REE SER D 5% Due 11/15/2035		08/16/2017	NET TRANS AUTH INV REE SER D 5% Due 11/15/2035		5,872,600	5,000,000	5,732,250	5,732,250	(4,889)		(4,889)	5,727,361					145,239	11/15/2035	FE	
59239-SI-3	NET TRANS AUTH INV REE SER 5 1/4% Due 11/15/2035		09/21/2017	ROBERT H. BAIRD & CO.		5,887,000	5,000,000	5,654,400	5,579,227	(41,319)		(41,319)	5,537,908					349,092	11/15/2035	FE	
59251A-CII-5	NET TRANS AUTH INV REE SER 5 1/4% Due 11/15/2035		09/21/2017	LEFFERTS & COMPANY INC.		14,085,120	12,000,000	13,869,120	13,736,144	(106,689)		(106,689)	13,629,477					455,643	11/15/2035	FE	
59339-29-2	10/01/40		08/14/2017	GOLDMAN SACHS		4,018,867	3,485,000	4,009,144	4,009,144	3,000,000		3,000,000	4,009,144					9,723	10/01/2040	FE	
62837-AQ-6	06/01/27		07/13/2017	KEY BANK		4,623,032	4,010,000	4,670,447	4,670,447	(42,915)		(42,915)	4,627,532					7,322	06/01/2027	FE	
646519-CE-3	NEW YORK ST LIBERTY DEV CORP BULE REF-7 WORLD		08/18/2017	RAHREZ & CO INC		1,460,373	1,430,000	1,442,951	1,442,951	(6,555)		(6,555)	1,436,396					280,423	08/15/2029	FE	
662851-TE-6	2016 1ST TIER 5.625% 07/01/23		07/06/2017	Levis Capital Corp		1,460,373	1,430,000	1,442,951	1,442,951	(6,555)		(6,555)	1,436,396					24,377	07/01/2023	FE	

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Show All Long-Term Bonds and Stock Sold, Redeemed or Otherwise Disposed of During the Current Quarter

1	2	3	4	5	6	7	8	9	10	Change in Book/Adjusted Carrying Value					16	17	18	19	20	21	22
										11	12	13	14	15							
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation (Increase)/ (Decrease)/ Accretion	Current Year's (Amortization)/ Impairment/ Recognized	Current Other Than Temporary Impairment/ Recognized	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange Change in Book/Adjusted Carrying Value	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/ Stock Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)
319999Z	Subtotal - Bonds - U.S. Special Revenues																				
..00781K-CH4	PHILADELPHIA AUTHORITY INCL 5.00%		07/05/2017	HELLS FRAGO SECURITIES LLC		8,362,637	7,440,000	8,237,313		(28,554)			(28,554)		8,208,759	153,879	153,879	153,879	150,644	09/01/2037	FE
..85723Z-LL-2	STATE PUBLIC SERV BLDG AUTH PA 5% Due 6/1/2038		09/20/2017	Tax Free Exchange		5,478,257	5,000,000	5,514,450	5,508,938	(30,881)			(30,881)		5,478,257				211,111	06/01/2038	FE
..91412Z-RZ-0	UNIV OF CALIFORNIA CA REVENUES 5% Due 5/15/2038		08/23/2017	RAMIREZ & CO INC		8,935,357	7,695,000	8,801,387	8,534,195	(79,139)			(79,139)		8,455,056	480,301	480,301	480,301	302,456	05/15/2038	FE
..944514-LL-2	WANE CITY MICH APPT 5% Due 12/1/2034		08/29/2017	LOP CAPITAL		3,991,575	3,500,000	3,752,770	3,727,872	(14,233)			(14,233)		3,719,640	277,935	277,935	277,935	131,250	12/01/2034	FE
..000780-HP-8	AIRC 2009-11 5 1/2% Due 10/25/2033		09/01/2017	Paydown		8,745	8,745	8,257	8,306	(161)			(161)		8,745				4,220,286	10/25/2033	FE
..001300-AA-6	AIA OGDONIS LLC SENIOR SECURED NOTES 4.40%		09/10/2017	Redemption	100,000	1,148,308	1,148,308	1,148,308							1,148,308				(17,549)	12/31/2031	Z
..00161K-AC-7	ARC NETWORKS INC 4.34% Due 12/15/2022		07/26/2017	CREDIT SUISSE FIRST BOSTON		5,150,000	5,000,000	5,005,000	5,027,404	(3,543)			(3,543)		5,023,861	126,139	126,139	126,139	149,097	12/15/2022	FE
..00165C-AC-8	ARC ENTERTAINMENT HOLDINGS INC 6.125%		07/12/2017	Tax Free Exchange		5,018,095	5,000,000	5,018,750		(655)			(655)		5,018,095				97,830	06/15/2027	FE
..00165C-AD-6	ARC ENTERTAINMENT HOLDINGS INC BASIC 6.125%		08/02/2017	CITICORP SECURITIES LLC		4,975,000	5,000,000	5,018,095		(202)			(202)		5,017,893	(42,893)	(42,893)	(42,893)	119,097	05/15/2027	FE
..00208R-AD-4	ART INC 5.8% Due 2/15/2019		09/28/2017	LLC		2,378,380	2,000,000	1,991,360	1,982,341	365			365		1,992,706	385,874	385,874	385,874	141,194	09/01/2037	FE
..00208R-AR-3	ART INC 4.3% Due 12/15/2042		09/01/2017	BANK OF AMERICA		3,178,170	3,000,000	3,278,850	3,254,974	(70,130)			(70,130)		3,184,844	(16,674)	(16,674)	(16,674)	168,683	12/15/2019	FE
..00208R-BH-4	ART INC 6% Due 8/15/2040		09/26/2017	US MERRILL COMMERCIBLES		1,368,600	1,500,000	1,469,775	1,411,051	1,285			1,285		1,413,336	(13,786)	(13,786)	(13,786)	50,704	12/15/2040	FE
..00208R-DF-6	ART INC 4 1/2% Due 3/9/2048		09/25/2017	J.P. MORGAN		3,085,048	2,740,000	2,815,575	2,862,589	(2,307)			(2,307)		2,860,282	224,766	224,766	224,766	183,590	06/15/2040	FE
..00208R-DJ-8	AT&T INC 4 1/2% Due 12/15/2042		09/11/2017	HELLS FRAGO SECURITIES LLC		13,579,550	15,000,000	14,887,350	14,887,351	1,134			1,134		14,889,095	(1,309,545)	(1,309,545)	(1,309,545)	686,250	12/09/2048	FE
..00209P-AH-5	AV HOMES INC 6.625% 05/15/22		08/04/2017	Tax Free Exchange		2,500,000	2,500,000	2,500,000						2,500,000				34,965	05/15/2022	FE	
..002024-BC-3	ABBOTT LABORATORIES 2.35% 11/22/19		08/15/2017	BANK OF AMERICA		2,197,048	2,180,000	2,186,818		(1,163)			(1,163)		2,185,655	11,382	11,382	11,382	37,853	11/22/2019	FE
..004421-JH-6	ACE 2004-HEA 2.887% 12/2/34		09/25/2017	Paydown		475,515	475,515	468,646		6,869			6,869		475,515				7,551	12/25/2034	FE
..013033-AA-7	ACE 2009-11 5 1/2% Due 6/15/2024		08/08/2017	Tax Free Exchange		8,600,114	8,500,000	8,610,600	8,732,180	(6,876)			(6,876)		8,603,114				364,467	06/15/2024	FE
..021345-AA-1	ALTA AIR HOLDINGS LLC 7% Due 6/30/2035		07/30/2017	STRAZSLIS SECURITIES LLC		30,348	27,823	27,823	27,823						27,823	2,526	2,526	2,526	972	06/30/2035	FE
..023135-AO-9	AMAZON COM INC 4.50% 12/05/44		08/18/2017	BANGLAIS		11,478,400	10,000,000	11,385,300		(14,765)			(14,765)		11,370,515	107,885	107,885	107,885	354,750	12/05/2044	FE
..025976-AL-1	AMCA 2013-2 SERIES 2014 CLASS A 1.40%		07/17/2017	Call	100,000	2,100,000	2,100,000	2,100,000							2,100,000				139,908	07/15/2021	FE
..02592Z-GI-4	AMCA 2017-1 1.80% 09/15/22		08/29/2017	TD SECURITIES		25,004,883	25,000,000	25,015,625		(974)			(974)		25,014,651	(9,768)	(9,768)	(9,768)	105,284	09/15/2022	FE
..025974-AJ-3	AMCA 2017-1 1.80% 09/15/22		09/29/2017	BMO CAPITAL MARKETS		25,156,250	25,000,000	25,066,406		(6,900)			(6,900)		25,059,507	36,743	36,743	36,743	142,069	09/15/2022	FE
..026814-BS-0	AMERICAN TOBER CORP - CL A 3 1/2% Due 1/31/2023		07/24/2017	CITICORP SECURITIES		4,915,750	5,000,000	4,977,500	4,977,500	124			124		4,978,058	(62,308)	(62,308)	(62,308)	235,042	01/15/2025	FE
..030271-4B-6	ANSI 2009-5 4.3% 01/31/23		09/26/2017	Various		5,698,640	5,500,000	4,989,265	5,127,740	36,888			36,888		5,164,637	535,003	535,003	535,003	217,593	01/31/2023	FE
..00725F-FI-6	ANHEIM INC 4.5% 06/15/48		09/01/2017	Paydown		113,839	113,839	115,200	114,571	(732)			(732)		113,839				3,422	04/25/2033	FE
..031182-CO-0	APACHE CORP 4 1/4% Due 1/15/2044		08/10/2017	HBC SECURITIES INC		1,338,859	1,274,000	1,256,776		188			188		1,256,964	79,885	79,885	79,885	38,755	06/15/2048	FE
..037111-BZ-8	ARHAR 5 1/8% Due 1/15/2024		07/24/2017	J.P. MORGAN		2,849,430	3,000,000	2,933,790	2,934,396	606			606		2,935,094	(65,664)	(65,664)	(65,664)	131,750	01/15/2024	FE
..03832Z-K-4	ARHAR 5 1/8% Due 1/15/2024		07/26/2017	Various		6,898,125	6,500,000	6,579,929	5,025,382	(6,655)			(6,655)		6,580,835	329,270	329,270	329,270	309,361	01/15/2024	FE
..043164-AO-9	ARHAR 5 1/8% Due 1/15/2024		08/03/2017	Maturity		24,000,000	24,000,000	24,510,700	24,109,024	(109,024)			(109,024)		24,000,000				1,545,600	08/03/2017	Z
..04548P-AC-9	1.377% 12/25/99		09/25/2017	Paydown		274,702	274,702	247,919	240,942	33,761			33,761		274,702				2,476	12/25/2038	FE

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1	2	3	4	5	6	7	8	9	10	Change in Book/Adjusted Carrying Value					16	17	18	19	20	21	22
										11	12	13	14	15							
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/(Decrease)/Accretion	Current Year's (Amortization)/Accretion	Current Year's Other Than Temporary Impairment Recognized	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange in Book/Adjusted Carrying Value	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)
05529-01-0	BACF 2017-A1 SERIES 2015C CLASS A 1.362%		09/29/2017	TD SECURITIES		19,992,750	20,000,000	19,992,188		446			446	19,992,633		1,117	1,117	80,089	09/15/2020	FE	
05529-01-1	BACF 2017-A1 SERIES 2015C CLASS A 1.362%		09/29/2017	TD SECURITIES		116,189	116,189	119,673	119,180	(2,990)			(2,990)	116,189			2,643	07/05/2043	FE		
05578-A4-1	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/01/2017	Paydown	100,000	90,908	90,908	92,908	92,908				90,908			6,095	02/29/2021	1			
05578-A4-5	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		08/29/2017	Redemption	100,000	89,419	89,419	89,419	89,419				89,419			5,657	02/29/2021	1			
05578-AH-3	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		08/29/2017	Redemption	100,000	27,388	27,388	27,388	27,388				27,388			1,794	02/29/2021	1			
05578-AJ-9	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		08/29/2017	Redemption	100,000	27,928	27,928	27,928	27,928				27,928			1,829	02/29/2021	1			
05578-AK-6	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		08/29/2017	Redemption	100,000	11,321	11,321	11,321	11,321				11,321			742	02/29/2021	1			
05578-AL-2	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		08/29/2017	Redemption	100,000	152,883	152,883	152,883	152,883				152,883			729	02/29/2021	FE			
05578-AA-9	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/02/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AB-2	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AC-3	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AD-6	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AE-1	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AF-4	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AG-7	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AH-2	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AI-5	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AJ-8	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AK-1	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AL-4	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AM-7	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AN-2	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AO-5	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AP-8	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AQ-1	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AR-4	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AS-7	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AT-2	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AU-5	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AV-8	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AW-1	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AX-4	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AY-7	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AZ-2	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AA-5	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AB-8	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AC-1	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AD-4	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AE-7	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AF-2	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AG-5	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AH-8	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AI-1	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AJ-4	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AK-7	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AL-2	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AM-5	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AN-8	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AO-1	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AP-4	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AQ-7	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AR-2	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AS-5	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AT-8	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	150,120	150,120				150,120			937	11/25/2035	FE			
05578-AU-1	BNSF RAILWAY COMPANY (LESSEE) 6.55% Due 10/01/2017		09/25/2017	Paydown		150,120	150,120	15													

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Show All Long-Term Bonds and Stock Sold, Redeemed or Otherwise Disposed of During the Current Quarter

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22
12494-00-9	CALIF 2017-1A 3.80% 04/15/17		09/15/2017	Paydown		20,000	20,000	19,934	2,982,618	5	5	5	5	20,000	20,000		87,446	87,446	139,533	01/15/2045	FE
12487-AN-3	US 2017-2A 4.0% Due 11/15/2045 JUS 4.60%		07/14/2017	EUROSSE BANK		3,070,290	3,000,000	2,982,090	635,082	226	226	226	226	2,982,844	2,982,844		87,446	87,446	139,533	01/15/2045	FE
12544-4E-1	CO 2007-2S 5.88% Due 11/15/2044 Ill-1		07/01/2017	Paydown		624,430	624,430	719,630	635,082	(10,633)	(10,633)	(10,633)	(10,633)	624,430	624,430		308,334	308,334	244,438	11/15/2044	FE
12527G-AH-6	CF INDUSTRIES INC 4.12% Due 12/1/2026 JI		09/20/2017	Various		6,841,955	6,500,000	6,533,425	4,472,369	152	152	152	152	6,533,621	6,533,621		308,334	308,334	244,438	12/01/2026	FE
12532A-AA-3	CSS 2016-RBA 2.75% Due 2/10/2033 Ill-1		08/01/2017	Paydown		914,351	914,351	916,100	915,863	(1,512)	(1,512)	(1,512)	(1,512)	914,351	914,351		897,963	897,963	441,198	02/10/2033	FE
12529-8T-5	CIGNA CORP 5.37% Due 2/15/2042 FHS 5.37%		09/19/2017	TENOR		9,398,925	7,500,000	8,476,123	8,476,123	(15,181)	(15,181)	(15,181)	(15,181)	8,460,942	8,460,942		4,485	4,485	4,863	02/15/2042	FE
12531-6H-5	CSX CORP 5.00% 09/15/19		07/27/2017	HORGAN STANLEY		96,465	92,000	92,000	92,000					92,000	92,000		4,485	4,485	4,863	02/15/2019	FE
12817-AP-5	ONE FINANCIAL 7.3% Due 11/15/2019 IHS		09/11/2017	Call	100,000	10,000,000	10,000,000	9,984,650	9,984,650	1,909	1,909	1,909	1,909	9,986,559	9,986,559		3,441	3,441	1,771,418	11/15/2019	FE
128207-AQ-0	CSX CORP 3.7% Due 10/30/2020 A031 3.70%		08/16/2017	GOLDMAN SACHS		4,708,125	4,500,000	4,507,259	4,507,259	(284)	(284)	(284)	(284)	4,506,965	4,506,965		201,160	201,160	225,500	10/30/2020	FE
128408-8T-4	CSX CORP 3.8% Due 11/12/2046 IWI 3.80%		09/13/2017	HELLS FARGO SECURITIES LLC		3,139,720	3,000,000	3,197,800	3,197,800	(35,923)	(35,923)	(35,923)	(35,923)	3,151,606	3,151,606		(12,916)	(12,916)	97,125	11/12/2046	FE
128408-HF-3	CSX CORP 6.8% Due 12/1/2028 JI 6.80%		07/24/2017	BARCLAYS		14,607,650	15,000,000	14,033,400	14,033,400	9,346	9,346	9,346	9,346	14,042,746	14,042,746		564,904	564,904	439,583	11/01/2046	FE
12841L-BU-6	US BANK 5% Due 5/1/2023 IWI 5.00%		09/28/2017	BARCLAYS		7,654,500	6,000,000	6,540,080	6,540,080	(15,095)	(15,095)	(15,095)	(15,095)	6,344,128	6,344,128		1,320,372	1,320,372	341,133	12/01/2028	FE
12846R-8E-1	CSIC 2014-USA 3.93% Due 9/15/2037 Ill-1		07/28/2017	Call	100,000	5,000,000	5,000,000	5,052,396	5,052,396	(6,670)	(6,670)	(6,670)	(6,670)	5,028,696	5,028,696		(26,696)	(26,696)	431,717	05/01/2037	FE
12849A-AC-3	CSIC 2015-USA 3.63% Due 11/15/2034 Ill-1		07/25/2017	PERFORMANCE TRUST CAPITAL PART		2,715,883	2,600,000	2,677,979	2,677,979	(9,857)	(9,857)	(9,857)	(9,857)	2,659,814	2,659,814		56,069	56,069	67,662	09/15/2037	FE
128507-AA-1	CIS CREDIT CORP 6.08% Due 12/10/2028 Ill-10		07/26/2017	BANK OF AMERICA		2,932,552	2,790,000	2,873,697	2,873,697	(6,781)	(6,781)	(6,781)	(6,781)	2,854,667	2,854,667		77,885	77,885	67,691	11/15/2024	FE
128505-8P-4	CIS CREDIT CORP 6.08% Due 12/10/2028 Ill-10		09/25/2017	RANDIHO JAMES	100,000	1,517,506	1,339,209	1,355,391	1,357,329	(3,041)	(3,041)	(3,041)	(3,041)	1,354,288	1,354,288		163,218	163,218	64,450	11/10/2028	3M
128570-F3-2	CALIT 2005-56 F1 1% Due 11/25/2035 Ill-25		09/10/2017	Redemption	100,000	246,822	246,333	252,121	250,009	(3,188)	(3,188)	(3,188)	(3,188)	246,822	246,822				8,555	11/10/2028	3M
12868A-HE-8	CALIT 2005-56 F1 1% Due 11/25/2035 Ill-25		09/25/2017	Paydown		440,218	440,218	313,655	315,005	123,213	123,213	123,213	123,213	440,218	440,218				4,825	07/25/2035	FE
12868A-IL-6	CALIT 2005-56 F1 1% Due 12/25/2035 Ill-25		09/25/2017	Paydown		298,932	298,932	292,504	292,504	46,287	46,287	46,287	46,287	298,932	298,932				2,557	11/25/2035	FE
12868B-FC-9	CALIT 2005-56 F1 1% Due 12/25/2035 Ill-25		09/25/2017	Paydown		257,605	257,605	228,853	228,853	28,400	28,400	28,400	28,400	257,605	257,605				2,833	12/25/2035	FE
12868E-CV-6	CALIT 2005-56 F1 1% Due 12/25/2035 Ill-25		07/01/2017	Paydown		1,608,954	1,608,954	1,629,608	1,629,608	(22,653)	(22,653)	(22,653)	(22,653)	1,608,954	1,608,954				32,466	05/25/2033	FE
12868F-6E-7	CALIT 2004-5 1/4% Due 5/25/2034 Ill-1		09/01/2017	Paydown		74,320	74,320	73,298	73,298	925	925	925	925	74,320	74,320				1,403	01/19/2034	FE
12868F-10-1	CABELA'S INCORPORATED SENIOR NOTES 3.62%		09/01/2017	Paydown	100,000	38,618	38,618	34,426	34,426	(796)	(796)	(796)	(796)	38,618	38,618				1,226	05/25/2034	FE
128690-A6-5	CABELA'S INCORPORATED SENIOR NOTES 4.11%		09/25/2017	Redemption	100,000	24,000,000	24,000,000	24,000,000	24,000,000					24,000,000	24,000,000				2,421,871	12/02/2022	2
128690-AJ-9	CABELA'S INCORPORATED SENIOR NOTES 4.11%		09/25/2017	Redemption	100,000	16,000,000	16,000,000	16,000,000	16,000,000					16,000,000	16,000,000				2,245,374	12/02/2022	2
128690-8J-3	CARBON PAPER CORP 6.18% 10/10/38		09/15/2017	Redemption	100,000	141,064	141,064	141,064	141,064					141,064	141,064				3,213	10/10/2038	2
144141-CJ-0	CAROLINA POWER & LIGHT CO CALL 8 IWE IHL		09/20/2017	CANTOR FITZGERALD & CO INC		7,018,825	5,500,000	5,557,885	4,940,314	1,334	1,334	1,334	1,334	5,577,143	5,577,143		1,441,682	1,441,682	328,113	09/15/2033	FE
144141-CY-2	CAROLINA POWER & LIGHT CO 6.3% Due 4/1/208		09/01/2017	HELLS FARGO SECURITIES LLC		3,409,450	2,500,000	2,485,525	2,485,525	365	365	365	365	2,489,293	2,489,293		913,157	913,157	147,000	04/01/208	FE
144331-EE-9	CARR 2006-1C1 2.40% 02/25/35		09/25/2017	Paydown		3,409,450	2,500,000	2,485,525	2,485,525	365	365	365	365	2,489,293	2,489,293		913,157	913,157	147,000	02/25/2035	FE

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1	2	3	4	5	6	7	8	9	10	11					13	14		15	16	17	18	19	20	21	22
										Change in Book/Adjusted Carrying Value						Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Change in Book/Adjusted Carrying Value (14 + 15)								
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/(Decrease)/Accretion	Current Year's (Amortization)/Accretion	Current Year's Other Than Temporary Impairment Recognized	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Change in Book/Adjusted Carrying Value (14 + 15)	Foreign Exchange in Book/Adjusted Carrying Value	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)			
14531-00-0	CSB 2006-A01 1.35% 09/25/06		07/19/2017	JANEY INVESTMENT/SCIT		5,106,583	9,750,000	3,611,875			212,123		212,123			3,843,998		1,282,955	1,282,955	55,447	10/25/2035	FE			
14579-A0-6	CALUD 2016-1A 4.55% 09/25/16		09/15/2017	Various		4,187	4,187	4,187			(4,187)		(4,187)		4,187		(2,334,788)	(2,334,788)	1,041,221	11/01/2042	FE				
14978R-A0-6	IKM1 4.55% 11/01/42		08/02/2017	Various		28,704,840	32,000,000	32,047,340	32,038,744	(116)			(116)		32,038,628		220,552	220,552	373,800	08/01/2023	FE				
14978R-AF-1	CATHALIC HEALTH INITIAT 4.2% Due 8/1/2023		07/24/2017	RAMOND JAMES		9,206,870	9,000,000	8,979,120	8,984,713	1,105			1,105		8,985,818		1,138,280	1,138,280	410,958	08/15/2043	FE				
15100-A0-8	CELEBRE CORP 5 1/4% Due 8/15/2043 FA15		09/26/2017	CREDIT SUISSE FIRST		8,120,650	7,000,000	6,959,530	6,981,881	680			680		6,982,370		1,189,962	1,189,962	757,729	05/15/2044	FE				
15102-A0-6	CELEBRE CORP 4.56% Due 5/15/2044 IM15		09/24/2017	Various		23,589,930	22,000,000	22,430,480	22,624,322	(4,384)			(4,384)		22,419,938		1,189,962	1,189,962	1,189,962	08/15/2044	FE				
152014-HD-5	CELEBRE CORP 4.56% Due 5/15/2044 IM15		09/25/2017	Paydown		74,930	74,930	68,350	68,444	6,516			6,516		74,930				949	08/25/2033	FE				
152014-JF-7	CME 2009-6 SERIES 2044B CLASS IM 2.64%		09/25/2017	Paydown		51,082	51,082	51,044	51,044	38			38		51,082		94,741	94,741	78,104	03/25/2034	FE				
15911N-AA-3	CHARGE HEALTH / FIN INC 5.75% 03/01/25		07/25/2017	MORGAN STANLEY		3,101,250	3,000,000	3,006,875	3,006,875	(366)			(366)		3,006,509		470,337	470,337	39,118	03/01/2047	FE				
16175-BK-1	CHARTER COMM OPT LLC/CP 6.48% 10/23/45		08/03/2017	BARCLAYS		11,602,100	10,000,000	11,142,593	11,141,115	(9,352)			(9,352)		11,131,763		49,627	49,627	10,484	11/25/2032	FE				
16175-BD-5	CHARTER COMM OPT LLC/CP 5.375% 05/01/47		09/29/2017	MORGAN STANLEY		2,049,020	2,000,000	1,999,360	1,999,360	33			33		1,999,393				2,735	02/25/2037	FE				
161646-FX-9	CSB 2009-4.5 15% Due 11/25/2032 IM-1		09/01/2017	Paydown		307,854	307,854	295,924	295,869	11,045			11,045		307,854				7,996	02/25/2037	FE				
16180-AE-8	CSB 2007-41 4d% Due 2/25/2037 IM-1		09/01/2017	Paydown		121,047	121,047	119,910	119,910	2,037			2,037		121,047				319,200	08/29/2017	2				
161630-A0-3	CSB 2007-41 4d% Due 2/25/2037 IM-1		09/01/2017	Paydown		349,196	349,196	348,928	348,928	329			329		349,196				7,996	02/25/2037	FE				
16180-AU-2	CHASE 2007-41 4d% Due 2/25/2037 IM-1		09/01/2017	Paydown		145,646	145,646	141,374	141,777	3,869			3,869		145,646				3,188	02/25/2037	FE				
161630-AF-4	CHASE 2007-41 4d% Due 2/25/2037 IM-1		09/01/2017	Paydown		166,494	166,494	165,159	165,231	1,284			1,284		166,494				3,300	02/25/2037	FE				
161630-AF-5	CLY 2006-2.4 94807% Due 9/25/2038 IM-1		09/01/2017	Paydown		456,628	456,628	399,417	399,923	35,705			35,705		456,628				13,054	09/25/2038	FE				
16678R-AV-9	COFC 2006-2.4 94807% Due 9/25/2038 IM-1		09/01/2017	Paydown		100,987	100,987	99,870	99,870	10,097			10,097		100,987				475	01/25/2035	FE				
16725-AE-0	CHICAGO BRIDGE & IRON COMPANY SENIOR NOTES		07/28/2017	Redemption 100,000		7,323,000	7,323,000	7,323,000							7,323,000				88,551	07/30/2025	2				
172082-AF-8	CINCINNATI FINANCIAL CORP 6.92% Due 5/15/2028		07/26/2017	ROBERT W. BAIRD & O.		12,322,355	9,500,000	11,435,245	11,103,790	(61,783)			(61,783)		11,042,008		1,280,347	1,280,347	467,484	05/15/2028	FE				
17279R-A0-4	CSISO SYSTEMS INC 5.9% Due 2/15/2039 FA15		07/19/2017	MORGAN STANLEY		6,542,700	5,000,000	4,749,450	4,778,083	3,113			3,113		4,781,155		1,761,595	1,761,595	277,792	02/15/2039	FE				
172867-A0-8	CTGROUP INC 4.45% Due 9/28/2027 IM29		07/24/2017	US BANCORP INC		2,104,760	2,000,000	2,012,140	2,012,120	(389)			(389)		2,011,721		93,008	93,008	75,672	09/29/2027	FE				
172867-AF-6	4.55% 09/28/27 IM1C 3.20% 10/21/26		09/16/2017	GUARDIAN SIGS		1,962,940	2,000,000	1,957,450	1,957,450	281			281		1,957,701		5,238	5,238	21,333	10/21/2026	FE				
172979-SE-5	5.50% 02/25/38		09/01/2017	Paydown		59,497	59,497	57,394	52,396						52,396		7,101	7,101	2,265	02/25/2038	FE				
18055R-A0-4	CLARION LUMI FUND HOLDING LP SERIES D		08/23/2017	Matuirty		6,000,000	6,000,000	6,441,600	6,011,102	(101,102)			(101,102)		6,000,000				319,200	08/29/2017	2				
203583-AH-4	CONSOLIDATED EDISON INC 4.45% Due 9/15/2022		08/09/2017	Tax Free Exchange		10,376,417	10,000,000	10,644,740	10,416,309	(39,892)			(39,892)		10,376,417				400,500	09/15/2022	FE				
220111-FC-2	IKST 3.85% 02/01/48		07/28/2017	STUEHLHANN		5,159,200	5,000,000	4,967,538	4,967,538	1,620			1,620		4,969,128		189,072	189,072	181,590	05/01/2043	FE				
212188-A0-6	COX COMMUNICATIONS LLC 6% Due 2/28/2038 FA31		08/28/2017	Redemption 100,000		434,324	434,324	434,324	434,324						434,324				13,030	02/28/2038	FE				
224044-AH-7	6.80% 08/01/28		08/11/2017	TENDER		2,459,140	2,000,000	1,753,300	1,836,405	5,643			5,643		1,846,049		617,091	617,091	138,778	08/01/2028	FE				
225415-AK-6	CSB 2004-1.5 5/28% Due 2/25/2034 IM-1		09/01/2017	Paydown		238,212	238,212	218,857	219,083	19,129			19,129		238,212				9,537	02/25/2034	FE				
225415-CE-2	5.25% 08/25/34		09/01/2017	Paydown		77,251	77,251	81,572	78,478	(1,228)			(1,228)		77,251				2,675	08/25/2034	FE				

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1	2	3	4	5	6	7	8	9	10	Change in Book/Adjusted Carrying Value					16	17	18	19	20	21	22
										11	12	13	14	15							
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/(Decrease)/Accretion	Current Year's Temporary Impairment Recognized	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange Change in Book/Adjusted Carrying Value	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)	
36201E-4E-4	FRB 2013-0712 3.385% 02/25/45		07/01/2017	MORGAN STANLEY		576,397	560,000	576,397	576,397					576,397				1,542	10/25/2045	FE	
36201E-4E-4	FRB 2015-1212 3.385% 10/15/2042 1b-15		09/15/2017	Paydown		57,831	57,831	57,831	57,831					57,831				183,000	10/15/2042	FE	
31370A-4H-2	FRS 1207 2.20% 12/25/18		08/28/2017	GOLDMAN SACHS		25,244,141	25,000,000	25,244,141	25,000,000	(52,450)		(52,450)		25,191,891		(34,464)	(34,464)		12/25/2018	FE	
31370A-4L-3	3.45% 02/25/24		09/25/2017	Paydown		949,164	949,164	949,269	945,339	3,825		3,825		949,164				20,129	02/25/2024	FE	
31983-AJ-1	BNSF RAILWAY COMPANY SERIES A EQUIPMENT		07/03/2017	Redemption	100,000		276,190	276,190	276,190					276,190				15,108	05/31/2022	L	
31983-AK-8	BNSF RAILWAY COMPANY SERIES B EQUIPMENT		07/03/2017	Redemption	100,000		257,143	257,143	257,143					257,143				14,066	11/15/2022	L	
31081-EU-7	FLORIDA POWER & LIGHT 5.4% Due 9/7/2035 1b1		09/27/2017	CANTOR FITZGERALD & CO		3,021,525	2,500,000	2,382,500	2,409,367	2,289		2,289		2,411,856		609,669	609,669	145,500	09/01/2035	FE	
31169B-3B-3	FLORIDA POWER & LIGHT 5.4% Due 9/7/2035 1b1		08/09/2017	SUSSEKMAN		8,608,647	6,900,000	6,882,474	6,886,518	962		962		6,887,480		1,721,167	1,721,167	387,876	09/01/2033	FE	
34170A-4H-3	FOCUS 2017-1A 3.85% 04/29/47		07/31/2017	Redemption	100,000		22,500	22,500	22,500	(28)		(28)		22,500				275	04/30/2047	SM	
34487-AA-9	MEL FOOTBALL TRUST IV 6.11% Due 11/12/2018		08/31/2017	Redemption	100,000		5,782,609	5,782,609	5,782,609					5,782,609				486,728	11/12/2018	FE	
34950-AH-1	ANN-11/2 6.10% 11/12/19		09/15/2017	Various		15,828,750	15,000,000	15,300,629	15,319,174	(1,455)		(1,455)		15,319,174		599,576	599,576	130,194	06/15/2046	FE	
35010-AH-5	FOUR TILES SUBRE TRUST 5.40% Due 12/15/2028		09/11/2017	Paydown		49,166	49,166	49,411	49,208	(41)		(41)		49,166				1,764	12/15/2028	FE	
36150-0H-1	5.0% 08/12/28		08/15/2017	Call	100,000		10,800,000	10,800,127	10,800,000	(2,127)		(2,127)		10,800,000				49,388	08/17/2020	FE	
36192K-4T-4	GSIS 2016-0217 3.37% Due 5/10/2045 1b-1		09/01/2017	ALLISON-HILLIAMS COMPANY		40,497	40,497	41,306	40,656	(359)		(359)		40,497				794	05/10/2045	FE	
36221-AE-1	OPT OPERATING PARTNERSHIP LP 4.26%		09/27/2017	Paydown		12,109,620	12,000,000	12,000,000	12,000,000					12,000,000		109,620	109,620	400,440	12/15/2025	FE	
36228E-1Y-6	GSR 2015-13 Adj 5% Due 10/25/2033 1b-1		09/01/2017	Paydown		21,964	21,964	22,352	22,280	(316)		(316)		21,964				440	10/25/2033	FE	
362341-RT-8	GSZ 2015-049 Adj 5% Due 9/25/2035 1b-1		09/01/2017	Paydown		519,826	519,826	530,544	527,075	(7,249)		(7,249)		519,826				11,411	09/25/2035	FE	
362341-RX-9	GSZ 2015-049 Adj 5% Due 9/25/2035 1b-1		09/01/2017	Paydown		127,475	127,475	129,467	129,172	(1,697)		(1,697)		127,475				2,777	09/25/2035	FE	
36242D-5I-9	GSMP 2005-HL 5.12% Due 6/25/2035 1b-1		09/01/2017	Paydown		49,206	49,206	49,083	49,083	123		123		49,206				1,869	06/25/2035	FE	
36242D-7I-5	GSMP 2005-HL 5.734% 06/25/39		09/01/2017	Paydown		47,993	46,357	46,357	46,362	1,631		1,631		47,993				1,832	06/25/2035	FE	
36242D-ET-6	GSMP 2005-HL 5% Due 8/25/2019 1b-1 5.000%		09/01/2017	Paydown		56,655	56,655	56,131	57,039	(384)		(384)		56,655				1,813	06/25/2019	FE	
36242D-FV-5	GSMP 2005-HL 5% Due 9/25/2034 1b-1 5.000%		09/01/2017	Paydown		229,438	229,438	230,034	229,438	(627)		(627)		229,438				6,833	09/25/2034	FE	
36242D-FG-3	GSMP 2005-HL 5% Due 12/25/2034 1b-1		09/01/2017	Paydown		155,748	155,748	153,101	155,748	2,646		2,646		155,748				1,710	09/25/2034	FE	
36242D-0Y-2	5.00% 12/25/34		09/01/2017	Paydown		9,636	9,636	9,510	9,621	115		115		9,636				281	12/25/2034	FE	
36242D-RF-2	5.500% 07/25/20		09/01/2017	Paydown		96,236	96,236	96,722	97,161	(925)		(925)		96,236				3,877	07/25/2020	FE	
36304A-AA-0	GENERAL MUTUALS CORP 6 3/4% Due 4/1/2046 A01		07/03/2017	Redemption	100,000		215,547	215,547	215,547					215,547				17,245	01/02/2024	L	
37045I-AA-0	GENERAL MUTUALS CORP 6 3/4% Due 4/1/2046 A01		07/18/2017	MORGAN STANLEY		1,215,400	1,000,000	1,216,400	1,215,547	(1,228)		(1,228)		1,215,192		288	288	54,375	04/01/2046	FE	
37045I-AS-5	4.00% 01/15/25		07/26/2017	RBC CAPITAL MARKETS		12,137,400	12,000,000	11,243,170	11,302,477	42,880		42,880		11,344,558		792,842	792,842	501,333	01/15/2025	FE	
37558B-AS-2	GILEAD SCIENCES INC 5.65% Due 12/1/2041 J01		08/03/2017	BARGAIN		22,011,840	18,000,000	20,538,900	20,328,784	(32,293)		(32,293)		20,296,491		1,715,348	1,715,348	697,775	12/01/2041	FE	
37558B-BA-0	GILEAD SCIENCES INC 4.12% Due 2/1/2045 FA1		07/20/2017	RBC CAPITAL MARKETS		5,387,250	5,000,000	5,209,580	5,203,910	(2,084)		(2,084)		5,201,826		185,424	185,424	21,250	02/01/2045	FE	
381131-AA-9	8.500% 12/01/21		07/25/2017	HELLS FARGO SECURITIES LLC		3,975,000	3,750,000	3,750,000	3,750,000					3,750,000		225,000	225,000	209,844	12/01/2021	FE	

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										11	12	13	14	15							
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/(Decrease)/Accretion	Current Year's (Amortization)/Accretion	Current Other Than Temporary Impairment Recognized	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange in Book/Adjusted Carrying Value	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)	
381116-01-1	GOLDMAN SACHS GROUP INC 6 3/4% Due 10/1/2027		09/26/2017	Various		22,375,610	17,000,000	18,016,900	16,086,503	(26,272)	(26,272)	(26,272)	(26,272)	18,060,200		4,315,300	4,315,300	1,045,003	10/01/2027	FE	
381116-02-1	GOLDMAN SACHS GROUP INC 4 1/4% Due 10/21/2025		08/03/2017	INTERMEDIATE		15,674,550	15,000,000	14,885,000	14,904,483	6,228	6,228	6,228	14,910,721		763,829	763,829	508,229	10/21/2025	FE		
382550-BE-0	GOODYEAR TIRE & RUBBER CORP 5.18% Due 11/15/2023		09/20/2017	Various		5,250,000	5,000,000	5,025,000	5,019,784	(3,341)	(3,341)	(3,341)	5,016,443		233,557	233,557	199,306	11/15/2023	FE		
39171J-A*-1	GREAT RIVER ENERGY FIRST MORTGAGE BONDS SERIES 20 5.810% 07/01/21		07/01/2017	Redemption	100,000	2,089,023	2,089,023	2,089,023	2,089,023				2,089,023				121,605	07/01/2021	L		
400216-BE-0	HALLIBURTON CO 4 3/4% Due 8/1/2049 F1		07/13/2017	BARCLAYS		8,213,120	8,000,000	8,084,250	8,080,113	(685)	(685)	(685)	8,079,418		133,702	133,702	366,278	08/01/2043	FE		
416515-B*-1	HARPO FILM GROUP INC 5.0% Due 10/30/40		09/28/2017	BARCLAYS		2,710,340	2,000,000	2,037,700	2,034,333	(86)	(86)	(86)	2,034,237		676,103	676,103	66,986	09/30/2040	FE		
416518-08-4	HARVEST FINANCIAL SERVICES GROUP 5.176% Due 4/15/2022		08/10/2017	BELLS HELIX SECURITIES LLC		5,574,100	5,000,000	4,972,800	4,983,584	2,054	2,054	2,054	4,986,638		588,462	588,462	211,976	04/15/2022	FE		
428094-00-9	HESS CORP 5.6% Due 2/15/2041 F1S 5.600%		07/14/2017	Various		4,835,130	5,000,000	5,805,800	5,741,395	(9,179)	(9,179)	(9,179)	5,732,219		(897,089)	(897,089)	259,467	02/15/2041	FE		
432891-A5-4	HILTI WOLFRUM DIE FEN LLC 4.625% 04/01/25		07/26/2017	J.P. MORGAN		4,140,000	4,000,000	4,000,000	4,000,000				4,000,000		140,000	140,000	68,604	04/01/2025	FE		
437076-0D-3	HILTI WOLFRUM DIE FEN LLC 4.625% 04/01/25		08/07/2017	BARCLAYS		17,403,900	15,000,000	16,323,500	16,280,404	(14,942)	(14,942)	(14,942)	16,245,462		1,198,438	1,198,438	721,084	02/15/2044	FE		
44416-A8-2	HUSON TECHNOLOGIES INC 4.41% Due 5/23/2033		09/21/2017	Redemption	100,000	84,855	84,855	84,855	84,855	(12)	(12)	(12)	84,855		186,900	186,900	2,813	05/23/2033	FE		
450114-0C-8	INTEC CORP 6.25% Due 9/20/2017 US30		09/20/2017	Maturity		3,000,000	3,000,000	3,000,000	3,000,000				3,000,000		2,297	2,297		09/20/2017	L		
45071K-0M-5	INM 2004-7 F11 5% Due 9/25/2035 Ite-25		09/25/2017	Paydown		178,332	178,332	167,577	168,737	9,595	9,595	9,595	178,332					09/25/2035	FI		
45250H-F*-3	INM 2004-7 F11 5% Due 11/25/2034 Ite-25		09/25/2017	Paydown		244,234	244,234	232,940	234,888	9,388	9,388	9,388	244,234				2,838	11/25/2034	FI		
45690N-09-5	PAST 2004-42 5 1/4% Due 5/25/2034 Ite-1		09/01/2017	Paydown		42,373	42,373	23,305	24,584	17,809	17,809	17,809	42,373				1,461	05/25/2034	FI		
45690N-0H-5	PAST 2004-42 5 3/4% Due 11/25/2033 Ite-1		09/01/2017	Paydown		41,810	41,810	42,750	42,657	(847)	(847)	(847)	41,810				1,505	11/25/2033	FI		
45690N-0H-5	PAST 2004-42 5 3/4% Due 7/15/2046 J1S		09/01/2017	Paydown		2,933,750	2,500,000	2,484,925	2,465,702	247	247	247	2,485,949		447,801	447,801	171,000	07/15/2043	FE		
45690N-0H-5	INTEC CORP 6.25% Due 10/1/2026 401 3.200%		07/25/2017	RESIRVII		9,889,100	10,000,000	9,895,700	9,895,747	328	328	328	9,896,075		(106,975)	(106,975)	271,556	10/01/2026	FE		
459006-BI-9	INTERNATIONAL PAPER CO. 4.8% Due 6/15/2044		09/27/2017	Maturity		22,500,000	22,500,000	22,500,000	22,500,000				22,500,000				1,406,250	09/27/2017	L		
460146-0C-7	INTREPID GROUP 3 3/4% Due 2/15/2023 F1S		09/01/2017	GOLDMAN SACHS		11,694,430	11,000,000	10,771,880	10,790,610	2,543	2,543	2,543	10,783,153		911,277	911,277	336,867	06/15/2044	FE		
460300-0K-5	INTERPUBLIC GROUP 3 3/4% Due 2/15/2023 F1S		09/26/2017	ROBERT W. BAIRD & CO.		12,984,152	12,455,000	12,465,049	12,423,471	3,778	3,778	3,778	12,427,248		556,903	556,903	519,205	02/15/2023	FE		
460600-BL-3	INTESA SANPAOLO SPON 4.5% Due 4/15/2024 A1S		09/19/2017	Various		15,879,700	15,000,000	15,125,150	15,122,590	(10,431)	(10,431)	(10,431)	15,112,149		767,551	767,551	584,500	04/15/2024	FE		
461194-A2-0	INTESA SANPAOLO SPON 4.5% Due 4/15/2024 A1S		09/20/2017	CITICORP SECURITIES		3,021,570	3,000,000	2,995,320	2,995,320	165	165	165	2,995,485		26,065	26,065	17,708	07/14/2022	FE		
461211-BH-8	INTREPID PAPER INC 5.78% Due 4/16/2025 A016		09/29/2017	Redemption	100,000	300,002	300,002	300,002	300,002				300,002				56,417	04/16/2025	L		
461211-BH-8	INTREPID PAPER INC 5.63% Due 4/14/2023 A016		09/19/2017	Redemption	100,000	548,339	548,339	550,201	549,919	(1,500)	(1,500)	(1,500)	548,339		(7,710)	(7,710)	50,441	04/14/2023	FE		
46620E-0G-3	INTEGRAL GROUP 2.86% Due 8/15/2021 F1S		07/26/2017	MARKET ACESS		2,992,290	3,000,000	3,000,000	3,000,000				3,000,000				67,511	08/15/2021	FE		
466207-HE-6	LPMT 2005-52 2A15 4 3/4% Due 11/25/2019 Ite-1		09/01/2017	Paydown		38,943	38,943	35,402	35,402	4,541	4,541	4,541	38,943				822	12/25/2034	FI		
466207-HP-1	LPMT 2005-52 2A15 4 3/4% Due 11/25/2019 Ite-1		09/01/2017	Paydown		89,162	89,162	90,514	89,513	(351)	(351)	(351)	89,162				2,823	11/25/2019	FI		
466207-47-7	LPMT 2005-52 2A15 4 3/4% Due 11/25/2033 Ite-1		09/01/2017	Paydown		130,864	130,864	130,609	130,610	254	254	254	130,864				2,595	11/25/2033	FI		

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										11	12	13	14	15								
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/(Decrease)/Accretion	Current Year's (Amortization)/Accretion	Current Other Than Temporary Impairment Recognized	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange in Book/Adjusted Carrying Value	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Stock Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)	
..66247-LZ-4	LPMT 2005-SZ 2A15 4d1 % Due 2/25/2035 Ilc-1		09/01/2017	Paydown		33,170	33,170	32,801	32,801		389		33,170		33,170			794	794	02/25/2035	FI	
..66247-SJ-4	LPMT 2005-SZ 2A15 4d1 % Due 6/25/2035 Ilc-1		09/01/2017	Paydown		260,042	260,042	259,066	259,122		920		260,042		260,042			4,861	4,861	06/25/2035	FI	
..66247-07-2	LPMT 2005-SZ 2A15 4d1 % Due 6/25/2035 Ilc-1		09/01/2017	Paydown		68,940	68,940	68,179	68,382		559		68,940		68,940			1,423	1,423	06/25/2035	FI	
..6625H-E-1	BARCLAYS MORGAN CHASE & CO 3 1/4% Due 9/23/2022		07/17/2017	BARCLAYS		5,155,550	5,000,000	5,142,550	5,091,588		(8,075)		5,093,513		5,093,513		72,037	72,037	134,063	134,063	09/23/2022	FE
..6625H-FI-0	LP MORGAN CHASE & CO 3 5/8% Due 12/17/2027 JD1		09/26/2017	MORGAN CHASE & CO INTERNATIONAL		10,042,300	10,000,000	9,982,700	9,982,351		1,408		9,983,990		9,983,990		36,340	36,340	314,167	314,167	12/17/2027	FE
..66275-AA-2	LPMT 2007-SF11 % Due 4/25/2047 Ilc-25		09/25/2017	Paydown		320,210	320,210	288,990	289,590		26,684		320,210		320,210			2,887	2,887	04/25/2047	FI	
..66275-AA-2	LPMT 2007-SF11 % Due 4/25/2047 Ilc-25		08/25/2017	Redemption	100,000	76,504	76,504	69,045	70,129		6,375		76,504		76,504			645	645	04/25/2047	FI	
..6628F-AI-3	LPNC 2008-LPRT 6 1/15% Due 4/17/2045 Ilc-1		09/15/2017	Paydown		24,417	24,417	26,882	24,417				24,417		24,417			1,103	1,103	04/17/2045	FI	
..6628F-AI-3	LPNC 2008-LPRT 6 1/15% Due 4/17/2045 Ilc-1		08/15/2017	Redemption	100,000	169,134	169,134	184,818	169,134				169,134		169,134			6,047	6,047	04/17/2045	FI	
..66290-AS-4	LPMT 2007-41 4d1 % Due 7/25/2035 Ilc-1		09/01/2017	Paydown		247,907	247,907	248,967	248,968		(782)		247,907		247,907			5,735	5,735	07/25/2035	FI	
..6629A-AJ-0	LPNC 2012-LTIC 6 2/20% Due 2/15/2051 Ilc-1		08/01/2017	Paydown		4,665,628	4,665,628	5,237,167	4,760,759		(85,130)		4,665,628		4,665,628			169,954	169,954	02/15/2051	FI	
..6629V-AC-0	LPNC 2012-LTIC 4 1/16% Due 8/15/2046 Ilc-1		09/01/2017	Paydown		209,225	209,225	217,905	211,912		(2,678)		209,225		209,225			6,116	6,116	08/15/2046	FI	
..6630T-AA-8	LPNC 2012-HBIC 3 093% Due 7/5/2032 Ilc-1		09/01/2017	Paydown		59,291	59,291	62,974	62,620		(3,328)		59,291		59,291			1,508	1,508	05/05/2030	FI	
..6630T-AA-7	LEFFERIES GROUP INC 5 1/8% Due 1/20/2029 JD0		09/01/2017	Paydown		55,223	55,223	55,043	55,076		146		55,223		55,223			1,068	1,068	07/05/2032	FI	
..6630T-AA-6	LEFFERIES GROUP INC 5 1/8% Due 1/20/2029 JD0		09/16/2017	Various		9,585,063	8,750,000	8,680,350	8,708,771		3,876		8,712,648		8,712,648		882,415	882,415	477,088	477,088	01/20/2023	FE
..6630T-AA-5	LEFFERIES GROUP INC 5 1/8% Due 1/20/2029 JD0		07/24/2017	CITICORP SECURITIES		6,837,188	6,500,000	6,584,716	6,584,716		(11,288)		6,573,418		6,573,418		283,770	283,770	250,340	250,340	12/01/2022	FE
..6630T-AA-4	LEFFERIES GROUP INC 5 1/8% Due 1/20/2029 JD0		08/08/2017	STROSCASTLE SECURITIES LLC		13,642,330	13,000,000	13,000,000	13,000,000				13,000,000		13,000,000		642,330	642,330	464,909	464,909	09/30/2026	2
..6630T-AA-3	LEFFERIES GROUP INC 5 1/8% Due 1/20/2029 JD0		08/22/2017	MITSUBISHI SECURITIES		4,866,160	4,000,000	3,856,600	3,980,441		1,014		3,981,455		3,981,455		904,705	904,705	167,417	167,417	11/01/2040	FE
..6630T-AA-2	LEFFERIES GROUP INC 5 1/8% Due 1/20/2029 JD0		07/13/2017	HELIX FARGO SECURITIES LLC		4,649,350	5,000,000	4,941,400	4,942,738		2,760		4,945,498		4,945,498		(296,148)	(296,148)	128,333	128,333	10/01/2026	FE
..6630T-AA-1	LEFFERIES GROUP INC 5 1/8% Due 1/20/2029 JD0		07/05/2017	J.P. MORGAN		11,556,380	10,500,000	9,684,740	9,837,368		11,554		9,846,943		9,846,943		1,507,437	1,507,437	499,042	499,042	09/15/2035	FE
..6630T-AA-0	LEFFERIES GROUP INC 5 1/8% Due 1/20/2029 JD0		08/17/2017	BARCLAYS		4,700,334	4,700,000	4,749,940	4,708,462		(4,688)		4,703,763		4,703,763		86,551	86,551	285,088	285,088	02/15/2018	FE
..6630T-AA-0	LEFFERIES GROUP INC 5 1/8% Due 1/20/2029 JD0		08/23/2017	Various	100,000	20,030,800	20,000,000	20,328,200	20,327,361		(838)		20,327,361		20,327,361		(296,561)	(296,561)	741,368	741,368	02/15/2046	FE
..6630T-AA-0	LEFFERIES GROUP INC 5 1/8% Due 1/20/2029 JD0		09/15/2017	Various		8,555	8,555	8,555	8,555				8,555		8,555			23	23	03/15/2042	FE	
..6630T-AA-0	LEFFERIES GROUP INC 5 1/8% Due 1/20/2029 JD0		09/27/2017	Various		10,713,390	11,000,000	10,436,760	10,221,001		6,024		10,442,725		10,442,725		270,855	270,855	397,153	397,153	06/01/2046	FE
..6630T-AA-0	LEFFERIES GROUP INC 5 1/8% Due 1/20/2029 JD0		09/26/2017	DEUTSCHE BANK		4,072,000	4,000,000	3,980,920	3,982,831		1,988		3,984,829		3,984,829		77,171	77,171	138,756	138,756	07/02/2020	FE
..6630T-AA-0	LEFFERIES GROUP INC 5 1/8% Due 1/20/2029 JD0		09/26/2017	BARCLAYS		5,950,685	5,500,000	5,817,045	5,813,920		(2,471)		5,810,921		5,810,921		189,764	189,764	328,228	328,228	07/15/2045	FE
..6630T-AA-0	LEFFERIES GROUP INC 5 1/8% Due 1/20/2029 JD0		08/14/2017	CITICORP SECURITIES		3,072,510	3,000,000	2,980,160	2,982,465		697		2,983,152		2,983,152		109,358	109,358	123,833	123,833	04/15/2042	FE
..6630T-AA-0	LEFFERIES GROUP INC 5 1/8% Due 1/20/2029 JD0		07/14/2017	GOLDMAN SACHS		1,386,225	1,500,000	1,465,140	1,465,238		230		1,468,488		1,468,488		(109,263)	(109,263)	31,579	31,579	10/15/2026	FE
..6630T-AA-0	LEFFERIES GROUP INC 5 1/8% Due 1/20/2029 JD0		09/26/2017	Various		8,046,058	7,700,000	7,831,225	7,828,724		(1,388)		7,827,337		7,827,337		218,756	218,756	374,812	374,812	02/01/2045	FE

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1	2	3	4	5	6	7	8	9	10	11	12	13	14			15	16	17	18	19	20	21	22
													Change in Book/Adjusted Carrying Value	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange Change in Book/Adjusted Carrying Value								
53200-9V-8	UNIT 2005-2 FH 1% Due 12/25/2035 Ite-25		09/25/2017	Paydown		172,068	172,068	123,029	124,780	47,288	47,288		47,288	172,068		172,068				2,039	12/25/2035	PE	
52788-8E-3	LECO 11/25/2018 CORP 5.12% Due 10/18/2023		07/06/2017	BANK OF AMERICA		19,215,000	18,000,000	17,755,380	17,819,233	11,834	11,834		11,834	17,831,128		1,383,872		1,383,872	1,383,872	729,250	10/18/2023	PE	
53078-BF-0	LIBERTY MUTUAL 4.85% Due 8/1/2044 FX 1		07/24/2017	J.P. MORGAN		1,638,830	1,500,000	1,478,925	1,479,725	263	263		263	1,479,968		153,842		153,842	153,842	71,942	09/01/2044	PE	
53217-AC-3	LIFE TECHNOLOGIES CORP 6% Due 3/1/2020 IS1		09/26/2017	US BANCORP INC		5,440,000	5,000,000	5,513,300	5,246,022	(52,772)	(52,772)		(52,772)	5,193,249		246,751		246,751	246,751	322,500	03/01/2020	PE	
532457-BE-2	LILLY (EL) & CO 4.68% Due 6/15/2044 JD15		07/20/2017	WELLS FARGO SECURITIES		5,547,500	5,000,000	4,993,050	4,994,484	164	164		164	4,994,648		532,852		532,852	532,852	142,083	06/15/2044	PE	
53380-JF-6	LOOKED MARTIN CORP 7 3/4% Due 5/1/2026 IM1		09/25/2017	BARCLAYS		1,315,570	1,000,000	1,198,325	1,128,440	(21,723)	(21,723)		(21,723)	1,105,717		208,953		208,953	208,953	70,181	05/01/2026	PE	
533830-BB-4	LOOKED MARTIN CORP 4.07% Due 12/15/2042		08/11/2017	US BANCORP INC		5,123,600	5,000,000	4,328,400	4,328,000	8,210	8,210		8,210	4,338,219		787,381		787,381	787,381	138,232	12/15/2042	PE	
533830-BL-2	LOOKED MARTIN CORP 4.7% Due 5/15/2046 IM15		07/17/2017	GOLDMAN SACHS		37,051,327	33,038,000	37,279,225	37,252,110	(43,966)	(43,966)		(43,966)	37,208,144		(156,817)		(156,817)	(156,817)	1,054,735	05/15/2046	PE	
542514-HB-3	LEBL 2004-5 FH 1% Due 9/25/2034 Ite-25		07/26/2017	Paydown		6,380,270	5,757,000	5,684,000	5,640,380	1,802	1,802		1,802	5,642,182		748,088		748,088	219,366	09/25/2034	PE		
54861-CI-3	LOVE'S COMPANIES 4.68% Due 4/15/2042 A015		08/07/2017	BARCLAYS		4,308,178	3,821,000	4,051,000	4,006,780	(18,248)	(18,248)		(18,248)	3,988,532		319,645		319,645	319,645	156,807	03/15/2021	PE	
55283-CJ-7	LOUISIANA POWER & LIGHT 5.9% Due 12/15/2021 JD15		07/25/2017	J.P. MORGAN		7,500,000	7,000,000	7,461,750	7,439,659	(30,961)	(30,961)		(30,961)	7,398,698		160,002		160,002	327,637	06/01/2024	PE		
55283-AB-8	MPX LP 4.78% Due 6/1/2025 JD1 4.975%		07/25/2017	Various		3,747,275	3,500,000	3,682,910	3,682,910	(10,847)	(10,847)		(10,847)	3,672,063		75,212		75,212	126,547	06/01/2025	PE		
553361-AJ-9	MO'S RETAIL HOLDINGS INC 5.18% Due 1/15/2042		08/23/2017	MORGAN STANLEY		10,228,340	12,000,000	11,762,750	11,776,039	2,688	2,688		2,688	11,776,727		(1,550,387)		(1,550,387)	621,833	01/15/2042	PE		
559161-AG-2	MARTIN OIL 6.6% Due 10/1/2037 A01 6.600%		08/15/2017	Various		5,470,850	5,000,000	5,650,180	5,796,855	(12,894)	(12,894)		(12,894)	5,779,961		(93,011)		(93,011)	290,583	10/01/2037	PE		
565849-AE-6	MARTIN OIL 3.85% Due 9/1/2025 JD1 3.850%		08/15/2017	BARCLAYS		4,920,750	5,000,000	4,988,550	4,989,897	770	770		770	4,990,667		(69,917)		(69,917)	137,424	06/01/2025	PE		
565849-AH-0	MARTIN PETROLEUM 4.34% Due 9/15/2044 IS15		08/24/2017	Various		9,693,070	10,000,000	9,493,625	9,509,174	5,984	5,984		5,984	9,515,169		177,901		177,901	444,785	09/15/2044	PE		
56585A-AJ-1	MARTIN PETROLEUM 5% Due 9/15/2054 IS15		09/12/2017	STIEBEL WOLLMUS		2,836,620	3,000,000	2,991,690	2,991,693	277	277		277	2,991,971		(185,351)		(185,351)	149,583	09/15/2054	PE		
573284-AK-2	MARTIN IRIETTA INTERALS 6.6% Due 4/15/2018		08/17/2017	MORGAN STANLEY		5,149,900	5,000,000	5,310,150	5,070,294	(33,489)	(33,489)		(33,489)	5,036,756		113,105		113,105	281,417	04/15/2018	PE		
576433-AE-4	MIR 2004-19 A01 3% Due 4/21/2024 Ite-1		09/01/2017	Paydown		240,724	240,724	239,023	239,211	1,513	1,513		1,513	240,724					5,688	04/21/2024	PE		
576433-JF-1	MIR 2004-19 A01 3% Due 4/21/2024 Ite-1		09/01/2017	Paydown		129,475	129,475	133,359	132,911	(3,436)	(3,436)		(3,436)	129,475					2,767	11/21/2034	PE		
576433-AK-9	MIR 2005-15 1/2% Due 5/25/2035 Ite-1		09/01/2017	Paydown		56,517	56,517	56,808	56,747	(200)	(200)		(200)	56,517					2,055	05/25/2035	PE		
59013H-EC-4	MCDONALD'S CORP 6.3% Due 10/15/2037 A015		09/25/2017	STIEBEL WOLLMUS		1,304,100	1,000,000	1,036,280	1,030,919	(457)	(457)		(457)	1,030,462		273,638		273,638	59,850	10/15/2037	PE		
591557-BE-8	MC NESSON CORP 4.88% Due 3/15/2044 IS15		09/26/2017	DEUTSCHE BANK		1,950,585	1,750,000	1,732,315	1,732,315	(566)	(566)		(566)	1,731,119		159,466		159,466	86,538	03/15/2044	PE		
592000-9H-9	MELLI 2005-42 A01 3% Due 2/25/2035 Ite-1		09/01/2017	Paydown		467,951	467,951	463,005	463,161	470	470		470	467,951					9,119	02/25/2035	PE		
592000-9H-9	MELLI 2005-42 A01 3% Due 2/25/2035 Ite-1		09/01/2017	Paydown		11,835,300	10,000,000	9,868,300	9,719,942	16,307	16,307		16,307	9,735,848		2,089,452		2,089,452	627,183	09/15/2026	PE		
592022-AB-6	MESA AIR LINES INC CERTIFICATES 4.75%		09/14/2017	BANK OF AMERICA Redemption 100,000		448,184	448,184	448,184	448,184					448,184					21,289	01/15/2028	PE		
590088-AA-6	MOBILE AIRPORT AUTHORITY 3.81% Due 11/9/2032		07/15/2017	Redemption 100,000		204,751	204,751	204,751	204,751					204,751					5,725	11/09/2032	L		
607120-EZ-1	MIR 3.81% 11/09/2020		08/09/2017	Redemption 100,000		73,507	73,507	82,665	82,665					73,507					449	11/09/2020	L		
61744C-ND-6	MIR 2005-2 SERIES 2003NCT CLASS Ite 2.38%		09/25/2017	Paydown			75,507							75,507					449	01/25/2035	PE		

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1	2	3	4	5	6	7	8	9	10	Change in Book/Adjusted Carrying Value					16	17	18	19	20	21	22	
										11	12	13	14	15								
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/(Decrease)/Accretion	Current Year's (Amortization)/Accretion	Current Other Than Temporary Impairment Recognized	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange Change in Book/Adjusted Carrying Value	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)	
..61784-CE-9	ISS 2014-7A1 3.0 Due 11/25/2034 16-1		09/01/2017	Paydon		308,894	308,894	307,543	307,527	1,267	1,267		1,267	308,894	308,894				6,730	09/25/2034	FI	
..61919-4A-0	ISS 09/29/14 4.000% 10/15/2034 16-25		09/25/2017	Paydon		591,904	591,904	591,904	596,865	22,191	22,191		22,191	590,056	590,056				6,988	11/25/2034	FI	
..61919-4B-8	HL 2004-1 2.062% 11/25/34		09/25/2017	Paydon		52,743	52,743	49,546	566,865	3,198	3,198		3,198	52,743	52,743				433	11/25/2034	FI	
..61919-AJ-0	HL 2005-5 F1 5.0 Due 12/25/2035 16-25		09/25/2017	Paydon		888,193	888,193	823,456	836,686	51,497	51,497		51,497	888,193	888,193				7,697	12/25/2035	FI	
..62830-BC-0	MILAN LABORATORIES 5.4% Due 11/29/2043 1629		08/02/2017	BANK OF AMERICA		5,504,700	5,000,000	5,011,740	5,010,322	142	142		142	5,011,063	5,011,063				186,000	11/29/2043	FE	
..62872-AJ-3	1871 INC 7.5% Due 11/25/2021 1M15 7.625%		09/27/2017	Call		4,770,000	4,760,000	4,771,128	4,767,888	(1,551)	(1,551)		(1,551)	4,766,347	4,766,347				660,537	05/15/2021	FE	
..63707-4K-7	12112002.D1 5.950% 12/01/42		07/24/2017	JEFFERIES & COMPANY INC.		839,380	1,000,000	869,430	872,940	1,478	1,478		1,478	874,418	874,418				25,884	12/01/2042	FE	
..63867-4L-1	NATIONWIDE MUTUAL INSUR 4.16% Due 4/22/2044		09/28/2017	Various		7,788,040	7,000,000	6,997,830	6,997,421	528	528		528	6,997,949	6,997,949				323,400	04/22/2044	FE	
..64072-AC-9	CSC HOLDINGS LLC 5.0% Due 10/15/2025 1J15		09/27/2017	BANK OF AMERICA		2,734,375	2,500,000	2,483,750	2,486,124	1,005	1,005		1,005	2,487,129	2,487,129				199,670	10/15/2025	FE	
..64352-4J-8	NEW CENTURY HOME EQUITY TRUST F1 5.0 Due 10/15/2025 1J15		09/25/2017	Paydon		80,100	80,100	84,927	84,927	5,174	5,174		5,174	80,100	80,100				1,318	10/15/2025	FI	
..64520-4I-0	NEW CENTURY HOME EQUITY TRUST 2.162%		07/25/2017	Paydon		7,832	7,832	7,832					7,832								09/25/2035	FI
..64708-4A-2	ENERGY PARTNERS LP 7.0% 08/15/20		09/15/2017	Redemption	100,000														71	09/15/2032	FE	
..65122-AJ-2	NEBEL PARTNERS L1 4.20% 06/15/20		09/26/2017	BARCLAYS		3,597,880	3,000,000	3,252,120	3,249,843	(3,383)	(3,383)		(3,383)	3,246,560	3,246,560				183,625	04/01/2046	FE	
..65473-AR-4	NISOURCE FINANCE CORP 5.45% Due 9/15/2020		08/10/2017	KEY BANK		1,386,389	1,265,366	1,305,366	1,282,100	(2,523)	(2,523)		(2,523)	1,279,577	1,279,577				82,431	09/15/2020	FE	
..65489-4F-1	8.000% 04/01/27		09/28/2017	STIEHL NICOLAUS		2,540,620	2,000,000	2,466,760	2,292,098	(15,623)	(15,623)		(15,623)	2,276,465	2,276,465				30,444	04/01/2027	FE	
..65504-AJ-4	MOBILE ENERGY PARTNERS LP 7.0% 08/15/20		09/14/2017	WELLS FARGO SECURITIES LLC		6,039,120	6,000,000	6,162,230	6,157,325	(1,467)	(1,467)		(1,467)	6,155,858	6,155,858				228,933	11/15/2044	FE	
..65584-4I-8	MOBILE ENERGY PARTNERS LP 7.0% 08/15/20		07/13/2017	BARCLAYS		6,860,940	6,000,000	6,475,233	6,338,676	(19,370)	(19,370)		(19,370)	6,319,306	6,319,306				224,532	06/17/2025	FE	
..65584-AJ-6	5.640% 05/17/29		09/25/2017	STIEHL NICOLAUS		3,944,614	3,289,000	3,288,163	3,288,042	121	121		121	3,289,163	3,289,163				159,667	05/17/2029	FE	
..65584-BH-7	MOBILE ENERGY PARTNERS LP 7.0% 08/15/20		08/09/2017	BARCLAYS		12,439,050	11,000,000	12,068,360	12,068,360	(12,333)	(12,333)		(12,333)	12,056,028	12,056,028				522,133	09/15/2043	FE	
..65584-8F-8	MOBILE ENERGY PARTNERS LP 7.0% 08/15/20		09/26/2017	WELLS FARGO SECURITIES LLC		2,299,180	2,000,000	2,191,420	2,189,348	(2,626)	(2,626)		(2,626)	2,186,721	2,186,721				32,459	10/15/2046	FE	
..67036-AJ-5	MOBILE ENERGY PARTNERS LP 7.0% 08/15/20		09/25/2017	BANK OF AMERICA		5,125,362	4,350,000	4,245,813	4,250,869	1,476	1,476		1,476	4,252,346	4,252,346				261,367	09/15/2043	FE	
..67037-AC-9	OSCAR 2016-2A 2.31% Due 11/15/19 16-15		07/31/2017	BANK OF AMERICA		7,659,539	7,500,000	7,482,792	7,489,662	1,593	1,593		1,593	7,491,245	7,491,245				357,322	02/01/2022	FE	
..68030-AJ-3	OSCAR 2016-2A 2.31% Due 11/15/19 16-15		09/28/2017	J.P. MORGAN		11,121,000	10,000,000	9,960,555	9,442,780	11,774	11,774		11,774	9,454,564	9,454,564				478,333	06/15/2035	FE	
..68280-AI-0	OSCAR 2016-2A 2.31% Due 11/15/19 16-15		09/19/2017	BOSTON		1,014,230	1,000,000	987,530	987,530	34	34		34	987,564	987,564				9,350	07/19/2047	FE	
..68280-AJ-5	OSCAR 2016-2A 2.31% Due 11/15/19 16-15		08/09/2017	JEFFERIES & COMPANY INC.		6,127,050	5,000,000	4,897,250	4,908,167	1,962	1,962		1,962	4,910,619	4,910,619				284,465	10/15/2037	FE	
..68304-CZ-4	OSCAR 2016-2A 2.31% Due 11/15/19 16-15		09/25/2017	Paydon		132,342	132,342	115,055	115,055	16,807	16,807		16,807	132,342	132,342				1,149	12/25/2035	FI	
..68304-OT-7	OSCAR 2016-2A 2.31% Due 11/15/19 16-15		09/25/2017	Paydon		300,680	300,680	267,475	267,475	33,205	33,205		33,205	300,680	300,680				2,449	04/25/2036	FI	
..68740-4B-8	OTHER TAIL CORPORATION SENIOR UNSECURED NOTES		09/15/2017	Paydon		1,392,456	1,392,456	1,392,178	1,392,456	247	247		247	1,392,456	1,392,456				21,605	11/15/2019	FE	
..68984-4B-7	5.550% 09/29/17		09/20/2017	Maturity		14,000,000	14,000,000	14,000,000	14,000,000					14,000,000	14,000,000				844,569	09/29/2017	2	

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1	2	3	4	5	6	7	8	9	10	Change in Book/Adjusted Carrying Value					16	17	18	19	20	21	22
										11	12	13	14	15							
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/(Decrease)/Accretion	Current Year's (Amortization)/Accretion	Current Other Than Temporary Impairment Recognized	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange Change in Book/Adjusted Carrying Value	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)
82598-AU-0	SBERN-WILLIAMS CO BUSIC - 2.75% 06/01/22 - 02/01/16 % Due 2/1/2016 F1 7.00%		09/02/2017	MARKET ACCESS		2,025,280	2,000,000	2,018,080	2,999,700		(496)		(496)		2,017,624		7,659	7,659	17,375	10/01/2022	FE
83515-AH-3	SOUthern 16 % Due 7/1/2016 F1 7.00%		08/17/2017	BARCLAYS		3,062,160	3,000,000	2,996,550	2,999,700		171		171		2,999,871		62,289	62,289	221,250	10/01/2016	FE
84287-CV-3	4.40% 07/01/46 SOUTHERN COMP NY 4.4% Due 7/1/2046 U1		09/27/2017	Various		14,528,350	14,000,000	15,208,680	15,200,946		(15,370)		(15,370)		15,185,576		(657,216)	(657,216)	780,267	07/01/2046	FE
8428P-AE-4	SOUTHERN CO GAS CAPITAL 3.95% Due 10/1/2046		09/14/2017	J.P. MORGAN		15,507,360	16,000,000	16,068,265	16,088,176		(667)		(667)		16,067,510		(960,150)	(960,150)	840,778	10/01/2046	FE
84735-AA-5	SPECTRA ENERGY CAPITAL 7.12% Due 9/15/2038		08/17/2017	BARCLAYS		10,268,400	10,000,000	9,773,100	9,982,671		7,731		7,731		9,980,402		287,996	287,996	538,722	10/15/2038	FE
84735-AC-1	SPECTRA ENERGY CAPITAL 7.12% Due 9/15/2038		07/13/2017	TEMER		11,866,200	9,000,000	8,365,680	8,450,165		6,797		6,797		8,450,903		3,409,327	3,409,327	558,750	09/15/2038	FE
84759-AH-2	10/15/2020-04/15 3.375% 10/15/28 SPIRITS OF ST LOUIS BASKETBALL SENIOR SECURED		07/13/2017	J.P. MORGAN		6,862,240	7,000,000	6,990,550	6,990,737		411		411		6,991,107		(128,907)	(128,907)	177,844	10/15/2028	FE
84880-AE-9	NOTES 3.850% 03/31/33 SPIRITS NEOCO LLC SENIOR SECURED NOTES		06/30/2017	Redemption 100.0000		67,487	67,487	67,487	67,487						67,487				1,949	03/31/2033	FE
84880-AE-1	5.300% 06/30/09 SPIRITS NEOCO LLC SENIOR SECURED NOTES		06/30/2017	Redemption 100.0000		38,586	38,586	38,586	38,586						38,586				1,534	06/30/2036	FE
86357-6-EI-2	SAS 2005-6 F11 % Due 12/25/2035 16-25		09/25/2017	Paydown		330,724	330,724	296,618	297,982		32,742		32,742		330,724				2,946	12/25/2035	FE
86357-9-EB-1	SAI 2006-12 F11 % Due 9/25/2034 16-25		09/25/2017	Paydown		94,188	94,188	76,059	94,188		16,130		16,130		94,188				871	09/25/2034	FE
86358-1A-1	SAI 2004-8 F11 % Due 10/25/2034 16-25		09/25/2017	Paydown		43,978	43,978	39,374	37,855		6,123		6,123		43,978				729	09/25/2034	FE
86358-1R-4	2.21% 10/25/34 SAS 2003-31A 4% Due 10/25/2033 16-1		07/26/2017	Paydown		135,189	135,189	134,598	134,598		544		544		135,189				3,039	10/25/2033	FE
86359-AE-1	SAS 2003-31A 4% Due 10/25/2033 16-1		09/01/2017	Paydown		361,081	361,081	340,883	344,223		16,858		16,858		361,081				15,006	10/25/2033	FE
86359-AI-9	5.500% 10/25/33 SAS 2003-31A 4% Due 10/25/2033 16-1		09/01/2017	Paydown		583,406	583,406	586,900	586,881		(3,245)		(3,245)		583,406				15,213	11/25/2033	FE
86359-AI-1	3.375% 10/25/33 SAS 2003-31A 4% Due 10/25/2033 16-1		09/01/2017	Paydown		176,526	176,526	177,195	177,081		(565)		(565)		176,526				3,587	11/25/2033	FE
86359-AI-4	3.375% 10/25/33 SAS 2003-31A 4% Due 10/25/2033 16-1		09/01/2017	Paydown		246,383	246,383	218,357	211,653		34,731		34,731		246,383				4,808	12/25/2032	FE
86359-AI-2	2.887% 12/25/02 SAS 2003-31A 5.14% Due 9/25/2032 16-1		09/25/2017	Paydown		84,320	84,320	87,060	85,381		(1,661)		(1,661)		84,320				3,003	09/25/2032	FE
86359-AI-3	5.250% 09/25/23 SAS 2003-31A 3.388% 06/25/33		09/25/2017	Paydown		6,706	6,706	6,299	6,299		407		407		6,706				19	06/25/2033	SM
86359-AI-6	SAS 2004-30 5.14% Due 11/25/2034 16-1		09/01/2017	Paydown		70,102	70,102	70,388	70,337		(235)		(235)		70,102				2,658	11/25/2034	FE
86359-AI-9	5.250% 11/25/34 SAS 2004-30 5.14% Due 11/25/2034 16-1		07/01/2017	Paydown		4,149,164	4,149,164	4,102,455	4,105,890		42,184		42,184		4,149,164				80,020	05/25/2034	FE
86359-PC-8	SAS 2004-20 4% Due 9/25/2034 16-1		09/01/2017	Paydown		206,088	206,088	206,990	206,659		(770)		(770)		206,088				4,426	06/25/2034	FE
86359-TC-5	5.389% 09/25/34 SAS 2004-20 5.40184% Due 9/25/2034 16-1		07/01/2017	Paydown		201,935	201,935	192,280	190,321		1,414		1,414		201,935				2,680	10/19/2034	FE
86359-DI-4	1.871% 10/19/34 SMI 2004-RS F11 % Due 10/19/2034 16-19		09/19/2017	Paydown		25,585	25,585	24,601	24,161		1,414		1,414		25,585				409	10/19/2035	FE
86359-FH-4	1.537% 04/19/35 SAS 2009-24 F11 % Due 12/25/2036 16-25		09/19/2017	Paydown		379,639	379,639	315,337	318,799		60,840		60,840		379,639				2,884	12/25/2036	FE
86359-JD-8	SNB 2007-7 F11 % Due 8/25/2037 16-25		09/25/2017	Paydown		28,606	28,606	13,767	15,396		14,210		14,210		28,606				267	08/25/2037	FE
86359-KD-8	1.537% 06/25/37 SMMO LOGISTICS PARTNER 4.95% Due 1/15/2043		09/25/2017	Paydown		4,741,870	5,000,000	4,741,870	4,754,482		3,363		3,363		4,757,855		(51,285)	(51,285)	286,825	01/15/2043	FE
86768-AI-1	J15 4.950% 07/15/43 SMMO LOGISTICS PARTNER 5.3% Due 4/7/2044		09/28/2017	Various		8,336,545	8,500,000	7,881,640	7,888,068		5,202		5,202		7,893,288		443,257	443,257	392,936	04/07/2044	FE
86768-AI-4	J01 5.300% 04/01/44		08/10/2017	J.P. MORGAN		8,336,545	8,500,000	7,881,640	7,888,068		5,202		5,202		7,893,288		443,257	443,257	392,936	04/07/2044	FE

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Show All Long-Term Bonds and Stock Sold, Redeemed or Otherwise Disposed of During the Current Quarter

1	2	3	4	5	6	7	8	9	10	11	12	13	14			16	17	18	19	20	21	22
													Total Change in Book/Adjusted Carrying Value	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange Change in Book/Adjusted Carrying Value							
..8678B-A1-1	3MCO LOGISTICS PRIMER BASIC 5.40%	09/20/2017	10,101,800	10,000,000	9,980,600										9,980,600		121,200	121,200	1,500	10/01/2047	PE	
..8688W-A4-0	SOVEREIGN ENTER HOLDINGS 8.775% Due 4/15/2021	08/24/2017	5,121,125	5,000,000	5,000,000				5,000,000						5,000,000		121,125	121,125	380,150	04/15/2021	FE	
..87053-AA-1	SWEETWATER INVESTORS II, LLC SENIOR SECURED NOTES 4.70% 03/01/26	09/01/2017	1,229,200	1,229,200	1,229,200				1,229,200						1,229,200		(6,438)	(6,438)	5,333	03/01/2026	FE	
..87168F-AA-1	SYNCHROW BANK BASIC 3.00% 06/15/22	07/11/2017	1,965,120	2,000,000	1,961,420				1,961,420		138				1,961,558		286,328	286,328	250,651	06/15/2022	FE	
..87233C-4B-4	TC PIPELINES LP 4.3% Due 3/13/2025 IS13	09/26/2017	5,781,490	5,500,000	5,493,900				5,493,900		669				5,495,162		4,206	4,206	46,467	03/13/2025	FE	
..87233C-A2	TC PIPELINES LP 3.90% 05/25/27	07/18/2017	7,031,710	7,000,000	7,027,880				7,027,880		(358)				7,027,502		28,839	28,839	68,938	05/25/2027	FE	
..87248-AA-6	TOIF FUNDING LLC 6.20% 04/30/47	09/22/2017	2,018,839	1,900,000	1,900,000				1,900,000						1,900,000		28,839	28,839	537	04/30/2047	2M	
..87248-AA-6	TOIF FUNDING LLC 6.20% 04/30/47	07/31/2017	25,000	25,000	25,000				25,000						25,000				537	04/30/2047	2M	
..87248-AA-6	TOIF FUNDING LLC 6.20% 04/30/47	07/31/2017	2,500	2,500	2,500				2,500						2,500				64	04/30/2047	2M	
..87342A-AA-2	BELL 2016-1A 3.832% Due 5/25/2046 FIN25	08/25/2017	25,000	25,000	25,000				25,000						25,000				719	05/25/2046	2M	
..87584A-JF-4	TAMER REPORTS LP 6.18% Due 6/1/2020	08/02/2017	7,000,000	7,000,000	6,951,700				6,951,700		3,601				6,953,167		16,833	16,833	1,063,694	06/01/2020	FE	
..88158F-B-4	INTS 2005-9E 2.75% 12/25/30	07/25/2017																		12/25/2030	FE	
..88222Z-4B-5	INTS 2005-9E 4.50% Due 9/25/2037 IM-1 3.15%	09/01/2017	1,038,885	1,038,885	1,019,619				1,020,912		18,373				1,038,885				20,389	09/25/2037	FE	
..88731T-AU-9	TIME WARNER INC COM 4.65% Due 6/1/2044 DJ1	09/26/2017	3,460,720	3,500,000	3,376,135				3,378,074		1,544				3,379,618		81,112	81,112	134,269	06/01/2044	FE	
..88732L-A2	TIME WARNER INC 6.34% Due 7/1/2018 J11	08/17/2017	11,442,200	11,000,000	9,847,100				10,756,879		99,789				10,859,768		585,432	585,432	752,869	07/01/2018	FE	
..8947E-4H-1	THE TRAVELERS COMPANIES INC 4.00% 05/30/47	07/27/2017	7,180,740	7,000,000	6,989,620				6,989,620						6,990,620		211,120	211,120	55,667	05/30/2047	FE	
..89420G-E-9	TRAVELERS PROPERTY CASUALTY CALL-BAR CR TRUSTEE SENIORS ASR 4.7% Due 11/1/2044	08/10/2017	7,105,100	5,440,000	5,299,104				5,323,358		3,253				5,326,611		1,778,519	1,778,519	317,900	09/15/2033	FE	
..89586E-4H-1	UNV 4.70% 11/01/44	07/26/2017	18,709,625	17,500,000	17,658,025				17,652,885		(1,881)				17,650,804		1,058,821	1,058,821	616,875	11/01/2044	FE	
..90214G-AA-5	NOTES 6.07% 03/30/30	07/30/2017	58,828	58,828	58,828				58,828						58,828				2,752	03/30/2030	FE	
..90268F-AA-3	2014 REPLACEMENT POWER STATUTO (NW/EC) SENIOR SECURED NOTES 3.830% 05/31/29	09/29/2017	383,752	383,752	383,752				383,752						383,752				65,515	05/31/2029	FE	
..90284A-Y-9	US888 2015-3S 3.4888% Due 4/10/2046 IM-1	08/07/2017	17,108,700	15,000,000	15,386,420				15,351,121		(3,309)				15,347,814		1,700,886	1,700,886	761,771	06/15/2044	FE	
..90340S-BH-7	US13 NATIONAL TRUSTS CENTER 1.4 08% Due 9/26/2030 LIB 4.980% 09/09/38	07/08/2017	5,167,188	5,000,000	5,149,970				5,097,889		(9,672)				5,083,197		78,990	78,990	125,282	04/10/2046	FE	
..90383A-B-6	UNION PACIFIC CORP BASIC 3.60% 09/15/37	09/12/2017	177,450	177,450	177,450				177,450						177,450				7,240	07/09/2039	FE	
..907818-ED-7	UNITED REFINALS INC 6.18% Due 6/15/2023 DJ15	07/27/2017	2,085,000	2,000,000	2,031,500				2,023,702		(4,170)				2,019,532		65,468	65,468	76,903	06/15/2023	FE	
..91136S-AV-2	UNITED REFINALS INC 6.18% Due 6/15/2023 DJ15	09/27/2017	6,000,000	6,000,000	6,315,000				6,315,000		(64,314)				6,250,686		(209,333)	(209,333)	520,824	06/15/2023	FE	
..91136S-AV-2	UNITED REFINALS INC 7.5% Due 4/15/2022 AUIS	07/07/2017	448,584	425,000	425,000				425,000		(1,860)				425,162		8,411	8,411	25,745	04/15/2022	FE	
..91283C-EV-1	US GOVERNMENT TREAS BULL 2.125%	09/15/2017	35,168,070	32,000,000	34,167,700				34,167,700		7,149				34,259,277		85,733	85,733	1,192,846	11/15/2046	FE	
..91283C-EV-1	US GOVERNMENT TREAS BULL 2.125%	08/23/2017	3,010,508	3,000,000	3,001,172				3,001,172		15				3,001,187		9,321	9,321	41,107	11/30/2023	FE	
..91301T-CA-5	UNITED TECH CORP 4.15% Due 5/15/2045 IM15	09/05/2017	5,173,150	5,000,000	5,383,200				5,316,879		(198,002)				5,158,977		14,173	14,173	168,306	05/15/2045	FE	
..91301T-CA-5	UNITED HEALTHCARE 4.58% Due 11/15/2041 IM15	08/09/2017	5,592,800	5,000,000	5,451,400				5,451,111		(6,326)				5,424,785		138,015	138,015	172,795	11/15/2041	FE	

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1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22
9123P-BL-1	UNITED REAL ESTATE 4.375% Due 3/15/2042 MS15		09/09/2017	BANK OF AMERICA		8,597,600	8,000,000	7,628,888	7,628,888	5,350			5,350	7,634,238	983,352	983,352	319,861	983,352	319,861	09/15/2042	FE
9123P-AA-6	US HYPER SEC INC 6.875% Due 06/01/25		07/20/2017	MARKET ACCESS Redemption	100,000	2,000,350	2,000,000	2,000,000	2,000,000					2,000,000	30,350	30,350	3,340	30,350	3,340	09/15/2025	FE
91845A-AA-2	383 MFRB MRE LLC 3.81% Due 5/15/2035 Ilc-15		09/15/2017	Redemption	100,000	125,599	125,599	125,599	125,599					125,599			3,193		3,193	05/15/2035	2
91854A-AA-4	VERIZON OIL-HIDDEN RIDE 3.62% Due 7/31/2036 Ilc-15		09/15/2017	Redemption	100,000	151,063	151,063	151,063	151,063					151,063			3,665		3,665	07/31/2036	2
919131-AI-7	VALERO ENERGY CORP 4.9% Due 3/15/2045 MS15		07/13/2017	STIEHL NICOLAUS		2,618,550	2,500,000	2,617,667	2,617,667	(973)				2,616,694	1,857	1,857	103,104	1,857	103,104	09/15/2045	FE
922431-B5-8	WU 3.65% 11/01/42		07/17/2017	BANK OF AMERICA		4,266,000	5,000,000	4,319,780	4,273,740	7,814				4,327,594	(61,594)	(61,594)	138,483	(61,594)	138,483	11/01/2042	FE
92243V-CH-5	F21 2.625% 02/21/26		08/16/2017	TEBER		3,635,058	3,550,000	3,554,881	3,554,881	(1,235)				3,553,656	81,402	81,402	91,883	81,402	91,883	02/21/2026	FE
92343V-CH-4	VERIZON COMMUNICATIONS 5.012% Due 8/21/2054		07/17/2017	DEUTSCHE BANK		1,944,140	2,000,000	2,073,404	2,073,404	(275)				2,073,129	(128,989)	(128,989)	91,608	(128,989)	91,608	08/21/2054	FE
92523P-AP-7	VIACOM INC 4.375% Due 3/15/2045 Ilc-15		09/18/2017	Various		8,694,200	10,000,000	9,281,387	9,281,387	9,603				9,281,191	(96,961)	(96,961)	411,372	(96,961)	411,372	03/15/2045	FE
92523P-AP-2	VIACOM INC 5.14% Due 4/1/2044 A-1 5.250%		09/25/2017	Various		9,567,300	10,000,000	9,619,500	9,619,500	3,960				9,621,191	(53,891)	(53,891)	519,167	(53,891)	519,167	04/01/2044	FE
926831-AB-1	VMARE INC BASIC 2.950% 09/21/22		09/07/2017	BANK OF AMERICA		4,968,850	5,000,000	4,969,600	4,969,600	3,980				4,969,600	(12,755)	(12,755)	410	(12,755)	410	09/21/2022	FE
92683V-AC-9	WELLS FARGO 6.718% Due 8/15/2044 JUS		09/17/2017	WFC CAPITAL MARKETS		9,366,800	10,000,000	9,366,400	9,366,400	8				9,365,408	2,362	2,362	1,063	2,362	1,063	08/15/2024	FE
92823V-AL-4	WALU 2002-RE19 F11 % Due 12/25/2045 Ilc-25		08/15/2017	Call	100,000	4,500,000	4,500,000	4,500,000	4,500,000					4,500,000			464,085		464,085	08/15/2021	FE
92925V-BH-4	1.737% 12/25/45		09/25/2017	Paydown		160,646	160,646	141,994	141,994	18,653				160,646			1,836		1,836	12/25/2045	FE
92978A-AJ-3	HEJIT 2007-333 6.1804% Due 2/15/2051 Ilc-1		09/15/2017	Paydown		1,359,268	1,359,268	1,385,074	1,385,074	(25,806)				1,359,268			60,536		60,536	02/15/2051	FE
92978A-AJ-3	HEJIT 2007-333 6.1804% Due 2/15/2051 Ilc-1		09/17/2017	Redemption	100,000	3,466,461	3,466,461	3,532,272	3,532,272	(65,811)				3,466,461			140,101		140,101	02/15/2051	FE
931142-CH-3	ILC-18RT STIBES 6.2% Due 4/15/2038 A-15		07/06/2017	TEBER		4,368,690	3,174,000	3,164,573	3,165,464	465				3,165,929	1,222,761	1,222,761	142,671	1,222,761	142,671	04/15/2038	FE
931427-AC-2	11/18/04		09/07/2017	J.P. MORGAN		16,197,900	15,000,000	15,422,700	15,419,427	(5,160)				15,419,267	784,633	784,633	586,000	784,633	586,000	11/18/2044	FE
949746-FF-0	WELLS FARGO 3.00 5.606% Due 1/15/2044 JUS		08/15/2017	WELLS FARGO SECURITIES LLC		20,459,465	17,033,000	17,276,742	17,287,577	(1,928)				17,285,649	3,183,846	3,183,846	1,029,385	3,183,846	1,029,385	01/15/2044	FE
949751-AD-0	IFBES 2004-6 5.12% Due 6/25/2034 Ilc-1		09/01/2017	Paydown		78,882	78,882	80,878	80,878	(1,997)				78,882			3,049		3,049	06/25/2034	FE
949758-AD-8	IFBES 2004-9 Adj % Due 8/25/2034 Ilc-1		09/01/2017	Paydown		242,055	242,055	246,740	246,740	(4,109)				242,055			4,562		4,562	08/25/2034	FE
949769-AA-1	IFBES 2004-4 Adj % Due 11/25/2033 Ilc-1		09/01/2017	Paydown		72,443	72,443	73,047	72,851	(488)				72,443			1,353		1,353	11/25/2033	FE
949779-AB-8	IFBES 2004-EE Adj % Due 12/25/2034 Ilc-1		09/01/2017	Paydown		241,335	241,335	242,606	242,418	(1,081)				241,335			5,180		5,180	12/25/2034	FE
949781-BE-6	HERR BRONKHORST FACILITY 6.14% Due 2/1/2028 Ilc-1		09/01/2017	Redemption	100,000	137,820	137,820	138,443	138,223	(403)				137,820			5,745		5,745	02/01/2028	2
949808-AP-4	IFBES 2003-J Adj % Due 10/25/2033 Ilc-1		09/01/2017	Paydown		67,113	67,113	67,911	67,764	(651)				67,113			1,410		1,410	10/25/2033	FE
94980P-AH-4	IFBES 2004-4 Adj % Due 7/25/2024 Ilc-1		09/01/2017	Paydown		82,571	82,571	84,464	84,464	(1,893)				82,571			1,904		1,904	07/25/2024	FE
949800-AH-2	IFBES 2004-2 Adj % Due 11/25/2034 Ilc-1		09/01/2017	Paydown		89,400	89,400	90,399	90,399	(999)				89,400			1,761		1,761	11/25/2034	FE
949800-AJ-8	IFBES 2004-2 Adj % Due 12/25/2034 Ilc-1		09/01/2017	Paydown		356,149	356,149	348,813	348,813	7,336				356,149			7,000		7,000	12/25/2034	FE
949800-AD-9	IFBES 2004-4 Adj % Due 8/25/2034 Ilc-1		09/01/2017	Paydown		246,502	246,502	244,434	246,669	2,803				246,502			4,801		4,801	12/25/2034	FE
949810-UF-7	IFBES 2004-9 Adj % Due 09/25/2034 Ilc-1		09/01/2017	Paydown		169,475	169,475	168,735	168,735	687				169,475			3,485		3,485	09/25/2034	FE

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Show All Long-Term Bonds and Stock Sold, Redeemed or Otherwise Disposed of During the Current Quarter

1	2	3	4	5	6	7	8	9	10	Change in Book/Adjusted Carrying Value					16	17	18	19	20	21	22
										11	12	13	14	15							
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/(Decrease)/Accretion	Current Year's (Amortization)/Accretion	Current Other Than Temporary Impairment Recognized	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange in Book/Adjusted Carrying Value	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)
949810-4F-5	IFHS 2005-4R8 3.03812% Due 3/25/2035 Ilc-1		09/01/2017	Paydown		670,455	670,455	676,294	674,661	(4,206)		(4,206)	(4,206)	670,455	670,455			14,497	09/25/2035	FI	
949810-4F-0	IFHS 2005-4R8 3.03812% Adj 1 Due 3/25/2035 Ilc-1		09/01/2017	Paydown		142,988	142,988	138,163	139,611	3,387		3,387	3,387	142,988	142,988			3,028	09/25/2035	FI	
949820-4H-5	IFHS 2004-1 Ad 1 Due 11/25/2034 Ilc-1		09/01/2017	Paydown		507,620	507,620	511,150	510,644	(3,024)		(3,024)	(3,024)	507,620	507,620			10,748	11/25/2034	FI	
949820-4H-5	IFHS 2005-2 4 3.4% Due 4/25/2020 Ilc-1		09/01/2017	Paydown		39,270	39,270	39,439	39,288	2		2	2	39,270	39,270			1,224	04/25/2020	FI	
949820-4D-5	IFHS 2005-4 5 1/2% Due 8/25/2035 Ilc-1		09/01/2017	Paydown		81,287	81,287	83,369	83,284	(1,997)		(1,997)	(1,997)	81,287	81,287			2,885	08/25/2035	FI	
949830-AJ-6	IFHS 2005-4R10 Adj 1 Due 6/25/2035 Ilc-1		09/01/2017	Paydown		215,135	215,135	219,455	213,607	1,528		1,528	1,528	215,135	215,135			4,537	06/25/2035	FI	
949830-AV-9	IFHS 2005-4R10 Adj 1 Due 6/25/2035 Ilc-1		09/01/2017	Paydown		519,442	519,442	527,234	526,404	(6,962)		(6,962)	(6,962)	519,442	519,442			10,984	06/25/2035	FI	
94983E-AH-6	IFHS 2007-3 5 1/2% Due 4/25/2022 Ilc-1		09/01/2017	Paydown		163,465	163,465	166,940	157,714	5,751		5,751	5,751	163,465	163,465			3,476	04/25/2022	FI	
949851-BC-1	IFCI 2012-LIS 2.918% Due 10/15/2045 Ilc-1		09/01/2017	Paydown		28,744	28,744	29,748	29,321	(577)		(577)	(577)	28,744	28,744			1,048	10/15/2045	FI	
949884-4C-5	HEY 2016-1A 4.08% Due 6/15/2045 Ilc-1		09/21/2017	GOLDMAN SACHS		6,194,069	6,000,000	6,194,063	6,194,063	(3,466)		(3,466)	(3,466)	6,194,066	6,194,066			23,803	06/15/2045	FI	
95028X-4B-4	WESTAR ENERGY INC 2.5% Due 7/1/2026 JUI		09/15/2017	Paydown		25,000	25,000	25,000	25,000				25,000	25,000				765	09/15/2026	2M	
95709T-AH-0	WLS 2016-1A 1.59% Due 5/20/2025 Ilc-20		07/14/2017	SCOTIA CAPITAL		6,970,460	7,000,000	6,970,460	6,971,961	1,360		1,360	1,360	6,970,321	6,970,321		(184,721)	98,175	07/01/2026	FE	
96338D-AI-1	WLS 2016-1A 1.59% Due 5/20/2025 Ilc-20		09/20/2017	Redemption	100,000	542,112	542,112	542,068	542,065	27		27	27	542,112	542,112			5,681	05/20/2025	FE	
96338D-AI-1	WILDFLOWER ENERGY LP IP PAID ON 3/30, OK		08/22/2017	Redemption	100,000	259,226	259,226	259,205	259,213	13		13	13	259,226	259,226			2,748	05/20/2025	FE	
96811X-AA-2	UNITED FRUIT & VEGETABLES INC 5.5% Due 11/20/26 JUI		07/30/2017	Redemption	100,000	215,180	215,180	215,489	215,489	(308)		(308)	(308)	215,180	215,180			6,853	09/30/2021	2	
96828A-AH-6	USDC 6.3% Due 6/15/2025		09/15/2017	Redemption	100,000	60,271	60,271	60,271	60,271				60,271	60,271				2,484	09/15/2027	2Z	
96828A-AH-2	BECKMILL INDUSTRIAL COMPANY SENIOR SECURED		09/15/2017	Redemption	100,000	170,486	170,486	175,756	175,500	(5,015)		(5,015)	(5,015)	170,486	170,486			5,082	01/15/2035	2E	
96828A-AH-1	FIRST ENERGY - WILLIAMI BLAIR C LEASE		09/15/2017	Redemption	100,000	312,775	312,775	313,162	313,103	(329)		(329)	(329)	312,775	312,775			7,890	06/15/2025	2	
96830A-AA-1	BAKED CERTIFICATES 3.72% 06/15/25		09/15/2017	HELLS FIRE SECURITIES LLC		4,772,340	4,500,000	4,485,420	4,494,076	1,323		1,323	1,323	4,495,399	4,495,399			172,138	05/15/2020	2E	
96838B-AH-2	XCEL ENERGY INC. 4.7% Due 5/15/2020 M15		09/06/2017	Tax Free Exchange		3,000,000	3,000,000	3,000,000	3,000,000				3,000,000	3,000,000				96,420	05/15/2026	2Z	
A02516-16-4	LION INDUSTRIAL PROPERTIES 3.9% Due 5/9/2025 M16 3.96% 05/16/26		09/12/2017	Redemption	100,000	37,238	37,238	38,581	38,681	547		547	547	37,238	37,238			1,271	02/01/2020	4E	
LJ1178-65-9	02/01/20		09/29/2017	Redemption	100,000	27,458	27,458	27,218	21,216	197		197	197	27,458	27,458			685	10/02/2020	4E	
LJ11825-71-6	HER INTERMOUNTAIN HARB INTL LTD 1ST LIEN -300		09/29/2017	Redemption	100,000	50,218	50,218	49,875	49,889	329		329	329	50,218	50,218			1,192	04/09/2021	3E	
LJ1190-51-5	TIME TIME INC TLB-D -325		09/29/2017	Redemption	100,000	12,443	12,443	12,396	12,379	64		64	64	12,443	12,443			409	04/24/2021	3E	
LJ1196-09-0	URHC-CLINICAL DIAGNOSTICS URHC-CLINICAL TLB		09/29/2017	Redemption	100,000	57,010	57,010	55,384	55,110	900		900	900	57,010	57,010			1,622	06/30/2021	4E	
LJ11970-65-4	ASSET CENTRAL MORTGAGE SECURITIES		09/29/2017	Redemption	100,000	40,238	40,238	40,240	40,242	(2)		(2)	(2)	40,238	40,238			966	04/23/2022	4E	
LJ11440-74-7	T1 GROUP AUTO T1 GROUP AUTO TLB -275		09/29/2017	Redemption	100,000	37,676	37,676	37,705	37,654	22		22	22	37,676	37,676			750	06/30/2022	3E	
LJ11433-15-3	06/30/22		09/29/2017	Redemption	100,000	26,813	26,813	26,765	26,794	20		20	20	26,813	26,813			626	12/27/2020	3E	
LJ11433-76-5	12/27/20		09/29/2017	Tax Free Exchange		6,989,883	6,922,222	6,885,925	4,866,533	98,732		98,732	98,732	6,989,883	6,989,883			269,953	09/29/2022	4E	
LJ1170-71-0	US LBM LTL TLB 1ST LIEN		09/20/22																		

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										11	12	13	14	15							
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/(Decrease)/Accretion	Current Year's (Amortization)/Accretion	Current Other Than Temporary Impairment Recognized	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange Change in Book/Adjusted Carrying Value	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)
.LY149-28-3	BLOOM MERRITOWN INC BLOOM INTL INC TLB 07/22/23		07/03/2017	Redemption 100,000		8,750	8,750	8,525	8,460		280		8,260		8,750				32	04/12/2023	FE
.LY150-14-5	WINTCOM INTL TLB -300 03/03/23		09/07/2017	Redemption 100,000		1,671,795	1,671,795	1,663,436	1,663,363	8,442		8,442	8,442		1,671,795				52,781	09/09/2023	FE
.LY151-38-2	GCA MERGER SB INC GCA MERGER SB INC IL TL 03/01/23		09/01/2017	Redemption 100,000		1,958,932	1,958,932	1,958,932	1,958,932				1,958,932		1,958,932				83,604	03/01/2023	FE
.LY152-78-7	NTRIVE INC NTRIVE INC TLB -450 10/20/22		09/29/2017	Redemption 100,000		32,500	32,500	32,455	32,388	102		102	32,500		32,500				1,148	10/20/2022	FE
.LY152-77-7	MEI GROWTH PROPERTIES MEI GROWTH PROPERTIES TLB -225 04/01/23		09/29/2017	Redemption 100,000		12,500	12,500	12,469	12,446	54		54	12,500		12,500				144	04/01/2023	FE
.LY154-58-1	ATI PHYSICAL THERAPY HOLDINGS ATI PHYSICAL THERAPY HOLDINGS TLB -300 09/29/23		09/16/2017	Redemption 100,000		2,970,000	2,970,000	2,969,700	2,966,015	(26,015)		(26,015)	2,970,000		2,970,000				83,497	09/10/2023	FE
.LY152-60-6	PROSPECT MEDICAL HOLDINGS PROSPECT MEDICAL TLB -600 06/01/22		09/29/2017	Redemption 100,000		56,250	56,250	55,626	55,633	617		617	56,250		56,250				2,367	06/01/2022	FE
.LY151-80-0	PCI PHARMA SERVICES PCI PHARMA SERVICES IL TL 06/30/23		09/29/2017	Redemption 100,000		32,500	32,500	32,175	32,120	380		380	32,500		32,500				1,122	06/30/2023	FE
.LY153-70-7	US SECURITY ASSOCIATES US SECURITY ASSOCIATE TLB -400 07/28/23		09/29/2017	Redemption 100,000		19,850	19,850	19,652	19,600	250		250	19,850		19,850				637	07/28/2023	FE
.LY153-16-9	WIRECO WIRECORP INC WIRECO INTL TLB -450 07/22/23		09/29/2017	Redemption 100,000		10,000	10,000	10,031	10,029	(29)		(29)	10,000		10,000				446	07/22/2023	FE
.LY154-88-3	LESLES POLYMER LESLES POLYMER TLB -375 08/17/23		09/29/2017	Redemption 100,000		17,500	17,500	17,519	17,653	(153)		(153)	17,500		17,500				327	08/09/2023	FE
.LY154-01-5	GULF FINANCE LLC GULF FINANCE LLC TLB -625 09/29/2017		09/29/2017	Redemption 100,000		38,467	38,467	37,656	30,529	674		674	38,467		38,467				1,745	09/17/2023	FE
.LY154-53-2	INVENTIV HEALTH INVENTIV HEALTH 1ST LIEN TLB -400 08/01/2017		08/01/2017	Redemption 100,000		2,965,000	2,965,000	2,970,075	2,970,948	14,052		14,052	2,965,000		2,965,000				97,612	09/29/2023	FE
.LY154-67-3	DTI HALDOO INC DTI HALDOO INC TLB -525 08/08/2017		08/08/2017	BANK OF AMERICA 100,000		1,960,000	2,000,000	1,980,000	1,980,884	(10,887)		(10,887)	1,970,197		1,970,197		(10,197)	(10,197)	111,077	09/30/2023	FE
.LY154-76-0	DTI HALDOO INC DTI HALDOO INC TLB -525 09/29/2017		09/29/2017	Redemption 100,000		22,206	22,206	22,078	9,582	124		124	22,206		22,206				819	09/30/2023	FE
.LY154-92-7	CONSOLIDATED COMMUNICATIONS CONSULTING COMM 10/05/23		09/29/2017	Redemption 100,000		12,872	12,872	12,679	12,687	185		185	12,872		12,872				833	09/30/2022	FE
.LY154-92-7	CONSOLIDATED COMMUNICATIONS CONSULTING COMM 10/05/23		07/01/2017	Various 100,000		10,025,213	10,000,000	10,025,020	(2,467,520)	(25)		(25)	10,024,966		10,024,966		218	218		10/05/2023	FE
.LY155-23-8	CONVELEY FINANCIAL SOLUTIONS CONVELEY FINANCIAL TLB -400 09/29/23		09/29/2017	Redemption 100,000		9,230	9,230	9,276	(46)	(46)		(46)	9,230		9,230				62	10/05/2023	FE
.LY155-23-8	CONVELEY FINANCIAL SOLUTIONS CONVELEY FINANCIAL TLB -400 09/29/23		08/02/2017	J.P. MORGAN 100,000		3,691,286	3,646,714	3,627,486	3,628,531	(16,440)		(16,440)	3,610,091		3,610,091				140,996	09/30/2023	FE
.LY155-23-8	NESTAR TLB STRIP NESTAR TLB STRIP 09/28/23		07/01/2017	BANK OF AMERICA 100,000		(2,150,555)	(2,134,545)	(2,123,209)	(2,122,952)				(2,122,952)		(2,122,952)					09/29/2023	FE
.LY155-23-8	NESTAR TLB STRIP NESTAR TLB STRIP 09/28/23		07/19/2017	Redemption 100,000		419,636	419,636	412,602	(18,182)	2,326		2,326	419,636		419,636		(27,603)	(27,603)	8,162	09/29/2023	FE
.LY155-23-8	NESTAR TLB STRIP NESTAR TLB STRIP 09/28/23		07/19/2017	Tax Free Exchange 100,000		1,719,630	1,720,909	1,716,607	1,716,607	1,969		1,969	1,718,630		1,718,630				32,785	09/29/2023	FE
.LY155-85-7	NESTAR BROADCASTING INC NESTAR MISSION TLB 09/28/23		09/29/2017	Redemption 100,000		13,750	13,750	13,775	5,220	(27)		(27)	13,750		13,750				416	09/29/2023	FE
.LY153-68-9	NESTAR BROADCASTING INC NESTAR MISSION TLB 09/28/23		07/01/2017	BANK OF AMERICA 0,000		(211,960)	(210,382)	(209,856)	(203,469)				(209,274)		(209,274)		(2,686)	(2,686)		09/29/2023	FE
.LY153-68-9	NESTAR BROADCASTING INC NESTAR MISSION TLB 09/28/23		07/03/2017	Redemption 100,000		208,461	210,382	208,856	208,856	3		3	208,461		208,461				8	09/29/2023	FE
.LY153-68-9	NESTAR BROADCASTING INC NESTAR MISSION TLB 09/28/23		07/19/2017	Tax Free Exchange 100,000		5,000	5,000	4,975	4,975	24		24	5,000		5,000				4,009	09/29/2023	FE
.LY153-68-9	NESTAR BROADCASTING INC NESTAR MISSION TLB 09/28/23		09/29/2017	Redemption 100,000		2,000	2,000	1,960	1,976	24		24	2,000		2,000				178	10/06/2023	FE
.LY155-35-3	PEREN XPERI (PRA TESSERA) TLB -325 11/07/23		09/29/2017	Redemption 100,000		12,011	12,011	12,060	12,059	(48)		(48)	12,011		12,011				30	11/07/2023	FE
.LY155-70-0	PEMSART PEMSART INC TLB-2 -300 03/10/22		07/31/2017	Redemption 100,000		12,011	12,011	12,060	12,059	(48)		(48)	12,011		12,011				477	05/10/2022	FE

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										11	12	13	14	15							
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/(Decrease)/Accretion	Current Year's (Amortization)/Accretion	Current Year's Other Than Temporary Impairment Recognized	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange Change in Book/Adjusted Carrying Value	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Stock Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)
..LY157-38-3	GENA X OIL HEALTHCARE CO GENA A OIL HEALTHCARE CO IST 09/15/23		08/17/2017	Redemption 100,000		3,473,750	3,473,750	3,465,381	3,446,469		27,281		27,281		3,473,750				37,236	11/15/2023	FE
..LY158-14-2	MC ENTERTAINMENT AMC TIB 2023 +25		07/17/2017	Redemption 100,000		3,750	3,750	3,741	3,781	(31)		(31)			3,750				17	12/15/2023	FE
..LY157-14-2	RON GRANDE RON GRANDE 1ST LIEN TL-300		07/01/2017	CREDIT SUISSE FIRST BOSTON Redemption 100,000		(63)			(4,949,587)	3,831	3,831	3,831	3,831		3,926	(3,988)	(3,988)	77,747	12/09/2023	FE	
..LY157-14-2	RON GRANDE RON GRANDE 1ST LIEN TL-300		09/29/2017	Redemption 100,000		20,000	20,000	20,013	(12,300)	82		82	82		20,000				710	12/09/2023	FE
..LY178-34-8	REMOU REMOU TIB +25 08/21/23		09/29/2017	Redemption 100,000		32,222	32,222	32,219	32,204	27	27	27	27		32,222		(29)		575	08/21/2023	FE
..LY179-24-7	VOULEY MOULEY 1ST LIEN TL -300		07/01/2017	DEUSSE BANK Redemption 100,000		(4,125)	(4,125)	(4,104)	(1,638,284)				(9,221)		(4,086)		(29)		34,423	12/29/2023	FE
..LY179-24-7	VOULEY MOULEY 1ST LIEN TL -300		08/17/2017	Redemption 100,000		3,654,125	3,654,125	3,663,354		(9,221)		(9,221)			3,654,125				86,738	12/29/2023	FE
..LY180-69-0	VERIFORE (OF HOLDINGS) VERIFORE IL TL -325		09/29/2017	Redemption 100,000		7,500	7,500	7,466	7,460	40		40	40		7,500				180	06/17/2023	FE
..LY180-45-9	CHARTER COMM CHARTER COMMUNICATION TLF +200		09/29/2017	Redemption 100,000		15,424	15,424	15,424	15,421	3	3	3	3		15,424				165	01/03/2021	FE
..LY180-75-6	ASURON CORP INCREMENTAL FIRST ASURON LLC		09/29/2017	Redemption 100,000		6,202,787	6,202,787	6,176,680	6,202,787	26,097	26,097	26,097	26,097		6,202,787				146,590	06/04/2022	FE
..LY182-02-6	RENULOS GRAP HOLDINGS RENULOS GROUP HOLDINGS		09/29/2017	Redemption 100,000		33,927	33,927	33,985	33,985	(68)	(68)	(68)	(68)		33,927				882	02/07/2023	FE
..LY182-14-1	TRIBE MEDIA TRIBE MEDIA TILC 2024 -300		08/21/2017	Redemption 100,000		334,193	334,193	333,146	333,146	1,047	1,047	1,047	1,047		334,193			6,827	01/27/2024	FE	
..LY183-54-5	BUS WHOLESALE BUS 1ST LIEN TL -375		07/28/2017	Redemption 100,000		22,500	22,500	22,581	22,581	(81)	(81)	(81)	(81)		22,500				305	02/03/2024	FE
..LY184-54-3	TIC HOLDINGS INC TIC HOLDINGS 1ST LIEN TL -425		09/29/2017	Redemption 100,000		6,880	6,880	6,950	6,950	(60)	(60)	(60)	(60)		6,880				197	02/01/2023	FE
..LY185-95-3	BUILDERS FIRSTSOURCE BUILDERS FIRSTSOURCE TIB		09/29/2017	Redemption 100,000		25,689	25,689	25,537	9,730	161	161	161	161		25,689				538	02/29/2024	FE
..LY186-95-1	WORLDWIDE EXPRESS HEALTHCARE TIB +275		09/29/2017	Redemption 100,000		17,500	17,500	17,456	17,456	44	44	44	44		17,500				343	04/28/2024	FE
..LY187-34-8	GREENWAY MEDICAL TECH GREENWAY MED TECH IL TL -425		09/29/2017	Redemption 100,000		15,000	15,000	15,025		(25)	(25)	(25)	(25)		15,000				242	02/15/2024	FE
..LY187-59-5	BELL BELL IL TL +250 09/30/23		07/31/2017	Redemption 100,000		26,184	26,184	26,066	26,047	137	137	137	137		26,184			162	09/30/2023	FE	
..LY188-37-9	UNITY (CSL) UNITY GROUP (CSL) TIB -300		09/29/2017	Redemption 100,000		29,239	29,239	28,705	28,705	535	535	535	535		29,239			772	10/24/2022	FE	
..LY188-95-5	PEBODY ENERGY CORP PEBODY ENERGY CORP IL TL -350		09/16/2017	Redemption 100,000		4,987,500	4,987,500	5,043,609		(56,109)	(56,109)	(56,109)	(56,109)		4,987,500			56,609	03/31/2022	FE	
..LY189-59-9	WORLDWIDE EXPRESS MEDICAL TIB		09/29/2017	Redemption 100,000		23,750	23,750	23,631	23,631	119	119	119	119		23,750				343	02/09/2024	FE
..LY189-59-1	WORLDWIDE EXPRESS WFLD EXPRES TIB -400		09/29/2017	Redemption 100,000		14,571	14,571	14,571							14,571			373	02/02/2022	FE	
..LY189-80-7	WORLDWIDE EXPRESS WFLD EXPRES TIB -400		09/29/2017	Redemption 100,000		11,250	11,250	11,234	11,234	16	16	16	16		11,250			387	01/02/2025	FE	
..LY189-94-3	SCIENTIFIC GAMES SCIENTIFIC GAMES TIB3		09/14/2017	Redemption 100,000		10,035,421	10,035,421	9,945,882	9,945,882	89,539	89,539	89,539	89,539		10,035,421			252,311	10/01/2021	FE	
..LY189-94-3	WORLDWIDE EXPRESS WFLD EXPRES TIB -400		07/31/2017	Redemption 100,000		27,062	27,062	27,111	27,111	(49)	(49)	(49)	(49)		27,062				566	09/07/2020	FE
..LY189-94-3	WORLDWIDE EXPRESS WFLD EXPRES TIB -400		09/11/2017	Redemption 100,000		1,086,156	1,086,156	1,086,156	1,086,156						1,086,156			8,351	02/09/2020	FE	
..LY189-94-3	WORLDWIDE EXPRESS WFLD EXPRES TIB -400		09/29/2017	Redemption 100,000		9,887,844	9,887,844	9,887,844	9,887,844						9,887,844			273,435	03/05/2023	FE	
..LY189-94-3	WORLDWIDE EXPRESS WFLD EXPRES TIB -400		09/20/2017	Redemption 100,000		997,500	997,500	992,513	992,513	4,988	4,988	4,988	4,988		997,500			24,532	03/02/2024	FE	
..LY189-94-3	WORLDWIDE EXPRESS WFLD EXPRES TIB -400		09/29/2017	Redemption 100,000		2,500	2,500	2,480	2,480	20	20	20	20		2,500			56	09/29/2023	FE	

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Show All Long-Term Bonds and Stock Sold, Redeemed or Otherwise Disposed of During the Current Quarter

1	2	3	4	5	6	7	8	9	10	Change in Book/Adjusted Carrying Value					16	17	18	19	20	21	22
										11	12	13	14	15							
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation Increase/(Decrease)/Accretion	Current Year's (Amortization)/Accretion	Current Other Than Temporary Impairment Recognized	Total Change in Book/Adjusted Carrying Value (1 + 12 - 13)	Total Foreign Exchange Change in Book/Adjusted Carrying Value	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)
..LX1811-97-4	UNIVISION COMM UNIVISION COMM TLB-5 +275		09/26/2017	Redemption 100,000		31,707	31,707	31,701	13,210		17		17		31,707				466	09/15/2024	FE
..LX1816-95-7	UNIVISION HOLDINGS CABLEVISION HOLDINGS TLB +225		07/17/2017	Redemption 100,000		17,227	17,227	17,205	21		21		21		17,227				158	07/15/2025	FE
..LX1819-00-1	DOLE FOOD CO DOLE FOOD CO TLB +275		09/29/2017	Redemption 100,000		35,000	35,000	34,825			175		175		35,000				512	03/24/2024	FE
..LX1819-96-9	CHEMURS COMPNY CHEMURS COMPANY TLB +250		07/18/2017	J.P. MORGAN 100,000		2,064,880	2,049,508	2,033,320		(1,288)		(1,288)			2,052,063		12,817	12,817	18,239	05/19/2022	FE
..LX1821-47-8	STERGENUS-MORUM HOLDINGS STERGENUS/ST-MORUM TLB +300		09/29/2017	Redemption 100,000		27,087	27,087	26,957		131		131			27,087				561	05/16/2022	FE
..LX1824-74-6	GATES GLOBAL GATES GLOBAL 1ST LIEN +325		09/29/2017	Redemption 100,000		26,241	26,241	26,104		137		137			26,241				571	03/30/2024	FE
..LX1825-21-4	FOOTBERRA FINANCE FOOTBERRA FINANCE TLB +300		09/29/2017	Redemption 100,000		7,500	7,500	7,448		53		53			7,500				106	10/29/2023	FE
..LX1827-39-2	ASURION LLC ASURION CORP TLB-5 +300		09/29/2017	Redemption 100,000		25,726	25,726	25,537		189		189			25,726				301	11/03/2023	FE
..LX1834-16-6	DAVO PRODUCTS DAVO PRODUCTS TLB TL +500		09/29/2017	Redemption 100,000		23,750	23,750	23,513		238		238			23,750				372	05/04/2023	FE
..LX1842-83-1	CH6 HEALTHCARE SERVICES INC CH6 HEALTHCARE TLB-1 +325		09/29/2017	Redemption 100,000		7,513	7,513	7,653		(140)		(140)			7,513				49	06/07/2023	FE
..LX1845-97-2	ALBERTSONS ALBERTSON'S LLC TBS +300		07/01/2017	Various Redemption 100,000		7,916,250	8,000,000	7,916,250		151		151			7,916,250				268	12/22/2022	FE
..LX1845-97-2	KAR ACTION KAR ACTION TBS +250		09/29/2017	Redemption 100,000		32,383	32,383	32,232		(620)		(620)			32,383		109,861	109,861	14,547	03/09/2023	FE
..LX1847-15-0	KAR ACTION KAR ACTION TBS +250		07/18/2017	J.P. MORGAN 100,000		4,942,875	4,900,000	4,833,534		(5)		(5)			4,832,914				21	03/09/2023	FE
..LX1847-15-0	FRONTIER COMMUNICATIONS FRONTIER COMIS TLB +375		09/06/2017	Redemption 100,000		7,035	7,035	7,041		(6,140)		(6,140)			7,035				186,042	05/29/2024	FE
..LX1847-82-0	FRONTIER COMMUNICATIONS FRONTIER COMIS TLB +375		09/29/2017	J.P. MORGAN 100,000		4,361,375	4,366,500	4,365,558		206		206			4,357,417		(186,042)	(186,042)	60,757	05/29/2024	FE
..LX1850-74-1	AMERICAN REHL AMERICAN REHL TLB +325		09/29/2017	Redemption 100,000		23,750	23,750	23,544		206		206			23,750				312	05/29/2024	FE
..LX1851-83-0	BROAD ENERGY & INFRASTRUCTURE BRAND ENERGY 1ST LIEN +425		09/29/2017	Redemption 100,000		7,500	7,500	7,463		38		38			7,500				74	09/22/2019	FE
..LX1852-94-5	SUREBRY CENTER HOLDINGS SUREBRY CENTER HOLDINGS TLB-325		09/29/2017	Redemption 100,000		20,500	20,500	20,295		205		205			20,500				120	06/16/2024	FE
..LX1854-14-9	PEW INTERNATIONAL & MANUF PEW ENGINEERING TLB +275		07/01/2017	LEFFERIES & COMPANY INC. 100,000		5,000	5,000	4,984		6		6			5,000				49	06/15/2024	FE
..LX1862-23-3	NESTAR BROADCASTING NESTAR BROADCASTING TLB +250		07/19/2017	BANK OF AMERICA 100,000		1,638,214	1,680,069	1,672,963		(1,052)		(1,052)			1,671,910		24,304	24,304		01/17/2024	FE
..LX1862-23-3	NESTAR BROADCASTING NESTAR BROADCASTING TLB +250		09/01/2017	Redemption 100,000		40,888	40,888	40,688		200		200			40,888		2,604	2,604		01/17/2024	FE
..LX1866-14-3	NESTAR BROADCASTING NESTAR (MISS) (W/STP) TLB +250		07/19/2017	BANK OF AMERICA 100,000		211,906	210,324	209,434		(132)		(132)			209,302					01/17/2024	FE
..LX1867-92-6	ASURION LLC ASURION TLB-4 +275		07/27/2017	Tax Free Exchange 100,000		7,000	7,000	7,000		(57)		(57)			7,000				33	09/04/2022	FE
..LX1880-01-1	TRANSITION TRANSITION TLB +300		09/29/2017	Redemption 100,000		17,614	17,614	17,786		(172)		(172)			17,614				130	08/29/2022	FE
..LX1881-24-1	TRANSITION TRANSITION TLB +300		09/29/2017	Redemption 100,000		7,000	7,000	6,983		18		18			7,000				30	06/15/2024	FE
..TMO82-17-4	Alberon Transmission Company ALBERON TRANSMISSION COMPANY 3.430% 08/31/50		07/05/2017	Tax Free Exchange 3,000,000		3,000,000	3,000,000	3,000,000							3,000,000				35,729	08/31/2050	FE
..ALB11-17-2031	ALBERTA ENERGY CO LTD 7.3/6% Due 11/1/2031		09/25/2017	J.P. MORGAN 2,478,680		2,487,340	2,000,000	2,478,680		(11,231)		(11,231)			2,357,720		149,620	149,620	133,589	11/01/2031	FE

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Show All Long-Term Bonds and Stock Sold, Redeemed or Otherwise Disposed of During the Current Quarter

1	2	3	4	5	6	7	8	9	10	11	12	13	14			15	16	17	18	19	20	21	22
													Current Year's Other Than Temporary Impairment Recognized	Total Change in Book/Adjusted Carrying Value (11 + 12 - 13)	Total Foreign Exchange Change in Book/Adjusted Carrying Value								
06780-1A-1	BARRICK GOLD CORP 4.75% Due 5/1/2023 INT	A	09/21/2017	Call	100,000	5,330,000	5,330,000	5,183,877	5,185,461	16,697	16,697	16,697	5,182,188	5,182,188	147,812	147,812	72,626	72,626	05/01/2023	FE			
1345R-4E-4	CAUOIA MORTGAGE SEC 3.04% Due 3/15/2033 MS15	A	09/28/2017	J.P. MORGAN		2,361,540	2,000,000	1,880,280	1,914,502	2,584	2,584	2,584	1,917,086	1,917,086	444,444	444,444	130,431	130,431	09/15/2033	FE			
29250N-AJ-4	ENBRIDE INC 4.1/2% Due 6/10/2044 DJ10	A	09/07/2017	HBC SECURITIES INC	100,000	5,102,350	5,000,000	4,974,650	4,975,799	302	302	302	4,976,100	4,976,100	126,850	126,850	189,375	189,375	06/10/2044	FE			
282171-4C-1	EXPRESS PIPELINE LP SER B 144LS GUARNTOR (ISSUER: USACHAND 7.38% 12/31/17)	A	06/30/2017	Redemption		369,000	369,000	369,000	369,000				369,000	369,000					12/31/2017	FE			
24853-4L-1	FORTIS INC 3.05% Due 10/4/2026 A04 3.05%	A	07/07/2017	Tax Free Exchange		31,476,140	31,655,000	31,464,271	31,467,065	9,055	9,055	9,055	31,476,140	31,476,140					10/04/2026	FE			
28205X-4A-7	10177R 8.7% REB FIN 6% Due 4/1/2022 A01	A	07/25/2017	BARCLAYS		1,440,388	1,390,000	1,441,815	1,425,940	(6,978)	(6,978)	(6,978)	1,419,962	1,419,962	21,425	21,425	68,805	68,805	04/01/2022	FE			
28205X-4A-7	10177R 8.7% REB FIN 6% Due 4/1/2022 A01	A	09/07/2017	Call	100,000	2,006,000	2,006,000	2,079,452	2,057,188	(11,904)	(11,904)	(11,904)	2,045,282	2,045,282	(39,282)	(39,282)	178,090	178,090	04/01/2022	FE			
03964B-4E-9	MALLEN GROUP LTD SENIOR NOTES 5.90%	A	09/28/2017	Maturity		7,000,000	7,000,000	7,000,000	7,000,000				7,000,000	7,000,000			414,147	414,147	09/28/2017	3			
EB0001-16-2	WASTE CONNECTION INC SENIOR UNSECURED NOTES	A	08/23/2017	Tax Free Exchange		10,000,000	10,000,000	10,000,000	10,000,000				10,000,000	10,000,000			200,139	200,139	09/01/2023	FE			
LY1450-44-9	STANDARD HERO STANDARD HERO TL -375	A	09/29/2017	Redemption	100,000	15,038	15,038	15,002	14,978	60	60	60	15,038	15,038			413	413	07/07/2022	FE			
LY1592-75-2	TELEST CANADA TELEST CANADA TLB -300	A	09/29/2017	Redemption	100,000	12,469	12,469	12,235	12,469	234	234	234	12,469	12,469			344	344	11/17/2023	FE			
000000-00-0	COMERBANK AG BASIC 4.23% 01/01/69	B	07/01/2017	CREDIT SUISSE FIRST		11,814,000	11,814,000	11,814,000	11,814,000				11,814,000	11,814,000					01/01/2069	FE			
005970-AU-5	ACTAVIS FINANCING SCS 4.3/4% Due 3/15/2045 MS15	B	07/24/2017	NATIONAL AUSTRALIA BANK		4,424,520	4,000,000	3,885,960	3,887,855	1,260	1,260	1,260	3,889,065	3,889,065	525,456	525,456	164,667	164,667	03/15/2045	FE			
03988A-AH-3	ARDAH PFG FINHLDUS USA 4.5/8% Due 5/15/2023	B	07/27/2017	MORAN STANLEY		513,750	500,000	500,000	500,000				500,000	500,000	13,750	13,750	16,444	16,444	05/15/2023	FE			
04653-4S-3	ASTRAZENECA 4% Due 9/18/2042 MS18 4.00%	B	09/12/2017	Various		16,776,440	17,000,000	18,016,450	18,007,980	(14,924)	(14,924)	(14,924)	17,962,065	17,962,065	(1,216,625)	(1,216,625)	650,556	650,556	09/18/2042	FE			
04653-4S-3	ASTRAZENECA 3.9/8% Due 11/16/2025 MS16	B	08/07/2017	BARCLAYS		10,211,300	10,000,000	9,866,400	9,866,400	2,106	2,106	2,106	9,868,506	9,868,506	242,794	242,794	247,500	247,500	11/16/2025	FE			
04653-4S-3	ASTRAZENECA 4.9/8% Due 11/16/2045 MS16	B	09/11/2017	Various		36,646,750	35,000,000	35,801,670	35,801,670	(3,182)	(3,182)	(3,182)	35,795,718	35,795,718	851,032	851,032	1,092,535	1,092,535	11/16/2045	FE			
05252B-AH-9	AUST & NZ BK 4 1/2% Due 3/19/2024 MS19	B	07/24/2017	CITICORP SECURITIES LEFFERIES & COMPANY INC		1,050,400	1,000,000	997,370	997,326	199	199	199	998,125	998,125	52,275	52,275	38,500	38,500	03/19/2024	FE			
05464H-4B-6	AVIS SPECIALTY FINN PLC 5.15% Due 4/1/2045	B	09/26/2017	Various		10,605,800	10,000,000	10,048,600	10,046,346	239	239	239	10,046,584	10,046,584	559,216	559,216	510,708	510,708	04/01/2045	FE			
05574L-PT-9	BPP PARIBUS 2.7% Due 8/20/2018 FA20 2.70%	B	09/10/2017	MARRET AESS		2,021,320	2,000,000	2,038,080	2,044,748	(13,065)	(13,065)	(13,065)	2,021,654	2,021,654	(334)	(334)	58,250	58,250	08/20/2018	FE			
12827H-4A-7	COMMONWEALTH BANK AUST 2.5/8% Due 9/6/2028	B	07/01/2017	Redemption	100,000	177,221	177,221	177,221	177,221				177,221	177,221					04/01/2027	2			
2027A0-HY-8	DANKE SA 2.94% Due 11/22/2028 MS2 2.94%	B	09/13/2017	DEUTSCHE BANK		9,683,000	10,000,000	9,970,300	9,971,222	1,775	1,775	1,775	9,972,997	9,972,997	(289,697)	(289,697)	289,063	289,063	09/06/2028	FE			
22688T-4E-0	ELECTRONICS INTL LTD 5% Due 2/15/2023 FA15	B	07/13/2017	BOSTON		24,109,500	25,000,000	25,000,000	25,000,000				25,000,000	25,000,000	(890,500)	(890,500)	529,911	529,911	11/02/2026	FE			
33388E-4S-6	FLEETNETS INTL LTD 4.94% Due 6/15/2025	B	09/18/2017	MORAN STANLEY		10,958,800	10,000,000	10,650,000	10,643,383	(67,607)	(67,607)	(67,607)	10,575,575	10,575,575	351,225	351,225	546,611	546,611	06/15/2025	FE			
33388E-AU-1	FLEETNETS INTL LTD 4.94% Due 6/15/2025	B	09/05/2017	SEAFORT GROUP		10,543,296	9,600,000	10,385,934	10,374,655	(56,115)	(56,115)	(56,115)	10,319,720	10,319,720	224,576	224,576	331,867	331,867	06/15/2025	FE			
40022A-4D-6	JOZT 4.815% 06/27/04	B	09/15/2017	Various		8,091,150	8,000,000	7,830,500	7,837,072	1,831	1,831	1,831	7,838,903	7,838,903	252,247	252,247	249,438	249,438	06/27/2004	FE			
404380-AQ-2	H8C HOLINDUS PLC 1/4% Due 3/14/2044 MS14	B	09/29/2017	HBC SECURITIES INC		5,872,600	5,000,000	5,305,600	5,292,975	(3,649)	(3,649)	(3,649)	5,289,326	5,289,326	583,274	583,274	276,354	276,354	03/14/2044	FE			
423012-4E-3	HEINERIN 4% Due 10/1/2042 A01 4.00%	B	08/17/2017	SANFRANST EQUITABLE		5,029,350	5,000,000	4,161,150	4,206,015	10,117	10,117	10,117	4,216,132	4,216,132	(804,218)	(804,218)	179,333	179,333	10/01/2042	FE			
47875-4S-7	JANSON CONTROLS S 1/8% Due 9/14/2045 MS14	B	07/14/2017	GOLDMAN SACHS		11,548,600	10,000,000	10,548,733	10,548,733	(4,480)	(4,480)	(4,480)	10,544,253	10,544,253	999,347	999,347	494,201	494,201	09/14/2045	FE			

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

SCHEDULE D - PART 4

Show All Long-Term Bonds and Stock Sold, Redeemed or Otherwise Disposed of During the Current Quarter

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22
..52071-AC-3	LIB INTL FINANCE BV 4 7/8% Due 3/15/2044 MS15	0	09/26/2017	Various	10,952,850	10,000,000	10,469,435	10,467,355	(5,097)	(5,097)	(5,097)	(5,097)	(5,097)	10,462,258	480,592	480,592	480,592	480,592	480,592	10/15/2044	FE
..6920L-AC-8	4.80% LIBOR LIBOR LIBOR MS 2% Due 10/28/2021	0	07/19/2017	J.P. MORGAN	1,958,520	2,000,000	1,952,620	1,952,842	822	822	822	822	822	1,953,664	(35,144)	(35,144)	(35,144)	(35,144)	(35,144)	10/28/2021	FE
..62854-AP-9	MILAN BV 5.20% 06/15/46	0	09/26/2017	BANK OF AMERICA	3,818,915	3,500,000	3,489,253	3,489,253	207	207	207	207	207	3,489,460	314,425	314,425	314,425	314,425	314,425	06/15/2046	FE
..65557-AA-4	MORSA BANK AB 4 7/8% Due 5/13/2021 MW3	0	08/18/2017	MITSUBISHI SECURITIES CREDIT SUISSE FIRST BOSTON	5,401,050	5,000,000	4,951,400	4,975,461	3,559	3,559	3,559	3,559	3,559	4,979,020	422,030	422,030	422,030	422,030	422,030	05/13/2021	FE
..71650-BK-9	PETROLEOS MEXICANOS 5 5/8% Due 1/23/2046 J423	0	08/02/2017	BANK OF AMERICA	4,617,500	5,000,000	4,445,000	4,510,170	3,861	3,861	3,861	3,861	3,861	4,514,031	103,469	103,469	103,469	103,469	103,469	01/23/2046	FE
..74733-AJ-4	OTEL INTERNATIONAL FIN 4 3/4% Due 2/16/2021	0	09/18/2017	BANK OF AMERICA	5,322,500	5,000,000	4,958,050	4,980,331	3,365	3,365	3,365	3,365	3,365	4,963,716	58,784	58,784	58,784	58,784	58,784	02/16/2021	FE
..78097-BD-2	PAIS 4.75% 02/16/21	0	09/15/2017	Various	10,238,370	10,000,000	9,996,669	9,996,669	684	684	684	684	684	9,997,353	239,007	239,007	239,007	239,007	239,007	09/15/2023	FE
..78009-OH-8	ROYAL BK SOTOMU 6P AC 5 1/8% Due 5/26/2024	0	08/10/2017	Various	10,571,350	10,000,000	9,921,300	9,927,481	4,762	4,762	4,762	4,762	4,762	9,942,244	629,106	629,106	629,106	629,106	629,106	05/28/2024	FE
..85325-AK-6	STANDARD CHARTERED PLC 5 3/4% Due 1/9/2043 J49	0	07/24/2017	J.P. MORGAN	5,529,600	5,000,000	5,247,090	5,231,286	(2,476)	(2,476)	(2,476)	(2,476)	(2,476)	5,229,809	300,791	300,791	300,791	300,791	300,791	01/09/2043	FE
..87938H-AC-7	TELEFONICA EHS/ONES SUI 7 04% Due 6/20/2036	0	08/09/2017	BARCLAYS	13,206,700	10,000,000	12,494,200	12,326,176	(43,301)	(43,301)	(43,301)	(43,301)	(43,301)	12,282,875	923,825	923,825	923,825	923,825	923,825	06/20/2036	FE
..97938H-4H-6	TELEFONICA EHS/ONES SA 5 8/7% Due 7/15/2019	0	08/30/2017	HSC SECURITIES INC.	3,218,870	3,000,000	2,978,300	2,977,464	(63,624)	(63,624)	(63,624)	(63,624)	(63,624)	3,205,739	8,131	8,131	8,131	8,131	8,131	07/15/2019	FE
..9911T-4H-6	INTELSAT 6 7/8% 07/15/19	0	07/11/2017	BANK OF AMERICA	10,718,750	10,000,000	9,735,000	9,735,000	3,596	3,596	3,596	3,596	3,596	9,739,401	919,349	919,349	919,349	919,349	919,349	11/21/2036	FE
..9911T-AJ-2	VALE OVERSEAS LIMITED 5 6/8% 09/15/19	0	08/29/2017	J.P. MORGAN	1,076,000	1,000,000	1,064,900	1,064,900	(10,404)	(10,404)	(10,404)	(10,404)	(10,404)	1,054,596	21,414	21,414	21,414	21,414	21,414	09/15/2019	FE
..9911T-4P-8	FATO 6 2/8% 08/10/26	0	09/21/2017	MORGAN STANLEY	5,577,500	5,000,000	5,250,000	5,245,596	(14,195)	(14,195)	(14,195)	(14,195)	(14,195)	5,231,401	346,069	346,069	346,069	346,069	346,069	09/10/2026	FE
..99398H-4E-7	WIP FINANCE 2010 5 5/8% Due 11/15/2043 MW5	0	08/14/2017	BARCLAYS	3,414,240	3,000,000	3,253,770	3,226,532	(2,340)	(2,340)	(2,340)	(2,340)	(2,340)	3,224,192	190,048	190,048	190,048	190,048	190,048	11/15/2043	FE
..99398H-4F-4	WIP FINANCE 2010 3 3/4% Due 9/19/2024 MS19	0	09/15/2017	STIEHL NICOLAUS	8,220,380	8,000,000	7,842,320	7,872,878	10,578	10,578	10,578	10,578	10,578	7,885,256	37,134	37,134	37,134	37,134	37,134	09/19/2024	FE
..94707H-AD-2	WIND ACQUISITION FIN SA 6 1/2% Due 4/30/2020	0	07/25/2017	GOLDMAN SACHS	7,076,250	8,500,000	9,531,135	9,483,743	(10,856)	(10,856)	(10,856)	(10,856)	(10,856)	9,472,887	(2,386,637)	(2,386,637)	(2,386,637)	(2,386,637)	(2,386,637)	04/30/2020	FE
..9734K-AJ-3	XLT LTD 4 4/5% Due 3/31/2025 MS31 4 40%	0	08/03/2017	GITOPP SECURITIES	4,150,000	4,000,000	4,238,120	4,151,941	(39,428)	(39,428)	(39,428)	(39,428)	(39,428)	4,115,513	37,487	37,487	37,487	37,487	37,487	04/30/2020	FE
..9840E-AC-9	XLT LTD 5 1/2% Due 3/31/2045 MS31 5 50%	0	09/25/2017	BARCLAYS	10,321,400	10,000,000	10,078,970	9,958,200	1,076	1,076	1,076	1,076	1,076	10,062,786	238,614	238,614	238,614	238,614	238,614	03/31/2025	FE
..9840E-AD-7	COXSON GROUP PLC 4 8/7% Due 12/16/2020 MS4	0	09/21/2017	STIEHL NICOLAUS	16,462,270	15,500,000	15,479,630	15,479,106	1,216	1,216	1,216	1,216	1,216	15,480,322	981,948	981,948	981,948	981,948	981,948	03/31/2045	FE
..9263F-4H-1	4.80% 07/16/20	0	08/03/2017	RENAISSANCE CAPITAL	19,050,660	18,000,000	18,000,000	18,000,000						18,000,000	1,050,660	1,050,660	1,050,660	1,050,660	1,050,660	12/16/2020	FE
..L8038-AA-4	REDEMPTION 100,000	0	09/15/2017	REDEMPTION	314,000	314,000	314,000	314,000						314,000						09/15/2027	FE
..LX1250-97-1	REDEMPTION 100,000	0	07/18/2017	RBC CAPITAL MARKETS	3,535,277	3,530,864	3,536,603	3,536,643	(6,774)	(6,774)	(6,774)	(6,774)	(6,774)	3,529,869	5,408	5,408	5,408	5,408	5,408	02/09/2023	FE
..LJ1823-94-6	REDEMPTION 100,000	0	08/29/2017	REDEMPTION	12,428,847	12,428,847	12,331,248	12,331,248	97,599	97,599	97,599	97,599	97,599	12,428,847						04/04/2024	FE
..M484-AA-7	HEA CAPITAL B.V. SENIOR NOTES SERIES D	0	07/31/2017	REDEMPTION	10,476,192	10,476,192	10,476,192	10,476,192						10,476,192						07/19/2022	FE
..P7906F-AA-7	PART OF SPAIN INTERFONM LEVEL SECURE NOTES	0	07/01/2017	REDEMPTION	1,646,889	1,646,889	1,644,084	1,644,563	4,325	4,325	4,325	4,325	4,325	1,646,889						01/01/2023	FE
..S388F-AA-7	5.00% 09/15/18	0	08/17/2017	REDEMPTION	10,000,000	10,000,000	10,000,000	10,000,000						10,000,000						06/15/2018	FE
..Q443F-AA-2	HALETT HILL NO. 2 PTY LTD SENIOR SECURED	0	09/27/2017	REDEMPTION	71,717	71,717	71,717	71,717						71,717						06/27/2027	FE
..S551F-AA-8	LEIGHTON FINANCE (USA) PTY LTD 5.25% Due 7/21/2017 J421 5.25% 07/21/17	0	07/21/2017	Maturity	14,000,000	14,000,000	14,282,170	14,082,116	(52,116)	(52,116)	(52,116)	(52,116)	(52,116)	14,000,000						07/21/2017	FE
..2914H-4F-2	TRANSURBAN FINANCE COMPANY LT SERIES 2005-1	0	08/10/2017	Maturity	12,500,000	12,500,000	12,500,000	12,500,000						12,500,000						08/10/2017	FE

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SCHEDULE D - PART 4
 Show All Long-Term Bonds and Stock Sold, Redeemed or Otherwise Disposed of During the Current Quarter

1	2	3	4	5	6	7	8	9	10	Change in Book/Adjusted Carrying Value					16	17	18	19	20	21	22
										11	12	13	14	15							
CUSIP Identification	Description	Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/Adjusted Carrying Value	Unrealized Valuation (Increase)/Decrease/Accretion	Current Year's (Amortization)/Accretion	Current Other Than Temporary Impairment Recognized	Total Change in Book/Adjusted Carrying Value (1+12+13)	Total Foreign Exchange Change in Book/Adjusted Carrying Value	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/Stock Dividends Received During Year	Stated Contractual Maturity Date	NAIC Designation or Market Indicator (a)
70951-00-0	GENERAL MOTORS CORP COMMON STOCK		09/27/2017	HEEREN & O LLP	122,000	4,949		4,536	4,250	275			275		4,526		24	24	138		
71010-00-0	GENERAL MOTORS CORP COMMON STOCK		09/27/2017	HEEREN & O LLP	17,000	2,340		1,461	2,282	(58)			(58)		1,461		58	58	679		
84515-00-0	HELETTI PACIFIC CORP COMMON STOCK		09/27/2017	HEEREN & O LLP	10,000	580		580	571	(9)			(9)		571		9	9	287		
42820-00-0	HELETTI PACIFIC CORP COMMON STOCK		09/27/2017	HEEREN & O LLP	38,000	584		275	511	(286)			(286)		283		289	289	289		
42820-00-0	HELETTI PACIFIC CORP COMMON STOCK		09/01/2017	HEEREN & O LLP	0	8,427		8,427	14,338	(6,233)			(6,233)		8,427		2,384	2,384	2,384		
43706-00-0	HOME DEPOT INC COMMON STOCK		09/27/2017	HEEREN & O LLP	27,000	4,344		1,961	3,620	(1,639)			(1,639)		1,961		118	118	118		
46080-00-0	INTERPUBLIC GROUP COMMON STOCK		09/27/2017	HEEREN & O LLP	471,008	7,470		7,166	7,166	303			303		7,166		303	303	303		
46080-00-0	INTERPUBLIC GROUP COMMON STOCK		09/02/2017	HEEREN & O LLP	195,000	6,803		6,555	6,555	248			248		6,555		248	248	248		
46229-00-0	JP MORGAN CHASE & CO COMMON STOCK		09/27/2017	HEEREN & O LLP	49,000	4,663		2,402	4,228	(1,828)			(1,828)		2,402		2,261	2,261	2,261		
46229-00-0	JP MORGAN CHASE & CO COMMON STOCK		09/27/2017	HEEREN & O LLP	10,000	526		410	410	(116)			(116)		410		116	116	116		
51044-00-0	HEEREN & O COMMON STOCK		09/27/2017	HEEREN & O LLP	38,000	526		441	441	(115)			(115)		441		115	115	115		
52788-00-0	LEUCOLIA NATIONAL CORP COMMON STOCK		09/27/2017	HEEREN & O LLP	14,000	350		433	326	107			107		433		107	107	107		
54024-00-0	LEUCOLIA NATIONAL CORP COMMON STOCK		09/27/2017	HEEREN & O LLP	12,000	574		536	526	(8)			(8)		526		8	8	8		
54881-00-0	LOUIS CORP COMMON STOCK		09/27/2017	HEEREN & O LLP	27,000	2,139		1,038	1,920	(883)			(883)		1,038		1,011	1,011	1,011		
55482-00-0	LOVE'S COMPANIES COMMON STOCK		09/27/2017	HEEREN & O LLP	25,000	1,382		1,568	1,771	(203)			(203)		1,568		(185)	(185)	53		
56554-00-0	WACKER CHEMICALS COMMON STOCK		09/27/2017	HEEREN & O LLP	24,000	1,325		940	1,208	(288)			(288)		940		385	385	27		
59189-00-0	WALMART STORES INC COMMON STOCK		09/27/2017	HEEREN & O LLP	36,000	1,967		1,251	1,729	(478)			(478)		1,251		615	615	43		
59189-00-0	WALMART STORES INC COMMON STOCK		09/07/2017	HEEREN & O LLP	0	12,965		12,965	14,121	(1,422)			(1,422)		12,965		155	155	155		
60406-00-0	WELLS FARGO BANK INC COMMON STOCK		09/27/2017	HEEREN & O LLP	15,000	890		335	724	(119)			(119)		335		189	189	189		
62817-00-0	WELLS FARGO BANK INC COMMON STOCK		09/27/2017	HEEREN & O LLP	34,000	934		13,529	11,331	2,198			2,198		13,529		(4,249)	(4,249)	182		
63907-00-0	WELLS FARGO BANK INC COMMON STOCK		09/27/2017	HEEREN & O LLP	29,000	722		806	566	236			236		806		236	236	236		
63908-00-0	WELLS FARGO BANK INC COMMON STOCK		09/27/2017	HEEREN & O LLP	33,000	501		437	542	(105)			(105)		437		64	64	14		
65406-00-0	WELLS FARGO BANK INC COMMON STOCK		09/27/2017	HEEREN & O LLP	17,000	895		541	684	(323)			(323)		541		355	355	9		
67103-00-0	O'REILLY AUTOMOTIVE INC COMMON STOCK		09/27/2017	HEEREN & O LLP	7,000	1,501		751	1,846	(1,186)			(1,186)		751		750	750	750		
71846-00-0	PHILLIPS 66 COMMON STOCK		09/27/2017	HEEREN & O LLP	13,000	1,193		792	1,123	(331)			(331)		792		401	401	26		
73989-00-0	PHILLIPS 66 COMMON STOCK		09/27/2017	HEEREN & O LLP	50,386	447,524		637,276	467,653	169,423			169,423		637,276		(189,752)	(189,752)	26		
78113-00-0	RENOUVIS AERIAL INC FORMERLY RJ REYNOLDS		07/05/2017	HEEREN & O LLP	1,671,000	123,185		78,289	102,689	(26,747)			(26,747)		78,289		44,907	44,907	2,715		
77022-00-0	ROBERTS HELIX INTERNATIONAL INC COMMON STOCK		09/27/2017	HEEREN & O LLP	52,000	594		300	396	(96)			(96)		300		96	96	9		
88513-00-0	ROBERTS HELIX INTERNATIONAL INC COMMON STOCK		09/27/2017	HEEREN & O LLP	54,000	2,378		916	2,131	(247)			(247)		916		1,461	1,461	8		
8121K-00-0	SCARLETT AIR CORP COMMON STOCK		09/27/2017	HEEREN & O LLP	16,000	680		380	725	(345)			(345)		380		300	300	300		
84741-00-0	SEALED AIR CORP COMMON STOCK		09/27/2017	HEEREN & O LLP	121,000	6,760		1,659	6,031	(4,372)			(4,372)		1,659		5,101	5,101	55		
85030-00-0	SOUTHWEST AIRLINES COMMON STOCK		09/13/2017	HEEREN & O LLP	1,477,000	15,139		19,158	13,041	5,792			5,792		19,158		(4,019)	(4,019)	520		
86794-00-0	STAPLES INC COMMON STOCK		09/27/2017	HEEREN & O LLP	10,000	593		293	549	(256)			(256)		293		(46)	(46)	21		
87183-00-0	STAPLES INC COMMON STOCK		09/27/2017	HEEREN & O LLP	50,000	1,546		1,593	1,814	(221)			(221)		1,593		(46)	(46)	21		
87829-00-0	STAPLES INC COMMON STOCK		09/27/2017	HEEREN & O LLP	10,000	541		332	354	(221)			(221)		332		209	209	10		
82540-00-0	STAPLES INC COMMON STOCK		09/27/2017	HEEREN & O LLP	15,000	1,112		732	1,027	(85)			(85)		732		381	381	13		
82540-00-0	STAPLES INC COMMON STOCK		09/27/2017	HEEREN & O LLP	28,000	888		28	22	(86)			(86)		28		81	81	28		
82540-00-0	STAPLES INC COMMON STOCK		09/27/2017	HEEREN & O LLP	10,000	593		366	419	(126)			(126)		366		135	135	15		
90194-00-0	TEAS STORES INC COMMON STOCK		09/27/2017	HEEREN & O LLP	109,000	2,917		2,952	2,970	(19)			(19)		2,952		528	528	20		
90718-00-0	TEAS STORES INC COMMON STOCK		09/27/2017	HEEREN & O LLP	13,000	1,516		962	1,348	(386)			(386)		962		(135)	(135)	24		
91047-00-0	UNION PACIFIC CORP COMMON STOCK		09/27/2017	HEEREN & O LLP	37,000	3,472		3,024	4,154	(1,130)			(1,130)		3,024		447	447	24		
91218-20-1	US NATURAL GAS FUND LP COMMON STOCK		09/27/2017	HEEREN & O LLP	154,653,000	1,028,419		1,680,613	1,444,459	246,154			246,154		1,680,613		(62,194)	(62,194)	11		
92244-00-0	VAREX ENERGY SERVICES INC COMMON STOCK		07/01/2017	HEEREN & O LLP	(1,000)	(18)		(18)	(18)	0			0		(18)		0	0	0		
92244-00-0	VAREX ENERGY SERVICES INC COMMON STOCK		07/01/2017	HEEREN & O LLP	23,000	2,389		969	1,794	(626)			(626)		969		1,420	1,420	11		
92244-00-0	VAREX ENERGY SERVICES INC COMMON STOCK		07/18/2017	HEEREN & O LLP	0	5,555		7,388	7,388	(1,833)			(1,833)		7,388		35	35	35		
92244-00-0	VAREX ENERGY SERVICES INC COMMON STOCK		09/27/2017	HEEREN & O LLP	1,000	1,865		1,332	1,650	(318)			(318)		1,332		318	318	43		
92244-00-0	VAREX ENERGY SERVICES INC COMMON STOCK		09/27/2017	HEEREN & O LLP	29,000	1,865		1,332	1,650	(318)			(318)		1,332		318	318	43		
92244-00-0	VAREX ENERGY SERVICES INC COMMON STOCK		09/28/2017	HEEREN & O LLP	29,000	3,018		2,618	2,171	3,811			3,811		2,618		4,438	4,438	32		
92244-00-0	VAREX ENERGY SERVICES INC COMMON STOCK		09/27/2017	HEEREN & O LLP	17,000	584		624	649	(25)			(25)		624		(60)	(60)	32		
92244-00-0	VAREX ENERGY SERVICES INC COMMON STOCK		09/27/2017	HEEREN & O LLP	62,000	1,700		1,968	1,968	0			0		1,968		(289)	(289)	11		
92244-00-0	VAREX ENERGY SERVICES INC COMMON STOCK		09/27/2017	HEEREN & O LLP	22,000	1,873		3,417	1,831	1,586			1,586		3,417		(1,544)	(1,544)	7		
92244-00-0	VAREX ENERGY SERVICES INC COMMON STOCK		09/27/2017	HEEREN & O LLP	11,000	418		414	414	0			0		414		4	4	4		
92244-00-0	VAREX ENERGY SERVICES INC COMMON STOCK		08/02/2017	HEEREN & O LLP	884,000	7,620		14,809	12,721	1,836			1,836		14,809		(7,189)	(7,189)	4		
92244-00-0	VAREX ENERGY SERVICES INC COMMON STOCK		09/27/2017	HEEREN & O LLP	11,000	1,097		958	944	14			14		958		431	431	28		

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA
SCHEDULE D - PART 4

1 CUSIP Identification	2 Description	3 Foreign	4 For: Disposal Date	5 Name of Purchaser	6 Number of Shares of Stock	7 Consideration	8 Par Value	9 Actual Cost	10 Prior Year Book/ Adjusted Carrying Value	11-15 Change in Book/Adjusted Carrying Value					16 Book/ Adjusted Carrying Value at Disposal Date	17 Foreign Exchange Gain (Loss) on Disposal	18 Realized Gain (Loss) on Disposal	19 Total Gain (Loss) on Disposal	20 Bond Interest/ Dividends Received During Year	21 Stated Contractual Maturity Date	22 NAIC Designation or Market Indicator (a)
										11 Unrealized Valuation Increase/ (Decrease)	12 Current Year's (Amortization)/ Accretion	13 Current Year's Other Than Temporary Impairment Recognized	14 Total Change in Book/ Adjusted Carrying Value (11 + 12 - 13)	15 Total Foreign Exchange Change in Book/ Adjusted Carrying Value							
05152Z-10-5	JANSEN CORP'S INTERNATIONAL COMMON STOCK		09/27/2017	HEBERN & CO LP	15,000	807	XXX	10,204,112	9,777,087	8,325	516	2,401	10,204,112	(32)	(10,234)	(10,234)	11,889	XXX			
05152Z-10-2	JANSEN CORP'S COMMON STOCK		09/27/2017	HEBERN & CO LP	24,000	801	XXX	10,204,112	9,777,087	8,325	516	2,401	10,204,112	(32)	(10,234)	(10,234)	11,889	XXX			
05152Z-10-3	HEBRON PFC COMMON STOCK		09/27/2017	HEBERN & CO LP	24,000	801	XXX	10,204,112	9,777,087	8,325	516	2,401	10,204,112	(32)	(10,234)	(10,234)	11,889	XXX			
05152Z-10-4	HEBRON PFC COMMON STOCK		09/27/2017	HEBERN & CO LP	24,000	801	XXX	10,204,112	9,777,087	8,325	516	2,401	10,204,112	(32)	(10,234)	(10,234)	11,889	XXX			
081276-10-0	SIBET ELLERS LTD COMMON STOCK		09/27/2017	HEBERN & CO LP	20,000	1,331	XXX	10,204,112	9,777,087	8,325	516	2,401	10,204,112	(32)	(10,234)	(10,234)	11,889	XXX			
90999999	Subtotal - Common Stocks - Industrial and Miscellaneous (Unaffiliated)					8,768,637	XXX	10,204,112	9,777,087	320,728	516	2,401	10,204,112	(32)	(435,465)	(435,465)	11,889	XXX			
97999997	Total - Common Stocks - Part 4					9,768,637	XXX	10,204,112	9,777,087	320,728	516	2,401	10,204,112	(32)	(435,465)	(435,465)	11,889	XXX			
97999998	Total - Common Stocks - Part 5					XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX		
98999999	Total - Common Stocks					9,768,637	XXX	10,204,112	9,777,087	320,728	516	2,401	10,204,112	(32)	(435,465)	(435,465)	11,889	XXX			
99999999	Total - Preferred and Common Stocks					9,768,637	XXX	10,204,112	9,777,087	320,728	516	2,401	10,204,112	(32)	(435,465)	(435,465)	11,889	XXX			
99999999	Totals					3,596,435,440	XXX	3,503,950,519	2,179,230,925	320,728	(673,253)	(860,961)	3,486,784,917	101,650,535	101,650,535	101,650,535	115,876,300	XXX			

(a) For all common stock bearing the NAIC market indicator "U", provide the number of such issues.....1

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

SCHEDULE DB - PART A - SECTION 1

Showing all Options, Caps, Floors, Collars, Swaps and Forwards Open as of Current Statement Date

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	
Description	Description of Item(s) Hedged, Used for Income Generation or Replicated	Schedule/Exhibit Identifier	Type(s) of Risk(s)	Exchange, Counterparty or Central Clearinghouse	Trade Date	Date of Maturity or Expiration	Number of Contracts	Notional Amount	Strike Price, Rate or Index Received (Paid)	Cumulative Prior Year(s) Initial Cost of Premium (Received) Paid	Current Year Initial Cost of Premium (Received) Paid	Current Year Income	Book/Adjusted Carrying Value	Code	Fair Value	Unrealized Valuation Increase/(Decrease)	Total Foreign Exchange Change in B./A.C.V.	Current Year's (Amortization)/Accretion	Adjustment to Carrying Value of Hedged Item	Potential Exposure	Credit Quality Reference Entity	Hedge Effectiveness at Inception and at Quarter-end	
SFP 500 OPTIONS SPREAD	SFP 500 INDEX		Equity/Index	GOLDMAN SACHS	05/19/2017	05/18/2018	398	738,003	281.73				30,741	XXX	30,741	30,741				2,596	XXX	XXX	
SFP 500 OPTIONS SPREAD	SFP 500 INDEX		Equity/Index	GOLDMAN SACHS	07/20/2017	07/20/2018	286	706,742	273.45				19,606	XXX	19,606	19,606				3,180	XXX	XXX	
SFP 500 OPTIONS SPREAD	SFP 500 INDEX		Equity/Index	GOLDMAN SACHS	08/18/2017	08/20/2018	247	600,008	245.55				22,384	XXX	22,384	22,384				2,851	XXX	XXX	
SFP 500 OPTIONS SPREAD	SFP 500 INDEX		Equity/Index	GOLDMAN SACHS	09/20/2017	09/20/2018	542	1,359,933	258.24				34,637	XXX	34,637	34,637				6,716	XXX	XXX	
00199999	Subtotal - Purchased Options - Hedging Effective												107,368	XXX	107,368	107,368				15,663	XXX	XXX	
00199999	Subtotal - Purchased Options - Hedging Effective												107,368	XXX	107,368	107,368				15,663	XXX	XXX	
01499999	Subtotal - Purchased Options - Hedging Other													XXX								XXX	XXX
02199999	Subtotal - Purchased Options - Replications													XXX								XXX	XXX
02899999	Subtotal - Purchased Options - Income Generation													XXX								XXX	XXX
03599999	Subtotal - Purchased Options - Other													XXX								XXX	XXX
03699999	Total Purchased Options - Call Options and Warrants												107,368	XXX	107,368	107,368				15,663	XXX	XXX	
03799999	Total Purchased Options - Put Options													XXX								XXX	XXX
03899999	Total Purchased Options - Caps													XXX								XXX	XXX
03999999	Total Purchased Options - Floors													XXX								XXX	XXX
04099999	Total Purchased Options - Collars													XXX								XXX	XXX
04199999	Total Purchased Options - Other												107,368	XXX	107,368	107,368				15,663	XXX	XXX	
04299999	Total Purchased Options												107,368	XXX	107,368	107,368				15,663	XXX	XXX	
04999999	Subtotal - Written Options - Hedging Effective													XXX								XXX	XXX
05699999	Subtotal - Written Options - Hedging Other													XXX								XXX	XXX
06399999	Subtotal - Written Options - Replications													XXX								XXX	XXX
07099999	Subtotal - Written Options - Income Generation													XXX								XXX	XXX
07799999	Subtotal - Written Options - Other													XXX								XXX	XXX
07899999	Total Written Options - Call Options and Warrants													XXX								XXX	XXX
07999999	Total Written Options - Put Options													XXX								XXX	XXX
08099999	Total Written Options - Caps													XXX								XXX	XXX
08199999	Total Written Options - Floors													XXX								XXX	XXX
08299999	Total Written Options - Collars													XXX								XXX	XXX
08399999	Total Written Options - Other													XXX								XXX	XXX
08499999	Total Written Options													XXX								XXX	XXX
TO BUY USD SELL AUD	AUD	D PART 1	Currency	BANK OF AMERICA	02/08/2016	02/18/2024		4,003,736	1.41540				(435,791)	XXX	(566,311)	(346,653)				50,611	N/A	0.001	
TO BUY USD SELL AUD	AUD	D PART 1	Currency	BANK OF AMERICA	02/08/2016	02/18/2025		4,003,736	1.41540				(435,792)	XXX	(560,110)	(346,653)				54,437	N/A	0.001	
TO BUY USD SELL AUD	AUD	D PART 1	Currency	BANK OF AMERICA	02/08/2016	02/18/2026		4,003,736	1.41540				(435,792)	XXX	(562,883)	(346,653)				58,001	N/A	0.001	
TO BUY USD SELL AUD	AUD	D PART 1	Currency	JPMorgan Chase Bank	06/22/2017	08/11/2027		22,644,000	1.32485				(688,000)	XXX	(472,908)	(688,000)				355,720	N/A	0.001	
TO BUY USD SELL CAD	CAD	D PART 1	Currency	BANK OF AMERICA	06/20/2017	09/20/2027		11,303,683	1.32700				(723,247)	XXX	(504,285)	(723,247)				178,556	N/A	0.001	
TO BUY USD SELL CAD	CAD	D PART 1	Currency	BANK OF AMERICA	11/20/2015	12/15/2025		15,031,943	1.33950				(1,003,978)	XXX	(821,735)	(1,166,032)				215,440	N/A	0.001	
TO BUY USD SELL CHF	CHF	D PART 1	Currency	BANK OF AMERICA	09/11/2015	10/08/2025		20,502,306	0.97550				(152,453)	XXX	(128,232)	(962,943)				390,482	N/A	0.001	
TO BUY USD SELL DKK	DKK	D PART 1	Currency	BANK OF AMERICA	11/09/2016	12/15/2026		24,948,025	6.73400				(1,723,319)	XXX	(2,664,387)	(2,840,205)				378,638	N/A	0.001	
TO BUY USD SELL EUR	EUR	D PART 1	Currency	BANK OF AMERICA	04/13/2016	05/04/2026		16,306,000	1.12840				(735,000)	XXX	(1,317,416)	(1,900,500)				248,184	N/A	0.001	
TO BUY USD SELL EUR	EUR	D PART 1	Currency	BANK OF AMERICA	06/04/2015	06/25/2027		22,504,000	1.12520				(1,124,000)	XXX	(2,152,746)	(2,534,000)				351,208	N/A	0.001	
TO BUY USD SELL EUR	EUR	D PART 1	Currency	JPMorgan Chase Bank	06/07/2017	06/27/2027		22,500,000	1.12650				(1,088,000)	XXX	(1,364,188)	(1,088,000)				351,712	N/A	0.001	
TO BUY USD SELL EUR	EUR	D PART 1	Currency	Barclays	06/29/2017	07/19/2024		17,138,000	1.14240				(585,000)	XXX	(741,267)	(585,000)				223,561	N/A	0.001	
TO BUY USD SELL EUR	EUR	D PART 1	Currency	Barclays	06/22/2017	06/16/2027		33,460,000	1.11900				(1,892,000)	XXX	(2,219,552)	(1,992,000)				506,311	N/A	0.001	

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

SCHEDULE DB - PART A - SECTION 1

Showing all Options, Caps, Floors, Collars, Swaps and Forwards Open as of Current Statement Date

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23
Description	Description of Item(s) Hedged, Used for Income Generation or Replicated	Schedule/Exhibit Identifier	Type(s) of Risk(s)	Exchange, Counterparty or Central Clearinghouse	Trade Date	Date of Maturity or Expiration	Number of Contracts	Notional Amount	Strike Price, Rate or Index Received (Paid)	Cumulative Prior Year(s) Initial Cost of Premium (Received)	Current Year Initial Cost of Premium (Received)	Current Year Income	Book/Contracting Adjusted Value	Code	Fair Value	Unrealized Valuation Increase/(Decrease)	Total Foreign Exchange Change in B./A.C.V.	Current Year's (Amortization)/Accretion	Adjustment to Carrying Value of Hedged Item	Potential Exposure	Credit Quality of Reference Entity	Hedge Effectiveness at Inception and at Quarter-end
TO BUY USD SELL EUR --	EUR	D PART 1	Currency	BANK OF AMERICA	06/24/2017	08/17/2027	20	1,114,200	1.1950				(1,114,200)		(1,331,987)	(1,114,200)				316,821	N/A	0001
TO BUY USD SELL EUR --	EUR	D PART 1	Currency	JPMorgan Chase Bank	08/22/2017	09/07/2027	12	930,500	1.7550				(64,900)		(1,167,818)	(64,900)				283,888	N/A	0001
TO BUY USD SELL EUR --	EUR	D PART 1	Currency	BANK OF AMERICA	06/09/2017	09/13/2027	17	947,200	1.1370				(655,200)		(1,081,288)	(655,200)				283,255	N/A	0001
TO BUY USD SELL EUR --	EUR	D PART 1	Currency	Barclays	09/13/2017	10/18/1832	25	613,100	1.9100				(203,700)		(2,123,122)	(203,700)				485,383	N/A	0001
TO BUY USD SELL EUR --	EUR	D PART 1	Currency	Barclays	09/13/2017	10/18/1832	4	784,400	1.1910				(38,800)		(24,585)	(38,800)				32,455	N/A	0001
TO BUY USD SELL EUR --	EUR	D PART 1	Currency	BANK OF AMERICA	10/05/2016	10/27/2024	13	437,600	1.11980				(739,200)		(622,121)	(1,520,400)				178,803	N/A	0001
TO BUY USD SELL EUR --	EUR	D PART 1	Currency	BANK OF AMERICA	09/17/2014	11/12/2024	25	930,000	1.29600				(2,282,000)		(1,885,573)	(2,534,000)				345,962	N/A	0001
TO BUY USD SELL EUR --	EUR	D PART 1	Currency	BANK OF AMERICA	09/27/2016	11/15/2023	15	670,200	1.1930				(669,400)		(1,113,273)	(1,775,800)				194,075	N/A	0001
TO BUY USD SELL EUR --	EUR	D PART 1	Currency	BANK OF AMERICA	11/02/2016	11/16/2024	27	737,500	1.10850				(1,797,500)		(2,409,336)	(3,167,500)				370,536	N/A	0001
TO BUY USD SELL EUR --	EUR	D PART 1	Currency	JPMorgan Chase Bank	04/05/2017	12/07/2027	31	955,000	1.06650				(3,447,000)		57,058	(3,447,000)				510,782	N/A	0001
TO BUY USD SELL EUR --	EUR	D PART 1	Currency	BANK OF AMERICA	11/18/2016	12/31/2028	21	190,000	1.05950				(2,438,000)		(3,055,927)	(2,534,000)				355,573	N/A	0001
TO BUY USD SELL GBP --	GBP	D PART 1	Currency	BANK OF AMERICA	10/07/2016	01/06/2027	7	449,000	1.24150				(599,800)		(786,056)	(631,800)				113,440	N/A	0001
TO BUY USD SELL GBP --	GBP	D PART 1	Currency	BANK OF AMERICA	05/24/2016	01/31/2027	17	516,400	1.46970				(1,438,800)		639,884	(1,263,600)				287,738	N/A	0001
TO BUY USD SELL GBP --	GBP	D PART 1	Currency	BANK OF AMERICA	02/26/2015	04/29/2025	20	628,500	1.54050				(2,869,100)		2,137,066	(1,338,500)				275,797	N/A	0001
TO BUY USD SELL GBP --	GBP	D PART 1	Currency	BANK OF AMERICA	11/01/2016	05/18/2027	14	670,000	1.22250				(1,407,600)		(2,138,965)	(1,263,600)				227,720	N/A	0001
TO BUY USD SELL GBP --	GBP	D PART 1	Currency	BANK OF AMERICA	04/24/2015	05/27/2025	22	671,000	1.51140				(2,574,000)		(1,859,087)	(1,578,500)				313,791	N/A	0001
TO BUY USD SELL GBP --	GBP	D PART 1	Currency	BANK OF AMERICA	05/25/2016	07/20/2028	22	677,000	1.47180				(1,980,000)		884,236	(1,578,500)				382,962	N/A	0001
TO BUY USD SELL GBP --	GBP	D PART 1	Currency	BANK OF AMERICA	09/16/2017	09/16/2027	19	884,000	1.24900				(1,453,800)		(1,437,529)	(1,453,800)				314,153	N/A	0001
TO BUY USD SELL GBP --	GBP	D PART 1	Currency	Barclays	07/19/2017	08/16/2027	19	386,000	1.29300				(1,782,000)		(1,686,079)	(1,782,000)				304,882	N/A	0001
TO BUY USD SELL GBP --	GBP	D PART 1	Currency	Barclays	07/27/2017	08/17/2028	45	885,000	1.31100				(1,108,000)		(17,906,543)	(1,108,000)				791,114	N/A	0001
TO BUY USD SELL GBP --	GBP	D PART 1	Currency	JPMorgan Chase Bank	05/23/2017	08/23/2027	19	467,000	1.29780				(630,000)		(933,953)	(630,000)				306,321	N/A	0001
TO BUY USD SELL GBP --	GBP	D PART 1	Currency	BANK OF AMERICA	08/11/2016	09/21/2023	22	715,000	1.29900				(731,300)		(829,094)	(1,942,750)				277,756	N/A	0001
TO BUY USD SELL GBP --	GBP	D PART 1	Currency	BANK OF AMERICA	10/19/2016	11/10/2026	11	672,700	1.23030				(965,500)		(1,415,370)	(947,700)				167,198	N/A	0001
TO BUY USD SELL GBP --	GBP	D PART 1	Currency	BANK OF AMERICA	10/21/2016	11/21/2028	18	301,500	1.22010				(1,795,500)		(2,544,935)	(1,578,500)				305,605	N/A	0001
TO BUY USD SELL GBP --	GBP	D PART 1	Currency	BANK OF AMERICA	10/07/2016	12/15/2026	4	966,000	1.24150				(833,200)		(524,771)	(421,200)				75,980	N/A	0001
TO BUY USD SELL GBP --	GBP	D PART 1	Currency	BANK OF AMERICA	10/08/2014	12/20/2029	19	270,800	1.60590				(3,183,200)		(2,799,598)	(1,263,600)				337,003	N/A	0001
TO BUY USD SELL GBP --	GBP	D PART 1	Currency	BANK OF AMERICA	11/01/2016	12/31/2029	18	345,000	1.22300				(1,752,000)		(2,674,231)	(1,578,500)				321,208	N/A	0001
TO BUY USD SELL NKK --	NKK	D PART 1	Currency	JPMorgan Chase Bank	06/29/2017	07/27/2027	29	157,968	1.40250				(1,610,826)		(1,999,406)	(1,610,826)				457,086	N/A	0001
TO BUY USD SELL SEK --	SEK	D PART 1	Currency	BANK OF AMERICA	08/08/2016	10/26/2028	20	600,000	1.45000				(2,143,370)		(1,753,891)	(2,143,370)				322,868	N/A	0001
0690909	Subtotal - Swaps - Hedging Effective - Other																					XXX
0690909	Subtotal - Swaps - Hedging Effective																					XXX
0690909	Subtotal - Swaps - Hedging Effective																					XXX
1029999	Subtotal - Swaps - Replication																					XXX
1089999	Subtotal - Swaps - Income Generation																					XXX
1149999	Subtotal - Swaps - Other																					XXX

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA
SCHEDULE DB - PART A - SECTION 1

Showing all Options, Caps, Floors, Collars, Swaps and Forwards Open as of Current Statement Date

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23
Description	Description of Item(s) Hedged, Used for Income Generation or Replicated	Schedule/Exhibit Identifier	Type(s) of Risk(s) (a)	Exchange, Counterparty or Central Clearinghouse	Trade Date	Date of Maturity or Expiration	Number of Contracts	Notional Amount	Strike Price, Rate or Index Received (Paid)	Cumulative Prior Year(s) Initial Cost of Premium (Received) Paid	Current Year Initial Cost of Premium (Received) Paid	Current Year Income	Book/Adjusted Carrying Value	Code	Fair Value	Unrealized Valuation Increase/ (Decrease)	Total Foreign Exchange Change in B./A.C.V.	Current Year's (Amortization)/ Accretion	Adjustment to Carrying Value of Hedged Item	Potential Exposure	Credit Quality of Reference Entity	Hedge Effectiveness at Inception and at Quarter-end (b)
1159999	Total Swaps - Interest Rate													XXX							XXX	XXX
1169999	Total Swaps - Credit Default													XXX							XXX	XXX
1179999	Total Swaps - Foreign Exchange													XXX							XXX	XXX
1189999	Total Swaps - Total Return													XXX							XXX	XXX
1199999	Total Swaps - Other													XXX							XXX	XXX
1209999	Total Swaps													XXX							XXX	XXX
1269999	Subtotal - Forwards													XXX							XXX	XXX
1399999	Subtotal - Hedging Effective												(2,228,268)	XXX	148,976,632	(5,444,717)				12,172,451	XXX	XXX
1409999	Subtotal - Hedging Other												(2,228,268)	XXX	148,976,632	(5,444,717)				12,172,451	XXX	XXX
1419999	Subtotal - Replication												(2,120,900)	XXX	148,869,324	(5,337,348)				12,188,114	XXX	XXX
1429999	Subtotal - Income Generation													XXX							XXX	XXX
1439999	Subtotal - Other													XXX							XXX	XXX
1449999	Totals												(2,120,900)	XXX	148,869,324	(5,337,348)				12,188,114	XXX	XXX

(a)	Code	Description of Hedged Risk(s)

(b)	Code	Financial or Economic Impact of the Hedge at the End of the Reporting Period
	0001	HEGE CURRENCY RISK OF PRIVATE PLACEMENT BONDS

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA
SCHEDULE DB - PART B - SECTION 1
 Futures Contracts Open as of the Current Statement Date

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22
Ticker Symbol	Number of Contracts	Notional Amount	Description	Description of Item(s) Hedged, Used for Income Generation or Replicated	Schedule/Exhibit Identifier	Type(s) of Risk(s)	Date of Maturity or Expiration	Exchange	Trade Date	Transaction Price	Reporting Date	Fair Value	Book/Adjusted Carrying Value	Cumulative Variation Margin	Deferred Variation Margin	Change in Variation Margin Gain (Loss) Used to Adjust Basis of Hedged Item	Cumulative Variation Margin for All Other Hedges	Change in Variation Margin (Loss) Recognized in Current Year	Potential Exposure	Hedge Effectiveness at Inception and at Quarter-end	Value of One (1) Point
ESZ	883	109,881,418	DEC 2017 S&P 500 FUTURES	COMPANY PLAN HEDGE	LIABILITIES	Equity/Index	12/15/2017	LCZ7YV8LJMFKN0090	09/11/2017	2,460,950	2,516,100	375,060	375,060	2,462,448	2,462,448	2,462,448	(61,876)	(61,876)	4,018,500	96/99	50
FZ7	140	24,051,650	DEC 2017 S&P 500 FUTURES	COMPANY PLAN HEDGE	LIABILITIES	Equity/Index	12/15/2017	LCZ7YV8LJMFKN0090	09/11/2017	1,717,970	1,795,700	23,800	23,800	1,088,150	1,088,150	1,088,150	(61,876)	(61,876)	840,000	99/99	100
RTZ7	340	23,846,750	DEC 2017 RUSSELL 2000 FUTURES	COMPANY PLAN HEDGE	LIABILITIES	Equity/Index	12/15/2017	LCZ7YV8LJMFKN0090	09/11/2017	1,402,750	1,492,800	5,100	5,100	1,532,550	1,532,550	1,532,550	(61,876)	(61,876)	935,000	99/99	50
MFSZ	283	27,857,105	DEC 2017 MINI US\$ EAFE INDEX FUTURES	COMPANY PLAN HEDGE	LIABILITIES	Equity/Index	12/15/2017	T330E4S40X032IT7150	09/11/2017	1,988,700	1,978,400	171,215	171,215	137,255	137,255	137,255	344,030	344,030	960,500	96/98	50
MSZ	285	15,781,875	DEC 2017 MINI US\$ EAFE INDEX FUTURES	COMPANY PLAN HEDGE	LIABILITIES	Equity/Index	12/15/2017	T330E4S40X032IT7150	09/11/2017	1,107,500	1,089,300	179,550	179,550	(259,350)	(259,350)	(259,350)	344,030	344,030	598,500	94/99	50
TVZ7	120	120,000	DEC 2017 10-YR TMOIE FUTURES	REPLICATION	SCH D1	Interest Rate	12/19/2017	LCZ7YV8LJMFKN0098	09/16/2017	125,828	125,312	(28,126)	(28,126)	4,961,053	4,961,053	4,961,053	(61,876)	(61,876)	138,000	1002	1,000
1289999	Subtotal - Long Futures - Hedging Other													4,961,053	4,961,053	4,961,053	(61,876)	(61,876)	138,000	XXX	XXX
1329999	Subtotal - Long Futures													4,961,053	4,961,053	4,961,053	(61,876)	(61,876)	7,520,500	XXX	XXX
F1Z7	404	404,000	DEC 2017 03T 5-YR S & P E-MINI FUTURES	FUNDING AGREEMENT	SCH D1	Interest Rate	12/29/2017	LCZ7YV8LJMFKN0098	09/24/2017	118,3516	117,5000	66,280	66,280				344,030	344,030	252,500	0001	1,000
1339999	Subtotal - Short Futures - Hedging Effective																344,030	344,030	252,500	XXX	XXX
ESZ7	5	250	DEC 2017 03T 5-YR S & P E-MINI FUTURES	EQUITIES HEDGE	SCH D2-2	Interest Rate	12/15/2017	LCZ7YV8LJMFKN0090	09/11/2017	2,460,950	2,516,100	(2,100)	(2,100)				(13,788)	(13,788)	22,500	0002	50
1349999	Subtotal - Short Futures - Hedging Other																(13,788)	(13,788)	22,500	XXX	XXX
1389999	Subtotal - Short Futures																(13,788)	(13,788)	22,500	XXX	XXX
1399999	Subtotal - Hedging Effective																330,243	330,243	275,000	XXX	XXX
1409999	Subtotal - Hedging Other																344,030	344,030	7,635,000	XXX	XXX
1419999	Subtotal - Replication																(75,683)	(75,683)	180,900	XXX	XXX
1429999	Subtotal - Income Generation																			XXX	XXX
1439999	Subtotal - Other																			XXX	XXX
1449999	Totals											790,780	790,780	4,961,053	4,961,053	4,961,053	269,367	269,367	7,795,500	XXX	XXX

		Broker Name	
Beginning Cash Balance	Cumulative Cash Change	Ending Cash Balance	
19,574,572	(12,052,952)	7,521,620	
19,574,572	(12,052,952)	7,521,620	
Total Net Cash Deposits			

Code	Description of Hedged Risk(s)
0001	HEDGE EQUITY MARKET RISK
0002	HEDGE INTEREST RATE RISK

Code	Financial or Economic Impact of the Hedge at the End of the Reporting Period

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

SCHEDULE DB - PART D - SECTION 1

Counterparty Exposure for Derivative Instruments Open as of Current Statement Date

1 Description of Exchange Counterparty or Central Clearinghouse	2 Master Agreement (Y or N)	3 Credit Support Annex (Y or N)	4 Fair Value of Acceptable Collateral	5 Book/Adjusted Carrying Value > 0		6 Book/Adjusted Carrying Value < 0		7 Exposure Net of Collateral	Fair Value			12 Off-Balance Sheet Exposure
				8 Contracts With Fair Value > 0	9 Contracts With Fair Value < 0	10 Exposure Net of Collateral	11 Potential Exposure					
0199999 - Aggregate Sum of Exchange Traded Derivatives	XXX	XXX	XXX	7,521,620	7,521,620	7,521,620	7,521,620	7,521,620	7,521,620	7,795,500	7,795,500	7,795,500
BANK OF AMERICA	Y	Y		14,087,100	(34,592,142)					7,563,204		
JP Morgan Chase Bank	Y	Y		242,500	(1,708,726)					2,185,520		
BARCLAYS	Y	Y		242,500	(4,257,000)					2,423,727		
GOLDMAN SACHS	Y	Y		13,634,959	(36,557,868)					15,663		
0299999 - Total NAIC 1 Designation				27,964,599	(36,557,868)					12,188,114		
0899999 - Aggregate Sum of Central Clearing houses												
0999999 - Gross Totals				35,486,219	(36,557,868)					19,983,614		
1. Offset per SSAP No. 64				7,521,619								
2. Net after right of offset per SSAP No. 64				27,964,600	(36,557,868)					21,156,619		

STATEMENT AS OF SEPTEMBER 30, 2017 OF THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA

SCHEDULE DB - PART D - SECTION 2

Collateral for Derivative Instruments Open as of Current Statement Date

Collateral Pledged by Reporting Entity

1	2	3	4	5	6	7	8	9
Exchange, Counterparty or Central Clearinghouse	Type of Asset Pledged	CUSIP Identification	Description	Fair Value	Par Value	Book/Adjusted Carrying Value	Maturity Date	Type of Margin (L, V or IV)
0199999 - Total				8,310,000	8,310,000	7,501,620	XXX	XXX

Collateral Pledged to Reporting Entity

1	2	3	4	5	6	7	8	9
Exchange, Counterparty or Central Clearinghouse	Type of Asset Pledged	CUSIP Identification	Description	Fair Value	Par Value	Book/Adjusted Carrying Value	Maturity Date	Type of Margin (L, V or IV)
0299999 - Total						XXX	XXX	XXX

**SCHEDULE DL - PART 1
SECURITIES LENDING COLLATERAL ASSETS**

Reinvested Collateral Assets Owned Current Statement Date

1 CUSIP Identification	2 Description	3 Code	4 NAIC Designation/ Market Indicator	5 Fair Value	6 Book/Adjusted Carrying Value	7 Maturity Date
0599999	Total - U.S. Government Bonds					XXX
1099999	Total - All Other Government Bonds					XXX
1799999	Total - U.S. States, Territories and Possessions Bonds					XXX
2499999	Total - U.S. Political Subdivisions Bonds					XXX
3199999	Total - U.S. Special Revenues Bonds					XXX
3899999	Total - Industrial and Miscellaneous (Unaffiliated) Bonds					XXX
4899999	Total - Hybrid Securities					XXX
5599999	Total - Parent, Subsidiaries and Affiliates Bonds					XXX
6099999	Subtotal - SVO Identified Funds					XXX
6199999	Total - Issuer Obligations					XXX
6299999	Total - Residential Mortgage-Backed Securities					XXX
6399999	Total - Commercial Mortgage-Backed Securities					XXX
6499999	Total - Other Loan-Backed and Structured Securities					XXX
6599999	Total - SVO Identified Funds					XXX
6699999	Total Bonds					XXX
7099999	Total - Preferred Stocks					XXX
7599999	Total - Common Stocks					XXX
7699999	Total - Preferred and Common Stocks					XXX
9999999	Totals					XXX

General Interrogatories:

- Total activity for the year to date Fair Value \$ Book/Adjusted Carrying Value \$
- Average balance for the year to date Fair Value \$ Book/Adjusted Carrying Value \$
- Reinvested securities lending collateral assets book/adjusted carrying value included in this schedule by NAIC designation:
 NAIC 1 \$ NAIC 2 \$ NAIC 3 \$ NAIC 4 \$ NAIC 5 \$ NAIC 6 \$

**SCHEDULE DL - PART 2
SECURITIES LENDING COLLATERAL ASSETS**

Reinvested Collateral Assets Owned Current Statement Date

1 CUSIP Identification	2 Description	3 Code	4 NAIC Designation/ Market Indicator	5 Fair Value	6 Book/Adjusted Carrying Value	7 Maturity Date
0599999	Total - U.S. Government Bonds					XXX
1099999	Total - All Other Government Bonds					XXX
1799999	Total - U.S. States, Territories and Possessions Bonds					XXX
2499999	Total - U.S. Political Subdivisions Bonds					XXX
3199999	Total - U.S. Special Revenues Bonds					XXX
3899999	Total - Industrial and Miscellaneous (Unaffiliated) Bonds					XXX
4899999	Total - Hybrid Securities					XXX
5599999	Total - Parent, Subsidiaries and Affiliates Bonds					XXX
6099999	Subtotal - SVO Identified Funds					XXX
6199999	Total - Issuer Obligations					XXX
6299999	Total - Residential Mortgage-Backed Securities					XXX
6399999	Total - Commercial Mortgage-Backed Securities					XXX
6499999	Total - Other Loan-Backed and Structured Securities					XXX
6599999	Total - SVO Identified Funds					XXX
6699999	Total Bonds					XXX
7099999	Total - Preferred Stocks					XXX
7599999	Total - Common Stocks					XXX
7699999	Total - Preferred and Common Stocks					XXX
9999999	Totals					XXX

General Interrogatories:

- | | | |
|---|---------------------|---------------------------------------|
| 1. Total activity for the year to date | Fair Value \$ | Book/Adjusted Carrying Value \$ |
| 2. Average balance for the year to date | Fair Value \$ | Book/Adjusted Carrying Value \$ |

